

Yana Garcia
Secretary for Environmental Protection
Zoe Heller
CalRecycle Director

March 24, 2025

To: All Prospective Contractors

RE: SB 54 Needs Assessment: Source Reduction Material Design, DRR24062

Addendum No. 2 To the Request for Proposal, Secondary (RFP(S))

CalRecycle is issuing Addendum No. 2 to provide the following information:

1. Attachment 1 contains an updated list of all businesses that have expressed an interest in the contract to date.

If you have any questions relating to this solicitation process, please contact me by e-mail at contracts@calrecycle.ca.gov.

Sincerely,

Marie Nudi

Marie Nudi Contract Analyst, Administrative Services Branch Attachment(s)

Attachment 1

Interested Parties Listing For RFP(S) DRR24062

CalRecycle has not confirmed the certification status of firms who have identified themselves as CA Certified Small Business (SB) or Disabled Veterans Business Enterprise (DVBE).

Contact Name	E-Mail	Company	Address	Business Description	SB	DVBE	Interested as Prime	Interested as Sub
Jessica Modeen	Jessica.modee n@accenture. com	Accenture	1120 S Tryon Street Charlotte, NC 28205		No	No	Yes	Yes
Patti Toews	Patti.toews@a ptim.com	APTIM	251 Lost Padres Ct. Los Osos, CA 93402		No	No	No	Yes
Coby Skye	cobyskye@gm ail.com	Blue Skye Environme ntal Consulting LLC	2919 East 5 th Street Long Beach, CA 90814		Yes	No	No	Yes
Amy Rowland	Amy.rowland @erg.com	Eastern Research Group (Blue Earth Consulting)	1999 Harrison St. 1970 Oakland, CA 94612	Data collection, packaging life cycle assessment, EPR policy analysis	No	No	Yes	No
Dwight A Anderson	gbs@bidnet.co m	BidNet	15 British American Blvd.		No	No	No	No

Contact Name	E-Mail	Company	Address	Business Description	SB	DVBE	Interested as Prime	Interested as Sub
			Latham, NY 12110					
Eric Franzen	ericf@cascadi aconsulting.co m proposals@ca scadiaconsulti ng.com	Cascadia Consulting Group	1109 1 st Ave. Seattle, WA 98101		Yes	No	No	Yes
Emma McMillon	Emma.mcmillo n@hdrinc.com	HDR Engineerin g, Inc.	One Capitol Mall, Suite 500 Sacramento, California 95814		No	No	No	Yes
Johnathan Levy	Jonathan.levy @zerowastepr o.com	Zero Waste Pro	260 S Oakland Ave #2 Pasadena, CA 91101	Solid waste and recycling consulting services	Yes	No	Yes	Yes
Salvador Cevita	Solarx.corp@g mail.com	Solar X Exploratio n LLC	14710 Lakewood Blvd., Ste 22 Bellflower, CA 90706	Our company provides a spectrum wide of ideas including research and development. We specialize in hybrid HVAC solar systems	No	No	Yes	No
Susan Kay Robinson	susanonthelak e@outlook.co m	Susan K Robinson Consulting	2430 215 th Ave, SE Sammamish, WA 98075		No	No	No	No

Contact Name	E-Mail	Company	Address	Business Description	SB	DVBE	Interested as Prime	Interested as Sub
Evan Gwynne Davies	evan@scrappz ero.com	Scrapp Inc	0 Ivy Lane Burlington, MA 01803		No	No	Yes	Yes
Alix da Lavergne	adelavergne@ activyourcsr.co m	Qualitalent s	9 Rue Nicolas Taunay Paris, CA 75014		No	No	No	No
John Culbertson	info@mswcon sultants.com	MidAtlanti c Solid Waste Consultant s (MSW Consultant s)	11875 High Tech Ave., Ste. 150 Orlando, FL 32817		No	No	No	No
Linnea Whitney	lwhitney@recy clingpartnershi p.org	The Recycling Partnershi p	20 F Street NW, 7 th Floor Washington, DC 20001		No	No	No	Yes
Hannah Slodounik	Hannah.slodo unik@wsp.co m	WSP USA	425 Market Street San Francisco, CA 94105		No	No	Yes	No
Caroline Larose	Caroline.laros e@accenture. com	Accenture	12 Vicksburg Street San Francisco, CA 94114	My organization is a leading consultancy in sustainability strategy, EPR, economic analysis, among other areas. Our team supported the development of California's source reduction baseline and is well suited	No	No	Yes	No

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Contact Name	E-Mail	Company	Address	Business Description	SB	DVBE	Interested as Prime	Interested as Sub
				to support this additional portion of the SB54 Needs Assessment.				
Adrienne Taylor	Adrienne.taylo r@telluscivicsc ience.com	Tellus Civic Science	4322 Hortensia St. San Diego, CA 92103	Tellus has been working at the international level to evaluate plastic pollution, opportunities to create a circular economy, evaluating EPR, and the value of plastic credits, the world bank bond, etc. We'd love to apply our international work at the local level in California where we are based.	Yes	No	Yes	No
Tanya Torres	tatorres@ucsd .edu	California Sea Grant	12376 Carmel Country Rd. San Diego, CA 92130	California Sea Grant can gather new and existing data sources, conduct analyses, conduct engagement, and ensure that report findings accurately represent the different rural, urban, suburban, and socio-economic perspectives of the state. We specialize in applied research, coproduction of knowledge, and connecting resources and expertise with communities and user groups. We partner with government agencies, academic partners, industry and businesses, and NGOs to research and assess their imminent needs. One of our staff research associates helps facilitate relevant initiatives such as a Community	No	No	Yes	Yes

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				Needs Assessment for the State's Ocean Litter Prevention Strategy and building a cross-border Marine Debris Leadership Coalition in the Tijuana River Watershed, both offering valuable connections in this space across the state.				
Josephine Fleming	jofleming@env ironmentalin.c om	Environme ntal Innovation s, Inc.	307 Laguna St. Santa Cruz, CA 95060	Environmental Innovations, Inc. (EI, a Benefit Corporation, recognized B Corp, certified woman-owned small business, and Certified Green Business) provides zero waste consulting services to businesses, municipalities and institutions. Our passion is to reduce single-use waste and any waste, encourage reuse and circularity in waste in California. We have assisted thousands of food service businesses throughout the State to switch to reusable and/or compostable foodware. We've helped over 50 municipal clients examine and improve upon their zero waste efforts and meet CalRecycle mandates. EI has significant experience in creating environmental solutions that encompass deep collaborations and public/private partnerships to achieve quantifiable results. We are a leading partner for municipalities to do	Yes	No	Yes	Yes

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				outreach to small businesses, particularly restaurants and food facilities. We have designed and implemented foodware outreach and stakeholder engagement programs for several municipalities and have a wealth of experience and expertise that could be leveraged. Through our work, we have gained valuable insights into what works and what doesn't, identifying constraints, barriers, and motivators that encourage people and businesses to make changes. We are particularly adept at and focused on offering culturally relevant and language-specific outreach to ensure that our programs are equitable in their reach and serve diverse communities, including traditionally underserved businesses. In addition to our zero waste work, we also serve as staff to the California Green Business Network, a nonprofit providing the technical assistance businesses need to meet and exceed regulatory requirements.				
Sheng Su	Susheng2009 @gmail.com	Sustain You	1704 Devonshire Dr. Benicia, CA 94510	Company Capabilities: Organic Waste Conversion for SB 54 Needs Assessment Our company specializes	No	No	No	No

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				in advanced organic waste conversion				
				technologies, utilizing innovative				
				fermentation and processing methods				
				to transform food and agricultural				
				waste into high-value products,				
				including: Animal Feed: A nutrient-				
				rich, sustainable alternative to				
				traditional feed, rapidly produced				
				through optimized microbial				
				fermentation. Organic Fertilizer: A				
				high-quality soil amendment derived				
				from fermented organic materials,				
				enhancing soil health and reducing				
				chemical fertilizer dependency.				
				Industrial Materials: Bio-based				
				alternatives for various applications,				
				including biodegradable packaging				
				and sustainable input materials for				
				manufacturing. Our proprietary				
				conversion machines efficiently				
				process organic waste within 24				
				hours, ensuring minimal emissions, no				
				wastewater discharge, and a fully				
				circular system that aligns with SB				
				54's source reduction and				
				sustainability goals. We can tailor our				
				technology to fit specific waste				
				streams and operational				
				requirements, supporting				
				CalRecycle's initiative for innovative				

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				material design and waste reduction strategies. Our company specializes				
				in biotechnology-driven waste				
				conversion, utilizing rice and corn				
				waste to produce modified starch and				
				100% natural plant fibers without any				
				additives. These sustainable materials				
				serve as the foundation for:				
				Biodegradable & Edible Drinking				
				Straws: Made entirely from plant				
				fibers, our straws offer a plastic-free,				
				chemical-free alternative to traditional				
				plastic and paper straws. They are				
				durable, compost, and safe for				
				consumption. Sustainable Alternatives				
				to Plastic Straws: Designed to replace				
				single-use plastic straws, our				
				biodegradable straws provide retailers				
				with an eco-friendly solution that				
				meets growing consumer demand for sustainable products. Alternative to				
				Paper Straws: Unlike paper straws,				
				which often disintegrate in liquids, our				
				plant-based straws maintain durability				
				without coatings or synthetic binders.				
				Our products align with SB 54's				
				source reduction goals by reducing				
				plastic dependency and promoting				
				circular economy solutions. These				
				biodegradable alternatives are ideal				

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				for Fast Food sales, retail distribution, and commercial partnerships, offering businesses an opportunity to meet sustainability targets while delivering high-performance eco-friendly products.				
Emmie- Morgane Besombes	Emmie.besom bes@eunomia -inc.com	Eunomia Research & Consulting	61 Greenpoint Avenue Brooklyn, NY 11222	Eunomia Research & Consulting Inc is the US incorporated subsidiary of Eunomia Research & Consulting Ltd. Eunomia is an independent, international environmental consultancy with over 23 years of experience, specializing in policy, program and strategy necessary to deliver zero waste and a circular economy. Our ultimate aim is to enable cost efficient solutions to manage products that reduce environmental impact while ensuring the producer pays principle is upheld. We have a team of over 140 consultants, including economists, policy experts, zero waste planners, life cycle assessors, data analysts, and experts in various circular economy sectors. Eunomia operates from office locations in North America, Europe, and New Zealand.	No	No	Yes	No