



January 18, 2023

To: All Prospective Contractors

RE: "Landfill, Disposal Site, and Waste Tire Site Remediation Engineering Services",
DRR22018 Northern"

Addendum No. 1
To the Request for Qualifications

CalRecycle is issuing Addendum No. 1 to provide the following information to all interested parties.

1. The RFQ process schedule has been updated to the following:

Advertisement Date	December 23, 2022
Proposer's Conference at 10:00 am	January 9, 2023
Written Questions Due by 5:00 pm	January 11, 2023
Statement of Qualifications (SOQ) Due by 2:00 pm	January 30, 2023 February 10, 2023
Oral Interviews Conducted with Highest Ranked Firms	February 17, 2023 March 1, 2023
Negotiations begin with Most Qualified Firm	February 22, 2023 March 8, 2023

2. Attached is a list of all businesses who have expressed an interest in the contract to date (Attachment 1).
3. Attached is the Cost Breakdown (Rate Sheet) for current contract DRR19050 (Attachment 2).
4. Attached is a regional map of Northern and Southern California Counties (Attachment 3)
5. The following questions were received during the Questions and Answers period.

No.	Questions and Answers
Q1	Please provide a list of all interested parties considering bidding on this solicitation, including contact information, if available?
A1	See Attachment 1
Q2	Who are the incumbents on this contract? Please provide copies of current contracts and associated pricing?

A2	The current incumbent (Contractor) for this scope is Engineering/Remediation Resources Group, Inc. (EERG), DRR19050. See Attachment 2, Cost Breakdown (Rate Sheet).
Q3	Please confirm the statement that we may need to support other contractors relates interchangeably to the prime contractor awardees for So Cal and No Cal regions for this contract only?
A3	The intent of this contract is to allow for the prime contractor of the Northern California region to support the prime contractor in the Southern California region if needed, for the environmental services outlined on pages 15, 16, 57, and 58 of the RFQ. There may still be a possibility that either or both prime contractors may be required to assist with debris removal operations in response to a wildfire.
Q4	Please provide full details of the liquidated damages clause that applies to this contract?
A4	Liquidated damages would only apply to individual work orders in the instance where there was an impacted party from the prosecution of the work. To date CalRecycle has never used this clause on this contract.
Q5	We understand we cannot be awarded both regions as the prime contractor. However, please confirm we can provide services in both regions if we are a subcontractor to both of the awarded prime contractors (one in each region)?
A5	Yes, a subcontractor for the Northern California region environmental services contract can also be a subcontractor for the Southern California region environmental services contract.
Q6	Please advise if there any restrictions on subcontractor markup percentages?
A6	The markup percentage for subcontractors is discussed on page 27 of the RFQ and cannot exceed ten (10) percent.
Q7	Can we pass along a reasonable annual fuel surcharge and cost of living pricing adjustment?
A7	The rates paid for contractor-owned equipment shall be fixed over the term of the contract and shall include the cost of fuel, oil, lubrication, supplies, small tools, necessary attachments, repairs and maintenance of any kind, depreciation, storage, insurance, and all incidentals. An annual fuel surcharge and cost of living adjustment will not be allowed. The fuel purchased by the contractor for rental equipment can be considered as "Materials" and will be reimbursed at cost plus a markup negotiated between the contractor and the Contract Manager.
Q8	Why are the regions defined the way they are? In other words, why are some counties included but not others? Is there a map you could provide to better help us understand the locations where services are required?
A8	For this contract, the Northern and Southern regions of California were defined in accordance with the territorial span covered by the union of

	Operating Engineers Local's 3 and 12. Local 3 being Northern California and Local 12 being Southern California. A map showing the counties designated in Northern and Southern California is provided in attachment 3.
Q9	What is the expected annual spend on the new contract for each region? What was the spend in 2022 and 2021 for each region?
A9	The annual spend per contract will vary. The annual spend for the Northern California contract was approximately \$107,000 and \$912,000 for 2021 and 2022 respectively. The annual spend for the Southern California contract was approximately \$851,000 and \$700,000 for 2021 and 2022 respectively.
Q10	Does the scope of work include homeless encampment cleanups? If yes, what are your expectations for the handling of "personal property" and providing a police presence?
A10	Work performed under the environmental services contracts in the past has included the removal of solid waste debris generated by encampments created by the unhoused. Cleanup of the encampment would not commence until the transient population has been relocated or provided sufficient advance notice to vacate and remove personal property. CalRecycle will work with the local municipalities and counties to ensure that cleanup sites are safe for contractor personnel and police presence can be provided if deemed necessary.
Q11	Because questions will not be answered until later this week, would you please consider extending the submission due date by 7-14 days?
A11	The final filing date has been extended to February 10, 2023, at 2:00 pm as noted in Item 1.
Q12	Was the proposers conference mandatory to submit a RFQ package?
A12	The Proposer's Conference was optional and not required to submit an RFQ package.
Q13	Who currently provides these services? Please provide a copy of the current contracts, including pricing.
A13	See A2
Q14	I couldn't find the Liquidated Damages information when I clicked on the various links. Please provide details on the LD clause that applies to these contracts.
A14	See A4
Q15	The links for the forms noted below do not appear to be functional. I went directly to the DGS website as well, but didn't have any luck accessing them? <ul style="list-style-type: none"> ▪ Bidder Declaration Form ▪ Iran Contracting Act Certification ▪ Darfur Contracting Act Certification
A15	The form links work, if you have issues accessing please try opening in a different browser or contact the contract administrator to request a copy

Q16	Contractor requests confirmation that a company can only be awarded one region (Northern or Southern)?
A16	A contractor can be awarded a contract for either the northern or southern regions of California, but not both regions.
Q17	Can CalRecycle provide a forecast for contract \$ values to be awarded to Northern California vs. Southern California over the next three years?
A17	Over the next three years, the contract budget are tentatively \$3,277,500 for both regions. The contract budget for the Southern California region <u>may</u> be increased to account for an ongoing project that is expected to be completed in 2023 at an approximate cost of \$1.4 to \$1.7 million.
Q18	Is the contract amount of \$3,277,500 for each region, north and south, or is it the total for both regions?
A18	The current contract amount of \$3,277,500 is for each of the northern and southern regions.
Q19	Do the SB/DVBE participation goals apply for each individual project or taken together for all projects performed throughout the 36-month period?
A19	The SB/DVBE participation goals apply to overall 36-month contract period.
Q20	Is there a minimum self-perform amount for the prime contractor when using SB/DVBE subcontractors on any project?
A20	There is currently no self-performance requirement.
Q21	Can you provide a physical address for the hard copy submission instead of a P.O. Box?
A21	CalRecycle Contact Information including Physical Address can be found under Section I Overview.
Q22	Do we need to include three references for each subcontractor in addition to three references for the prime contractor?
A22	A minimum of three references for subcontractors are preferred but not required.
Q23	The RFQ states that “compensation for office support employees shall be actual wages, plus any employer payments to or on behalf of the employees for health and welfare, pension, vacation, and similar purposes, and include overhead and profit.” Therefore, can you clarify Mr. Kovacs remarks during the proposers’ conference that there is no allowed markup for rates of personnel not working in the field. Does this contradict the RFQ text?
A23	Personnel not working in the field are considered exempt office staff and will be billed at an hourly rate that is negotiated between the Contract Manager and the Contractor prior to execution of the contract. The Contractor can determine an hourly wage for each of the office staff that is inclusive of actual wages, employer payments to or on behalf of the employees for health and welfare, pension, vacation, overhead and profit.

Q24	Will you submit work plans and other project documents to other public agencies; therefore, requiring the signature and stamp of a duly licensed professional?
A24	The work plans or other project documents submitted by a Contractor will not be submitted to other public agencies.
Q25	Are blanket additional insured endorsements acceptable?
A25	Blanket additional insured endorsements are not acceptable.
Q26	Is there a maximum number of project descriptions we can include with our submission?
A26	There is not a set maximum number of project descriptions that can be included with the response to the RFQ.

All other terms, conditions, and requirements of this [Request for Qualifications](#) will remain the same.

If you have any questions relating to this solicitation process, please contact me by e-mail at contracts@calrecycle.ca.gov.

Sincerely,

{Original signed by}

Brittany Gonzales
Contract Analyst
Administrative Services Branch

Attachments:

Interested Parties
DRR19050 Rate Sheet
Regional Map

Interested Parties Listing for RFQ DRR22018

CalRecycle has not confirmed the certification status of firms who have identified themselves as CA Certified Small Business (SB) or Disabled Veterans Business Enterprise (DVBE).

Contact Name	Company	Address	Email	SB	DVBE	Business Description	Interested As Prime	Interested As Sub
Diane White	Advanced Chemical Transport, Inc.	967 Mabury Rd., San Jose, CA 95133	dwhite@actenviro.com	No	No	Full-services environmental waste management company - specializing in Hazardous and Non-Hazardous Waste Removal, Spill Containment, Industrial Services Cleanings, Decontamination and Demolition, Environmental Remediation, HHW Management, and provide onsite and web-based/virtual EH&S Training and Environmental Consulting Services. We are a small business according to NAICS Code 562910 (environmental remediation <750 employees). We provide intentional waste-routing to EPA approved TSDFs (both owned by, and not owned by, our company)	Yes	No

Contact Name	Company	Address	Email	SB	DVBE	Business Description	Interested As Prime	Interested As Sub
						and offer elite customer service while adhering to all local, State, Federal rules and regulations.		
Lisa Huizenga	American Integrated Services, Inc.	1502 E Opp Street, Wilmington CA 90744	lhuizenga@americanintegrated.com	No	No	AIS can provide remediation at solid waste disposal sites, illegal disposal sites, waste tire sites and emergency disaster debris cleanup sites	Yes	No
Melissa Tzourakis	Coleman Environmental Engineering	85 E Highway 20, Upper Lake CA 95485	melissa.tzourakis@colemanenv.com	No	Yes	HAZWOPER trained staff providing remediation, excavation and earth moving services	Yes	Yes
Sacha Opperman	Engineering/Remediation Resources Group, Inc.	4585 Pacheco Blvd, Suite 200, Martinez CA 94553	sacha.opperman@errg.com	No	No	Prime Contractor - All services	Yes	No
Jason Brown	Forgen	6020 W. Oaks Blvd. Suite 220 Rocklin, CA 95765	jason.brown@for-gen.com	No	No		Yes	No
Richard Farson	Haley & Aldrich Construction Services, Inc.	5333 Mission Center Road, Suite 300, San Diego CA 92108	rfarson@haleyaldrich.com	No	No	General contractor for environmental remedy construction. Preparation of project documents including work plans and health and safety plans.	Yes	No

Contact Name	Company	Address	Email	SB	DVBE	Business Description	Interested As Prime	Interested As Sub
Bid Research	IMS	945 Hornblend St. Suite G, San Diego CA 92109	ims_bids@construction.com	No	Yes		Yes	No
Jessica Marcus	Odin Environmental	4740 Rocklin Road, Rocklin CA 95677	jmarcus@odinenv.com	No	No		Yes	No
Source Management	onvia	509 Olive Way Suite 400, Seattle, WA 98101	sourcemanagement2@onvia.com	No	No	source	No	No
Pete Timmerman	Pacific States Environmental Contractors, Inc.	11555 Dublin Blvd, Dublin CA 94568	ptimmerman@pacificstates.net	No	No	We provide turnkey environmental remediation services.	Yes	No
Sara Davis	Sierra Mountain Construction, Inc.	13919 Mono Way, S, Sonora CA 95370	sdavis@sierramtn.net	No	No		Yes	No
Onvia Onvia	Source Management	509 Olive Way Suite 400, Seattle, WA 98101	deltekplusonvia@gmail.com	No	No		No	No
Ariel Vaca	Sukut Construction, LLC	4010 W. Chandler Ave., Santa Ana CA 92704	estimating@sukut.com	No	No	Earthwork	Yes	No

5. **COST BREAKDOWN:** Office Support Staff and Labor Rates:

Title	Name(s)	Hourly Rates
Principal	Goose Tucker; Randy Randall; Brad Hall	\$157.00
Program Manager	Matthew Dwyer	\$124.00
Project Manager/Construction Manager	Jason Gulbransen; Michael Reid	\$100.00
Certified Industrial Hygienist	Stephen Frost	\$120.00
Senior Project Engineer	David Tang; Peter Loveridge	\$117.00
Senior Cost Estimator	Brian Wetzsteon	\$124.00
Cost Estimator	Simon Cardinale	\$ 98.00
Drafter	Bill Rodrigues	\$ 88.00
Project Engineer	Michael Mercado; Kristina Calderon	\$ 90.00
Health & Safety Officer	Kim Jones; Ryan Stumpp	\$ 90.00
Administrative Assistant	Jo Stang; Anna Felecio-Price	\$ 56.00

Other Direct Charges (ODC) Markup Percentages:

Type	Percentages
Labor actual wage*	33%
Office support employees**	0%
Contractor-owned equipment	10%
Rental Equipment	10%
Materials	10%
Subcontractors	10%
Non-Hazardous Materials Transportation & Disposal	10%
Hazardous Materials Transportation & Disposal	10%
Other Services and material	10%

*Markup may be applied to the actual wages, which shall include basic hourly rate and any employer payments to or on behalf of the workmen for health, welfare, pension, vacation and similar purposes.

**The rate specified for Office Support Employees are fully loaded rates including all wages, employer payments, overhead and profit

