

CalRecycle Debris Removal Pre-Qualification Pre-Bid Meeting Transcript - May 26, 2022

0:11

Alrighty.

0:13

Good morning everyone.

0:14

Welcome to our first pre-qualification solicitation conference for the disaster debris, and Hazard Tree Removal DD HDR Services. This is reference number PQ 052322.

0:30

My name is Luke Wayne Scott, and I am the contract analyst administering the solicitation.

0:37

Today's attendance is non mandatory, but Terracycle will still be releasing a list of today's attendees by adding them on the website to help facilitate networking.

0:49

Also presenting along with me today is Kara cycles, Chief Counsel Anastasia, Baskerville, and staff counsel, Peter Chow.

0:58

In Project Engineer, Steven Edo.

1:06

Whoops.

1:07

Can you see me? Good morning everyone. I'm Anastasia Baskerville, Chief Counsel at Cal Recycle. Thank you for joining us today. There's Peter you wanna say Hi, Peter. Good afternoon.

1:17

Good morning everybody and Peter Chow Staff Counsel for calvin's uncle and there's one of our Senior Project Manager, Steve itto. So, we'll all be sort of tag teaming on the presentation today. Thank you for joining us.

1:32

OK, we're going to turn it back over to Luc to take it away here.

1:36

Perfect. Thanks guys.

1:39

So, what we're gonna do today, is I'm gonna go over the agenda for what we are going to be discussing.

1:45

And then, also, there's going to be a questions feature that you guys will have the ability to submit during this presentation, So for any questions that you guys would like to ask, and you can submit them to the chat feature.

1:59

And I'll show that to all of you through this, this presentation here. So, let me turn my camera off, and I'm gonna pull up the PowerPoint here. Just give me one second.

2:12

Yeah.

2:15

Sure.

2:22

two: Share my screen here.

2:28

Yeah.

2:33

From the beginning.

2:36

Um, hope you guys can see this all right. ...

2:41

Peter, are you guys able to verify look and you can see the green screen?

2:47

Perfect. We're good.

2:50

Perfect.

2:53

So, welcome to the pre qualified Bidders list's optional Conference today.

3:00

See here. So the agenda that we're this is the agenda I'm just going to go over this briefly. So, we've done our introductions.

3:09

We're going to cover the background of this pre-qualification solicitation as well as a contract timeline for the process over all how this works.

3:21

Then we're going to go over the process schedule for certain timelines in terms of questions being required to be submitted, as well as when the the proposals would be due, et cetera.

3:37

So, we'll go over those dates, and then we're going to go over the, the application submission process of what would need to be included in your submittals, and that's also included in the solicitation itself.

3:53

Then, we're going to get over the service categories and the service areas for this solicitation.

3:59

And then, after we go through that and finish the presentation that Anastasia is going to lead us through then we're going to go through and leave it open for questions for the audience.

4:11

So, and I'll show you guys how you can submit those questions on this next slide here.

4:18

So, you you'll be able to submit your questions via the goto Webinar side panel on the on the feature once you guys login here on the right.

4:28

So, terracycle of answering questions pertaining to this new solicitation process, but we do ask that you keep your questions exclusively to the application process itself.

4:40

Technical questions will be referred to in stage two.

4:44

This current solicitation has a question period regarding this process, so please submit your questions if possible before May 31st 20 22 by 5 0 PM.

4:57

The questions should be submitted two contracts at ...

5:02

dot CIA dot gov using reference number PQ 052322 in the subject line so that we know those questions are referring specifically to the solicitation. And then terracycle is going to collect the questions and answer them by publishing a FAQ, frequently asked questions on our new dedicated disaster contract page elicit from this link right here.

5:28

So we just want to thank you guys for your time today and your interest in participating in this important process, and I will turn the presentation now over to Anastasia.

5:40

Thank you Luke.

5:42

So again, good morning, everyone. Thank you so much for joining us today. This is a very exciting Milestone for Cal Recycle.

5:52

And partnering also with Cal OES, too, make sure that when an incident happens specifically fire season this year, that we are ready with a pre qualified bidders list so that when the incident occurs.

6:10

Stage two, as we'll go through, will happen.

6:12

you'll submit your bids, and you'll be able to deploy, um, straight away.

6:17

So we'll get we'll get people back in their homes sooner.

6:22

So what is the pre-qualified bidders list to it to ensure a future bidders responsibility? Which is true?

6:29

So that's the qualifications are through an application process.

6:35

So a lot of the, lot of the questions and the criteria that you see in are normal, are those four disasters you'll see in this pre-qualified application.

6:54

So why is that?

6:55

That's to assure the state of you, the future bidder's capacity to perform work related to disaster and hazard tree removal.

7:06

Luke, you want to do the next slide, please?

7:12

Yeah, OK. So conceptually, this is very different. It's very exciting.

7:19

And I think it's going to prove beneficial not only for our partners, you are contractors but also for the citizens of the state of California.

7:31

And really this is kind of groundbreaking for California's sort of to be a leader in this space by getting ready, um, through this pre-qualification solicitation.

7:42

So, what we're referring to the pre qualification solicitation as is stage one, you'll see that in the solicitation document itself if you've already had a chance to review it.

7:52

Yeah.

7:53

So, stage one is you see is is a pretty thorough vetting of your capacity too, bit on these incidents and then the actual bid. So, the pricing will be submitted in what we're referring to as stage two, which is when the incident actually occurs.

8:13

That bidding will, uh, you know, reflect a very specific scope of work.

8:20

You were given an example documents in the pre-qualification solicitation, which are exactly that examples and so in stage two, we'll have more specific scope of work and exhibits.

8:34

The bid will be awarded, and the contract will be executed.

8:43

Do that, we could do the next slide.

8:46

And, you know, let's go back for one SEC, Luke, because I, because this is a partner. Maybe we cover it on another slide, but I'm sure all of you listening today, or are familiar with joint ventures.

8:58

We are having two lists, Hazzard, tree, and disaster debris removal.

9:05

The reason for that is because the joint venture is usually formed right at or before contract execution information.

9:16

So really, that doesn't happen in stage one that happens in stage two, So that's why we have these two lists.

9:23

Um, for qualification, OK, now we can go to the next one, next, it looks like the next slide. Yeah. So this is just the schedule.

9:32

So we published what's today, the 26th we published a couple of days ago on Tuesday.

9:38

And thank you for attending this conference.

9:42

It is optional, but I think because considering the newness of this process, we really hope that we have a large attendance here.

9:53

We can't see exactly how many of you are attending, but we hope there's lots of your questions are due by 5 0 PM on May 31st, which is, I guess that's next Tuesday, the day after labor or excuse me, Memorial Day.

10:10

And it's important to note here that the questions on the pre-qualification process and application are, are exactly that. So, there are questions that should be about the process.

10:24

They are not questions that will be entertained about any of the examples that were provided scope of work and the other exhibits.

10:35

So those questions come at Stage two and what we'll be doing, which is also new for us at Cal Recycle. So very exciting.

10:44

We'll have a Frequently Asked questions page just on pre-qualification process, and that's for two reasons. That's because it's a new process. There's going to be lots of questions and secondly, this is an ongoing process.

11:00

So we want to make sure that there are questions for new bidders who enter our market and which we hope there are many new bidders that enter our market.

11:11

And so for this season coming up, your applications are due before 2 0 PM it looks like on June 10th.

11:22

And now you might ask the question, why is, if it's ongoing, why is there a date in there?

11:29

Well, because, you know, as well as I do that fire season comes earlier and earlier every year.

11:37

I mean, we just got done with over 100 degree heat at not even at the end of May.

11:42

And so we really, really wanted to put this initial deadline in for you for all of you so that you can apply and get on this list early.

11:54

We'll publish it on or before July first.

11:58

Then as I, as I noted, there will be ongoing publication of qualified bidders that make it on the list within 21 calendar days after submittal.

12:10

So, again, you know, we encourage everyone to get on this list at anytime, but those that are interested in participating in this year's fire season and debris and hazard tree removal are strongly encouraged to make that June 10th deadline.

12:29

OK, next slide, please.

12:34

OK, so, I guess I already kind of went over this, and, but it bears repeating that the Stage one questions, which will be frequently asked questions, are specifically about the process.

12:49

And, just like we do, hmm, hmm, on all of our, um, solicitations that are specific after we are, and, after we get, oh my gosh, And the word is escaping me, Peter helped me out here, you know, that, the order from OES, michie tasks.

13:13

There we go.

13:14

Thanks, Peter.

13:15

And after we get Mission tasks from, Oh, yes, When the incident is happening, then those questions will be Stage two questions will be entertained when we publish the request for bids with the very specific Scope of Work and the difference between the two is is important.

13:38

The questions at Stage two usually become actually always become an agenda to the contract so are binding. The questions frequently asked questions for the pre-qualification process.

13:53

ARR are actually application questions.

13:57

They're not, they won't become part of the contract, and that's why we've got this FAQ page OK, next slide, and Peter and Steve, feel free to chime in.

14:09

If I'm missing anything, mmm hmm, OK, and like we always do, we have this handy dandy checklist for you, know, it's important to note that incomplete or, uh, ineligible, really applications will be rejected and the remedy is you can just keep applying till you get it right?

14:40

Which is wonderful for bidders.

14:44

So, how about next slide? Because this is sort of self explanatory.

14:49

It's just a checklist for you to make sure that you do turn in a complete application.



14:56

OK, this is important, so what we have here, and this is Ann, especially based on our past experience with our incidents, we have three different categories: 1, 2, 3, small, medium, large, if you will.

15:13

And like I explained earlier in the presentation, one is for disaster debris removal, and one is for hazard tree removal.

15:23

So your qualifications, your references, your experience, your licensure, the whole, you know, soup to nuts, have to reflect which category you are applying to be quite pre-qualified for. Of course. If you want to pre qualify for all three categories, we strongly encourage that.

15:44

Because if you're not qualified for each category, or at least for the largest category that you bid on, then you will be out of luck for bidding on that category when we do an RFP request for bid request for bids.

16:05

So this, these are just the size, so small, it's kinda, it's sort of self explanatory. Small, 1 to 700.

16:12

Medium, 700 to 2000, large 2000 plus, and then Hazzard trees. Different.

16:19

But, no, a metric.

16:25

Steve, do you have anything that you want to add to this?

16:29

Peace?

16:31

Yeah, I would say, in education, that the one thing we want would like to share as is, these aren't exact numbers, but these are based on ask projects.

16:43

What we consider, small, 1 to 5000 trees, Medium, 5001 to 15,000 enlarge over 15,000 trees or a tree project, as well as the debris parcels.

17:00

Um, I'm sure you contractors have all done project, but this is our category or our bidding purposes, and hope you guys can apply those, so you can get your work, Thank you.

17:18

Thank you, Steve.

17:19

OK, let's do the next slide, please look.

17:25

OK, and similarly, we, just like, we have the categories, we also have Regions.

17:30

So, this is not necessarily where you are headquartered. Obviously, it's where you are prepared to deploy and work and travel to.

17:44

So, when you are applying, you want to indicate every category, as well as every region for which you are, not only pre qualifying, but are prepared to deploy to. So this is, again, self explanatory. We've got five different regions.

18:04

Steve, anything you want to talk about with this one?

18:11

I would say that these are basic regions. I'm sure someone could argue, well, pose a county is in northern and central, or some. This is a basis we could go off of.

18:25

And I'm going to say that No, I have no crystal ball to say where the fires are going to be this year, or if we're going to have fires.

18:34

So this is just an orderly segregation or these regions that we're using at the, at the states and contractor should be looking at the regions to see, Do I want to work in northern region?

18:51

Starting from the Darragh County all the way up to del norte and ..., or do I want to work in other regions?

18:57

So, please do an evaluation of this, determine if it suits you.

19:03

and if it does, you're welcome today.

19:07

That's it for me.

19:09

Awesome. Thank you so much, Steve.

19:11

OK, how about next slide, please?

19:14

We're kind of rolling right along here, which is great, Well, let's type questions and, OK, So like I was saying earlier, we really, really encourage you to make that June 10th deadline.

19:30

The publication of the initial list for this season will be honored before July first and again, encouraging all interested parties to apply as early as possible.

19:42

And also, you know, we encourage you to apply and get pre-qualified for as many regions and categories as possible.

19:52

And the other thing, and Steve, you know, or Peter, you can chime in here.

19:57

I think the reason why we did categories and regions is it allows bidders to grow in their experience and their breadth of and scope of what they are willing to take on and so, grow in their business each year, which is exciting for us to partner with you guys in that way.

20:23

OK, we'll do the next slide.

20:28

OK, so, this is how we submit our questions. I do not see the little apparently you guys that are watching.

20:40

Can you see a little tab that says questions? I am not seeing that.

20:46

But, um, it should be on the feature panel, and it looks like we have, let's take a look here.

21:00

Sure.

21:07

For some of the questions to rolling on, if I may add onstage up, totally.

21:12

I just wanted to highlight the fact that it's how recycles expectation that prevailing wage will apply to our future projects towards the future disaster recovery operations projects, and John Sarno expectation: that job prevailing wage will be in stage two solicitation documents, But just as a prophylactic measure, we've also place that heads up in our Stage one documents too.

21:41

Yes.

21:43

Yes, We've got skilled and trained in there, too, I believe.

21:47

I know we do.

21:51

See you on circuit.

21:54

Pull this off here.

21:56

It looks like we have some submitted questions.

21:58

I'm just going to be opening these up. Just give me one second, guys. Yeah. Take your time.

22:03

So, yeah.

22:05

And then, the FAQs, which is nice, will be posted on a rolling basis on our, and we've got that dedicated disaster contract page.

22:18

And, so, you can reference those anytime with that specific reference number, 523, 2002.

22:33

Right, yeah. So, yeah, for, yeah, any other questions?

22:37

You guys will have the ability to, to ask them, looks like in this in this question feature here, but um, like Anastasia, I'd say just make sure any questions that. You do have to e-mail us at that address right there, Contracts at terracycle dots here dot gov.

22:51

And then, we're ultimately going to publish that onto our website with responses to your questions. So, it looks like we have a number of questions, here.

23:02

I guess I can just start with the the first one.

23:08

It's, Are you re-ordering this PowerPoint in verbal presentation for future reference recording, sorry. Are you recording this PowerPoint? Yes.

23:20

So, this, this PowerPoint will be recorded.

23:25

At this time, yeah, we're going to be saving it for our records.

23:29

So, we will have a video recording and then as well as this PowerPoint as well.

23:36

So, this is all going to be going to be saving, like I said, any of the questions that you guys have.

23:41

We're going to be publishing on our on our website as well with the answers.

23:48

It looks like the next question Do landfills need to register for the pre-qualification application?

23:57

Landfill's I'm not sure with that questions detail here.

24:03

And I'm going to say that landfills are regulated by the State of California and Cal Recycle and the list of landfills is supplied to the contractors during Stage two.

24:16

And so that is automatically taken care of.

24:26

Yes. So Steve, you mean the permitted landfills that are there are allowed to be utilized.

24:34

That is correct. That permitted landfills.

24:36

And again, I have to say that contractors are available, too, go to other landfill's, but they must apply during the debris process, and they will get approved after review.

24:54

Yeah, OK.

24:57

Right, on to the next question here, that says Do subcontractors. And this is an ... here.

25:06

Labs ABS need to be qualified. Further ado, we just team up with prime's. How do primes? no.

25:16

We are capable to team hmm. That's interesting.

25:20

If I'm understanding the question, so it's, you know, Prime's, just like we always do prime contractors or multiple contractors that for a majority venture, we'll still hire subcontractors.

25:35

And I mean, subcontractors that want to build their business and strengthen their position in the market certainly are encouraged to try to pre qualify for the small category or any category within which they feel confident. They can meet those qualifications.

25:55

Of course, not pain, pre-qualified, does not in any way preclude subcontractors from, you know, going to work for a prime contractor who's awarded at Stage two bids due to work.

26:12

Um, if I'm understanding that question correctly, Peter. Steve, did you want to add anything to that?

26:20

I think the only thing, this is Peter, the only thing I would add, is also that we will be publishing our qualified list. So, subcontractors may be able to utilize that as an opportunity if they wish to network with times? Yes, Contracting opportunities.

26:37

The other thing to note also is that subcontractors for tree cutting. Tree fell in services. We do, we anticipate requiring these type of subcontractors to have an LTO license with campfires, so it's in subcontractors benefit to get their LTO license either apply for or renewed right away with Cal Fire.

26:58

That's the only two things that happen, Steve?

27:04

That is correct. The subcontractors especially for wood processing and Woodcutting, can join up with the prime contractors.

27:17

Yeah.

27:18

So actually, that's a really good point that this list will be I hope shute hugely beneficial to subcontractors because they'll know who are the players in the market.

27:32

Anastasia, this is shall we can I, and also something. Yeah totally. We definitely want to encourage if you're a Small Business or DVBE to sign up on the GSA's small business DVBE emergency registry that information will be available to primed to pull from that list as well and we highly encourage you to sign up there.

27:56

Thanks Shelley.

28:01

Um looks like we can move on to the next question here this is, this is Bob.

28:08

This is almost pretty similar to our anesthesia responded. So, it says, Do do subcontractors interested in a distinct piece of the hazard Tree Removal?

28:20

For example, tracking?

28:22

Do they use the pre-qualification process as well?

28:25

Further will there, Will there be a database or other tool for contractors to use to find qualified subcontractors? Oh, wow. Well, no, not right now, but I love that idea.

28:41

But I think the subcontractors will have, so just using the example of trucking, um, they'll have the opportunity to know which contractors, they should be reaching out to, to say, um, hey, I'm available to fill your tracking need. If you know bit onstage to for an incident that happened this summer.

29:07

Um, but I love that idea about a database for subcontractors that could be, that could become in the future.

29:16

Peter or Steve, do you have any box?

29:23

I have no additional thoughts on that.

29:30

Peter, did we answer that correctly?

29:34

Next question.

29:37

So, next question.

29:38

Discours cycle slash cal OES have a debris management plan, or it looks like which region are temporary debris reduction sites identified for each site?

29:54

Um, Steve, could you take the lead on that? I'm not sure if I understand that one.

30:01

OK, as as most people who have gun debris before, we have a document that we use called the Drop: Debris Removal Operations Plan.

30:14



And we have changed the name of that to the exhibit H, which is a new name for the drop, OK. Add it.

30:24

Specifies out. Debris will be removed. What debris will be removed.

30:29

And our process for that, um, supplemental sites, I've added to the process and lead me clarify here.

30:46

Our job is to remove debris from, an APM or a site at a location on a street and take it to a landfill directly.

31:00

Supplemental sites for gathering and reloading have to be approved by the AMT and the groups prior to working that site and that is an approved item.

31:16

And in the process, once the contract is like, I hope that answers the question.

31:22

Just one thing to add for bidders, we've actually changed the Exhibit H to exhibit A zero point one as an Atom, which is now the Civil Law disaster website, as an example document, reference documents, into the 8.1 special provisions.

31:39

Thanks, Steve.

31:43

Experienced. Steve, can move on to the next question, here. Does this, does the contractor have to show experience with the number of parcels to pre qualify for that category?

32:01

What I would say that, again, does the contractor have to show experience with the number of parcels?

32:07

What's the data that'll be reflected in their, in their reference, right?

32:11

So they have to submit the reference that so that we are confident when we put that.

32:19

And evaluate whether that contractor is pre-qualified for Category 1, 2, or three, depending upon the size of the jobs that he or she has performed prior.

32:34

So, So the answer to that is yes. I hope I explained it correctly.

32:40

I don't know, Steve or Peter, if you want to elaborate.

32:48

Aye.

32:50

Steve, Go ahead, Peter.

32:54

That was a good answer stage. I don't have anything further about that, Steve.

33:00

I would say, my only recommendation to contractors is, Yes, we're looking for contractors with experience, and based upon your experience in our, and your participation and pass projects, Um, you can move up in categories.

33:19

I same while I've worked on this project, We did this spending lots, and we'd like to maybe apply for the next category up, and that will be considered as part of the review.

33:41

Let's see here.

33:44

We got a number of questions coming through here, so I'm just going to try and answer these.

33:51

Yeah.

33:52

This is great, delighted at the active participation.

33:58

What do we have till 11 look?

34:00

We have till 11 and say, Yeah. All right.

34:03

So, we'll try and get to release.

34:05

Yeah. Live that can help you out. So, one other question is what is determined the pre-qualification? How many years will it contractor be qualified for?

34:17

Well, they're going to be qualified for I don't have a set a duration for the pre-qualification list. Is that the question like, What's the duration of the pre-qualification list?

34:29

Correct. Right.

34:33

What does the term of the pre-qualification and how many years will a contractor be qualified for?

34:40

Yeah, I think we'll probably mirror it after, and this hasn't been decided yet. But, as all of you know, we just did a Master services agreement for our assessment and monitoring contractors through D G S.

34:55

And that list that MSAs active for two years, with the option to extend and to three And I think you know, our goal with all of these processes is to have them speak to each other And have them work together.

35:11

And so I think it'll probably be something like that. I don't know, Shelley.

35:18

Luke or Steve, do you have a different vision of the term?

35:25

No, I thank you, phrased it properly that the discussions we've been having.

35:33

OK, that's a great question, though, another question is, can we consider extending the due date for the questions centered around Memorial Day?

35:45

Wow, and the reason for that is because we want to get this list up and running and published, and we want to be ready and poised to deploy quickly this year.

36:01

Now, hopefully, we won't have to deploy until maybe never, you know this year, or maybe not till September, but we just don't know that. And so, our responsibility to cow recycle is to the citizens of the state of California.

36:17

And those who are devastated and traumatized by fires every year.

36:22

And so we, we need to be responsive and put them as our first priority.

36:31

OK, the next question: Does this process advertisement replace the other RESA RFPs?

36:37

And they are mentioning the MSC I believe are you still going to award that contract?

36:45

Did yes.

36:47

I guess they haven't awarded it yet. Is that right?

36:49

Because they haven't We've got a qualified bidders but I don't know what have they not published the award date? Is that the, is that what the question is?

36:58

MSC, and the deep and this particular solicitation are two separate solicitations: the MSA A&M Contracting and Assessment and Monitoring Services. This is for ... services, which is the actual hazard Tree removal and the debris removal services. So, interested parties should consider those solicitations totally separate and apart.

37:22

This is a separate presentation from the one that's being run by DDS, and that has closed just to be clear, that's, that's in its final.

37:33

No packaging, an award states, so there that opportunities is closed for assessment monitoring.

37:47

Next question: If you are submitting for largest Category three services, will you be pre-qualified for the small and medium categories?

37:56

Well, definitely indicate that this is a very important questions, so your reference needs to be for the largest category, um, that you are wanting to get pre-qualified for, that makes sense.

38:15

But you have to, don't assume that if you check Category three, that we know you want category 1 and 2, You've gotta check all that you're interested in, and, likewise, with the regions, all that you're prepared to deploy in.

38:31

Um, Peter, Steve did.

38:34

Did you have, or Shelley or Luke, did you have anything to add to that?

38:39

Excuse me.

38:40

Now, you gave a great answer, So, I mean, essentially, yes, but you definitely need to indicate that on attachment six by checking all those by checking all the boxes.

38:49

Yeah, thank you, Shelly. She's very familiar with all these specific attachments.

38:54

So, I would like to also share with the contractors that, no, please indicate those categories that you want to work.

39:07

You may be qualified, and, and going for a category three, which is the largest amount, and because of the fire's, we may have a fire with the category one, and we may go to you and say, hey, do you want to do this job?

39:27

And having those boxes checked won't specify that. We're going to be approaching you for that.

39:34

So, yes, it is very important, make sure those boxes are checked appropriately of what you want to do.

39:44

Thanks, guys. Yup.

39:47

Yeah, and, again, no, fill that form out correctly. Now, the, the beauty of this, though, is it's not, you know, one and done. If you don't fill it out correctly, you can do it again.

39:59

And we'll let you know that, you know, well, yeah, if you, if you, mark, fail to mark all the categories, then you're just not gonna get on the list for all the categories.

40:11

If you do that inadvertently or by mistake, you can always re-apply or those other categories, OK.

40:23

Next question.

40:26

The next question is this I think you already answered this, but I'll ask it. Someone's asking this is centered around contractors being pre-qualified. Do sub components need to be quantized such as the landfills or contractors may use in each of the five zones?

40:43

So I think Steve covered that really, really thoroughly, but you know what, Steve, because it's an AST Again. Do you mind repeating that answer?

40:56

Arianna stage I didn't hear the question. What was it again please?

41:00

It's about the landfills. Shelley, can you, Could you read it again, please? This is centered around contractors being pre-qualified. Do sub components need to be prequalified such as the landfill the contractor may use in each of the five zone.

41:17

No gap, thank you for repeating that for me.

41:21

So at Cal Recycle we are responsible for permitting the landfills that operate within the State of California.

41:31

We have very specific requirements on the debris that we remove from the fires and can be taken to landfills and only certain landfills that are approved for use And those are put on the list of landfills And the supplemental documentation provided to you or use, and I have to say that if contractors want to use alternative net landfills, we must make an evaluation on that or landfill's outside of the state.

42:14

We actually do that on some rare occasions.

42:18

So we have to make the evaluation, but we're expecting the contractors to use the list of landfills that we supply at the initial part.

42:31

Hope that answered the question.

42:34

This is Peter.

42:36

Just to add some color in between the lines to to Steve's answer. The question I heard was whether subcomponents or subcontractors need to be qualified. And the answer to that is that at stage one, we don't anticipate.

42:52

We do not ask for pre qualification of subcontractors. At stage one. But these requirements that Steve just mentioned, we anticipate that being part of the stage to get requests for their documents, so everything from the landfill requirements, to the subcontractors who are felling trees.

43:13

Those are the type of requirements that we will need documentation and we'll be conducting at Stage two. But the answer to the question is at Stage one, no, we don't anticipate qualifying subcontractors.

43:29

Thank you, Peter and, Steve. The next question is the pre is the pre qual for Prime's only?

43:40

Um, hmm.

43:41

Well, I mean, I don't really know how to answer that.

43:43

It's for any contractor that qualify for any of the service categories or not service categories, but any of the size categories and regions.

43:52

So, if you're us, if you think of yourself as a subcontractor that can qualify for small, medium, and large, you are encouraged and welcome to apply.

44:11

Peter, you want to add anything to that?

44:19

Nope.

44:21

Or Stever, Shelley or Luke?

44:27

Next question is the pre-qualification required for subcontractors that will perform work under a prime contractor on these contracts?

44:38

I think you just gave the answer, but I think to read that one again because maybe there was a nuance Is this pre qualification required for subcontractors that will perform work under a prime contractor on these contracts? No. So that it's important just to say emphatically no. So just like, you know, so this goes to that the legal formation of a contract.

45:04

At Stage two, whoever is awarded, whichever entity or joint venture, is awarded, the contract is responsible for choosing responsible subcontractors and will be legally responsible and liable for the work of those subcontractors. So, maybe that helps a little bit.

45:31

What is the prompt payment policy of cow recycle? How many days do you take to pay? What is remedy for late payments to prime contractors?

45:42

So, we follow the Statutory Prompt Payment Act, which is, I think it's government code, what does it, Peter?

45:54

If you know it off the top of your head, sorry, and, and that's what we follow.

46:03

Is that prompt payment?

46:07

Sorry, it's my microphone was muted. It was. It's governmental 9 to 7.

46:13

Acceptance.

46:15



Yeah. So that's what we follow.

46:18

Do you want to add anything to that?

46:24

Great answer.

46:31

So you have a limit on how many contractors you will award the pre-approved status to.

46:39

There's no limit.

46:44

No, that's what's great is that this could be it.

46:49

Enormous list.

46:52

That's what we hope.

46:55

What is your decision process for the acquisition best value, lowest price?

47:02

Does the RFP have a price page as part of the original AI approved list?

47:10

What's AI? I don't know what that is.

47:21

I think, um, the answer to this question, though, while we're awaiting that clarification of AI, is that we will clarify these things about the exact procurement method for request for bids at Stage two.

47:37

Yeah.

47:38

For now, anybody who's interested in participating as a prime contractor in our disaster recovery operations for future projects, for future operations, should submit their applications for Stage one immediately, or as soon as possible.

48:00

Does anybody know what AI stands for? Steve do?

48:03

I don't.

48:09

No, I'm not sure what the references entailing, OK, we can clarify loop. Can you just double check that question and make sure I got it right, and I'll move on to the next while looks looking for that? Is there any minority owned or veteran owned the acquisition plans?

48:28

Acquisition plans. I don't know what that means. Acquisition plans.

48:37

Aye.

48:38

Some more information will be forthcoming. But I think this is in reference to the socio economics requirements that are part of federal law, OK.

48:50

So we would direct applicants tensions to the business entity questionnaire attachment where those questions are on laid out in full detail.

49:06

Perfect.

49:09

OK, we have about 10 more minutes. We can get through a few more questions I think.

49:15

Prevailing wages based off counties in your regions cover many different counties.

49:21

Do you want the highest rate per region or for each county per the prevailing wage charts?

49:32

Just H, we would not expect, because pricing is not part of Stage one, we do not, we do not expect any typos on.

49:44

We wouldn't expect any of the applications to mention the exact prevailing wage that would be acceptable because we'd actually don't know what the, where the disaster will strikes. That's that that take a specific will be available at Stage two.

49:59

So at this time, prevailing wage rates would not need to be submitted at Stage one because the prices are not part of stage once application process.

50:10

Thank you, Peter.

50:12

Are you considering a warning, separate contracts to tree removal contractors and or debris removal contractors?

50:25

Now, it's aiming at Stage two.

50:29

Is that what he's asking?

50:30

Here, she.

50:31

So, maybe read it again. Charlie.

50:34

Are you considering a warning, separate contracts to tree removal contractors and, or debris removal contractors?

50:42

No, I mean, not at this point where, you know, it's the stage two will be one contract.

50:48

But the nice thing about having two lists, one for hazard trees and one for disaster or for debris removal is that, um, they can start to figure out their joint venture and start to kinda get their game plan in order before we publish our request for, for bids.

51:16

Peter, do you have anything to add to that?

51:25

OK, What else?

51:28

Do subcontractors interested in a distinct piece of the hazard tree removal tracking? For example, use the pre-qualification process as well.

51:38

Will there be a different database or other tool for contractors is used to find qualified subs? And you guys may have already answered that. I think we answered that one. Maybe read that one more time because there could be as a little bit of a nuance there.

51:53

Hmm.

51:54

Excuse me, Do subcontractors interest interested in a distinct piece of Hazzard tree removal?

52:02

tracking? For example, use the pre-qualification process as well.

52:06

Will there be a database or other tool for contractors to use to find qualified subcontractors?

52:14

So I think we do the answer that love that idea about a database.

52:18

I think for subcontractors wanting to, you know, grow and be proactive about their business, they'll have this as a resource, this pre-qualified list, to provide, you know, the example is tracking to provide tracking, too.

52:41

Any of these pre-qualified contractors, should they be awarded a contract?

52:49

OK, the next ones are really good question. Only those contractors included on the July first list will be able to submit bids this year?

52:59

No, no, no.

53:00

Know, and so, and Shelley, I don't have that exact, yeah.

53:08

Uh, timeline, but what?

53:12

So, why we're encouraging you to do it now, Bye.

53:18

What does it, June 10?

53:20

submit by June 10th? So I would it as the press the.

53:25

Yes, it is Jean, Jacques. Thank you.

53:28

Why we're doing that now is because we want to get as many pre-qualified as possible before fire season starts before an incident occurs.

53:39

Now, notwithstanding that, if an incident occurs and the contractor who asked this question, no, didn't get their ducks in a row and get on the list, no worries, they can make sure to keep checking our website and when we're mission tasked by OES.

54:02

Yeah, and, uh, you know, like, we are figuring out the Assessment Monitoring, contractor piece, that we will put a notification on our website that says, you know, XYZ Cal Recycle has been mission task to provide services and debris removal support too, XYZ to respond to XYZ fire.

54:32

Then that will trigger this contractor X who didn't get pre-qualified upfront to say, Oh, my gosh.

54:40

I have, What have we given them? Shall? in five days, I think, five days from the date of that.

54:50

The notice, yes.

54:51

By the notice, to get that pre qualification, Anne, because we're we're going to move into stage two pretty quick, so that's how that works.

55:02

I don't know if I, if you guys want to elaborate on that, Peter.

55:06

Steve?

55:07

Or Shelly Lucas.

55:09

Yeah, good question.

55:12

I wouldn't say the only thing I would like to share with the group here is, right now, where we're putting this out, we're providing the information.

55:23

June 10th gives you about two weeks to respond and reply.

55:27

And we encourage everyone to take that time.

55:31

two, submit there, applications and get approved.

55:36

But I would say I have no idea what the fire season is going to be this year and multiple fires, and would you rather have two weeks now or five days later, I think for me, it's going to be, you have to accomplish. Yeah, we just don't know.

55:55

And then of course, to build on Steve's point, no.

56:00

We just we don't know when these incidents are going to occur once we get through this fire season. You know.

56:08

The the universe of pre qualified bidders has that opening for the next year to get on the list. So, it's, that's what is really wonderful about the creation of these lists, it allows.

56:26

Gosh, it allows preparation on all of your all of your parts and your business readiness to get prequalified.

56:37

It allows.

56:39

No, I think an opportunity to really, really grow this market, which is very exciting and I think it allows you, if you apply and get pre-qualified for a small region or excuse me, a small category and two regions or a small category and one region, you could come back this winter and or next winter whenever And say, you know what? I'm going to get pre-qualified for all the Regents this time and for all the categories. And so, it really does allow, which is, you know, part of our role.

57:22

The State of California, partnering with all of you contractors, too, really facilitate growth in this arena, and job growth, right?

57:32

I mean, one of our biggest drivers in this prequalified list is to make sure that we are not only growing the market, but providing an opportunity for young people to enter this workforce to learn as an apprentice, and to someday, hopefully have their own contractor business. So that's, that's our goal. And that's why it's an ongoing list. And, and why it's such a milestone. So.

58:10

It looks like there are 11 o'clock. Oh, sorry. Totally. Fine. Shelley. How many? how many more questions do we have? I guess there are still several questions coming in. So I was going to ask since we are at time for the webinar, that we want to reserve these questions and answer them in the FAQ.

58:38

Or keep going.

58:42

OK, What do you guys think?

58:47

I don't know how. I don't know if this webinar's going to turn off.

58:51

How many we have left?

58:54

There's quite a few.

58:57

I would suggest referring them to the Q and A process, OK.

59:06

Well, I love that there's so many questions. And, can we tell Shelly, how many people are in attendance?

59:16

just to share with you, with 144 folks in attendance.

59:22

Awesome, awesome, awesome, That's great.

59:26

So, uh, thank you so much, all of you, for joining us today.

59:33

Really good questions, I think, I think some of the questions got it. Things that, you know, we we did want to make sure we're crystal clear to all of you.

59:45

And we will look forward to publishing the rest of your questions and our answers on our Frequently Asked Questions page.

59:56

And what else you guys?

1:00:04

I think you covered it Anastasia, I think.

1:00:07

I think that should be everything.

1:00:10

Awesome!

1:00:11

So, thank you.

1:00:13

I just have to have, uh, give extreme gratitude And thanks to the Cal recycle team who worked so many long arduous hours.

1:00:26

And no had the vision to make this a reality. So I think that this is a really exciting opportunity for all of you and we cannot wait to see your applications.



1:00:40

So everyone have a wonderful, longer weekend, and the rest of the day, and we will look forward to seeing your applications on June 10th before June 10th.

1:00:56

On June 10th.

1:00:58

I don't want to misstate that.

1:01:00

Shelley, what is it it's they're due by June 10th, or we encourage them by June 10th.

1:01:08

Can you pulled the process scheduled back up on the Yes, let's do that before we say goodbye, because I think there's been so many good questions.

1:01:16

So we are asking for questions to be submitted by the 31st to allow us time to prepare the FAQ and get that back out to you. So you can use those answers if that will help with your application packages. And those are due on June 10th by 2 0 PM, in hopes that we can get this ... posted by prior to July first.

1:01:45

And, Shelley, are the questions that were submitted through this presenters for the optional preventers conference? Do people need to resubmit their questions?

1:01:59

Now, do not re submit your questions as the webinar has captured your questions. And so we'll incorporate those into the FAQ.

1:02:07

So, if you have any new questions that you are not able to ask in this forum, please submit them to contracts at cal recycled dot CIA dot gov for Incorporation and by May 31st at five o'clock.

1:02:23

Which is Tuesday, Right? You guys? Yes.

1:02:29

There you have it, OK, everyone, have a wonderful day. Thank you.

1:02:36

Everyone.

1:02:39

Bye. Bye.