

December 9, 2020

Ms. Rachel Wagoner Director - Department of Resources Recycling and Recovery 1001 | Street Sacramento, CA 95814

CARE 2020 Covid Response

Dear Director Wagoner,

As we are all aware, 2020 has been a year like no other. With the implementation of the statewide stayat-home lockdown on March 19, 2020 everything changed instantaneously. The entire recycling industry stood on the precipice of imploding, similar to so many other industries. The near immediate, measured, proactive initiatives undertaken by CARE served to guide the preservation of carpet recycling. Of equal import, the decisive actions undertaken were not mere handouts, but tactical financial assistance measures that served to ensure market stability. These real time leadership actions undertaken by CARE served to stave off an unprecedented existential crisis within our industry.

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CARE's actions specifically enabled Circular Polymers to bridge the gap financially at a time when a lack of a raw material marketplace, caused by the California State lockdown guidelines served to close carpet retail stores and with it an industrywide ability to acquire raw materials.

CARE's significant and immediate action on subsidies enabled Circular Polymers to continue to manufacture and sell products to our customers at a time when competitive virgin polymer prices were drastically reduced. Absent this financial assistance our sales and distribution channels would have been closed.

Eventually, after approximately six weeks, Circular was able to obtain a PPP loan. However, it was the action of CARE that enabled Circular to retain 98% of our employees during the county stay-at-home ordinances and positioned us for an immediate return to normal production as Covid restrictions commenced to lift by county.

We can earnestly, and unequivocally state that had CARE not undertaken these actions, Circular would have been forced to, at least temporarily, cease production, lay off most all its employees and would have lost the preponderance of its customer base.

As the state's second largest carpet reclaimer, we are particularly appreciative of the collaborative relationship that we share with CARE. It is only through this collaboration that we have been able to achieve our own record growth in 2019, and further significant growth in 2020 during a terrible pandemic.

Best Regards,

David Bender

Partner

cc: Mr. Clark Williams

David Bender