CALIFORNIA ANNUAL REPORT



Mattress Recycling Council California, LLC 501 Wythe Street Alexandria, VA 22314

SUBMITTED TO

California Department of Resources Recycling and Recovery (CalRecycle) 1001 I Street Sacramento, CA 95812

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Contact Information

CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS

14 CCR § 18964(b)(1) — Contact information. Identify the corporate officer of the mattress recycling organization responsible for annual report submittal.

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Executive Summary

CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS

14 CCR § 18964(b)(2) — Executive Summary. The purpose of the Executive Summary is to provide a broad understanding of the mattress recycling organization's program as a whole and to put into context the data and information that will follow. Provide a brief description of the mattress recycling organization's used mattress recovery efforts during the calendar year pursuant to section 18962.

Executive Summary

Overview of the Mattress Recycling Council California, LLC

California's Used Mattress Recovery & Recycling Act, SB 254 (as amended), requires that mattress producers, through a certified "mattress recycling organization," develop, implement and administer a statewide recycling program for mattresses and foundations (collectively mattresses or units) discarded in the state and combat illegal mattress dumping.

The International Sleep Products Association (ISPA) created the Mattress Recycling Council (the Council) as a Section 501(c)(3) nonprofit corporation for this purpose. The California Department of Resources Recycling and Recovery (CalRecycle) certified the Council as the mattress recycling organization and approved its statewide mattress recycling plan. The Council launched the program on December 30, 2015.

In addition to operating in California, the Council also administers similar statewide mattress recycling programs in Connecticut and Rhode Island. In 2017, the Council created separate nonprofit limited liability companies for each of the three state-specific mattress recycling organizations it administers. The California organization is called Mattress Recycling Council California, LLC (MRC), which is now the certified mattress recycling organization. To promote each of these state programs, MRC created a consumer brand known as Bye Bye Mattress.

Year Seven Program Highlights

In 2022, MRC demonstrated consistent and meaningful improvements to achieve plan objectives and goals set by CalRecycle. The program's most notable achievements included:

- MRC increased collection opportunities for residents, retailers and other businesses for the seventh consecutive year, surpassing CalRecycle's 2022 goal.
- MRC's extensive collection network, strategic use of resources and creative use of partnerships provided a highly accessible program for residents in all areas of the state, including rural and environmental justice communities.
- MRC recyclers diverted from disposal 78.4% of materials sent outbound from their facilities by weight, making 63,371,371 pounds of mattress commodities available for reuse, recycling and biomass fuel.

- MRC funded two illegally dumped mattress mitigation projects.
- MRC recruited one new urban and one new rural participant in the Illegally Dumped Mattress Collection Initiative and extended eligibility to all 14 Local Conservation Corps.
- MRC allocated over \$1 million to expanded research projects with a continued focus on finding efficiencies in mattress collection, transportation, deconstruction and end market development.
- MRC's Industry Workgroup on Circular Design and Industry Workgroup on New Materials met to continue collaboration and information sharing across the mattress value chain. These workgroups discuss component materials, design and construction types that may improve the circularity of mattresses.
- MRC's multichannel, multilingual consumer education strategy continues to be effective. MRC's outreach received 227 million impressions and increased awareness of mattress recycling, the retailer take-back obligation and how to recycle discarded mattresses.

Collection Network

Since the California program's launch, MRC has expanded its collection network each year. In 2022, MRC added more permanent collection sites, curbside bulky item collection programs, collection events and sites accepting commercial volume.

Residential Collection Opportunities

In 2022, residents could access 234 permanent collection sites (including recyclers) and 162 collection events. In addition to these locations, MRC collected units from 80 curbside bulky item collection programs, an increase from 76 in 2021.

Residential Collection Channel	Number
Permanent Collection Sites	234
Curbside Bulky Item Collection Programs	80
Collection Events	162

TABLE 1: 2022 MRC Residential Collection Network Highlights

Retail and Other Commercial Volume Opportunities

MRC's Commercial Volume Program (CVP) serves mattress retailers, lodging establishments, educational facilities, military bases and healthcare facilities. These entities may drop off their mattresses at designated collection sites or a recycler. Entities with at least 100 units may request no-cost transportation to a participating recycling facility.

In 2022, MRC expanded no-cost drop off access for small volume commercial sources through MRC's existing permanent collection network. During the year, 152 permanent collection sites accepted small volume deliveries of units from commercial sources — a 9.3% increase from 140 locations in 2021.

MRC also provided on-site trailers and reoccurring pickups to 55 entities that consistently generate at least 100 discarded units per month, a decrease from 63 in 2021. Fewer mattress sales and CVP pick-up requests from retailers in 2022 contributed to this decline.

Eligible entities that reach the 100 unit minimum less frequently than monthly may request live load pickups at their convenience. MRC conducted 208 live load pickups in 2022, an increase from 170 in 2021.

TABLE 2: 2022 Commercial Volume Collection Network Highlights

Commercial Collection Channel	Number
Permanent Collection Sites Accepting Commercial Volume at No Cost	152
On-Site Trailers	55
Consolidation Sites	7
Live Load Pickups	208

Program Access

MRC annually measures the percentage of residents and retailers who can conveniently access the collection network. MRC evaluates program access for the general population, rural counties and environmental justice communities. We use these results to determine where to focus resources and expansion efforts.

Residential Access

Geographic analysis shows that 96.9% of California's population lived within 15 miles of MRC's permanent collection network (an MRC recycler, permanent collection site or curbside bulky item collection program) in 2022.

TABLE 3: Percent of Population Within 15 Miles of MRC's Collection Network in 2022

Population Category	Permanent Collection	Permanent Collection Network & Collection Events
All Residents	96.9%	99.2%
Residents in Rural Counties	93.5%	97.2%
Residents in Environmental Justice Communities	97.5%	99.9%

Access in Environmental Justice Communities

Using program access metrics, units reported through the Illegally Dumped Mattress Collection Initiative and CalRecycle's CalEnviroScreen 4.0, MRC focused its network expansion efforts in areas where MRC's collection network is less accessible or that experienced high per capita rates of illegal mattress dumping. In those areas, MRC worked with the Central California Environmental Justice Network, Local Conservation Corps and other solid waste groups to provide targeted collection events and establish new permanent collection sites. In 2022, 97.5% of California's residents in environmental justice communities lived within 15 miles of MRC's permanent collection network, including recyclers, collection events to the calculation, the access percentage increased to 99.9%. These residents were also eligible for no-cost take back from mattress retailers, the impact of which is not included in the above access metrics.

Retailer Access

CalRecycle's goals require that MRC demonstrate by January 1, 2024, that 95% of rural retailers and 80% of urban retailers have convenient access to the collection network. For these purposes, retailer access is measured as the percentage of households within a reasonable driving distance of a commercial volume location, since the discarded mattress originates at a consumer's home, not a mattress retailer's storefront. Based on retailer feedback, CalRecycle set a 20-mile radius for urban areas and 40-mile radius for rural areas. Using this methodology, MRC found that 99.5% of rural households and 99.1% of urban households are within range of a location accepting commercial volume, surpassing the 2024 goal.

Statewide Collection and Disposition

Despite expanded statewide program access, the number of units collected through the program decreased in 2022, from 1,602,332 in 2021 to 1,419,814 in 2022. MRC attributes this reduction to a corresponding decrease in 2022 mattress sales in California, given that a mattress purchase often triggers a mattress discard.

MRC's recyclers generated 80,880,503 pounds of material, of which they diverted 63,371,371 pounds of material and units from landfill through reuse, recycling and biomass, representing a 78.4% recovery rate.

Highlights	Amount
Units Collected	1,419,814
Pounds Recycled, Reused, Biomass	63,371,371
Total Pounds Outbound (Including Disposal)	80,880,503
MRC Recovery Rate	78.4%

TABLE 4: 2022 Program Collection and Disposition Highlights

Mitigation of Illegal Dumping

The Illegally Dumped Mattress Collection Initiative (Initiative) experienced a slight decrease in participation in 2022, with 78 entities providing data, compared to 84 in 2021. In 2022, MRC recruited entities from two counties that had not previously participated in the Initiative. Collectively, 78 participants reported removing 60,510 illegally dumped units from public rights-of-way in California.

Using Initiative data, MRC analyzed possible correlations between illegal mattress dumping and various factors, including demographics and opportunities for no-cost mattress recycling. In 2022, MRC provided individualized "heat maps" to each reporting entity, which identified areas where illegal dumping was more prevalent to help guide their local decision making and resource allocation.

MRC also invited Initiative participants and all California municipalities, nonprofits and solid waste facilities that had at least one year of baseline data for illegal mattress dumping from 2021 or later to apply for MRC funding of projects to reduce illegal mattress dumping in their communities. In 2022, MRC funded two proposals. The city of San Rafael implemented a pilot pickup program at eight multifamily housing complexes, and the county of Ventura selected an illegal dumping hot spot location to receive targeted outreach and a surveillance camera.

In conjunction with these efforts, MRC actively participated in relevant working groups, offering resources such as its commissioned white paper that presents policy recommendations for addressing illegal dumping, as well as educational materials in the form of school lesson plan activities designed to educate young people about the effects of illegal dumping in their communities. Additionally, MRC hosted targeted mattress collection events, added permanent collection sites and increased education and outreach efforts in areas affected by illegal dumping.

TABLE 5: 2022 Illegally Dumped Mattress Collection Initiative Highlights

Highlights	Number
Initiative Participants	78
Illegally Dumped Mattresses Reported	60,510

Research

MRC's research program focuses on increasing the efficiency of mattress collection, transportation, deconstruction and identifying new and better markets for recycled mattress materials. To meet these objectives, MRC:

• Funded improvements to mattress collection facilities and other operational enhancements that increase landfill diversion and the recyclability of discarded units.

Improvements included paving areas to protect units from wet weather (and thereby improve their recyclability) and decrease mattress loading times and purchase of equipment to increase efficiency and improve worker safety when loading discarded units.

- Provided recommendations for improving mattress dismantling and recycling operations by offering lean manufacturing assessments to MRC's recyclers.
- Sponsored a research project that successfully used recycled mattress materials to build components for dual carbon and lithium-sulfur batteries. Test data indicates that electrodes made from recycled cotton, shoddy pad and coconut fiber had significant performance advantages over common electrode materials, such as carbon black, graphene and carbon nanotubes. The research team is interested in developing industry relationships to explore the potential for commercializing this technology.
- Completed a life cycle analysis (LCA) of MRC's mattress recycling operations. The analysis measured 11 environmental impacts incurred at each stage of MRC's process (collection, transportation and recycling) and the benefits achieved from landfilling less material and displacing virgin materials resulting from the recycling of post-consumer mattress materials. The LCA demonstrated that mattress recycling provides significant environmental benefits. In processing over 1.6 million mattresses in 2021, the materials MRC recycled reduced carbon dioxide emissions by a net 75 million pounds, water usage by 818 million gallons and energy use by 174 MWh. Stated differently, each mattress recycled is like driving 60 fewer miles, saving 500 gallons of water and saving enough energy to power an average household for three days.
- Continued to foster innovation, cooperation and communication among suppliers, manufacturers, recyclers and end-market commodity buyers around the world by working with industry experts and sharing information on efforts to develop a circular economy for polyurethane foam.
- Continued to collaborate with international mattress associations and stewardship organizations to share best practices and technological advancements to improve MRC's California recycling program.

Circularity and Sustainability

MRC's program is consistent with California's waste management hierarchy and is active in addressing source reduction. MRC's source reduction efforts focus on reducing the environmental footprint of the mattress manufacturing process, encouraging the mattress supply chain to consider end-of-life design issues when creating new products and encouraging consumers to maintain their mattresses properly to extend their useful life.

MRC encourages manufacturers to implement internal continuous improvement processes that will help them measure and reduce the amount of resources consumed in manufacturing new mattresses and the waste generated from those activities. In addition, MRC has created two workgroups that facilitate information sharing across the mattress industry value chain, including mattress manufacturers, component suppliers and recyclers, to improve the circularity of mattress materials.

Industry Workgroup on Circular Design

The objective of MRC's Industry Workgroup on Circular Design is to help members of the value chain take end-of-life recycling challenges into account when they design new components and mattresses. MRC shares lessons learned from mattress deconstruction and recycling to help find strategies to reduce waste generation and enable more and higher value recycling of post-consumer mattress components.

MRC created a video demonstrating the deconstruction process and why some postconsumer mattress components are challenging to deconstruct or sell to a secondary market. The video has been distributed to the workgroup and other members of the value chain. It can be found on MRC's YouTube channel.

Industry Workgroup on New Materials

The objectives of MRC's Industry Workgroup on New Materials are to identify new materials or technologies recently introduced to the market that may pose end-of-life recycling challenges, advise MRC on anticipated long-term changes in product mix and raise industry awareness about how design and marketing decisions can affect recycling. The workgroup's efforts inform MRC's research team and assist recyclers in preparing for these challenges as well as forecast future types and quantities of mattress materials available for secondary markets.

Sleep Products Sustainability Program

To encourage mattress manufacturers to reduce the environmental impact of their mattress assembly operations (and thereby support California's source reduction goals), MRC's Sleep Products Sustainability Program (SP2) offers a proactive approach that mattress manufacturers may use to reduce waste and increase operational efficiencies. SP2 helps companies establish a management system that identifies steps for reducing environmental impacts, developing best practices and defining metrics to track progress. SP2 can also serve as a foundation for pursuing an ISO 14001 certification, the international standard for effective environmental management systems. Training, program resources and certification are all offered at no-cost to eligible mattress manufacturers. MRC will extend the program to eligible manufacturers selling into California.

In 2022, two facilities completed the facility certification. Three additional manufacturers have been trained and are working towards certification.

Consumer Education and Outreach

MRC is known to consumers as Bye Bye Mattress. Throughout the life of the program, MRC has built a multichannel, multilingual consumer education and outreach strategy focused on promoting the collection network, raising awareness of the retailer take-back requirement and discouraging illegal dumping.

Consumers wanting to take action or know more are directed to **ByeByeMattress.com**. Since launching, more than 2 million visitors nationwide have used the website.

In 2022, MRC's Bye Bye Mattress California advertising campaigns, public service announcements, media coverage and social media content generated over 227 million impressions, with outreach targeted at areas with high per capita rates of illegal dumping and environmental justice communities. We supplemented these efforts by providing mattress retailers, collection sites, recyclers and public officials with tools they can use to promote retailer take back and mattress recycling in their communities. This page is intentionally left blank.



Program Collection, Transportation and Processing

CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS

14 CCR § 18962(a)(2)(A) — Identify program objectives consistent with California's solid waste management hierarchy as required by subdivision (a) of section 42987.1 of the Public Resources Code.

14 CCR § 18964(b)(3) — A description of the methods used to collect, transport, and process used mattresses in California.

14 CCR § 18964(b)(5) — Description of how consumers of mattresses in California had an opportunity to recycle and properly manage their used mattresses, including the number, location, and type of collection points in the program.

14 CCR § 18964(b)(6) — May include a description of activities to ensure proper collection and management of used mattresses.

14 CCR § 18964(b)(7) — A description of methods used by the mattress recycling organization to coordinate with existing used mattress collection and recycling programs with regard to the proper management or recycling of discarded or abandoned mattresses.

14 CCR § 18964(b)(8)(A) — Quantitative information on subdivisions (b), (c), (d), (e), (f), (g), and (j) of section 42990.1 of the Public Resources Code, including conversion factor(s), if used. When describing the uses for the recycled materials, the annual report shall identify the secondary markets to which those materials are sold, and potential end uses of those materials.

Cal. Pub. Res. Code § 42987.1(i) — A description of methods used to coordinate activities with existing used mattress collecting and recycling programs, including existing nonprofit mattress recyclers, and with other relevant parties as appropriate, with regard to the proper management or recycling of discarded or abandoned mattresses, for purposes of providing the efficient delivery of services and avoiding unnecessary duplication of effort and expense.

Cal. Pub. Res. Code § 42990.1(f) — The uses for the recycled materials.

Cal. Pub. Res. Code § 42990.1(m) — For reports submitted on and after July 1, 2021, all of the following:

(2) A report on activities, which the mattress recycling organization shall undertake, to prioritize, to the extent economically practical, the use of in-state processing facilities over out-of- state processing facilities. If the mattress recycling organization decides to use outof-state processing facilities, the organization shall provide an explanation of that decision.

Program Collection, Transportation and Processing

Mattress Collection

In 2022, MRC continued to recruit mattress collection sites, making it more convenient for California consumers and businesses to have their mattresses recycled at no charge by MRC, either by dropping their units off at a collection site or by otherwise accessing the network.

Table 6 summarizes MRC's collection network in 2022 and Figure 1 geographically illustrates the network. See Appendix B for a list of all the locations.

Collection Channel	Site Type	Source of Units	Transportation and Disposition of Units	Number of Sites/Entities
Retailer Take	Mattress	Retailer's	Retailer delivers units to recycler, permanent collection site, or consolidation location	N/A
Back	Retailers Customer	Units picked up from retailer through CVP (below) for dismantling by recycler	N/A (included with CVP below)	
Permanent Collection Sites	Solid Waste Facilities (SWFs)	Residents, Commercial Entities	Transported to recycler for dismantling	166
	Mattress Recyclers	Residents (CIP), Commercial Entities	Dismantled by recycler	10
	Nonprofits	Residents, Commercial Entities	Transported to recycler for dismantling	15
	CRV Recycling Locations	Residents, Commercial Entities	Transported to recycler for dismantling	2
	Mattress Retailers	Residents, Commercial Entities	Transported to recycler for dismantling	8

TABLE 6: MRC Mattress Collection Network

Collection Channel	Site Type	Source of Units	Transportation and Disposition of Units	Number of Sites/Entities
Permanent Collection Sites (continued)	Mattress Renovators	Residents, Commercial Entities	Unrenovated units transported to recycler for dismantling	8
	Other	Residents, Commercial Entities	Transported to recycler for dismantling	25
Curbside Bulky Item Collection Programs	Franchise Haulers and Municipalities	Residential and Commercial Customers of Franchise Haulers and Municipalities	Entity picks up units at curbside, consolidates them at entity's facility and MRC transports them to recycler for dismantling	24
	Solid Waste Facilities (SWFs)	Residential and Commercial Customers of Franchise Haulers and Municipalities	Entity picks up units at curbside, consolidates them at entity's facility and MRC transports them to recycler for dismantling	56
Mattress Collection Events	Temporary Event	Residents	Transported to recycler for dismantling	162
	CVP On-Site Trailer	Mattress Retailers Commercial Entities	Transported to recycler for dismantling	55
	Consolidation Location	Commercial Entities	Transported to recycler for dismantling	7
Commercial	Live Loads	Commercial Entities	Transported to recycler for dismantling	208
Commercial Volume Program (CVP)	Small Volume Commercial Drop-Off	Commercial Entities	Transported to recycler for dismantling	N/A (152 permanent collection sites accept units from commercial entities and are counted in the permanent collection sites above)



FIGURE 1: MRC Mattress Collection Network

Collection Channels

MRC collects used mattresses through the following channels in California:

- 1. Retailer take back
- 2. Permanent collection sites
- 3. Curbside bulky item collection
- 4. Mattress collection events
- 5. Commercial Volume Program (CVP)

In 2022, MRC:

- Contracted with 234 permanent collection sites that collected units from consumers, an increase of 11 from 2021.
- Contracted with 80 entities that provided curbside bulky item collection, an increase of four from 2021. Of these, 56 were operated by franchise haulers and municipalities at SWFs that also serve as permanent collection sites, with the remaining 24 being operated by franchise haulers and municipalities at a private yard, and therefore not at SWFs.
- Participated in 162 collection events in 2022.
- Transitioned nine CVP sites with permanent on-site trailers to temporary CVP sites, resulting in 55 (a reduction of 9 since 2021) CVP sites with permanent on-site trailers and 79 temporary CVP sites (an increase of 17 since 2021) by year end 2022.

In 2023, MRC will continue to expand the permanent collection network to increase access for California consumers and commercial entities, who can learn more about the drop-off and recycling options available to them at <u>ByeByeMattress.com</u>. See Appendix B for a list of all locations by type.

Collection Site Types

Retailer Take Back

A retailer that delivers a new mattress to a California consumer must offer to take back a mattress that the consumer has discarded upon request at no cost. Consumers can use this collection channel when purchasing a new mattress. Retailers then may recycle the used mattresses at no cost through the program (MRC bears the cost of recycling).

In 2021, the retailer take-back requirement expanded to include mattresses delivered to a consumer by a common carrier. These retailers may drop off mattresses at an MRC recycler or use MRC's CVP services.

Permanent Collection Sites

Since the inception of the program, MRC has created a robust, permanent collection network throughout California where residents may discard used mattresses for recycling. MRC initially targeted SWFs, and later focused its site recruitment efforts on underserved areas by adding alternative collection locations, such as nonprofits, public agencies, Native Nations and California Redemption Value (CRV) recycling centers. As of December 31, 2022, the California program had 234 permanent collection sites. These sites are listed in Appendix B.

Except for mattress recyclers, MRC pays contracted collection sites a handling fee if they accept mattresses from the public at no cost (MRC compensates recyclers for serving as collection sites as part of the general recycling services they provide). MRC bears the cost of transporting the units to a recycler and recycling them.

The specific types of permanent mattress collection sites that the program offers California residents and commercial entities are as follows:

Solid Waste Facilities

SWFs comprise the majority of MRC's permanent collection network. In 2022, MRC contracted with 166 SWFs (a net increase of 13 since 2021), 52 of which operate in rural counties of the state. All of these sites accept mattresses dropped off by residents at no cost, and 98 accept drop off from commercial entities no cost, a 16.7% increase from the 84 SWFs that accepted commercial drop-off in 2021.

In 2022, one SWF that had previously suspended operations as a collection site decided to formally cease operations in March 2023.

MRC uses annual mattress disposal data that SWFs report to CalRecycle to identify which SWFs to recruit as potential new collection sites. This resulted in MRC adding 14 SWFs to the collection network in 2022. MRC is continuing this recruitment effort in 2023.

Mattress Recyclers

In most cases, MRC recyclers accept mattresses directly from residents and commercial entities at no cost. In 2022, MRC's recycling network consisted of 10 locations throughout California.

Recyclers track the number of units they receive from each of the following sources (see <u>Program Collection and Disposition Data</u> section for number of units collected from each source):

- **Retailer Drop-off:** This includes units that mattress retailers drop off at recyclers using their own transportation or use MRC's CVP services, but excludes units that retailers drop off to SWFs.
- Institutional Drop-off: This includes units from hotels, educational facilities and other large-volume mattress purchasers that deliver units to recyclers using their own transportation or use MRC's CVP services.
- **Consumer Incentive Payment (CIP):** Units collected through MRC's CIP program, which allows California residents to drop off discarded mattresses at specified recyclers and receive an incentive payment of \$3 per unit for as many as five units per vehicle per day.

Nonprofits

MRC contracts with nonprofit organizations such as Goodwill, Habitat for Humanity ReStore and Local Conservation Corps to serve as permanent collection sites. Depending on the site, residents and/or commercial entities may drop off units at these nonprofit sites at no cost. In 2022, 15 nonprofits accepted mattresses from the public through MRC's program, a decrease of one from 2021. Additionally, 14 of the 15 nonprofits accept commercial drop-off at no cost.

CRV Recycling Locations

MRC contracts with collection centers that participate in the CRV Beverage Container Recycling Program. In 2022, California residents and commercial entities could drop off mattresses at two CRV recycling centers throughout the state, one of which is located in a rural county. In 2022, one CRV location that had previously suspended operations as a collection site decided to formally cease operations in March 2023.

Mattress Retailers

To increase mattress retailer and residential access to the program, MRC contracts directly with some mattress retailers to become permanent collection sites. In 2022, MRC had eight permanent collection sites at retailers. Both California residents and commercial entities may drop off mattresses at all retailer drop-off locations. Additionally, three of the eight retailers are located in rural counties.

Mattress Renovators

Residents and businesses may drop off discarded units at mattress renovators at no cost. In 2022, eight mattress renovators collected mattresses through MRC's program. Mattresses they did not renovate were sent to MRC recyclers for dismantling.

In 2023, MRC continues to recruit renovators identified through annual data reported to CalRecycle to become permanent collection sites.

One renovator location suspended operations in 2022. MRC will provide updates on this location in the next annual report.

Other

In 2022, MRC contracted with six local businesses, 18 public agencies and one Native Nation to be mattress collectors. Of these, two local businesses and one Native Nation are located in rural counties.

Curbside Bulky Item Collection

Some franchise haulers and municipalities provide curbside bulky item collection of mattresses at no additional charge to residents. Residents schedule a pickup for their discarded mattress. Participating haulers and municipalities collect the mattress and load it into an MRC-provided trailer positioned at their yard or SWF. MRC transports full trailers to recyclers for dismantling.

Units may be collected through bulky item pickups through either of two processes:

 MRC contracts with a municipality or franchise hauler to recycle units collected through its existing bulky item program. The MRC-provided trailers in which these units are consolidated are located at private yards and are not publicly accessible. In 2022, MRC collected mattresses from 24 municipalities or franchise haulers in this way. 2. Some SWF operators that have contracted with MRC to serve as a permanent collection site that is accessible to the public also collect mattresses from bulky item pickup services. These SWFs consolidate mattresses collected curbside in an MRC-provided trailer with other units dropped off at the permanent collection site. In 2022, MRC collected mattresses from 56 collection sites that accept mattresses from bulky item programs, a 27.2% increase from 44 sites in 2021. To avoid double counting, these locations are counted under the SWF category, and not counted again under the curbside collection category in Table 6.

Mattress Collection Events

To supplement the permanent no-cost collection network, MRC hosts mattress collection events where California residents may drop off mattresses at no cost. MRC partners with municipalities, waste services providers, Local Conservation Corps, Native Nations, retailers and other interested parties to hold collection events. When hosting events, MRC provides the necessary labor, transportation, recycling and publicity.

MRC often combines mattress collection events with events accepting other products to increase convenience for residents, target underserved areas or mitigate illegal dumping.

In 2022, MRC participated in 162 collection events, compared to 161 in 2021. Notably, these events provided access in 18 rural counties (Amador, Calaveras, Del Norte, El Dorado, Glenn, Humboldt, Kings, Lake, Madera, Mendocino, Plumas, San Benito, Siskiyou, Sutter, Trinity, Tuolumne, Yolo and Yuba).

Commercial Volume Program (CVP) Services

MRC provides no-cost transportation and recycling of discarded mattresses from retailers, lodging establishments, educational institutions, healthcare facilities and military bases if they have at least 100 discarded units to be picked up at a single site. MRC provides transportation in three ways:

1. **Permanent On-Site Trailers:** If a business generates at least 100 mattresses per month at a particular location, MRC provides a permanent on-site trailer at a specific location. This arrangement works well when a retail chain uses a central distribution center from which it delivers mattresses that consumers purchased in the chain's multiple retail storefronts and then consolidates the discarded mattresses that its delivery teams take back from consumers when the delivery trucks return to the distribution center at the end of their delivery run. In this manner, MRC can provide efficient collection service for all of a retailer's storefronts within its local distribution network. In 2022, the number of on-site trailers decreased from 63 to 55. Additionally, in the same year, eight permanent CVP sites transitioned to temporary CVP sites because their mattress generation was less than 100 per month.

- 2. Temporary CVP Site (Live Loads): For businesses that generate at least 100 units at a time at a particular location, but not on a monthly basis, MRC does not provide a permanent on-site trailer. Instead, MRC dispatches a truck and trailer to the collector when requested and the units are loaded into the trailer while the driver waits. This is referred to as a "live load" pickup. In 2022, MRC provided 208 live load pickups for 79 CVP entities resulting in an 22.4% increase in live load pickups from the previous year.
- 3. **Consolidation Locations:** To provide no-cost drop-off for smaller retailers and businesses, MRC positions centrally located trailers where these entities can consolidate the mattresses that they collect. By the end of 2022, MRC had a total of seven strategically placed commercial consolidation locations. In 2022, one consolidation location transitioned to become a permanent collection site.

Small Volume Commercial Loads

To provide no-cost drop-off for commercial sources generating smaller volumes (that is, fewer than 100 units at a time), some permanent collection sites will accept small commercial loads. By the end of 2022, 152 permanent collection sites accepted no-cost drop-off for small commercial loads. To avoid double counting, these locations are counted under the Permanent Collection Site category, and not counted again under the CVP category in Table 7.

In order not to undermine mattress renovation, as intended by the Legislature, MRC is communicating with renovators regarding the CVP program. MRC also provides a list of compliant renovators to businesses that are not eligible for CVP transportation services. See the **Reuse** section for more detail.

Table 7 shows the total number of collection sites by type from 2018 through 2022. For a complete list of all collection sites and events, see Appendix B

				-		
Site Type		2018	2019	2020	2021	2022
Permanent Collection Sites	Solid Waste Facilities	145	162	172	153	166
	Mattress Recyclers	15	11	14	9	10
	Nonprofits	12	14	17	16	15
	CRV Recycling Locations	7	6	5	3	2
	Mattress Retailers	6	7	7	8	8
	Mattress Renovators	2	7	7	7	8
	Others	3	4	5	27	25
	Total Permanent Collection Sites	190	211	227	223	234
Curbside Bulky Item Collection Programs		19	20	21	21	24
Mattress Collection Events		97	152	61	161	162
Commercial Volume Program	Permanent On-Site Trailers	19	36	61	63	55
	Consolidation Locations	6	4	3	8	7
(CVP)	Live Loads	0	127	94	170	208

TABLE 7: Collection Network by Site Type, 2018 Through 2022

Collection Site Mattress Management

When adding new collection sites, MRC provides on-site training and guidelines to educate site staff regarding proper handling, efficient stacking techniques and best practices to increase the recyclability of mattresses received. MRC's Mattress Recycling Program Guidelines (see <u>Appendix C</u>) are included in all collection site and event contracts.

The guidelines define products eligible and ineligible for recycling and explain how collectors can efficiently load mattresses into trailers. They also describe non-recyclable mattresses (e.g., those that are wet, insect-infested, excessively soiled, etc.) and how to identify bedbug-infested units.

To further assist collection sites in identifying and managing instances of bedbug contamination, MRC offers an online training video about bedbugs that collection site staff can access on demand. See MRC's **Resources Library** for a link to the video.

To assist in onboarding new collection sites, MRC developed a video series (available on MRC's <u>Resources Library</u>) that addresses efficient mattress stacking and loading, effective collection site operations, program and non-program products identification and collection event promotion. The series is available in English and Spanish with accompanying one-page reference documents. MRC visits new collection sites as they are being established, and on average visits existing locations annually. In 2022, MRC staff conducted routine site visits providing collection sites supplemental training and resources. During site visits, staff answer questions, confirm whether the site is following the guidelines, provide updates on how a site may apply to MRC for improvement funds, provide resources on stacking and loading of mattresses to improve efficiency, offer suggestions to maintain the quality of collected mattresses and provide necessary signage, invoicing support, etc.

In 2022, MRC continued its collection site support by awarding collection site improvement funds to 12 applicants. MRC awards funds for projects intended to increase the recyclability of mattresses or improve efficiency (such as a covered/paved mattress storage area to keep the units dry and clean, forklift equipment, etc.). See the **Research** section for more information.

Coordination with Existing Infrastructure

MRC must coordinate with existing used mattress collection programs and recycling programs, including nonprofits, and meet the requirement of Cal. Pub. Res. Code § 42987.1. Since 2016, MRC has demonstrated year-over-year growth in the collection network, increasing the number of collection sites, bulky item collection programs, events and CVP activity.

Existing Used Mattress Collection Programs

Solid Waste Facilities

In 2022, MRC signed contracts with 14 additional permitted SWFs, bringing the collection network's cumulative total of participating SWFs to 166. To expand participation from this segment of the waste industry, MRC identified potential new locations from the list of SWFs that report landfilled mattresses to CalRecycle. MRC contacted viable SWFs on the list that were not already part of our collection network to explain the benefits of working with MRC.

Bulky Item Collection Programs

In 2022, MRC used data from a variety of sources to target additional curbside bulky item collection programs that could participate in the program. To further coordinate with existing used mattress collection programs and increase consumer access to no-cost recycling in California, MRC contracts with municipalities and franchise haulers that provide curbside bulky item pickup at no additional cost. By the end of 2022, 24 bulky item programs and 56 SWFs that consolidate mattresses collected at curbside in an MRC-provided container have joined the collection network, an increase of four from 2021.

In 2023, MRC will continue efforts to target additional bulky item collection programs that could participate with MRC.

Retailer Take Back

Many mattress retailers collected units from their customers before the program launched. MRC leverages this pre-existing practice by working with retailers to bring these mattresses to MRC's recyclers, either by direct drop-off or through the CVP. This practice benefits both the mattress consumer and retailer and increases the volume of mattresses diverted from landfills.

Collecting mattresses directly from retailers also increases the likelihood that the collected mattress will be recyclable, as compared to units obtained from SWFs and bulky item collection programs. When mattresses are mixed with regular trash and other municipal solid waste, they can be crushed and contaminated to the point that few or no parts of the units can be recycled. Discarded units obtained directly from retailers tend to be dry and cleaner, allowing the recycler to reclaim more and better-quality materials that can command higher prices.

Other Relevant Parties

MRC further uses the existing solid waste infrastructure to expand its collection network by:

- Coordinating with municipalities and franchise haulers to hold mattress collection events
- Contracting with CRV recycling centers, Local Conservation Corps, Native Nations, nonprofits, retailers and mattress renovators to act as collection locations

Existing Recycling Programs, Including Nonprofit Mattress Recyclers

In April 2015, MRC requested proposals to provide transportation and recycling services at locations throughout the state. As part of this process, MRC contacted all known mattress recyclers in California (including nonprofit recyclers) and publicized the request by posting it on MRC's website. MRC also visited all active for-profit and nonprofit mattress recyclers in California to assess their capabilities, interest in participating in the program and future plans. Among the companies that responded to our request were three existing nonprofit and 11 for-profit recyclers. After evaluating the proposals based on the price offered to provide the requested recycling services, recycling experience, quality of proposal and facility capabilities, MRC awarded contracts to six recyclers (including four for-profits and two nonprofits). Five were existing mattress recyclers and one was an existing recycler of other products.

Since the program launched in 2015, MRC's recycler network has evolved. Several of the initial recyclers changed or added facility locations, others are no longer under contract with MRC and MRC has added several new recyclers as the program has grown.

In December 2017, MRC requested proposals to better serve the San Francisco Bay Area, Fresno, the city of Los Angeles, Los Angeles County and Orange County. Likewise, in October 2018, MRC requested proposals to serve the city of Fresno or Fresno County, Tulare County, Kings County or Madera County. Each of the recyclers that MRC added in 2017 and 2018 had experience recycling other products, both in California and elsewhere.

In deciding whether to award recycling contracts, MRC has consistently considered the same factors: price, recycling experience, quality of proposal and facility capabilities.

As of December 31, 2022, seven MRC recyclers operated 10 facilities (including three operated by a nonprofit). See <u>Appendix B</u> for a list of MRC's existing recyclers (and their locations). In coming years, MRC intends to request new proposals for all existing contracts in the state.

MRC's Coordination with Existing Mattress Collectors and Recyclers to Efficiently Deliver Services

As MRC established and expanded its collection and recycling network, it sought to deliver services efficiently and minimize duplication of effort by applying the following principles:

• To bring large quantities of discarded units into the program efficiently, MRC leverages existing retailer take-back practices and contracts with California's existing solid waste collection infrastructure to become convenient no-cost mattress collection sites.

 MRC strategically selects collectors and recyclers to build a network that both provides California residents with statewide access to recycling services and minimizes transportation costs.

Therefore, in building its mattress collection and recycling network, MRC has succeeded in coordinating with existing used mattress collection and recycling entities, including nonprofits, and has supported the broader California recycling community by contracting with existing facilities that collect and recycle mattresses and other products.

Prioritization of In-State Processing Facilities

In 2022, MRC only used in-state processing facilities to recycle program mattresses. See <u>Appendix B</u> for the list of MRC recyclers. In 2023, MRC intends to use one out-ofstate processing facility in Oregon to process a limited number of California mattresses. By using this facility, MRC will maximize transportation efficiencies and control costs.

Mattress Transportation

For each MRC collection site in California, MRC pays for or provides storage containers that are appropriate for the size and location of each facility. MRC uses 53-, 48- and 28-foot trailers, as well as sea containers and roll-off bins for sites with limited space or other logistical constraints. The 53-foot trailer is preferred because it can hold the most mattress units, resulting in a lower per unit transport cost. Roll-off containers, which are the smallest storage option, are the least efficient alternative, but may be the only option for collection sites with small or restricted loading areas. All containers that MRC provides are covered to reduce contamination of the mattresses and eliminate damage from weather.

To provide mattress transportation throughout the state, MRC contracts with mattress recyclers, third-party logistics companies, transportation companies and SWFs to pick up and transport mattresses from specific facilities.

Collection sites that do not transport units using their own equipment will contact a transporter provided by MRC when a full container is ready to be picked up and swapped for an empty one. For sites located in urban areas, MRC transporters have 48 hours to swap a trailer after receiving a request, and up to five days for sites in rural areas. High-volume locations may be assigned a regular pickup schedule to make sure transporters can keep up with the volume. MRC is available to assist with any issues that may arise regarding transportation. Mattresses are bulky and light cargo, and as a result, efficient transportation helps control costs. MRC assigns mattress loads to individual recyclers to achieve efficiency throughout the collection network.

In 2022, MRC released an RFP for transportation services and awarded contracts to two new transporters.

Mattress Processing and Recycling

Recycler Procedures

After discarded mattresses arrive at a recycling facility, the recycler unloads the container. Mattresses contaminated with bedbugs or putrescible solid waste are typically not recycled and are separated to minimize facility contamination and worker exposure, and then landfilled.

Non-contaminated mattresses then are dismantled. The outer ticking layer is removed so each internal component material can be separated. The dismantling process varies from one recycler to the next, but most use a combination of manual and mechanical processes. Each recyclable material type is separated and sometimes compressed into bales for shipment to buyers. See the <u>Uses for Recycled Materials</u> section for details regarding what happens to each material type after consolidation at recyclers.

Some recyclers separate and sell high-quality used mattresses or their component materials to renovators, who use them to renovate mattresses for sale in secondary markets.

Uses for Recycled Materials

Recyclers sell the materials reclaimed from used mattresses and foundations for use in manufacturing new products. See the <u>Program Disposition Data</u> section for quantitative information. Although there were no significant changes in these uses in 2022, MRC continues to invest in research to identify new end markets to increase the program's recycling rate and to help MRC's recyclers become more financially sustainable.

MRC's research efforts target many of the product categories discussed below. See the **Research** section for more detail.



Steel Wire: Most used mattresses contain steel springs, either in the form of innersprings or pocketed (fabric-encased) coils. Likewise, most used foundations contain a steel wire interior structure. The steel from both mattresses and foundations can be shredded or baled for sale in steel scrap

markets. Steel mills then purchase the scrap steel and re-melt it for use in manufacturing new steel products, such as appliances, automobiles and building products.

In 2022, scrap metal recyclers continued to reject unprocessed pocketed coils for recycling because they considered the polypropylene fabric encasing the coils, which amounts to 8% to 10% of the pocketed coil's weight, to be a contaminant. Rather than landfill thousands of tons of pocketed coils, MRC transported this material from all its California recyclers to a company in Fresno that removed the fabric and sold the steel to scrap markets.



Foam: The interiors of most mattresses contain one or more layers of polyurethane and/or latex foam. After the outer quilt panel is removed, the recycler separates the inner foam layers for baling and sale to scrap purchasers. Most post-consumer foam is sold to carpet underlayment

manufacturers to make carpet padding. The scrap foam is chopped into small pieces, mixed with rebonding adhesive and exposed to steam to cure the mixture. The result is rebond foam that then is cut into thin sheets to make carpet pad. Carpet pad is constructed primarily of post-industrial polyurethane foam, but also may contain a small percentage of used carpet pad, as well as post-consumer mattress foam and quilt panels.



Quilt Panel: The mattress sleep surface (that is, the top layer of a one-sided ("no-flip") mattress and the top and bottom layers of a two-sided mattress) typically is a composite material that includes a decorative outer fabric (also called ticking), one or more layers of fiber batting, non-woven fabric or foam

(polyurethane and/or latex) and a thin backing fabric (usually a non-woven fabric). These layers usually are quilted together. Once the quilt panel has been removed from the mattress, recyclers typically bale it for sale separately from other reclaimed commodities.

Demand for recycled quilt panel is limited for several reasons. First, quilt panels lack consistent construction and input materials. Second, quilt panels are more likely to become contaminated with dirt, water, bodily fluids or other environmental impurities because they are the outermost layer of a mattress. As a result, quilt panel is most commonly sold to carpet underlayment manufacturers, which chop the quilt into small pieces to make carpet pad. In this application, post-consumer quilt panel represents a small percentage of the finished carpet pad.



Foundation Wood: Most consumers use a foundation or box spring underneath their mattress. The foundation raises the sleep surface of the mattress to a comfortable height and helps prolong the life of the mattress by acting as a shock absorber. A typical foundation is composed of a wood

frame assembled using nails or staples. A steel wire structure attached to the wood frame by staples or nails provides the spring support for the foundation. Some foundations contain an all-wood interior structure instead of a steel wire structure. The sides of the foundation typically are covered by a decorative ticking while the top and bottom typically are covered by a non-woven fabric.

To dismantle a foundation, recyclers remove the ticking and non-woven fabric, then shear or shred the unit to separate the metal from the wood. If the wood is free of significant metal or fabric contamination, it can be finely shredded for use as mulch, or burned for energy value in a biomass facility. Wood is either sold or given away, or recyclers pay a tipping fee for the wood to be made into mulch or alternative daily cover (ADC), or to be burned as biomass fuel. In 2022, one recycler periodically sent a portion of foundation wood to a SWF that used most of it as mulch and a fraction was used as ADC. Another recycler sold over 2 million pounds of post-consumer foundation wood to a facility that makes wood pallets.



Cotton: Depending on product construction, a mattress may contain other non-woven fiber layers such as mote cotton which is a by-product of the fabric industry. Recyclers separate and bale the reclaimed cotton. Fiber markets for used cotton are limited and depend on whether the reclaimed

material is co-mingled with other fibers and prevailing market conditions. End uses for this material include insulation for the construction and building industry or it may be composted at commercial composting facilities.



Other Fiber: Many mattresses also contain layers made from one or more other types of fiber. Depending on the construction of the mattress, these fibers may include polyester, rayon and other synthetic fibers, wool, horse and other animal hair and coconut fiber. MRC determined that coconut and

cotton fibers can be composted at commercial composting facilities. Nevertheless, recycling options for these other fibers are limited. As a result, most typically are landfilled.



Shoddy Felt: Another common layer in mattresses is shoddy felt (also called shoddy pad or just shoddy). This material usually is placed between the metal springs and foam layers to insulate the foam from sharp points on the springs and to keep the foam from working its way into the springs during the

life of the mattress. Shoddy is a non-woven material comprised of mixed shredded recycled post-industrial fabric and apparel. Given the mixed nature of fiber types used to make shoddy, it is currently cost prohibitive to separate into different fiber categories, so the material is usually landfilled.



Plastics: Retailers often place the discarded mattresses they collect from consumers in plastic bags (usually polyethylene) so that dirt, bedbugs or other biological materials on the discarded units do not contaminate new units being delivered on the same truck. These bags are frequently on the

discarded mattress when it arrives at the recycler. Most recyclers bale and sell this material to plastic recycling companies where the bags are converted into plastic pellets. Manufacturers of new plastic products melt and use this recycled plastic as a feedstock in their manufacturing processes. Potential end uses for these pellets include composite plastic lumber and plastic film products.



Cardboard: Mattress foundations may contain a layer of cardboard that separates the wood base structure from the bottom non-woven fabric. Recyclers bale the cardboard and sell the bales to companies that make chipboard for cereal boxes, corrugated cardboard and other packaging materials.

Materials Management/Waste Hierarchy

MRC and its recyclers implement the program consistently with California's solid waste management hierarchy: source reduction, reuse (including renovation), recycling, composting, biomass, transformation/waste to energy (WTE) and landfill. The following describes activities MRC undertakes that are consistent with each waste management tier in the hierarchy.

Associated data is provided under the **Program Disposition Data** section.

Source Reduction

Healthy, restorative sleep is essential to physical and psychological wellbeing. The mattress industry manufactures durable, comfortable and affordable products to meet those needs. Almost every American consumer will sleep on a mattress for all their life. These are long-term durable goods that consumers use over a multi-year period. MRC's source reduction efforts focus on reducing the environmental footprint of the mattress manufacturing process, encouraging the mattress supply chain to consider end-of-life design issues when designing new products and encouraging consumers to maintain their mattresses properly to extend their useful life.

MRC encourages manufacturers to implement internal continuous improvement processes that will help them measure and reduce both the amount of resources consumed in manufacturing new mattresses and the amount of waste generated from those activities. In addition, MRC has formed workgroups that facilitate information sharing across the mattress industry value chain, including mattress manufacturers, component suppliers and recyclers, to improve the recyclability of mattress materials. In 2023, MRC will enhance these efforts by building consumer awareness of mattress care best practices.

Additional information about each of these sustainability initiatives is found in the **Research** chapter of this report.

Reuse (including Renovation)

Reuse follows source reduction in California's waste management hierarchy. In mattress waste management, reuse includes mattresses handed down to friends or family, mattresses sold in used furniture stores and mattress renovation. Used mattress retailers and mattress renovators were active in California before MRC launched the program and remain active today.

Statewide Renovation Trends

When California enacted SB 254, the Legislature stated its intent that the new law "not undermine existing used mattress recycling, resale, refurbishing, and reuse operations that are in compliance with state and federal law." According to CalRecycle data, reported units renovated increased by nearly 41%, from 201,542 in 2021 to 283,569

in 2022, reversing a multiyear decline in reported renovated unit sales (since 2017, renovators reported that they renovated 263,646 units in 2017; 226,068 in 2018; 214,896 in 2019; 210,355 in 2020; 201,542 in 2021; and 283,569 in 2022).

Overall demand for renovated units, which tend to be sold primarily at lower price points, are constrained by low-priced imports of new mattresses. Official U.S. import and industry statistics show that imported mattresses accounted for nearly 27.6% of total mattress units shipped in the United States in 2022, placing competitive pressure on both renovators and manufacturers that sell units at the lower end of the mattress market.

MRC has taken a number of actions consistent with the legislative intent. For example, eight renovators contracted with MRC in 2022 to serve as permanent collection sites that receive mattresses directly from the public and commercial entities. Under this arrangement, the renovator may select discarded units it wants to renovate and place the remainder in MRC-provided trailers for transport at MRC's expense to recyclers for processing. MRC pays a handling fee for the discarded units sent to recyclers.

In 2022, MRC also provided recyclers a list of renovators that comply with applicable California and federal bedding requirements (as required by SB 254) and may purchase whole units and materials from recyclers. In addition to the discarded units that renovators may cull from the units they collect, renovators in 2022 also purchased 19,520 units and an estimated 2,435,249 pounds of materials from MRC recyclers for reuse and renovation, a 12% increase from their 2021 purchases (which in turn were nearly 7% more than such purchases in 2020). MRC will update the list of compliant renovators in 2023 and will continue to monitor the relationships between recyclers and renovators for future annual reports.

CalRecycle's state mattress recycling goal requires that 225,000 units be renovated annually in the state. According to CalRecycle data, renovators reported that they renovated 283,569 units in 2022, surpassing the goal by 58,569 units.

Therefore, not only has MRC complied with the Legislature's intent that it not undermine renovators, the California statewide program substantially benefits them and renovated units have met CalRecycle's performance metric.

MRC Recyclers and Renovation

As discussed in the <u>Recycler Procedures</u> section, some recyclers sell whole mattresses and component materials to renovators. MRC pays recyclers the same to dismantle units, regardless of whether the materials reclaimed from this process are sold to renovators or others in the secondary markets. MRC does not compensate recyclers when they sell whole mattresses directly to renovators. The recycler instead is paid for the unit by the renovator. This financial arrangement benefits both the recycler and renovator, allowing the renovator to buy whole mattresses and components.

Renovators as MRC Permanent Collection Sites

MRC lists California-based renovators that contract to serve as used mattress collection locations on its **Bye Bye Mattress Recycling Locator**. In 2022, eight renovators served as permanent collection sites for residents, retailers and commercial entities. MRC transports unrenovated units collected at these sites to recyclers for dismantling. In 2022, MRC transported 47,558 units (equivalent to a weight of 2.61 million pounds of material) from these renovators to MRC recyclers. This is an increase of 6% from the 44,868 units MRC transported from renovators to recyclers in 2021.

In 2022, MRC also met with three renovators about becoming new permanent collection sites. MRC will continue efforts to identify renovators that could serve as drop-off points.

Renovators on ByeByeMattress.com

Consistent with California's solid waste management hierarchy and to increase California consumers' access to MRC's collection network, MRC contracts with renovators that comply with applicable California and federal bedding requirements (as required by SB 254) to serve as permanent collection sites. MRC includes these locations on its Bye Bye Mattress Recycling Locator.

Renovators and Program Development

MRC considers the views of renovators and other interested stakeholders when setting program policies. For example, when MRC developed the CIP program, it sought input from the Mattress Advisory Committee (on which the renovator segment is represented) regarding the level of incentive that consumers should receive when dropping off discarded mattresses and foundations at an MRC recycler. After considering different incentive levels, the committee advised MRC that setting the incentive above \$3 per unit could harm renovation. MRC accepted the committee's advice and capped the incentive at \$3 per unit, up to five units per vehicle per day.

In 2021, MRC invited a renovator to observe a mattress collection event to evaluate whether the collected units would be acceptable for renovation. The renovator concluded that servicing collections events would not be economically practical because it would need to incur additional labor and equipment costs without knowing in advance how many acceptable units it would collect.

In 2022, MRC communicated with contracted renovator collectors to minimize the impact of CVP on their supply chain. MRC avoids recruiting CVP participants already serviced by renovators. MRC also provides to CVP entities not eligible for transportation the list of recyclers, collection sites accepting commercial drop-off and renovators that comply with applicable California and federal bedding requirements (as required by SB 254).

Education and Outreach to Renovator

During program development and in subsequent years, MRC has informed all known renovators about their obligations and opportunities under SB 254. Renovators receive the same program updates that MRC sends to retailers and other program participants.

Therefore, MRC has implemented the program consistent with both this tier of the waste management hierarchy and the Legislature's intent that the program not undermine the resale, refurbishment and reuse of discarded mattresses.

Recycling

Recycling is the third priority in California's waste management hierarchy. The program is designed to increase both the number of discarded mattresses diverted from California's landfills and the recycling of post-consumer mattress materials. To achieve this result, MRC has established a robust, diverse and geographically accessible mattress collection network that is expanding and continually improving. Among other things, MRC provides enclosed containers to protect discarded mattresses from weather damage during storage and transport and funds research and activities to improve the recyclability of mattresses.

Once a recycler receives a discarded mattress, it dismantles the unit and separates the component materials for sale or use in secondary markets. Materials for which no market exists or that cannot be recycled (because they are contaminated or mixed with other materials) are usually landfilled.

MRC follows ten strategies to promote mattress recycling:

- 1. **SWF Compensation:** MRC compensates SWFs and other collection locations at negotiated rates for handling mattresses that they accept. MRC also pays for storage containers that SWFs may use to transport the collected units to recyclers for dismantling.
- 2. Mattress Retailers (Retailer Take-Back Obligation): Mattress retailers must, upon request, pick up a consumer's discarded mattress at no cost when they deliver a new mattress. This is an important way for California consumers to access the MRC network in a convenient manner. Furthermore, by diverting mattresses from the solid waste collection system in this manner, fewer mattresses are contaminated when they are collected and mixed with other municipal solid waste and more mattresses can be recycled. MRC works with these retailers to recycle mattresses through the CVP or direct drop-off at an MRC recycler or collection site.
- 3. **No-Cost Retailer Recycling:** Retailers can recycle mattresses they pick up through the retailer take-back obligation at no cost through MRC's program. See <u>Mattress</u> <u>Collection</u> and <u>Retailer Access</u> for more detail.
- 4. **No-Cost Business Recycling (Commercial Entities):** Commercial entities (such as hotels and educational institutions) can recycle their mattresses at no-cost through the program. See the <u>Mattress Collection</u> and <u>Commercial Volume Program</u> sections for more detail.

- 5. **No-Cost Consumer Drop Offs at SWFs:** California residents may drop off mattresses at no-cost at MRC collection locations, which include 166 SWFs statewide as well as 69 other convenient locations. See the <u>Mattress Collection</u> section for more detail.
- 6. Consumer Incentive: Ten recycling facilities and one permanent collection site pay an MRC-funded incentive to California residents that deliver discarded mattresses directly to their location. The incentive is \$3 per unit, limited to five units per vehicle per day. See Consumer Incentive Payment for more detail.
- 7. MRC Recyclers' Target: MRC's recyclers are responsible for dismantling discarded mattresses and foundations, selling or otherwise identifying a use for the reclaimed materials in secondary markets, and disposing of the waste or otherwise unrecyclable material. A recycler has financial incentives to recycle as much of a mattress as it can because it keeps the revenue it earns from the sale of those materials and incurs costs when sending waste and unrecyclable materials to landfills. To further incentivize the amount of mattress materials recycled through the program, MRC's recyclers are expected to recycle 75% by weight of the units they process, but some recyclers have encountered difficulty meeting this requirement. See Program Disposition Data for more detail.
- 8. **Mitigate Illegal Dumping:** MRC compensates entities participating in its Illegally Dumped Mattress Collection Initiative for providing data about the number of illegally dumped mattresses they collect in their communities. This information identifies those areas of the state where illegally dumped mattresses are most prevalent and guides MRC's efforts to mitigate illegal dumping activity. See <u>Mitigation of Illegal</u> <u>Mattress Dumping</u> for more detail.
- 9. Prevent Bedbug and Other Contamination: A mattress may not be recyclable if it is wet, heavily soiled or contaminated by bedbugs. Although contamination affects relatively few units, MRC educates recyclers and collection sites on how to prevent and properly manage bedbug and other contamination, and thereby increase the amount of mattress materials that can be recycled annually. See <u>Collection Site</u> <u>Mattress Management</u> and <u>Recycler Procedures</u> for more detail.
- 10. Mattress Collection Facility Improvement Funding: To increase the number of mattresses diverted from the waste stream, improve the recyclability of discarded units, improve worker safety and decrease transportation costs and fuel consumption by increasing the number of units shipped per container, MRC funds improvements to mattress collection sites. Beginning in 2018, public collection sites in California have been eligible for up to \$10,000 per site per funding cycle. Award recipients must agree to serve as permanent collection sites for at least one year following completion of the project. See Research section for more detail.

Composting

Composting is a form of recycling and falls at the same level in the waste management hierarchy. In 2022, MRC's recyclers did not compost any post-consumer mattress materials. MRC recently conducted a research project to test the effectiveness of composting cotton and coconut. The project successfully created a suitable compost product. See **Research** chapter for more detail.

Although foundation wood also can be composted, MRC's recyclers processed no foundation wood into composting material in 2022.

Biomass

California's solid waste management hierarchy considers biomass to be recycling that is preferred over the transformation of solid waste through WTE facilities or landfill.

In 2022, four MRC recyclers sent 2,338,830 pounds of wood to biomass, a decrease of 33% from the amount of wood shipped to biomass in 2021. Wood sent to biomass decreased because one MRC recycler sent some of its recycled wood to a facility that produces wood pallets.

MRC recyclers sent wood to biomass because it was financially more attractive than incurring the cost both to transport the wood to a mulcher and pay the mulching operation's tipping fee or because local mulching companies rejected the material due to metal contamination.

Biomass may not be a viable long-term recycling option for foundation wood. Low energy prices and environmental regulations may cause existing biomass plants that MRC's recyclers use to close in the coming years. MRC released a white paper in 2022 that discusses potential post-consumer wood end markets that recyclers may explore, including pallet construction, animal bedding and oriented strand board. MRC will continue research to identify alternative markets for post-consumer foundation wood.

Transformation (WTE)

In 2022, MRC recyclers did not send any post-consumer mattress material to WTE facilities.

Landfill

Under their contracts with MRC, recyclers are expected to recycle 75% by weight of the units they process, although that may not always be feasible. MRC recyclers dispose of non-recyclable materials and residue in environmentally safe landfills. This material may include entire mattresses or foundations and mattress materials that are:

- Severely damaged or twisted
- Wet, frozen or heavily soiled

- Infested with bedbugs, other living organisms or other biological contaminants that render the unit either unsafe to process or make its constituent materials unmarketable
- Have no financially viable market

MRC recyclers do not track landfill disposal data by material type, making it impossible for MRC to provide data regarding the exact quantity of specific materials that they landfilled in 2022. However, given that recyclers landfilled some whole units, as well as separated materials, MRC assumes that they landfilled at least some quantity of every mattress material type (e.g., steel, foam, fiber and wood). MRC recyclers landfilled 17,509,132 pounds of material in 2022, a decrease of 14% from 2021.

In 2021, MRC conducted a mattress recycling waste characterization study that quantified the most commonly disposed mattress materials and identified strategies for reducing such waste so that more of each mattress can be recycled. The waste characterization study can be found on MRC's website.



Program Objectives and Activities

CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS

14 CCR § 18962(a)(2)(B) — Describe how the program will meet the requirements of subdivisions (d), (g), (i), (j), (k), (l), (m), (o), and (p) of section 42987.1 of the Public Resources Code.

14 CCR § 18964(b)(8) — Description of objectives and activities based on the used mattress recovery and recycling plan, per section 18962(a)(2). State objectives from the approved plan and describe progress toward achieving those objectives during the reporting period. Describe any adjustments to objectives stated in the approved plan that may be made for the upcoming reporting period and accompanying rationale for those changes. If any changes are significant or material, as defined, the mattress recycling organization shall amend and resubmit its plan for approval by the department.

14 CCR § 18964(b)(8)(A) — Quantitative information on subdivisions (b), (c), (d), (e), (f), (g), and (j) of section 42990.1 of the Public Resources Code, including conversion factor(s), if used. When describing the uses for the recycled materials, the annual report shall identify the secondary markets to which those materials are sold, and potential end uses of those materials.

14 CCR § 18964(b)(8)(B) — Qualitative and/or quantitative information on subdivisions (g), (I), and (m) of section 42987.1 of the Public Resources Code.

14 CCR § 18964(b)(13) — Good faith effort. For annual reports submitted on and after July 1, 2019, a demonstration of good faith effort with the state mattress recycling goals established pursuant to section 42987.5 (b) of the Public Resources Code.

Cal. Pub. Res. Code § 42987.1(h) — A program performance measurement that shall collect program data for the purpose of the annual report. The information shall include:

- (1) A methodology for estimating the amount of mattresses sold in the state, used mattresses available for collection in the state, and for quantifying the number of used mattresses collected and recycled in the state.
- (2) A methodology for determining mattresses sold in the state by the manufacturers and renovators of the mattress recycling organization.

Cal. Pub. Res. Code § 42987.1(k) — Establishment of a financial incentive to encourage parties to collect for recycling used mattresses discarded or illegally dumped in the state.

Cal. Pub. Res. Code § 42987.1(m) — Developing strategies, in consultation with the California Environmental Protection Agency's Environmental Justice Task Force and other relevant parties, for collecting used mattresses for recycling in areas and communities that face unique challenges associated with proper waste management such as poverty, language barriers, and illegal mattress dumping.

Cal. Pub. Res. Code § 42987.5(a)(1)(B) — The state mattress recycling goals.

Cal. Pub. Res. Code § 42987.5(a)(1)(C) — On or before July 1, 2020, metrics and goals for increasing consumer convenience for used mattress dropoff, disposal, and recycling in a way that, notwithstanding this subdivision, applies to the entire state regardless of socioeconomic conditions.

Cal. Pub. Res. Code § 42987.5(a)(1)(D) — On or before January 1, 2021, convenience goals to be effective January 1, 2022, specific to each of the following:

- (i) (I) Consumer access to the program, including at least one permanent mattress dropoff location in each county. The requirement to have at least one permanent mattress dropoff location in each county shall not apply to a county with a population of less than 2,000 people as long as the organization continues to provide at least two collection events in the county each year. The department may require additional dropoff locations to ensure that consumers have sufficient convenient access to dropoff locations.
- (II) The mattress recycling organization shall provide no-cost freight services to any mattress retailer, health care facility, educational facility, military base, or lodging establishment that has at least 100 used mattresses to pick up at one time.
- (ii) Retailer access to the program.

Cal. Pub. Res. Code § 42987.5(b) — Beginning July 1, 2019, and annually thereafter, the annual report required pursuant to Section 42990.1 shall demonstrate the mattress recycling organization's good faith effort to comply with the goals established pursuant to this section.

Cal. Pub. Res. Code § 42990.1(b) — The quantity of mattresses disposed of in solid waste landfills.

Cal. Pub. Res. Code § 42990.1(c) — The quantity of discarded used mattresses collected for recycling in the program.

Cal. Pub. Res. Code § 42990.1(d) — The quantity of used mattresses collected for recycling from different categories of sources.

Cal. Pub. Res. Code § 42990.1(e) — The quantity of each category of materials recycled.

Cal. Pub. Res. Code § 42990.1(g) — The quantity of otherwise disposed of materials.

Cal. Pub. Res. Code § 42990.1 (j) — The total volume, number, and weight of used mattresses collected recycled, renovated, and reused in this state during the preceding calendar year, including any conversion factor used to determine the number of mattresses recovered.

Cal. Pub. Res. Code § 42990.1 (I) — For reports submitted on and after April 1, 2020, a demonstration of good faith effort with the state mattress recycling goals established pursuant to Section 42987.5.

Cal. Pub. Res. Code § 42990.1 (m) — For reports submitted on and after July 1, 2021, all of the following:

(1) A report on activities, which the mattress recycling organization shall undertake, to meet consumer and retailer accessibility goals, and on the progress the organization has made in meeting those goals, and on the organization's planned efforts to meet those goals. Factors to be considered may include, but are not limited to, availability of retailer takeback options, proximity to recyclers and no-cost collection points, availability of no-cost local curbside collections services, and proximity to collection events.

Cal. Pub. Res. Code § 42990.1(o) — For reports submitted after January 1, 2020, the progress toward attainment of the goals included in the organization's mattress recycling plan submitted pursuant to Section 42987.1.

Program Objectives and Activities

Convenience

Pursuant to Cal. Pub. Res. Code § 42987.5(a)(1)(D), CalRecycle requires MRC to meet goals related to consumer convenience, no-cost freight services and retailer convenience. MRC's efforts to achieve the newly established goals are discussed in the **Residential Access** and **Commercial Access** sections.

In 2022, MRC contracted with Customer Analytics, a demographic analytics consulting firm, to evaluate the extent to which its collection network is accessible to California residents and retailers. Customer Analytics measured access for all California residents including those living in rural counties and environmental justice communities to MRC's collection network using a 15-mile benchmark. For these purposes, the program's mattress collection network refers to all drop-off locations in MRC's collection network (recyclers, collection sites, collection events) and curbside bulky item programs that send their mattresses to MRC recyclers for dismantling.

In its convenience analysis, Customer Analytics first considered only the permanent collection network (collection sites, recyclers and curbside bulky item collection programs) to measure whether MRC had met the goals CalRecycle has set, and separately included metrics that incorporate events for continuity with past annual reports. For a full description of the methodology used, see Appendix D.

Table 8 shows the percentage of all California residents living within 15 miles of MRC's collection network in 2022 with regard to both MRC's permanent collection network and entire collection network (that is, including collection events). See <u>Residential Access</u> section for further details.

Population Category	Permanent Collection Network Only	Permanent Collection Network & Collection Events
All Residents	96.9%	
Residents in Rural Counties	93.5%	97.2%
Residents in Environmental Justice Communities	97.5%	99.9%

TABLE 8: Percentage of California Residents Living Within 15 Miles of MRC's Collection Network

Customer Analytics evaluated retailers' access to MRC's permanent collection network by measuring the percent of California's population that live near locations in the network that accept discarded mattresses collected by retailers.

This metric represents retailers' access to MRC's collection network because retailers often collect discarded units from consumers' residences when they deliver new purchases and need accessible drop-off locations for those discarded units. As shown in Table 9, the analysis used a radius of 20 miles for urban counties and 40 miles for rural counties. See the **Commercial Access** section for further details.

TABLE 9: Percentage of California Residents Living Within 20 Miles and 40 Miles of MRC's Collection Network for Retailers

Distance from Collection Network for Retailers	Percent of Residents
Urban: All Residents Within 20 Miles	99.1%
Rural: All Residents Within 40 Miles	99.5%

Residential Access

CalRecycle's goals established pursuant to Cal. Pub. Res. Code § 42987.5(a)(1)(D)(i)(I) require that MRC meet the following consumer convenience and access goals:

- By January 1, 2022, MRC must establish at least one permanent mattress drop-off location in each California county (except counties whose populations are less than 2,000, in which case, MRC must host two collection events annually).
- MRC must establish at least 215 permanent collection sites by December 31, 2022.
- MRC must increase consumer convenience to 94% by 2024.

Table 10 summarizes MRC's efforts to meet these goals in 2022.

Consumer Convenience and Access Goals

TABLE 10: MRC's Consumer Convenience and Access Goals

Category	Goal	2022 Collection Network
Consumer Convenience (Number of Collection Opportunities)	215	234
Consumer Access to the Program (Convenience Goal)	94%	96.9%
Consumer Access to the Program (Number of Convenient Collection Opportunities)	One permanent mattress drop-off location in each county, or 2 collection events in counties with population <2,000 people	In 2022, MRC's permanent collection network included permanent collection sites in all 58 California counties

Consumer Convenience (Number of Collection Opportunities)

CalRecycle has defined the metric for convenient collection opportunities to include the number of collection sites in MRC's collection network, disposal facilities that accept mattresses, mattress recycling facilities, curbside bulky item collection programs that accept mattresses and retailers that take back old mattresses upon delivery of new mattresses. Because MRC does not have a mechanism to count disposal facilities outside MRC's collection network that accept mattresses for no fee, they are not included in the collection opportunities counted in 2022.

MRC's collection opportunities are comprised of its permanent collection network (including recycling facilities) plus other franchise haulers and municipalities that collect mattresses through their curbside bulky item collection services. In 2022, MRC's permanent collection network consisted of 258 collection opportunities, surpassing CalRecycle's goal by 44. MRC 's permanent collection network was comprised of 234 permanent collection sites (which includes recycling facilities) and 24 franchise haulers and municipalities that aggregate curbside bulky item collection units.

Table 11 provides an overview of MRC's collection network (permanent collection sites and recycling facilities) from 2020 through 2022.

Year	Permanent Collection Sites
2020	227
2021	223
2022	234

TABLE 11: MRC's Permanent CollectionSites from 2020 Through 2022

See <u>Program Collection, Transportation and Processing</u> for an explanation of the various channels from which MRC collects units and the reasonable steps it has taken to expand its collection network.

Consumer Access to the Program

In 2022, 96.9% of California's residents lived within 15 miles of MRC's permanent collection network (which consists of permanent collection sites, recycling facilities and other entities that provide curbside bulky item collection), exceeding CalRecycle's goal of 94%. Including collection events, statewide access increases to 99.2%. In 2022, MRC's permanent collection network included permanent collection sites in all 58 California counties.

The analysis of MRC's collection network, however, understates the access that California residents have to no-cost mattress recycling because it does not take into consideration the impact of the retailer take-back obligation. As discussed more fully in the **Program Collection**, **Transportation and Processing** chapter, a retailer that delivers a mattress to its customer must offer to pick up the customer's discarded mattress at no cost. The retailer take-back obligation provides another important alternative for consumers to access the program.

Appendix B contains a list of all locations in MRC's mattress collection network.

Underserved Areas

The 2021 convenience analysis showed that more than 99% of California residents had access to the program's permanent collection options and collection events. Using this analysis, MRC identified San Bernardino, San Diego and Tulare counties as areas that could benefit from improved consumer access. Table 12 outlines MRC's progress towards improving convenient access in these counties in 2022.

County	Progress Made in 2022
San Bernardino	MRC successfully recruited one solid waste facility (SWF) to become an additional permanent collection site and supported one collection event.
San Diego	MRC supported five Clean California Initiative Dump Day events throughout the county. MRC also attempted to recruit three additional permanent collection sites without success.
Tulare	MRC successfully recruited one nonprofit entity to serve as an additional permanent collection site and supported 13 collection events throughout the county. In addition, MRC worked with an existing permanent collection site for a town in the county to remove residency restrictions, thereby expanding access to all county residents.

TABLE 12: 2022 Activities in Selected Counties

Next Steps

Based on Customer Analytics' analysis of MRC's 2022 collection network, MRC recognized the potential for enhanced residential access in Contra Costa, Kern and Modoc counties. MRC will provide progress updates in the 2023 Annual Report.

Challenges to Expanding the Collection Network

An ongoing challenge that MRC faces is that some SWFs refuse to become a permanent collection site because they make money by charging residents to dispose of their mattresses. Under California law, MRC may recycle mattresses collected by a SWF only if it collects those units without charge to the resident. In exchange, MRC pays the participating SWF a reasonable amount for accepting, collecting, storing, transporting and handling discarded units. MRC's negotiated compensation is intended to cover the SWF's direct costs to provide these services. In addition to being paid to

handle units, a participating SWF also avoids the cost of paying to landfill those units or preserves its valuable landfill space because it does not bury units that it sends to MRC recyclers.

Some SWFs, however, currently charge exceedingly high disposal fees for mattresses (up to \$58 or more per unit). Although MRC is prepared to compensate these SWFs for the reasonable costs they incur in handling mattresses, MRC will not pay them the same high rates that they currently charge consumers. For this reason, some SWFs deliberately do not participate in the program.

MRC anticipates that if not all SWFs participate, the program's ability to increase the number of units collected annually will be limited.

In addition to SWFs that are influenced by financial motivations, other SWFs do not participate in the program because:

- The SWF lacks internal resources to review and complete the contracting process
- Existing contractual restrictions with a local municipality may preclude a franchise hauler that operates a SWF from negotiating to become a permanent collection site
- The SWF lacks the logistical capability to participate in the program (e.g., the facility lacks space for a 53-foot trailer; has insufficient labor to collect, store, transport and handle the units for MRC or lacks appropriate loading equipment)
- · The SWF receives very few discarded units

MRC is prepared to accommodate these specific logistical and other constraints to encourage a potential new collection site to expand consumer access by joining MRC's permanent collection network.

When we encounter these obstacles, MRC has developed innovative solutions, including by working with the following types of alternative collection entities:

- Nonprofits, including Goodwill, Salvation Army, and Habitat for Humanity
- Local Conservation Corps, which provide both permanent collection sites and event staffing for community collection events
- California Redemption Value locations
- Mattress retailers and local businesses that allow the public to drop off discarded units at no cost.

Rural County Access

MRC dedicates significant resources to making the program accessible to rural county residents. MRC meets regularly with the Environmental Services Joint Powers Authority (ESJPA) to provide updates, coordinate with stakeholders and discuss strategies and ideas. In rural areas where recruiting a SWF as a collection site may not be an option, MRC will work with alternative types of collection sites (nonprofits, retailers, public agencies or CRV centers) or host local collection events.

For purposes of this report, MRC has defined a rural county using the definition set forth in Cal. Pub. Res. Code § 40184, which in general defines a rural county as one that disposes of less than 200,000 tons of waste annually. Based on the most recent waste disposal data collected by CalRecycle in 2022 (the most recent data available at the time of this report), the following counties are considered rural: Alpine, Amador, Butte, Calaveras, Colusa, Del Norte, El Dorado, Glenn, Humboldt, Imperial, Inyo, Kings, Lake, Lassen, Madera, Mariposa, Mendocino, Modoc, Mono, Napa, Nevada, Plumas, San Benito, Sierra, Siskiyou, Sutter, Tehama, Trinity, Tuolumne, Yolo and Yuba.

In 2022, rural counties covered 46.1% of the state's geographic area but accounted for only 5.8% of its population. MRC's permanent collection network (collection sites, recyclers and curbside bulky item collection programs) served all 31 rural counties.

In 2022, 93.5% of California's rural residents were located within 15 miles of MRC's permanent collection network. When including the 18 collection events that MRC hosted in rural counties in 2022, rural county accessibility increased to 97.2%.

California residents in rural counties are accustomed to driving longer distances for services, such as hospitals and grocery stores, when compared to urban residents. With this in mind, MRC also analyzed how many rural county residents were within 25 miles of MRC's collection network. That analysis shows that 98.9% of California's rural county population lives within 25 miles of the program's permanent collection network, demonstrating the program's success in providing access to mattress recycling in rural counties. Including collection events, the access increases to 99%.

In 2021, MRC used an analysis prepared by Customer Analytics to identify rural counties that would benefit from increased network access. Table 13 describes MRC's progress toward that goal in 2022.

County	Progress Made in 2022
Calaveras	MRC recruited the county into the MRC's Illegally Dumped Mattress Collection Intiative and supported two Clean California Initiative Dump Day events. The county also added Bye Bye Mattress program information to its website.
Humboldt	MRC supported three Clean California Initiative Dump Day events and unsuccessfully attempted to recruit an additional permanent collection site.
Plumas	MRC supported one Clean California Initiative Dump Day event and unsuccessfully attempted to recruit two additional permanent collection sites.

TABLE 13: 2022 Activities in Selected Rural Counties

Based on Customer Analytics' analysis of MRC's permanent collection network in rural counties, MRC recognized the potential for enhanced residential access in Mariposa County. MRC will provide progress updates in the 2023 annual report.

Environmental Justice

Cal Pub. Res. Code § 42987.1(m) requires that MRC develop strategies for collecting used mattresses for recycling from "areas and communities that face unique challenges associated with proper waste management such as poverty, language barriers and illegal mattress dumping." Pursuant to this requirement, MRC has consulted with the California Environmental Protection Agency's (CalEPA) Environmental Justice Task Force (EJ Task Force) and other stakeholders. MRC has identified the relevant communities (which we refer to as "EJ communities") using CalEPA's CalEnviroScreen 4.0 — an environmental mapping program that identifies California communities by census tract that are disproportionately burdened by and vulnerable to multiple sources of pollution, considering indicators such as poverty and linguistic isolation. (A census tract is a small geographic area defined for statistical purposes by the U.S. Census Bureau.)

In 2022, 97.5% of Californians who resided in EJ communities lived within 15 miles of MRC's permanent collection network (recyclers, collection sites and curbside bulky item collection). This number increases to 99.9% when collection events are included. These percentages understate actual access since they do not take into account when a retailer that delivers a new mattress to a California consumer takes back a consumer's discarded unit at no cost, which is an additional and important way that residents may access the program.

See <u>Appendix D</u> for a more detailed explanation of Customer Analytics' methodology for identifying EJ communities and evaluating their access.

Collection Strategies

MRC collects used mattresses from residents through four channels: retailer take back, permanent collection sites, curbside bulky item collection and collection events. MRC recognizes that not every resident has the means to transport a mattress, which may be especially true for residents in EJ communities. Therefore, curbside bulky item collection, in addition to the retailer's take-back obligation, is an important part of MRC's strategy for collecting discarded mattresses in EJ communities.

MRC maintains a directory on <u>ByeByeMattress.com</u> of communities that offer at least one free curbside bulky item pickup per year. MRC's consumer education materials and advertising also encourage residents to ask their local government how bulky items are collected in their area. In 2022, 79 bulky programs served EJ communities, 41.8% of which also provided no-cost collection to multifamily housing complexes.

MRC actively uses collection events as another collection channel in EJ communities. Collection events reduce the distance many residents must travel to access the program. In 2022, 81 of MRC's 162 collection events took place in EJ communities and 131 events were within 15 miles of EJ communities.

Underserved Environmental Justice Communities

In the 2021 Annual Report, we reported that we would seek to improve access to the program for residents living in Contra Costa, Los Angeles and Stanislaus counties. Table 14 describes MRC's progress toward that goal.

TABLE 14: 2022 EJ Activities in Selected Counties

County	Activity
Contra Costa	MRC supported 14 collection events in Contra Costa, an increase of four from 2021. After seeking to recruit solid waste facilities, nonprofits and public works yards in the eastern and central portions of the county, a temporary Commercial Volume Program site located in the eastern portion of the county agreed to serve as a permanent collection site in 2023, expanding access to county residents.
Los Angeles	MRC recruited four new permanent collection sites in 2022 and supported 32 collection events (an increase of 18 from 2021), two of which were Clean California Initiative Dump Day events.
Stanislaus	MRC supported two collection events (an increase of 2 from 2021), one of which was a Clean California Initiative Dump Day event and unsuccessfully attempted to recruit two solid waste facilities. In 2023, MRC funded the city of Modesto's proposed illegal dumping mitigation pilot project.

In 2023, MRC will focus its efforts on enhancing residential access in the city of Bakersfield. To identify areas that could benefit from improved access, MRC's consultant, Customer Analytics, compares CalEnviroScreen data with MRC's permanent collection network to prioritize EJ areas where MRC can increase residential access to the program.

Illegal Dumping Mitigation in EJ Communities

Since launching the Illegally Dumped Mattress Collection Initiative (Initiative) in 2016, participation has increased, helping MRC collect valuable statewide data. In 2022, Customer Analytics analyzed this data to determine the number of illegally dumped units collected from public rights-of-way in EJ communities. According to their analysis, EJ communities accounted for 27,561 units or 45.9% of the total amount of mattresses collected through the Initiative in 2022, an increase of 3.6% over 2021.

By identifying the amount of illegally dumped units collected in EJ communities, MRC can better understand the impact of illegal dumping on these communities and work to address the issue.

EJ-Focused Conferences and Working Groups

In 2022, MRC sponsored or participated in a variety of webinars and conferences to gain and share knowledge about illegal dumping as well as the challenges EJ

community leaders face with educating their residents about and encouraging them to use available recycling options, including the following:

- Alameda County Statewide Illegal Dumping Conference (April)
- U.S. EPA Illegal Dumping Webinar (July)
- California Resource and Recovery Association (August and September)
- California League of Cities (September)
- Southern California Waste Management Forum (November)
- Tribal EPA Region 9 Conference (November)
- National Zero Waste Conference (December)

Attending these events also allows MRC to make community leaders and influencers more aware of resources they can access to promote mattress recycling and to gather feedback to improve our education and outreach. The stakeholders MRC meets through these events also help us expand the collection network.

For similar reasons, MRC communicates with working groups, such as task forces and community-based organizations that serve EJ community needs. Engaging with these groups allows MRC to learn about new initiatives aimed at communities burdened by multiple sources of pollution or disproportionately vulnerable to the effects of pollution. In 2022, MRC worked with the following:

- CalRecycle and CalEPA EJ Task Force
- Identifying Violations Affecting Neighborhoods (serving Fresno, Imperial, Kern, Kings and Tulare Counties)
- Central California Environmental Justice Network

Education and Outreach

MRC prioritizes EJ communities when contacting local officials and media, as well as where we advertise. In 2022, MRC's EJ community-focused efforts included:

- Providing information to mayors, city council members, county officials and Council of Governments to promote mattress recycling options with their residents.
- Providing permanent collection sites and event hosts with publicity toolkits to educate residents about mattress recycling.
- Encouraging media to cover mattress recycling and publish submitted op-eds and letters to the editor.
- Encouraging public service announcement directors at TV and radio stations to use MRC's "Break Up the Right Way with Your Old Mattress" campaign materials, which we have translated into multiple languages.

- Emailing new homeowners and renters in EJ communities about their mattress disposal options (retailer take back, permanent collection sites or their local curbside bulky item collection program).
- Piloting a multichannel Spanish-language advertising campaign.
- Exhibiting at Earth Day festivals and other spring events in EJ communities.
- Placing ads in media outlets with large Latino and Asian-Pacific Islander audiences, which MRC translated into Spanish and various Asian languages, as needed.
- Using multicultural outreach consultants to advise MRC how to overcome language barriers and communicate most effectively with residents of EJ communities, as well as identify new opportunities to promote MRC's collection network in EJ communities.

Commercial Access

No-Cost Freight Services

Pursuant to Cal. Pub. Res. Code § PRC section 42987.5(a)(1)(D)(i)(II), CalRecycle's baseline and goals requires that MRC provide no-cost freight services to transport discarded mattresses from retailers, health care facilities, educational facilities, military bases and lodging establishments to permanent collection sites. To meet this goal, MRC offers pickup services for mattresses from each of these entities when they have at least 100 units to discard at one time through its Commercial Volume Program (CVP). The sites where these entities accumulate their mattresses are not open to the public.

Depending on whether an entity regularly collects the minimum (such as a mattress retailer) or has a less frequent or ad-hoc need for MRC's services (such as a lodging establishment), MRC offers several types of CVP collection and transportation options: CVP sites equipped with a permanent on-site trailer, temporary sites (live loads) and consolidation locations. The following describes each type of CVP collection type:

- Permanent on-site trailer sites are established for entities that collect at least 100 units per month. MRC provides those entities an on-site trailer and transports the collected units to an MRC recycler on a regular basis. In 2022, MRC's CVP collection network included 55 sites with on-site trailers.
- Temporary sites (live loads) serve entities that generate 100 mattresses less than once a month. Temporary CVP sites contact MRC to schedule a pickup (called a live load) whenever they reach 100 mattresses. MRC picked up 208 live loads from 79 temporary CVP sites in 2022, an increase from 170 live loads in 2021.
- Consolidation locations are sites that accept units delivered by retailers and other commercial entities only. In 2022, MRC offered seven consolidation locations. The number of each CVP site type that MRC offered in 2022 is shown in Table 15.

Collection Type	Number of Sites	Site Type	Number of Sites
Permanent On-Site Trailer	55	Retail	40
Fernalient On-Site Haller	55	Logistics/Delivery	15
		Education	10
		Retail	4
Temporary Site (live loads)	79	Lodging Establishment	46
		Military	17
		Healthcare Facility	2
Consolidation Location	7	Consolidation Location	7

TABLE 15: 2022 CVP Collection Network

In 2023, MRC continues to recruit eligible retailers, businesses and institutions to participate in its CVP and will report on progress in this regard in the 2023 Annual Report.

Commercial Entities with Small Loads

In addition to the above CVP options, MRC assists lower volume commercial sources to manage discarded mattresses that they collect. Under MRC's CVP, businesses and institutions that generate small loads of discarded mattresses may drop off their units at MRC permanent collection sites that accept commercial volume. These collection sites are not reflected in Table 15's CVP Collection Network but are designated in Appendix B.

In 2022, 152 permanent collection sites offered no cost drop off for small commercial loads, an increase of 8.6% from 2021. MRC lists these locations on its **Bye Bye Mattress Recycling Locator** and in list format on the site's page explaining commercial volume options. MRC also provides CVP entities that are not eligible for MRC-provided transportation (because they do not frequently generate loads of 100 mattresses or more) with a list of renovators that accept discarded mattresses and comply with applicable California and federal bedding requirements (as required by SB 254).

Retailer Access

Pursuant to Cal. Pub. Res. Code § 42992, any retailer that delivers a new mattress to a customer must offer to take back the customer's old mattress at no added cost.

To make this take-back requirement a convenient means for California residents to access no-cost mattress recycling, retailers have the following options for recycling those mattresses through the program at no cost:

- Drop them off at an MRC recycler.
- Drop them off at a permanent collection site that accepts small commercial loads.

- Request that MRC pick them up from the retailer through the CVP (permanent on-site trailer or live loads).
- Drop them off at a CVP consolidation location.

For ease of reference, we will refer to these options as the retailer collection network.

Pursuant to Cal. Pub. Res. Code § 42987.5(a)(1)(D)(ii), CalRecycle's goals for MRC require that by 2024, 95% of consumers in rural areas reside within 40 miles and 80% of consumers in urban areas reside within 20 miles of a permanent collection site that accepts mattresses from retailers and their associated delivery parties.

Customer Analytics calculated the percentage of California's urban and rural population that lives near permanent collection sites that accept discarded mattresses from retailers and other commercial entities (recyclers, permanent collection sites that accept commercial volume and CVP consolidation locations). Customer Analytics' analysis showed that 99.1% of the urban population lived within 20 miles, and 99.5% of the rural population lived within 40 miles, of MRC's retailer collection network. Note that this analysis may understate actual retailer access because it does not account for retailers whose units MRC picks up directly through the CVP on-site trailer service or that request live loads.

Residents' Access to No-Cost Mattress Disposal Options

Some no-cost mattress disposal options in California are not currently part of MRC's collection network. For example, mattresses collected by some retailers are not recycled through the program and some curbside bulky item collection programs do not send units that they collect to the program.

To complete its analysis of how many California residents may access either no-cost mattress recycling or no-cost mattress disposal, MRC mapped its collection network and all curbside bulky item collection programs in the state, regardless of whether they participate in the program.

Based on MRC's collection network (collection sites, recyclers and curbside bulky collection programs) and including all events in the state, 99.2% of California residents were either served by an event or lived within 15 miles of MRC's collection network in 2022.

This percentage likely understates consumer access because our analysis does not include retailers that take back discarded mattresses and recycle them through MRC's program providing consumers additional no-cost collection options. In 2022, the program received 21% of its units directly from retailers or MRC's CVP transporters (which transport units received from retailers and other commercial entities). Retailers' share of units recycled through the program is even higher because some retailers also drop off units at permanent collection sites. However, since retailer units obtained

from permanent collection sites are comingled with mattresses dropped off by residents and other commercial sources, MRC cannot estimate how many of these were from retailers.

This analysis is useful as MRC considers new strategies for preventing illegal dumping and improving statewide program accessibility. MRC has increased residential accessibility by focusing recruitment efforts on SWFs and communities that offer no-cost curbside collection services. See <u>Program Collection, Transportation and Processing</u> for further details about MRC's collection network.

Consumer Incentive Payment

California residents may receive a Consumer Incentive Payment (CIP) when they drop off discarded mattresses at MRC recyclers. The CIP is \$3 per unit for up to five units per vehicle per day delivered during the recycler's regular business hours. The CIP is available only to state residents, and not to businesses or government collectors.

The incentive encourages California consumers to manage discarded mattresses responsibly by taking them directly to a contracted recycler for processing. In 2022, nine of MRC's ten recycling locations offered the CIP, as well as one permanent collection site (Habitat for Humanity ReStore). One recycling facility did not offer the CIP due to permitting restrictions that prohibit public access to the site.

In 2022, residents received CIPs for 103,917 units. Residents dropped off an additional 18,286 units that did not qualify for CIPs because they exceeded the five units per day limit or they dropped off their units after normal operating hours. The total of 122,203 units that consumers dropped off at the CIP locations represents approximately 9% of all units collected through the program.

CalRecycle has requested that MRC explore offering the CIP at more locations and increasing the amount paid per unit. This, however, is a complex issue. The Mattress Advisory Committee is on record recommending that MRC not increase the CIP because it could result in fewer units being renovated and the Legislature has expressed its intent that MRC's program not undermine renovation.

After carefully considering the potential advantages and disadvantages of increasing the CIP and offering it at more locations, MRC has decided not to do so for the following reasons. First, collection sites face many challenges in offering the CIP in an efficient, fiscally responsible and secure manner. For example, most collection sites lack staff needed to accept the delivered units in compliance with the CIP rules (such as, no more than five units per day per vehicle) and manage the process. Given the nature of their business, few sites have either the cash on hand in small denomination bills needed to disburse CIP when units are dropped off or the security to protect the cash being disbursed. Even if they have the necessary staff and cash on hand, they also lack the internal controls and accounting system needed to track these transactions

and document that the CIP was properly disbursed for eligible units received. Finally, the CIP tends to attract many residents. Collection sites generally lack the space to accommodate lines of residents dropping off mattresses and waiting for their CIP.

Second, when MRC developed the CIP program, it sought input from the Mattress Advisory Committee regarding the level of incentive that consumers should receive when dropping off discarded mattresses and foundations at an MRC recycler. After considering different incentive levels, the committee advised MRC that setting the incentive above \$3 per unit could harm renovation. MRC accepted the committee's advice and capped the incentive at \$3 per unit, for up to five units per vehicle per day. For these reasons, MRC has decided not to increase the CIP at this time from \$3 per unit or to offer it at additional locations.

Program Collection and Disposition Data

Program Collection

Based on data that MRC recyclers report through the program, MRC collected 1,419,814 program units for recycling in 2022, reflecting a decrease of 11.4% from 2021 to 2022. Since a new mattress purchase often triggers a used mattress discard, the decrease in the number of collected units corresponds with lower new mattress sales in California and nationally.

TABLE 16: Total Program Units Collected by MRC for 2018 Through 2022

2018	2019	2020	2021	2022
1,430,363	1,448,284	1,511,553	1,602,332	1,419,814

In 2022, MRC recyclers reported that they accepted for recycling a total of 1,446,366 units (that is, both program and non-program units) collected from the sources shown in Table 17 and Figure 2.

TABLE 17: 2022 Units Collected by Source

Source		Units
Permanent Collection Sites		939,388
Retailers	Retailers	
Consumer Dren Off at Desvelar	Collector Incentive	
Consumer Drop Off at Recycler Other Drop-Off		18,286
Institutional (Education, Healthcare, Military, Junk Haulers, etc.)		42,431
Collection Events		14,035
Total Program		1,419,814
Total Non-Program		26,552
Total Units Collected		1,446,366

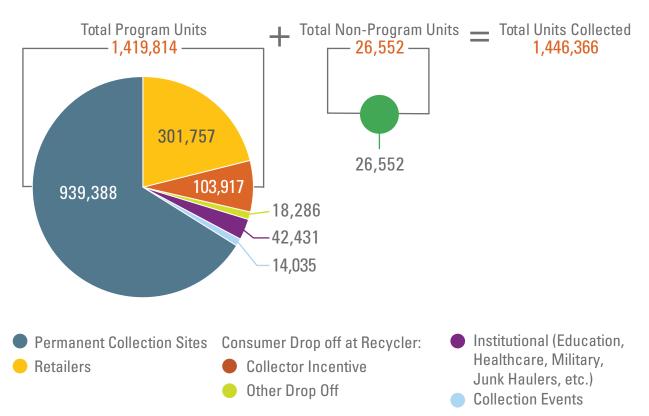


FIGURE 2: Units Collected by Source

MRC recyclers process both program units and non-program units. Non-program units include those that a recycler obtains from franchise haulers and SWFs that do not participate in the program, as well as mattresses manufactured by the Prison Industry Authority (which are exempt from the recycling charge and therefore are not recycled at MRC's cost) and units not collected from California sources. MRC compensates its recyclers for processing program units only.

Although MRC recyclers separately report program and non-program units received at their facilities, the recyclers commingle the materials recovered through the recycling process from program and non-program sources and report those materials together when sold. The data provided in the **Program Disposition Data** section reports the totals from both program and non-program materials combined, as reported to MRC by its recyclers.

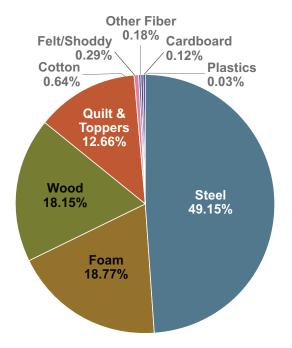
Program Disposition Data

As discussed in the <u>Materials Management/Waste Hierarchy</u> section, MRC recyclers are expected to reuse, recycle or send to biomass as much material as is economically practical and feasible. MRC recyclers have reported to MRC that they recovered the following materials from discarded mattresses in 2022:

Material	Pounds
Steel	30,621,017
Foam	11,692,155
Wood	11,308,158
Quilt & Toppers	7,887,838
Cotton	397,725
Felt/Shoddy	183,479
Other Fiber	115,104
Cardboard	73,195
Plastics	19,100
Commodities Subtotal	62,297,771
Whole Mattresses Reused/Renovated Subtotal	1,073,600
Grand Total Materials Recycled	63,371,371

TABLE 18: Total Materials Recycled from Program & Non-Program Units

FIGURE 3: Total Commodities Recycled from Program & Non-Program Units

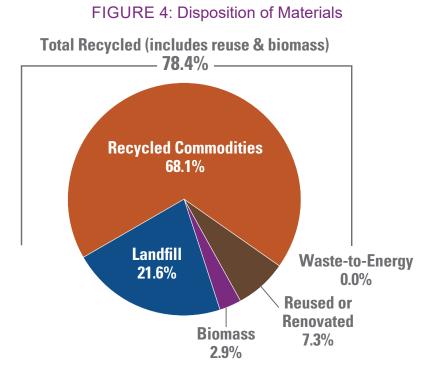


MRC recyclers have reported to MRC that they reused, recycled or sent to biomass 78.4% of all mattress materials processed in 2022. Table 19 and Figure 4 show the 2022 disposition totals and percentages. The data shown for reused or renovated materials includes the whole units reused/renovated shown in Table 19 and other materials that recyclers sold to renovators. The biomass data is included under the wood data in Table 19.

Disposition	Pounds	Percent
Total Reused, Recycled or Sent to Biomass	63,371,371	78.4%
Recycled Commodities	55,091,937	68.1%
Reused or Renovated ¹	5,940,604	7.3%
Biomass	2,338,830	2.9%
Landfill	17,509,132	21.6%
Waste-to-Energy (Transformation)	0	0.00%
Total Outbound	80,880,503	100.0%

TABLE 19: Disposition of Materials

¹ In 2022, some foundation wood that was used to remanufacture wood pallets was categorized as reuse by MRC recyclers. That material should have been categorized as recycling. This miscategorization does not affect MRC's overall recycling rate.



CalRecycle requires that MRC report on progress towards goals established pursuant to Cal. Pub. Res. Code § 42987.5(a)(1)(A)-(B) using defined metrics. These metrics are similar to, but different from, metrics that MRC has used for previous annual reports (2016 to 2020). In addition to reporting its performance under the CalRecycle metrics, MRC will also continue to use its established metrics to show continuity over time. MRC previously referred to the percentage of material that MRC recyclers reused, recycled or sent to biomass as the "recycling rate." To avoid confusion with a distinct goal metric that CalRecycle defines as "recycling rate," MRC will refer to this percentage as the "MRC recovery rate" moving forward.

TADLE 20. WING STRECOVERY Male, 2010 THROUGH 2022						
2018	2019	2020	2021	2022		
65.0%	70.5%	77.1%	76.9%	78.4%		

TABLE 20: MRC's Recovery Rate, 2018 Through 2022

MRC is committed to supporting recyclers efforts to increase their efficiency, but future MRC recovery rates may be influenced by factors outside MRC's control. Markets for some recycled mattress materials are limited, seasonal or depend on a variety of economic variables.

For example, demand for quilt panels at present depends entirely on demand for carpet pads, the current primary end use for these materials. If demand for carpet pads falls, so will demand for quilt panels. Likewise, some mattresses contain small amounts of different types of fiber, but these materials can be difficult to sell because buyers require minimum quantities, and it can take recyclers substantial time to separate and accumulate the requisite amount. Some recyclers are unable to store this material because they lack space or are concerned with storing flammable material over an extended time (e.g., mote cotton fiber can be easily ignited).

MRC and its recyclers improved their operating efficiencies in 2022. For example, in prior years, recyclers landfilled large quantities of pocketed coils because scrap metal buyers considered the fabric pockets around the coils to be an unacceptable contaminant and the recyclers lacked the ability to remove the steel from the pockets. In 2022, MRC transported pocketed coils to a facility in Fresno County that separated the steel springs from the fabric, thereby increasing the amount of metal recycled and raising MRC's recovery rate.

MRC has also taken steps to improve the quality and amount of material that can be recycled, which can increase the market value for the reclaimed materials and reduce the amount of unrecyclable material sent to landfill. For example, MRC continues to fund collection site improvements that protect discarded mattresses from being spoiled for recycling by exposure to weather. See the **Research** section for more detail.

Statewide Collection and Disposition Data

Statewide Program and Disposition Data

MRC is required to report progress towards goals established by CalRecycle pursuant to Cal. Pub. Res. Code § 42987.5(a)(1)(A)-(B) using defined metrics that measure recycling and renovation across California, regardless of affiliation with MRC's program.

14 CCR § 18965 through § 18967 require that mattress recyclers, SWFs and renovators report to CalRecycle the number of used mattresses they collect, recycle, renovate and landfill in California each year. CalRecycle has provided MRC aggregate data that these entities reported.

CalRecycle notes that it took the following actions regarding its 2022 data collection effort:

- Distributed periodic emails through the Mattress Recovery and Recycling Program Database to remind entities to submit 2022 annual reports prior to May 1, 2023.
- Identified and onboarded three renovators and one solid waste facility that had not reported in prior years.
- Contacted all entities that had not yet reported as of April 28 via phone call and email to remind them to report prior to May 1, 2023.
- Analyzed all data for completeness and reasonableness, including comparing data to annual reports from prior years. Called and emailed entities to clarify and correct suspected errors in reported data.
- Provided verbal communication, reminder emails and reporting spreadsheets in Spanish when necessary.
- Mailed letters and annual reports in both English and Spanish to seven renovators and confirmed receipt.
- Sent notices of violation to 12 entities that failed to submit annual reports by May 1, 2023.

In-State and Out-Of-State Sources

The number of collected/received units includes those received from in-state and out-of-state sources (shown in Table 21). CalRecycle notes that a significant amount of double counting exists in these numbers. For example, SWFs reported receiving 1,134,241 units in 2022, but many of those were subsequently delivered to mattress recyclers and are counted again in the recyclers' reported data.

TABLE 21: 2022 In-State and Out-of-State Units Collected by California Recyclers, Solid Waste Facilities and Renovators (as reported to CalRecycle)

	Entities	Units
	Providing	Collected/
Entity Type	Data	Received
Mattress Recyclers	8	1,446,478
Mattress Renovators	39	335,085
Solid Waste Facility	344	1,134,241

CalRecycle provided MRC with statewide totals of units recycled, landfilled or renovated/reused in 2022 as shown in Table 22.

TABLE 22: 2022 Units Recycled, Landfilled, Renovated/Reused in California (as reported to CalRecycle)

Mattress Management	Units
Recycled (Processed) ² .	1,429,396
Renovated/Reused	283,569
Landfilled at SWFs	304,959
Total	2,017,924

² Includes 3,486 units recycled on-site at solid waste facilities.

The number of units recycled represents whole units that were dismantled for the purpose of recycling. SWFs reported the number of units landfilled and renovators reported the number of units renovated.

Statewide Recycling Rate

This metric includes units collected through MRC's program and outside of it, as well as units received from in-state and out-of-state sources. Calculated using data reported to CalRecycle by recyclers, renovators and SWFs, the Statewide Recycling Rate is 84.9%, which meets the 2022 goal set by CalRecycle.

MRC will continue its efforts to increase the percentage of discarded units that are recycled or reused statewide, but recognizes that opportunities to expand collection are limited for the following reasons:

- Some discarded units are not recyclable because they are mixed with putrescible solid waste and are unsafe to recycle. To reduce weather-related and other damage to discarded units, MRC funds improvements to mattress collection facilities to improve the quality of discarded units, increase loading efficiency and protect worker safety. While these efforts should reduce the number of units landfilled and increase the program's collection and recycling performance, they are unlikely to substantially increase volumes collected.
- Some units that are potentially recyclable are landfilled by SWFs that have chosen not to participate in the program. MRC has worked diligently since the program's inception to recruit these SWFs and will continue to do so. Nevertheless, recruiting non-participating SWFs into the program is increasingly difficult, limiting MRC's ability to capture additional discarded units.

• In enacting SB 254, the Legislature expressed its intent that mattress recycling does not undermine existing resale, refurbishing and reuse operations that are in compliance with state and federal law. Therefore, MRC cannot increase its units collected by encroaching on these activities without violating this legislative intent.

See <u>Residential Access</u> and <u>Program Collection</u>, <u>Transportation and Processing</u> sections of this report for an explanation of the various sources from which MRC collected units and the reasonable steps it has taken to expand the collection network, avoid undermining renovation and better serve state residents and businesses.

Statewide Efficiency Rate

This metric includes units collected through MRC's program and outside of it, as well as units received from in-state and out-of-state sources. Calculated using data reported to CalRecycle by recyclers, renovators and SWFs, the statewide efficiency rate is 68.3%, which meets the 2022 goal set by CalRecycle.

MRC cannot control the landfilling of whole units or component parts by third parties but works to meet this goal by increasing collection and working with recyclers to improve the recovery rate for units they process. MRC continues to invest in research activities targeting low-value and difficult to recycle mattress commodities that have limited or no demand.

Finally, MRC is working with its recyclers to improve their material separation processes. If post-consumer materials are not properly separated, potential buyers may reject them because of contamination. With proper information and training, MRC hopes that recyclers can continue to reduce their disposal rates, increase the amount and quality of mattress materials that can be recycled and increase the revenue they earn from selling the recycled materials, making their businesses more financially sustainable.

The multiple strategies MRC is pursuing to divert materials from disposal are discussed in further detail in the **Program Disposition Data** section and **Research** chapter.

Good Faith Effort

Pursuant to Cal. Pub. Res. Code § 42987.5, CalRecycle in consultation with MRC, must establish a state mattress recycling baseline amount and state mattress recycling goals. MRC must demonstrate its good faith effort to meet the state's mattress recycling goals. Cal. Pub. Res. Code § 42986(d) provides that "good faith effort" means "all reasonable and economically practical efforts by a mattress recycling organization to implement the components identified in its approved plan consistent with its annual budget."

CalRecycle established the following goals for the program:

Category	Goal
Statewide Recycling Rate	81% ± 5%
Statewide Efficiency Rate	65% ± 5%
Consumer Convenience (Number of Collection Opportunities)	212
Consumer Access to the Program	One permanent mattress drop-off location in each county, or 2 collection events in counties with population <2,000 people
Consumer Access to the Program (Convenience Goal)	94% by 2024
Rural Retailer Access to the Program	95% by 2024
Urban Retailer Access to the Program	80% by 2024
No-Cost Freight Services	Provide no-cost freight services to any mattress retailer, health care facility, educational facility, military base, or lodging establishment that has at least 100 units at one time
Renovation	225,000 units

In 2022, MRC successfully achieved all of the state's mattress recycling goals.

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Mitigation of Illegal Mattress Dumping

CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS

14 CCR § 18964(b)(7) — A description of methods used by the mattress recycling organization to coordinate with existing used mattress collection and recycling programs with regard to the proper management or recycling of discarded or abandoned mattresses.

14 CCR § 18964(b)(8)(B) — Qualitative and/or quantitative information on subdivisions (g), (I), and (m) of section 42987.1 of the Public Resources Code.

Cal. Pub. Res. Code § 42987.1(I) — Ensuring, to the maximum extent possible, that urban and rural local governments and participating permitted solid waste facilities and authorized solid waste operations that accept mattresses are provided with a mechanism for the recovery of illegally disposed used mattresses that is funded at no additional cost to the local government, solid waste facility, or solid waste operation.

Cal. Pub. Res. Code § 42990.1(m) — For reports submitted on and after July 1, 2021, all of the following:

- (3) A report on research activities, which the organization shall undertake, to improve used mattress collection, dismantling, recycling operations, source reduction and green product design, and the response to the problem of illegal dumping and a report on the progress made as a result of the research activities.
- (4) A report on pilot programs, which the organization shall undertake, to test new processes, methods, or equipment on a local, regional, or otherwise limited basis, such as those

designed to clean up illegally dumped mattresses, gather data and identify strategies to reduce the number of illegally dumped mattresses, in partnership with the cities and counties identified by the mattress recycling organization as having areas with the highest rate of illegal dumping in the state. Pilot program descriptions shall include a mechanism to measure success, such as establishing a baseline and goals when possible and report on the progress made in undertaking the pilot programs.

(5) If the mattress recycling organization determines during a particular year that any of the activities undertaken to implement paragraph (3) or (4) were unsuccessful, the organization shall identify the problems with the current activities, and report on the new activities undertaken and progress made, in the following year's annual report.

Mitigation of Illegal Mattress Dumping

MRC follows a three-pronged strategy to address illegal mattress dumping:

- 1. Intercept discarded units before they are illegally dumped, by:
 - a. Informing consumers that retailers are legally required to offer to pickup discarded units when they deliver a new unit to a consumer
 - b. Encouraging consumers to discard their mattresses using a network of no-cost drop-off locations throughout California
 - c. Providing a financial incentive to encourage consumers to deliver discarded units directly to recyclers
- 2. Financially compensate participating local governments, solid waste facilities or solid waste operations that provide data on the number and location of illegally dumped units.
- 3. Collect data to measure the impact of illegally dumped units on participating communities over time and use the data to guide MRC's pilot projects.

To reduce the retailers' burden of providing no-cost take-back services, MRC encourages them to participate in the Commercial Volume Program (thereby relieving retailers of disposal costs and simplifying the collection process). MRC also encourages consumers to use the no-cost collection network and promotes Consumer Incentive Payment locations (where consumers can be compensated for delivering units directly to recyclers). The <u>Education and Outreach</u> chapter describes how MRC informs industry and consumer audiences.

To implement the second and third prongs, MRC manages the Illegally Dumped Mattress Collection Initiative (Initiative) and offers funding for pilot projects that help mitigate illegally dumped units in communities throughout California. This chapter will focus on these two elements of MRC's strategy.

Illegally Dumped Mattress Collection Initiative

To gather reliable data about the nature and extent of California's illegally dumped mattress problem, MRC developed the Initiative, which offers financial incentives to local governments, solid waste facilities, franchise haulers, nonprofits contracted with municipalities, Local Conservation Corps, Joint Powers Authorities, Native Nations and other entities that report data to MRC regarding illegally dumped units they collect

from public rights-of-way (e.g., collection date, number of units collected, disposition of collected units and collection ZIP code). MRC pays these entities a per unit amount for every illegally dumped unit they pick up and report to MRC. The amount paid depends on whether the entity operates in an urban (up to \$15 per unit) or rural county (\$20 per unit), as determined by the rural county definition set forth in Cal. Pub. Res. Code § 40184 (which in general defines a rural county as one that disposes of less than 200,000 tons of waste annually). Table 24 identifies participating counties that are rural. MRC plans to continue the Initiative in 2023 and will report progress in future annual reports.

2022 Results

In 2022, 78 Initiative participants representing 39 counties reported 60,510 units collected from public rights-of-way. When compared to the previous year, total participants and units collected decreased in 2022 (six participants did not return and units collected fell 16%), but two new counties participated in 2022 (one rural and one urban). As demonstrated in Table 23, this is the second consecutive year the total number of units reported decreased from the previous year. This is also the fewest number of units reported since 2019 when even fewer participants contributed data.

This reduction prompted MRC to investigate further. MRC contacted the 10 participants reporting the largest decreases between 2021 and 2022 and received responses from four. Although staffing and operational changes may have affected the data quality or consistency for two respondents, others reported that the following factors may have actually reduced illegal dumping:

- Increased education and outreach to residents about proper mattress disposal
- Alternative collection opportunities, such as California Department of Transportation (Caltrans) Clean California Initiative Dump Days
- Private hauling companies collecting mattresses out of the public right-of-way

MRC will continue to observe data trends in future years to determine whether a more in-depth qualitative analysis of the Initiative is warranted.

Initiative	2020	2021	2022		
Number of participants	70	84 <u>3</u> .	78		
Total units	75,904	73,380	60,510		

TABLE 23: MRC's Illegally Dumped Mattress Collection Initiative 2020 Through 2022

³ MRC notes that although it previously reported 85 participants in 2022, the actual number was 84.

	Units Collected		
County/Members	2020	2021	2022
ALAMEDA TOTAL	10,193	8,564	3,500
Alameda County - Streets of Oakland	258	1,174	
Alameda County Industries	248	225	195
City of Berkeley	1,349	944	810
City of Fremont	158	239	257
City of Oakland	6,741	4,617	1,611
City of San Leandro	229	227	182
Oakland Housing Authority	1,121	991	301
Union City Public Works	89	147	144
AMADOR TOTAL*		13	0
Amador County		13	
BUTTE TOTAL	239	121	132
Butte County	117	37	
City of Chico	122	84	132
CONTRA COSTA TOTAL	4,701	4,706	3,619
City of Antioch-Code Enforcement	1,290	1,771	938
City of El Cerrito	93	68	64
City of Richmond	3,318	2,863	2,615
Contra Costa County, Public Works,		4	2
Maintenance Division		4	۷
EL DORADO TOTAL*	46	75	72
Clean Tahoe Program	46	49	50
El Dorado County Environmental Management		26	22
FRESNO TOTAL	1,049	1,524	1,724
City of Fresno	926	1,256	1,391
City of Mendota	107	52	4
City of Parlier		183	283
City of Sanger		5	
City of San Joaquin	16	21	9
City of Selma		7	37
GLENN TOTAL	13	23	17
Glenn County Landfill	13	23	17
KERN TOTAL	3,261	5,043	8,145
City Of Bakersfield	2,203	3,962	6,763
Kern County Public Works Department	887	993	1,245
City of Wasco	171	88	137

TABLE 24: 2020 Through 2022 Data Reported by Individual Participants, Aggregated by county

* Designates rural county, as defined by PRC 40183-4 rev. 2008: a county which disposes of less than 200,000 tons of waste annually.

	Units Collected		
County/Members	2020	2021	2022
KINGS TOTAL*	103	224	180
Kings Waste and Recycling Authority	103	224	180
	496	1,024	1,571
Lake County		819	1,417
City of Clearlake Public Works	496	205	154
LOS ANGELES TOTAL	25,112	19,942	14,920
City of Bell Gardens	706	660	456
City of Culver City	121	118	102
City of El Monte			
City of Lancaster	1,064	734	339
City of Long Beach	11,686	8,967	7,199
City of Los Angeles LA Sanitation	1,593	738	
City of Palmdale	224	151	218
City of Paramount	442	437	409
City of San Gabriel	87	139	103
City of Torrance	1,528	1,982	1,128
County of Los Angeles Department of Public	E 000	4 4 4 0	2.076
Works	5,002	4,148	3,876
Grand Central Recycling & Transfer Station Inc.	2,659	1,868	1,090
MADERA TOTAL	588	795	392
City of Madera	57	114	79
Madera County	531	681	313
MARIN COUNTY		101	81
City of San Rafael		101	81
MENDOCINO TOTAL	22	30	40
Mendocino Solid Waste Management Authority	22	30	40
MERCED TOTAL	1,345	1,315	1,243
City of Merced	385	463	215
Merced County Department of Public Works	960	852	1,028
	31	25	20
Napa Recycling & Waste Services	31	25	20
ORANGE TOTAL	1,143	753	794
City of Costa Mesa	1,143	753	794
RIVERSIDE TOTAL	552	70	66
City of Banning	96	66	66
City of Desert Hot Springs	53	4	
City of Hemet	403		

* Designates rural county, as defined by PRC 40183-4 rev. 2008: a county which disposes of less than 200,000 tons of waste annually.

	Units Collected		d
County/Members	2020	2021	2022
SACRAMENTO TOTAL	1,450	2,070	1,680
City of Elk Grove	9	17	28
City of Folsom		1	3
City of Sacramento Recycling and Solid Waste Division	1,098	1,833	1,588
County of Sacramento, Waste Management			
and Recycling	270	157	28
Power Inn Alliance	73	62	33
SAN BERNARDINO TOTAL	1,761	1,090	1,457
City of Barstow	.,	2	8
City of Colton		81	
City of Needles	10		
City of Twentynine Palms	34		
City of Victorville	1,657	922	1,211
County of San Bernardino Code Enforcement	60	85	238
SAN BENITO TOTAL*			15
San Benito County Integrated Waste			
Management Regional Agency			15
SAN DIEGO TOTAL	9,488	9,330	6,111
City of El Cajon	1,032	681	486
City of San Diego	8,456	8,649	5,625
SAN JOAQUIN TOTAL	2,041	2,356	2,155
City of Manteca	8	75	23
City of Stockton	2,033	2,281	2,132
SAN LUIS OBISPO TOTAL*		24	3
Oceano Community Services District		24	3
SAN MATEO TOTAL	586	526	330
City of Redwood City	307	225	223
City of San Mateo	279	301	107
SANTA BARBARA TOTAL	118	44	27
City of Santa Maria	118	44	27
SANTA CLARA TOTAL	5,390	5,535	4,691
City of San Jose	5,390	5,488	4,691
San Jose Conservation Corps		47	
SANTA CRUZ TOTAL	514	540	444
City of Santa Cruz	356	424	350
Santa Cruz County	158	116	94

* Designates rural county, as defined by PRC 40183-4 rev. 2008: a county which disposes of less than 200,000 tons of waste annually.

	Units Collected		
County/Members	2020	2021	2022
SHASTA TOTAL	100	56	25
City of Redding Solid Waste	100	56	25
SOLANO TOTAL	553	752	709
City of Vallejo	335	537	459
County of Solano	218	215	250
SONOMA TOTAL			24
City of Santa Rosa			24
STANISLAUS TOTAL		1,662	1,740
City of Modesto		597	750
Stanislaus Fink Rd. Landfill		1,065	990
SUTTER TOTAL*	11	31	14
City of Yuba City / Development Services	11	31	14
		73	53
Tehama County Solid Waste Management		73	53
Agency		13	
TULARE TOTAL	1,081	1,197	845
County of Tulare Solid Waste Department	1,081	1,197	845
TUOLUMNE TOTAL*		20	7
Tuolumne County Department of Public Works		20	7
VENTURA TOTAL	3,917	3,671	3,589
City of Oxnard - Environmental Resources	3,639	3,404	3,401
Division	5,005	5,707	5,401
Ventura County Public Works Agency	278	267	188
Transportation Department	210		
YOLO TOTAL [*]		55	75
Yolo County Central Landfill		55	75
GRAND TOTAL	75,904	73,380	60,510

* Designates rural county, as defined by PRC 40183-4 rev. 2008: a county which disposes of less than 200,000 tons of waste annually.

Participant Outreach and Retention

To increase participation, MRC encouraged at least one entity from each county to participate in the Initiative. To recruit participants, MRC promoted the Initiative among local governments, Native Nations, franchised haulers, Local Conservation Corps and other collectors through conferences and workshops, illegal dumping working groups and task force meetings. We also communicated with our network of contacts via emails and phone calls and asked to meet with county supervisors, city council members and city managers to raise awareness of the Initiative's benefits and persuade them to join. These efforts resulted in two new participants.

In 2022, 37 of 58 counties participated in the Initiative of which 14 were rural. To increase rural participation, MRC surveyed seven rural counties that had never participated in the Initiative to understand why. Six replied that they did not participate because they either did not have substantial numbers of illegally dumped mattresses on public rights-of-way or most illegally dumped mattresses were outside the county's jurisdiction (e.g., on Forest Service or Bureau of Land Management land).

In 2022, MRC also regularly corresponded with registered participants to keep them engaged and submitting information in a timely manner. MRC sent monthly email reminders and quarterly newsletters encouraging them to submit their data into MRC's online database and to contact MRC if needed. MRC continued to provide participants with ongoing support including but not limited to providing login assistance, resetting passwords, updating an organization's contact information and navigating the database.

To better understand participant needs and identify areas for improvement, MRC contacted the six non-returning participants to learn why they discontinued their involvement. The reasons provided fell into two major categories – staffing (turnover or understaffed) or lacking sufficient illegally dumped units to justify participation.

In 2023, MRC will continue to recruit participants from unrepresented counties and provide similar levels of support and resources to keep current participants engaged and capable of maintaining involvement during staff transitions.

Local Conservation Corps Recruitment

In 2020, MRC discussed with CalRecycle the possibility of involving the Local Conservation Corps (LCCs) in the Initiative to enhance illegal dumping mitigation efforts within their respective territories through partnering with municipalities. As an experiment, three LCCs successfully participated in the Initiative. The experiment commenced in 2021 and concluded in 2022.

Following this positive outcome CalRecycle and MRC cohosted an informational webinar for all 14 LCCs in Fall 2022. The webinar focused on the objectives of the Initiative, as well as guidelines for LCCs collecting illegally dumped units on behalf of municipalities. In 2023, CalRecycle approved MRC expanding participation to all LCCs, including the initial three, which expressed interest in continuing to participate in the Initiative.

Each year, MRC will continue to encourage LCCs to participate in the Initiative.

Data Analysis

Demographic/Socio-economic Trends

MRC hired Customer Analytics, a demographic data analysis firm, to analyze 2022 illegal dumping data collected through the Initiative. Customer Analytics measured the relationships between illegal dumping and demographic and socio-economic factors in the communities served by the reporting entities. They also tested for associations between rates of illegal dumping and various elements of MRC's collection network.

See Appendix D for a complete description of the methodology used.

Customer Analytics' analysis showed that ZIP codes with the following attributes experienced higher rates of illegal dumping in 2022:

- Higher percentage of renter households
- Higher percentage of multifamily housing complexes
- Higher percentage of persons living below the federal poverty level
- Lower proportions of persons aged 64+

MRC intends to target illegal dumping in these areas through its projects discussed in the Environmental Justice section and through its illegal dumping pilot study funding.

Curbside Bulky Item Collection Programs and Illegal Mattress Dumping

Customer Analytics' analysis of the 2022 Initiative data suggests that areas offering curbside bulky item collection are associated with less illegal dumping. MRC intends to monitor this relationship in future years.

To increase residents' awareness of curbside collection opportunities, MRC provides a Bulky Item Pickup Directory on ByeByeMattress.com. This directory is based on information MRC collected in its 2018 statewide study of curbside collection services, which MRC periodically updates. The directory identifies areas that provide residents at least one free bulky item pick up per year. MRC has noted those areas that provide the units they collect to MRC for recycling. MRC's consumer outreach also promotes bulky item curbside collection as an option for responsible mattress collection.

In 2022, MRC also funded illegal dumping pilot studies that examined how curbside mattress collection affected illegal dumping. See <u>Illegal Dumping Pilot Projects</u> for details.

MRC Collection Network and Illegal Mattress Dumping

Customer Analytics found that communities near permanent collection sites experienced less illegal mattress dumping in 2022, but their analysis of the data did not show a statistically significant decrease in dumping near collection events. Overall, this analysis confirms that MRC's strategy of expanding the permanent collection network is an effective method to reduce illegal dumping.

Initiative Data and Analysis Utilization

The Initiative data and accompanying analyses help guide MRC's collection network expansion efforts, provide a tool for monitoring the outcomes of pilot projects and influence where to target advertising and other outreach.

In the 2021 report, MRC's analysis of 2021 data identified five Initiative participants serving areas with the highest per capita rates of illegal dumping (the cities of Clearlake, Costa Mesa, Oxnard, Richmond and Torrance). In 2022, MRC expanded its collection network and increased education and outreach in these communities. Tactics MRC implemented varied by city but included supporting collection events, adding collection sites, improving relationships with waste haulers providing curbside collection and encouraging these Initiative participants to propose pilot project concepts that MRC might fund. In all areas, MRC provided county supervisors, city councilmembers and city managers with recycling information to share with residents. In addition, MRC included Costa Mesa, Oxnard and Richmond in its advertising campaigns.

To guide Initiative participants' proactive and reactive responses to illegal dumping, MRC also provides them a customized heat map that they may use to inform their city management, local leaders and waste service providers about the locations of illegal dumping hot spots.

In 2023, MRC will continue to consult Initiative data as it determines where to expand and conduct outreach. Participants will also continue to receive heat maps.

Projects to Mitigate Illegally Dumped Mattresses

Starting in 2021, MRC encouraged communities harmed by illegal mattress dumping to propose pilot projects to address the problem. MRC invited Initiative participants and California municipalities, nonprofits and SWFs that have collected current baseline illegal dumped mattress data for at least one year (either under the Initiative or using an internal reporting system) to propose a project that MRC might fund.

The three broad areas considered for funding include:

- 1. Education programs to inform residents about existing mattress collection channels
- 2. Improving residents' awareness or enforcement of illegal dumping laws
- 3. Establishing or improving mattress drop-off programs

2021 Funding Support for Projects to Proactively Address Illegal Mattress Dumping

In 2020, MRC funded three of five pilot proposals submitted that year, totaling \$232,677. The cities of Berkeley and San Jose completed their projects in 2021 and MRC reported on those results in the 2021 Annual Report. Readers may access summaries of those

projects on the MRC website. The city of Palmdale (which had the third funded project) concluded its project in July 2022.

City of Palmdale

The city of Palmdale's franchise waste hauler agreement designates multifamily housing complexes as residential units, which entitles residents in these complexes to one free bulky item collection per year. However, the city found residents were not fully using this benefit.

MRC funded the city's proposal to increase resident awareness about the bulky item program. The city selected Action Research, a community-based social marketing consultant, to lead a multi-phase effort that included surveying property managers, data analysis and creating an awareness campaign titled "Junk Away the Right Way." The campaign included vehicle wraps, a new website landing page and outreach materials.

While the effort did not immediately decrease illegal dumping, Palmdale identified important insights to improve future communication with multifamily housing complex property managers and their tenants. For example, property managers did not adequately comply with the city's requests to distribute outreach materials in their complexes. The city determined that securing buy in from property managers before asking them to distribute materials would have been more effective.

As of this report, the city continues to use the "Junk Away the Right Way" campaign and promotes it by using vehicle wraps on waste hauler trucks and by distributing information on social media and at events. Palmdale still monitors illegal mattress dumping activity in these areas.

2022 Funding Support for Projects to Proactively Address Illegal Mattress Dumping

MRC received three proposals for funding, but one applicant withdrew its proposal. Ultimately, MRC awarded \$84,973 to fund proposals from the city of San Rafael and County of Ventura.

City of San Rafael

The city of San Rafael proposed to pilot a pickup program at eight multifamily housing complexes located near illegal dumping hot spots. The city hypothesized that illegal dumping would decrease if these residents had a convenient bulky item disposal method (including mattresses). In addition, the city was considering whether to make property managers responsible for bulky item disposal. The city proposed to explore with its waste hauler how best to implement this policy.

The project entailed a series of surveys, designating pickup locations at each complex and educating the residents. Following the project, illegal mattress dumping in the hot spot areas decreased by 54%. The project also collected data on how often residents would use the service and how many mattresses would be collected, which was useful in developing new policy scenarios that would make property managers responsible for bulky item disposal.

Insights from the surveys of property managers provided valuable feedback on improving the program design. Key takeaways included the importance of property managers' cooperation and engagement to encourage tenant participation, the effectiveness of communicating with master tenants when compared to subtenants and easing property managers' concerns about having enough room to store items until pickup.

The city is considering extending the bulky item collection service and using this experience to inform its policies and future contracting with its waste hauler.

County of Ventura

MRC funded the County of Ventura's proposal for targeted outreach to increase resident awareness about illegal dumping and proper mattress disposal, and to buy surveillance cameras to install at an illegal dumping hot spot location. MRC extended the project completion date until February 2024 because supply chain issues delayed the camera purchases. MRC will discuss the status of this project in the next annual report.

Next Steps

Given the strong participant retention, quality of reported data and positive outcomes from the completed pilot projects in 2022, MRC will continue to work with CalRecycle, the Mattress Advisory Committee and other illegal dumping task force groups to promote the Initiative and pilot project funding. MRC will also continue to analyze Initiative data and pilot project results to identify best practices to share with the wider community.

Supplemental Strategies

Clean California Initiative

In 2021, Governor Newsom launched the Clean California Initiative (Clean California), to remove roadway litter and beautify public spaces throughout the state. Under one part of Clean California, the California Department of Transportation (Caltrans) hosts Dump Day events, when underserved communities may have their waste collected at no cost.

In 2022, MRC partnered with Caltrans and supported 17 Clean California Dump Day events in eight of Caltrans 12 districts. As a result, over 1,400 mattresses were collected. MRC plans to continue supporting these events in 2023.

School Lesson Plan: Don't Dump it, Recycle it

To teach California's youth the importance of recycling (as opposed to dumping), MRC created a school lesson plan in 2021 that includes five activities aligned with Next Generation Science Standards to guide students through the waste journey, its impact on the environment and ways to prevent illegal dumping. The last lesson provides facts and statistics about mattress recycling and how its components can be repurposed.

In 2022, MRC promoted the lesson plan to teachers, afterschool programs, youth-based organizations and at conferences and solid waste working groups. To date, several dozen organizations counties, cities, solid waste companies and nonprofit organizations have downloaded the material for use in their communities' schools.

MRC also encouraged applicants for illegal dumping pilot project funding to consider implementing the lesson plan as part of their proposed project. The most recent recipient of the pilot project funding, the city of Modesto, will be using it as a part of their education and outreach strategy in 2023.

In 2023, MRC will continue to promote the lesson plan and its activities.

White Paper

In 2020, MRC commissioned an interdisciplinary team of experts lead by Dr. Calvin Lakhan, Faculty of Environmental Studies, York University, Ontario, to develop a white paper on "Best Practices in Addressing Illegal Dumping of Durable Waste — A Guide for Policy Makers." The paper discusses strategies and best practices that have been found effective in mitigating illegal dumping in the United States and elsewhere. The report is available on MRC's website.

In 2022, Dr. Lakhan presented the findings of the white paper during a panel discussion at the California Resource and Recovery Association Conference and an Alameda County Illegal Dumping Task Force Meeting. MRC also presented the white paper at the Monterey Illegal Dumping Task Force meeting and continued to promote it to other illegal dumping task force groups, environmental justice organizations and at other conferences and events.

MRC will continue promoting the white paper in 2023.



Research

CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS

14 CCR § 18964 (b)(8)(B) — Qualitative and/or quantitative information on subdivisions (g), (I), and (m) of section 42987.1 of the Public Resources Code.

Cal. Pub. Res. Code § 42987.1(g) — Conducting research, as needed, related to improving used mattress collection, dismantling, and recycling operations, including pilot programs to test new processes, methods, or equipment on a local, regional, or otherwise limited basis.

Cal. Pub. Res. Code § 42990.1(m) — For reports submitted on and after July 1, 2021, all the following:

Cal. Pub. Res. Code § 42990.1(m)(3) — A report on research activities, which the organization shall undertake, to improve used mattress collection, dismantling, recycling operations, source reduction and green product design, and the response to the problem of illegal dumping and a report on the progress made as a result of the research activities.

Cal. Pub. Res. Code § 42990.1(m)(5) — If the mattress recycling organization determines during a particular year that any of the activities undertaken to implement paragraph (3) or (4) were unsuccessful, the organization shall identify the problems with the current activities, and report on the new activities undertaken and progress made, in the following year's annual report.

Cal. Pub. Res. Code § 42990.1(m)(6) — A hard copy of, or an electronic reference to, each research study and report completed by the organization during the period covered by the annual report and a brief explanation of how the organization anticipates the research may benefit the program. The organization shall make these studies and reports publicly available free of charge. If the study or report contains trade secret or confidential information protected by law, the organization shall only be required to provide a description of the research and its relevance to the program that omits any of the trade secret or confidential information.

RESEARCH

MRC seeks to improve the sustainability of mattress recycling by:4

- Advancing the efficient collection and transport of discarded mattresses
- Identifying and promoting best practices for mattress dismantling and recycling
- Identifying new and better uses for the recycled components
- Fostering innovation, cooperation and communication between suppliers, manufacturers, collectors, dismantlers and end-market commodity buyers to increase mattress recycling rates

To assist in developing and managing its research efforts, MRC staff works with an experienced team of research and innovation subcontractors. MRC's goal is to identify projects that have the potential to achieve both short-term, high-impact results, as well as longer-term projects with multi-year horizons. This section summarizes completed, in-progress (active) and future projects or areas of interest. When projects span multiple calendar years, they will be discussed in several reporting cycles. From a portfolio management perspective, MRC works to establish and manage a diverse family of projects which explores both incremental and disruptive technology development. This includes, but is not limited to, mechanical recycling technologies used in adjacent industries, process automation innovations and newly emerging advanced recycling process development.

MRC is encouraged by its efforts to date, but is realistic, recognizing that by their nature, research outcomes are unpredictable, with some projects producing useful results and others failing. Moreover, many factors influence market acceptance of new technologies. Therefore, research is necessary to improve long-term industry performance, but should not be focused exclusively on short-term results.

With these cautions in mind, MRC evaluates research proposals and defines the intended objective of each research project awarded. This process considers whether the proposer is qualified to undertake the project and the value proposition. Awarded

⁴ In addition to MRC's research efforts to improve the sustainability of mattress recycling, Cal. Pub. Res. Code § 42990.1(m)(3) also requires that MRC report on research activities undertaken concerning "source reduction and green product design, and the response to the problem of illegal dumping." These topics are discussed in the Sleep Products Sustainability Program and Illegal Dumping sections of this report.

projects are funded contingent on established, structured, milestone-driven contracts with the selected organization. MRC research program metrics are structured to:

- Reward learning
- Encourage taking and managing risks
- Encourage collaboration
- Meet project milestones
- Produce results

Research projects may be accelerated or extended (or stopped entirely) if it appears the work is likely to produce valuable (or inconclusive) results.

Completed Projects

Mattress Collection Facilities Improvement Funding

For the fifth year, MRC funded improvements at mattress collection sites to increase the number of mattresses diverted from landfills, improve the recyclability of discarded units, improve worker safety, reduce fire risk, decrease transportation costs and decrease emissions by increasing the number of units shipped per container. Beginning in 2018, permanent collection sites in California have been eligible for up to \$10,000 per site per year. Award recipients must agree to serve as permanent collection sites for at least one year following reimbursement of project funding.

In 2022, MRC funded ten completed projects for a total of \$75,070. The scope of work included improvements to collection areas to increase the recyclability of units, purchasing equipment for safer and more efficient loading and protecting units from arson risks. In total, the 10 project recipients estimate that the funding will allow them to collect an additional 9,900 units annually for recycling. One of the 10 project awards (accounting for over 13% of the total 2022 funding) assisted a renovator (see Table 25). The funded projects also enabled three sites to switch to larger trailers, which will decrease the number of hauls by 54 trips annually, thereby reducing MRC's annual transport costs by approximately \$40,000 and fuel consumption, thereby improving its environmental performance. Two additional sites will create program savings by increasing their capacity to load more units into existing containers.

MRC awarded six other projects in 2022 that will be completed and funded in 2023, including a new MRC collection site. MRC will discuss those projects in the 2023 Annual Report. MRC continues to accept applications from eligible sites throughout the year.

	Company	Location	Project	Amount Paid
1	Gateway Mattress Co.	Montebello, CA	Forklift ramp for renovator to switch to 53' trailer.	\$9,992
2	Happy Camp Transfer Station	Happy Camp, CA	Loading dock requested to switch to a 28' trailer from a sea container.	\$1,380
3	Helendale Community Services District	Helendale, CA	Weather shelter and fork extension.	\$8,283
4	Highway 59 Landfill	Merced County, CA	Portable loading dock to increase safety and efficiency and reduce number of trailers	\$10,000
5	Humboldt Moving and Storage Co. Inc.	Eureka, CA	Gated and locked area to prevent fires and contamination.	\$1,500
6	Rice Road Transfer Station	Fresno, CA	Large cover to protect units from weather	\$10,000
7	San Joaquin County Office of Education	Stockton, CA	Ramp, platform and fork extensions for easier loading.	\$3,915
8	San Miguel Community Services District	San Miguel, CA	Forklift to improve loading efficiency.	\$10,000
9	Sierra County	Loyalton, CA	Concrete pad to accommodate larger container for units and increase efficiency.	\$10,000
10	Yolo County	Woodland, CA	Improvement of transfer station site for 53' trailer and proper drainage.	\$10,000
ТО	TAL			\$75,070

TABLE 25: Collection Projects Completed in 2022

Pocketed Coil Separation Project

Pocketed coils are mattress springs that are individually wrapped in a fabric sleeve or pocket (typically made from polypropylene fiber) and assembled into rectangular units using ultrasonic welding, stitching or adhesives. MRC estimates that approximately 30% of mattresses discarded today in California contain pocketed coils and that this percentage will gradually increase, given the growing popularity of this component over the past 20 years.

When recyclers dismantle a mattress, the whole rectangular pocketed coil unit is easily separated from other layers of material. Under current market conditions, however, most metal scrap dealers will not buy whole pocketed coil units because they consider the fabric to be a contaminant. Both the steel and the polypropylene fiber are recyclable, provided the recycler can separate the individual coils from the fabric pocket. Since most MRC recyclers currently cannot separate the steel from the fabric, most recyclers landfilled pocketed coils before 2020.

MRC addressed the pocketed coil problem as a two-part effort in 2022. First, as a temporary measure, MRC recyclers shipped pocketed coils to a centrally located facility that extracted and recycled the steel from the pocket fabric. The additional steel that was recycled as a result of this shredding process added about two percentage points to MRC's statewide recycling recovery rate, which in 2022 was 78%.

As noted in previous annual reports, MRC sponsored a research project with Wisconsinbased Knoble Design LLC to explore a novel approach for recycling pocketed coils that resulted in the successful construction of a small-scale prototype machine. Knoble Design has since sold the design and patents to Atlanta Attachment Company (AAC), a major supplier of sewing equipment to the mattress industry, which plans to sell a fullscale version of the machine to recyclers. AAC showed a prototype of the machine at the ISPA EXPO trade show in Orlando, Florida, in March 2022.

In a separate development, some MRC recyclers are considering a different pocketed coil dismantling machine supplied by Cincinnati-based Customized Recycling Programs (CRP). CRP installed one such machine at an MRC recycler which became operational in 2023.

MRC will continue to track progress regarding additional installations and technology and monitor their impact on productivity and overall recycling rates. At this time, MRC plans no further research on pocketed coil dismantling technology.

Foundation Wood Recycling Follow-up Study

MRC released a white paper in 2022 that discusses potential post-consumer wood end markets that recyclers may explore, including pallet construction, animal bedding and oriented strand board. MRC also completed a pilot project to explore the feasibility of using shredded box spring wood to manufacture new particle board. Unfortunately, the particle board manufacturer concluded that the wood feedstock contained too much metal contamination. MRC planned to send a second load that would meet the manufacturer's contamination specifications, but its plant experienced a significant fire. This company was the only manufacturer of particle board or medium-density fiberboard in California. This project is on indefinite hold, pending the manufacturer's decision whether to reopen its plant.

Composting Mattress Cotton and Coconut Fibers

According to MRC's 2021 Waste Characterization Study, MRC recyclers landfill nearly 2 million pounds of cotton and coconut fiber annually, accounting for 9% of all landfilled material. To increase MRC's recycling efficiency rate, MRC recyclers are seeking more end markets for cotton and coconut fiber.

In the first project, MRC delivered a combination of cotton and coconut fiber material to Zanker's Z Best composting facility in Gilroy, California. Z Best shredded and mixed the material with green yard waste and composted it in covered windrows (long compost piles) from October through December 2022. MRC will release a report on this study in 2023.

In the second project, MRC delivered coconut fiber to Westerlay Orchids in Carpenteria, California. In January 2023, the company tested whether it could use the post-consumer coconut fiber material from mattresses as a packing material in orchid pots. When used in mattresses, latex is often added to the coconut fiber to hold it in place. Westerlay determined that the latex made the coconut fiber too rigid for use in orchid pots. MRC abandoned the project at that point because shredding the coconut fiber to address this problem would be cost prohibitive.

Manufacturing Battery Electrodes from Recycled Mattress Materials

A research team led by Dr. Ram Gupta at the National Institute for Materials Advancement (NIMA) completed a three-year study sponsored by MRC which successfully developed dual carbon and lithium-sulfur batteries using recycled mattress materials.

The results were very encouraging. Test data indicated that electrodes made from recycled cotton, shoddy pad and coconut fiber had significant performance advantages over common electrode materials, such as carbon black, graphene and carbon nanotubes. In January 2022, NIMA completed follow-up research to construct and test actual batteries using the developed components and evaluate their performance. When used in lithium-ion test batteries, recycled mattress materials had very high storage capacity and good power density. They retained over 90% performance over 10,000 charge-discharge cycles (roughly equivalent to a 10+ year service life).

For dual carbon batteries, recycled mattress materials were used to make both the anode and cathode. NIMA also developed cathodes suitable for use in lithium-sulfur batteries. These devices were also electrochemically stable up to 10,000 charge-discharge cycles. The Coulombic efficiency was almost 100%, suggesting no loss of energy during the charge and discharge process.

The findings are significant for several reasons. The rapid increase in rechargeable battery demand has created a global shortage of carbon feedstocks used to make electrodes.

Recycled mattress materials, particularly non-woven textiles, may be an inexpensive, clean and abundant feedstock that can fill current and emerging needs. Presently, a large percentage of mattress textiles are landfilled due to a lack of economically viable markets. Creating a new market channel that uses recycled textiles to make domestically produced carbon electrodes would have significant environmental benefits.

Further details are in the <u>full report on MRC's website</u>. At this point, the NIMA team is interested in developing industry relationships to explore the potential for commercializing this technology.

Life Cycle Analysis

In 2022, Scope 3 Consulting LLC completed a life cycle analysis (LCA) of MRC's mattress recycling operations. The analysis measured 11 environmental impacts incurred at each stage of MRC's process (collection, transportation and recycling) and the benefits achieved from landfilling less material and displacing virgin materials resulting from the recycling of post-consumer mattress material.

The LCA demonstrated that mattress recycling provides significant environmental benefits. In processing over 1.6 million mattresses in 2021, the materials MRC recycled reduced carbon dioxide emissions by a net 75 million pounds, water usage by 818 million gallons and energy use by 174 megawatt hours (MWh). Stated differently, each mattress recycled is like driving 60 fewer miles, saving 500 gallons of water and saving enough energy to power an average household for three days. The <u>full report is</u> available on MRC's website.

In addition to evaluating the environmental benefits of recycling post-consumer polyurethane foam using the mechanical processes that MRC's California recyclers employ (which prepares this material primarily for use in making carpet padding), the LCA also evaluated for comparative purposes the environmental impacts of advanced recycling processes such as chemical recycling and pyrolysis, as well as incineration. The LCA demonstrates that the advanced recycling processes provide significant net environmental benefits that are similar to mechanical recycling and that all provide significant benefits compared to landfill.

MRC will use the LCA in a variety of ways. First, it provides a benchmark for evaluating future performance. Second, the LCA will help identify potential areas of improvement (transportation, location of recyclers and collection sites, etc.). Third, the LCA can guide future research and investment decisions. Finally, MRC will use the data to increase the public's awareness of the benefits of recycling.

MRC has initiated an independent review to verify the LCA findings. That review will be conducted in compliance with requirements set by the International Standards Organization and should be completed in 2023.

Recycler Equipment/Vendor Resource

To help its recyclers improve efficiency, MRC in 2022 assembled an <u>equipment</u> <u>listing of balers, shredders and box spring shearing machines</u> (including equipment specifications) that they may consider purchasing, as well as contact details for over 20 companies that sell this type of equipment. MRC will update this resource periodically with new vendor and equipment information.

Active Research Projects

Lean Manufacturing Assessment of MRC California Recyclers

In November 2021, MRC established a lean manufacturing program (lean). Lean is an improvement and problem-solving methodology that strives to reduce or eliminate activities that do not add value to an organization. MWS and Associates is providing supporting resources on an ongoing basis to MRC recyclers and staff to establish a lean culture throughout MRC's recycling network. Since the program was established, MRC recyclers have demonstrated continued overall productivity improvements.

In 2022, MWS again contacted all MRC recyclers to create a development plan tailored to their facilities. At the time of this report, MWS completed site reassessments at three facilities with the remaining scheduled for later in 2023. Additionally, two recycling facility leaders have received lean White Belt certifications, which provides a fundamental understanding of the basic concepts of change management and is a prerequisite to obtaining additional lean certifications.

MRC will provide this service again in 2023.

Recycling Facility Fire Assessments

Mattress recycling can involve fire safety risks. To encourage MRC's recyclers to learn about and implement fire safety compliance and mitigation tactics, MRC contracted with Dave Hollinger, a nationally certified fire safety consultant with over four decades of experience in fire prevention and suppression.

In 2022, Mr. Hollinger provided fire assessments at each MRC contracted recycling facility to evaluate fire risk reduction opportunities and code compliance. These assessments are intended to help each facility understand the complexities of fire safety. MRC encourages all recyclers to conduct and provide Mr. Hollinger with a monthly fire risk self-assessment that provides a basis for on-going discussion and awareness of fire prevention throughout the year.

MRC will provide this service again in 2023.

Enzymatic Digestion of Blended Textiles and Fibers

Mattress textiles pose a significant challenge for recycling due to the wide variety of blended synthetic and natural fibers used in their production, and the fact that they make up a considerable percentage of total mattress recycling waste. The shoddy pad layer of mattresses, which is typically a mix of non-woven cotton and polyester fibers, is particularly difficult to recycle into useful products. As a result, the vast majority of recovered material is currently landfilled.

In August 2021, MRC contracted with Dr. Richard Gross of Rensselaer Polytechnic Institute (RPI) to explore enzymatic digestion of cotton-polyester blended textiles, with an initial focus on shoddy felt pads (shoddy). The research project also included collaboration with several textile industry participants.

Dr. Gross's research team devised a two-step cascading enzyme concept to convert shoddy into building block chemicals. First, commercially available enzymes converted PET fiber into ethylene terephthalate and ethylene glycol. Following PET conversion, the remaining cotton was enzymatically reduced to glucose, again using commercially available enzymes.

The research team demonstrated that enzymatic digestion can be an effective way to recycle cotton-polyester blends with varying composition. Unfortunately, yields in this study were rather low and further research will be necessary. More information can be found in the full report on MRC's research web page.

Vitrimerization of Polyurethane Foam

In May 2021, MRC contracted with Edge Geoscience Inc. (EGI) to explore whether mattress foam can be converted into valuable reformable polymers. The main objective of the project is to assess the feasibility of creating new components for various consumer and industrial products, like shoe soles, conveyor belts, tool grips and other applications.

The ongoing project leverages previous work conducted by leading university material science laboratories which demonstrated that polyurethane foams can be thermochemically converted into covalent dynamic networks (vitrimers). Vitrimers are meltable pellets that can be reshaped and recycled into useful products. EGI was successful in its attempt to scale this technology using post-consumer mattress foam.

In the next phase of the project, EGI will build a pilot scale process with enough capacity to seed product development activities. EGI is collaborating with a mattress recycler to explore business model options and assess economic viability. In parallel, EGI is developing new formulations to meet specifications in target applications. At present, finished products with 50% to 80% recycled content have been developed with performance characteristics of virgin polymers. Once pilot scale samples are available,

EGI plans to work with potential end users to fine tune formulations and establish supply agreements. The MRC funded portion of the project is expected to conclude in Q3 2023. A final report suitable for public release will be published at that time.

Foam Testing

MRC contracted with UCLA in late 2021 to analyze the characteristics of post-consumer mattress foam. The scope of work involves three distinct projects:

- 1. Detecting bacterial growth and mold formation in discarded mattress foams
- 2. Quantifying and characterizing extractable additives and residual compounds in discarded mattress foams
- 3. Statistically describing the chemistry and physical property variation of the population of recovered foam

In previous discussions with potential new end-users, we find it is important to have this baseline data on hand to initiate new market development projects.

The study is evaluating both polyurethane and latex foams. Preliminary results indicate that the population of polyurethane foams fall into three clusters in terms of resilience, density and polymer composition. While this confirms what is already well known in the industry, the variance data is new knowledge that can be used to establish foam sorting criteria and quality assurance data. Our ultimate objective is to provide products with improved consistency for higher value end-uses. The project will conclude in 2023.

Cotton Fibers in Biodegradable 3D Printed Composites

MRC contracted with West Virginia University to explore the use of recycled mattress cotton in biodegradable 3D printed composites. The project, under the direction of Dr. Sunidhi Mehta, attempted to develop and test extruded filament feedstocks using cotton and a biodegradable binding resin such as polylactic acid. Unfortunately, the starting test formulations tended to clog the 3D printer nozzles. As a fallback, the researchers decided to make compression molded samples and begin biodegradation studies. In parallel, they will continue formulation development. Biodegradation studies are underway and will conclude in late 2023.

Oleo Sponge

Recyclers are steadily increasing their output of recycled foam. Three main factors contribute to this growth: newer mattresses tend to contain increasing amounts of foam as all foam mattresses become more popular, recyclers are improving how much foam they can recycle through their processes and the number of units recycled each year is generally increasing. To sustain foam recycling rates in the future, our recyclers need economically viable markets where they can sell this material.

A 2017 report published by Barry, Mane, Elam and Darling of the Argonne National Laboratory described the development of a reusable oil absorbing foam technology called <u>Oleo Sponge</u>. These researchers successfully used a pilot scale sequential infiltration synthesis process to modify the surface chemistry of common polyurethane foams. These modifications optimized the oil absorption properties of foam in oil clean-up applications.

In discussion with industry experts, MRC learned that although oil absorbing polyurethane foam pads can be used in some applications, raw materials cost has limited the commercial adoption of the product. To learn if the economics could be improved by using post-consumer mattress foam to make a wide spectrum of high-performance oil absorbing products, MRC requested research proposals in January 2022 for this purpose.

MRC is now under contract with Arizona State University to modify the surface physics of post-consumer mattress foam which could open markets for this material beyond oil clean-up applications. MRC believes that the high surface area and porous nature of mattress foam products are advantageous for this form of upcycling. Air filtration, water filtration, moisture retention, gas absorption and oil absorption products are just a few of the potential end uses. We anticipate project completion in late 2023.

Mattress Age Study

In 2019, an MRC study estimated the average age of a unit arriving at mattress recycling facilities. MRC is interested in replicating this study with some adjustments to the methodology to improve the accuracy of the data since most discarded mattresses do not retain their date tag. The results from this study will inform the industry about the age at which consumers discard mattresses and inform recyclers about the types and quantities of mattresses to expect in future years.

In late 2022, MRC collected age data from discarded units by recording the manufacturing date shown on the law label on those units which retained their label. On units where a label was no longer present, two industry experts analyzed construction methods, quilt panel design and other factors to estimate the age of the unit. MRC's analytics contractor will use a combination of actual and estimated age in this revised study. We expect to complete this project in mid-2023.

Compression Trailer

Compression trailers have been successfully used in Europe to reduce the transportation costs of bulky, low-density materials, such as flexible polyurethane foams. A full 53-foot trailer of efficiently stacked mattresses contains about 110 units weighing 6,000 pounds. These trailers, however, are capable of hauling 40,000 pounds of material. In 2022, MRC contracted with GG Transport to manufacture a prototype container that would compress mattresses to increase the density and number of units that could be transported per haul.

The project focused on two potential objectives:

- 1. Compressing pocketed coils recovered from mattress recycling facilities throughout California that are transported to a centrally located processing facility in Fresno, California, for recycling
- 2. Transporting units from permanent collection sites to recycling facilities (the LCA documents that this activity alone represents approximately 36% of the program's greenhouse gas emissions in California)

Compression of full mattresses, however, could harm mattress staging and dismantling operations if units are crushed or disfigured. Therefore, GG Transport will conduct tests to determine the maximum amount of compression to validate the technology the company is developing. We anticipate project completion in late 2023.

Future Areas of Interest

Textile Recycling

MRC's 2021 Waste Characterization Study determined which types and quantities of materials were being landfilled and why. A key finding was that textiles, particularly nonwoven materials such as mote cotton, spun bond polypropylene and shoddy represent about 60% of all waste products from the mattress recycling process. Recyclers landfilled these textiles primarily because there is no market for them. In April 2022, MRC requested proposals to explore and develop new applications for post-consumer mattress textiles. MRC will continue to engage potential textile recycling innovators and circularity experts to further expand its project portfolio in this area.

Biochar

MRC continues to explore biochar as an end use for post-consumer mattress wood, cotton and coconut fiber. MRC has identified at least one California-based company interested in using these materials to make both energy and a robust soil amendment that also captures carbon. MRC plans to conduct a pilot project with this facility in 2023.

NSF-Funded Foam Circularity Research

MRC serves on the Stakeholder Committee for a new project launched by the National Science Foundation (NSF) called the Emerging Frontiers in Research & Innovation Circularity of Cross-linked Polyurethane Foams. This research is being conducted by scientific teams from Arizona State University and Virginia Polytechnic Institute and State University (Virginia Tech). The goal of the Stakeholder Committee is to provide insights from essential stakeholders in the U.S. polyurethane foam value-chain that will inform and guide the research team's efforts, decisions and resource allocations. The Stakeholder Committee will convene on a regular basis to establish a conduit and communication channel between industry members and the research team for the duration of the five-year \$1.9 million NSF-funded project.

Sustainability

Circularity for the Mattress Industry

As MRC manages its own efforts to improve mattress recycling and find new and better markets for reclaimed mattress materials, we regularly communicate with other mattress recycling organizations around the world and stay abreast of broader efforts being pursued to work toward a more circular economy for mattresses.

Global interest in creating greater circularity in the mattress industry continues to accelerate. Stakeholders across the value chain cite the need for interdisciplinary collaboration to build infrastructure that can implement full and partial closed loop product use cycles. Industry leaders around the world are also working with public authorities to develop legislation to establish circularity requirements and incentives specifically for mattresses.

Due to regional preferences, business model differences, a mattress' long useful life and regulatory priorities, building a homogeneous global circular economy for mattresses will take considerable time. Developing better mattress designs is a common thread in discussions among manufacturers interested in sharing best practices. However, end-of-life management priorities and strategies diverge significantly from region to region. Rather than invest in conventional recycling infrastructure, which is mostly downcycling, some countries are interested in moving directly to technologies that would upcycle polymeric materials (such as the foam and some fibers) through chemical recycling and pyrolysis. We anticipate further debate regarding the best ways to incentivize global development of advanced recycling technologies and investment in commercial scale facilities.

Predominantly in Europe but also in other regions, several advanced recycling pilot facilities were established in recent years. With increased experience and a better understanding of the technical risks and business case, public-private sector entities and industry led consortia are exploring means to globally expand the most promising technologies. Decisions regarding the size and placement of these future facilities will have significant environmental and economic impacts. MRC has been actively engaged with these organizations to provide volume and feedstock quality data to help inform these decisions.

In the United States, MRC continues its focus first on developing better and new markets for our recycled materials. Although this approach does not create complete closed loop circularity, it is an important part of the overall strategy because it typically has the most favorable environmental impact, according to LCA studies (including the LCA of MRC's California recycling program completed in 2022) in comparison to more energy-intensive approaches like thermo-chemical recycling. Second, MRC thinks that building operational efficiencies from post-consumer disposal through recycling processes is equally important. In these two areas, MRC is taking a leading role and sharing findings with other regions.

Finally, among stakeholders, consensus is building that circularity is an idea that will take considerable time and investment to attain. Moving forward, several industry trade organizations in Europe, the United States, Asia and Australia have committed to playing a lead role to encourage investment and to facilitate communication and collaboration in pursuit of this goal. Global collaborative networks have already formed to explore and address capability gaps systematically with the following initial priorities:

- Develop better designs.
- Develop the means to increase recycled content in raw materials.
- Build a sustainable logistics and recycling infrastructure.
- Establish a science-based, peer-reviewed forum to advance meaningful innovation.
- Establish a more informative material labeling system.
- Develop an effective, easy-to-understand communication plan for consumers.

Industry Work Group on Circular Design

MRC's Industry Workgroup on Circular Design was formed to help members of the value chain take end-of-life recycling challenges into account when they design new components and mattresses. MRC shares lessons learned from mattress deconstruction and recycling with the workgroup to help find strategies that will reduce waste generation and create value by recycling post-consumer mattress components. MRC created a <u>video demonstrating the deconstruction process</u> and why some post-consumer mattress components are challenging to deconstruct or sell to a secondary market. The video has been distributed to the workgroup and other members of the value chain and can be found on MRC's YouTube channel.

The workgroup held its first meeting in early 2022 with a focus on adhesives. The workgroup met again after the ISPA Sustainability Conference in November and expanded the discussion to include foam suppliers and manufacturers. MRC will continue to engage other component suppliers.

The primary goals of the committee are to:

- Discuss how to improve the circularity of mattresses.
- Share recyclers' experiences with suppliers, designers and manufacturers to understand design impacts on mattress deconstruction and end-of-life component recycling.
- Anticipate whether new materials and assembly techniques will require adjustments to recycling infrastructure when a mattress is discarded.
- Establish consensus circular design principles for the mattress industry.

Through MRC's facilitation, end-of-life knowledge and the workgroup's input, the group developed a working paper to inform the industry about adhesive design opportunities to help improve mattress recycling. It is not intended to be an exhaustive list of opportunities, nor does it imply that all recycling challenges are related to adhesives. The paper describes why a particular process or application affects mattress deconstruction or the market value of post-consumer materials and offers short-term and long-term considerations to improve recyclability.

Industry Work Group on New Materials

The objectives of MRC's Industry Workgroup on New Materials are to identify end-oflife challenges posed by current products and materials available to consumers, advise MRC on anticipated long-term changes in product mix and raise industry awareness about how design and marketing decisions can affect recycling.

The second workgroup meeting was held at ISPA EXPO in Orlando, Florida, in March 2022. Members of the workgroup represent foam, textile and spring manufacturers as well as MRC board members. During the meeting, MRC shared results of its waste characterization and mattress composition studies and members shared information about new materials that had been released since the last workgroup meeting. Participants evaluated the implications that new materials may have on future mattress recycling. The workgroup's efforts will inform MRC's research team and assist recyclers in preparing for these challenges as well as forecast future types and quantities of mattress materials available for secondary markets. The workgroup meets with MRC annually.

Global Mattress Recycling Coalition

The Global Mattress Recycling Coalition met in March 2022. The meeting was held both in person and virtually to accommodate attendees from various time zones. Attendees included recyclers, mattress manufacturers, component suppliers, stewardship organizations and industry associations from Netherlands, Belgium, United Kingdom, Australia, India, Denmark, Canada and the United States. The first part of the meeting focused on each organization's methodology of collecting comprehensive data on mattress discards and recycling. In the second part of the meeting, participants presented projects focused on improving mattress circularity in each region. Members of this group continue to meet informally as developments or improvements are found to advance efficient collection, transportation, deconstruction or end markets for mattress materials.

Circular Economy for Polyurethane Foam

Polyurethane foam is an important material used in most mattresses. At present, only about 6% of polyurethane foam is recycled globally. An interdisciplinary international effort to improve polyurethane foam circularity has been underway for several years.

Most major polyurethane chemical suppliers have established goals to reduce their carbon footprint by 50% around 2035 and net zero by 2050. As part of these initiatives, researchers are actively working on feedstocks derived from bio-based and thermochemically recycled materials. While several manufacturers have already introduced products with increased bio and/or recycled content, MRC understands that these new products still have low industry adoption rates.

To further enhance circularity in the EU, several chemical companies have partnered with recyclers to develop end-of-life solutions for post-consumer foam. This field is very active with several pilot and commercial facilities under development, subsidized by EU funding. These recycling processes and their resulting outputs are dependent on facility design, which is taking three distinct paths:

- Low energy intensity processes generate a mixture of urethane chemicals. Formulations to use these recovered materials to displace virgin chemicals in the flexible foam manufacturing process are under development and have encouraging signs for success. Recycled content in finished products, however, currently tends to be limited to less than 25%.
- 2. Alternative depolymerization technologies are being developed to directly generate building block chemicals in purer form which can be used either by foam or chemical manufacturers. With some adaptation in formulating technologies, these materials may be used to make products with much higher recycled content.
- 3. More energy intensive developmental processes can generate building block chemicals that theoretically could be further refined or used as feedstocks in existing chemical manufacturing facilities. Displacement of virgin products in these facilities could approach 100%.

Each of these approaches has a cost/performance tradeoff. At this point, the cost to generate chemicals from a recycled material feedstock exceeds the cost of production from virgin sources. Therefore, investment to generate the recycled chemicals on a commercial scale will require subsidies.

MRC's current recycling rate for polyurethane mattress foam exceeds 80% (almost all of which is mechanically recycled into carpet padding). Nevertheless, MRC is interested in finding other uses for recycled polyurethane foam. MRC anticipates that demand for carpet padding will fall over time because carpet's share of the U.S. floor covering market is declining. Furthermore, as more states enact their own mattress recycling

laws, the supply of post-consumer mattress foam will increase. Finally, demand for carpet padding is highly cyclical, rising and falling in tandem with the housing market.

Therefore, to sustain the currently high recycling rate for polyurethane mattress foam, it is imperative that MRC develop new markets for this material. Our recent LCA study demonstrates that mechanical and chemical recycling processes have similar environmental benefits. MRC is also exploring alternative low intensity thermomechanical recycling processes which also show promise (such as vitrimerization). While these are not purely circular solutions, preliminary assessments indicate that they might offer favorable environmental benefits. MRC thinks that investment in all options will be necessary to substantially improve the global recycling rate for mattress foams and for polyurethane in general.

Sleep Products Sustainability Program

In 2019, MRC launched an initiative called the Sleep Products Sustainability Program (SP2) that is focused on providing manufacturers a process for reducing material waste, water and energy consumption. SP2 helps individual mattress manufacturers analyze and understand the environmental impacts of their products by examining:

- The raw materials they manage and consume in manufacturing and distributing those products
- The energy, water and other resources needed to manufacture and distribute mattresses, and how to manage and minimize waste products generated at each stage in the manufacturing and distribution process
- The nature and designs of the products they manufacture
- How the products they manufacture today are managed at the end of their useful lives by recyclers

SP2 helps mattress manufacturers develop methods for improving their businesses, products and processes in light of these factors. For example, these methods identify steps manufacturers can take to reduce their environmental impacts, define metrics for measuring the impact of those changes and learn from best practices. The goal is to help mattress manufacturers create voluntary and practical environmental management systems that can produce continual improvements over time, reinforced by periodic follow-up reviews by MRC.

MRC will evaluate the results of the SP2 initiative in future years and consider whether to expand the program to include mattress retailers and component suppliers.

Program Criteria

SP2 includes methods to train and verify the participant meets the SP2 requirements. A participant must meet the criteria in Table 26 to obtain SP2 certification:

Category	SP2 Criteria	Requirement
	Environmental Policy	Must be written, adopted by management and communicated to staff
Plan	Facility Impact Assessment	Must evaluate activities, their impact on waste and control methods
	Goals and Targets	Must have targets for waste reduction, reviewed by top management
	Measurement of Progress	Must track waste generation and disposition
	Employee Awareness and Engagement	Must train, gather improvement ideas and provide feedback
People	Supplier Partnership	Must conduct one supplier project each year to reduce waste
	Best Practice Sharing	Must share best practices in industry at least once per year
	Regulatory Compliance	Must be in compliance with all environmental regulations
Dragoog	Program Verification	Must conduct periodic walk throughs for waste programs
Process	Corrective and Preventative Actions	Must track corrective actions and review periodically
	Program Resilience	Must plan how to respond to program disruptions

TABLE 26: Sleep Products Sustainability Program Criteria and Requirements

Program Resources

MRC has developed the following resources to meet the needs of SP2 participants:

- **Training:** A comprehensive, personalized training for all participants. Offered in-person or virtually.
- **SP2 Requirements Document:** A concise document detailing the minimum requirements for certification.
- **SP2 Guidance Document:** A comprehensive document that details each of the 11 requirements, providing a description, examples and gap analysis questions.
- **SP2 Resources Website:** A participants-only website that contains program material, archived webinars and downloadable tools to assist with certification.
- **SP2 Toolkit:** A monthly resource that provides participants with methods and examples to achieve one of the SP2 requirements.

- **Program Tools:** Downloadable tools to help participants assess, track and make progress towards certification. Tools include facility impact assessment and gap analysis templates, a utility tracking tool, a corrective and preventative action tracking tool and a program verification checklist.
- **Program Case Studies:** Summary documenting certified members' SP2 process to achieve waste and energy reduction goals and other program highlights. Program case studies are available on www.MattressRecyclingCouncil.org.

In 2022, MRC developed the following additional resources and online tools to assist participants in the SP2 process:

- **Training:** Based on the experience of the three certified participants, MRC updated the training materials and gap analysis tool with more information to better assist participants.
- **Template:** MRC developed a goals, targets, metrics and projects template to provide a suggested structure for setting qualitative long-term goals, setting annual quantitative targets, tracking metrics to show progress against targets and planning improvement projects to achieve the targets.
- **Guidance:** "Beyond Recycling: How to Measure Reduce and Reuse" working paper outlines specific, repeatable methods to quantify and document waste reduction and reuse for use in SP2 metrics and internal planning.
- **SP2 Resources Website:** MRC expanded the participant resource website with new and improved materials.

Program Status

In 2022, MRC certified two facilities, while another facility worked towards recertification, which was ultimately achieved in early 2023. Additionally, three new facilities successfully completed SP2 training.

In April 2022, MRC invited potential participants to a webinar that introduced SP2 and answered common questions about the certification process. In December 2022, MRC held another webinar for existing participants to review lessons learned from the first three certified facilities. The session aimed to assist participants who are currently developing their SP2 system.

MRC will continue to assist trained facilities with achieving their SP2 certification and recruit eligible manufacturers that sell mattresses to California residents and businesses.

Program Metrics

MRC uses the following metrics to determine the success of the program:

- **Participant Status:** Participant count at each stage (registration, training, developing, certification, recertification)
- **Waste Diversion:** Qualitative description of participants' waste diversion activities and quantitative data regarding waste diverted by participants (anonymized and aggregated after completing five certifications)
- Education and Outreach: Number of impressions or touchpoints with current participants (newsletters, trainings and webinars, etc.), and number of impressions with potential participants (marketing, advertising, webinars, etc.)

Participant Status

Table 27 provides the participant count at each stage of SP2 for 2022.

Participant Status	2020 Count	2021 Count	2022 Count
Registered/Untrained	1	2	0
Trained/Developing Program	3	2	3
Certified	0	1	2
Recertified	0	0	0
Total	4	5	5

TABLE 27: Participant Status

Registered/Untrained participants have registered to participate in the program but have not received training. Trained/Developing participants received training and are in the process of working on the SP2 requirements. Participants can be in this stage for six months to one year while evaluating current sustainability activities, identifying opportunities and implementing new practices. Certified participants have met all requirements and obtained SP2 certification. Recertified participants have recertified their SP2 program at least once.

Waste Diversion

To achieve SP2 certification, each participant must set qualitative goals and quantitative targets for waste reduction and diversion.

The participants certified in 2022 achieved the following waste reduction impacts by combining existing sustainability efforts with targets developed using SP2 principles:

- After achieving zero waste to landfill, continued to conduct waste reduction improvement events.
- Eliminated plastic waste and reduced fabric waste sent for recycling by partnering with equipment suppliers to reduce trimming waste.
- Set up a repair station for damaged wood foundation frames, rather than discarding them.

- Moved beyond recycling to waste reduction for polyurethane foam through right sizing foam billets.
- Reduced office paper by approximately 80% by removing unnecessary page prints from daily reports.

In 2023, MRC will continue to provide in the annual report qualitative descriptions on the waste diversion targets selected by SP2 participants. Once five participants have been certified, anonymized and aggregated waste diversion quantitative data will be reported in future annual reports.

Education and Outreach

To recruit potential participants, MRC publicizes SP2 among mattress manufacturers. In 2022, MRC advertised SP2 in industry trade publications (21 print and digital ads published by three major industry news sources), distributed five promotional emails to SP2 prospects, promoted SP2 in five MRC Highlights newsletters and dedicated several waves of social media posts throughout the year explaining the program and encouraging interest. MRC generated further awareness through speaking opportunities at three conferences and through media coverage about the first certified participant's initial results. To further engage those indicating interest, MRC hosted two webinars to showcase the outcomes experienced by certified participants and what they learned during their certification process. MRC estimates these activities generated 635,274 impressions, as shown in Table 28.

All SP2 announcements, advertisements and outreach materials encouraged readers to visit a dedicated webpage (www.MattressRecyclingCouncil.org/SP2).

In 2022, the webpage ranked as the 11th most visited page on MRC's website receiving 1,702 views. This is a slightly higher level of web traffic from the previous year and visitors were more engaged, spending 30% more time reviewing information.

MRC regularly communicates with existing participants to answer questions, provide guidance, schedule training and share tools to help them achieve SP2 certification. This is accomplished through meetings, phone calls, emails and a monthly newsletter. The newsletter called the SP2 Toolkit details one specific SP2 requirement each month to help participants understand the significance of each requirement and how to meet it.

Tactic	Impressions	Percentage
Trade Publication Ads (Print and Digital)	418,864	65.9%
News Coverage	193,803	30.5%
Emails	19,408	3.1%
Social Media	2,715	0.4%
Videos (including recorded Webinars)	284	less than 0.1%
Events (Conferences and Webinars)	200	less than 0.1%
Total	635,274	100.00%

TABLE 28: Marketing Tactics and Metrics



Financing Mechanism

CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS

14 CCR § 18964 (b)(9) — Financing Mechanism. Include the mattress recycling organization's total expenses and revenues associated with the implementation of the used mattress recycling program. Changes to the mattresses recycling charge shall be reflected in the annual program budget for approval by the department. If a mattress recycling organization conducts activities that are separate from the implementation and management of the California used mattress recycling program, then the annual report shall include documentation on how the collection and use of funds from the California mattress recycling charge were kept separate from other activities of the mattress recycling organization, including the methodology for distribution of shared costs. Consistent with subdivision (a) of section 42990.1 of the Public Resources Code, the annual report shall include the following:

- (A) Mattress recycling charge per mattress size
- (B) Capital costs
- (C) Education/Outreach costs
- (D) End-of-life used mattress management costs with line items, if applicable, for collection, transportation, recycling, renovating, reuse, and proper disposal
- (E) Program administration costs including, but not limited to, the department's costs pursuant to subdivision (a) of section 42988.2 of the Public Resources Code, and third party legal costs. Surplus funds, if any, and detailed rationale for the specified level of surplus.

14 CCR § 18964(b)(9)

Financing Mechanism

Mattress Recycling Council Inc. (MRC Inc.) operates similar mattress recycling programs in three states: California, Connecticut and Rhode Island. In 2017, MRC Inc. established separate limited liability companies (LLCs) for each state program. The LLC operating the California program is Mattress Recycling Council California, LLC (MRC).

Each state program's LLC maintains its own financial records to reflect the receipt of the appropriate recycling charge and the direct expenses that it incurs (e.g., collection, recycling, transportation, communications, etc.). MRC Inc. allocates shared expenses (e.g., administration costs, overheads, etc.) among the three state program LLCs based on the relative population of each state. Each LLC also has a separate reserve for that state program.

Using the format specified in CalRecycle's regulations, we discuss MRC's total 2022 expenses and revenues associated with the California program with tables comparing 2022 actual expenses and revenues to 2021 actuals, as well as projections for 2023 and the budget for 2024, subject to CalRecycle's approval, as follows:⁵.

Revenue from the Mattress Recycling Charge

Cal. Pub. Res. Code § 42989(b)(2) authorizes MRC to either (1) set a single recycling charge that applies to all sizes and types of mattresses and foundations, or (2) set two different charges "to accommodate mattress size differentials." MRC maintained a single charge for 2022 and in its 2023 budget (as approved by CalRecycle). Factors MRC considered that supported this decision included avoiding confusion among retailers and consumers, ease of consumer messaging and simplified charge collection and reporting obligations for retailers when they collect the charge from consumers and then remit those charges to MRC.

MRC has a single recycling charge for mattresses and foundations sold in Connecticut and Rhode Island, the other two states in which it administers similar mattress recycling

⁵ For these purposes, all 2021 and 2022 revenue and expenses are based on MRC's audited financials. The 2021 audited financials were restated to reflect the refund of overcharged fees for indirect expenses from CalRecycle from prior periods. These 2021 restated amounts are used throughout this document. Projections for 2023 are based on unaudited 1st quarter 2023 actuals and forecasted revenue and expenses for the remainder of the year. Proposed 2024 revenue and expense amounts cited in this annual report have been approved by the MRC Board of Directors and have been submitted separately to CalRecycle in MRC's 2024 Budget.

programs, and, like California, that arrangement has worked well in those states. Having a single recycling charge, regardless of mattress size, that is consistent across state programs avoids confusion among multi-state and online retailers.

MRC collected this recycling charge on all sales of mattresses and foundations to California residents or end users (e.g., hotels, educational institutions, etc.), regardless of size. In 2022, registered retailers and other sellers reported California sales of 3,756,022 units, 14.4% less than 2021, including 140 units sold in prior years (2016 – 2017) at the \$11 fee. As a result, MRC collected recycling charge revenue totaling \$39,438,301 (3,755,882 units multiplied by \$10.50 plus 140 units multiplied by \$11) in 2022. This represents a 14.4% revenue decrease from 2021. The program showed decreases in revenue, expenses and in units collected for recycling in 2022 which was indicative of lower mattress sales in 2022 compared to 2021 as consumers shifted discretionary spending from consumer goods to services, travel, and leisure.

In 2022, the California program also earned \$35,903 in late fees on recycling charge remittance from retailers to MRC, for a total revenue of \$39,474,204.

Table 29 shows MRC's 2021 and 2022 actual revenue from the recycling charge and late fee revenue, MRC's 2023 projected revenue and its proposed 2024 revenue.

Category	2021 Actual	2022 Actual	2023 Projections	2024 Proposed Budget
Recycling Charge Revenue	\$46,055,423	\$39,438,301	\$37,076,968	\$38,189,046
Late Fee Revenue	\$53,522	\$35,903	\$35,000	\$35,000
Total Revenue	\$46,108,945	\$39,474,204	\$37,111,968	\$38,224,046

TABLE 29: Program Revenue

Capital Costs

Other than modest expenditures on computers, software and office equipment, MRC incurred no capital costs in 2022 related to the California program.

Education and Outreach Costs

Costs for education and outreach activities in 2022 totaled \$2,880,700, 3% above 2021 levels, representing 6.6% of total expenses. MRC continued to meet its communication objectives, providing robust industry - and consumer-targeted outreach as explained in the <u>Education and Outreach</u> chapter of this report.

Table 30 shows MRC's 2021 and 2022 actual education and outreach costs, its projected 2023 costs and its proposed 2024 expenses.

Category	2021 Actual	2022 Actual	2023 Projections	2024 Proposed Budget
Advertising and Consumer Education	\$1,818,724	\$1,712,860	\$1,489,293	\$1,594,455
3rd Party PR Agency	\$589,234	\$589,874	\$603,035	\$622,012
Industry and Stakeholder Outreach	\$118,255	\$215,297	\$207,282	\$213,568
Conferences & Events	\$36,604	\$54,073	\$37,546	\$33,616
Annual Report Expenses	\$34,789	\$23,240	\$32,250	\$33,282
Subtotal	\$2,597,606	\$2,595,344	\$2,369,406	\$2,496,933
Travel	\$4,318	\$32,745	\$30,680	\$31,662
Staff Expenses	\$194,591	\$252,611	\$271,668	\$275,678
Total Education and Outreach Costs ^{<u>6</u>}	\$2,796,515	\$2,880,700	\$2,671,754	\$2,804,273

TABLE 30: Education and Outreach Costs

⁶ The 2022 audited financial statements include Education and Outreach staff expenses in the Management, Staffing, and General Expenses category and travel expenses in the Staff and Officer Travel Expense category.

End-of-Life Used Mattress Management Costs

MRC classifies as Operational Costs expenses incurred for mattress collection (including the Illegally Dumped Mattress Collection Initiative), transportation and recycling. As summarized in Table 32, MRC's 2022 Operational Costs for end-of-life management were \$33,796,297, a decrease of 8.8% from 2021 levels. Total units collected and recycled in 2022 were 1,417,379, a decrease of 11.1% from 2021 units. This reduction in units collected affects all operational expenses, including collection, transportation and recycling.

The following provides additional details for this expense category:

Collection Costs

- Solid Waste Handling Fees: MRC paid \$3,376,209 (8.2% less than 2021) to collection sites throughout the state to compensate them for consolidating discarded mattresses and preparing them for transport to an MRC recycling facility.
- **Collection Containers and Storage:** MRC incurred \$1,594,769 in 2022 (4.0% less than 2021) to lease storage space, trailers and roll-off containers used to hold and transport collected mattresses.

- Consumer Incentive: In 2022, MRC recyclers paid a total of \$298,836 (16.9% less than 2021) in consumer incentives to encourage residents to deliver discarded mattresses directly to MRC recycling facilities and one external consumer incentive location. In setting the per unit incentive amount, MRC took into account Cal. Pub. Res. Code § 42985(b), which states the Legislature's intent that MRC's statewide program not undermine existing used mattress recycling, resale, refurbishing and reuse operations that are in compliance with state and federal law. The Mattress Advisory Committee recommended that the incentive not exceed \$3 per unit because a higher amount might harm renovators. MRC accepted that recommendation and has not changed the amount since.
- **Collection Site Signage/Guidelines:** MRC incurred \$25,345 in 2022 (402.0% more than 2021) to provide new collection site signage and updated written guidelines to collection sites. MRC only produces the signs when a new site joins the program or MRC must replace damaged signage.
- Illegally Dumped Mattress Collection Initiative: MRC spent \$1,026,507 in 2022 (19.9% less than 2021) to address illegally dumped mattresses in California. Most of these costs (\$858,370) were payments to entities, including local governments, solid waste facilities, franchise haulers, nonprofits contracted with municipalities, Joint Powers Authorities and Native Nations, to count and pick up mattresses that were illegally dumped in their communities. In 2022, MRC also paid \$142,787 for illegal dumping pilot studies, and incurred costs to analyze aggregated illegal dumping data, encourage participants to join or remain in the Initiative and provide educational materials related to illegal dump prevention.

See Mitigation of Illegal Mattress Dumping for more information.

Table 31 shows MRC's 2021 and 2022 actual collection costs, its projected 2023 costs and its proposed 2024 expenses.

Category Collection and Container Co	2021 Actual	2022 Actual	2023 Projections	2024 Proposed Budget
Solid Waste Handling Fees	\$3,676,255	\$3,376,209	\$3,015,318	\$3,218,226
Collection Containers and Storage	\$1,660,855	\$1,594,769	\$1,641,962	\$1,620,000
Consumer Incentive	\$359,781	\$298,836	\$306,559	\$315,756
Collection Site Signage/ Guidelines	\$5,049	\$25,345	\$21,435	\$22,943
Total Collection and Container Costs	\$5,701,940	\$5,295,159	\$4,985,274	\$5,176,925

TABLE 31: Collection Costs

Category	2021 Actual	2022 Actual	2023 Projections	2024 Proposed Budget
Illegally Dumped Mattress	Collection Initiat	ive		
Initiative Entity Compensation	\$1,112,760	\$858,370	\$939,065	\$966,775
Marketing/Advertising/ Events	\$2,550	\$4,673	\$7,024	\$6,550
Consulting Services	\$24,304	\$8,986	\$0	\$7,220
Pilot Studies	\$114,260	\$142,787	\$164,671	\$100,000
Staff Expenses	\$27,910	\$11,691	\$12,573	\$12,759
Total Illegally Dumped Mattress Collection Initiative ⁷	\$1,281,784	\$1,026,507	\$1,123,333	\$1,093,304
Total Collection Costs	\$6,983,724	\$6,321,666	\$6,108,607	\$6,270,229

⁷ The 2022 audited financial statements include staff expenses for the Illegally Dumped Mattress Collection Initiative in the Management, Staffing, and General Expenses category.

Transportation

MRC paid \$9,418,346 in 2022 (6.9% below 2021) to transport collected units to MRC recyclers. Although MRC experienced a decrease in the number of units transported, per unit costs increased from \$6.98 to \$7.55 due to driver labor shortages, increased fuel costs, and the cost for long-distance routes to service rural areas. MRC actively manages its transportation network to minimize the impact of the cost increases and continues to focus on efficiencies, by reducing haul distance and maximizing units per trailer whenever possible. Total transportation paid includes \$1,308,734 for transporting pocketed coils accumulated by individual recyclers to a centralized processing facility.

Recycling

MRC contracts with recyclers to dismantle and recycle units in California. In 2022, MRC paid seven contracted recyclers (operating 10 facilities) \$18,056,285 (9.5% less than 2021) for these services, including \$869,317 for processing pocketed coils. This decrease in recycling costs was due to fewer units being processed than 2021.

To avoid having pocketed coils go to landfill, MRC assists recyclers who lack the ability to remove the steel coils from the fabric pockets for recycling. Although pocketed coils contain recyclable steel, most scrap steel purchasers require that the steel be separated from the pocket fabric, but most mattress recyclers lack the ability to do this. MRC transports this material from recyclers who lack the ability to remove the steel coils from the fabric pockets to a processor that can perform this separation.

Table 32 shows MRC's 2021 and 2022 actual end-of-life management costs, its projected 2023 costs and its proposed 2024 expenses.

Category	2021 Actual	2022 Actual	2023 Projections	2024 Proposed Budget
Collection and Container Costs	\$5,701,940	\$5,295,159	\$4,985,274	\$5,176,925
Illegally Dumped Mattress Collection Initiative	\$1,281,784	\$1,026,507	\$1,123,333	\$1,093,304
Transportation	\$10,118,840	\$9,418,346	\$8,965,901	\$9,301,611
Recycling	\$19,957,037	\$18,056,285	\$17,280,240	\$18,615,692
Total Operational Costs	\$37,059,601	\$33,796,297	\$32,354,748	\$34,187,532

TABLE 32: End-of-life Used Mattress Management Costs (Operational Costs)

Research

MRC seeks to enhance the sustainability of California's mattress recycling program by improving the efficiency and effectiveness of the mattress collection network, promoting best practices in mattress recycling, and identifying and developing new and better end uses for recovered materials. In addition, MRC operates the Sleep Products Sustainability Program (SP2) which is designed to help individual mattress manufacturers reduce the generation of waste materials, water, and energy, as well as support two circularity focused workgroups.

Research Projects

In 2022, MRC incurred expenses of \$716,382, similar to the expenses in 2021 for research activities and mattress collection facility improvement funding. See the **Research** chapter for a more detailed explanation of completed, active and future research activities.

Sleep Products Sustainability Program (SP2)

In 2022, MRC incurred \$111,453 to operate the SP2 program (6.3% higher than 2021 expenses). SP2 develops methods that manufacturers can use to analyze and reduce their environmental impact. MRC works with California manufacturers to help them reduce both the generation of waste materials and the use of water and energy in their manufacturing facilities.

Program expenses included consulting fees for SP2 oversight and development of program resources to assist participants as they prepare for certification. See the **Research** chapter for details of 2022 activities.

Program costs also supported two third-party consultants to oversee various activities, the facilitation of workgroups focused on product circularity and new materials in mattresses, as well as the global mattress recycling coalition meeting held in March 2022.

See the <u>Materials Management/Waste Hierarchy</u> section and <u>Research</u> chapter of this report for more information.

Table 33 shows MRC's 2021 and 2022 actual research costs, its projected 2023 costs and its proposed 2024 expenses.

Category	2021 Actual	2022 Actual	2023 Projections	2024 Proposed Budget
Research Activities	\$457,015	\$447,606	\$500,000	\$500,000
Mattress Collection Facility Improvement Funding ⁸ .	\$38,589	\$76,587	\$72,000	\$45,000
Consulting	\$219,874	\$192,189	\$177,900	\$185,690
Sleep Products Sustainability Program	\$104,848	\$111,453	\$130,649	\$149,448
Subtotal Research	\$820,326	\$827,835	\$880,549	\$880,138
Staff Expenses	\$147,766	\$184,933	\$198,883	\$201,820
Total Research ⁹	\$968,092	\$1,012,768	\$1,079,432	\$1,081,958

TABLE 33: Research Costs

⁸ The 2022 audited financial statements show Mattress Collection Facility Improvement Funding, labeled as Grants, separately from Research.

⁹ The 2022 audited financial statements include staff expenses for Research in the Management, Staffing, and General Expenses category.

Program Administration, Legal and CalRecycle Costs

In 2022, MRC incurred \$6,105,527 (8.8% less than 2021) in program administration costs, including legal and CalRecycle oversight. Of this amount, \$3,052,594 is for 22 FTE (full time equivalent) staff that perform administrative and operational program oversight. This represents 85.1% of MRC's total staff expense of \$3,585,417, which pays salaries for a total of 26 FTEs. Staff expense for the additional 4 FTEs, who work on education and outreach, the Illegally Dumped Mattress Collection Intiative and research, are included under those activity costs in the tables above.

MRC also hires consultants and outside contractors to provide additional services and expertise used to manage program registrants, recycling data, retailer participation and financials. Program administration expenses include \$395,147 in computer and database expenses for the organization's finance and CRM systems, including expanding its program CRM system to improve efficiency and data collection. Other administrative and overhead costs include office space, telephone, utilities, insurance, bad debt and depreciation. MRC also works with California-based entities to provide industry and government relations support, specifically to assist MRC in responding to questions from legislators, informing elected officials and other stakeholders about the program and monitoring other California legislative and regulatory developments that may affect the program. MRC incurred \$25,467 to conduct compliance audits of its recyclers. In addition, MRC incurred \$42,000 to conduct reviews of retailer participation compliance, bringing total compliance expenses to \$67,467.

Program administrative expenses also include costs to prepare annual tax filings and conduct the annual financial audit, including MRC's SOC1 audit (conducted by PwC, a global audit and accounting firm, at a cost of \$154,832), which CalRecycle's regulation 14 CCR § 18964(b)(11) requires MRC to perform as a necessary component of the annual audit. Travel expenses were 174.9% higher in 2022 compared to 2021, as pandemic-related travel restrictions eased. In addition, CalRecycle invoiced MRC \$639,572 for oversight expenses in 2022, a reduction of 5.7% from 2021.

In 2022, MRC incurred legal and litigation support expenses totaling \$181,730, of which \$64,133 was for outside legal counsel. Legal costs in 2022 reflected below represent in-house and outsourced legal costs¹⁰ to support the organization, including MRC's contracts with hundreds of vendors.

Table 34 shows MRC's 2021 and 2022 actual administration, legal and CalRecycle oversight costs, its projected 2023 costs and its proposed 2024 expenses.

Category	2021 Actual	2022 Actual	2023 Projections	2024 Proposed Budget
Staff Expenses	\$3,000,322	\$3,052,594	\$3,282,864	\$3,583,219
Administrative and Overhead Expenses	\$773,181	\$686,525	\$699,491	\$653,522
Outsourced Contractors/ Consultants	\$421,365	\$485,559	\$451,097	\$385,593

TABLE 34: Program Administration, Legal and CalRecycle Oversight Costs

¹⁰ Legal expenses are presented differently in the 2022 Audited Financial Statements, which show only out-sourced legal costs in the Legal Services category, while in-house legal expenses are included in the Management, Staffing, and General Expenses category.

Category	2021 Actual	2022 Actual	2023 Projections	2024 Proposed Budget
Computer and Database Expenses	\$311,288	\$395,147	\$511,498	\$373,498
Annual Financial Audit and Tax Filings	\$194,765	\$290,089	\$290,000	\$280,080
Compliance Expenses (operational and retailer)	\$99,751	\$67,467	\$76,200	\$81,720
Industry and Government Relations	\$144,855	\$144,797	\$145,000	\$150,000
Field Visits and Program Travel	\$58,937	\$162,047	\$137,000	\$141,138
Total Administration	\$5,004,464	\$5,284,225	\$5,593,150	\$5,648,770
Legal and Litigation Support Costs	\$1,010,068	\$181,730	\$166,468	\$128,360
CalRecycle Oversight	\$677,962	\$639,572	\$621,600	\$640,248
Total Administration, Legal and CalRecycle Oversight Costs	\$6,692,494	\$6,105,527	\$6,381,218	\$6,417,378

Total Program Costs

As noted in Table 35 below, MRC's 2022 total program costs were \$43,795,292.

TABLE 35: Total Program Costs

			2023	2024 Proposed
Types of Costs	2021 Actual	2022 Actual	Projections	Budget
Education and Outreach	\$2,796,515	\$2,880,700	\$2,671,754	\$2,804,273
Operational Costs	\$37,059,601	\$33,796,297	\$32,354,748	\$34,187,532
Research	\$968,092	\$1,012,768	\$1,079,432	\$1,081,958
Administration	\$5,004,464	\$5,284,225	\$5,593,150	\$5,648,770
Legal and Litigation Support Costs	\$1,010,068	\$181,730	\$166,468	\$128,360
CalRecycle Oversight	\$677,962	\$639,572	\$621,600	\$640,248
Total Program Costs	\$47,516,702	\$43,795,292	\$42,487,152	\$44,491,141

Reserves and Surplus Funds

Cal. Pub. Res. Code § 42988 requires that MRC maintain a reserve that is sufficient to fund the program's operations over a multiyear period in a fiscally prudent and responsible manner. Section 42988.3 further provides:

Commencing January 1, 2027, the mattress recycling organization shall not maintain total reserves exceeding 60 percent of its annual operating expenses, consistent with the requirements of the Financial Accounting Standards Board's Accounting Standards Update 2016-14, Not-for-Profit Entities (Topic 958), and any future updates to that standard.

In addition, CalRecycle's regulations require that MRC's annual report include a discussion of its "[s]urplus funds, if any, and detailed rationale for the specified level of surplus." 14 CCR § 18964(b)(9)(E).

For nonprofit entities like MRC, the concepts of "surplus funds" and "reserves" are distinct. For nonprofits, generally accepted accounting principles (GAAP) define the annual "increase (or decrease) in net assets" to mean the mathematical difference between total revenue and total expenses for that year. A nonprofit's increase (or decrease) in net assets is functionally comparable to net income (or net loss) earned by a for-profit company. For this reason, we interpret the term "surplus funds" used in 14 CCR § 18964(b)(9)(E) as referring to an increase in net assets that MRC records at the end of each annual year. (A decrease in net assets at year-end would be a deficit.)

GAAP (as set forth in FASB Accounting Standards Update 2016-14, referenced in Section 42988.3 of the Public Resources Code) defines a nonprofit's reserves as that amount of the unrestricted accumulated net assets that the organization's board of directors has designated as reserves. MRC has no restricted net assets. MRC's 2022 audited financial statement (Statement of Financial Position) identifies MRC's reserve fund as "Board Designated Financial Reserve."

An organization's Board designated financial reserve can serve many purposes, including providing continuity of operations in times of economic downturn and addressing unforeseen events or other financial hardships. In MRC's case, MRC has set aside funds to be prepared for unforeseen circumstances that could have a substantial impact on revenues and expenses.

The reserve protects the long-term viability of the program by setting aside money that can fund unusual budget deficits without necessitating frequent adjustments in the recycling charge. Given the amount of time required to request and obtain approval to change the recycling charge, and the fact that the Act requires MRC to notify the public at least 180 days in advance of implementing an approved change, a reserve sufficient to allow MRC to operate the program smoothly without financial disruption during such a transition is imperative.

The reserves, however, are less than the total accumulated net assets. The part of the total net assets that are not designated by the board as reserves includes the nonprofit's financial assets which are set aside to meet the organization's short-term financial needs. These are comprised of liquid assets (such as cash), as well as non-liquid assets. Non-liquid assets, among other items, include accounts receivable (representing 9.2% of net assets), property and equipment and prepaid expenses.

Sufficient undesignated net assets are important to provide an organization with working capital. MRC's network of recyclers and transporters rely on prompt payment for services rendered. To keep the program functioning, and its vendors paid and operating, it is critical that MRC hold sufficient working capital to cover cash flow shortfalls. To be fiscally responsible, MRC has designated approximately three months of operating assets as working capital.

As of December 31, 2022, MRC's net assets were \$37,406,137, as reported on the Statement of Financial Position section of MRC's 2022 audited financial statements. This reflects the total sum of all annual increases in net assets from inception through 2022. On the financial statement, the Net Assets are divided into two segments:

- 1. \$26,457,314 in Board designated financial reserve (equivalent to approximately 60.4% of 2022 Total Expenses).
- 2. \$10,948,823 in undesignated net assets (which equals 25.0% of 2022 Total Expenses and the difference between total net assets and Board designated financial reserve). This is set aside to meet MRC's short-term financial needs.

MRC has adopted a conservative investment strategy with the goal of preserving the value of our investments over the long term, using lower risk investments that historically provide good returns, with a strong weighting in fixed income. From 2016 through December 31, 2022, MRC earned a net return of \$2.2 million on its investments (including interest, dividends, realized and unrealized gains), a 4.7% cumulative rate of return, even after it experienced a loss of (\$3,716,044) on its investments in 2022. MRC's strategy shielded the reserves from the brunt of the market risks in 2022, with MRC experiencing a net loss of approximately 14% on its investments, compared to the much higher losses reflected in well-accepted market indexes, such as the S&P500, which was down 18% for the year. MRC's investments have also performed well in the first and second quarters of 2023, earning \$836,400 (which equals 23% of the 2022 loss). The cumulative rate of return from inception through June 1, 2023 is 7.3%.

Section 42988.3 of the Public Resources Code requires that by January 1, 2027, MRC's reserves not exceed 60% of its annual operating expenses. As part of its multiyear effort to meet this requirement, MRC deliberately budgeted for an operating deficit of \$2,717,596 in 2022. MRC recorded an actual operating deficit in 2022 of \$4,321,088, because revenue was 16.6% lower than budget, but 2022 expenses were only

12.5% below budget. As a result, MRC's net assets decreased in 2022 by a total of \$8,037,132, which reflects the sum of the \$4,321,088 operating loss and the additional \$3,716,044 loss on investments for that year.

As Table 36 shows, as of December 31, 2022, the Net Assets at End of Year was \$37,406,137.

Category	2021 Actual	2022 Actual	2023 Projections	2024 Proposed Budget
Total Revenue	\$46,108,945	\$39,474,204	\$37,111,968	\$38,224,046
Total Program Costs	\$47,516,702	\$43,795,292	\$42,487,152	\$44,491,141
Change in Net Operating Assets	(\$1,407,757)	(\$4,321,088)	(\$5,375,184)	(\$6,267,095)
Net Investment Return	\$888,285	(\$3,716,044)	\$1,800,000	\$2,100,000
Gain on the Extinguishment of Debt	\$351,842	\$0	\$0	\$0
Gain on the Extinguishment of Liabilities	\$836,422	\$0	\$0	\$0
Change in Net Assets	\$668,792	(\$8,037,132)	(\$3,575,184)	(\$4,167,095)
Net Assets at the Beginning of the Year	\$44,774,477	\$45,443,269	\$37,406,137	\$33,830,953
Net Assets at the End of the Year	\$45,443,269	\$37,406,137	\$33,830,953	\$29,663,858

TABLE 36: Net Assets

MRC anticipates a decrease in net assets in 2023 and 2024, as indicated in Table 36 above, due to a combination of factors, including lower charge revenue because 2023 mattress sales are forecasted to be lower and higher operating costs in upcoming years resulting from increased costs, including labor and fuel. Fortunately, the reserves that MRC had prudently set aside in the early years of the program will help us continue to support the program in California despite these economic challenges.

At year-end 2022, MRC's Board designated financial reserve and Undesignated net assets (working capital) were as follows:

Net Assets as of 12/31/2022	\$37,406,137	2022 Total Expenses: \$43,795,292
Board Designated	\$26,457,314	60.4% (approximately 7.2 months of 2022 expenses)
Financial Reserve	<i>+,,</i>	2022 expenses)
Undesignated Net Assets	\$10,948,823	25.0% (3 months of 2022 expenses)

TABLE 37: MRC's Board Designated Financial Reserve and Undesignated Net Assets

As this information demonstrates, as of December 31, 2022, MRC has almost met the 60% reserve target required by Section 4298.



Education and Outreach

CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS

14 CCR § 18964(b)(10) — Education and Outreach. Provide a description of educational materials that were provided, including electronic examples of these materials. Identify any method(s) used to determine the effectiveness of educational and outreach efforts (e.g., surveys, hits on specific web pages, number of participants at events, etc.), if applicable. Describe any changes to those materials that are planned for subsequent years, if applicable.

14 CCR § 18964(b)(10)

EDUCATION & OUTREACH

MRC's education and outreach efforts inform consumers, retailers, the mattress industry and other stakeholders about mattress recycling in California by explaining:

- How MRC operates
- MRC's accomplishments and impact in California
- How and where to recycle discarded mattresses
- Why recycling is beneficial
- What the charge funds
- The mattress industry's legal obligations

MRC reaches these audiences using an array of communications and marketing methods, including targeted direct mail, printed collateral, advertising, media relations, websites and social media. MRC also participates in community and industry events and visits retailers, recyclers and other collection locations to learn how to collaborate on residential outreach.

Figure 5 shows the percentage of MRC's education and outreach costs directed to consumer and industry audiences.

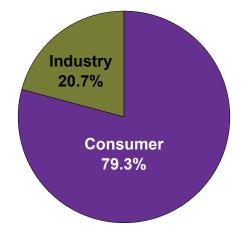


FIGURE 5: 2022 Education and Outreach Spending Industry Versus Consumer

Consumer Education

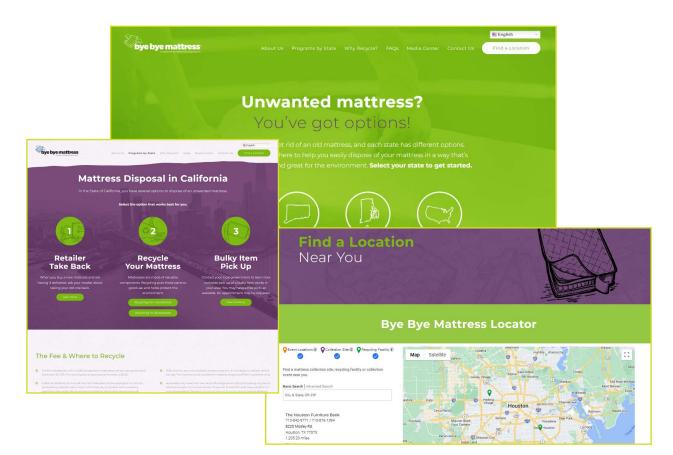
MRC communicates with consumers using the "Bye Bye Mattress" brand, which is supported by a multichannel strategy consisting of **ByeByeMattress.com**, point-of-sale materials, public service announcements, traditional and online advertising, community events, media relations and social media.

ByeByeMattress.com

ByeByeMattress.com provides easy-to-use information about retailer take back, participating drop-off locations and municipalities that offer at least one free curbside pickup each year. Businesses and organizations can also find Commercial Volume Program (CVP) details and the options available to them.

The site also educates the public about the mattress recycling process and its environmental benefits. Other website content answers common questions about the recycling charge, lists eligible and ineligible products and provides information about deterring and reporting illegal dumping.

Website traffic to **ByeByeMattress.com** decreased 4% in 2022 from 2021, however, this was expected as mattress sales decreased significantly from the previous year. This lack of consumer need or interest is further supported by reduced online search volume for mattress recycling and similar phrases.



In 2023, MRC will launch a redesigned **ByeByeMattress.com**. The updated website will create a user experience that is more tailored to consumers versus businesses. To date, the website primarily uses a visitor's location to determine what information to provide. Moving forward, the website will capture additional user details to decide whether to provide content that is more relevant to consumer or business users. Consumers will enjoy a seamless, single-screen experience that presents information about drop off locations, available curbside programs and retail take back information. The improved website will also make it easier for visitors to find information about mattress care and how MRC is discouraging illegal mattress dumping. Likewise, the improved website will provide a streamlined experience for businesses.

Consumer Education Materials for Retailers

MRC provides retailers with no-cost point-of-sale materials to help them explain mattress recycling and the charge to their customers including:

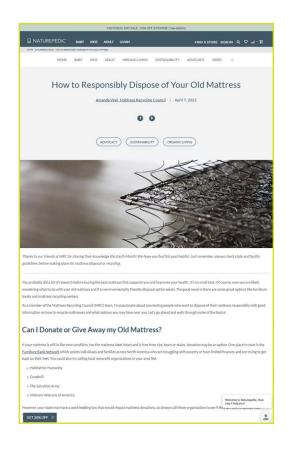
- **Bilingual Information Card:** This card can accompany the consumer's invoice or receipt. In its standard format, English is on one side and Spanish on the other. Chinese, Korean, Tagalog and Vietnamese versions are available on request.
- In-Store Posters: MRC offers posters in two sizes to provide flexibility in how and where retailers display them in-stores. Spanish, Chinese, Korean, Tagalog and Vietnamese versions are available on request.
- **Digital Badge:** Retailers may use this image on their websites or in customer communications to draw attention to ByeByeMattress. com and make information about the program and charge easier to find.
- Consumer FAQs: Consumer FAQs are provided in English and Spanish to assist retailers with sales associate training. Chinese, Korean, Tagalog and Vietnamese versions are available on request.



In 2022, MRC provided approximately 33,800 information cards and 1,200 posters to California retailers. Retailers also may download artwork from MRC's website and print on-demand themselves.

MRC uses e-newsletters, email notifications, industry publications and events to regularly inform retailers that these materials are available from MRC and reorders are free. For newly registered retailers or those opening new stores in the state, MRC sends a starter kit that includes a postage-paid response card to request an automatic refill of materials.

MRC proactively offers and accepts invitations to contribute mattress recycling information to retailer newsletters and consumer blogs. For example, in 2022 Naturepedic invited MRC to contribute information for the sustainability section of its blog.



Public Service Announcements

In 2022, MRC continued to offer the PSA campaign titled, "Break Up The Right Way With Your Old Mattress." The campaign includes a 15-second and 30-second video and radio spots in three languages – English, Spanish and Mandarin.

MRC encouraged airings by contacting station directors in the weeks before Earth Day and America Recycles Day. By the end of 2022, the PSA had 2,416 airings in California resulting in over 3.7 million impressions. The most aired spot was the 30-second Spanish-language version, followed by the 15-second Spanish-language version. Ultimately, Spanish-language spots accounted for 60% of the PSA's airings. Media markets with the most 2022 airings included: Los Angeles, Yuma-El Centro and Santa Barbara-Santa Maria-San Luis Obispo. To complement these airings, MRC also asked city leaders and community-based organizations to share the PSA on their social media feeds and other communication channels.

MRC is repeating this PSA effort in 2023 and is monitoring performance.

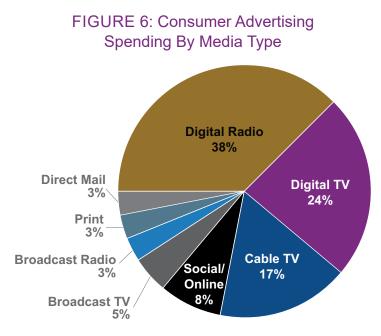
Paid Advertising Campaigns

MRC supplements its other media efforts with paid advertising. We typically run general awareness campaigns in major markets statewide in the spring and/or fall to coincide with holiday weekends when retailers sell large volumes of mattresses. Targeted local campaigns are used in areas to address specific needs such as raising program awareness in areas with high per capita illegal dumping activity, testing new advertising methods, promoting an upcoming collection event or announcing a new collection site. MRC uses a mix of television, radio, digital, social media and print as it designs advertising plans for

general audiences, minority groups and residents that are non-English speakers. Examples of these advertisements are in Appendix E.

Figure 6 shows the percentage of consumer advertising spending for television, radio, print, digital and social in 2022.

In 2022, MRC ran a major market campaign in the spring to increase general awareness of the program. In the fall, we concentrated only on local markets to determine the effectiveness of new advertising tactics.



Major Market Campaigns

During March and April 2022, MRC used the "Three Ways to Recycle" campaign in major markets to increase general awareness of the program following Presidents Day weekend when mattress sales are traditionally high and to stay top of mind with consumers during spring cleaning and Earth Day. The ad summarized the three primary ways a consumer can place a mattress in the recycling stream: retailer take back, consumer drop off and municipal bulky item pickup.

MRC targeted mattress purchasers and likely mattress disposers, based on demographic and behavioral data collected in previous years.

MRC revaluates the major markets each year and considers the following factors when determining which areas to target: the presence of a recycler, increased access such as the opening of a large collection site or multiple sites, the area's environmental justice classification, and the per capita rate of illegal dumping. In 2022, MRC choose the following as major markets: Bakersfield, Fresno, Los Angeles, Palm Springs, Sacramento, San Diego, San Francisco, San Luis Obispo and Santa Barbara.

MRC surveyed consumers at the end of the advertising campaign and found increased levels of awareness. These results are discussed in detail in the <u>Surveys</u> section of this chapter.

Local Market Campaigns

In the fall of 2022, MRC explored three new advertising tactics – a campaign to raise program awareness among Spanish-speaking households, another to determine whether Nextdoor's advertising platform could be a useful hyper-local tool for driving visitors to ByeByeMattress.com and a third to evaluate the effectiveness of geofencing to inform mattress purchasers about retailer take back.

Spanish-Language Campaign

Ahead of the Labor Day sales weekend, MRC launched "Cuidando la Tierra" (translates to Taking Care of the Earth) which positions mattress recycling as an easy and free way to help protect the environment. The ad encourages visiting ByeByeMattress.com to learn more about what to do with an unwanted mattress. The campaign consisted of 30-second television and radio spots, website banner ads, and a print ad in a weekly paper.

MRC developed the Spanish-language advertisements under the guidance of a multicultural consultant and used consumer awareness and behavior survey results to determine the campaign strategy, ad design and media plan. MRC selected Fresno as the test market because of the percentage of Spanish-speaking households, the area's environmental justice classification and demonstrated need for more awareness, and our desire to complement our operational efforts to combat illegal dumping in the Central Valley.

As described in <u>Surveys</u>, after the campaign finished, awareness of mattress recycling increased. Another metric signaling success of this campaign (and likely the PSA's influence too) is the increased amount of website visitors viewing ByeByeMattress.com in Spanish. From 2021 to 2022, this metric increased by 66%.



Recicle su colchón. La Tierra le amará por ello.

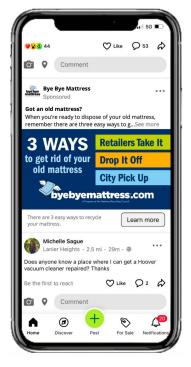


Nextdoor

Nextdoor is a local social media platform where users build relationships with those in

their neighborhood - receiving information, giving advice, and seeking recommendations on local businesses and service providers. In 2022, changes in Nextdoor's advertising options allowed MRC to reach multiple neighborhoods (previously something only a nationwide sponsor could do). MRC opted to use the general awareness advertising creative (Three Ways to Recycle) and tested three different placements on the platform – directly in the newsfeed, on the for-sale marketplace page and a homepage right-hand rail.

A 30-day test in the Oakland market proved successful in terms of clicks to ByeByeMattress.com and impressions, so MRC expanded to 12 more markets: Bakersfield, Contra Costa, Fresno, Los Angles, Merced, Ontario/ San Bernardino, Orange County, Sacramento, San Diego, Santa Barbara/San Luis Obispo, Santa Clara and Stockton. Ultimately, the entire Nextdoor campaign received over 2 million impressions and led to over

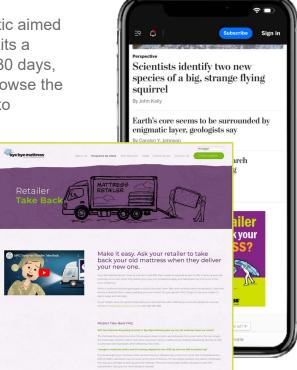


7,300 clicks to the website. Other campaign performance metrics gave MRC a better understanding of which cities have highly engaged Nextdoor users, which ad position is the most successful, as well as a baseline performance to measure future Nextdoor campaigns against.

Geofencing

Geofencing is a location-based marketing tactic aimed at smartphone users. As the user enters or exits a specific area, ads are triggered. For the next 30 days, the user will see an ad as they use apps or browse the internet from their smartphone. MRC wanted to determine if geofencing retail storefronts would be effective in raising awareness about retailer take back.

MRC selected the Oakland area as the test market, given the area's population (there would be a variety of retailers and foot traffic), history of illegal dumping and requests from stakeholders in the Bay Area to raise more awareness of this obligation. MRC selected 10 retailer storefronts (large, medium and small) that provide mattress



delivery. Stores were located in Alameda, Albany, Berkeley, Emeryville, Oakland and San Leandro.

MRC used previously created ads about the retailer's obligation to offer to take back their customer's old mattress. The ads linked to a subpage of ByeByeMattress.com created specifically for this campaign which mirrored the retailer take back information published on the main site. The ads generated over 1.1 million impressions and the campaign page received over 1,200 clicks.

Online and Digital Advertising

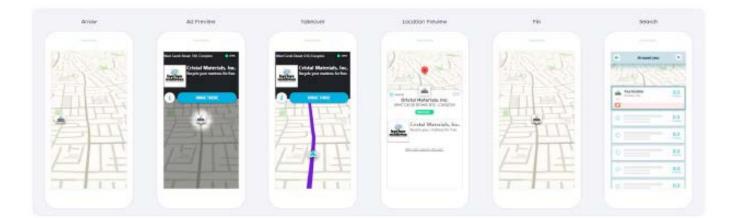
In 2022, MRC continued to use Google's AdWords Grant program, keyword search ads and display ads, as well as the Waze navigation app.

MRC's Google ads, which are prompted when a user searches the internet for "mattress recycling," "disposal" or "junk removal," directs users to ByeByeMattress.com. Together the grant program and paid ads directed over 48,000 consumers to the site.



MRC uses Waze to promote all locations that offer the Consumer Incentive Payment (CIP). Ads are pushed to the app's users as they drive near these areas. Locations are also marked on the map. During 2022, Waze ads garnered over 2.8 million impressions and resulted in 796 navigations (clicks on a location address to map driving directions, indicating the user drove to the site)..

MRC will continue using online advertising to generate leads to <u>ByeByeMattress.com</u> and regularly monitor analytics to find the marketing mix that Californians respond to best.



Community Events

With many community events returning to in-person experiences, MRC resumed the use of its consumer outreach booth and exhibited at 12 events throughout the state during spring and Earth Day, resulting in exposure of Bye Bye Mattress to more than 100,000 residents. MRC's booth raises awareness about retailer take back, participating drop-off locations and any available curbside opportunities. MRC also invites attendees to learn about how a mattress is recycled, what happens to the components and the positive environmental impacts of mattress recycling. MRC's 2022 schedule included:

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- Alameda's Spring Shindig
- Earth & Arbor Day Cupertino
- Earth 2050: Create a Better World (Marin)
- ECOS Sacramento Earth Day
- Go Green with Us! Fremont Earth Day
- Lodi Spring Street Faire
- Napa Earth Day
- San Diego EarthFair
- Santa Barbara Earth Day
- Santa Clarita Home and Garden Show
- Victorville Spring Festival and Egg Hunt

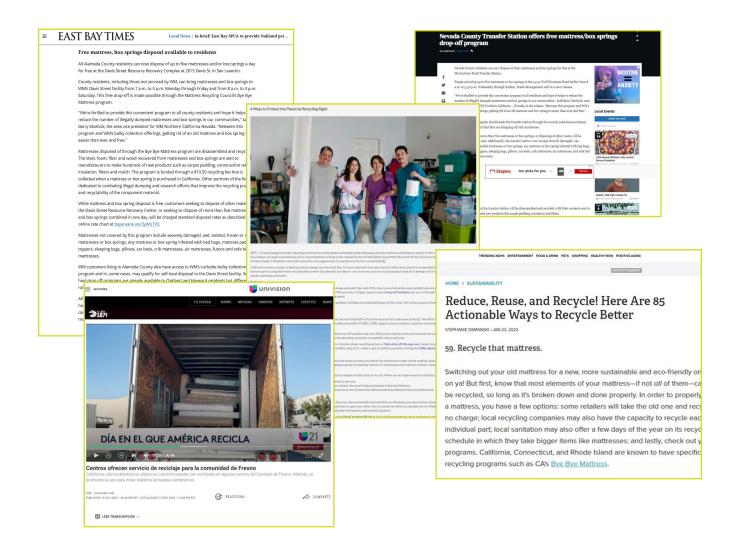




Media Relations

In 2022, news media mentioned Bye Bye Mattress as a result of MRC's proactive efforts and our responses to media inquiries, as well as others mentioning MRC's Bye Bye Mattress as an example of an industry-led recycling program or citing ByeByeMattress. com as an available resource. MRC estimates the media coverage mentioning Bye Bye Mattress received over 118.2 million impressions and the amount of coverage equates to approximately \$497,600 in advertising value. Major activities included:

• **Earth Day:** MRC invited media to tour a mattress recycling facility and secured a story on Univision, which aired on affiliated stations in Los Angeles, Fresno and San Francisco. In addition, we co-authored a recycling tips article with PaintCare, Call2Recycle and CARE that was distributed statewide to news outlets in English and Spanish. It received 43 online placements across California totaling over 72.5 million impressions. Notable placements included the latimes.com, sacbee.com and SFGATE.



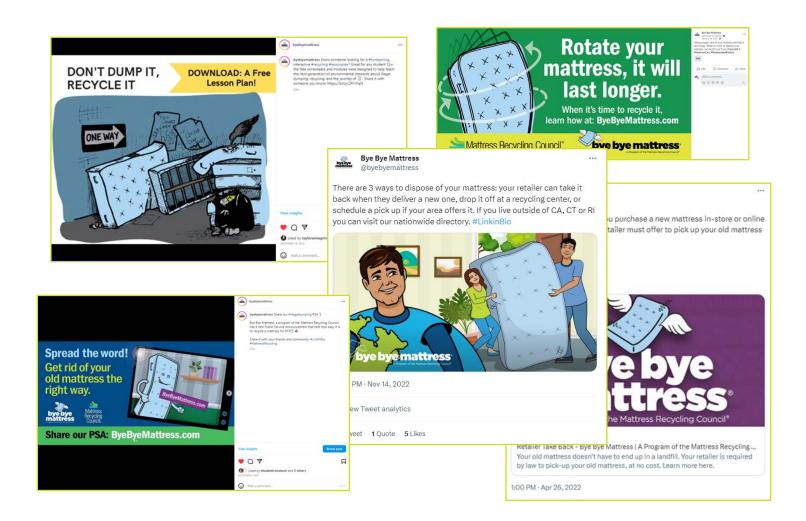
- America Recycles Day: MRC honored Keep America Beautiful's recycling awareness day, by working with Beautify Fresno (a Keep America Beautiful affiliate) and the Fresno Economic Opportunities Commission to host a tour of the collection site operated by the Fresno Local Conservation Corps. This resulted in coverage by the local FOX station, Univision and the *Fresno Business Journal*.
- Collection Site and Event Publicity Toolkits: MRC provides recyclers, collection sites and event hosts with a media toolkit containing a template news release, flyer, signage, and suggested content they can use to publicize their participation in the program through online and social media outlets, city/ organization websites and newsletters. The toolkit also allows the host to customize some messaging (hours of operation, residency restrictions, etc.). A good example of media coverage resulting from use of these toolkits includes Waste Management of Northern California's announcements about locations they operate joining the collection network McCourtney Road Transfer Station in Nevada County and the Davis Street Resource Recovery Complex in Alameda County. Visit mattressrecyclingcouncil.org/ all-resources for complete toolkits.

Social Media

MRC initially created Twitter and Facebook profiles for Bye Bye Mattress to connect with consumers, and in 2022, expanded its social media presence to Instagram. The collective audience of these social channels totaled 2,217 in 2022, a 28.1% increase from 2021, driven by the Instagram expansion and the visibility earned through social media advertising and boosting posts.

During 2022, Bye Bye Mattress social content earned more than 5.2 million impressions. Facebook ad campaigns reinforcing key calls to action (asking retailers about take back, finding nearest drop-off location, asking city about curbside), promoting collection events, highlighting CIP locations, and informing new movers to visit ByeByeMattress.com earned an additional 5.4 million impressions. Overall, social media referred 4% of visitors to ByeByeMattress.com. This is an increase from 1% of visitors in previous years.

In 2023, MRC will continue to monitor audience growth and engagement and continue to explore ways social media can be used to drive visitors to <u>ByeByeMattress.com</u>.



Industry Communications

MRC regularly encourages industry participation in recycling and informs mattress retailers, manufacturers, distributors, renovators and other stakeholders in California about their obligations under the law. To accomplish this, MRC works with CalRecycle and uses direct mail, phone calls, websites (MattressRecyclingCouncil.org and MRCreporting.org), industry events, media relations and social media.

Compliance Outreach

MRC's database of potential retailers, manufacturers, distributors and renovators is compiled from information sources including California's Bureau of Household Goods and Services, ReferenceUSA, Dun & Bradstreet, industry publication subscriber lists, industry event attendee lists, Yellow Pages, Chambers of Commerce, the Better Business Bureau and online searches. It also receives leads for potential registrants from CalRecycle's enforcement staff and MRC program coordinators as they travel the state.

MRC continues to monitor these sources for new entrants into the mattress segment, as well as non-compliant parties. When MRC identifies a party that may need to register and participate in the program, MRC mails a notice via certified mail to the party informing it of its potential obligations and follows up with a phone call or email. If there is no response within 30 days, MRC mails a second certified letter and the party is given 30 more days to respond. If the party remains unresponsive, MRC refers the party to CalRecycle for action.

MRC also monitors whether retailers and other mattress sellers are submitting monthly reports and are remitting collected recycling charges on-time. MRC uses the following protocol to alert parties that have missed deadlines for reports and payments. Those more than 90 days delinquent are notified of late fees and associated interest. Each month, MRC notifies CalRecycle of all parties that reach level seven.

Delinquency Stage	Late Reporter	Late Remitter
Level 1	Late notice email generated by MRCreporting.org	Late notice email generated by MRCreporting.org
Level 2	Phone call made to verify continued program participation and provide a verbal reporting reminder	Phone call made regarding outstanding payment and warning of potential interest charges
Level 3	Written notice mailed	Written notice mailed and interest invoice issued
Level 4	Second phone call made to provide verbal warning of potential penalties	Second written notice sent by certified mail and interest invoice issued
Level 5	Written notice sent by certified mail and late fee invoice issued	Second phone call made warning of accruing interest
Level 6	Second written notice sent by certified mail and late fee invoice issued	Third call made warning of referral to collections agency and interest invoice issued
Level 7	Late fee invoice issued; CalRecycle notified of delinquent account	Delinquent account sent to collections agency and interest invoice issued; CalRecycle notified of delinquent account
Continued action	Late fee invoices issued monthly until account no longer delinquent	Interest invoices issued monthly until account is no longer delinquent

TABLE 38: Notification Protocol for Late Reporters and Charge Remitters

Meanwhile, CalRecycle's enforcement unit randomly selects mattress retailers, manufacturers and renovators to evaluate compliance with SB 254 through virtual and on-site inspections. At retailer inspections, CalRecycle confirms whether the business is registered with MRC, visibly displays the correct charge on the sales transaction documents, is collecting the recycling charge from customers, properly remits those charges to MRC and complies with the no-cost retailer take back obligation. Inspectors also verify whether the mattresses and foundations offered for sale are produced by manufacturers that have registered with MRC.

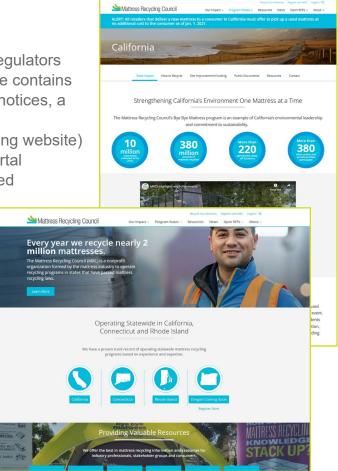
At renovator inspections, CalRecycle confirms whether the business is registered with MRC and evaluates documentation practices used to report annual mattress collection and disposition data (due to CalRecycle May 1 of each year).

When CalRecycle determines it will levy penalties against a non-compliant party, it publishes the enforcement order on the Department's website (https://www2.calrecycle.ca.gov/Docs/EnforcementOrder/). In 2022, CalRecycle issued five enforcement orders.

Websites

MattressRecyclingCouncil.org

Designed for use by the mattress industry, regulators and non-consumer stakeholders, this website contains program information, copies of recent MRC notices, a robust resource library and links to ByeByeMattress.com (MRC's consumer-facing website) and to MRC's registration and remittance portal (MRCreporting.org). In 2022, the site attracted 55,380 visitors. The top viewed pages included California's program page, how to recycle in California, the resources library, retailer take back information, open RFPs and the Sleep Products Sustainability Program page.



MattressRecyclingCouncil.org

MRCreporting.org

Parties use this online portal to register with MRC and to report and remit recycling charges to MRC. To encourage participants to remit their charges on time, the portal emails automatic reminders regarding upcoming and missed deadlines. MRC also pushes important announcements to participants and crossposts relevant notices and information that appears on <u>MattressRecyclingCouncil.org</u>.



MRCreporting.org

In 2022, MRC used the portal to remind California retailers about the take-back requirement, encourage responses to the annual survey, promote availability of customer education materials and prompt users to review and update account information.

Video Series

MRC wants participants and potential participants to understand the program and the mechanics of registering with MRC, submitting monthly reports and remitting charges. To inform target audiences about the program, MRC encourages participants to view the following short videos, which are accessible on <u>MattressRecyclingCouncil.org</u> and on <u>MRC's YouTube channel</u>:

- **"About the Mattress Recycling Council":** Provides an overview of state recycling laws, explains the mattress recycling charge and what it pays for, and encourages stakeholders to recycle with MRC.
- **"How to Register on MRCreporting.org":** Provides a step-by-step guide to help manufacturers, distributors, renovators, retailers and others determine if they must register with MRC, and if so, how to complete that process.
- "Reporting & Remitting Your Recycling Charges": Explains how mattress manufacturers and retailers can use the online portal to report and remit collected recycling charges.

MRC also uses these videos, which it updates annually, in presentations to industry groups or in its trade show booths.



Industry Events

In 2022, MRC participated in industry events to increase awareness of legal obligations, present research findings, further sustainability and circularity conversations and build interest in the Sleep Products Sustainability Program (SP2). These events included:

- Las Vegas Market: Held twice each year, this event is the largest bedding show in the United States. It attracts retailers, distributors and manufacturers from not only California but throughout the U.S. and over 80 countries. In 2022, MRC exhibited in the Home Furnishing Association's Retailer Resource Center and answered visitors' questions about registration, reporting, remittance and recycling. MRC staff also visited showrooms to discuss the program with companies debuting or displaying eligible products.
- **ISPA EXPO:** This is a biennial international trade show that features the latest in the bedding industry's machinery, components and supplies. MRC exhibited and answered attendees' questions about the program's progress and research projects, and how to recycle in their state. Among the innovations on display was a working prototype of a machine designed to recycle pocketed coils (an outcome of one of MRC's research projects). In conjunction with the event, MRC convened a workgroup discussion and hosted a Global Mattress Recycling Coalition meeting. See the Research chapter of this report for details regarding MRC's research projects, the workgroup and recycling coalition.



• Southern California Furniture and Accessory Market: In 2022, this event resumed its annual schedule. MRC exhibited alongside some of the industry's leading manufacturers, suppliers, and distributors of mattresses, furniture and home goods. MRC interacted with attendees at our booth and engaged in discussions with other exhibitors. MRC answered questions about registration, reporting, remittance and recycling, and explained how MRC and CalRecycle work together.

 ISPA Sustainability Conference: In 2022, ISPA debuted a conference to educate, connect and inspire the bedding industry to develop practical solutions for sustainability challenges. MRC exhibited and participated in a panel discussion to create a broader understanding of end-of-life challenges recyclers face with mattresses, generate interest in research projects and encourage participation in SP2.

MRC continues to research additional events to reach the bedding industry, online retailers and companies that deliver or pick up used units.

E-Newsletters

In 2022, MRC continued to distribute MRC Highlights monthly and Retailer Spotlight quarterly. During the year, MRC's total mailing list grew from 5,700 contacts to more than 6,800.

MRC Highlights is distributed to all registered retailers, renovators, manufacturers, collection site hosts, recyclers and other stakeholders. MRC uses this e-newsletter to share announcements and highlight state program progress, new resources, our research accomplishments and our work to address illegal dumping. The open rate for this newsletter averaged 24.2%.

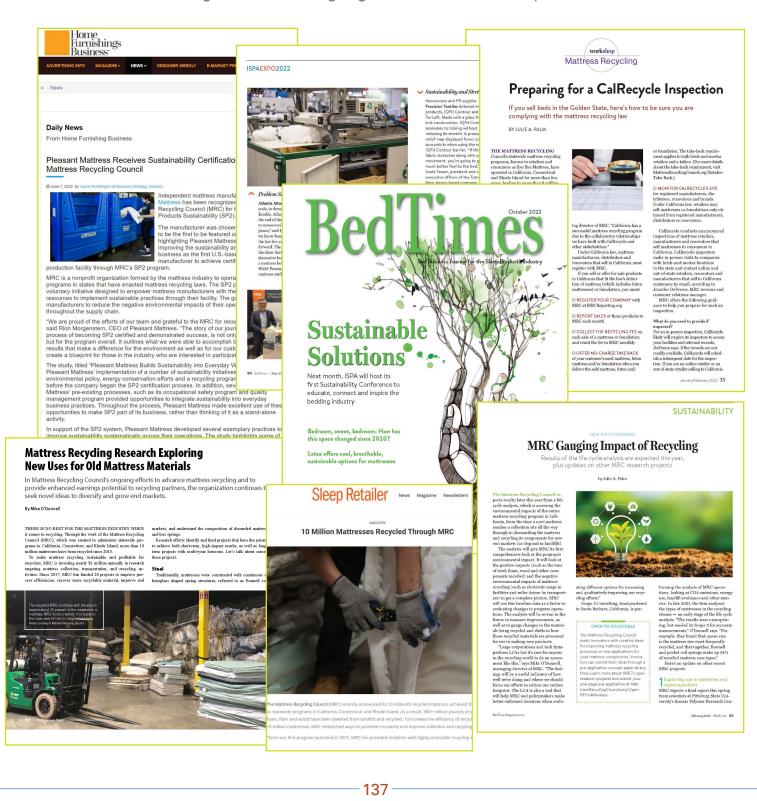
All registered retailers receive Retailer Spotlight, which provides tips for using MRCreporting.org, answers frequently asked questions about the state laws and obligations and reminds retailers

how to work with MRC to recycle discarded mattresses and receive customer education materials. The open rate for this newsletter averaged 45.4%.



Media Relations

MRC keeps the furniture and bedding industries, as well as the solid waste and recycling sector aware of its latest accomplishments and program developments. During 2022, MRC garnered attention in trade media for the positive impact of recycling 10 million mattresses program-wide and the results experienced by the first SP2 certified participant. MRC's current state programs were also referenced in industry news related to Oregon's Governor signing its mattress stewardship bill into law.

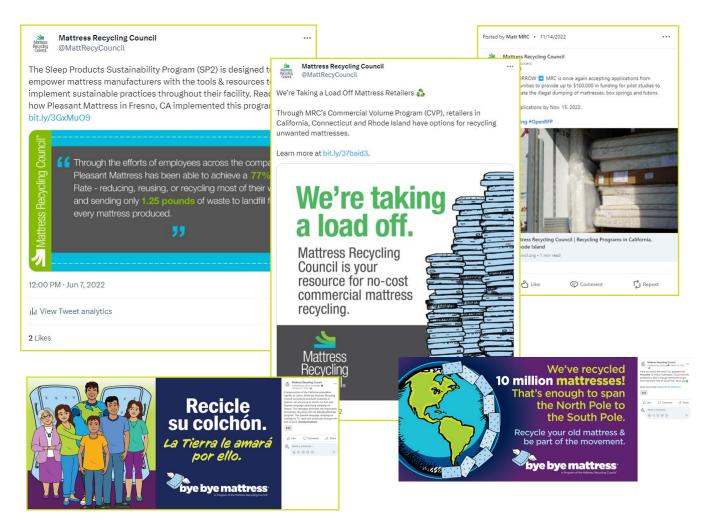


Social Media

MRC uses Twitter, Facebook, LinkedIn and YouTube. Across these social platforms, MRC has more than 3,000 followers, comprised of a mix of individuals, civic and environmental groups, retailers, local and state governments, waste haulers and recyclers. In 2022, MRC's Facebook, LinkedIn and Twitter content received more than 173,000 impressions.

In addition to sharing Bye Bye Mattress content, MRC uses its social media accounts to announce program developments, promote MRC's presence at industry events, share research announcements, distribute resources, generate interest in using the Commercial Volume Program, recruit SP2 participants and increase e-newsletter subscribers.

MRC will continue to use social media and will evaluate its effectiveness in generating brand awareness and driving traffic to <u>MRCreporting.org</u>, <u>MattressRecyclingCouncil.org</u> and <u>ByeByeMattress.com</u>.



Retailer Take-Back Publicity

In 2022, MRC continued to inform consumer and industry audiences about the retailer's legal obligation to offer to take back discarded units when they deliver a new mattress. MRC educates consumers about the retailer's obligation so that consumers know they should be offered the option and can ask about retailer take back during the mattress purchase or delivery process. Similarly, we focused on informing retailers about their obligations, including changes to those obligations enacted by AB 187 in 2019 that became effective January 1, 2021.

Consumers

MRC is committed to expanding consumer awareness of the law and retailer take-back requirements. Consumers are encouraged to contact MRC if they believe a retailer is not following the law. As noted throughout the Consumer Education section, MRC implements retailer take-back messaging into all facets of its outreach strategy.

MRC's advertising encourages consumers to ask about retailer take back first (if their discard is timed with the delivery of a new mattress). If a consumer simply has a discarded mattress for recycling, they should consider finding a participating Bye Bye Mattress drop-off location or ask their local solid waste services provider about bulky item curbside collection options. In 2022, MRC's spring campaign in 10 markets and fall campaign on Nextdoor in 12 markets featured ads with this messaging. Meanwhile, MRC's experiment with geofencing retailer storefronts in the Oakland area, singularly focused on retailer take back.

Throughout the year, Google search ads and social media posts continued to reinforce retailer take back messaging with consumers. MRC also provided various city councilmembers, mayors and boards of supervisors with Bye Bye Mattress information for use in social media, websites and newsletters. These materials were based on the "Three Ways to Recycle" campaign and therefore included retailer take-back information. The take-back requirement also remains a key message point that MRC mentions during media interviews and discusses with residents during community events.

Lastly, the customer education materials provided to retailers also make the consumer aware of the retailer's take-back obligation.

In 2023, retailer take back will continue to be a major element of consumer education and MRC will continue to seek and evaluate additional opportunities to promote and communicate this to consumers.

Industry

In 2022, MRC continued to provide the mattress industry with information regarding a retailer's obligation to offer to take back an old mattress during the delivery of a new one. This topic was among the most discussed subjects during MRC's 80 retailer visits. As described in the <u>Surveys</u> section of this chapter, throughout the year, MRC contacted retailers via phone calls and email to measure their awareness of this obligation and determine if further support or information was needed. We also asked additional questions to gauge how retailers are informing their customers of the obligation to offer to have an old mattress picked up and how often they use MRC's materials.

MRC refers retailers to <u>MattressRecyclingCouncil.org/retailer-take-back</u> for information about the law, a list of third-party contractors that provide take-back service, and an MRC recorded webinar about the law that provides answers to frequently asked questions. During the year, MRC's retailer take back web page received 8,000 views, ranking as one of the most visited pages on the website.

In 2023, MRC is gathering additional information from retailers on how they are communicating the take-back obligation to consumers and conducting pick up of an unwanted mattress. MRC plans to synthesize this information, look for commonalities, and determine how to implement this knowledge into existing or new materials educating retailers about the take-back obligation. MRC is also expanding the list of third-party contractors and transporters to include additional information to assist retailers with take-back logistics.

Surveys

MRC tracks consumer awareness annually and conducts periodic research to measure and improve consumer outreach and education. We also gauge industry awareness and satisfaction on an ongoing basis by contacting all registered retailers at least once each year. See <u>Appendix E</u> for complete survey results.

Consumer Behavior and Awareness

MRC surveyed consumers statewide in May 2022 at the conclusion of its spring advertising campaign. MRC contracted with KB Insights, a 30-year marketing consultant and experienced analyst, to create and implement the survey (N=1,001). This survey was constructed to obtain feedback from adult residents throughout California, matching the demographic breakdown reported in Census data (age, gender, ethnicity, income, etc.). All responses were collected online.

The survey measured consumer awareness of mattress recycling, retailer take back, how to dispose of a mattress so it can be recycled, knowledge of "free" recycling and awareness of the program's name (these comprise our five Key Performance Indices or "KPIs" listed in Table 39). We compared these results to the same KPI measurements taken in April 2021 and found that most were statistically similar (all within +/-3%).

MRC is encouraged that KPIs were fairly consistent from 2021 to 2022 after significant increases from 2020 to 2021.

TABLE 00. MILLO CONCUMENTATION CONTRACTOR OF A CONCUMENTATION AND A CONCUMENTATION OF A CONCUMENTATICO OF						
Key Performance Indicator	2019	2020	2021	2022		
Knowledge of retailer take back	33%	35%	37%	35%		
Knowledge that a mattress can be recycled	48%	47%	52%	52%		
Knowledge that recycling is free ¹¹ .	21%	22%	28%	27%		
Knowledge of how to dispose of a mattress so it can be recycled ¹¹	19%	26%	31%	29%		
Recall of Bye Bye Mattress program name	10%	18%	23%	20%		

TABLE 39: MRC's Consumer Awareness Key Performance Indices 2019-2022

¹¹ formerly expressed as a percentage of those knowledgeable about mattress recycling; now reported as a percentage of all respondents

Among the respondents that could recall Bye Bye Mattress by name (N=203), they reported learning about the program through the following sources (MRC asked respondents to select all that apply): advertising (76%), friend or relative (51%), landlord or property manager (35%), local recycling center (30%), mailed information (29%), social media (25%), news (24%), city or local government (22%), mattress retailer (19%) and online search (5%). When compared to 2021, the categories with statistically significant changes included online search (10% decrease), mattress retailer (9% decrease), advertising (7% decrease) and social media (6% decrease).

Of the survey respondents who recalled hearing or seeing an advertisement (N=153), nearly two-thirds recalled a television spot (65%) and more than half remembered a social media post (52%). Radio ranked third (39%), followed by other online ads (26%), print (26%), in-store signage or materials (20%), outdoor/billboard (19%) and Nextdoor (5%).

MRC will continue to use these sources to build awareness of Bye Bye Mattress and continue to work with local leaders, city staff, mattress retailers, landlords and property managers to promote the program.

Other portions of the survey are structured to give MRC a method for measuring consumers' mattress purchasing, disposal and storage behaviors, as well as motivators and barriers to recycling. MRC uses this behavioral data to identify opportunities for improving consumer communications.

In 2022, we saw behavioral shifts in how consumers store and acquire mattresses. In 2021, 21% of respondents reported holding on to an unused mattress because they were waiting for COVID-19 concerns to subside. In 2022, this dropped to 11%. This suggests that some mattresses stored during the pandemic may soon be discarded and

come into the solid waste system and MRC's recycling network. More respondents also reported acquiring a mattress through non-retail sources such as gifts, hand-me-downs, yard sales, classifieds and Craig's List (10% in 2022 versus 6% in 2021).

The top two motivators for mattress recycling were "convenience – it's easy to do" (selected most often by 48%) and "protecting the environment" (selected by 42%). Perceived barriers to recycling are unchanged from the previous surveys – lack of knowledge, not having a vehicle and perceived cost. MRC's ad content and campaigns will continue to address the motivating factors and perceived barriers.

MRC's consumer survey strategy in 2023 will include a comprehensive, statewide behavioral/awareness study to gauge success against the May 2022 survey. Smaller surveys may be conducted to monitor the effectiveness of campaigns in new target markets and the expansion of MRC's Spanish-language campaign.

General Advertising Campaign Effectiveness

To accurately measure the effectiveness of advertising, MRC compares KPI performance before and after advertising in the specific markets targeted in its advertising media plan. Accordingly, MRC conducted research in February 2022 (N=501) to establish "pre-campaign" performance in 182 targeted zip codes, and then extracted results from the annual survey detailed above, only in the same zip codes, to assess "post-campaign" results.

	Feb.	Мау
Key Performance Indicator	2022	2022
Knowledge of retailer take back	33%	40%
Knowledge that a mattress can be recycled	50%	54%
Knowledge that recycling is free	26%	32%
Knowledge of how to dispose of a mattress so it can be recycled	30%	34%
Recall of Bye Bye Mattress program name	15%	26%

TABLE 40: MRC's Ad Campaign Key Performance Indices Feb.-May 2022

All KPIs increased in the areas targeted, demonstrating the positive impact of advertising. MRC will continue to measure advertising effectiveness in this manner while still conducting statewide research for strategic analysis and for trending purposes.

Spanish-Speaking Household Campaign Effectiveness

In 2021, after analyzing several years of consumer awareness data, MRC concluded that residents identifying as Hispanic/Latino were consistently less aware of mattress recycling and Bye Bye Mattress despite MRC's efforts to secure coverage in Spanish-language media, increase the use of its Spanish-language public service announcement, work with Latino community leaders to promote the program and

provide marketing materials in Spanish. In 2022, MRC created a unique advertising campaign for Spanish-language households and selected Fresno to pilot the campaign (based on the results of MRC's 2021 survey of Spanish-speaking households).

Online surveys of Spanish speakers in the Fresno DMA were conducted in two phases, before the Spanish-language campaign launched (June 2022, n=300) and again after the conclusion of the pilot campaign (December 2022, n=198). In addition to measuring KPI performance, MRC collected demographic data (age, gender, household income and whether respondent rents, owns or is in temporary housing), as well as information about the respondent's recycling intentions/motivators/obstacles, media habits and news consumption. The final section of each survey gauged the receptiveness of potential ads.

	June	December
Key Performance Indicator	2022	2022
Knowledge of retailer take back	35%	39%
Knowledge that a mattress can be recycled	59%	67%
Knowledge that recycling is free	26%	27%
Knowledge of how to dispose of a mattress so it can be recycled	29%	30%
Recall of Bye Bye Mattress program name	21%	20%

TABLE 41: MRC's Spanish Campaign Pilot Key Performance Indices June-December 2022

While most KPI changes were statistically similar (all within +/-6% margin of error at n=198), one KPI increased substantially: the knowledge that a mattress can be recycled (+8%). Given that baseline understanding of mattress recycling is an important first step to a broader understanding of program mechanics, MRC was encouraged by this result.

Interestingly, the recycling motivators expressed by Spanish-speaking adults in the Fresno DMA were somewhat different than those of the general, state-wide audience. "Protecting the environment" was the top motivator cited (32%), followed by "doing the right thing" (29%), the "availability of free haul-away service" (27%) and the ability to "create new products" (27%). More than a quarter (26%) said they were motivated to recycle by the simple knowledge that they can. Only 16% identified "receiving a small payment for each mattress you recycle" as a top motivator for mattress recycling.

While most respondents reported that they consume both Spanish- and Englishlanguage media, Spanish-only media is consumed by most: 72% watch Spanishlanguage networks, 57% listen to Spanish-language radio, 24% read Spanish-language magazines and newspapers. As such, media placements in Spanish-language outlets are appropriate going forward. Based on respondent feedback, MRC was able to validate the appeal of the visual and messaging components of the advertisements created for the Fresno pilot and intends to roll out the campaign in other California markets with high concentrations of Spanish-speakers.

Retailer Relations

An annual survey of registered retailers allows MRC to monitor retailer satisfaction with MRC's assistance and resources, measure retailers' awareness of their obligations and provide retailers an opportunity to request materials or further information. The survey varies each year based on what topics or issues MRC is interested in investigating in order to improve the program, inform its industry communications and understand the needs of the retailer community.

In 2022, MRC invited all 1,233 retailers that have registered under our three statewide recycling programs (in California, Connecticut and Rhode Island) to complete the annual survey and received a 13% response rate (n=165 with 140 completing the entire survey). Of those who reported the geographic markets in which they retail (n=151), 82% said they offered mattresses for sale in California. While the majority of those retailers had a physical presence in California (n=108), a handful of retailers based in other states reported sales to California residents as well.

Among the 108 California-based retailers, 61% reported that they knew what to expect during a CalRecycle compliance inspection (up from 58% in 2021), 87% confirmed having knowledge of their transporter's process for taking back a customer's old mattress during delivery and 84% responded that they did not need additional information about their take-back obligation. MRC also asked how retailers were communicating to their customers about the take-back obligation. 89% said they verbally discussed take back with the customer and 17% included it in written materials or correspondence.

All survey respondents were asked how often they are using MRC-provided customer education materials. Of those responding (n=154), 60% reported providing all customers with the materials, another 19% only upon the customer's request for more information and 16% with some sales. 58% reported displaying posters in their stores and 58% signaled a desire to have more materials. Meanwhile, 27% confirmed publishing information about the recycling charge and MRC's program on social media, in a newsletter or other form of customer communication.

Based on these results, MRC will seek to further improve retailers' understanding of CalRecycle's role in the enforcement process, encourage retailers to use our program materials more and measure how retailers communicate to their customers about the charge, availability of recycling and the option to have an old mattress picked up.

MRC will repeat this process in 2023 and will refine the questionnaire as appropriate.



Appendices

Appendix A: Registered Manufacturers, Renovators, Retailers, Distributors and Brands

14 CCR § 18964(b)(4)

Registered Manufacturers, December 31, 2022

"Manufacturer" means any of the following:

- (A) The person who manufactures a mattress and who sells, offers for sale, or distributes a mattress in the state.
- (B) If there is no person who is a manufacturer of a mattress for purposes of subparagraph (A), the manufacturer is the person who imports the mattress into the state for sale or distribution.

Legend: In the Address field, the following abbreviations are used: Ave is avenue, Blvd is boulevard, Dr is drive, E is east, Fl is Floor, Hwy is highway, L is lane, N is north, Pkwy is parkway, Pl is place, Rd is road, S is south, St is street, Ste is suite, W is west.

Account	DBA Name	Address	City	State	Zip Code	Country
A Diamond Production	The Futon Shop	2150 Cesar Chavez	San Francisco	CA	94124	USA
Inc.		St.				
A&A Mattress Factory	Mattress Factory	2951 Fernwood Ave.	Lynwood	CA	90262	USA
A&P Mattress Direct	A&P Mattress Direct	4274 S. Broadway	Los Angeles	CA	90037	USA
AC Mattress	AC Mattress	7245 Madison St.	Paramount	CA	90723	USA
Manufacturing	Manufacturing					
AC Pacific Corporation	AC Pacific Corporation	10661 Business Dr.	Fontana	CA	92337	USA
Air Dreams Mattress	Air Dreams Mattress	3266 Rosemead Blvd.	El Monte	CA	91731	USA
Airweave, LLC	Airweave, LLC	1871 Sedgwick Ave.,	Bronx	NY	10453	USA
		#3D				

Account	DBA Name	Address	City	State	Zip Code	Country
AKT Trading Inc.	Japan Global Network	2161 W. 182nd St., Ste. 102	Torrance	CA	90504	USA
Alessanderx SpA	Alessanderx SpA	Via San Leonardo Da Porto Mauizio 24/26/28	Prato	Tuscany	59100	ITA
All American Frame Bedding Corp.	All American Frame	4641 Ardine St.	Cudahy	CA	90201	USA
All Sleep Products Inc.	A BetterBed Mattress Factory	2686 N. Clovis Ave. #106	Fresno	CA	93727	USA
Allied Aerofoam, LLC	Allied Aerofoam, LLC	216 Kelsey Ln.	Tampa	FL	33619	USA
American Bedding Mattress	Mattress manufacture	1010 W. Barkley Ave.	Orange	CA	92868	USA
American Bedding Mfg. Inc.	American Bedding Mfg. Inc.	2110 Redfern Dr.	Athens	TN	37303	USA
American Deluxe Mattresses	American Deluxe Mattresses	15350 Texaco Ave.	Paramount	CA	90723	USA
American Pacific Plastic Fabricators Inc.	Sterling Sleep Systems	7130 Fenwick Ln.	Westminster	CA	92683	USA
Apartment Furnishings Company Inc.	Apartment Furnishings Company Inc.	1200 W. Risinger Rd.	Fort Worth	ТХ	76134	USA
Apex Health Care Mfg. Inc.	Apex Health Care Mfg. Inc.	No.6, Gongye Rd.	Minxiong Township	Chiayi County	621	CHN
Armando Lopez	Eureka Mattress Co.	975 E. 31st St.	Los Angeles	CA	90011	USA
Artaban Therapedic SA De CV	Artaban Bedding	San Ignacio 202 Las Pintas de Abajo	Tlaquepaque	JAL	45619	Mexico
Ascion, LLC	Reverie	750 Denison Ct.	Bloomfield Hills	MI	48302	USA
Ashley Furniture Industries, LLC	Ashley Furniture Industries, LLC	One Ashley Way	Arcadia	WI	54612	USA
Avatar Enterprises Inc.	Comfortex	1680 Wilkie Dr.	Winona	MN	55987	USA
Ayon Furniture Mattress Corp.	Furniture Mattress	4368 S. Vermont Ave.	Los Angeles	CA	90037	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Azul Natural Holding	The Natural Bedroom by Vivetique	4266 Puente Ave.	Baldwin Park	CA	91706	USA
Banner Mattress Inc.	Banner Mattress	1501 E. Cooley Dr., Unit B	Colton	CA	92324	USA
Barnhardt Manufacturing Company	BedInABox	1100 Hawthorne Ln.	Charlotte	NC	28205	USA
Berkeley Ergonomics Inc.	Berkeley Ergonomics	2126 S. Green Privado	Ontario	CA	91761	USA
Best Choice Products Inc.	Best Choice Products Inc.	15101 Red Hill Ave., Ste. 100	Tustin	CA	92780	USA
Best Quality Mattress	Best Quality Mattress	130 W. Walnut Ave., A4	Perris	CA	92571	USA
Bestar Inc.	Bestar Inc.	4220 Villeneuve	Lac-Mégantic	QC	G6B 2C3	CA
BIA West, LLC	BIA West, LLC	1798 N. Linden Ave., Bldg. 9	Rialto	CA	92376	USA
Bio Sleep Concept Inc.	Bio Sleep Concept	5919 Intervale Dr.	Riverside	CA	92506	USA
Blue Bell Mattress Co., LLC	King Koil Northeast	24 Thompson Rd.	East Windsor	СТ	06088	USA
Bob Barker Company Inc.	Bob Barker Company Inc.	134 N. Main St.	Fuquay-Varina	NC	27526	USA
Bourdon's Institutional Sales Inc.	Bourdon's Institutional Sales Inc.	85 Plains Rd.	Claremont	NH	03743	USA
Boyd Flotation Inc.	Boyd Specialty Sleep	2440 Adie Rd.	Maryland Heights	МО	63043	USA
Brentwood Home, LLC	Simply Modern Mattress	570 A N. Gilbert St.	Fullerton	CA	92833	USA
Brick Church Manufacturing, LLC	Brick Church Mfg.	2618 Brick Church Pike	Nashville	TN	37207	USA
BRN Sleep Solutions USA, LLC	BRN Sleep Solutions	3771 Cameron Rd.	Orangeburg	SC	29115	USA
Brooklyn Bedding, LLC	Dreamfoam Bedding, Brooklyn Bedding, Helix Sleep, Bear Mattress	5301 W. Bethany Home Rd.	Glendale	AZ	85301	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Bryte Inc.	Bryte Labs	221 Main St., 570	Los Altos	CA	94022	USA
Callejas Custom Mattress	Callejas Custom Mattress	1300 E. Edinger, Unit A	Santa Ana	CA	92705	USA
Capitol Bedding Company Inc.	Capitol Bedding Company Inc.	2238 N. Grand River Ave.	Lansing	MI	48906	USA
Carico International Inc.	Carico	2851 Cypress Creek Rd.	Fort Lauderdale	FL	33309	USA
Carmona Mattress	Carmona Mattress	10117 S. Main St.	Los Angeles	CA	90003	USA
Carpenter Co.	Carpenter Co.	5016 Monument Ave.	Richmond	VA	23230	USA
CCB Hope Ventures, LLC	Hope Mattress	17350 State Hwy 249, Ste. 220 #3133	Houston	TX	77064	USA
Changzhou Talent Smart Home Furnishing Co. Ltd	Changzhou Talent Smart Home Furnishing Co. Ltd	No.10 Juyuan Rd. Tanjiatou Industrial Park, Luoyang Town, Wujin District	Changzhou	21	213000	China
Chestnut Ridge Foam Inc.	Chestnut Ridge Foam	443 Warehouse Dr.	Latrobe	PA	15650	USA
Children's Products, LLC	Simmons Juvenile Furniture	114 W. 26th St.	New York	NY	10001	USA
Civilized Sleep Solutions Inc.	Ivy Organics	4707 E. 49th St.	Vernon	CA	90058	USA
Classic Brands, LLC	Classic Brands	8214 Wellmoor Ct.	Jessup	MD	20794	USA
COA Inc.	Coaster Company of America	12928 Sandoval St.	Santa Fe Springs	CA	90670	USA
Comfort Bedding	Comfort Bedding	11680 Wright Rd.	Lynwood	CA	90262	USA
Manufacturing Inc.	Manufacturing Inc.					
Comfort Revolution, LLC	Comfort Revolution, LLC	187 Hwy 36, Ste. 205	West Long Branch	NJ	07764	USA
Comfortable Solutions	Comfortable Solutions	7310 Home Leisure Pl.	Sacramento	CA	95823	USA
Comfy Mattress Mfg	Comfy Mattress Mfg	8476 S. Central Ave.	Los Angeles	CA	90001	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Corsicana Acquisition, LLC	Corsicana Mattress Company	3001 S. US Hwy 287	Corsicana	ТХ	75109	USA
Corsicana Bedding, LLC	Corsicana Mattress Company	3001 S. Hwy. 287	Corsicana	TX	75109	USA
Cosmos Comfort Mattress	Cosmos Comfort Mattress	5914 E. Olympic Blvd.	Los Angeles	CA	90022	USA
Cuevas Mattress Inc.	Spring Pedic Inc.	3504 E. Olympic Blvd.	Los Angeles	CA	90023	USA
Custom Comfort Mattress Company Inc.	Custom Comfort Mattress	579 N. Batavia St.	Orange	CA	92868	USA
Custom Mattress Makers Inc.	Custom Mattress Makers Inc.	13101 56th Ct., Ste. 805/806	Clearwater	FL	33760	USA
CVB Inc.	LUCID® MATTRESS, WELLSVILLE®, LINENSPA®	1525 W. 2960 S	Logan	UT	84321	USA
D&I Mattress	D&I Mattress	150 Schafer Rd. 17	Hayward	CA	94544	USA
Daniel K Denevan	Bay Bed & Mattress	1378 Soquel Ave.	Santa Cruz	CA	95062	USA
Deluxe Home of USA Inc.	Deluxe Home of USA Inc.	2032 Cypress Station Dr.	Houston	ТХ	77090	USA
Denver Mattress Company, LLC	Denver Mattress Company	5651 Broadway	Denver	CO	80216	USA
Deseret Manufacturing	Furniture and Bedding Manufacturer	1680 S. Industrial Rd.	Salt Lake City	UT	84104	USA
Diamond Mattress Company Inc.	Diamond Mattress Company Inc.	3112 E. Las Hermanas St.	Rancho Dominguez	CA	90221	USA
Dorel Home Products	Ameriwood Industreis Inc.	12345 Albert Hudon	Montreal	QC	H1G3L1	CA
Dormlife, LLC	Dormlife	320 Oceanview Dr.	San Marcos	CA	92078	USA
Dream Bedding Inc.	Dream Bedding Inc.	812 E. 59th St.	Los Angeles	CA	90001	USA
Dreams Unlimited Mattress Co.	seller	87 Santa Fe, Unit A	Fresno	CA	93721	USA
Dura-Pedic Bedding Inc.	Dura-Pedic Bedding Inc.	PO Box 60785	Pasadena	CA	91116	USA

Account	DBA Name	Address	City	State	Zip Code	Country
DUX Interiors Inc.	DUX Interiors Inc.	235 E. 58 St.	New York	NY	10022	USA
E.S. Kluft & Company,	Aireloom Mattress	11096 Jersey Blvd.,	Rancho	CA	91730	USA
LLC		Ste. 101	Cucamonga			
E.V.Rife Enterprises Inc.	Square Deal Mattress Factory & Upholstery	1352 Humboldt Ave.	Chico	CA	95928	USA
Eastern Sleep Products Co. Inc.	Symbol Mattress	4901 Fitzhugh Ave., Ste. 300	Richmond	VA	23230	USA
Easy Rest Inc.	Easy Rest	13200 NE. Whitaker Way	Portland	OR	97230	USA
Eco Bedroom Solutions, LLC	Ergovea Natural Mattress	13346 Combie Rd.	Auburn	CA	95602	USA
Eight Sleep Inc.	Eight Sleep Inc.	164 W. 25th St., 9th Fl.	New York	NY	10001	USA
Electropedic Manufacturing Corporation	Electropedic Manufacturing Corporation	637 4th St.	San Fernando	CA	91340	USA
Elements International	Kyvno, LLC	PO Box 851601	Mesquite	TX	75185	USA
Elite Comfort Solutions, LLC	Elite Comfort Solutions	24 Herring Rd.	Newnan	GA	30265	USA
Elyzeht Pena & Gerardo Pena	RG Real Good Mattress	4466 Worth St., Unit D	Los Angeles	CA	90063	USA
Emerald Home Furnishings, LLC	Emerald Home Furnishings, LLC	3025 Pioneer Way	Tacoma	WA	98443	USA
Engineered Sleep, LLC	Engineered Sleep, LLC	627 Congaree Rd.	Greenville	SC	29607	USA
Ergomotion Inc.	Ergomotion Inc.	6790 Navigator Dr.	Goleta	CA	93117	USA
Escondido Mattress	Escondido Mattress	432 Venture	Escondido	CA	92029	USA
Essentia Group Inc.	Essentia Group Inc.	2760 Boul Daniel Johnson	Laval	AB	H7P 5Z7	CA
Euro-Flex Luxury Sleep Systems Inc.	Euro-Flex Luxury Sleep Systems Inc.	4250 Morena Blvd., #A	San Diego	CA	92117	USA
Excellence Mattress	Excellence Mattress	740 E. 59th St.	Los Angeles	CA	90001	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Expo Mattress	Expo Mattress	1202 E. Slauson Ave.	Los Angeles	CA	90001	USA
Ezine Inc.	Eastern Accents	4201 W. Belmont Ave.	Chicago	IL	60641	USA
F&R Furniture	F&R Furniture	689 Louisiana St.	Oakland	CA	94603	USA
Factory Direct Inc.	Lady Americana SW	3920 W. I-40 Service Rd.	Oklahoma City	ОК	73108	USA
Fibre Processing Corporation	Fibre Processing Corporation	701 Garasches Ln.	Wilmington	DE	19801	USA
Flex-A-Bed Inc.	Flex-A-Bed	1825 Hillsdale Rd.	LA Fayette	GA	30728	USA
Foam Fabrication Commerce Inc.	Foam Order, Foamorder. com, The Foam Store, The Foam Store of Marin	4096 Piedmont Ave., Unit 719	Oakland	CA	94611	USA
Foam Sweet Foam Inc.	Foam Sweet Foam	PO Box 62	Jurupa Valley	CA	91752	USA
Fredman Bros. Furniture Company Inc.	Glideaway Sleep Products	8226 Lackland Rd.	St. Louis	MO	63114	USA
Fresno Comfort Sleep	Fresno Comfort Sleep	4000 E. California Ave.	Fresno	СА	93725	USA
Friendship Upholstery Company Inc.	Friendship Upholstery Company Inc.	6035 Church Rd.	Taylorsville	NC	28681	USA
Futon Pillow Design Inc.	Futon Pillow Design Inc.	2603 Strozier Ave.	El Monte	CA	91733	USA
Future Foam Inc.	Future Foam Inc.	1610 Ave. N	Council Bluffs	IA	51501	USA
FXI Inc.	FXI	100 Matsonford Rd. 5 Radnor Corporate Center, Ste. 300	Radnor	PA	19087	USA
Gabriel	Dream and Rest Inc.	5901 S. Vermont Ave.	Los Angeles	СА	90044	USA
Gateway Mattress Co. Inc.	Gateway Mattress Co. Inc.	624 S. Vail Ave.	Montebello	CA	90640	USA
GF Health Products Inc.	GF Health Products Inc.	One Graham-Field Way	Atlanta	GA	30340	USA
Golden Pedic Inc.	Golden Mattress Company	2939 Vail Ave.	Commerce	СА	90040	USA
Good Mattress Inc.	Spinal Care Bedding	1550 W. 132nd St.	Gardena	СА	90249	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Greatime Home	Greatime Home	15110 E. Nelson	City of Industry	CA	91744	USA
Collections Inc.	Collections Inc.	Ave., Ste. A				
Gruppo Industriale	Gruppo Industriale	Via Delle Industrie,	Berlizzi	SA	84092	Italy
Buoninfante SPA	Buoninfante SPA	31				
Hammer Bedding Corp.	Shifman Mattress	One Mott St.	Newark	NJ	07105	USA
Health Care Co. LTD	Health Care Co. LTD	999 Gaonan Rd. Dingyan Town	Rugao	Jiangsu	226521	CHN
Healthcare Arizona, LLC	Healthcare Arizona, LLC	3350 N. Cotton Ln.	Goodyear	AZ	85395	USA
Healthcare Co. Ltd.	Healthcare Co Ltd.	999 Gao Nan Lu	Ru Gao Shi	Jiang Su Sheng	226500	CHN
Healthcare SC, LLC	Healthcare SC, LLC	1 Mlily Way	Winnsboro	SC	29180	USA
Heartland Mattress, LLC	Heartland Mattress	1770 N. 500 W	Shipshewana	IN	46565	USA
Hickory Springs	HSM	235 2nd Ave. NW	Hickory	NC	28601	USA
Manufacturing Company						
Hickory Springs of California, LLC	HSM	235 2nd Ave. NW	Hickory	NC	28601	USA
High Street Fabrication Inc.	High Street Fabrication Inc.	15300 Valley View Ave.	La Mirada	CA	90638	USA
Hill-Rom Inc.	Hill-Rom Company, Inc.; Hill-Rom Holdings, Inc.; Hill-Rom DTC, Inc.	1069 State Route 46 E.	Batesville	IN	47006	USA
Home Furniture Design MFG.	Home Furniture Design MFG.	10001 Pearmain St.	Oakland	CA	94603	USA
Homeland Furniture Corporation	Landeros Furniture Outlet/ Casa Grande Furniture/ LA Mattress Mfg.	7030 McKinley Ave.	Los Angeles	CA	90001	USA
Hospitality Sleep Systems Inc.	Hospitality Sleep Systems	107 E. Rialto Ave.	San Bernardino	CA	92408	USA
Hummer Mattress Mfg	Hummer Mattress Mfg	2660 River Ave.	Rosemead	CA	91770	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Idle Sleep	Idle Group, LLC	400 Capitol Mall	Sacramento	CA	95814	USA
IKEA Supply AG	IKEA	Gruessenweg 15	Pratteln	BL	4133	CHE
Illinois Sleep Products	ISP	3535 W. 47th St.	Chicago	IL	60632	USA
Inc.						
Imperial Mattress spm Inc.	Imperial Mattress spm Inc.	3440 La Grande Blvd.	Sacramento	CA	95820	USA
Independent Furniture	Independent Furniture	PO Box 2186	Tupelo	MS	38803	USA
Supply	Supply					
InnoMax Corporation	InnoMax Corporation	530 W. Elk Pl.	Denver	CO	80216	USA
Innovative Bedding	IBS	6560 Caballero Blvd.	Buena Park	CA	92692	USA
Solutions Inc.						
Invacare Corporation	Invacare Corporation	One Invacare Way	Elyria	OH	44035	USA
Isaac Mattress	Isaac Mattress	6238 Maywood Ave.	Bell	CA	90201	USA
J.S. Mattress	J.S. Mattress	1937 E. 23rd St.	Oakland	CA	94606	USA
James S. Kotrous	Mattress Factory	4301 Power Inn Rd.	Sacramento	CA	95826	USA
JBJ Distribution	Mattress America	8901 S. 1300 W	West Jordan	UT	84088	USA
Jeffco Fibres Inc.	Jeffco Fibres Inc.	12 Park St.	Webster	MA	01570	USA
Jiaxing Taien Springs Co. LTD	Jiaxing Taien Springs Co. LTD	No. 363 Xinyonglian Rd.	Jiaxing	Zhejiang	314024	CHN
Joerns Healthcare, LLC	Joerns Healthcare	2430 Whitehall Park Dr., Ste. 100	Charlotte	NC	28273	USA
Juanita Alvarado	R Imperial Mattress	8419 S. Central Ave.	Los Angeles	CA	90001	USA
Jussi Beds	Colet & Scandinavian Bed Company & Carpe Diem	508 Main Ave.	Norwalk	СТ	06851	USA
Keeson Technology	Keeson Technology	No 195 Yuanfeng	Zhejiang	34	314016	China
Corporation LTD	Corporation LTD	Rd., Wangjiangjing				
Keetsa Inc.	Keetsa	44 Mercer St., Ground Fl.	New York	NY	10013	USA
King Koil Manufacturing West, LLC	King Koil	7501 S. Quincy St., Ste. 130	Willowbrook	IL	60527	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Kingdom Enterprises	Kingdom Enterprises	2425 S. Malt Ave.	Commerce	CA	90040	USA
Kingsdown Inc.	Kingsdown Inc.	126 W. Holt St.	Mebane	NC	27302	USA
Klaussner Home Furnishings Inc.	Enso Sleep Systems	405 Lewallen Rd.	Asheboro	NC	27204	USA
Kuka (HK) Trade Co. LTD	Gaim Regiomontana, S.A. De C.V.	Arco Vial Prologis Park Avenida Miguel Aleman, Numero Exterior 197 Codigo	Apodaca Nuevo Leon	NLE	66627	Mexico
Lakewood Candies, LLC	Milliard Bedding	1980 Swarthmore Ave., Unit 1	Lakewood	NJ	08701	USA
Latex Foam International, LLC	Talalay Global	510 River Rd.	Shelton	СТ	06484	USA
Lavin Industries	European Sleep Works	2966 Adeline St.	Berkeley	CA	94703	USA
Leader Mattress Inc.	Leader Mattress Inc.	2827 Supply Ave.	Commerce	CA	90040	USA
Leggett & Platt Components Co. Inc.	Leggett & Platt Bedding	1 Leggett Rd.	Carthage	MO	64836	USA
Leggett & Platt Inc.	Leggett & Platt Inc.	1914 S. Baker Blvd.	Carthage	МО	64836	USA
Lian Feng Bedding SDN BHD	Lian Feng Bedding SDN BHD	Lot 3345, Jalan Kapar, Batu 7 3/4 42200 Kapar, Selangor Darul Ehsan, Malaysia	Kapar	1	42200	MYS
Linon Home Decor Products Inc.	Linon Home Decor Products Inc.	22 Jericho Tnpk.	Mineola	NY	11501	USA
Lippert Components Inc.	Lippert Components Inc.	3501 County Rd. 6	Elkhart	IN	46514	USA
Live and Sleep, LLC	Live and Sleep	7620 W. Azure Dr., Ste. 140-923	Las Vegas	NV	89130	USA
M&V Mattress	M&V Mattress	8386 Gerber Rd., Ste. G	Sacramento	CA	95826	USA

Account	DBA Name	Address	City	State	Zip Code	Country
M.B. & G. Marketing	M.B. & G. Marketing	82613 Indio Blvd.	Indio	CA	92201	USA
Made Rite Bedding Company	Made Rite Bedding	11221 Melrose Ave.	Franklin Park	IL	60131	USA
Magniflex USA LTD	Magniflex USA LTD	3050 Biscayne Blvd., Ste. 200	Miami	FL	33137	USA
Mantua Manufacturing Company	Rize	31050 Diamond Pkwy	Solon	OH	44139	USA
Marat Dimitshteyn	Bay Area Patio and Mattress	21615 Hesperian Blvd., Ste. C	Hayward	CA	94541	USA
Masterfoam Industries Sdn Bhd	Masterfoam Industries Sdn Bhd	Lot 196, Jalan TUDM	Shah Alam	1	40150	MYS
Matelas Martin Inc.	Literie Laurier	7750 Grenache St.	Anjou	QC	H1J 1C3	CA
Matrix Mattress	Matrix Mattress	2919 N. Santa Fe Ave.	Compton	CA	90222	USA
Mattress Team Works Inc.	Ulife Healthcare Inc.	No 10 Dapumeiyuanqu 16TH Rd. Dalin Township	Chiayi	CHA	622	Taiwan
Maxim Fine Mattress	Maxim Fine Mattress	2553 Garfield Ave.	Commerce	CA	90040	USA
MBC Mattress Co. Inc.	MBC Mattress Co. Inc.	19270 Envoy Ave.	Corona	CA	92881	USA
Medical Depot Inc.	Drive Medical Design and Manufacturing	99 Seaview Blvd.	Port Washington	NY	11050	USA
Medline Industries Inc.	Medical Device Manufacturer and Distributor	One Medline PI.	Mundelein	IL	60060	USA
Mellow Inc.	Mellow Inc.	1951 Fairway Dr., Ste. A	San Leandro	CA	94577	USA
Melvin Custom Mattress Inc.	Melvin Custom Mattress Inc.	9345 Melvin Ave. #2	Northridge	CA	91324	USA
Mengshen Furniture Factory Direct Inc.	Dreamland Mattress	2012 Farallon Dr.	San Leandro	CA	94577	USA

Account	DBA Name	Address	City	State	Zip Code	Country
MFL Inc.	MFL Inc.	PO Box 19161	Topeka	KA	66619	USA
Michael Thomas Furniture	The MT Company	211 Old Thomasville	High Point	NC	27260	USA
Inc.		Rd.				
Milton Greens Stars Inc.	Milton Greens Stars	3375 De Forest Cir.	Jurupa Valley	CA	91752	USA
Miracle Bedding Corp.	California	518 E. Dewey Ave.	San Gabriel	CA	91776	USA
Modern Age Trading Inc.	Modern Age Trading Inc.	1115 Webster St.	Oakland	CA	94607	USA
Moonlight Slumber, LLC	University Sleep Products	60 Ann St.	Elgin	IL	60120	USA
Naders Furniture Store Inc.	Naders La Popular	2201 Marine Ave.	Gardena	CA	90249	USA
National Mattress Corp.	National Mattress Corp.	1214 E. Florence Ave.	Los Angeles	CA	90001	USA
Naturally Beds Inc.	Arizona Premium Mattress	22201 N. 24 Ave.	Phoenix	AZ	85027	USA
Nature Sleep System,	Jazvin	3510 Hobson Rd.,	Woodridge	IL	60517	USA
LLC		Ste. 204				
New Generation Mattress	NGMM	355 W. Oak St.	San	CA	92401	USA
Manufacturing Inc.			Bernardino			
Nitori USA Inc.	Aki Home	4655 Mills Cir.	Ontario	CA	91764	USA
Norix Group Inc.	Norix Group Inc.	1 Innovation Dr.	West Chicago	IL	60185	USA
Octaspring US Inc.	Dormeo Octaspring	1901 10th St., Ste. 500	Plano	TX	75074	USA
Oddello Industries, LLC	Oddello Industries, LLC	430 Berg Ln.	Morristown	TN	37813	USA
Old West Mattress Co,	Old West Mattress	1055 S. Jason St.	Denver	CO	80223	USA
LLC	Company					
Oregon Mattress	Restonic West Coast	2751 Wynooksi Rd.	Newberg	OR	97132	USA
Acquisition Company		NE				
Organic Mattresses Inc.	Organic Mattresses Inc.	1335 Harter Pkwy	Yuba City	CA	95993	USA
Ortho Mattress Inc.	Ortho Mattress	11030 Artesia Blvd.	Cerritos	CA	90703	USA
Pacific Sleep Design Inc.	Pacific Sleep Design	1806 Goodyear Ave.	Ventura	CA	93003	USA
Pacific Urethanes, LLC	Pacific Urethanes	1671 S. Champagne	Ontario	CA	91761	USA
		Ave.				
Pacific West Furniture Inc.	Royal Mattress	688 Arrow Grand Cir.	Covina	CA	91722	USA

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Account	DBA Name	Address	City	State	Zip Code	Country
Palmpring USA Inc.	Palmpring Organic Mattress	110 W. Green St.	Pasadena	CA	91105	USA
Paramount Industrial Cos. Inc.	Paramount Sleep	1112 Kingwood Ave.	Norfolk	VA	23502	USA
Paramount Mattress Inc.	Paramount Mattress Inc.	2900 E. Olympic Blvd.	Los Angeles	CA	90023	USA
Peacelily Sleep	Peacelily Sleep	25 Sanderson Rd.	Bull Creek	WA	6149	Australia
Pleasant Mattress Inc.	Pleasant Mattress Inc.	375 S. West Ave.	Fresno	CA	93706	USA
PPJ, LLC	Customatic Adjustable Bedz	2 Carsha Dr.	Natick	MA	01760	USA
Pragma Corporation	Pragma Corporation	94 County Line Rd.	Colmar	PA	18915	USA
PranaSleep, LLC	PranaSleep	12660 Bonita Beach Rd.	Bonita Springs	FL	34135	USA
Prestige Fabricators Inc.	Prestige Fabricators Inc.	905 Hwy. 49 South	Asheboro	NC	27205	USA
Primo Literie Inc.	Primo International	7000 Hochelaga E	Montreal	QC	H1N1Y7	CA
Progressive Products Inc.	Progressive Products Inc.	1650 7th St.	Riverside	CA	92507	USA
PT. Graha Seribusatujaya	PT. Graha Seribusatujaya	JI. Cibaligo KM 2.8 Cimahi Selatan	Cimahi	AC	40534	Indonesia
Puffy, LLC	Puffy Mattress	13070 Saticoy St.	North Hollywood	CA	91605	USA
Purple Innovation, LLC	Purple	4100 N. Chapel Ridge Rd., Ste. 200	Lehi	UT	84043	USA
Quality Bedding Inc.	The Good Bed Guys	1922 Placentia Ave., Unit #4	Costa Mesa	CA	92627	USA
Quality Padilla Mattress	Quality Padilla Mattress	4650 Ardine St.	Cudahy	CA	90281	USA
Quality Sleep Shop	My Green Mattress	1519 W. 55th St.	La Grange Highlands	IL	60525	USA
Raul Lopez	Coast to Coast Mattress	168 Williams Rd.	Salinas	CA	93905	USA
ReliefMart Inc.	Relief-Mart Inc.	28505 Canwood Rd., Ste. C	Agoura Hills	CA	91301	USA

Account	DBA Name	Address	City	State	Zip Code	Country
REM Sleep Solutions Inc.	REM Sleep Solutions Inc.	355 W. Crowther Ave., Ste. E	Placentia	CA	92870	USA
Rest Easy, LLC	Pacific Mattress Co.	645 W. 9th St. # 726	Los Angeles	CA	90015	USA
Rest-Medic Sleep Products	Rest-Medic Sleep Products/Luen Tai Global LTD	318 S. Lemon Ave.	Walnut	CA	91789	USA
Restwell Mattress Co.	Restwell Mattress Factory	9901 W. 74th St. #120	Eden Prairie	MN	55344	USA
Richfield Bedding Inc.	Richfield Bedding Inc.	1160 Monterey Pass Rd.	Monterey Park	CA	91754	USA
Rodriguez Mattress Company	Rodriguez Mattress Company	13373 Perris Blvd., Ste. F-502	Moreno Valley	CA	92553	USA
Royal-Pedic Mattress Manufacturing, LLC	Royal-Pedic Mattress Manufacturing, LLC	341 N. Robertson Blvd.	Beverly Hills	CA	90211	USA
Safe For Home Products, LLC	Naturepedic	16925 Park Circle Dr.	Chagrin Falls	OH	44023	USA
Salt Lake Mattress and Manufacturing Company	Serta, Sunset, Restonic	1620 Empire Rd.	Salt Lake City	UT	84104	USA
SBL, LLC	SBI, LLC	5645 W. 31st St.	Cicero	IL	60804	USA
Seahawk Designs Inc.	Seahawk Designs Inc.	6550 Van Buren Blvd., Ste. G	Riverside	CA	92503	USA
Sealy Mattress Manufacturing Company, LLC	Sealy Mattress Manufacturing Company	1000 Tempur Way	Lexington	KY	40511	USA
Select Comfort Retail Corporation	Sleep Number	1001 3rd Ave. S	Minneapolis	MN	55404	USA
Seltyk Mattress Inc.	Seltyk Mattress Inc.	724 E. 61st St.	Los Angeles	CA	90001	USA
Sentient Enterprises Inc.	Foam and Cushion	3482 Clayton Rd.	Concord	CA	94519	USA
Serta Simmons Bedding, LLC	Serta and Simmons	2451 Industry Ave.	Doraville	GA	30360	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Shen Zhen L&T Industrial Co. LTD	Luen Tai Global LTD	Luen Tai Industrial Park 21, Guanguang Rd.	Guanming Shenzhen	GuangDong	518107	CHN
ShenZhen Yun Lee Sponge Products Co. LTD	Luen Tai Global LTD	Room 2616, New Tech Plaza 34 Tai Yau St.	San Po Kong	Kowloon	na	HKG
Shenzhen Yun Lee Sponge Products Co. LTD	Shenzhen Yun Lee Sponge Products Co. LTD	Luan Tai Industrial Park, 21 Guanguang Rd.	Guangming, Shenzhen	Guangdong	518107	CHN
Shepherd's Dream, LLC	Shepherd's Dream, LLC	PO Box 516	Montague	CA	96064	USA
Sherwood West, LLC	Sherwood West, LLC	2830 NE. 29th St.	Ft. Lauderdale	FL	33306	USA
Shevick Sales Corp.	Sleep on Latex	3536 W. Potomac Ave.	Chicago	IL	60651	USA
Sinomax USA Inc.	Sinomax USA Inc.	2901 Wilcrest Dr., Ste. 100	Houston	TX	77042	USA
Sleep Bedding Inc.	Sleep Bedding Inc.	1215 S. Eastern Ave.	Los Angeles	CA	90022	USA
Sleep Studio, LLC	Authentic Comfort	295 Fifth Ave., Ste. 1121	New York	NY	10016	USA
SleepAir Mattress	SleepAir Mattress	5411 Telegraph Rd.	Commerce	CA	90040	USA
Sleeping Pure, LLC	Sleeping Pure	4545 Skyway Dr.	Olivehurst	CA	95961	USA
Soaring Heart Natural Bed Company	Soaring Heart Natural Bed Company	4918 17th Ave. NW, Ste. 100	Seattle	WA	98107	USA
Solstice Sleep Products Inc.	Solstice Sleep Products Inc.	3720 W. Broad St.	Columbus	ОН	43228	USA
Somnium Inc.	Somnium Inc.	PO Box 1804	Venice	CA	90294	USA
Sound Sleep Products Inc.	Sound Sleep Products Inc.	3003 W. Valley Hwy E	Sumner	WA	98390	USA
South Bay International Inc.	South Bay International Inc.	8570 Hickory Ave., Ste. 150	Rancho Cucamonga	CA	91739	USA
Southerland Inc.	Southerland Inc.	1973 Southerland Dr.	Nashville	TN	37207	USA
Span America Medical Systems Inc.	Span America Medical Systems	70 Commerce Center	Greenville	SC	29615	USA

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Account	DBA Name	Address	City	State	Zip Code	Country
Star Seeds Co, LTD	Star Seeds Co, LTD	No. 5, Lu-Kung South 2 Rd. Chang- Pin Industrial Park Lu-Kang	Changhua	СНА	50544	Taiwan
Sterling Mattress Manufacturing, LLC	Kings Rest	391 S. Alta Ave., Ste. 102	Dinuba	CA	93618	USA
Suite Sleep Inc.	Suite Sleep	4699 Nautilus Ct. S., Ste. 403	Boulder	CO	80301	USA
Sweet Dreams	Sweet Dreams	521 Industrial Dr.	Livingston	CA	95358	USA
Technogel US Inc.	Technogel US	730 Holiday Dr., Ste. 330	Pittsburgh	PA	15220	USA
Teh Tai Bed Co. Inc.	Teh Tai Bed Co. Inc.	701 E. Valley Blvd.	San Gabriel	CA	91776	USA
Tempur Production USA, LLC	Mountain Top Foam	25 Elmwood Rd.	Mountain Top	PA	18707	USA
Tempur Sealy International Inc.	Tempur Sealy	1000 Tempur Way	Lexington	KY	40511	USA
The Bedding Group Inc.	The Bedding Group Inc.	2350 5th St.	Rock Island	IL	61201	USA
The Mattress Man	The Mattress Man	11727 Washington Blvd.	Whittier	CA	90606	USA
The Mattress Man Inc.	The Mattress Man Inc.	11727 Washington Blvd.	Whittier	CA	90606	USA
The Natural Mattress Store, LLC	The Natural Mattress Store	816 4th St.	San Rafael	CA	94901	USA
The Original Mattress Factory Inc.	The Original Mattress Factory	4930 State Rd.	Cleveland	ОН	44134	USA
The Princess Mattress Inc.	The Princess Mattress	327 S. Mt Vernon Ave.	San Bernardino	CA	92410	USA
Therapedic of New England, LLC	Therapedic of New England	135 Spark St.	Brockton	MA	02302	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Therapedic Sleep	Bedding Industries of	1375 Jersey Ave.	North	NJ	08902	USA
Products Inc.	America		Brunswick			
Tualatin Sleep Products	Englander	12225 SW Myslony St.	Tualatin	OR	97062	USA
Inc.						
Turner Express Company	FloBeds	234 E. Redwood Ave.	Fort Bragg	CA	95437	USA
Inc.						
U S Mattress	U S Mattress	477 Sequoia Pacific Blvd.	Sacramento	CA	95811	USA
United Mattress Factory	United Mattress Factory	3923 E. Belmont Ave.	Fresno	CA	93702	USA
University Loft Company	University Loft Company	2588 Jannetides Blvd.	Greenfield	IN	46140	USA
Urban Sleep Products,	Urban Sleep Products,	1550 Wewatta St.	Denver	CO	80202	USA
LLC	LLC					
Ureblock S.A. DE C.V.	Ureblock	Calle 4 Num 300	Zapopan	Jalisco	45134	MEX
US Sleep Products	US Sleep Products	3407 W. MacArthur Blvd. 3	Santa Ana	CA	92704	USA
Variety Bedding MFG	Variety Bedding MFG	1622 E. Nadeau St.	Los Angeles	CA	90001	USA
Corp.	Corp.					
Venture Products, LLC	Venture Products, LLC	376 Hollywood Ave., Ste. 209	Fairfield	NJ	7004	USA
Vietnam Glory Home	Vietnam Glory Home	Lot C1(A2), Rd. D9	Ben Cat Town	Binh Duong	82000	VNM
Furnishings Joint Stock	Furnishings Joint Stock					
Company	Company					
Vinyl Products Mfg. Inc.	Vinyl Products Mfg. Inc.	PO Box 649	Carson City	NV	89702	USA
Visionary Sleep, LLC	Visionary Sleep	2060 S. Wineville, Ste. A	Ontario	CA	91761	USA
Vispring Limited	Vispring Limited	Ernesettle Ln.	Plymouth	Devon		UK
Vi-Spring Limited	Vispring	9550 S. Eastern	Las Vegas	NV	89123	USA
		Ave., Ste. 253				
VPC Group Inc.	VPC Group	150 Toro Rd.	Toronto	ON	M3J2A9	Canada

Account	DBA Name	Address	City	State	Zip Code	Country
Wayfair, LLC	Wayfair	4 Copley Pl. Fl. 7	Boston	MA	02116	USA
Werner Media Partners,	Ghostbed	7143 W. Broward	Plantation	FL	33317	USA
LLC		Blvd.				
White Dove Mattress, LTD	White Dove Mattress, LTD	3201 Harvard Ave.	Newburgh Heights	OH	44105	USA
Wickline Bedding	Wickline Bedding	1199 Elfin Forest Rd.	San Marcos	CA	92078	USA
Enterprises	Enterprises	E				
Yan's International Inc.	Yan's International Inc.	2135 Stagecoach Rd.	Stockton	CA	95215	USA
YPY International Inc.	YPY International Inc.	14555 Griffith St.	San Leandro	CA	94577	USA
Zhejiang Alright Home	Zhejiang Alright Home	501-98, Dongrui	Hangzhou	Zhejiang	311201	CHN
Textiles Co. LTD	Textiles Co. LTD	Fourth Rd. Xintang				
		St., Xiaoshan District				
Zhejiang Glory Home	Zhejiang Glory Home	NO.555 W Kangxing	Jiashan	Zhejiang	313300	CHN
Furnishings Co. LTD	Furnishings Co. LTD	Rd. Dayun Industrial				
		Zone				
Zinus Inc.	Zinus Inc.	5731 Promontory	Tracy	CA	95377	USA
		Pkwy				
Zoma Sleep, LLC	Zoma Sleep	7167 E. Rancho	Scottsdale	AZ	85251	USA
		Vista Dr., Ste.137				

Renovators, December 31, 2022

"Renovator" means a person who renovates used mattresses for the purpose of sale, or offering for sale, in this state.

Account	DBA Name	Address	City	State	Zip Code
A&A Mattress Factory	Mattress Factory	2951 Fernwood Ave.	Lynwood	CA	90262
A&P Mattress Direct	A&P Mattress Direct	4274 S. Broadway	Los Angeles	CA	90037
Air Dreams Mattress	Air Dreams Mattress	3266 Rosemead Blvd.	El Monte	CA	91731
Armandos Mattress	Armandos Mattress	91 Santa Fe St.	Fresno	CA	93721
Blue Bell Mattress Co., LLC	King Koil Northeast	24 Thompson Rd.	East Windsor	СТ	06088
California Bedding	California Bedding	16020 E. 14th St.	San Leandro	CA	94578
Carmona Mattress	Carmona Mattress	10117 S. Main St.	Los Angeles	CA	90003
Cloud 9 Comfort	Cloud 9 Comfort	11220 Wilmington Ave.	Los Angeles	CA	90059
Comfort Bedding	Comfort Bedding	11680 Wright Rd.	Lynwood	CA	90262
Manufacturing Inc.	Manufacturing Inc.				
Comfy Mattress Mfg	Comfy Mattress Mfg.	8476 S. Central Ave.	Los Angeles	CA	90001
Cosmos Comfort Mattress	Cosmos Comfort Mattress	5914 E. Olympic Blvd.	Los Angeles	CA	90022
Cuevas Mattress Inc.	Spring Pedic Inc.	3504 E. Olympic Blvd.	Los Angeles	CA	90023
D&I Mattress	D&I Mattress	150 Schafer Rd. 17	Hayward	CA	94544
Dalia's Mattress	Dalia's Mattress	3188 N. Marks Ave., Ste. 101	Fresno	CA	93722
Dream Bedding Inc.	Dream Bedding Inc.	812 E. 59th St., Unit A	Los Angeles	CA	90001
Dreams Unlimited Mattress Co.	Dreams Unlimited Mattress Co.	87 Santa Fe	Fresno	CA	93721
Elyzeht Pena & Gerardo Pena	RG Real Good Mattress	4466 Worth St., Unit D	Los Angeles	CA	90063
F&R Furniture	F&R Furniture	689 Louisana St.	Oakland	CA	94603
Five Star Mattress's	Five Star Mattress's	1155 S. Klein Ave.	Reedley	CA	93654
Fresno Comfort Sleep	Fresno Comfort Sleep	4000 E. California Ave.	Fresno	CA	93725
Fresno Mattress Factory	Fresno Mattress Factory	745 G St.	Fresno	CA	93706
Gabriel	Dream and Rest Inc.	5901 S. Vermont Ave.	Los Angeles	CA	90044

Account	DBA Name	Address	City	State	Zip Code
Gateway Mattress Co. Inc.	Gateway Mattress Co. Inc.	624 S. Vail Ave.	Montebello	CA	90640
Gonzalez Mattress Factory	Gonzalez Mattress Factory	3620 E. Townsend Ave.	Fresno	CA	93702
Homeland Furniture Corporation	Landeros Furniture Outlet/ Casa Grande Furniture/LA Mattress Mfg.	7030 McKinley Ave.	Los Angeles	CA	90001
Horacio Mattress Company	Horacio Mattress Company	2929 E. Imperial Hwy	Lynwood	CA	90262
Iginio Martinez	Mattress and Furniture Land	1500 Brundage Ln., Unit C	Bakersfield	CA	93307
Imperial Mattress spm Inc.	Imperial Mattress spm Inc.	3440 La Grande Blvd.	Sacramento	CA	95820
James S. Kotrous	Mattress Factory	4301 Power Inn Rd.	Sacramento	CA	95826
Juanita Alvarado	R Imperial Mattress	8419 S. Central Ave.	Los Angeles	CA	90001
La. Popular Mattress	La. Popular Mattress	120 S. Aurora St.	Stockton	CA	95205
LGB Mattress, LLC	LGB Mattress, LLC	2730 N. Slater Ave.	Compton	CA	90222
M&R Mattress	M&R Mattress	1408 S. Santa Fe Ave.	Compton	CA	90221
M&V Mattress	M&V Mattress	8386 Gerber Rd., Ste. G	Sacramento	CA	95826
Matrix Mattress	Matrix Mattress	2919 N. Santa Fe Ave.	Compton	CA	90222
Mattress Shop	Mattress Shop	1025 N. Blackstone Ave.	Fresno	CA	93701
MBC Mattress Co. Inc.	MBC Mattress Co. Inc.	19270 Envoy Ave.	Corona	CA	92881
Monte Sion Mattresses	Monte Sion Mattresses	1611 Morgan Rd.	Modesto	CA	95358
National Mattress Corp.	National Mattress Corp.	1214 E. Florence Ave.	Los Angeles	CA	90001
Pedro Leal Ortega	Anthonys Furniture	1338 N. Blackstone Ave.	Fresno	CA	93702
Quality Padilla Mattress	Quality Padilla Mattress	4650 Ardine St.	Cudahy	CA	90281
Sterling Mattress	Kings Rest	391 S. Alta Ave.,	Dinuba	CA	93618
Manufacturing, LLC		Ste. 102			
Sweet Dreams	Sweet Dreams	521 Industrial Dr.	Livingston	CA	95358
Teleforo Castillo	Superior Mattress Company	3015 S. Elm Ave.	Fresno	CA	93706
U S Mattress	U S Mattress	477 Sequia Pacific Blvd.	Sacramento	CA	95811
United Mattress Factory	United Mattress Factory	3923 E. Belmont Ave.	Fresno	CA	93702

Retailers, December 31, 2022

"Retailer" means a person who sells mattresses in the state or offers to a consumer a mattress in the state through any means, including, but not limited to, by remote offering, including sales outlets or catalogs, electronically through the internet, by telephone, or through the mail.

"Sale" or "sell" means the transfer of title of a mattress for consideration, including by a manufacturer, a distributor, or a retailer for eventual consumption to a consumer in the state, including remote sales conducted through sales outlets, catalogs, or the internet or any other similar electronic means. For purposes of this chapter, a long-term lease of not less than 12 months is the same as a sale.

Account	DBA Name	Address	City	State	Zip Code	Country
101design	101design	101 N. Western Ave.	Los Angeles	CA	90004	USA
2 Chicks Fundraising, LLC	Custom Fundraising Solutions	3601 Edison Way, Ste. 5	Fremont	CA	94538	USA
3 Gooses	Custom Fundraising Solutions of San Jose	307 N. Third St. #3	Campbell	CA	95008	USA
5 Little Monkeys Bedding Inc.	5 Little Monkeys Bedding Inc.	5959 Corvette St.	Commerce	CA	90040	USA
5 Star Furnishings Inc.	Furniture Mart	4810 Watt Ave.	North Highlands	CA	95660	USA
800 Main Land, LLC	800 Main Land, LLC	577 Burke St.	San Jose	CA	95112	USA
805mattresspros	805mattresspros	185 E. Easy St. #D	Simi Valley	CA	93065	USA
88 Furniture	88 Furniture	38322 30th St. E	Palmdale	CA	93550	USA
9 Ten Design Inc.	9 Ten Design Inc.	22061 Capistrano Ln.	Huntington Beach	CA	92646	USA
A Diamond Production Inc.	The Futon Shop	2150 Cesar Chavez St.	San Francisco	CA	94124	USA
A La Carte	A La Carte	230-H E. Betteravia Rd.	Santa Maria	CA	93454	USA
A Plus Furniture & Mattresses Inc.	A Plus Furniture & Mattresses Inc.	3330 E. Florida Ave., Ste. A	Hemet	CA	92544	USA

Account	DBA Name	Address	City	State	Zip Code	Country
A Royal Suite Inc.	A Royal Suite Home Furnishings and Select Home Furnishings	26536 Carl Boyer Dr.	Santa Clarita	CA	91350	USA
A to Z Furniture Outlet	A to Z Furniture Outlet	9457 Firestone Blvd.	Downey	CA	90241	USA
A&A Mattress Factory	Mattress Factory	2951 Fernwood Ave.	Lynwood	CA	90262	USA
A&C Mattress Pros, LLC	Best Los Angeles Mattress Sale	11766 W. Pico Blvd.	Los Angeles	CA	90064	USA
A&E Santagati Inc.	A&E Santagati Inc.	144 E. 5th St.	Oxnard	CA	93030	USA
A&P Mattress Direct	A&P Mattress Direct	4274 S. Broadway	Los Angeles	CA	90037	USA
AAA Ideal Mattress Inc.	AAA Ideal Mattress Inc.	1310 N. Melrose Dr., Ste. I	Vista	CA	92083	USA
Aadvi, LLC	Bedandwood.com, Shenall.com	3851 Inverness Rd.	Fairfax	VA	22033	USA
Aaron's Inc.	Aaron's Inc.	400 Galleria Pkwy SE, Ste. 300	Atlanta	GA	30339	USA
Abaud Inc.	Michaels Superstore	14502 Whittier Blvd.	Whittier	CA	90605	USA
Ace Furniture	Ace Furniture	1595 Holiday Ln. #B2	Fairfield	CA	94534	USA
Ace Mattress Store	Ace Mattress Store	1680 N. Moorpark Rd.	Thousand Oaks	CA	91360	USA
Adir International, LLC	Curacao	1605 W. Olympic Blvd., Ste. 600	Los Angeles	CA	90015	USA
ADJAR Inc.	The Mattress Store	2375 Sepulveda Blvd.	Torrance	CA	90501	USA
ADSHA, LLC	Mattress Nation	296 Lighthouse Ave., Ste. D	Monterey	CA	93940	USA
Aetna Furniture Inc.	Aetna Furniture Store	3072 W. Pico Blvd.	Los Angeles	CA	90006	USA
Affordable Furniture	Affordable Furniture	2810 E. Main St.	Ventura	CA	93003	USA
Affordable Home Furniture & Mattress	Affordable Home Furniture & Mattress	7300 Valjean Ave.	Van Nuys	CA	91406	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Affordable Home Furniture	Affordable Home	7300 Valjean Ave.	Van Nuys	CA	91406	USA
Inc.	Furniture					
AgilityBed Inc.	ShopTherapedic	103 College Rd. E, 2nd Fl.	Princeton	NJ	08540	USA
A-Ideal Furniture	A-Ideal Furniture	1345 W. Holt Blvd.	Ontario	CA	91762	USA
Air Dreams Mattress	Air Dreams Mattress	3266 Rosemead Blvd.	El Monte	CA	91731	USA
Airweave, LLC	Airweave, LLC	1871 Sedgwick Ave., #3D C/O Jennifer Vargas	Bronx	NY	10453	USA
Al Davis Furniture Inc.	Mattress World	4733 Redland Dr.	San Diego	CA	92103	USA
Alanis Furniture	Alanis Furniture	3958 International Blvd.	Oakland	CA	94601	USA
Alejandra Gonzalez	Alejandra's Furniture	119 E. Tulare St.	Dinuba	CA	93618	USA
Alfonsos Furniture,	Alfonsos Furniture,	812 N. Maclay Ave.	San Fernando	CA	91340	USA
Electronics & Appliances	Electronics, & Appliances					
Inc.	Inc.					
Ali Abdullah	US Furniture and Cost U	5048 N. Blackstone St.,	Fresno	CA	93710	USA
	Less Furniture	112	Descussors		00000	
All American Mattress & Recliners	All American Mattress and Recliners	680 Beaumont Ave.	Beaumont	CA	92223	USA
All N One Move	All N One Furniture	504 S. Main St.	Yreka	CA	96097	USA
All Out Caring	Acts Thrift Store	232 E. Foothill Blvd.	Pomona	CA	91767	USA
All Sleep Products Inc.	A BetterBed Mattress Factory	2686 N. Clovis Ave., #106	Fresno	CA	93727	USA
Allen's Furniture	Allen's Furniture	427 S. Harbor	Fullerton	CA	92632	USA
Al's Furniture	Al's Furniture	1072 E. Santa Clara St.	San Jose	CA	95116	USA
Al's Furniture Inc.	Al's Furniture Inc.	6340 McHenry Ave.	Modesto	CA	95356	USA
Altitude Collection, LLC	Allswell	702 SW 8th St., MS 0555	Bentonville	AR	72716	USA
Alvarez Furniture	Alvarez Furniture	949 Sebastopol Rd.	Santa Rosa	CA	95407	USA
AM Orange County Inc.	Americas Mattress OC	1915 E. Katella Ave.	Orange	CA	92867	USA
Amazing Finds, LLC	Amazing Finds	616 Cedar St.	Red Bluff	CA	96080	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Amazon.com Services,	Amazon.com Services,	PO Box 81207,	Seattle	WA	98108	USA
LLC	LLC	Attn: Tax Dept.				
Ambiance Unlimited Inc.	Ambiance Unlimited Inc.	PO Box 14050	Palm Desert	CA	92255	USA
Ambience Inc.	City Mattress Outlet	2111 Moffat Blvd.	Manteca	CA	95336	USA
Ambience Inc.	Ambience Furniture	2111 Moffat Blvd.	Manteca	CA	95336	USA
American Bedding Mattress	American Bedding	1010 W. Barkley Ave.	Orange	CA	92868	USA
American Bedding Mfg. Inc.	American Bedding Mfg. Inc.	2110 Redfern Dr.	Athens	TN	37303	USA
American Fine Furnishing	American Fine Furnishing	1789 E. Hammer Ln.	Stockton	CA	95210	USA
American Freight Outlet Stores, LLC	American Freight Outlet Stores, LLC	300 Harmon Meadow Blvd., 6th Fl.	Secaucus	NJ	07094	USA
American Furniture Gallery Inc.	American Furniture Galleries	8301 Belvedere Ave., #200	Sacramento	CA	95826	USA
American Furniture Warehouse Corporation	American Furniture Galleries	8301 Belvedere Ave., #200	Sacramento	CA	95826	USA
American Medical & Equipment Supply Inc.	American Medical & Equipment Supply Inc.	3725 Union Ave.	San Jose	CA	95124	USA
American National Manufacturing	American National Manufacturing	225 Mariah Cir.	Corona	CA	92879	USA
American Oak Wholesalers and Auction Co. Inc.	American Oak Furniture	2650 Ramada Dr.	Paso Robles	CA	93446	USA
American Pacific Plastic Fabricators Inc.	Sterling Sleep Systems	7130 Fenwick Ln.	Westminster	CA	92683	USA
American Tex-Chem Corporation	American Tex-Chem Corporation	PO Box 431	San Bernardino	CA	92402	USA
American Way Management Inc.	American Way Thrift Store	8237 Sepulveda Pl.	Panorama City	CA	91402	USA

Account	DBA Name	Address	City	State	Zip Code	Country
American Wholesale Furniture	American Wholesale Furniture	28075 Jefferson Ave.	Temecula	CA	92590	USA
America's Discount Furniture Inc.	America's Discount Furniture Inc.	2520 Dominic Dr., Ste. E	Chico	CA	95928	USA
Amore Beds, LLC	Amore Beds	PO Box 388555	Chicago	IL	60638	USA
Amparo's Home Furniture Inc.	Amparo's Home Furniture Inc.	7252 Reseda Blvd.	Reseda	CA	91335	USA
AMVETS Department of CA Service Foundation	AMVETS Thrift Stores	12345 Euclid St.	Garden Grove	CA	92840	USA
Ana Enterprise Inc San Francisco	Ana Furniture	570 Townsend St.	San Francisco	CA	94103	USA
Ana Enterprise Inc San Jose	Ana Furniture	5353 Almaden Expy, C25	San Jose	CA	95118	USA
Ana Enterprise Inc Union City	Ana Furniture	32111 Union Landing Blvd.	Union City	CA	94587	USA
Ana Global Inc.	Ana Furniture	3011 S. El Camino Real	San Mateo	CA	94403	USA
Ana L. Rodriguez	Ana's Furniture	1688 N. Beale Rd.	Marysville	CA	95901	USA
Anchortex Corporation	Anchortex Corporation	420 Commerce Ln.	West Berlin	NJ	08091	USA
Andrew's Furniture Inc.	Andrew's Furniture	2926 Nolana Ct	Antelope	CA	95843	USA
Angel View Inc.	Angel View Inc.	67625 Hwy 111 7A	Cathedral City	CA	92234	USA
Angel's Mattress Co.	Angel's Mattress Co.	1016 E. Florence Ave.	Los Angeles	CA	90001	USA
Angelus Furniture Outlet Inc.	West Coast Living	12622 Monarch St.	Garden Grove	CA	94821	USA
Anhoa Corporation	Payless Furniture Source	4295 University Ave.	San Diego	CA	92105	USA
Ann Charlie Inc.	United Furniture Club	10075 E. Estates Dr.	Cupertino	CA	95014	USA
Anna's Furniture	Anna's Furniture	1574 N. Blackstone Ave., Ste. 106	Fresno	CA	93703	USA
Anthony's Furniture	Anthony's Furniture	130 Union Ave.	Bakersfield	CA	93307	USA

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Account	DBA Name	Address	City	State	Zip Code	Country
AP Furniture	AP Furniture	7895 Broadway	Lemon Grove	CA	91945	USA
Apartment Furnishings	Apartment Furnishings	1200 W. Risinger Rd.	Fort Worth	TX	76134	USA
Company Inc.	Company Inc.					
Apollo Mattress Inc.	Luma Sleep	11523 Palmbrush Trail, #126	Bradenton	FL	34211	USA
Arhaus, LLC	Arhaus Furniture	51 E. Hines Hill Rd.	Boston Heights	OH	44236	USA
Ariana Manufacturing Enterprises Inc.	Comfort Zone	PO Box 20238	Oxnard	CA	93034	USA
Arias Furniture	Arias Furniture	4402 S. Vermont	Los Angeles	CA	90037	USA
Arkitektura Insitu, LLC	Arkitektura	560 Ninth St.	San Francisco	CA	94103	USA
Armandi Babyland Inc.	Babyland	7134 Topanga Cyn	Canoga Park	CA	91303	USA
Armando's Furniture, LLC	Armando's Furniture, LLC	15337 Bonanza Rd.	Victorville	CA	92392	USA
Art of Sleep, LLC	2920 Sleep	PO Box 1471	Mammoth Lakes	CA	93546	USA
Artak Rostomyan	California Mattress Stores	900 W. Glenoaks Blvd., Unit D	Glendale	CA	91202	USA
Arte Fina Inc.	Arte Fina Inc.	13830 Ventura Blvd.	Sherman Oaks	CA	91423	USA
Arte Finest Furniture	Arte Finest Furniture	1804 E. Artesia Blvd.	Long Beach	CA	90805	USA
Ascion, LLC	Reverie	750 Denison Ct.	Bloomfield Hills	MI	48302	USA
ASHCOMM, LLC	Ashley Furniture HomeStore	One Ashley Way	Arcadia	WI	54612	USA
Ashley Global Retail, LLC	Ashley Furniture Home Store	1 Ashley Way	Arcadia	WI	54612	USA
Ashraf Nasser	Grant Line Furniture	10461 Grant Line Rd., Ste. 120	Elk Grove	CA	95624	USA
Aslan Mattress, LLC	Aslan Mattress	233 Harbor View Ln.	Maryville	TN	37801	USA
At Home Stores, LLC	At Home	1600 E. Plano Pkwy	Plano	TX	75074	USA
Aurora Sanchez	S C Mattress	2800 S. Central Ave.	Los Angeles	CA	90011	USA
Avalon Liquidators Inc.	BidRL.com Santa Rosa	PO Box 2409	Santa Rosa	CA	95405	USA

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Account	DBA Name	Address	City	State	Zip Code	Country
Avatar Enterprises Inc.	Comfortex	1680 Wilkie Dr., PO Box 850	Winona	MN	55987	USA
Avocado Mattress, LLC	Avocado Green Mattress	12 Hudson Pl., Ste. 100-105	Hoboken	NJ	07030	USA
Axel Bloom, LLC	Axel Bloom	24422 Main St. # 508	Carson	CA	90745	USA
Ayon Furniture Mattress Corp.	Furniture Mattress	4368 S. Vermont Ave.	Los Angeles	CA	90037	USA
AZ Mattress, LLC	Mattress by Appointment Glendale	4121 Pennsylvania Ave., Ste. D	Glendale	CA	91214	USA
B R and S Enterprises Inc.	Muebleria Plaza Furniture	625 W. Clinton Ave.	Fresno	CA	93705	USA
B&O Furniture	B&O Furniture	17049 Valley Blvd., Ste. G	Fontana	CA	92335	USA
B&P Furniture Inc.	Warehouse Furniture	6390 Artesia Blvd.	Buena Park	CA	90620	USA
Baker Bros Appliance	Baker Bros Appliance	31 E. Fifth St.	Watsonville	CA	95076	USA
Banibal Youeil	Bidrl.com	1125 W. 14th St.	Merced	CA	95340	USA
Banner Mattress Inc.	Banner Mattress	1501 E. Cooley Dr., Unit B	Colton	CA	92324	USA
Barclay Butera Inc.	Barclay Butera Inc.	17335 Mount Wynne Cir.	Fountain Valley	CA	92708	USA
Barnhardt Manufacturing Company	BedInABox	1100 Hawthorne Ln.	Charlotte	NC	28205	USA
Barrons Furniture and Appliance	Barrons Furniture and Appliance	31948 Mission Trail	Lake Elsinore	CA	92530	USA
Barr's Furniture Inc.	Barr's Furniture	5664 Mission Blvd.	Riverside	CA	92509	USA
Bassett Direct NC, LLC	Bassett Direct NC, LLC	4501 Landover Rd.	Greensboro	NC	27407	USA
Bay Area Furniture	Bay Area Furniture	1861 Whipple Rd.	Hayward	CA	94544	USA
BCS Furniture	BCS Furniture	440 S. E St.	San Bernardino	CA	92401	USA
BDF Acquistion Corp.	Bob's Discount Furniture	428 Tolland Turnpike	Manchester	СТ	06042	USA
Beach Trading Co. Inc.	www.buydig.com	80 Carter Dr.	Edison	NJ	08817	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Bear Creek Furniture	Bear Creek Furniture	3008 E. Hammer Ln., 117	Stockton	CA	95212	USA
Bear Mattress, LLC	Bear Mattress	720 Monroe St., Ste. C508	Hoboken	NJ	07030	USA
Beck's Furniture	Beck's Furniture	11840 Folsom Blvd.	Rancho Cordova	CA	95742	USA
Bed Bath & Beyond Inc.	Bed Bath & Beyond Inc.	650 Liberty Ave.	Union	NJ	07083	USA
Bedding Pros, LLC	US-mattress	35799 Industrial Rd.	Livonia	MI	48150	USA
Bedgear, LLC	Bedgear	1953 Langston St.	Rock Hill	SC	29730	USA
BedGuys Inc.	Comfort Zone	3541 S. Market St.	Redding	CA	96001	USA
BedMart	BedMart	10200 SW Commerce Cir.	Wilsonville	OR	97070	USA
Bedquarters Inc.	Manteca Bedquarters	115 W. Yosemite Ave.	Manteca	CA	95336	USA
Bedroom & More Inc.	Bedroom & More Inc.	1676 Market St.	San Francisco	CA	94102	USA
Bedroom and Sofa Discounters	Bedroom and Sofa Discouters	2690 Sunrise Blvd.	Rancho Cordova	CA	95742	USA
Bedroom Express Inc.	Home Gallery Bedroom Express	426 El Camino Real	San Bruno	CA	94066	USA
Bedroom Outlet	Bedroom Outlet	2901 Geary St.	San Francisco	CA	94118	USA
Beds 4 U, LLC	Beds 4 U	5959 Hollister Ave.	Goleta	CA	93117	USA
Beds For Less Inc.	Ashley/Beds For Less	579 Rossanley Dr.	Medford	OR	97501	USA
Beds Unlimited Inc.	Beds Unlimited	6949 Topanga Canyon Blvd.	Canoga Park	CA	91303	USA
Bedtime Mattress & More Inc.	Bedtime Mattress & More Inc.	523 W. Arrow Hwy	San Dimas	CA	91773	USA
Bella's Furniture	Bella's Furniture	617 Winmoore Way, Sutie G	Modesto	CA	95358	USA
Belnick Retail, LLC	BizChair	4350 Ball Ground Hwy	Canton	GA	30114	USA
Berkeley Ergonomics Inc.	Berkeley Ergonomics	2126 S. Green Privado	Ontario	CA	91761	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Berkeley Kids Room	Berkeley Kids Room	6022 College Ave.	Oakland	CA	94605	USA
Best Buy Stores L.P.	Best Buy	7601 Penn Ave. S,	Richfield	MN	55423	USA
		Attn: Tax Dept.				
Best Choice Products Inc.	Best Choice Products	15101 Red Hill Ave.,	Tustin	CA	92780	USA
	Inc.	Ste. 100				
Best Deal	Best Deal	12353 Mariposa Rd. C-1	Victorville	CA	92394	USA
Best Furniture, LLC	Best Furniture, LLC	385 Tully Rd.	San Jose	CA	95111	USA
Best Home Furniture	Best Home Furniture	570 W. Holt Ave.	Pomona	CA	91768	USA
Best Mattress and	Best Mattress and	3102 San Luis Rey Rd.	Oceanside	CA	92058	USA
Furniture Buys	Furniture Buys					
Best Price Furniture	Best Price Furniture	3009 Middlefield Rd.	Redwood City	CA	94063	USA
Best Price Furniture &	Best Price Furniture &	3141 Bechelli Ln.	Redding	CA	96002	USA
Mattress, LLC	Mattress					
Best Quality Mattress	Best Quality Mattress	130 W. Walnut Ave., A4	Perris	CA	92571	USA
Best Rest Mattress, LLC	Best Rest Mattress	609 1st St.	Exeter	CA	93221	USA
BestPrice Furniture	BestPrice Furniture	14750 E. 14th St.	San Leandro	CA	94578	USA
Beverly Hills Mattress Inc.	Mattress Store Pasadena	530 S. Lake Ave. 505	Pasadena	CA	91101	USA
BF Sleep, LLC	Big Fig Mattress	3201 Harvard Ave.	Newburgh	OH	44105	USA
			Heights			
BG Furniture Inc.	Casa Leaders Furniture	6700 Garfield Ave.	Bell Gardens	CA	90201	USA
Biancas Furniture	Biancas Furniture	298 E. Bellevue Rd.	Atwater	CA	95301	USA
BidRL.com	BidRL.com	460 N. Kilroy Rd.	Turlock	CA	95380	USA
Big Als Furniture Discount	Big Als Furniture	1515 Harbor Blvd.	West	CA	95691	USA
			Sacramento			
Big Brothers Home	Big Brothers Home	1515 Harbor Blvd.	West	CA	95691	USA
Furnishings, LLC	Furnishings, LLC		Sacramento			
Big Lots Stores Inc.	Big Lots	4900 E. Dublin Granville Rd.	Columbus	OH	43081	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Big Outlet	Big Outlet	8472 Otis St.	South Gate	CA	90280	USA
Bio Sleep Concept Inc.	Bio Sleep Concept	5919 Intervale Dr.	Riverside	CA	92506	USA
Birnbaum Inc.	Mattress By Appointment	700 Front St., Ste. 604	San Diego	CA	92101	USA
BJ's Wholesale Club Inc.	BJ's Wholesale Club	25 Research Dr., ATTN: Sales Tax C-2	Westborough	MA	01581	USA
BlackPort Descanso Corp.	Boxdrop Mattress of Valencia	24730 Ave. Tibbitts	Santa Clarita	CA	91355	USA
BLST Northstar, LLC	BLST Northstar, LLC	13300 Pioneer Trail	Eden Prairie	MN	55347	USA
BLST Sales Marketing and Servicing, LLC	Fingerhut	13300 Pioneer Trail	Eden Prairie	MN	55347	USA
Blu Dot Design & Manufacturing Inc.	Blu Dot Design & Manufacturing Inc.	1321 Tyler St. NE	Minneapolis	MN	55413	USA
Blue Bell Mattress Co., LLC	King Koil Northeast	24 Thompson Rd.	East Windsor	СТ	6088	USA
Blue Blossom Corp.	Stephie's Furniture	158 E. 58th St.	Los Angeles	CA	90011	USA
BML Superior168 Inc.	B Plus Furniture	1001 S. San Gabriel Blvd.	San Gabriel	CA	91776	USA
Bob Barker Company Inc.	Bob Barker Company Inc.	134 N. Main St.	Fuquay-Varina	NC	27526	USA
Bob Manoff	Mattress Bob	9434 Kearny Mesa Rd.	San Diego	CA	92126	USA
Boll & Branch, LLC	Boll & Branch, LLC	1 Prospect St.	Summit	NJ	07901	USA
Bolsa Furniture	Bolsa Furniture	9928 Bolsa Ave.	Westminster	CA	92683	USA
Bordonas Oakdale Furniture, TV & Appliances Inc.	Bordonas Oakdale Furniture, TV & Appliances Inc.	102 W. F St.	Oakdale	CA	95361	USA
Borislav Paunovic	BoxDrop Riverside	11651 Sterling Ave., Ste. G	Riverside	CA	92503	USA
Bourdon's Institutional Sales Inc.	Bourdon's Institutional Sales Inc.	85 Plains Rd.	Claremont	NH	3743	USA
BoxDrop Benicia	BoxDrop Benicia	3820 Industrial Way, Ste. S	Benicia	CA	94510	USA

Account	DBA Name	Address	City	State	Zip Code	Country
BoxDrop in the Sierra Foothills	BoxDrop Grass Valley	504 Whiting St.	Grass Valley	CA	95945	USA
BoxDrop JBB, LLC	BoxDrop JBB	1535 N. Baker Ave., Ste. 1A	Ontario	CA	91764	USA
BoxDrop JPL, LLC	BoxDrop Mattress San Bernardino	200 E. Highland Ave.	San Bernardino	CA	92404	USA
BoxDrop Mattress & Furniture Direct	BoxDrop Mattress & Furniture Direct	1764 S. Broadway St.	Santa Maria	CA	93454	USA
BoxDrop Mattress Fresno, LLC	BoxDrop Mattress Fresno, LLC	3768 N. Blackstone Ave.	Fresno	CA	93276	USA
BoxDrop Mattress of the Central Coast	BosDrop Mattress of the Central Coast	1540 W. Branch St.	Arroyo Gramde	CA	93420	USA
BoxDrop of El Cajon	BoxDrop El Cajon	762 N. Johnson Ave., Ste. 101	El Cajon	CA	92020	USA
BoxDrop San Diego Inc.	BoxDrop San Diego	1205 W. Morena Blvd., Ste. C	San Diego	CA	92110	USA
BoxDrop Susanville	BoxDrop Susanville	1015 Main St.	Susanville	CA	96130	USA
Boyd Flotation Inc.	Boyd Specialty Sleep	2440 Adie Rd.	Maryland Heights	MO	63043	USA
Brawley Superior Furniture Co. Inc.	Brawley Superior Furniture	534 E St.	Brawley	CA	92227	USA
Brentwood City Furniture Inc.	City Furniture Gallery	2410 Sand Creek Rd.	Brentwood	CA	94513	USA
Brentwood Home, LLC	Simply Modern Mattress	570 A N. Gilbert St.	Fullerton	CA	92833	USA
Brian Williams	Mattresses By Appointment	9055 Locust St.	Elk Grove	CA	95624	USA
Brianna's Home Furnishings	Brianna's Furniture	1705 Crows Landing Rd.	Modesto	CA	95358	USA
Briganti Enterprise Inc.	Mattress Central	3319 Glendale Blvd.	Los Angeles	CA	90039	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Brooklyn Bedding, LLC	Dreamfoam Bedding, Brooklyn Bedding, Helix Sleep, Bear Mattress	5301 W. Bethany Home Rd.	Glendale	AZ	85301	USA
Brothers' Furniture	Brothers' Furniture	1103 El Camino Real	South San Francisco	CA	94080	USA
Brunswick Mattress Warehouse	Brunswick Mattress Warehouse	1021 Bay Blvd., Ste. J	Chula Vista	CA	91911	USA
Bryte Inc.	Bryte Labs	221 Main St. 570	Los Altos	CA	94022	USA
Budget Furniture	Budget Furniture Outlet	1050 Highland Ave., Ste. G	National City	CA	91950	USA
Budget Furniture Corp.	My Budget Furniture	7854 Ronson Rd., Ste. B	San Diego	CA	92111	USA
Bush Interiors Inc.	Bush Interiors Inc.	169 N. La Brea Ave., Ste. D	Los Angeles	CA	90036	USA
C K & Lila Hansen Inc.	Hansens Furniture	6109 Winton Way	Winton	CA	95350	USA
C&A Swinney Inc.	Evans' Furniture Galleries	379 Epley Dr.	Yuba City	CA	95991	USA
C&H Furniture Inc.	Furniture City	14237 San Pablo Ave.	San Pablo	CA	94806	USA
C&M Trade	All Access Shop	1603 Capitol Ave., Ste. 314	Cheyenne	WY	82001	USA
Cafm Group Corp.	Good Deals	6336 Pacific Ave.	Stockton	CA	95207	USA
Cal Closets Retail Inc.	California Closets	1414 Harbour Way S., Ste. 1750	Richmond	CA	94804	USA
Cal Deals	Cal Deals Furniture	149 Granada Dr., Ste. A	San Luis Obispo	CA	93401	USA
California Furniture Depot	California Furniture Depot	43807 15th St. W.	Lancaster	CA	93534	USA
Callejas Custom Mattress	Callejas Custom Mattress	1300 E. Edinger, Ste. A	Santa Ana	CA	92705	USA
Calvin Furniture	Calvin Furniture	8558 Westminster Blvd.	Westminster	CA	92683	USA
Camila's Furniture Inc.	Camila's Furniture Inc.	356 Eagle Nest Dr.	Diamond Bar Ca	CA	91765	USA

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Campus Loft Company	Campus Loft Company	34 Westcliff, Ste. 100	Laguna Niguel	CA	92677	USA
Inc.						
Canclini TV & Appliance	Canclini TV & Appliance	636 S. Franklin St.	Fort Bragg	CA	95437	USA
Cantoni Orange County	Cantoni	4800 Alpha Rd.	Dallas	TX	75244	USA
Inc.						
Canyon Mattress and	Canyon Mattress and	31592 Railroad Canyon	Canyon Lake	CA	92587	USA
More	More	Rd.				
Capital Furniture Inc.	Furniture Town Plus	3307 Northgate Blvd.	Sacramento	CA	95834	USA
Caprice Furniture	Caprice Furniture	5529 Cahuenga Blvd.	N. Hollywood	CA	91601	USA
Caracor Inc.	Beautiwood Unfinished Furniture	7183 N. Abby St.	Pinedale	CA	93650	USA
Cariloha, LLC	Cariloha	280 W. 10200 S, Ste. 300	Sandy	UT	84070	USA
Carl Johnson Co.	Carl Johnson Co.	3950 Jacobs Ave.	Eureka	CA	95501	USA
Carlos Chavez	Salinas Furniture Gallery	656 E. Alisal St.	Salinas	CA	93905	USA
Carmichael Furniture Inc.	Carmichael Furniture	6443 Fair Oaks Blvd.	Carmichael	CA	95608	USA
Carmona Mattress	Carmona Mattress	10117 S. Main St.	Los Angeles	CA	90003	USA
Carso Investments, LLC	Solano Home Furniture	935 Texas St.	Fairfield	CA	94534	USA
Carthage Trading Inc.	Century Furniture	2004 Solothurn Way	Manteca	CA	95337	USA
Casa Bella Furniture	Casa Bella Furniture	115 S. Locust St.	Visalia	CA	93291	USA
Casa Bella Galleria	Casa Bella Galleria	1511 Del Paso Blvd.	Sacramento	CA	95815	USA
Casa Bonita Furniture	Casa Bonita Furniture	500 W. Main St.	Santa Maria	CA	93458	USA
Casa Furniture 2	Casa Furniture 2	1025 S. Wilson Way	Stockton	CA	95205	USA
Casa Latina Furniture,	Casa Latina Furniture,	1079 N. Hacienda Blvd.,	La Puente	CA	91744	USA
LLC	LLC	Ste. A & B				
Casa Leaders Inc.	Casa Leaders Inc.	1200 W. Pacific Coast Hwy	Wilmington	CA	90744	USA
Casa Linda Furniture Inc.	Casa Linda Furniture	10720 Valley Mall	El Monte	CA	91731	USA
Casa Mayor Furniture	Casa Mayor Furniture	371 Wilkerson Ave., Ste. IJ	Perris	CA	92570	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Casamia Furniture Inc.	Casamia Furniture Inc	9525 Van Nuys Blvd.	Panorama City	CA	91402	USA
Casanova Furniture Inc.	Casanova Furniture Inc.	15914 E. Whittier Blvd.	Whitter	CA	90603	USA
Casper Sleep Inc.	Casper	175 Greenwich St., Fl. 40	New York	NY	10007	USA
CC of San Diego Inc.	California Closets	12254 Lavelli Way	Poway	CA	92064	USA
CCB Hope Ventures, LLC	Hope Mattress	17350 State Hwy 249, Ste. 220 #3133	Houston	TX	77064	USA
Ceilia's Place	Cecilia's Place	2301 Chester Ave.	Bakersfield	CA	93301	USA
Celina Martinez	Lolitas Furniture	4525 Rhapsody Way	San Jose	CA	95111	USA
Central Valley Box Drop, LLC	Central Valley BoxDrop, LLC	3448 S. Mooney Blvd.	Visalia	CA	93277	USA
Century Furniture Inc.	Furniture Clearance Outlet	3215 Fairview Dr.	Antioch	CA	94509	USA
Cescar Inc.	Furniture 4 Less	552 W. Foothill Blvd., Ste. B	Rialto	CA	92376	USA
Charles Constantine	Box Drop Mattress Camarillo	4073 Calle Tesoro	Camarillo	CA	93012	USA
Charles Industries	Charles Furniture Co.	4500 S. Broadway	Los Angeles	CA	90037	USA
Charlie Larry Corp.	Valley Furniture	380 Rohnert Park Expy	Rohnert Park	CA	94928	USA
Chestnut Ridge Foam Inc.	Chestnut Ridge Foam	443 Warehouse Dr.	Latrobe	PA	15650	USA
Chico Mattress BoxDrop	Chico Mattress BoxDrop	940 Mangrove Ave.	Chico	CA	95926	USA
Chinh La	Home Furnishings	1122 Stanley Blvd.	Livermore	CA	94550	USA
Christians Solid Wood Furniture Inc.	Christians Mattress Xpress	1130 Tama Ln.	Santa Maria	CA	93455	USA
Christopher Hodge	Box Drop Lake Isabella	5113 Lake Isabella Blvd.	Lake Isabella	CA	93240	USA
City Sleep Furniture	Sale Furniture & Mattress	561 Tully Rd.	San Jose	CA	95111	USA
CLAJ Enterprises, LLC	Discount Mattresses & More	320 S. Pacific St., Ste. B	San Marcos	CA	92078	USA
Clayton Furniture Inc.	Clayton Furniture	3400 Clayton Rd.	Concord	CA	94519	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Cloud 9 Comfort	Cloud 9 Comfort	11220 Wilmington Ave.	Los Angeles	CA	90059	USA
CLP Home Furnishings	Sofas 2 Furnishings	2494 Stearns St.	Simi Valley	CA	93063	USA
Inc.						
CM Max Inc	Furniture Liquidation	281 Dupont St., Ste 103	Corona	CA	92879	USA
CM Wilson's, LLC	Forever Home	8965 El Camino Real	Atascadero	CA	93422	USA
	Furnishings					
COA Inc.	Coaster Company of	12928 Sandoval St.	Santa Fe	CA	90670	USA
	America		Springs			
Coco Republic US, LLC	Coco Republic	5880 E. Slauson Ave.	Commerce	CA	90040	USA
Cocoon International	Cocoon International	1000 Tempur Way	Lexington	KY	40511	USA
Sales, LLC	Sales, LLC					
Comfort DTC Inc.	Molecule	360 N. Pacific Coast	El Segundo	CA	90245	USA
		Hwy, Ste. 2000				
Comfort Furniture Inc.	Furniture Retailer	11415 Folsom Blvd.,	Rancho	CA	95742	USA
		Ste. 120	Cordova			
Comfort Plus	Comfort Plus	1520 W. Holt Blvd.	Ontario	CA	91762	USA
Comfort Zone Futons &	Comfort Zone Futons &	2455 Vista Way	Oceanside	CA	92054	USA
Furniture Inc.	Furniture Inc.					
Comfort Gallery 3 Inc.	Hadley Olivia, Vispring	32707 Calle Perfecto	San Juan	CA	92675	USA
	Los Angeles, H. Alora		Capistrano			
	Luxury Beds					
Comfort Pedic Mattress	Comfort Pedic Mattress	9080 Charles Smith Ave.	Rancho	CA	91730	USA
USA			Cucamonga			
Comfy Bed Furniture	Comfy Bed Furniture	8342 Topanga Canyon	Canoga Park	CA	91333	USA
		Blvd.				
Comfy Mattress Mfg	Comfy Mattress Mfg	8476 S. Central Ave.	Los Angeles	CA	90001	USA
Conejo Valley Mattress	Conejo Valley Mattress	3200 E. Thousand Oaks Blvd.	Thousand Oaks	CA	91362	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Consolidated Hospitality Supplies, LLC	Consolidated Hospitality Supplies, LLC	544 Lakeview Pkwy, Ste. 300	Vernon Hills	IL	60061	USA
Consumers Furniture Gallery Inc.	Consumers Furniture Gallery Inc.	21048 Golden Triangle Rd.	Saugus	CA	91350	USA
Contempo Interior Design Inc.	Contempo Furniture	1696 Monterey Hwy	San Jose	CA	95112	USA
Cook's Furniture	Cook's Furniture	133 W. Grantline Rd.	Tracy	CA	95376	USA
Corn In Cup Inc.	Appliance & TV Outlet	1321 S. Grand Ave.	Glendora	CA	91740	USA
Corona Furniture Company	Corona Furniture Company	3161 National Ave.	San Diego	CA	92113	USA
Corp. of The Presiding Bishop	Deseret Industries	1415 N. State St.	Provo	UT	84604	USA
Corsicana Acquisition, LLC	Corsicana Mattress Company	3001 S. US Hwy 287	Corsicana	TX	75109	USA
CORT Business Services	CORT Furniture Rental	14850 Conference Center Dr., Ste 110	Chantilly	VA	20151	USA
Cosio Decor Furniture	Decor Furniture	1515 Commercial Way	Santa Cruz	CA	95065	USA
Cosmos Comfort Mattress	Cosmos Comfort Mattress	5914 E. Olympic Blvd.	Los Angeles	CA	90022	USA
Costco Wholesale Corporation	Costco Wholesale Corporation	PO Box 34331; Attn: Tax Dept	Seattle	WA	98134	USA
Costrite Furniture Inc.	Costrite Furniture	2931 Railroad Ave.	Pittsburg	CA	94565	USA
Cottage House Inc.	Wallbeds n More	3303 Harbor Blvd., Ste. F7	Costa Mesa	CA	92626	USA
Couches Etc. Inc.	Sleep City	180 Professional Center Dr.	Rohnert Park	CA	94928	USA
Country Oak Furniture	Factory Outlet Furniture	17439 Bellflower Blvd.	Bellflower	CA	90706	USA
Covina Trading Post Inc.	Covina Trading Post	806 Tucson Ct	San Dimas	CA	91773	USA

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Cox Mattress	Mattress By Appointment Red Bluff	420 S. Main St.	Red Bluff	CA	96080	USA
Cozy Beds Sleep Center	Cozy Beds Sleep Center	807 E. 5th Ave.	Chico	CA	95926	USA
Cozy Home Furniture	Cozy Home Furniture	4821 E. Olive Ave.	Fresno	CA	93727	USA
Craig D. Winter	Designs In Oak Furniture	2750 N. Clovis Ave., Ste. 110	Fresno	CA	93727	USA
Critelli Enterprises, LTD	The Mattress Stop	2115 W. Florida Ave.	Hemet	CA	92545	USA
Crown Furniture Co.	Retail furniture	1121 Webster St.	Oakland	CA	94607	USA
Cuenca Enterprises	Michaels Furniture	5949 Pacific Blvd.	Huntington Park	CA	90255	USA
Cuevas Mattress Inc.	Spring Pedic Inc.	3504 E. Olympic Blvd.	Los Angeles	CA	90023	USA
Custom Art Gallery Inc.	Orange County Mattress	17221 Daimler St.	Irvine	CA	92614	USA
Custom Comfort Mattress Company Inc.	Custom Comfort Mattress	579 N. Batavia St.	Orange	CA	92868	USA
Custom Fundraising Solutions of San Diego Inc.	Custom Fundraising Solutions of San Diego Inc.	2338 Auto Park Way	Escondido	CA	92029	USA
Custom Mattress Makers Inc.	Custom Mattress Makers Inc.	13101 56th Ct, Ste. 805/806	Clearwater	FL	33760	USA
CVB Inc.	Lucid® Mattress, Wellsville®, Linenspa®	1525 W. 2960 S	Logan	UT	84321	USA
Cymax Stores USA, LLC	www.cymax.com	4170 Still Creek Dr., Ste. 310	Burnaby	BC	V5C 6C6	CA
D&I Mattress	D&I Mattress	150 Schafer Rd., Ste. 17	Hayward	CA	94544	USA
D&J Mattress Place	D&J Mattress Place	15162 Goldenwest St.	Westminster	CA	92683	USA
D&L Furniture, LLC	D&L Furniture	6020 Florin Rd.	Sacramento	CA	95823	USA
D&M Furniture	D&M Furniture	1337 N. Mt Vernon	San Bernardino	CA	92411	USA
Dale Gingerich Built Mattress	Gingerich-Built Mattress / Monterey Mattress ™	26384 Carmel Rancho Ln., Ste. 103	Carmel	CA	93923	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Dalia's Mattress	Dalia's Mattress	3188 N. Marks Ave., Ste. 101	Fresno	CA	93722	USA
Damon Capital, LLC	Vispring on Beverly, Hastens on Beverly and Hastens on Montana	8825 Beverly Blvd.	West Hollywood	CA	90048	USA
Dania Inc.	Scandinavian Designs; Dania Furniture	390 E. Parkcenter Blvd., Ste. 250	Boise	ID	83706	USA
Danican Inc.	Danican	8784 Plata Ln., Unit B	Atascadero	CA	93422	USA
Daniel Ivin Hinton	CFS Fresno	1867 E. Lester Ave.	Fresno	CA	93720	USA
Daniel K Denevan	Bay Bed & Mattress	1378 Soquel Ave.	Santa Cruz	CA	95062	USA
Danny D Nguyen	Dunhill Furniture	901 N. Carpenter Rd., Ste. 72	Modesto	CA	95351	USA
Danros, LLC	Mega Daniel's Home Center	255 S. Euclid St.	Anaheim	CA	92802	USA
Dany's Furniture, LLC	Dany's Furniture, LLC	14523 7th St.	Victorville	CA	92395	USA
David Rostov Upholstery Supplies Inc.	Natural Sense Organic Mattresses	PO Box 629	Ross	CA	94957	USA
DavisTrading Outet	Sonora Mattress Outlet	730 South Washington St.	Sonora	CA	95370	USA
DC Furniture Company	DC Furniture Company	23523 Thunderbird Rd.	Apple Valley	CA	92307	USA
Debra Wickman	Camarillo Mattress Warehouse	2177 Pickwick Dr.	Camarillo	CA	93010	USA
Decorative Sleep, LLC	Decorative Sleep	PO Box 17042	Beverly Hills	CA	90209	USA
Del Monte Furniture Rental Inc.	Signature Furniture Galleries and Legacy Fine Furniture	1688 N. Main St.	Salinas	CA	93940	USA
Del Monte Furniture Rental Inc.	Ashley Furniture Homestore	1688 N. Main St.	Salinas	CA	93906	USA
Delhart's Home Furnishings	Delhart's Home Furnishings	2960 4th St.	Ceres	CA	95307	USA

Account	DBA Name	Address	City	State	Zip Code	Count <u>ry</u>
Delta Bedding and	Delta Bedding and	4241 Sunset Ln.	Shingle Springs	CA	95682	USA
Furniture	Furniture					
Denver Mattress	Denver Mattress	5651 Broadway	Denver	CO	80216	USA
Company, LLC	Company					
Derek B Riley	Coast Home Furnishings	1040 N. H St.	Lompoc	CA	93436	USA
Desert AIDS Project	Revivals	1695 N. Sunrise	Palm Springs	CA	92262	USA
Desert View Home Furnishings	Moms Furniture	741 N. China Lake Blvd.	Ridgecrest	CA	93555	USA
Design Center La Habra	Design Center	2321 W. Whittier Blvd.	La Habra	CA	90631	USA
Design Source	Design Source	1058 N. Ontare Rd.	Santa Barbara	CA	93105	USA
Design Within Reach	Design Within Reach	711 Canal St., 3rd Fl.	Stamford	СТ	06902	USA
Devon Diane Fritsch	Furniture Warehouse	17827 Bear Valley Rd., Unit A&B	Hesperia	CA	92345	USA
Diamond Furniture	Diamond Furniture	44749 N. Sierra Hwy	Lancaster	CA	93534	USA
Diamond Mattress	Diamond Mattress	3112 E. Las Hermanas	Rancho	CA	90221	USA
Company Inc.	Company Inc.	St.	Dominguez			
Diamond Wolf Inc.	Payless Furniture & Mattress	25687 Jefferson Ave., Ste. D, Ste. 3	Murrieta	CA	92562	USA
Dillon Home Services Inc.	Mattress By Appointment Yucaipa	12250 17th St. Apt. 2	Yucaipa	CA	92399	USA
Dimensional Design Furniture	Dimensional Design Furniture	2201 International Blvd.	Oakland	CA	94606	USA
Dimensional Outlet	Dimensional Outlet	2953 San Pablo Ave.	Oakland	CA	94608	USA
Furniture	Furniture					
Direct Supply Inc.	Direct Supply; Direct Supply Equipment & Furnishings; Direct Supply of Wisconsin	6767 N. Industrial Rd.	Milwaukee	WI	53216	USA

Account	DBA Name	Address	City	State	Zip Code	Country
DirectBuy Home	DirectBuy	8450 Broadway	Merrillville	IN	46410	USA
Improvement Inc.						
DirectBuy Operations,	DirectBuy Operations,	8450 Broadway	Merrillville	IN	46410	USA
LLC	LLC					
Dires, LLC	Personal Comfort Bed	3601 Vineland Rd.,	Orlando	FL	32811	USA
		Ste. 5				
Discount Furniture	Discount Furniture	544 San Benito	Hollister	CA	95023	USA
Discount Furniture Center	Discount Furniture Center	520 E. Holt Ave.	Pomona	CA	91767	USA
Discount Home	Discount Home	12889 Highway 145,	Madera	CA	93637	USA
Furnishings	Furnishings	Ste. 8				
Discount Mattress &	Discount Mattress &	618 S. Brookhurst St.	Anahiem	CA	92804	USA
Furniture	Furniture					
Discount Mattresses &	Discount Mattresses &	7995 La Mesa Blvd.	La Mesa	CA	91942	USA
Furniture Inc.	Furniture					
Discovery Design, LLC	Discovery Design, LLC	14605 N. 73rd St.	Scottsdale	AZ	85260	USA
Distinctive Interior Design	Wallbeds "n" More	1350 Dell Ave.	Campbell	CA	95032	USA
DLBL Enterprises	Vern's Furniture	515 G St.	Eureka	CA	95501	USA
Dobbs T.V. & Appliance	Ashley Home Store	131 N. Main St.	Blythe	CA	92225	USA
Limited Partnership						
Doble G Furniture	Doble G Furniture	330 6th St.	Orland	CA	95963	USA
Dominguez Family	BoxDrop Imperial Valley	623 Main St.	Brawley	CA	92227	USA
Enterprises, LLC						
Donnas Interiors,	Donnas Interiors,	1069 E. Grand Ave.	Arroyo Grande	CA	93420	USA
Furniture & Designs Inc.	Furniture & Designs Inc.					
Don's Furniture	Don's Furniture	1531 Franklin Rd.	Yuba City	CA	95993	USA
Warehouse	Warehouse					
Dorado Fine Furniture	Dorado Fine Furniture	903 Celis St.	San Fernando	CA	91340	USA
Dorel Home Furnishings	Dorel Home Furnishings	410 E. First St. S.	Wright City	MO	63390	USA
Inc.	Inc.					

Account	DBA Name	Address	City	State	Zip Code	Country
Doria Furniture Mattress	Doria Furniture Mattress	6121 Pacific Blvd.	Huntington Park	CA	90255	USA
Outlet	Outlet					
Dormlife, LLC	Dormlife	320 Oceanview Dr.	San Marcos	CA	92078	USA
Dos Bros in Marin	Mattress by Appointment San Rafael	783 Andersen Dr.	San Rafael	CA	94901	USA
Douglas Green	Douglas Furniture	23661 Newhall Ave.	Newhall	CA	91321	USA
Dove Home Decor	Dove Home Furniture	2067 Torrance Blvd.	Torrance	CA	90501	USA
Dowd Interiors Inc.	Dowd Interiors Inc.	10165 Live Oak Blvd.	Live Oak	CA	95953	USA
Dreamland Mattress	Dreamland Mattress	1007 N. Azusa Ave.	Covina	CA	91722	USA
Dreamtime Events, LLC	A Star Furniture	4660 San Fernando Rd.	Glendale	CA	91204	USA
Drewek Inc.	Creson's Mattress Gallery	2355 Athens Ave.	Redding	CA	96001	USA
DSJ Furniture Inc.	Furniture 4U	17510 Castleton St.	City of Industry	CA	91748	USA
Duenas Furniture	Duenas Furniture	7411 Santa Fe Ave.	Huntington Park	CA	90255	USA
Dupree's Furniture Inc.	Dupree's Furniture	1900 E. 14th St.	San Leandro	CA	94577	USA
Duran Furniture	Duran Furniture	980 N. State St.	Hemet	CA	92543	USA
DUX Interiors Inc.	DUX Interiors Inc.	235 E. 58 St.	New York	NY	10022	USA
E.V.Rife Enterprises Inc.	Square Deal Mattress Factory & Upholstery	1352 Humboldt Ave.	Chico	CA	95928	USA
East Bay Furniture Traders	East Bay Furniture Warehouse	401 Sunset Dr., Ste. A	Antioch	CA	94509	USA
East Bay Wholesale Outlet	East Bay Wholesale Outlet	521 Contra Costa Blvd.	Pleasant Hill	CA	94523	USA
East West Bedding, LLC	EasyRest	1401 S. Edgewood St.	Baltimore	MD	21227	USA
Eastern Sleep Products Co. Inc.	Symbol Mattress	PO Box 6689; 4901 Fitzhugh Ave., Ste. 300	Richmond	VA	23230	USA
Eastern Wholesale Furniture Company of California Inc.	Mark Thomas Home	1231 Comstock St.	Santa Clara	CA	95054	USA

Account	DBA Name	Address	City	State	Zip Code	Country
eBay Inc.	eBay Inc.	2145 Hamilton Ave.	San Jose	CA	95125	USA
Echelbarger Essentials	CFS North LA	10949 Ayres Ave.	Los Angeles	CA	90064	USA
Eco Carmel	Eco Carmel	PO Box 41	Carmel	CA	93921	USA
EcoChoices	EcoChoices	PO Box 1491	Glendora	CA	91740	USA
Economy Mattress &	Economy Mattress &	5518 Florin Rd.	Sacramento	CA	95823	USA
Furniture	Furniture					
Eight Sleep Inc.	Eight Sleep Inc.	164 W. 25th St., 9th Fl.	New York	NY	10001	USA
EJR Enterprises	South Coat Furniture	109 Calle de Los Molinos	San Clemente	CA	92673	USA
El Alacran Furniture	El Alacran Furniture	6434 Whittier Blvd.	East Los Angeles	CA	90022	USA
El Capitan Furniture Inc.	El Capitan Furniture Inc.	1031 Mt Vernon Ave.	Bakersfield	CA	93306	USA
El Corazon Gallery Inc.	El Corazon Gallery Inc.	4889 Mission St.	San Francisco	CA	94112	USA
El Segundo Furniture	El Segundo Furniture	1417 W. El Segundo Blvd.	Compton	CA	90222	USA
Electropedic	Electropedic	907 Hollywood Way	Burbank	CA	91505	USA
Electropedic	Electropedic	637 4th St.	San Fernando	CA	91340	USA
Manufacturing	Manufacturing					
Corporation	Corporation					
Elegant Furniture	Elegant Furniture	7725 Stockton Blvd. #A	Sacramento	CA	95823	USA
Elegant Home Furnishings	Elegant Home Furnishings	1177 W. Hammer Ln.	Stockton	CA	95209	USA
Elements International	Kyvno, LLC	PO Box 851601	Mesquite	TX	75185	USA
Elite Furniture For Less	Elite Furniture For Less	2248 Main St., Ste. #1	Chula Vista	CA	91911	USA
Elite Home Furnishings & Decor	Elite Home Furnishings & Decor	7551 Broadway	Lemon Grove	CA	91945	USA
Em Le DBA McFadden Furniture	McFadden Furniture	3643 W. McFadden Ave.	Santa Ana	CA	92704	USA
Emerald City Organic Sleep Solutions Inc.	ECO Sleep Solutions	25 E. 8th Ave.	Eugeen	OR	97401	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Emma Mattress Inc.	Emma Mattress	1209 Orange St.	Wilmington	DE	19801	USA
Empire Furniture	Empire Furniture	124 Cochrane Plaza	Morgan Hill	CA	95037	USA
Epperson Furniture	Epperson Furniture	2920 E. St.	Anderson	CA	96007	USA
Eppic Medical	At-Home Medical	3266 Grey Hawk Ct.	Carlsbad	CA	92010	USA
Ergomotion Inc.	Ergomotion Inc.	6790 Navigator Dr.	Goleta	CA	93117	USA
Eric Mathiasen	Poor Honey's	4250 San Leandro St.	Oakland	CA	94601	USA
Escondido Mattress	Escondido Mattress	432 Venture	Escondido	CA	92029	USA
Esperanza M. Hernandez	Hernandez Furniture	2500 W. Redondo Beach Blvd.	Torrance	CA	90504	USA
Espinoza's Furniture Inc.	Espinoza's Furniture	607 E. Market St.	Salinas	CA	93905	USA
Esplanade Furniture Inc.	Esplanade Furniture	1750 Esplanade	Chico	CA	95926	USA
Esraa Alqudah	i Home Furniture	1921 24th St.	Bakersfield	CA	93301	USA
Et Oyeblikk: Retail Strategies, LLC	Sleep.	300 Santana Row #105	San Jose	CA	95128	USA
Ethan Allen Global Inc.	Ethan Allen Global Inc.	25 Lake Ave. Extension	Danbury	СТ	06813	USA
Euro-Flex Luxury Sleep Systems Inc.	Euro-Flex Luxury Sleep Systems Inc.	4250 Morena Blvd. #A	San Diego	CA	92117	USA
Eurohaus	Eurohaus Modern Furniture	350 S. Winchester Blvd., Ste. 150	San Jose	CA	95128	USA
Euromarket Designs Inc.	Crate & Barrel	1250 Techny Rd.	Northbrook	IL	60062	USA
European California Furniture	Roche Bobois	18780 S Central Ave.	Carson	CA	90746	USA
European Sleep Design Inc.	European Sleep Design	6606 Folsom Auburn Rd., Ste. 5	Folsom	CA	95630	USA
Everyday Furniture Warehouse	Everyday Furniture Warehouse	1401 3rd Ave.	Chula Vista	CA	91911	USA
Excellence Mattress	Excellence Mattress	740 E. 59th St.	Los Angeles	CA	90001	USA
Express Furniture Services, LLC	Express Furniture Rental	2448 Foundry Park Ave.	Fresno	CA	93706	USA

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Account	DBA Name	Address	City	State	Zip Code	Country
EZ2 Get Furniture	EZ2 Get Furniture	5912 S. Broadway	Los Angeles	CA	90003	USA
EZJD, LLC	Williams Furniture	11996 Foothill Blvd.	Sylmar	CA	91331	USA
F&R Furniture	F&R Furniture	689 Louisana St.	Oakland	CA	94603	USA
Factory Mattress Outlet	Factory Mattress Outlet	3650 Main St.	Cottonwood	CA	96022	USA
Famous Foam Inc.	Famous Foam Factory	2397 San Pablo Ave.	Berkeley	CA	94702	USA
Fantastic Deals Inc.	Fantastic Deals Inc.	1355 W. 190th St.	Gardena	CA	90248	USA
Fashionaire Furniture Inc.	Custom House Furniture	706 Trancas St.	Napa	CA	94558	USA
Fawzat Investments	Furniture City	5355 N. Blackstone Ave.	Fresno	CA	93710	USA
Fedde Furniture Company	Fedde Furniture Company	2350 E. Colorado Blvd.	Pasadena	CA	91107	USA
Fendons Inc.	Fendon Furniture & Upholstering Co.	175 E. Pine St.	Bishop	CA	93514	USA
Fenton MacLaren LTD	Fenton MacLaren Furniture	1071 Hensley St.	Richmond	CA	94801	USA
FFL Brands, LLC	Furniture For Life	2125 32nd St.	Boulder	CO	80301	USA
Filemon Landeros	Landeros Furniture	1482 E. 2nd St.	Beaumont	CA	92223	USA
Fine Concept Furniture	Fine Concept Furniture	1106 5th Ave.	Oakland	CA	94606	USA
Fine Elite Furniture Inc.	Fine Elite Furniture	6390 Artesia Blvd.	Buena Park	CA	90620	USA
Five Points Furniture	Five Points Furniture	119 E. Wooley Rd.	Oxnard	CA	93030	USA
Florence Furniture	Florence Furniture	2401 McHenry Ave.	Modesto	CA	95350	USA
Floyd Inc.	Floyd	1948 Division St., Ste. 101	Detroit	MI	48207	USA
Foam Fabrication	Foam Order, Foamorder.	4096 Piedmont Ave.,	Oakland	CA	94611	USA
Commerce Inc.	com, The Foam Store, The Foam Store of Marin	Ste. 719				
Foam Sweet Foam Inc.	Foam Sweet Foam	PO Box 62	Jurupa Valley	CA	91752	USA
Foodservice Marketing Inc.	Hill Associates	1925 Aspen Dr., Ste. 201-A	Santa Fe	NM	87505	USA

Account	DBA Name	Address	City	State	Zip Code	Country
For Your Home Furniture	For Your Home Furniture	443 E. Main St.	Ventura	CA	93001	USA
Fort Bragg Furniture Mart	Fort Bragg Furniture Mart	235 N. Franklin St.	Fort Bragg	CA	95437	USA
Inc.						
Fosbrooke Inc.	Tuft & Needle	735 Grand Ave.	Phoenix	AZ	85007	USA
Frank & Ron Hotel-Motel	Frank & Ron Hotel-Motel	30042 Mission Blvd.,	Hayward	CA	94544	USA
Supply Inc.	Supply Inc.	Ste. 121-172				
Frankies Finds, LLC	Frankie's Mattress Company	624 Morning Dr., Ste. A	Bakersfield	CA	93306	USA
Frank's Carpet & Furniture		209 S. Howard St.	Alturas	CA	96101	USA
Company Inc.	Furniture Company Inc.					
Frank's Furniture Inc.	Frank's Furniture	16418 S. Hawthorne	Lawndale	CA	90260	USA
		Blvd.				
Fresno Comfort Sleep	Fresno Comfort Sleep	4000 E. California Ave.	Fresno	CA	93725	USA
Fresno Fashion Sales	Fashion Furniture	255 W. El Paso Ave.	Fresno	CA	93711	USA
Corporation						
Fresno Mattress Factory	Fresno Mattress Factory	745 G St.	Fresno	CA	93706	USA
FresnoMattress.Com	FresnoMattress.com	5645 W. Shaw Ave.	Fresno	CA	93722	USA
Furnishing Hope Inc.	Furnishing Hope Inc.	3857 Birch St. Ste 503	Newport Beach	CA	92660	USA
Furnitalia Inc.	Furnitalia	5252 Auburn Blvd.	Sacramento	CA	95841	USA
Furniture & Accessory	Bassett Home	180 Knoll Rd.	San Marcos	CA	92069	USA
Retail Group Inc.	Furnishings					
Furniture 2000 Inc.	Furniture 2000 Inc.	3170 Range Ave.	Santa Rosa	CA	95403	USA
Furniture 4 Less Outlet	Furniture 4 Less Outlet	981 N. Main St.	Salinas	CA	93906	USA
Furniture 4 Less Outlet	Furniture and Bedding Retailer	1043 N. Main St.	Salinas	CA	93906	USA
Furniture and Beyond	Furniture and Beyond	40675 California Oaks Rd., Ste. G	Murrieta	CA	92562	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Furniture and Mattress	Furniture and Mattress	3121 Main St., Ste. A	Chula Vista	CA	91911	USA
Warehouse	Warehouse					
Furniture and Mattress86	Furniture and Mattress 86	945 Merchant St.	Redding	CA	96002	USA
Inc.						
Furniture and More For	Furniture and More For	1700 McHenry Ave.,	Modesto	CA	95350	USA
Less	Less	Ste. 59				
Furniture Ann	Furniture Ann	715 N. Harbor Blvd.	Fullerton	CA	92832	USA
Furniture Bargain Annex	Furniture Bargain Annex	721 8th St.	Modesto	CA	95354	USA
Furniture Corner II Inc.	Furniture Corner II	21703 Sherman Way	Canoga Park	CA	91303	USA
Furniture Corner Inc.	Furniture Corner	8660 Reseda Blvd.	Northridge	CA	91324	USA
Furniture Depot I Inc.	Furniture Depot I Inc.	568 Broadway	Chula Vista	CA	91910	USA
Furniture Design Center	Furniture Design Center	1205 Airport Park Blvd.	Ukiah	CA	95482	USA
Furniture Discounter	Furniture Discounter	1287 Simpson Way	Escondido	CA	92029	USA
Furniture Empire	Furniture Empire	4940 N. Blackstone Ave.	Fresno	CA	93726	USA
Furniture Expo Inc.	Furniture Expo Inc.	930 S. Main St.	Salinas	CA	93901	USA
Furniture Factory	Furniture Factory	7440 El Camino Real	Atascadero	CA	93451	USA
Closeouts	Closeouts					
Furniture For Less	Furniture For Less	13760 San Pablo Ave.	San Pablo	CA	94596	USA
Furniture King, LLC	Christopher's Home Furnishings	1604 Sisk Rd., Ste. A	Modesto	CA	95358	USA
Furniture Mattress Bakersfield	Furniture Mattress Bakersfield	906 Niles St.	Bakersfield	CA	93305	USA
Furniture Mattress Outlet,	Furniture Mattress Outlet	10873 Folsom Blvd.	Rancho	CA	95670	USA
LLC			Cordova	CA	95070	USA
Furniture of City of	Furniture of City of	14730 Valley Blvd.	La Puente	CA	91746	USA
Industry Inc.	Industry Inc.					
Furniture Palace	Furniture Palace	PO Box 1215	Chino	CA	91708	USA
Furniture Rewards, LLC	Furniture Rewards	135 Poplar St.	Highland	IL	62249	USA
Furniture Store	The Furniture Store	15584 Bear Valley Rd.	Victorville	CA	92395	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Furniture Today	Furniture Today	1630 Contra Costa Blvd., Ste. F	Pleasant Hill	CA	94523	USA
Furniture Town Plus Inc.	Furniture Town Plus	4550 Cutter St.	Los Angeles	CA	90039	USA
Furniture Zone	Furniture Zone	2775 W. Lincoln Ave.	Anaheim	CA	92801	USA
Furniture&Mattress superstore	Furniture&Mattress Superstore	4559 E. Kings Canyon Rd.	Fresno	CA	93702	USA
Furniture+	Furniture+	1222 Commerce Center Dr.	Lancaster	CA	93534	USA
Furnitureplusmattress	Furnitureplus	38417-A 20th St., Ste. E	Palmdale	CA	93550	USA
Futon City	Futon City	15109 S. Western Ave.	Gardena	CA	90249	USA
Futon World	Futon World	6099 N. Blackstone Ave.	Fresno	CA	93710	USA
Future Foam Inc.	Future Foam Inc.	1610 Ave., Ste. N	Council Bluffs	IA	51501	USA
G.M. Harrington Inc.	The Furniture Depot	222 W. Main St.	Santa Maria	CA	93458	USA
Gabriel	Dream and Rest Inc.	5901 S. Vermont Ave.	Los Angeles	CA	90044	USA
Gala Furniture	Gala Furniture	654 I St.	Los Baños	CA	93635	USA
Galt Furniture	Mai Nhu Phan	835 C St., Ste. 100	Galt	CA	95632	USA
Garcia's Furniture	Garcia's Furniture	1811 Dairy Ave.	Corcoran	CA	93212	USA
Gary's Cheap Mattress Sales	Gary's Cheap Mattress Sales	2325 Sonoma Blvd.	Vallejo	CA	94590	USA
Garza Fam Enterprises Inc.	Mattress by Appointment	16540 S. Harbor Blvd.	Fountain Valley	CA	92708	USA
Gates Adams Consulting	GAC Furniture	15421 Red Hill Ave., Ste. E	Tustin	CA	92780	USA
Gateway Mattress Co.	Gateway Mattress Co.	624 S. Vail Ave.	Montebello	CA	90640	USA
Inc.	Inc.					
Gather Home	Gather Home	138 Willow St.	Chester	CA	96020	USA
GF Health Products Inc.	GF Health Products Inc.	One Graham-Field Way	Atlanta	GA	30340	USA
Giorgi Bros Furniture	Giorgi Bros. Furniture	211 Baden Ave.	South San Francisco	CA	94080	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Gjemeni Inc.	Gjemeni Inc.	6955 Mowry Ave.	Newark	CA	94560	USA
Glenn Earle Schottman	Mattress Express Cali	1260 Lake Blvd., Ste. 106	Davis	CA	95616	USA
Glenn T. Manley	Mattress Brothers	120 W. Redlands Blvd.	Redlands	CA	92373	USA
Gold Star Furniture Inc.	Today Furniture	7662 Van Nuys Blvd.	Van Nuys	CA	91405	USA
Golden West Furniture	Golden West Furniture	3451 El Cajon Blvd.	San Diego	CA	92104	USA
Inc.						
Gonzalez Furniture	Gonzalez Furniture	15171 7th St.	Victorville	CA	92395	USA
Good Deal Furniture	Good Deal Furniture	1544 International Blvd.	Oakland	CA	94606	USA
Good Night Naturals, LLC	Good Night Naturals	5979 W. 3rd St.,	Los Angeles	CA	90036	USA
		Ste. 102				
GoodMorning.com Inc.	GoodMorning.com Inc.	9707 110 St. NW,	Edmonton	AB	T5K 2L9	Canada
(F.K.A. Novosbed Inc.)	(F.K.A. Novosbed Inc.)	Ste. 630				
Goodwill Industries of	Goodwill Industries	8001 Folsom Blvd.,	Sacramento	CA	95826	USA
Sacramento Valley &	Sacramento Valley	Ste. 200				
Northern Nevada Inc.	Northern Nevada					
Granada Furniture	Granada Furniture	1324 E. Los Angeles	Simi Valley	CA	93065	USA
		Ave.				
Green Cradle, LLC	Green Cradle	13344 Ventura Blvd.	Sherman Oaks	CA	91423	USA
Griffins Furniture Outlet	Griffins Furniture Outlet	1286 5th St.	Crescent City	CA	95531	USA
Griffin's Furniture Outlet	Griffin's Furniture Outlet	14409 Lakeshore Dr.	Clearlake	CA	95422	USA
Groupon Goods Inc.	Groupon Goods Inc.	600 W. Chicago Ave.	Chicago	IL	60654	USA
GRW Furniture	GRW Furniture	923 E. Ventura Blvd.	Oxnard	CA	93036	USA
H Discount Furniture	H Discount Furniture	8462 Sunland Blvd.	Sun Valley	CA	91352	USA
H&M Furniture	Furniture Discounters	3660 Thomas Rd.,	Santa Clara	CA	95054	USA
Discounters Inc.		Ste. E				
Habitat for Humanity of	Habitat for Humanity of	72680 Dinah Shore Dr.	Palm Desert	CA	92211	USA
Coachella Valley Inc.	the Coachella Valley					
Habitat For Humanity Of	Habitat For Humanity	637 S. Lovers Ln.	Visalia	CA	93292	USA
Tulare/Kings County	Restore					

Account	DBA Name	Address	City	State	Zip Code	Country
Habitat for Humanity of Ventura County	Habitat for Humanity of Ventura County	1850 Eastman Ave.	Oxnard	CA	93030	USA
Hacienda Furniture And Appliance Corp.	Hacienda Furniture And Appliance Corp.	3200 S. Saviers Rd.	Oxnard	CA	93033	USA
Hafers Home Furnishing Inc.	Hafers Home Furnishing Inc.	1030 W. Yosemite Ave.	Manteca	CA	95337	USA
Hall's Furniture and Appliances	Hall's Furniture and Appliances	7752 Mariposa Ave.	Citrus Heights	CA	95610	USA
Happimart Furniture	Happimart Furniture	1970 W. El Camino Real	Mountain View	CA	94040	USA
Happy2ez Inc.	Happy2ez	14191 Beach Blvd., Ste. B	Westminster	CA	92683	USA
Harold Earl Perry Jr	Furniture Express	4224 E. Belmont	Fresno	CA	93702	USA
Harrington Home Inc.	Harrington Home Furniture	2560 El Camino Real	Atascadero	CA	93422	USA
Hastens Beds Inc.	Hastens Beds	500 Seventh Ave. Fl. 8	New York	NY	10018	USA
Hates Inc.	Empire Furniture Home Decor & Gifts	3160 Gold Valley Dr., Ste. 100	Rancho Cordova	CA	95742	USA
Haus and Home Furnishings	Haus and Home Furnishings Inc.	41051 Big Bear Blvd.	Big Bear Lake	CA	92315	USA
Haven Sleep Products Ltd	Haven Sleep Co.	1451 Richter St.	Kelowna	BC	V1Y 2M1	Canada
Hayneedle Inc.	Hayneedle.com	9394 W. Dodge Rd., Ste. 300	Omaha	NE	68114	USA
HB Homestyle Furniture Inc.	Homestyle Furniture	3037 Sisk Rd., Ste. D	Modesto	CA	95350	USA
HD Supply Inc.	HD Supply Inc.	3400 Cumberland Blvd.	Atlanta	GA	30339	USA
Hello Furniture & Mattress Inc.	Hello Furniture	2222 Amherst Way	El Dorado Hills	CA	95762	USA
Herbert D. Buttercup L.P.	HD Buttercup	5880 E. Slauson Ave.	Commerce	CA	90040	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Heritage Home	Minerva's Furniture	250 Market St.	Turlock	CA	95380	USA
Furnishings, LLC	Gallery					
Heritage Home Group	Thomasville Furniture	1240 Galleria Blvd., Ste. 100	Roseville	CA	95678	USA
Herobed, LLC	Herobed	7702 FM 1960 E, Ste. 202	Humble	TX	77346	USA
Heroic Companies, LLC	Shop Heroic Wholesale Outlet	9744 Dino Dr.	Elk Grove	CA	95624	USA
Hi 5 Home Furnishing	Hi 5 Home Furnishing	3319 Watt Ave.	Sacramento	CA	95821	USA
Hi Desert Furniture Inc.	Hi Desert Furniture Inc.	15300 Palmdale Rd.	Victorville	CA	92392	USA
Hibernation Mattress	Hibernation Mattress	1111 E. Katella Ave., Ste. 100	Orange	CA	92867	USA
Hibshman Trading Corp.	Mattress Liquidation	9843 6th St., Ste. 103	Rancho Cucamonga	CA	91730	USA
Higginbotham Sales Inc.	Mattress by Appointment Modesto	1800 Oakdale Rd., Ste. F1	Modesto	CA	95355	USA
Hill-Rom Inc.	Hill-Rom Company, Inc.; Hill-Rom Holdings, Inc.; Hill-Rom DTC, Inc.	1069 State Route 46 E	Batesville	IN	47006	USA
HJFurniture, LLC	HJ Furniture	101 N. Western Ave.	Los Angeles	CA	90004	USA
HLN Family Investments Inc.	Mattress by Appointment Santa Rosa	454 Larkfield Shopping Center	Santa Rosa	CA	95403	USA
Holbrook's Clearance Center Inc.	Holbrook's Clearance Center	1408 Park Ave.	Chico	CA	95928	USA
Hollywood Galleria	Hollywood Galleria	559 N. Western Ave.	Los Angeles	CA	90004	USA
Home & Family Comfort	Home & Family Comfort	5467 Moreno St.	Monclair	CA	91763	USA
Home Center Furniture	Home Center Furniture	17250 Foothill Blvd., Ste. A	Fontana	CA	92376	USA
Home Depot U.S.A. Inc.	Home Depot	2455 Paces Ferry Rd. SE	Atlanta	GA	30339	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Home Furniture	Home Furniture	4775 El Cajon Blvd.	San Diego	CA	92115	USA
Home Furniture Company	Home Furniture	1369 Del Norte Rd.	Camarillo	CA	93010	USA
Inc.						
Home Furniture Outlet	Home Furniture Outlet	5009 Brigthside Ln.	Roseville	CA	95661	USA
Home Living Furniture	Home Living Furniture	517 N. Western Ave.	Los Angeles	CA	90004	USA
Home Styles Furniture Store	Home Styles Furniture	1125 Waterloo Rd.	Stockton	CA	95205	USA
Homeland Furniture Corporation	Landeros Furniture Outlet / Casa Grande Furniture / LA Mattress Mfg.	7030 Mc Kinley Ave.	Los Angeles	CA	90001	USA
Homelife, LLC	Homelife	3200 Naglee Rd., Ste. 410	Tracy	CA	95304	USA
Homestore AJ, LLC	Homestore AJ	1834 E. 62nd St.	Los Angeles	CA	90001	USA
Homestyle Furniture	Homestyle Furniture	405 W. Highland Ave.	San Bernardino	CA	92405	USA
Homy Design Inc.	Inland Furniture	780 Inland Center Dr.	San Bernardino	CA	92408	USA
Hoot Judkins Inc.	Hoot Judkins Furniture	1269 Veterans Blvd.	Redwood City	CA	94063	USA
Hotel Services Inc.	West Coast Hotel Installation Liquidation & FF&E	2323 Main St.	Irvine	CA	92614	USA
House of Furniture	House of Furniture	1435 M.L. King Jr. Way	Merced	CA	95340	USA
House of Furniture &	House of Furniture &	6980 Monterey St.,	Gilroy	CA	95020	USA
Mattress Inc.	Mattress	Ste. C				
House of Furniture &	Econo Furniture	7390 Monterey St.	Gilroy	CA	95020	USA
Mattress Inc.						
House of Values Inc.	House of Values Inc.	2565 S. El Camino Real	San Mateo	CA	94403	USA
Howard's Appliances Inc.	Howard's Appliances Inc.	901 E. Imperial Hwy, Ste. E	La Habra	CA	90631	USA
HSNi, LLC	Home Shopping Network	1 HSN Dr.	St. Petersburg	FL	33729	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Huber Gutierrez	Univive, LLC DBA United Furniture	13373 Perris Blvd., Ste. B117	Moreno Valley	CA	92553	USA
Hudson's Appliance Center Inc.	Hudson's Appliance	454 Pearson Rd.	Paradise	CA	95969	USA
Hugo Rene Carpio	The Good Price Furniture & More	829 S. Vermont Ave.	Los Angeles	CA	90005	USA
Huong Thy Nguyen	Ocean 2 Furniture	5318 Long Beach Blvd.	Long Beach	CA	90805	USA
Hyphen Sleep, LLC	Hyphen	3112 E. Las Hermanas	Rancho Dominguez	CA	90221	USA
Ideal Furniture Inc.	Ideal Furniture Inc.	853 R St.	Fresno	CA	93721	USA
IDecor Furniture dba Town Furniture	Town Furniture	1053 Hacienda Blvd.	La Puente	CA	91744	USA
Idle Sleep	Idle Group, LLC	400 Capitol Mall	Sacramento	CA	95814	USA
Idlers Inc.	Idlers Home	2361 Theatre Dr.	Paso Robles	CA	93446	USA
Iginio Martinez	Mattress and Furniture Land	1500 Brundage Ln., Ste. C	Bakersfield	CA	93307	USA
IKEA North America Services, LLC	IKEA North America Services, LLC	420 Alan Wood Rd.	Conshohocken	PA	19428	USA
iMedia Brands Inc.	ShopHQ	6740 Shady Oak Rd.	Eden Prairie	MN	55344	USA
Immaculate Sleep	Immaculate Sleep	12224 La Mirada Blvd.	La Mirada	CA	90638	USA
Inhome Furniture Gallery Inc.	Inhome Furniture Gallery	12463 Mariposa Rd.	Victorville	CA	92395	USA
InnoMax Corporation	InnoMax Corporation	530 W. Elk Pl.	Denver	CO	80216	USA
Innovation Furniture Inc.	Rapport International Furniture	435 N. La Brea Ave.	Los Angeles	CA	90036	USA
Innovations Furnishings, LLC	Innovations Home Furniture	213 W. Main St.	Turlock	CA	95380	USA
Interior Furniture Inc.	Interior Furniture Inc.	23599 Sunnymead Blvd.	Moreno Valley	CA	92553	USA
Interiors Inc.	Interiors	41968 Fox Farm Rd.	Big Bear Lake	CA	92315	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Interiors Made Eezzy Inc.	Interiors Made Eezzy	10730 Washington Blvd.	Culver City	CA	90232	USA
Invacare Corporation	Invacare Corporation	One Invacare Way	Elyria	OH	44035	USA
Isaac Mattress	Isaac Mattress	6238 Maywood Ave.	Bell	CA	90201	USA
J Park Enterprises Inc.	Jinglebell Thrifty Furniture	2534 W. Pico Blvd.	Los Angeles	CA	90006	USA
J & E Holdings Corp.	Mattress By Appointment Chatsworth	9520 Owensmouth Ave., Ste. 6	Chatsworth	CA	91311	USA
J & M Webb Enterprises, LLC	Mattress By Appointment Tulare/Visalia	14905 Rd. 216	Porterville	CA	93257	USA
J & N Tejano Inc.	Furnish 123	39 S. Sacramento St.	Lodi	CA	95240	USA
J. Carlos Angeles	Angeles Furniture	923 Bucky Ln.	National City	CA	91950	USA
J. D. M. Enterprises Inc.	Azteca Furniture	34212 Date Palm Dr.	Cathedral City	CA	92234	USA
J. L. Rollins Inc.	Wallbeds n More	4415 Granite Dr., Ste. 800	Rocklin	CA	95677	USA
J7 Investments, LLC	Rooms4Kids San Diego	7340 Miramar Rd., Ste. 105	San Diego	CA	92126	USA
Jaime Flores	Mattress Barn	20341 Bear Valley Rd.	Apple Valley	CA	92308	USA
James S. Kotrous	Mattress Factory	4301 Power Inn Rd.	Sacramento	CA	95826	USA
Jamie Britt	Comfort Mattress	525-9 So Hwy 49	Jackson	CA	95642	USA
Jamil Awad	Quality Comfort Mattress & Furniture	133 W. Orangethorpe Ave.	Fullerton	CA	92832	USA
Jared's Mattress Inc.	Jared's Mattress	2300-1 Lincoln Blvd.	Santa Monica	CA	90405	USA
JBC Brothers	Mattress by Appointment Murrieta	41658 lvy St., Ste. 102	Murrieta	CA	92562	USA
JBRP Lifestyles, LLC	JBRP Lifestyles, LLC	2423 Old Middlefield Way, Ste. J	Mountain View	CA	94043	USA
JC Furniture	JC Furniture	8101 Long Beach Blvd., Ste. C	South Gate	CA	90280	USA
Jebs Management Inc.	Woodland Furniture	7921 Rosedale Hwy	Bakersfield	CA	93308	USA

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Account	DBA Name	Address	City	State	Zip Code	Country
Jerome's Furniture	Jerome's Furniture	16960 Mesamint St.	San Diego	CA	92127	USA
Warehouse	Warehouse					
Jesse Bilyeu	North Bay Discount	5800 Redwood Dr.,	Rohnert Park	CA	94928	USA
	Furniture	Unit B				
JJMD Inc.	IronHorse Home	990 Grant St.	Benicia	CA	94510	USA
	Furnishings					
Joerns Healthcare, LLC	Joerns Healthcare	2430 Whitehall Park Dr., Ste. 100	Charlotte	NC	28273	USA
John Boykin	BidRL Rancho Cordova	9911 Horn Rd., Ste. B	Sacramento	CA	95827	USA
Johnny's Furniture Inc.	Furniture Outlet	15438 Hawthorne Blvd.	Lawndale	CA	90260	USA
John's Furniture	John's Furniture	2809 W. Pico Blvd.	Los Angeles	CA	90006	USA
Jonathan Tovon	Jonathan's Furniture #2	2531 E. 115th Pl.	Los Angeles	CA	90059	USA
Jones Mercantile, LLC	Mattress by Appointment	31120 Nuevo Rd.	Nuevo	CA	92567	USA
	Moreno Valley					
Jordan Home Furniture	Jordan Home Furniture	2930 Niles St.	Bakersfield	CA	93306	USA
Inc.						
Jordan Woodward	Mattress Discounters of Redding	925 Wall St., Ste. 1	Redding	CA	96002	USA
Jr's Furniture	Jr's Furniture	1004 Main St.	Delano	CA	93215	USA
JSB&T Group Inc.	Renaissance Furniture	1901 Douglas Blvd.	Roseville	CA	95661	USA
JT&F Enterprises	Mattress By Appointment	6280 San Ignacio, Ste. D	San Jose	CA	95119	USA
Juan Navarro Gamez	Don's Trading Post	203 Green Valley Rd.	Freedom	CA	95019	USA
Juanita Alvarado	R Imperial Mattress	8419 S. Central Ave.	Los Angeles	CA	90001	USA
Juanita R. Quintero	Bonanza Furniture	4478 E. Belmont Ave.	Fresno	CA	93702	USA
Julia Bello	Sofa Profiles Customs	4820 S. Vermont Ave.	Los Angeles	CA	90037	USA
Just Plain Mattresses,	Mattress By Appointment	1722 Grandridge Ave.	Monterey Park	CA	91754	USA
LLC	- El Monte					
Juvenile Shop	Juvenile Shop	13356 Ventura Blvd.	Sherman Oaks	CA	91423	USA

Account	DBA Name	Address	City	State	Zip Code	Country
K & A Home Furnishings	K & A Home Furnishings	935 W. Texas St.	Fairfield	CA	94533	USA
Kare Hospitality, LLC	Kare Hospitality, LLC	2364 Paseo De Las	San Diego	CA	92154	USA
		Americas, Ste. 104-1545				
Kashiwa Inc.	Poppleton's	299 Lighthouse Ave.	Monterey	CA	93940	USA
KC Furniture Co.	KC Furniture Co.	2011 Auto Center Dr., Ste. 109	Oxnard	CA	93036	USA
Kcdiscountfurniture	Kcdiscountfurniture	4769 Holt Blvd.	Montclair	CA	91763	USA
KD & AT Inc.	KD & AT Inc.	2500 S. Sepulveda Blvd.	Los Angeles	CA	90064	USA
Kds Inc.	Kids Furniture Superstore	2751 Colorado Blvd.	Los Angeles	CA	90041	USA
Keetsa Inc.	Keetsa	44 Mercer St. Fl. 1	New York	NY	10013	USA
Keith Cross	New National Mattress Discount Center	21354 Foothill Blvd.	Hayward	CA	94541	USA
KEJO Corp.	Contract Furnishings USA	11985 Hobday Rd.	Wilton	CA	95693	USA
Kenneth Dixon Anglin	Anglin Second Hand	2016 Broadway	Eureka	CA	95501	USA
Kenneth R Banuelos	Betterbeds And Furniture	201 W. Ocean Ave.	Lompoc	CA	93436	USA
Kevin Do, LLC	Bedroom and More	280 El Camino Real	San Carlos	CA	94070	USA
Kids N Cribs Inc.	Kids N Cribs	1741 Contra Costa Blvd.	Pleasant Hill	CA	94523	USA
Kids Only Furniture	Kids Only Furniture	1801 W. Verdugo	Burbank	CA	91506	USA
KJ Solomon-Zimmerman, LLC	Houston Mattress King / California Mattress King	1420-A S. Euclid Ave.	Ontario	CA	91762	USA
Kohl's Department Stores Inc.	Kohl's Department Stores Inc.	N56W17000 Ridgewood Dr.	Menomonee Falls	WI	53051	USA
Kojigian Enterprises Inc.	JK Furniture	3909 E. Ventura	Fresno	CA	93702	USA
Kuebler's Furniture Inc.	Kuebler's Furniture Inc.	1894 Churn Creek Rd.	Redding	CA	96002	USA
Kunke Corp.	The Sleep Shoppe	1010 Lawrence Dr.	Newbury Park	CA	91320	USA
La Barata Furniture	La Barata Furniture	5280 Fruitridge Rd.	Sacramento	CA	95823	USA
La Bodega Bay Furniture	La Bodega Bay Furniture	2225 E. Pacheco Blvd.	Los Banos	CA	93635	USA
La Casa Ventures Inc.	La Casa Ventures Inc.	2241 Commerce PI.	Hayward	CA	94545	USA

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Account	DBA Name	Address	City	State	Zip Code	Country
La Tapatia Furniture Inc.	La Tapatia Furniture	8806 Sierra Ave.	Fontana	CA	92335	USA
La. Popular Mattress	La. Popular Mattress	120 S. Aurora St.	Stockton	CA	95205	USA
Lahacienda Muebleria	Lahacienda Muebleria	800 W. Inyo Ave.	Tulare	CA	93274	USA
Lakeport Furniture and Design	Lakeport Furniture and Design	302 S. Main St.	Lakeport	CA	95453	USA
Lakewood Candies, LLC	Milliard Bedding	1980 Swarthmore Ave., Ste. 1	Lakewood	NJ	08701	USA
Lam Gia Hoang	Last Chance Mattress Outlet	21401 Norwalk Blvd.	Hawaiian Gardens	CA	90716	USA
Lan Kim Nguyen	Ashlyn Furniture	8585 Elk Grove Blvd., Ste. 100	Elk Grove	CA	95624	USA
Lancaster Mattress Warehouse	Lancaster Mattress Warehouse	359 W. Ave., Ste. I	Lancaster	CA	93534	USA
Lanzafame Furniture Company	Lanzafame Furniture Company	711 Railroad Ave.	Pittsburg	CA	94565	USA
Las Palmas Furniture Inc.	Las Palmas Furniture	335 E. Alisal St.	Salinas	CA	93901	USA
Laurel Fine Furniture	Wallbeds n More	2551 San Ramon Valley Blvd., Ste. 111	San Ramon	CA	94583	USA
Laurel Wood Inc.	Ramos Furniture	577 Burke St.	San Jose	CA	95112	USA
Laverde S35 Inc.	H&A Discount Furniture	11024 Victory Blvd.	North Hollywood	CA	91606	USA
Lavin Industries	European Sleep Works	2966 Adeline St.	Berkeley	CA	94703	USA
Layla Sleep Inc.	Layla	157 Church St., Ste. 1956	New Haven	СТ	06510	USA
La-Z-Boy Incorporated	La-Z-Boy Incorporated	One La-z-boy Dr.	Monroe	MI	48162	USA
LBC, Limited Partnership	Mathis Brothers Furniture	234 Quadrum Dr.	Oklahoma City	OK	73108	USA
Leeds Mattress Factory, LLC	Leeds Mattress Factory	1126 Crenshaw Blvd.	Torrance	CA	90501	USA
Lee's Mattress Inc.	HB Mattress Stores	19431 Beach Blvd.	Huntington Beach	CA	92648	USA
Leesa Sleep, LLC	Leesa Sleep, LLC	3200 Pacific Ave. Fl. 2	Virginia Beach	VA	23451	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Legacy Furniture & Mattress	Legacy Furniture & Mattress	30 Lake Blvd.	Redding	CA	96003	USA
Legacy Mattress and Furniture, LLC	Legacy Mattress	3757 Overland Ave.	Los Angeles	CA	90034	USA
Lenders Furniture & Appliance	Lenders Furniture & Appliance	2320 Lander Ave.	Turlock	CA	95380	USA
Leo's Furniture	Leo's Furniture	906 Niles St.	Bakersfield	CA	93305	USA
LFG Inc.	Lifestyle Furniture Gallery	620 N. Broadway	Santa Maria	CA	93454	USA
Lifekind Inc.	Lifekind Inc.	333 Crown Point Cir., Ste. 225	Grass Valley	CA	95945	USA
Lifestyle Furniture Home Store	Lifestyle Furniture Home Store	21 E. Shaw Ave.	Fresno	CA	93710	USA
Lilcyn Inc.	Real Deal Mattress	7636 Clairemont Mesa Blvd.	San Diego	CA	92111	USA
Lippert Components Inc.	Lippert Components Inc.	3501 County Rd. 6	Elkhart	IN	46514	USA
Live and Sleep, LLC	Live and Sleep	7620 W. Azure Dr., Ste. 140-923	Las Vegas	NV	89130	USA
Live Life Ventures, LLC	Mattress Makers	7919 Silverton Ave., Ste. 412	San Diego	CA	92126	USA
Living Spaces Furniture, LLC	Living Spaces	14501 E. Artesia Blvd.	La Mirada	CA	90638	USA
L-Jem Enterprises Inc.	Jem Furniture Liquidators	2236 S. Vineyard Ave.	Ontario	CA	91761	USA
Loc Hieu Cao	Whittier Furniture	6036 Whittier Blvd., Ste. 2	Los Angeles	CA	90022	USA
Lompoc Furniture Mart Inc. & Sleep Shop	Lompoc Furniture Mart & Sleep Shop	125 S. H St.	Lompoc	CA	93436	USA
Lori's Half Price Mattresses	Lori's Half Price Mattresses	958 Gravenstein Hwy S.	Sebastopol	CA	95472	USA
Los Altos Furniture	Los Altos Furniture	680 S. State St.	San Jacinto	CA	92583	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Los Angeles Mattress	Los Angeles Mattress	12306 Ventura Blvd.	Studio City	CA	91604	USA
Plus Inc.	Store					
Los Vega Furniture	Los Vega Furniture	6418 Lankershim Blvd., Ste. A	North Hollywood	CA	91606	USA
Lowe's Home Centers,	Lowe's Home Centers,	1000 Lowes Blvd.	Mooresville	NC	28117	USA
LLC	LLC					
LP Enterprise	Mattress by Appointment Lancaster	502 E Ave., Ste. K 101	Lancaster	CA	93535	USA
LSE Management Inc.	Furniture Innovation	468 Westlake Center	Daly City	CA	94015	USA
Lueft, LLC	Mission Furniture Home Center	635 N. Euclid Ave.	Ontario	CA	91762	USA
Lull Ventures, LLC	Lull	3905 State St., Ste. 7347	Santa Barbara	CA	93105	USA
Luminaire (San Francisco)	Luminaire (San	128 Utah St.	San Francisco	CA	94103	USA
Inc.	Francisco)					
Lux Furniture	Lux Furniture	3150 Case Rd., Ste. O-1	Perris	CA	92570	USA
Luxury Home Furnishings, LLC	Star Furniture	4209 Rosedale Hwy	Bakerfield	CA	93308	USA
Luxury Mattress Inc.	Luxury Mattress Outlet	21478 Harvill Ave.	Perris	CA	92570	USA
Macy's Retail Holdings, LLC	Macy's	7 W. 7th St.	Cincinnati	OH	45202	USA
Made Rite Bedding Company	Made Rite Bedding	11221 Melrose Ave.	Franklin Park	IL	60131	USA
Madison Materials	Madison Materials	1035 E 4th St.	Santa Ana	CA	92701	USA
Magic Group Inc.	Magic Mattress	12093 Brookhurst St., Ste. B	Garden Grove	CA	92840	USA
Malenzzi Inc.	Malenzzi Inc.	7766 Westminster Blvd.	Westminster	CA	92683	USA
Malo Sun, LLC	Mattress By Appointment Cypress	6287 Ball Rd.	Cypress	CA	90630	USA

Account	DBA Name	Address	City	State	Zip Code	Count <u>ry</u>
Mancini's Sleepworld Inc.	Mancini's Sleepworld	599 Hawthorne Pl.	Livermore	CA	94550	USA
Maple and Modern	M&M Furniture	7703 Pacific Blvd.	Huntington Park	CA	90255	USA
Furniture Inc.			_			
Marat Dimitshteyn	Bay Area Patio and Mattress	21615 Hesperian Blvd., Ste. C	Hayward	CA	94541	USA
Marco Padilla	BedCo	6513 Folsom Blvd.	Sacramento	CA	95819	USA
Margarito Guerrero Garcia	Furniture Town	2390 W. Cleveland Ave., Ste. 1	Madera	CA	93637	USA
Maria Villasenor	Treasure Hunt Furniture & More	1129 S. Main St.	Salinas	CA	93901	USA
Marianne Nemes	MN Enterprises	3218 Cheviot Vista PI., Ste. 4	Los Angeles	CA	90034	USA
Maricelas Furniture Inc.	Maricelas Furniture	15554 E Arrow Hwy, Ste. A	Irewindale	CA	91706	USA
Mariem Furniture Inc.	Mariem Furniture Inc.	3124 McHenry Ave., Ste. B	Modesto	CA	95350	USA
Mariposa Mattress Company	Mariposa Mattress Company	2945 Hwy 49 S	Mariposa	CA	95338	USA
Marpac, LLC	Yogabed	2015 Capital Dr.	Wilmington	NC	28405	USA
Mary's Hide and Sleep	Mary's Futons	4100 Redwood Hwy	San Rafael	CA	94903	USA
Matthew Peter Kardous	Matthew's Sofa and Mattress Gallery	6098 Watt Ave.	North Highlands	CA	95660	USA
Matthews Fine Furniture Inc.	Matthews Fine Furniture	42255 Hwy 41	Oakhurst	CA	93644	USA
Mattress & Beds	Mattress & Beds	14117 Lambert Rd.	Whittier	CA	90605	USA
Mattress & Furniture Surplus Store Inc.	MFS	3182 E La Palma Ave.	Anaheim	CA	92806	USA
Mattress Barn	Mattress Barn	1500 Oliver Rd., Ste. G	Fairfield	CA	94534	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Mattress Brand Liquidation Inc.	Mattress Brand Liquidation Inc./Mattress Brand Center	10303 Rush St.	South El Monte	CA	91733	USA
Mattress By Appointment	Mattress By Appointment	3400 Unicorn Rd., Ste. 107	Bakersfield	CA	93308	USA
Mattress By Appointment 2	Mattress By Appointment 2	2550 W. El Camino Ave., Ste. 10B	Sacramento	CA	95833	USA
Mattress By Appointment Antioch	Mattress By Appointment Antioch	2550 Somersville Rd. Space 39	Antioch	CA	94609	USA
Mattress By Appointment Auburn	Mattress By Appointment - Auburn, CA	1468 Grass Valley Hwy	Auburn	CA	95603	USA
Mattress By Appointment Corcoran	Mattress By Appointment Corcoran	411 Halsey Ave.	Corcoran	CA	93212	USA
Mattress by Appointment Martinez	Mattress by Appointment Martinez	15935 Hesperian Blvd.	San Lorenzo	CA	94580	USA
Mattress By Appointment Porterville	Mattress By Appointment Porterville	1577 N. Matthew St.	Porterville	CA	93257	USA
Mattress By Appointment Ventura	Mattress By Appointment Ventura	2220 Eastman Ave.	Ventura	CA	93003	USA
Mattress By Appointment, LLC	Mattress By Appointment, Andrea Black	3113 Elm St.	Bakersfield	CA	93301	USA
Mattress City	Mattress City	937 E Colorado Blvd.	Pasadena	CA	91106	USA
Mattress Connection Inc.	Mattress Connection	4865 W. Rosecrans Ave.	Hawthorne	CA	90250	USA
Mattress Direct Sacramento, LLC	Mattress Direct Sacramento, LLC	PO Box 22705	Sacramento	CA	95822	USA
Mattress Discounters Operations, LLC	Mattress Discounters Operations	1000 S. Oyster Bay Rd.	Hicksville	NY	11803	USA
Mattress Express Cali	Mattresss Express Sacramento	7465 Rush River Dr., Ste. 430	Sacramento	CA	95831	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Mattress Factory Outlet	Mattress Factory Outlet	1005 Water St.	Santa Cruz	CA	95062	USA
Mattress Family, LLC	Mattress Family, LLC	23034 Lake Forest A	Laguna Hills	CA	92653	USA
Mattress Firm Inc.	Mattress Firm Inc.	10201 S. Main	Houston	TX	77025	USA
Mattress Jack	Mattress Jack	10712 Rhodesia Ave.	Sunland	CA	91040	USA
Mattress King Inc.	Mattress King	11731 W. Pico Blvd.	Los Angeles	CA	90064	USA
Mattress Mike Inc.	Mattress Mike	3845 State St.	Santa Barbara	CA	93105	USA
Mattress Outlet	Mattress Outlet Wizzard	2502 S. Santa Fe, Ste. A6	Vista	CA	92084	USA
Mattress Pavilion, LLC	Mattress Pavilion	7128 Miramar Rd., Ste. 2	San Diego	CA	92121	USA
Mattress Place, LLC	Mattress Place	616 Stevens Ave., Ste. K	Solana Beach	CA	92075	USA
Mattress Pros 2 Inc.	Mattress Pros	11160 Washington Blvd., Ste. A	Culver City	CA	90232	USA
Mattress Pros, LLC	Mattress Pros	5600 Laurel Canyon Blvd.	North Hollywood	CA	91607	USA
Mattress Sale Inc.	Mattress Sale Liquidators	2321 E 4th St., Ste. C440	Santa Ana	CA	92705	USA
Mattress Shop	Mattress Shop	1025 N. Blackstone Ave.	Fresno	CA	93701	USA
Mattress Showroom	Mattress Showroom	72-146 Hwy 111	Rancho Mirage	CA	92270	USA
Mattress Specialist Inc.	Mattress Specialist	425 S. Sunrise Way, Ste. B	Palm Springs	CA	92262	USA
Mattress Specialists	Mattress Specialists	1301 Riverside Ave.	Paso Robles	CA	93446	USA
Mattress Star Inc.	Mattress Star & Glendale Mattress Clearance Store	233 N. Central Ave.	Glendale	CA	91203	USA
Mattress Station Inc.	Mattress Station Inc.	8440 E Garvey Ave.	Rosemead	CA	91770	USA
Mattress Stop	Mattress Stop	339 N. La Cienega Blvd.	Los Angeles	CA	90048	USA
Mattress Warehouse	Mattress Warehouse	9357 Greenback Ln., Ste. 1	Orangevale	CA	95662	USA
Mattress Warehouse Inc.	Mattress Warehouse Inc.	4825 W. Rosecrans Ave.	Hawthorne	CA	90250	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Mattress Warehouse	Thousand Oaks Mattress	1625 E Thousand Oaks	Thousand Oaks	CA	91362	USA
Unlimited Inc.		Blvd., Ste. G				
Mattress World II Inc.	Mattress World	21612 Sherman Way	Canoga Park	CA	91303	USA
Maxims Furniture	Maxims Furniture	12607 Sherman Way	North Hollywood	CA	91605	USA
MBC Shin, LLC	Mattress by Appointment	5225 Cherwell Way	Cypress	CA	90630	USA
McCreery's Home	McCreery's Home	3140 Auburn Blvd.	Sacramento	CA	95821	USA
Furnishings Inc.	Furnishings Inc.					
McKinlay Enterprises Inc.	The Bone Store	6610 N. Blackstone Ave.	Fresno	CA	93710	USA
McRoskey Mattress	McRoskey Mattress	1687 Market St.	San Francisco	CA	94103	USA
Company	Company					
ME Mama Enterprises	ME Mama Enterprises	7977 Park Dr.	Fair Oaks	CA	95628	USA
Inc.	Inc.					
Medline Industries Inc.	Medical Device	One Medline PI.	Mundelein	IL	60060	USA
	Manufacturer and					
	Distributor					
Medwill Inc.	La Popular Furniture	7222 Reseda Blvd.	Reseda	CA	91335	USA
Mega Industries	Mega Furniture	400 E 4th St.	Santa Ana	CA	92701	USA
Corporation	Superstore					
Meister Hughes Inc.	Colortyme	617 Sycamore St.	Clarkston	WA	99403	USA
Mellow Inc.	Mellow Inc.	1951 Fairway Dr., Ste. A	San Leandro	CA	94577	USA
Melodee Harcourt	Oasis Thrift Store	1025 E 6th St.	Beaumont	CA	92223	USA
Melrose Discount	Online Furniture Retailer	820 N. Western Ave.,	Los Angeles	CA	90029	USA
Furniture Inc.		Ste. 103				
Melvin Custom Mattress	Melvin Custom Mattress	9345 Melvin Ave., Ste. 2	Northridge	CA	91324	USA
Inc.	Inc.					
Mengshen Furniture	Dreamland Mattress	2012 Farallon Dr.	San Leandro	CA	94577	USA
Factory Direct Inc.						
Metropolitan Design Inc.	Metropolitan Design	4310 Atlantic Ave.	Long Beach	CA	90807	USA
MFL Inc.	MFL Inc.	PO Box 19161	Topeka	KA	66619	USA

Account	DBA Name	Address	City	State	Zip Code	Country
MHAS Companies Inc.	Mattress Express Cali	1811 Douglas Blvd., Ste. A-6	Roseville	CA	95661	USA
MHAS Companies, LLC	Chico Furniture Direct	629 Entler Ave., Ste. 1	Chico	CA	95928	USA
MHFurnishings	Metro Furniture	16147 Harbor Blvd.	Fountain Valley	CA	92708	USA
Michael J Klein	Furniture Depot	235 S. Main St.	Red Bluff	CA	96080	USA
Michael Midgett	Sleep Tight Mattress	460 Highway 49, Ste. D	Sutter Creek	CA	95685	USA
Michelles HomeGoods Inc.	Michelles Furniture and Mattress	6336 Pacific Ave.	Stockton	CA	95207	USA
Michigan Discount Mattress, LLC	Michigan Discount Mattress, LLC	24774 Crestview Ct.	Farmington Hills	MI	48335	USA
Middleton's Mark Twain Center Inc.	Middleton's	PO Box 608	Altaville	CA	95221	USA
Miguel De La Concha	Muebleria Tricolor	16548 E 14th St.	San Leandro	CA	94578	USA
Millbrae Appliance Inc.	Millbrae Appliance	1772 El Camino Real	San Bruno	CA	94066	USA
Minh Cong Nguyen	United Furniture	3092 University Ave.	San Diego	CA	92104	USA
Minh Trieu Nguyen	Highland Furniture	148 E Highland Ave.	San Bernardino	CA	92404	USA
Mirage Modern Furnishings Inc.	Mirage Modern Furnishings Inc.	1001 Hume Way, Ste. E	Vacaville	CA	95658	USA
Mission Mattress and Furniture Warehouse	Mission Mattress and Furniture Warehouse	1510 Mission Ave.	Oceanside	CA	92058	USA
MJL & C, LLC	Umbrella Furniture	5161 Pomona Blvd., Ste. 114	Los Angeles	CA	90022	USA
MK-Joy Mart Inc.	MK-Joy	22550 Town Cir.	Moreno Valley	CA	92553	USA
MMM Zone Inc.	Bed Zone	3959 E Castro Valley Blvd.	Castro Valley	CA	94552	USA
Mobile To You, LLC	Box Drop Mattress of Temecula	27576 Commerce Center Dr., Ste. 101	Temecula	CA	92590	USA
Model Home Furnishings Inc.	Modelhom	750 Farroll Rd., Ste. G, Ste. E	Grover Beach	CA	93433	USA

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Account	DBA Name	Address	City	State	Zip Code	Country
Modern Age Trading Inc.	Modern Age Trading Inc.	1115 Webster St.	Oakland	CA	94607	USA
Modern Decor DBA Euro	Euro Image	607 W. Las Tunas Dr.	San Gabriel	CA	91776	USA
Image						
Modern Interior Furniture	House of Rosewood Furniture	28 E Valley Blvd.	Alhambra	CA	91801	USA
Modern Style Furniture	Modern Style Furniture	981 Stockton Ave.	San Jose	CA	95136	USA
Moghelis Furniture Inc.	Moghelis Furniture	530 E St.	Marysville	CA	95901	USA
Molinari Enterprise	Barron's Furniture	23 Ridge Rd.	Sutter Creek	CA	95685	USA
Management						
Molinari Enterprise	Minerva's Furniture	21 W. Oak St.	Lodi	CA	95240	USA
Management						
Monte Sion Mattresses	Monte Sion Mattresses	1611 Morgan Rd.	Modesto	CA	95358	USA
Montecarlo Home	Montecarlo Furniture	3951 S. H St., Ste. A	Bakersfield	CA	93304	USA
Furnishing Inc.						
Moonlight Slumber, LLC	University Sleep Products	60 Ann St.	Elgin	IL	60120	USA
Moore's Sleep World Inc.	Moore's Sleep World Inc.	3 5th St.	Eureka	CA	95501	USA
Mor Furniture for Less Inc.	Mor Furniture for Less	6965 Consolidated Way, Ste. A	San Diego	CA	92121	USA
Morales Furniture / Margarita Morales	Morales Furniture	1821 Coventry Garden Way	Modesto	CA	95358	USA
Mountain Mattress, LLC	Mountain Mattress	535 Lawrence St.	Quincy	CA	95971	USA
Mountain West Sleep Products, LLC	Metta Bed	1621 Central Ave.	Cheyenne	WY	82001- 4531	USA
Mpacwood	Mirage Furniture	7177 Telegraph Rd.	Montebello	CA	90640	USA
MPB Furniture Ince	Ashley Furniture HomeStore	414 W. Ridgecrest Blvd.	Ridgecrest	CA	93555	USA
MPDG Inc.	The Ultimate Back Store	2700 E Bidwell St., Ste. 600	Folsom	CA	95630	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Muebleria Buen Hogar	Muebleria Buen Hogar	9425 Telegraph Rd., Ste. 119	Pico Rivera	CA	90660	USA
Muebleria el Alto	Muebleria el Alto	514 N. Farmersville Blvd.	Farmersville	CA	93223	USA
Muebleria Guadalajara Furniture	Muebleria Guadalajara Furniture	51596 Harrison	Coachella	CA	92236	USA
Murphy Beds of California Inc.	Murphy Beds of California Inc.	73140 Hwy 111, Ste. 1	Palm Desert	CA	92260	USA
My American Mattress Inc.	American Mattress Man	2323 E Main St.	Ventura	CA	93003	USA
My Sleep Inc.	My Sleep	6659 Topanga Cyn.	Woodland Hills	CA	91303	USA
MyPillow Inc.	My Pillow	343 E 82nd St.	Shakopee	MN	55318	USA
N P Coller Holding	Everett Stunz	7547 Girard Ave.	La Jolla	CA	92037	USA
Nader R. Sbittany	Nick and Sons Furniture Outlet	9970 Magnolia Ave.	Riverside	CA	92503	USA
Naders Furniture Store Inc.	Naders La Popular	2201 Marine Ave.	Gardena	CA	90249	USA
Nakamura Bros. Furniture	Nakamura Bros. Furniture	924 Main St.	Woodland	CA	95695	USA
Naps Inc.	Mattress Depot	2818 Honolulu Ave.	Verdugo City	CA	91046	USA
National Mattress Corp.	National Mattress Corp.	1214 E Florence Ave.	Los Angeles	CA	90001	USA
Naturally Beds Inc.	Arizona Premium Mattress	22201 N. 24 Ave.	Phoenix	AZ	85027	USA
Naturwood Home	Naturwood Home	2711 Mercantile Dr.	Rancho	CA	95742	USA
Furnishings Incorporated	Furnishings		Cordova			
Navarro's Furniture	Navarro's Furniture	440 E Alisal St.	Salinas	CA	93905	USA
Nest Bedding Inc.	Nest Bedding	1811 Concord Ave., Ste. 110	Chico	CA	95928	USA
New American Furnishings	New American Furnishings	7922 Dublin Blvd.	Dublin	CA	94568	USA

Account	DBA Name	Address	City	State	Zip Code	Country
New Design Furniture	New Design Furniture	10875 Venice Blvd.	Los Angeles	CA	90034	USA
New Furniture Club	New Furniture Club	38424 Sierra Hwy	Palmdale	CA	93550	USA
New Starlight Furniture	New Starlight Furniture	715 El Camino Real	San Bruno	CA	94066	USA
Inc.	Inc.					
New Today Furniture	New Today Furniture	2225 Mission St.	San Francisco	CA	94110	USA
New West Mattress	New West Mattress	PO Box 4698	West Hills	CA	91308	USA
Company	Company					
New World Class	New World Class	130 Doolittle Dr., Ste. 3	San Leandro	CA	94577	USA
Furniture, LLC	Furniture					
Newton Baby Inc.	Newton Baby Inc.	429 Lenox Ave.	Miami Beach	FL	33139	USA
Nice Furniture	Nice Furniture	1105 E Artesia Blvd.	Long Beach	CA	90805	USA
Night Comfort Inc.	La Brie's Sleep Center	5910 Auburn Blvd. #5	Citrus Heights	CA	95621	USA
Nikkie Ansari Inc.	Duxiana	319 Newport Center Dr.	Newport Beach	CA	92660	USA
Nitori USA Inc.	Aki Home	4655 Mills Cir.	Ontario	CA	91764	USA
NJMRW, LLC	Mattress By Appointment	9530 Sandage Ave.	Elk Grove	CA	95624	USA
NNR International	NNR International	20050 Saticoy St.	Winnetka	CA	91306	USA
Furniture	Furniture					
Noble House Home	Noble House Home	21325 Superior St.	Chatsworth	CA	91311	USA
Furnishings, LLC	Furnishings					
Nohomattresscompany	Nohomattresscompany	5030 Lankershim Blvd.	North Hollywood	CA	91601	USA
Nolah Technologies, LLC	Nolah Technologies	18911 Hardy Oak Blvd., Ste. 106	San Antonio	ТХ	78258	USA
Nolan L Harris Jr	Harris Home Furnishings	214 N. 2nd St.	Porterville	CA	93257	USA
NoMaD Retail, LLC	Sleep First	18 Augusta Pines Dr., Ste. 157	Spring	ТХ	77389	USA
Nook Sleep Systems, LLC	Nook Sleep	1840 Maryland St.	Houston	TX	77006	USA
Norcal Furniture	Norcal Furniture	4604 Mangrum Dr.	Santa Clara	CA	95054	USA
Noriega Furniture	Noriega Furniture	1455 Taraval St.	San Francisco	CA	94116	USA
Norix Group Inc.	Norix Group Inc.	1 Innovation Dr.	West Chicago	IL	60185	USA

Account	DBA Name	Address	City	State	Zip Code	Country
North County Mattress	Mattress By Appointment	1215 Pleiades Dr.	Vista	CA	92084	USA
Outlet, LLC	North County					
NP Furniture & Mattress	Furniture Mattress	3380 Tyler St.	Riverside	CA	92503	USA
Inc.	Warehouse					
NPRTO California, LLC	Progressive Leasing	256 W. Data Dr.	Draper	UT	84020	USA
Nuvanna, LLC	www.nuvanna.com	225 Wilmington-West Chester Pike, Ste. 202	Chadds Ford	PA	19317	USA
Nu-way Mattress	Nu-way Mattress	8757 Artesia Blvd.	Bellflower	CA	90650	USA
Corporation	Corporation					
Oai T Tran	J&T Furniture	7843 Garvey Ave.	Rosemead	CA	91770	USA
OC Mattress & Furniture	OC Mattress & Furniture	956 N. Tustin St.	Orange	CA	92867	USA
OC Mattress Warehouse,	Discount Mattress Lady /	1092 Colonial Way	Tustin	CA	92780	USA
LLC	Mattress Distribution					
Ocotillo Corp.	BoxDrop Imperial Valley	623 Main St.	Brawley	CA	92227	USA
Oldex Corporation	Good Night Mattress	28733 S. Western Ave.	Rancho Palos	CA	90275	USA
			Verdes			
Oldtown Furniture Inc.	Oldtown Furniture	110 4th St.	Santa Rosa	CA	95401	USA
On Point Engineering	Beds & Mor	2001 Fremont Blvd.	Seaside	CA	93955	USA
Orange County Rustic	Furniture ala Carte	712 El Camino Way	Tustin	CA	92780	USA
Organic and Healthy Inc.	Organic and Healthy Inc.	958 E 420th Rd.	Bolivar	MO	65613	USA
Organic Exchange Inc.	Organic Exchange Inc.	200 NE 2nd St.	Boca Raton	FL	33432	USA
Organic Grace	Organic Grace	906 Redwood Dr.	Garberville	CA	95542	USA
Organic Mattresses Inc.	Organic Mattresses Inc.	1335 Harter Pkwy	Yuba City	CA	95993	USA
Ortegas Mattress	Ortegas Mattress	1001 Beaumont Ave.	Beaumont	CA	92223	USA
Ortho Mattress Inc.	Ortho Mattress	11030 Artesia Blvd.	Cerritos	CA	90703	USA
Over The Clouds Inc.	Sergio's Furniture	246 Town Center E	Santa Maria	CA	93454	USA
Overstock Mattresses	Overstock Mattresses	201 Harding Blvd., Ste. AB	Roseville	CA	95678	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Overstock Outlet US	Overstock Outlet US	1000 Melody Ln., Ste. 109	Roseville	CA	95678	USA
Overstock Outlet Usa	Overstock Outlet Usa	5400 Date Ave., Ste. D	Sacramento	CA	95641	USA
Overstock Outlet, LLC	Overstock Outlet US	2125 Del Paso Blvd.	Sacramento	CA	95815	USA
Overstock.com Inc.	Overstock.com	799 W. Coliseum Way	Midvale	UT	84047	USA
Pacific Business Group Inc.	Pacific Lodging Supply	840 S. Wanamaker Ave.	Ontario	CA	91761	USA
Pacific Sleep Design Inc.	Pacific Sleep Design	1806 Goodyear Ave.	Ventura	CA	93003	USA
Pacific West Furniture Inc.	Royal Mattress	688 Arrow Grand Cir.	Covina	CA	91722	USA
Padilla's Beds Furniture Store	Padilla's Beds Furniture Store	3147 S. Elm Ave.	Fresno	CA	93706	USA
Parachute Home Inc.	Parachute Home Inc.	3525 Eastham Dr.	Culver City	CA	90232	USA
Paramount Furniture and Carpet Company Inc.	Paramount Furniture	16450 Paramount Blvd.	Paramount	CA	90723	USA
Paramount Industrial Cos. Inc.	Paramount Sleep	1112 Kingwood Ave.	Norfolk	VA	23502	USA
Paramount Mattress Inc.	Paramount Mattress Inc.	2900 E Olympic Blvd.	Los Angeles	CA	90023	USA
Pardini Appliance	Pardini Appliance	1204 N. State St.	Ukiah	CA	95482	USA
Paseo Furniture Inc.	Ramos Furniture	22401 Foothill Blvd.	Hayward	CA	94541	USA
Patricia Perez	Emmanuel's Furniture & Ceramics	1010 Cecil Ave.	Delano	CA	93215	USA
Payless Furniture	Payless Furniture	4770 University Ave.	San Diego	CA	92105	USA
Peacelily Sleep	Peacelily Sleep	25 Sanderson Rd.	Bull Creek	WA	6149	AUS
Pearsey Enterprises Inc.	Pearsey's Rentals	1607 S. Chester Ave.	Bakersfield	CA	93304	USA
Pedro Leal Ortega	Anthonys Furniture	1338 N. Blackstone Ave.	Fresno	CA	93702	USA
Pedro Saucedo	Heaven on Earth Furniture Inc.	604 New Deal Ave.	Salinas	CA	93905	USA
Penn Valley Appliance	Big 1	1145 Sutton Way	Grass Valley	CA	95945	USA

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Account	DBA Name	Address	City	State	Zip Code	Country
Penney OpCo, LLC	JCPenney	PO Box 10001	Dallas	TX	75301	USA
Pentagon Enterprises Inc.	Greathouse	9050 Kenamar Dr.	San Diego	CA	92121	USA
Performance Sleep	PerformaSleep	PO Box 1445	Sharpsburg	GA	30277	USA
Products Inc.					00005	
Pina Furniture Inc.	Pina Furniture	16766 Arrow Blvd.	Fontana	CA	92335	USA
PJ Hicks Enterprise Inc.	Relax The Back	240 S. Lake Ave.	Pasadena	CA	91101	USA
PJ Trading Company, LLC	PJ Trading Company	1232 Los Vallecitos Blvd., Ste. 104	San Marcos	CA	92069	USA
PJs Sleep Company Inc.	PJs Sleep Company	4707 E 49th St.	Vernon	CA	90058	USA
Pleasant Furniture	Pleasant Furniture	1072 E Santa Clara St.	San Jose	CA	95116	USA
Pleasant Mattress Inc.	Pleasant Mattress Inc.	375 S. West Ave.	Fresno	CA	93706	USA
PLRL Retail, LLC	Mattress Express Cali	187 Blue Ravine Rd., Ste. 120	Folsom	CA	95630	USA
Plush Home Furniture	Plush Home Furniture	140 South St.	San Luis Obispo	CA	93401	USA
PlushBeds Inc.	PlushBeds	1201 N. Orange St., Ste. # 7058	Wilmington	DE	19801	USA
PNJB, LLC	Cost Plus Mattress	1147 Foothill	La Verne	CA	91750	USA
Pomona Valley Habitat for Humanity Inc.	Pomona Valley Habitat for Humanity Inc.	2111 Bonita Ave.	La Verne	CA	91750	USA
Premier Furniture Gallery Inc.	Premier Furniture Gallery Inc.	1880 E Hammer Ln.	Stockton	CA	95210	USA
Premium Hospitality Solutions, LLC	Hospitality Plus	8200 S. Quebec St., Ste. A3519	Centennial	CO	80112	USA
Progressive Health Solutions Inc.	Thinking Into Results	2020 Maltby Rd., Ste. 7-198	Bothell	WA	98021	USA
PS.37:4 Inc.	Stylehouse Furnishings	455 N. Frontage Rd.	Nipomo	CA	93444	USA
PTS Furniture Inc.	PTS Home and Office Furniture	250 Conejo Ridge Ave.	Thousand Oaks	CA	91361	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Puffy, LLC	Puffy Mattress	13070 Saticoy St.	North Hollywood	CA	91605	USA
Purple Innovation, LLC	Purple	4100 N. Chapel Ridge Rd., Ste. 200	Lehi	UT	84043	USA
Quality Bedding Inc.	The Good Bed Guys	1922 Placentia Ave., Unit # 4	Costa Mesa	CA	92627	USA
Quality California, LLC	Thomasville Home Furnishings of San Diego	601 N. 44th Ave.	Phoenix	AZ	85403	USA
Quality Comfort Mattress, LLC	Quality Comfort Mattress	133 W. Orangethorpe	Fullerton	CA	92832	USA
Quality Mattress, LLC	BoxDrop Mattress Victorville	15354 Anacapa Rd., Unit C	Victorville	CA	92392	USA
Quality Sleep Shop	My Green Mattress	1519 W. 55th St.	La Grange Highlands	IL	60525	USA
Quoc Nguyen	The Furniture Place Inc.	3156 San Gabriel Blvd.	Rosemead	CA	91770	USA
QVC Inc.	QVC Inc.	1200 Wilson Dr. MC 203	West Chester	PA	19380	USA
R&J International Furniture Inc.	R&J International Furniture Inc.	715 E Olive Ave.	Fresno	CA	93728	USA
R&R Mattress Warehouse Inc.	Mattress Warehouse	650 E Wooley Rd.	Oxnard	CA	93030	USA
R.C. Willey Home Furnishings Inc.	R.C. Willey	2301 S. 300 W.	Salt Lake City	UT	84115	USA
Ralph's Yard Sale	Ralph's Yard Sale	3481 38th Ave.	Oakland	CA	94619	USA
Raul Lopez	Coast to Coast Mattress	168 Williams Rd.	Salinas	CA	93905	USA
Ray Asdoorian	Milts Furniture	43125 Rd. 80	Dinuba	CA	93618	USA
Ray Lacy Furniture	Lacy Furniture	PO Box 789	Hughson	CA	95326	USA
Realty USA & Loans Inc.	Discount Furniture USA	208 E Base Line St.	San Bernardino	CA	92410	USA
Reds Furniture Gallery	Reds Furniture Gallery	6206 N. Blackstone Ave.	Fresno	CA	93710	USA
Reeds Furniture Agoura Inc.	Reeds Furniture Agoura Inc.	28401 Canwood St.	Agoura Hills	CA	91301	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Reisman and Reisman	Michaels Furniture	7700 Woodman Ave.	Van Nuys	CA	91402	USA
Relax in Style, LLC	Relax The Back	10811 Shoemaker Ave.	Santa Fe	CA	90670	USA
			Springs			
Relax The Back, LLC	Relax The Back	530 R Bushy Hill Rd.	Simsbury	CT	06070	USA
ReliefMart Inc.	Relief-Mart Inc.	28505 Canwood Rd., Ste. C	Agoura Hills	CA	91301	USA
REM Sleep Solutions Inc.	REM Sleep Solutions Inc.	355 W. Crowther Ave., Ste. E	Placentia	CA	92870	USA
Remberto Abarca	R&H Furniture	256 N. New Hampshire Ave.	Los Angeles	CA	90004	USA
Rent-A-Center Inc.	Rent-A-Center	5501 Headquarters Dr.	Plano	TX	75024	USA
Rental Corporation of America	Aim Rental	444 W. Ocean Blvd., Ste. 1614	Long Beach	CA	90802	USA
Renttime Inc.	Rent A Center	800 Civic Center Dr., Ste. A	Vista	CA	92084	USA
Resident Home Inc.	Resident Home	340 S. Lemon Ave. #9599	Walnut	CA	91789-	USA
Rest Easy, LLC	Pacific Mattress Co.	645 W. 9th St. # 726	Los Angeles	CA	90015	USA
Rest Ez Mattresses	Mattress By Appointment of Colton	897 Via Lata, Ste. I	Colton	CA	92324	USA
Rest for Less	Rest for Less	330 Wood Rd., Ste. K	Camarillo	CA	93010	USA
Restoration Hardware Inc.	Restoration Hardware	15 Koch Rd., Ste. K	Corte Madera	CA	94925	USA
Retail Ventures, LLC	Palace Furniture	2345 Macdonald Ave.	Richmond	CA	94804	USA
Rg Mattress Outlet	Rg Mattress Outlet	6638 Eastern Ave.	Bell Gardens	CA	90201	USA
Richard Lawrence Leaf	The Mattress Outlet	504 E Grand Ave.	Arroyo Grande	CA	93420	USA
Richmond Furniture	Richmond Furniture	12669 San Pablo Ave.	Richmond	CA	94805	USA
Rick Breen and Larry Debeni	Living Styles	37 W. 2nd	Eureka	CA	95501	USA
Ricks Furniture South First Furniture Inc.	Ricks Furniture	842 S. First St.	San Jose	CA	95110	USA

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Account	DBA Name	Address	City	State	Zip Code	Country
Riverside Discount	Riverside Discount	17965 Collier Ave.	Lake Elsinore	CA	92530	USA
Furniture, LLC	Furniture					
RL Liquidators	RL Liquidators	500 Sequoia Pacific Blvd.	Sacramento	CA	95811	USA
RMattress	iMattressLa Inc.	8257 Beverly Blvd.	Los Angeles	CA	90048	USA
RmKian Inc.	Furniture Time	4717 Madison Way	Sacramento	CA	95841	USA
Roadways International	Mattress by Appointment	9223 Archibald Ave.,	Rancho	CA	91730	USA
Inc.	Rancho Cucamonga	Unit C	Cucamonga			
Robert Bales	Grays Furniture	472 W. Olive	Porterville	CA	93257	USA
Robert Lewis	Bakersfield BoxDrop	2809 Unicorn Rd.	Bakersfield	CA	93308	USA
Robert v. Whalen	Simi Valley Mattress Warehouse	521 Los Angeles Ave.	Simi Valley	CA	93065	USA
Rocking Your Bed, LLC	Mattress By Appointment	2920 Norman Strasse Rd. #106	San Marcos	CA	92069	USA
Rodney James Anderson	Delta Matrress and Sofa Outlet Store	705 Fourth St.	Eureka	CA	95501	USA
Rodriguez Mattress	Rodriguez Mattress	13373 Perris Blvd.,	Moreno Valley	CA	92553	USA
Company	Company	Ste. F-502				
Rogelio A Loera	Bakersfield Direct Furniture	6225 District Blvd., Ste. 1A	Bakersfield	CA	93313	USA
Rogers Discount Furniture	Roger's Furniture Center	1330 N. Hacienda Blvd.	La Puente	CA	91744	USA
Rogers Furniture Corp.	Rogers Furniture Corp.	1330 N. Hacienda Blvd.	La Puente	CA	91744	USA
Rom Decor	Rom Decor	6516 E. Camino Vista, Unit 6	Anaheim	CA	92807	USA
Romeo's Furniture	Romeo's Furniture	4065 W. Shaw Ave., Ste. 101 Brawley	Fresno	CA	93722	USA
Romo's Furniture	Romo's Furniture	21058 Ave. 152	Porterville	CA	93257	USA
Ron Baron Jr. Sole Proprietor	Roxco Furniture	1180 Northcrest Dr.	Crescent City	CA	95531	USA
Ron K. Heinz	Harts Furniture	73617 29 Palms Hwy	29 Palms	CA	92277	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Ron R Cervelli	Ron's Furniture and Appliance	212 N. Mount Shasta Blvd.	Mount Shasta	CA	96067	USA
Room & Board Inc.	Room & Board	4600 Olson Memorial Hwy	Golden Valley	MN	55422	USA
Room By Room Home Furnishings	Room By Room Home Furnishings	103 Business Park Way	Atwater	CA	95301	USA
Roomie Incorporated	Roomie	480 State St., 4S	Brooklyn	NY	11217	USA
RoomsXpress Furniture Decor	RoomsXpress Furniture Decor	1101 Oates Ct., Ste. 200	Modesto	CA	95358	USA
Rosa Maria Alvarez	Mattress4U	5200 E. Ramon Rd., Bldg. H, Ste. 2-C	Palm Springs	CA	92264	USA
Rosalba Monreal	CZ Furniture Solutions	5968 Hollister Ave.	Goleta	CA	93117	USA
Rosas Furniture	Rosas Furniture	1097 W. Baseline St.	San Bernardino	CA	92411	USA
Ross Dress For Less Inc.	Ross Dress For Less	5130 Hacienda Dr.	Dublin	CA	94568	USA
Ross Furniture	Ross Furniture	1107 W. Ave. K	Lancaster	CA	93534	USA
Rosso's Furniture Inc.	Rosso Furniture	6881 Monterey Rd.	Gilroy	CA	95020	USA
Royal Furniture Inc.	Royal Furniture	5365 N. Blackstone Ave.	Fresno	CA	93710	USA
Royal Sleep Furniture Inc.	Royal Sleep Furniture Inc.	420 Glide Ave., Ste. 115	West Sacramento	CA	95691	USA
Royal-Pedic Mattress Manufacturing, LLC	Royal-Pedic Mattress Manufacturing, LLC	341 N. Robertson Blvd.	Beverly Hills	CA	90211	USA
Royola Furniture	Royola Furniture	7380 Sycamore Blvd.	Riverside	CA	92508	USA
RSM Associates Inc.	RSM Associates Inc.	12663 Sandhill Ln. #2	Playa Vista	CA	90094	USA
RT Trading Inc.	BidRL Redding	8905 Airport Rd.	Redding	CA	96002	USA
RT Ventures Inc.	R&R Furniture And Mattress	1450 W. Branch St.	Arroyo Grande	CA	93420	USA
RTBWC Inc.	Relax The Back	981 Bancroft Rd., Unit A	Concord	CA	94518	USA

Account	DBA Name	Address	City	State	Zip Code	Country
RTZX Mattress, LLC	Mattress By Appointment Palmdale	3005 E. Palmdale Blvd., Ste. 9	Palmdale	CA	93550	USA
Ryan J & Kristi M McGunagle Inc.	Mack Wallbed Systems	971 Transport Way	Petaluma	CA	94954	USA
S&C Pearsey Inc.	Pearsey's Rentals Delano	801 Main St.	Delano	CA	93215	USA
S&M Furniture	S&M Furniture	2435 Albatross Way, Ste. 116-B	Sacramento	CA	95815	USA
S&M Furniture Inc.	Furniture Queen	1153 N. Mt Vernon Ave., A	Colton	CA	92324	USA
S&Y Carpet And Furniture Inc.	S&Y Carpet And Furniture Inc.	16930 State Hwy 14	Mojave	CA	93501	USA
S. Scheuer Company	Samuel Scheuer	340 Sutter St.	San Francisco	CA	94108	USA
Safe For Home Products, LLC	Naturepedic	16925 Park Circle Dr.	Chagrin Falls	OH	44023	USA
Safe Ride Express Inc.	Bidrl Citrus Heights	6422 Tupelo Dr. #101	Citrus Heights	CA	95621	USA
Sage Sleep	Sage Sleep	10556 Combie Rd., Ste. 6378	Auburn	CA	95602	USA
Saint Dizier Design Inc.	Saint Dizier Home	631 Center St.	Healdsburg	CA	95448	USA
Sajid Ali Khan	Yuba City Furniture	1165 Colusa Ave., Ste. C	Yuba City	CA	95991	USA
Sakura	Sakura	936 Irving St.	San Francisco	CA	94122	USA
Saleem Raza	Expo Furniture Gallery	7310 Home Leisure Plaza	Sacramento	CA	95823	USA
Salinas Mattress Co.	Salinas Mattress Co.	540 Brunken Ave., Ste. A	Salinas	CA	93901	USA
Salmon's Home Furnishings Inc.	Salmon's Furniture Galleries	112 E. 7th St.	Hanford	CA	93230	USA
Sam's Carpet & Furniture Inc.	Sam's Carpet	2290 Quimby Rd.	San Jose	CA	95122	USA
Sams Furniture Thrift Store	Sams Furniture Thrift Store	976 E. Baseline St.	San Bernardino	CA	92410	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Sam's West Inc.	Sam's West Inc.	702 SW 8th St. MS 0555	Bentonville	AR	72712	USA
San Diego Modern	Lawrance Furniture	633 University Ave.	San Diego	CA	92103	USA
Furniture Company						
Incorporated						
Sanctuary Home	Sanctuary Home	31896 Plaza Dr., Ste. E7	San Juan	CA	92675	USA
Furnishings by	Furnishings by		Capistrano			
Renaissance	Renaissance					
Sandy's Furniture Inc.	Sandy's Furniture Inc.	3041 W. Shaw Ave.	Fresno	CA	93711	USA
Sanoluke Dublin Inc.	Bassett Furniture	190 NW Spanish River	Boca Raton	FL	33431	USA
		Blvd., Ste. 201				
Sanoluke Pleasant Hill	Bassett Furniture	190 NW Spanish River	Boca Raton	FL	33431	USA
Inc.		Blvd., Ste. 201				
Sanoluke San Carlos Inc.	Bassett Furniture	190 NW Spanish River	Boca Raton	FL	33431	USA
		Blvd., Ste. 201				
Sanoluke San Francisco	Bassett Furniture	190 NW Spanish River	Boca Raton	FL	33431	USA
Inc.		Blvd.				
Sanoluke San Jose Inc.	Bassett Furniture	190 NW Spanish River	Boca Raton	FL	33431	USA
		Blvd., Ste. 201				
Santokh Kodial	Liquidation Outlet	2301 Fairview Dr. #A	Ceres	CA	95307	USA
SB County Sleep	SB County Sleep	3609 State St.	Santa Barbara	CA	93105	USA
Shoppes	Shoppes					
SC41 Furniture Inc.	SC41 Furniture	2701 41st Ave.	Soquel	CA	95073	USA
Sceberras Bedding Inc.	Newport Bedding	1526 Newport Blvd.	Costa Mesa	CA	92627	USA
	Company					
SDS Furniture Inc.	The Furniture Deal	2238 S. Mooney Blvd.	Visalia	CA	93277	USA
Sealy Mattress	Sealy Mattress	1000 Tempur Way	Lexington	KY	40511	USA
Manufacturing Company,	Manufacturing Company		0			
LLC						
Sears Authorized	Sears Authorized	5500 Trillium Blvd.,	Hoffman Estates	IL	60179	USA
Hometown Stores, LLC	Hometown Stores, LLC	Ste. 501				

Account	DBA Name	Address	City	State	Zip Code	Country
Second Generation	Ramos Furniture	2000 Soquel Ave.	Santa Cruz	CA	95062	USA
Furniture Inc.						
Select Comfort Retail	Sleep Number	1001 3rd Ave. S	Minneapolis	MN	55404	USA
Corporation						
Seltyk Mattress Inc.	Seltyk Mattress Inc.	724 E. 61st St.	Los Angeles	CA	90001	USA
Semerjian Inc.	S.B. Mattress Expo	5610 Hollister Ave.	Goleta	CA	93117	USA
Sentient Enterprises Inc.	Foam and Cushion	3482 Calyton Rd.	Concord	CA	94519	USA
Serrano's Furniture	Arturo Serrano	205 E. Tulare St.	Dinuba	CA	93618	USA
Gallaries	Incorporated					
Serrano's Furniture Inc.	Serrano's Furniture	851 E. Bardsley Ave.	Tulare	CA	93274	USA
Serta Simmons Bedding,	Serta and Simmons	2451 Industry Ave.	Doraville	GA	30360	USA
LLC						
Sferra Fine Linens, LLC	Sferra	15 Mayfield Ave.	Edison	NJ	08837	USA
Sharon L Cook	Snoozzz Mattress	3095 E. Thousand Oaks Blvd., Ste. A	Thousand Oaks	CA	91362	USA
Shepherd's Dream, LLC	Shepherd's Dream, LLC	PO Box 516	Montague	CA	96064	USA
Shevick Sales Corp.	Sleep on Latex	3536 W. Potomac Ave.	Chicago	IL	60651	USA
Shining Furniture Co. Inc.	CBA Home Furniture	8955 Valley Blvd.	Rosemead	CA	91770	USA
Shirley Ellen Brumfield	Furniture Helpers	12235 Heacock St.	Moreno Valley	CA	92557	USA
Shoreline Furnishing	Shoreline Furnishing	3526 E. Chapman Ave.	Orange	CA	92869	USA
Sierra Mattress Company,	Sierra Mattress	6550 Longley Ln.,	Reno	NV	89511	USA
LLC	Company, LLC	Ste. 105				
Sierra Valley Furniture	Sierra Valley Furniture	5369 Old Olive Hwy	Oroville	CA	95966	USA
Siesta DnK Inc.	Duxiana	534 Bryant St.	Palo Alto	CA	94301	USA
Signature Furniture	Signature Furniture	698 W. Madison Ave.	El Cajon	CA	92020	USA
Silk & Snow Inc.	Silk & Snow	670 Caledonia Rd.	Toronto	ON	M6E 4Y9	CA
Silke Enterprises, LLC	Wallbeds "n" More	23552 Commerce Center Dr., Ste. L	Laguna Hills	CA	92653	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Simonds Enterprises	Marysville BidRL	1501 B St.	Marysville	CA	95901	USA
Simply Discount Furniture	Furniture Now	23222 Valencia Blvd.	Valencia	CA	91355	USA
of Santa Clarita Inc.						
Simply Discount Furniture	Simply Discount Furniture		Santa Clarita	CA	91350	USA
of Santa Clarita Inc.		Triangle Rd.				
Sit 'n Sleep Inc.	Sit 'n Sleep	14300 S. Main St.	Gardena	CA	90248	USA
Sizewise Rentals, LLC	Sizewise	204 W. 2nd St.	Ellis	KS	67637	USA
Slagle's Mattress Factory	Slagle's Mattress Factory	5727 Rosedale Hwy	Bakersfield	CA	93308	USA
Inc.						
Slater's Home Furnishings	Slater's Home	345 W. 18th St.	Merced	CA	95340	USA
	Furnishings					
Sleep & Dream Furniture	Sleep & Dream Furniture	132 Calistoga Rd.	Santa Rosa	CA	95409	USA
Inc.						
Sleep & Sleep Inc.	Mattress Planet	12046 Brookhurst St.	Garden Grove	CA	92840	USA
Sleep Bedder, LLC	Sleep Bedder	2855 El Cajon Blvd., Ste. 4	San Diego	CA	92104	USA
Sleep Bedding Inc.	Sleep Bedding Inc.	1215 S. Eastern Ave.	Los Angeles	CA	90022	USA
Sleep Coast, LLC	Sleep Sherpa	6910A Miramar Rd.	San Diego	CA	92121	USA
Sleep Cycle	Sleep Cycle	22529 Hawthorne Blvd.	Torrance	CA	90505	USA
Sleep Haven Bedding Inc.	Sleep Haven Bedding	2690 S. El Camino Real	San Mateo	CA	94403	USA
1 5	Inc.					
Sleep Kings Inc.	Sleep Kings Mattress	7393 Stewart and Gray	Downey	CA	90242	USA
	Liquidators	Rd.	5			
Sleep N' Den Inc.	Sleep N' Den Inc.	72074 Hwy 111, Ste. D	Rancho Mirage	CA	92270	USA
Sleep Sensations Inc.	America's Mattress	PO Box 3978	Clovis	CA	93613	USA
Sleep Works and More	Sleep Works and More	14301 Mono Way,	Sonora	CA	95370	USA
Inc.	Inc.	Ste. D				
Sleepare	Sleepare	6060 W. Olympic Blvd.	Los Angeles	CA	90019	USA
SleepFit Corporation	Mattress Land / SleepFit	36 E. Herndon Ave.	Fresno	CA	93720	USA
	Corporation	#A/B				

Account	DBA Name	Address	City	State	Zip Code	Country
Sleepy Head Mattress	Sleepy Head Mattress	341 Eva St.	Ventura	CA	93003	USA
Company	Company					
Sleepy Mattress, LLC	Sleepy Mattress	17895 Sky Park Cir.,	Irvine	CA	92614	USA
	Warehouse	Bldg. 24, Ste. C				
Slumber n Serenity	Slumber n Serenity	3030 E. La Palma Ave.	Anaheim	CA	92806	USA
Mattress Inc.	Mattress Inc.					
Smart Home Furnitures	Smart Home Furnitures	518 N. Western Ave.	Los Angeles	CA	90004	USA
Inc.	Inc.					
Smarthouse Collections	Smarthouse Collections	2118 Island View Rd.	Traverse City	MI	49686	USA
Smith and Smith	Rent To Own	3650 S. Mooney Blvd.	Visalia	CA	93277	USA
Smithy Enterprises, LLC	Mattress By Appointment	1501 W. Alton Ave.	Santa Ana	CA	92704	USA
	Orange County					
Snowhite Hospitality, LLC	Boston Interior Solutions	476 Brighton Dr.	Bloomingdale	IL	60108	USA
Soaring Heart Natural Bed	Soaring Heart Natural	4918 17th Ave. NW,	Seattle	WA	98107	USA
Company	Bed Company	Ste. 100				
Socal Mattresses	Mattress By Appointment	9800 Indiana Ave.	Riverside	CA	92503	USA
Sofa Profiles Rg Inc.	Sofa Profiles Rg Inc.	4820 S. Vermont Ave.	Los Angeles	CA	90037	USA
Sofa Spectrum	Sofa Spectrum	26760 Jefferson Ave.,	Murrieta	CA	92562	USA
		#106				
Solstice Sleep Products	Solstice Sleep Products	3720 W. Broad St.	Columbus	OH	43228	USA
Inc.	Inc.					
Somnium Inc.	Somnium Inc.	PO Box 1804	Venice	CA	90294	USA
Sonoma Furniture Inc.	Sonoma Furniture	800 W. Napa St.	Sonoma	CA	95476	USA
Sonu Sleep Corporation	Sonu Sleep	7321 Rindge Ave.	Playa Del Rey	CA	90293	USA
Sound Sleep Products	Sound Sleep Products	3003 W. Valley Hwy E	Sumner	WA	98390	USA
Inc.	Inc.					
South Bay International	South Bay International	8570 Hickory Ave.,	Rancho	CA	91739	USA
Inc.	Inc.	Ste. 150	Cucamonga			
Southwest Contract Inc.	Southwest Contract Inc.	2405 Industrial Blvd.	Temple	TX	76504	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Spacetel, LLC	Blacks Appliances & Furniture	1940 Ft. Jones Rd. #1	Yreka	CA	96097	USA
Spencer Jay Simcik	Santa Barbara Mattress	909 De La Vina St.	Santa Barbara	CA	93101	USA
Spencer Simcik	Spencer's Mattress	1806 Goodyear Ave.	Ventura	CA	93003	USA
St Vincent de Paul Thrift Store Inc.	St Vincent de Paul Thrift Store	300 Baker St.	Bakersfield	CA	93305	USA
Stephen Siegel	American Furniture Guild	1141 S. Pacific Ave.	San Pedro	CA	90731	USA
Sterling Mattress Manufacturing, LLC	Kings Rest	391 S. Alta Ave., Ste. 102	Dinuba	CA	93618	USA
Steven E Reed	Trading Post	2250 N. Texas St.	Fairfield	CA	94533	USA
Stevens Creek Furniture Inc.	Direct Factory Furniture	4910 Stevens Creek Blvd.	San Jose	CA	95129	USA
Stoneledge Furniture, LLC	Ashley Furniture HomeStore	One Ashley Way	Arcadia	WI	54612	USA
Store2Door, LLC	Mattress by Appointment Fresno	5430 W. Oslin Ave.	Fresno	CA	93722	USA
Stuart David Inc.	Stuart David Furniture	3419 Railroad Ave.	Ceres	CA	95307	USA
Studio Home	Studio Home	839 High St.	Oakland	CA	94601	USA
Suite Sleep Inc.	Suite Sleep	4699 Nautilus Ct. S., Ste. 403	Boulder	CO	80301	USA
Sun City Mattress	Sun City Mattress	26946 Cherry Hills Blvd.	Menifee	CA	92586	USA
Sunrise Interiors	Sunrise Home	831 B St.	San Rafael	CA	94901	USA
Super Big Discount Furniture	Super Big Discount Furniture	6195 N. Figueroa St.	Los Angeles	CA	90042	USA
Super Discount Mattress Warehouse	Super Discount Mattress Warehouse	25320 Madison Ave., Ste. G	Murrieta	CA	92562	USA
Superco International Inc.	Superco Home Theater & Appliance	17523 Colima Rd.	City Of Industry	CA	91748	USA
Sure U Save Furniture Inc.	Sure U Save Furniture	1763 Monterey Rd.	San Jose	CA	95112	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Sustainable Furniture Inc.	Sustainable Furniture Inc.	13805 Mt Anderson St.	Reno	NV	89506	USA
Sweet Dreams Mattress	Sweet Dreams Mattress	1680 Broadway, Ste. J	Chula Vista	CA	91911	USA
and Furniture	and Furniture					
Sweet Dreams Mattress	Sweet Dreams Mattress	101 S. Riverside Ave.	Rialto	CA	92376	USA
Furniture Inc.	Furniture Inc.					
Sweet Sleep Mattresses	Sweet Sleep Mattresses	2400 Celsius Ave.,	Oxnard	CA	93030	USA
#4	#4	Unit H				
Sweet Sleep Mattresses 2	Sweet Sleep Mattresses 2	31410 Reserve Dr., Ste. 3	Thousand Palms	CA	92276	USA
Sweet Sleep Mattresses, LLC	Sweet Sleep Mattresses	5352 W. Avenue L	Lancaster	CA	93536	USA
T Design USA Inc.	Premium Furniture For Less	1155 W. Avenue K	Lancaster	CA	93534	USA
T&C Inc.	Under The Covers	50 E. Shaw Ave.	Fresno	CA	93710	USA
Target Corporation	Target Stores	PO Box 1429	Minneapolis	MN	55440	USA
TCK United Furniture Inc.	United Furniture	904 E. Hammer Ln.	Stockton	CA	95210	USA
Teh Tai Bed Co. Inc.	Teh Tai Bed Co. Inc.	701 E. Valley Blvd.	San Gabriel	CA	91776	USA
Tehachapi Furniture and Mattress Center, LLC	Tehachapi Furniture and Mattress Center	20302 W. Valley Blvd.	Tehachapi	CA	93561	USA
Teleforo Castillo	Superior Mattress Company	3015 S. Elm Ave.	Fresno	CA	93706	USA
Tempur Retail Stores, LLC	Tempur Retail Stores, LLC	1000 Tempur Way	Lexington	KY	40511	USA
Tempur-Pedic North	Tempur-Pedic North	1000 Tempur Way	Lexington	KY	40511	USA
America, LLC	America, LLC					
Texas Furniture	Texas Furniture	1290 Sebastopol Rd., Ste. A	Santa Rosa	CA	95407	USA
Thanh Hong Huynh	Fine Mattress & Furniture 4 Less	616 N. Azusa Ave., Ste. C	West Covina	CA	91791	USA
The Bed Post, LLC	The Bed Post	3143 E. Anaheim St.	Long Beach	CA	90804	USA

Account	DBA Name	Address	City	State	Zip Code	Country
The Caretakers	Joel Jones Furniture	11010 Foothill Blvd.,	Rancho	CA	91730	USA
		Ste. 100	Cucamonga			
The Casas Company	Mattress By Appointment Orange County	1501 W. Alton	Santa Ana	CA	92704	USA
The Dante Enterprise Inc.	Dante's Furniture Depot	16277 Valley Blvd.	Fontana	CA	92335	USA
The Fascination, LLC	The Fascination	21 Market St.	Venice Beach	CA	90291	USA
The Furniture Market Inc.	The Furniture Market	2836 Sisk Rd.	Modesto	CA	95350	USA
The Furniture Outlet	The Furniture Outlet	740 W. Main St.	Barstow	CA	92311	USA
The Furniture Store of Big Bear Inc.	The Furniture Store of Big Bear Inc.	477 S. Eureka Dr.	Big Bear Lake	CA	92315	USA
The Furniture Warehouse	The Furniture Warehouse	995 Bay Blvd. #102	Chula Vista	CA	91911	USA
The Grill Inc.	Barnes' Bargains	6408 Lake Isabella Blvd.	Lake Isabella	CA	93240	USA
The Imperial Furniture	The Imperial Furniture	32270 Rancho Vista Dr., Ste. D-10	Cathedral City	CA	92234	USA
The Mattress Center, LLC	The Mattress Center	960 Los Vallecitos Blvd., Ste. 101	San Marcos	CA	92069	USA
The Mattress Haven, LLC	The Mattress Haven	3145 Stonegate Dr.	Yuba City	CA	95993	USA
The Mattress Man	The Mattress Man	11727 Washington Blvd.	Whittier	CA	90606	USA
The Mattress Man Inc.	The Mattress Man Inc.	11727 Washington Blvd.	Whittier	CA	90606	USA
The Mattress Outlet Inc.	Matthews Mattress	601 Orange Dr., Ste. J	Vacaville	CA	95687	USA
The Mattress Shop and Furniture Warehouse	The Mattress Shop and Furniture Warehouse	3525 Industrial Dr.	Santa Rosa	CA	95403	USA
The Mattress Store	The Mattress Store	1333 Commerce Ave.	Atwater	CA	95301	USA
The Mattresss Space	The Mattresss Space and Furniture Outlet	3624 Buck Owens Blvd.	Bakersfield	CA	93308	USA
The Mitchell Gold Co.	Mitchell Gold + Bob Williams	135 One Comfortable Pl.	Taylorsville	NC	28681	USA
The Natural Mattress Store, LLC	The Natural Mattress Store	816 4th St.	San Rafael	CA	94901	USA

Account	DBA Name	Address	City	State	Zip Code	Country
The Original Mattress	The Original Mattress	4930 State Rd.	Cleveland	OH	44134	USA
Factory Inc.	Factory					
The Princess Mattress	The Princess Mattress	327 S. Mt Vernon Ave.	San Bernardino	CA	92410	USA
Inc.						
The Salvation Army, A	The Salvation Army	30840 Hawthorne Blvd.	Rancho Palos	CA	90275	USA
California Corp.			Verdes			
The Sleep and Relax	Sit Sleep & Relax	1330 Del Paso Rd.,	Sacramento	CA	95834	USA
Center Inc.		Ste. 150				
The Sleep Shop Inc.	The Sleep Shop	495 Hwy 49	Auburn	CA	95603	USA
The Sofa Place Furniture	The Sofa Place Furniture	21702 Sherman Way	Canoga Park	CA	91303	USA
The Sully Corp.	Dunlop Family Furniture	929 S. Hwy 49	Jackson	CA	95642	USA
The Waterbed Doctor	The Waterbed Doctor	15132 Goldenwest Cir.	Westminster	CA	92683	USA
The Witten Group, LLC	Beaumont Mattress &	1620 E. 2nd St., Ste. R	Beaumont	CA	92223	USA
	More					
Therapedic of New	Therapedic of New	135 Spark St.	Brockton	MA	02302	USA
England, LLC	England					
THF at River Park, LLC	Thomasville at River Park	110 E. Alluvial	Fresno	CA	93720	USA
Thornton House Inc.	Thornton House Furniture	6 S. School St.	Lodi	CA	95240	USA
Three Brothers Furniture	Three Brothers Furniture	3274 Sonoma Blvd.	Vallejo	CA	94590	USA
& Appliance Co. Inc.						
Three J Corporation	Donnaken Furniture	12605 Beach Blvd.	Stanton	CA	90680	USA
Thuma Inc.	Thuma Inc.	1592 Union St.	San Francisco	CA	94123	USA
Thuy Huynh	Home Interiors Furniture	2200 Eastridge Mall,	San Jose	CA	95122	USA
		Ste. 1068				
Today Home Furnishings	Today Home Furnishings	2121 E. 12th St.	Oakland	CA	94601	USA
Today's Furniture &	Today's Furniture &	1841 Fulton Ave.	Sacramento	CA	95825	USA
Accessories	Accessories					
Todd Maidy Inc.	Just Like Home	18344 Oxnard St. #109	Tarzana	CA	91356	USA
	Affordable Furniture					

Account	DBA Name	Address	City	State	Zip Code	Country
Tokyo Futon & Tea	Tokyo Futon & Tea	924 Valencia St.	San Francisco	CA	94110	USA
Tommie Copper Inc.	Tommie Copper	74 S. Moger Ave.	Mt Kisco	NY	10549	USA
Torres Furniture	Torres Furniture	15304 Paramount Blvd.	Paramount	CA	90723	USA
Tracy Van Phan	Ace Furniture	3672 El Cajon Blvd.	San Diego	CA	92104	USA
Trailhead Ventures Inc.	Medley	3519 NE 15th Ave. #590	Portland	OR	97212	USA
Transform KM, LLC	Transform KM, LLC	3333 Beverly Rd.	Hoffman Estates	IL	60179	USA
Transform SR, LLC	Transform SR, LLC	3333 Beverly Rd.	Hoffman Estates	IL	60179	USA
Trung So Lam	Kamtex Int'l Interior Design	8925 E. Valley Blvd.	Rosemead	CA	91770	USA
Tu Casa Furniture Inc.	Tu Casa Furniture Inc.	1630 Sebastopol Rd., Ste. 105-107	Santa Rosa	CA	95407	USA
Tucker's Valley Furniture Inc.	Tucker's Valley Furniture/ Cash and Carry Furniture	850 E. Main	El Cajon	CA	92020	USA
Turner Express Company Inc.	FloBeds	234 E. Redwood Ave.	Fort Bragg	CA	95437	USA
Ty n Bo Corporation	Wallbeds n More	8840 Miramar Rd.	San Diego	CA	92126	USA
U Save Discount Furniture, LLC	U Save Discount Furniture, LLC	2137 Mission St.	San Francisco	CA	94110	USA
U&H Family Enterprises, LLC	Mattress By Appointment Yuba City	393 Parkview Ave.	Yuba City	CA	95993	USA
Ultimate Furniture	Ultimate Furniture	820 N. Yosemite Ave.	Oakdale	CA	95361	USA
United Mattress Factory	United Mattress Factory	3923 E. Belmont Ave.	Fresno	CA	93702	USA
University Loft Company	University Loft Company	2588 Jannetides Blvd.	Greenfield	IN	46140	USA
Univex International Inc.	eFurnitureHouse.com, JustBunkBeds.com, ocFurniture.com	1501 W. Collins Ave.	Orange	CA	92867	USA
Upside Central, LLC	Mattress By Appointment Gilroy	1100 1st St.	Gilroy	CA	95020	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Urban Ecommerce	Urban Mattress	2830 Arapahoe Ave.	Boulder	CO	80303	USA
Solutions, LLC						
Urban Living Furniture	Urban Living Furniture	20130 Hamilton Ave.	Torrance	CA	90502	USA
Urner's Inc.	Urner's Inc.	PO Box 41240	Bakersfield	CA	93384	USA
US Made Mattress Inc.	Late Night Mattress & Furniture	1540 W. 6th St., Ste. 103	Corona	CA	92882	USA
USA Furniture	USA Furniture	23687 Sunnymead Blvd.	Moreno Valley	CA	92553	USA
Valerie Furniture Inc.	Valerie Furniture Inc.	735 N. Milliken Ave., Ste. C-D	Ontario	CA	91764	USA
Valiant Products Corporation	Valiant Products Corporation	2727 W. 5th Ave.	Denver	CO	80204	USA
Valley Dreams, LLC	Mattress By Appointment	9520 Sandage Ave.	Elk Grove	CA	95624	USA
Valley Mattress Outlet	Valley Mattress Outlet	4160 14th Ave.	Sacramento	CA	95820	USA
Valley Supreme Mattress	Mattress by Appointment North Hollywood	7401 Lankershim Blvd.	North Hollywood	CA	91342	USA
Value Home Furnishings	Value Home Furnishings	600 Third St.	Marysville	CA	95901	USA
Value Outlet Furniture Zone	Value Outlet Furniture Zone	13054 Sherman Way	North Hollywood	CA	91605	USA
Van Buren Furniture Inc.	Furniture Outlet	5600 Van Buren Blvd., Ste. B	Riverside	CA	92503	USA
Variety Bedding MFG Corp.	Variety Bedding MFG Corp.	1622 E. Nadeau St.	Los Angeles	CA	90001	USA
Vermont Furniture	Vermont Furniture	2330 S. Vermont Ave.	Los Angeles	CA	90007	USA
Vertex Beds, LLC	Mattress Retailer	7305 El Prado Way	Buena Park	CA	90620	USA
Victor Pham	One Stop Furniture	2441 Northgate Blvd.	Sacramento	CA	95833	USA
Victory Furniture Com Inc.	Victory Furniture Com Inc.	2328 San Pablo Ave.	Oakland	CA	94612	USA
Victory Supply, LLC	Victory Supply, LLC	7025 Industrial Park Rd.	Mount Pleasant	TN	38474	USA
Viking Trader, LLC	Viking Trader	2585 Shattuck Ave.	Berkeley	CA	94704	USA
Vinsons Home Decor	Vinson's Home Decor	14712 La Paz Dr.	Victorville	CA	92392	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Visalia Mattress	Visalia Mattress	1416 S. Mooney Blvd.	Visalia	CA	93277	USA
Clearance Center	Clearance Center					
Visionary Sleep, LLC	Visionary Sleep	2060 S. Wineville, Ste. A	Ontario	CA	91761	USA
Visions in Furniture Inc.	Visions in Furniture Inc.	15024 Leffingwell Rd.	La Mirada	CA	90638	USA
Vitality Medical Inc.	Vitality Medical	7910 S. 3500 E, Ste. C	Salt Lake City	UT	84121	USA
Vivian's Quality Furniture	Vivian's Quality Furniture	845 E. Valley Pkwy	Escondido	CA	92025	USA
VK Furniture & Mattress	VK Furniture & Mattress	5721 Lakewood Blvd.	Lakewood City	CA	90712	USA
W and M Carter	Country Furniture	PO Box 217	Blue Jay	CA	92317	USA
Corporation						
Wallbeds By Wilding, LLC	Wilding Wallbeds	3988 S. 1540 E Cir.	St. George	UT	84790	USA
Wallbeds n More Inc.	Wallbeds n More Inc.	5653 Stoneridge Dr.,	Pleasanton	CA	94566	USA
		Ste. 110				
WallbedsSF Inc.	Wallbeds 'N' More	2675 Mission St.	San Francisco	CA	94110	USA
Walmart Stores East, LP	Walmart Stores East, LP	702 SW 8th St. MS 0555	Bentonville	AR	72716	USA
Walmart.com USA, LLC	Walmart.com USA, LLC	702 SW 8th St. MS 0555	Bentonville	AR	72716	USA
Ward's MediaTech Inc.	Ward's MediaTech	125 W. Victoria St.	Long Beach	CA	90805	USA
Wayfair, LLC	Wayfair	4 Copley Pl. Fl. 7	Boston	MA	02116	USA
Wenger Furniture and	Wenger Furniture and	4552 Whittier Blvd.	Los Angeles	CA	90022	USA
Appliances	Appliances					
Werner Media Partners,	Ghostbed	7143 W. Broward Blvd.	Plantation	FL	33317	USA
LLC						
Western Ace Furniture	Furniture Outlet	7177 Telegraph Rd.	Montebello	CA	90640	USA
Inc.						
Western Furniture	Western Furniture	706 7th St.	Wasco	CA	93280	USA
Company Inc.	Company Inc.					
Westgrove Home	Westgrove Furniture	11881 Valley View St.,	Garden Grove	CA	92845	USA
		Ste. A/B				
Westside Furniture Inc.	Westside Furniture	617 Center St.	Taft	CA	93268	USA

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Account	DBA Name	Address	City	State	Zip Code	Country
White Dove Mattress, LTD	White Dove Mattress, LTD	3201 Harvard Ave.	Newburgh Heights	OH	44105	USA
Whitestone Home Furnishings	Saatva	19-02 Whitestone Expy, Ste. 201	Whitestone	NY	11357	USA
Wickline Bedding Enterprises	Wickline Bedding Enterprises	1199 Elfin Forest Rd. E	San Marcos	CA	92078	USA
Wickmans Furniture Overstocks Inc.	Wickmans Lifestyle Furniture	28448 Roadside Dr.	Agoura Hills	CA	91301	USA
William Huynh	Furniture Store	1012 N. Alvarado St.	Los Angeles	CA	90026	USA
Williams-Sonoma Inc.	Williams-Sonoma Inc.	3250 Van Ness Ave.	San Francisco	CA	94109	USA
Willis Enterprise, LLC	BoxDrop Mattress	346 L St.	Chula Vista	CA	91911	USA
Willits Furniture Center Inc.	Willits Furniture Center Inc.	775 Central Ave.	Willits	CA	95490	USA
Windmill Trading Inc.	Windmill Furniture Gallery	6440 Callander Ave.	Riverbank	CA	95361	USA
Winey-Bice Inc.	Oak Furniture Liquidators	8246 W. Mineral King Ave.	Visalia	CA	93291	USA
Wink Beds, LLC	WinkBeds	382 NE 191st St. #53890	Miami	FL	33179	USA
Woodberry Trading Co. Inc.	Martinez Furniture Direct	37 Bridgehead Rd.	Martinez	CA	94598	USA
Woodland Furniture	Woodland Furniture	73 W. Court St.	Woodland	CA	95695	USA
World Home Decor Inc.	World Home Decor Inc.	993 W. Valley Blvd. #218	Bloomington	CA	92316	USA
World of Natural Comforts Inc.	Earthsake	2332 Fourth St., Unit D	Berkeley	CA	94710	USA
Worldwide Platinum Corp.	Valley Mattress	2180 Wible Rd.	Bakersfield	CA	93304	USA
Wyckes Furniture, LLC	Wyckes Furniture	6331 University Ave.	San Diego	CA	92115	USA
Xtreme Sleep Products	Outdoorsleep	32840 Brampton Ct.	Menifee	CA	92584	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Yaasa Studios Inc.	Yaasa Studios Inc.	511 Olive St.	Santa Barbara	CA	93101	USA
Your Furniture Now, LLC	Steal A Sofa	1151 S. Main St., Unit C	Los Angeles	CA	90015	USA
Yovi's Mattress	Yovi's Mattress	2340 Norwalk St.	Delano	CA	93215	USA
Warehouse	Warehouse					
Yukako Matsunaga	Murasaki	10525 S. De Anza Blvd., #145	Cupertino	CA	95014	USA
Yves Delorme Inc.	Yves Delorme	3705 Dobleann Dr.	Charlottesville	VA	22911	USA
Zaengles Furniture and	Zaengles Carpet One	2800 Main St.	Susanville	CA	96130	USA
Floor Covering Inc.	Floor and Home					
Zinus Inc.	Zinus Inc.	5731 Promontory Pkwy	Tracy	CA	95377	USA
Zoma Sleep, LLC	Zoma Sleep	7167 E. Rancho Vista Dr., Ste. 137	Scottsdale	AZ	85251	USA
Zotto Inc.	Zotto Inc.	43 Corporate Park #102	Irvine	CA	92606	USA
ZZZZZ Mattress	ZZZZZ Mattress	2511 W. La Palma Ave., Ste. A	Anaheim	CA	92801	USA

Distributors, December 31, 2022

"Distributor" means a company that has a contractual relationship with one or more manufacturers to market and sell mattresses to retailers.

Account	DBA Name	Address	City	State	Zip Code	Country
Aaron's Inc.	Aaron's Inc.	400 Galleria Pkwy SE, Ste. 300	Atlanta	GA	30339	USA
Acme Furniture Industry Inc.	Acme Furniture Industry Inc.	18895 Arenth Ave.	City Of Industry	CA	91748	USA
American National Manufacturing	American National Manufacturing	225 Mariah Cir.	Corona	CA	92879	USA
Anhoa Corporation	Payless Furniture Source	4295 University Ave.	San Diego	CA	92105	USA
Ariana Manufacturing Enterprises Inc.	Comfort Zone	PO Box 20238	Oxnard	CA	93034	USA
Bedgear, LLC	Bedgear	1953 Langston St.	Rock Hill	SC	29730	USA
Bestar Inc.	Bestar Inc.	4220 Villeneuve	Lac-Mégantic	QC	G6B 2C3	CA
Casper Sleep Inc.	Casper	175 Greenwich St., Fl. 40	New York	NY	10007	USA
Comfort DTC Inc.	Molecule	360 N. Pacific Coast Hwy, Ste. 2000	El Segundo	CA	90245	USA
Consolidated Hospitality Supplies, LLC	Consolidated Hospitality Supplies, LLC	544 Lakeview Pkwy, Ste.300	Vernon Hills	IL	60061	USA
Costco Wholesale Corp.	Costco Wholesale Corp.	Attn: Tax Dept PO Box 34331	Seattle	WA	98134	USA
D&A Marketing Inc.	Designers Resource Collection	2915 Red Hill Ave., Ste. E-101	Costa Mesa	CA	92626	USA
Danican Inc.	Danican	8784 Plata Ln., Unit B	Atascadero	CA	93422	USA
Desert Imports, LLC	Easy Rest	11700 W. Charleston Blvd., #170-264	Las Vegas	NV	89135	USA
DUX Interiors Inc.	DUX Interiors Inc.	235 E. 58 St.	New York	NY	10022	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Ergomotion Inc.	Ergomotion Inc.	6790 Navigator Dr.	Goleta	CA	93117	USA
FFL Brands, LLC	Furniture For Life	2125 32nd St.	Boulder	CO	80301	USA
Hollywood Bed & Spring Mfg. Co. Inc.	Hollywood Bed Frame Company	5959 Corvette St.	Commerce	CA	90040	USA
Homelegance Inc.	Homelegance Inc.	48200 Fremont Blvd.	Fremont	CA	94538	USA
Imaginarium & Co. Inc.	Imaginarium & Co. Inc.	187 NJ-36, Ste. 205	West Long Branch	NJ	07764	USA
Import Direct	Furniture of America California Inc.	19605 East Walnut Dr. N	City of Industry	CA	91789	USA
John Boykin	BidRL Rancho Cordova	9911 Horn Rd., Ste. B	Sacramento	CA	95827	USA
Leesa Sleep, LLC	Leesa Sleep, LLC	3200 Pacific Ave. 2nd Fl.	Virginia Beach	VA	23451	USA
Lull Ventures, LLC	Lull	3905 State St., Ste. 7347	Santa Barbara	CA	93105	USA
Mattress Firm Inc.	Mattress Firm Inc.	10201 S. Main, Attn: Tax Dept	Houston	TX	77025	USA
Maxim Fine Mattress	Maxim Fine Mattress	2553 Garfield Ave.	Commerce	CA	90040	USA
Minotti S.P.A.	Minotti	via Indipendenza 152	Meda	MI	20821	Italy
Modway Inc.	Modway Inc.	329 Wyckoff Mills Rd.	Hightstown	NJ	08520	USA
Mypietz Corporation	Furniture 4 Less Warehouse	1389 W. Mill St.	San Bernardino	CA	92410	USA
Night And Day Furniture, LLC	Night And Day Furniture	3115 NE 109th Ave.	Vancouver	WA	98682	USA
Noble House Home Furnishings, LLC	Noble House Home Furnishings	21325 Superior St.	Chatsworth	CA	91311	USA
OC Mattress Warehouse, LLC	Discount Mattress Lady / Mattress Distribution	1092 Colonial Way	Tustin	CA	92780	USA
Pragma Coroporation	Pragma Corporation	94 County Line Rd.	Colmar	PA	18915	USA
Purple-Logistics	Purple-Logistics	1103 Buckingham Dr., #C	Costa Mesa	CA	92626	USA
Rainbow Bedding Co. LTD	Rainbow Bedding Co. LTD	3417 TR 166	Sugarcreek	OH	44681	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Rio Home Fashions	Rio Home Fashions	17800 Castleton St.,	City of Industry	CA	91748	USA
		Ste. 267				
Sferra Fine Linens, LLC	Sferra	15 Mayfield Ave.	Edison	NJ	08837	USA
Sherwood West, LLC	Sherwood West, LLC	2830 NE 29th St.	Ft. Lauderdale	FL	33306	USA
Soft-Tex International Inc.	Soft-Tex International	428 Hudson River Rd.	Waterford	NY	12188	USA
Stylus Sofas Inc.	Stylus, Made to Order	7885 Riverfront Gate	Burnaby	BC	V5J5L6	CA
	Sofas					
Turk Sari Enterprise	Turk Sari Enterprise	1150 Gigling Rd.	Seaside	CA	93955	USA
Valley Mattress Outlet	Valley Mattress Outlet	4160 14th Ave.	Sacramento	CA	95820	USA
Victory Supply, LLC	Victory Supply, LLC	7025 Industrial Park Rd.	Mount Pleasant	TN	38474	USA
Wallbeds n More Inc.	Wallbeds n More Inc.	5653 Stoneridge Dr.,	Pleasanton	CA	94566	USA
		Ste. 110				

2022 Brand Names and URNs

12 Park **1INCHhome** 39543 Amerimattress 40 Winks 41764 CN 42600 9" Contract 12-Slat Fdn 7524 42642 Park View Plush 42643 Westwood Plush 42645 Paragon Plush 42646 Baseplate 7" Paragon 12-Slat Fdn 42647 7" Paradon12-Slat Fdn 42653 Westwood II Plush 42745 G6 Premium 42747 G6 Ultra Plush 43516 Amerimattress 46622 Concerto II 800 Plush 5 Little Monkeys 5 Little Monkeys Bedding, Inc. 5 Star Mattress

95200 Accor Box Cover FR 28-4215 A Better Bed A&A Mattress Aria AC Mattress AC Pacific Ace Hotel Mattress Acesleep AFC AH Beard AH Beard Air Dream Aireloom Airpedic Airweave All American Frame Alwyn Home American Bedding American Bedding Mattress Factory American Bedding Mfg. Inc. American National Manufacturing Inc American Sleep Collection 621 American Sleep Collection 801 American Sleep Collection 821 American Sleep Collection

Full Motion

American Sleep Collection Memgel American Sleep Collection Memories American Sleep Collection Millennium American Sleep Collection Motion Reduced American Sleep Collection Prelude American Sleep Collection Semi-waveless American Sleep Collection Trinity American Sleep Collection Ultra Wavelesss American Sleep **Collection Visions** American Sleep Collections Priceton American Sleep Collections Reflections Amore Beds Ananda Andover Mills Anthonys Furniture Anti-Gravity PR Collection

Arizona Premium Mattress Arsuite ASHLEY Authentic Comfort Avalon Avant Aveline Avenco Ayon Furniture Mattress **Barclav Butera** Lifestyle Bedding (by "Eastern Accents") Bay Bed **Beauty Rest** Beautyrest Bed Tech BedInABox Bedz King **BEL-AIR** Bellagio **Best Choice** Products Best Price Mattress Bio Sleep Concept **Biofresh** Black Diamond Blackstone **Blissful Nights** Bloomington **Bob Barker**

Body Flex Body Rest Body Solutions Boyd Mattresses Brentwood Home Brighton Bed Brooklyn Bedding Brookside Broyhill **Bunkie** Cal King Assu - BRTM-RBBC-01 California Dream Calleias Cannon Sleep Products **Capitol Bedding** Brand Capri Caroline Casper **Casper Sleep** Ceres Chasimi Chateau Collection **Cheer Collection** Chico Maid Childrens Products LLC Chiro Care Chiro Plush Chivalrous Christeli Churchill & Smith

Cirque Collection by Harlequin Classic Bedding Classic Brands Classic Deluxe Clihome Combo ComfoRest ComforPedic ComforPedic Loft ComforPedic Loft from Beautyrest Comfort Bedding Comfort Classic **Comfort Craft** 4500 **Comfort Craft** 5500 Comfort Craft 7500 Comfort Craft 9500 **Comfort Craft** Cascade **Comfort Craft** Gemini **Comfort Craft** Horizon **Comfort Craft** Imperial **Comfort Craft** Innopedic Latex Comfort Craft Innopedic Memcell **Comfort Craft** Paradise

Comfort Craft Perfections **Comfort Craft** Spectrum Comfort Craft Vista Comfort Revolution Comfort Shield Comfort Tech Comfortable Solutions Comfortline Comfort-Pedic Mattress ComfortSpring PLUS ComfortSpring[™] **Comfy Mattress** Cool Touch Cornerstone Mattresses Corsicana Corsicana Bedding Inc Corsicana Mattress Corsicana Operating CO., LLC CosmoLiving by Cosmopolitan Cosmos comfort mattress **CR** Eco Cradlesoft Custody

Custom Comfort Mattress Company **Custom Mattress** Makers Customatic D & I Mattress Davrise Delarsy Delia's Mattress **Denver Mattress** Denver Mattress Hospitality **Desert Imports Destination Home** by Hilton **Diamond Mattress** DlandHome **Doctors Choice** Dormeo Dormeo Octaspring Dourxi Dr Preferred Dr Preferred Reserve Dr Oz The Good Life Dream Bed **Dream Collection** Dream Line Dream Pro Dreamax Dreamcloud Dreamland

Dreamland Mattress **Drexel Heritage Drexel Heritage** Mattresses Dura-Pedic Duxiana Early Bird Eastman House Easy Rest **Eclipse** Eco-Cloud Elegance **Elegant Collection** #214282 **Elements Sleep** Elgin Elysse Emerit Company Emma Empire Enchanted Dreams Encore Engineered Sleep Englander Enso Entice EnviroSpring™ Ergomotion **Ergo-Pedic Sleep** Products Ergovea Escondido Mattress

Essentia Mattresses Essential **Ethos** Eureka Mattress Co. Euro-Flex European Sleep Works Evaya Exclusive Expo Mattress Extreme Factory Direct Inc. Factory Select Farun Fasesh FE Inverted Seam Innerspring Collection Flame Chek Flame Chek Foam Flame Chek Supreme Flame Chek Ultra Flex-A-Bed High-Low Flex-A-Bed Premier Flex-A-Bed Value Flex Flexhaven FloBeds Big and Tall FloBeds Deluxe

FloBeds Luxury Performance FloBeds Select FloBeds vZone Foam Craft **Division of Future** Foam Inc Foamcraft Foxzy Products Corp. Fung-Hwang Furgle Furniture of America Future Foam Inc. Gateway **Gateway Mattress Gateway Mattress** Co. Inc. Gel Foam Bed Generations Genesis 400 Genesis 500 Genesis 600 Genesis 700 Genesis 800 Genesis 900 Genesis Dual 800 Geo-comfort Geo-gel Ghost Bed Ghostbed by Nature's Sleep Golden

Golden Mattress Co. Good Bed Guys Good Mattress Grande Hotel Greatime Groove Harlequin Collection Harriet Bee Harvest Green Mattress Hbaid HD Super Duty Helix Sleep Himiway Hofish Hollywood Bed Frame Company Hollywood EZ Sleeper Hollywood **Rollaway Bed** Home Life HomeElegance Homemaxs Hope Mattress Horacio Mattress Company Hospitality sleep Hotel Hummer Hypnos Idle Sleep **IDREAM**

Ihometea Ikea Imaginarium Imperial Imperial Mattress Instant Home Invacare Ivy Extreme Green Ivy Organics J.S. Mattress Jamison Jaxee Mattress Jazvin Jenna Joerns Jumbo Jupiter Jupiter+ Jussi & Carpe Diem Kanas Karma by PranaSleep Karup Furniture Kate Keetsa King Assy King Koil Kingdom Enterprises **Kingdom Mattress** Kings Rest Enterprises Kingsdown

Kinwell **Kirkland Signature** Kluft Kozi Sleep Kyyno Lady Americana SW Latexco West Natural Latex Laura Ashley Leader Mattress Leeds Leesa Hybrid Mattress Leesa Legend Mattress Leesa Original Mattress Leesa Studio Mattress Legendary Sleep LFK LGB Mattress, LLC Lifekind Linen Depot Direct Linenspa **Essentials** Linenspa Signature LinenSpa® Lingkai Linon Home Décor Little Lamb Organics Live and Sleep

Loftland Lomantown Lotus by PranaSleep Lucid Comfort Collection Lucid Dream Collection Lucid® Lullaby Earth - 71868 Lumex Luxury Solutions Luxury Support 2300 Luxury Support 3300 Luxury Support 5300 Luxury Support 6300 Luxury Support 7300 Luxury Support 8300 Luxury Support Air Cell Luxury Support Cashmere Luxury Support **Evolutions** Luxury Support Fusion Luxury Support Harmony Luxury Support Majestic

Luxury Support Medallion Luxury Support Mystique Luxury Support Neuveau Luxury Support Omni Luxury Support Transitions Lyee Nature M&R Mattress MB&G Marketing MA 2363 MA-3319 Maderite **Bedding Co** Madison Magniflex Mainstays Majesty Collection Malouf Malouf Home Mars Mars+ Mattress America Mattress Factory -In House Brand Mattress Firm Mattress Shop Maxim Mattress Maximum Security MB&G MBC Mattress

Med Care Medacure Mellow MFG 173016 MFG. CA 43267 MFG.OH.0001165. NC **Michael Thomas** Furniture **MicroAIR** Midnight Miles Talbott Furniture Milliard Milton Greens Stars, Inc. Minotti Miracle Bedding Mlily Modland Modloft Modway Molblly Molecule Monte Carlo Monte Sion Mattresses Morpilot Nap Queen National Mattress Natura Natural Reserve Allura Natural Reserve Elite

Natural Reserve White Night Natural Sense Mattress Natural Sleep Natural Support Natural Therapy Naturepedic Naturepedic - 71868 Nature's Spa Nautica Need Neeva New Haven Newport Collection NGMM Night and Day Furniture Nipponflex Smart Care Nipponflex Smart Flex Nipponflex Smart Springs Nolah Nora Black- Classic Nora by Wayfair Sleep Novaform Novilla Obasan **OkiOki** Om by PranaSleep

Opard Organicpedic **Organicpedic Earth** Ortho Avant Ortho Comfort Ortho Rest Orthopedic OrthoTherapy **Ovation Sleep Products** OYT **Pacific Mattress** Palmpring USA Inc Paris Patriot Eagle **Peacelily Sleep** PerfectCloud **PFS Fiber Core** Collection **Pillow Rest Pillow Top** Pinxor **Pleasant Mattress** PlushBeds Posh and Lavish **Posture Supreme** Prado PragmaBed PranaSleep Premium Primo Primo International Princess Mattress

Privilege Comfort Non-Flip #112311 Puffy Pure Green Natural Latex Mattress Pure Rest PureSleep Purple **Quality Padilla** Mattress **Quality Sleep** Shop, dba. My **Green Mattress** Queen Assy - BRTM-RBBQ-01 **R I Mattress** Regency Regina **Rem Martinique Rem Paradise** Remedy Renue Rescue Resort CA-765 **Resort Collection** Resort Mattress Collection **Resort Sleep Rest Haven** Restonic Reverie **Rg** mattress Richfield Bedding Inc.

Rize **Rosevera Home** Rovogo **Royal Collection Royal Matress Royal-Pedic** Sabrina Safavieh Dream Sanctuary Free Flow SaniSnooze Saturn Saturn+ Scott Living Sealy Secondhand Secretland Seely Serta Select Luxury Selectabed Sensalux Mattress Sensations **Collection Affinity** Sensations Collection Embrace Sensations Collection Hybrid Supreme Sensations Collection Rhapsody Sensations **Collection Spirit**

Sensations Collection Splendor SensorPEDIC Serenia Sleep Serta Seztek Shepherd's Dream All Wool Premium 5" Mattress Shepherd's Dream All Wool Simplicity 4" Mattress Shifman Mattresses Siesta Signature Design by Ashley Signature Sleep Silver Rest Silver Spring Collection Simmons Simmons Juvenile Furniture Simmons Kids Simple Foundation Simply Modern Slagle's Mattress Factory **Sleep Care** Sleep Air Mattress Sleep Bedding Inc Sleep Inc. Sleep Innovations

Sleep Love Sleep Science Sleep Sensation Sleep Studio Sleep Therapy Sleep Zone Sleepful Sleeping Fantasy **Sleeping Pure** Sleeplace Sleeptek Sleepy's Slumber Perfect Slumber Solutions Smooth Top Snuggle Soaring Heart Natural Bed Company Sofa Craft Softform Sognante Comfort Firm Mattress and Foundations by SFERRA Solace Solid Night Somnium SONGBIRD Sonno Notte Luxury Firm Mattress and Foundations by SFERRA

Sonno Notte Pillow Top Mattress and Foundations by SFERRA Southerland Sovgystky Inc. Spinal Care Spinal Comfort Spinal Solution Spring Air Spring Pedic Standard Dorm Mattress starlight Stearns & Foster Stellar Foam Core Collection Sterling Sleep Systems STO-A-WAY Mattress Foundation Stylus, Made to Order Sofas Sublime Mattress Subrtex Suite Dreams Suite Essentials Sunrising Bedding Sunset SUPER QUILT Superior Comfort Double #914382 Superior Comfort Non-Flip #912372 Sweet

Sweet Dreams Symbol Mattress Target Tempflow Tempur-Pedic The DUX Bed The Mattress Man The Original Mattress Factory The Princess Mattress The Twillery Co.T Thomasville Trinx Tripedic Tuft & Needle

UIXE Ultra King Ultrabed united mattress factory University Bed University Sleep Products' Enhanced Style **B** Mattress University Sleep Products' Enhanced Style C Mattress University Sleep Products' Style **D** Mattress

Urban Essentials Urban Green **Urban Organics** Urban Retreats **Urban Virtues US Sleep Products** V1012 Oxygen XG200 ValueLine Variety Bedding Mfg. Corp. Venus Veridian Vesgantti Visco Foam ViscoFresh

viscoplus Vispring Waves CA-765 Wayfair Sleep Weekender Wellsville® White Noise Xindajia Technology Inc. Xingyueheng Technology Inc. Yan's International Inc ZedBed 169445 Zinus Zoma Sleep

Appendix B: Collection Sites, Recycling Facilities and Collection Events

Collection Type by County During 2022

An X denotes yes.

CA Counties	Recycling Facility	Collection Site	Collection Event
Alameda	Х	Х	Х
Alpine		Х	
Amador		Х	Х
Butte		Х	
Calaveras		Х	Х
Colusa		Х	
Contra Costa		Х	Х
Del Norte		Х	Х
El Dorado		Х	Х
Fresno	Х	Х	Х
Glenn		Х	Х
Humboldt		Х	Х
Imperial		Х	
Inyo		Х	
Kern		Х	Х
Kings		Х	Х
Lake		Х	Х
Lassen		Х	
Los Angeles	Х	Х	Х
Madera		Х	Х
Marin		Х	
Mariposa		Х	
Mendocino		Х	Х
Merced		Х	Х
Modoc		Х	
Mono		Х	
Monterey		Х	
Napa		Х	
Nevada		Х	

CA Counties	Recycling Facility	Collection Site	Collection Event
Orange		Х	Х
Placer		Х	Х
Plumas		Х	Х
Riverside		Х	
Sacramento		Х	
San Benito		Х	Х
San Bernardino	Х	Х	Х
San Diego		Х	Х
San Francisco		Х	Х
San Joaquin	Х	Х	Х
San Luis Obispo		Х	
San Mateo		Х	
Santa Barbara	Х	Х	
Santa Clara		Х	Х
Santa Cruz		Х	Х
Shasta		Х	
Sierra		Х	
Siskiyou		Х	Х
Solano		Х	Х
Sonoma		Х	Х
Stanislaus		Х	Х
Sutter		Х	Х
Tehama		Х	
Trinity		Х	Х
Tulare		Х	Х
Tuolumne		Х	Х
Ventura		Х	
Yolo	Х	Х	Х
Yuba		Х	Х

Collection Sites

County	Туре	Site	Address	City	Zip	Commercia Volume No-Cost Drop-Off?
	SWF	City of Berkeley Transfer Station	1201 2nd St.	Berkeley	94710	
	SWF	Fremont Recycling and Transfer Station	41149 Boyce Rd.	Fremont	94538	Yes
Alameda	Non-Profit	Goodwill Industries of the Greater East Bay	1301 30th Ave.	Oakland	94501	Yes
	Non-Profit	Habitat for Humanity East Bay/ Silicon Valley	9235 San Leandro St.	Oakland	94603	Yes
	SWF	Pleasanton Garbage Company - Recycling Resource Recovery Systems LLC	3110 Busch Rd.	Pleasanton	94566	
	SWF	Davis Street Resource Recovery Complex and Transfer Station	2615 Davis St.	San Leandro	94577	Yes
Alpine	Tribe	Washoe Tribe of Nevada and California - Woodfords Fire House	96 A Washoe Blvd.	Markleeville	96120	Yes
A veg e el e v	SWF	Buena Vista Transfer Station	6500 Buena Vista Rd.	lone	95640	Yes
Amador	SWF	Pine Grove Transfer Station	19801 Berry St.	Pine Grove	95665	Yes
	SWF	Ord Ranch Road Transfer Station - USA Waste of California, Inc.	119 Ord Ranch Rd.	Gridley	95948	Yes
Butte	SWF	Oroville Transfer Station	2720 S. Fifth Ave.	Oroville	95965	Yes
	SWF	Neal Road Recycling and Waste Facility - Butte County	1023 Neal Rd.	Paradise	95969	
Calaveras	SWF	Calaveras County Rock Creek Landfill	12021 Hunt Rd.	Milton	95230	Yes
Colusa	SWF	Recology Butte-Colusa - Maxwell Transfer Station	3852 County Road 99W	Maxwell	95955	Yes

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
Contra Costa	SWF	West County Resource Recovery	101 Pittsburg Ave.	Richmond	94801	
Del Norte	Local Business	Humboldt Moving and Storage Co., Inc Crescent City yard	1528 Northcrest Dr.	Crescent City	95531	Yes
	SWF	El Dorado Disposal	4100 Throwita Way	Placerville	95667	Yes
El Dorado	SWF	South Tahoe Refuse Transfer Station	2140 Ruth Ave.	South Lake Tahoe	96150	Yes
	SWF	Coalinga Transfer Station - Mid Valley Disposal	1255 West Elm St.	Coalinga	93210	
	Non-Profit	Coalinga Community Foundation	198 W. Forest Ave.	Coalinga	93210	Yes
	Public Agency	City of Firebaugh Sewer Plant	8000 Helm Canal	Firebaugh	93622	Yes
	CRV	Recyco, Inc.	4585 E. Olive Ave.	Fresno	93702	Yes
	Non-Profit	Fresno EOC Local Conservation Corps	1805 E. California Ave.	Fresno	93706	Yes
Fresno	SWF	Kerman MRF and Transfer Station	15300 W. Jensen Ave.	Fresno	93706	
	Non-Profit	Goodwill Industries of San Joaquin Valley Inc.	5741 E. Central Ave.	Fresno	93725	Yes
	Renovator	Fresno Comfort Sleep Mattress	4000 E. California Ave.	Fresno	93725	Yes
	SWF	Rice Road Recycling and Transfer Station	10463 N. Rice Rd.	Fresno	93730	Yes
	SWF	Cedar Avenue Recycling & Transfer Station	3457 S. Cedar Ave.	Fresno	93752	Yes
	SWF	Kingsburg Transfer Station - Mid Valley Disposal	1535 Avenue 392	Kingsburg	93631	

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
Fresno	Public Agency	Mendota Public Works Yard - City of Mendota	912 Marie St.	Mendota	93640	
	Public Agency	City of Orange Cove Municipal Yard	802 2nd St.	Orange Cove	93646	Yes
(continued)	Public Agency	City of Parlier Public Works Yard	755 Tulare St.	Parlier	93648	Yes
	Public Agency	City of San Joaquin	21956 Railroad St.	San Joaquin	93660	Yes
	Public Agency	City of Sanger Corporation Yard	333 North Ave.	Sanger	93657	Yes
Glenn	SWF	Glenn County Transfer Station	5700 County Rd 33	Artois	95913	Yes
Humboldt	SWF	Humboldt Waste Management Authority	1059 W. Hawthorne St.	Eureka	95501	Yes
	SWF	Humboldt Recycling LLC	2585 Central Ave.	McKinleyville	95519	Yes
Imperial	SWF	Republic Services - Imperial Landfill	104 E. Robinson Rd.	Imperial	92251	Yes
	SWF	Salton City Landfill	935 W. Highway 86	Salton City	92275	
Inyo	SWF	Sunland Landfill	110 Sunland Indian Reservation Rd.	Bishop	93514	Yes
	SWF	Indepedence Landfill	Dump Rd.	Independence	93526	Yes
	SWF	Lone Pine Landfill	450 Substation Rd.	Lone Pine	93545	Yes

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
County	SWF	Boron Landfill	11400 Boron Ave.	Boron	93516	
	SWF	California City Transfer Station	19901 Neuralia Rd.	California City	93505	
	SWF	County of Kern Public Works Department - Delano Landfill	11249 Stradley Ave.	Delano	93215	
	SWF	Bakersfield (Bena) Metropolitan Sanitary Landfill	2951 Neumarkel Rd.	Edison	93307	
	SWF	Kern Valley Transfer Station	6092 Wulstein Ave.	Kernville	93238	
Kern	SWF	Lebec Transfer Station	300 Landfill Rd.	Lebec	93243	
	SWF	County of Kern Public Works Department - Mojave Landfill	400 Silver Queen Rd.	Mojave	93501	
	SWF	Ridgecrest Landfill	3301 Bowman Rd.	Ridgecrest	93555	
	SWF	Shafter-Wasco Sanitary Landfill	17621 Scofield Ave.	Shafter	93263	
	SWF	County of Kern Public Works Department - Taft Landfill	13351 Elk Hills Rd.	Taft	93268	
	SWF	Tehachapi Landfill	12001 Tehachapi Blvd.	Tehachapi	93561	
	SWF	Avenal Regional Landfill	1200 Skyline Blvd.	Avenal	93204	Yes
Kings	SWF	Kings Waste and Recycling Authority - KWRA	7803 Hanford-Armona Rd.	Hanford	93230	
Lake	SWF	Eastlake Landfill	16015 Davis Ave.	Clearlake	95422	Yes
Lassen	Retailer	Zaengles Furniture and Floor Covering Inc	2800 Main St.	Susanville	96130	Yes
	SWF	Bass Hill Landfill - LRSWMA	469-700 Johnstonville Dump Rd.	Susanville	96130	

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
	SWF	Burrtec-Burbank Recycle Center	500 S. Flower St.	Burbank	91502	
	SWF	Waste Management - Carson Transfer Station	321 W. Francisco St.	Carson	90745	
	SWF	Chiquita Canyon Landfill	29201 Henry Mayo Dr.	Castaic	91384	
	SWF	Grand Central Recycling and Transfer (City of Industry)	17445 Railroad St.	City of Industry	91748	Yes
	SWF	Cristal Materials, Inc. - Commerce	6465 Corvette St.	Commerce	90040	
	Renovator	Quality Padilla	4650 Ardine St.	Cudahy	90201	Yes
	SWF	Republic Services - American Transfer Station	1449 W. Rosecrans Ave.	Gardena	90249	Yes
	Public Agency	City of Lancaster - West Avenue H Yard	615 W. Avenue H	Lancaster	93534	Yes
Los Angeles	SWF	Waste Management - Lancaster Landfill and Recycling Center	600 E. Avenue F	Lancaster	93535	
	SWF	Republic Services - Bel Art Transfer Station	2495 E. 68th St.	Long Beach	90805	Yes
	SWF	Republic Services - Compton Transfer Station	2509 W. Rosencrans Ave.	Los Angeles	90059	Yes
	SWF	Republic Services - East Los Angeles Transfer Station	1512 N. Bonnie Beach Pl.	Los Angeles	90063	Yes
	Non-Profit	Goodwill-Fletcher Square Campus	3150 N. San Fernando Rd.	Los Angeles	90065	
	Renovator	Comfort Bedding Manufacturing	11680 Wright Rd.	Lynwood	90262	Yes
	Renovator	Gateway Mattress	624 S. Vail Ave.	Montebello	90640	Yes
	SWF	Waste Management - Antelope Valley Landfill	1200 W. City Ranch Rd.	Palmdale	93551	

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
Los Angeles (continued)	SWF	Athens Services - Paramount Resource Recycling	7230 Petterson Ln.	Paramount	90723	
	SWF	Grand Central Recycling and Transfer (Pomona Valley)	1371 E. Ninth St.	Pomona	91766	Yes
	SWF	Waste Management - Santa Clarita Yard	25772 Springbrook Rd.	Santa Clarita	91350	
	SWF	Waste Management - South Gate Transfer Station	4489 Ardine St.	South Gate	90280	
	SWF	Republic Services - Innovative Waste Control	4133 Bandini Blvd.	Vernon	90058	Yes
	SWF	Republic Services - Falcon Refuse Transfer Station	3031 East I St.	Wilmington	90744	Yes
Madawa	SWF	Fairmead Landfill	21739 Road 19	Chowchilla	93610	
Madera	SWF	Emadco Disposal Service, Inc.	4027 Oak Park Way	Oakhurst	93644	Yes
Marin	Non-Profit	CCNB - Conservation Corps North Bay - Novato Office	11 Pimentel Ct.	Novato	94949	Yes
Mariposa	SWF	Mariposa County Solid Waste Facility	5593 Highway 49	Mariposa	95338	Yes
	SWF	Caspar Transfer Station	15000 Prairie Way	Mendocino	95460	Yes
Mendocino	SWF	C&S Waste Solutions	3151 Taylor Dr.	Ukiah	95482	Yes
	SWF	Willits Transfer Station	351 Franklin Ave.	Willits	95490	Yes
	SWF	Billy Wright Landfill	17173S Billy Wright Rd.	Los Banos	93635	
Merced	Public Agency	City of Merced	3504 N. State Hwy 59	Merced	95341	
	SWF	Highway 59 Landfill	7040 N. State Hwy 59	Merced	95348	

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
Modoc	CRV	Holdorff's Recycling Center - Stephen J. Holdorff	605 N. Court St.	Alturas	96101	Yes
	SWF	Benton Crossing Landfill	899 Pit Rd.	Crowley Lake	93546	Yes
Mono	SWF	Mammoth Disposal - Mammoth Disposal Company	59 Commerce Dr.	Mammoth Lakes	93546	Yes
	SWF	Johnson Canyon Landfill	31400 Johnson Canyon Rd.	Gonzales	93926	Yes
	SWF	Jolon Road Transfer Station	52654 Jolon Rd.	King City	93930	Yes
Monterey	SWF	Monterey Regional Waste Management District	14201 Del Monte Blvd.	Marina	93933	Yes
-	SWF	Sun Street Transfer	139 Sun St.	Salinas	93901	Yes
	SWF	Recycling Center at Madison Lane - Salinas Valley Recycles	1104 Madison Ln.	Salinas	93907	Yes
	SWF	Madison Lane Transfer Station	1120 Madison Ln.	Salinas	93907	
Napa	SWF	Devlin Road Transfer Facility - Northern Recycling Operations and Waste Services, LLC	889 Devlin Rd.	American Canyon	94503	Yes
	SWF	Clover Flat Resource Recovery Park - Clover Flat Landfill, Inc.	4390 Silverado Trail North	Calistoga	94515	Yes
	Local Business	Grass Valley Recycle - Celestial Valley Ventures Inc.	875 Idaho Maryland Rd.	Grass Valley	95945	Yes
Nevada	SWF	McCourtney Road Transfer Station - USA Waste of California, Inc.	14741 Wolf Mountain Rd.	Grass Valley	95949	Yes

County	Туре	Site	Address	City	Zip	Commercia Volume No-Cost Drop-Off?
,	SWF	Olinda Landfill	1942 Valencia Ave.	Brea	92823	Yes
	SWF	Rainbow Services	17121 Nichols Ln.	Huntington Beach	92647	
Orongo	SWF	Waste Management - Sunset Transfer Station	16122 Construction Circle West	Irvine	92606	
Orange	SWF	Prima Landfill	32250 Avenida La Pata	San Juan Capistrano	92675	Yes
	SWF	CR&R - Stanton Facility	11232 Knott Ave.	Stanton	90680	Yes
	SWF	Midway City Sanitary District	14451 Cedarwood Ave.	Westminster	92683	Yes
Placer	SWF	Placer County Eastern Regional Sanitary Landfill, Inc.	900 Cabin Creek Rd.	Truckee	96145	
Plumas	Retailer	Quincy Mountain Mattress, LLC	11 Lindan Ave.	Quincy	95971	Yes
	SWF	Riverside County - Lambs Canyon Landfill	16411 Lamb Canyon Rd.	Beaumont	92223	
	Retailer	Dobbs T.V. and Appliance Warehouse	131 N. Main St.	Blythe	92225	Yes
	SWF	Palo Verde Disposal (CR&R Operated)	14701 S. Broadway	Blythe	92225	Yes
Riverside	SWF	Edom Hill Transfer Station- Burrtec Recovery and Transfer LLC	70-100 Edom Hill Rd.	Cathedral City	92234	
	SWF	Burrtec - Coachella Valley Transfer Station	87011 Landfill Rd.	Coachella	92236	
	Renovator	MBC Mattress Company	19270 Envoy Ave.	Corona	92881	Yes
	SWF	Waste Management - Moreno Valley Waste Recycling and Transfer Station	17700 Indian St.	Moreno Valley	92551	

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
	SWF	Riverside County - Badlands Landfill	31125 Ironwood Ave.	Moreno Valley	92555	Yes
Riverside (continued)	SWF	CR&R - Perris Recycling and Transfer	1760 Goetz Rd.	Perris	92570	Yes
	SWF	Burrtec - Agua Mansa MRF (Robert A Nelson Facility)	1830 Agua Mansa Rd.	Riverside	92509	
	SWF	North Area Recovery Station	4450 Roseville Rd.	North Highlands	95660	Yes
	Retailer	Beck's Furniture	11840 Folsom Blvd.	Rancho Cordova	95742	Yes
O a avaga a sata	Renovator	Sacramento Valley Mattress, Inc.	4160 14th Ave.	Sacramento	95820	Yes
Sacramento	Renovator	Imperial Mattress S.P.M., Inc.	3440 La Grande Blvd.	Sacramento	95823	Yes
	SWF	Florin Perkins Public Disposal Site - Zanker Road Resource Management	4201 Florin Perkins Rd.	Sacramento	95826	
	SWF	Kiefer Landfill	12701 Kiefer Blvd.	Sloughhouse	95683	Yes
San Benito	SWF	John Smith Landfill - Waste Solutions Group of San Benito	2650 John Smith Landfill	Hollister	95023	

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
	SWF	CR&R - Inland Regional Material Recovery Facility Colton Disposal	2059 E. Steel Rd.	Colton	92324	Yes
	Public Agency	Daggett CSD	33703 Second St.	Daggett	92327	Yes
	SWF	Burrtec - West Valley MRF	13373 Napa St.	Fontana	92335	Yes
San	Public Agency	Helendale Community Services District	26540 Vista Rd.	Helendale	92342	Yes
Bernardino	SWF	Advance Disposal Co Best Way Disposal Co., Inc.	17105 Mesa St.	Hesperia	92345	Yes
	SWF	CR&R Phelan	9282 Buckwheat Rd.	Phelan	92329	Yes
	SWF	Burrtec - Anacapa Drop Off Center	15164 Anacapa Rd.	Victorville	92345	
	SWF	Burrtec - Victor Valley MRF	1700 Abbey Ln.	Victorville	92394	
	Non-Profit	Revitalization Jacumba- Boulevard/Fire Safe/Backcountry Resource Center	33919 Ribbonwood	Boulevard	91905	Yes
	SWF	Republic Services - Palomar Transfer Station	5960 El Camino Real	Carlsbad	92008	Yes
	SWF	Republic Services - Otay Landfill	1700 Maxwell Rd.	Chula Vista	91911	Yes
San Diego	SWF	Waste Management - El Cajon Transfer Station	1001 W. Bradley St.	El Cajon	92020	
	Local Business	Impact Junk Removal	507 Broadway, Unit C	El Cajon	92021	Yes
	SWF	Republic Services - Sycamore Landfill	8514 Mast Blvd.	Santee	92071	Yes

0	Tura	014-	A status s	0:4-	7:	Commercial Volume No-Cost
County	Туре	Site	Address	City	Zip	Drop-Off?
San Francisco	Non-Profit	San Francisco Conservation Corps - Bottle Bank Mattress Collection	250 13th St.	San Francisco	94103	Yes
	SWF	Foothill Sanitary Landfill	6484 N. Waverly Rd.	Linden	95236	
	SWF	North County Recycling Center Landfill	17720 E. Harney Ln.	Lodi	95240	
	SWF	Lovelace Transfer Station	2323 E. Lovelace Rd.	Manteca	95336	
San Joaquin	Public Agency	City of Manteca	210 E. Wetmore Ave.	Manteca	95337	Yes
	Non-Profit	GVCC - Stockton Yard	2040 E. Fremont St.	Stockton	95205	Yes
	Renovator	La Popular Mattress	120 S. Aurora St.	Stockton	95205	Yes
	SWF	Tracy Materials Recovery and Solid Waste Transfer Station	30703 S. MacArthur Dr.	Tracy	95377	Yes
	Non-Profit	North County Christian Thrift Shop	9330 El Camino Real	Atascadero	93422	Yes
	SWF	Cold Canyon Landfill - Cold Canyon Land Fill, Inc.	2268 Carpenter Canyon Rd.	San Louis Obispo	93401	
San Luis Obispo	Local Business	ASAP Movers, Inc.	925 Buckley Rd.	San Luis Obispo	93401	Yes
	Public Agency	San Miguel CSD - Waste Water Treatment Plant	1765 Bonita St.	San Miguel	93451	Yes
	SWF	Waste Connections - Chicago Grade Landfill	2290 Homestead Rd.	Templeton	93456	Yes

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
	SWF	Ox Mountain Landfill	12310 San Mateo Rd.	Half Moon Bay	94019	Yes
	SWF	Recology of the Coast	1046 Palmetto Ave.	Pacifica	94044	
San Mateo	SWF	Pescadero Transfer Station	Bean Hollow Rd.	Pescadero	94060	
San Maleo	SWF	Shoreway Environmental Center - South Bay Recycling, LLC	333 Shoreway Rd.	San Carlos	94070	Yes
	SWF	Blue Line Tranfer - SF Scavanger	500 E. Jaime Ct.	South San Francisco	94080	
	SWF	Waste Management - HSS Buellton Recycling Center	97 Commerce Dr.	Buellton	93427	
	SWF	City of Lompoc - Lompoc Sanitary Landfill	700 Avalon St.	Lompoc	93436	Yes
Santa	SWF	Marborg Recycling Facility	119 N. Quarantina St.	Santa Barbara	93103	Yes
Barbara	SWF	Santa Barbara County - South Coast Recycling and Transfer	4430 Calle Real	Santa Barbara	93110	
	SWF	City of Santa Maria - Santa Maria Regional Landfill	2065 E. Main St.	Santa Maria	93454	
	SWF	Waste Management - HSS Santa Maria Recycling Center	1850 W. Betteravia Rd.	Santa Maria	93455	

					—:	Commercial Volume No-Cost
County	Туре	Site	Address	City	Zip	Drop-Off?
	SWF	Newby Island Landfill	1601 Dixon Landing Rd.	Milpitas	95035	
	Retailer	Rosso Furniture Warehouse	212 Tennant Ave.	Morgan Hill	95037	Yes
	SWF	Recology Mountain View	935 Terra Bella Ave.	Mountain View	95050	Yes
Santa Clara	SWF	Bay Area Scavenger and Recycling	11740 Berryessa Rd.	San Jose	94587	Yes
	SWF	ATT - Leo Recycle	215 Leo Ave.	San Jose	95112	Yes
	SWF	Zanker Material Processing Facility	675 Los Esteros Rd.	San Jose	95134	Yes
	Non-Profit	Goodwill of Silicon Valley - Collection Site	1080 N. 7th St.	Santa Clara	95112	Yes
	SWF	Bay Counties SMART Station	301 Carl Rd.	Sunnyvale	94089	Yes
	SWF	Ben Lomond Landfill	9351 Newell Creek Rd.	Ben Lomond	95076	Yes
	SWF	Dimeo Lane Landfill	605 Dimeo Ln.	Santa Cruz	95060	Yes
Santa Cruz	SWF	Buena Vista Landfill	150 Roundtree Ln.	Watsonville	95076	Yes
	SWF	City of Watsonville Transfer Station	320 Harvest Dr., Gate 4	Watsonville	95076	
	SWF	Anderson Landfill, Inc.	18703 Cambridge Rd.	Anderson	96007	Yes
Chasta	SWF	West Central Landfill	14095 Clear Creek Rd.	Igo	96001	Yes
Shasta	SWF	Redding Transfer Station	2225 Abernathy Ln.	Redding	96001	Yes
	Retailer	Comfort Zone - BedGuys Inc.	3541 S. Market St.	Redding	96001	Yes

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
	SWF	Alleghany Transfer Station	#1 Alleghany Dump Rd.	Alleghany	95910	_
	SWF	Sattley Transfer Station	County Road A-23	Calpine	96124	Yes
Sierra	SWF	Ramshorn Transfer Station	#1 Ramshorn Rd.	Goodyears Bar	95944	Yes
	SWF	Loyalton Transfer Station	#1 Garbage Pit Rd.	Loyalton	95936	Yes
	SWF	Sierra City Transfer Station	County Road 528	Sierra City	96125	Yes
	SWF	Happy Camp Transfer Station	65600 State Highway 96	Happy Camp	96039	Yes
Siskiyou	SWF	Oberlin Road Transfer Station	2420 Oberlin Rd.	Montague	96064	Yes
2	SWF	Black Butte Transfer Station	3710 Springhill Rd.	Mt. Shasta	96067	Yes
	SWF	Tulelake Transfer Station	County Road 95001	Tulelake	96134	Yes
	Retailer	Wilkerson Company - Evert Wilkerson	1064 Horizon Dr Ste 1	Fairfield	94533	Yes
Solano	SWF	Recology Vacaville Solano	855 1/2 Davis St.	Vacaville	95688	Yes
	SWF	Recology Vallejo - American Canyon	2021 Broadway	Vallejo	94589	
Sonoma	Non-Profit	CCNB - Conservation Corps North Bay - Cotati Office	365 Blodgett St.	Cotati	94931	Yes
	SWF	Guerneville Transfer Station	13450 Pocket Dr.	Guerneville	95446	
Stanislaus	SWF	Fink Road Landfill	4000 Fink Rd.	Crows Landing	95313	Yes
	SWF	Turlock Transfer Company, Inc.	1100 S. Walnut Rd.	Turlock	95380	Yes
	Retailer	Evans Furniture	379 Epley Dr.	Yuba City	95991	Yes
Sutter	SWF	Recycling Industries Transfer Station	140 Epley Dr.	Yuba City	95991	Yes

County	Туре	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
	SWF	Manton Transfer Station	Purple Pl. (Near Hazen Rd.)	Manton	96059	Yes
Tehama	SWF	Paynes Creek Transfer Station	Plum Creek Rd. (South of Hooten Ln.)	Paynes Creek	96075	Yes
	SWF	Tehama County / Red Bluff Landfill	19995 Plymire Rd.	Red Bluff	96080	Yes
Trinity	SWF	Junction City Transfer Station	52414 Junction City Dump Rd.	Junction City	96048	Yes
	SWF	Pena's Disposal	12094 Avenue 408	Cutler	93615	Yes
	Public Agency	City of Exeter	350 W. Firebaugh	Exeter	93221	Yes
	Public Agency	City of Farmersville	873 S. Farmersville Blvd.	Farmersville	93223	
	Public Agency	City of Lindsay	476 Mt Vernon	Lindsay	93247	Yes
Tulana	Public Agency	Richgrove Community Services District	20986 Grove Dr.	Richgrove	93261	Yes
Tulare	Non-Profit	CSET - Legacy Processing Facility	10443 W. Legacy	Visalia	93291	Yes
	SWF	Visalia Landfill	8614 Ave. 328	Visalia	93291	Yes
	Public Agency	City of Visalia Corporation Yard	335 N. Cain St.	Visalia	93292	
	Non-Profit	Habitat for Humanity of Tulare/ Kings Counties, Inc.	637 S. Lovers Ln.	Visalia	93292	Yes
	Public Agency	City of Woodlake	595 S. Valencia Blvd.	Woodlake	93286	Yes
Tuolumne	SWF	Big Oak Flat (Groveland) Transfer Station	10700 Merrell Rd.	Groveland	95321	Yes

County	Туре	Site	Address	City	Zip	Commercia Volume No-Cost Drop-Off?
	Local Business	United Property Services, Inc.	1211 Flynn Rd, Ste. 106	Camarillo	93012	Yes
	SWF	Del Norte Regional Recycling and Trasnfer Station	111 S. Del Norte Blvd.	Oxnard	93030	
Ventura	Local Business	Pacific Manufacturing and Distribution	805 Ventura Blvd.	Oxnard	93036	Yes
	SWF	Agromin - California Wood Recycling	2801 Madera Rd.	Simi Valley	93065	
	SWF	EJ Harrison - Gold Coast Recycling	5275 Colt St.	Ventura	93003	
	SWF	Recology Davis	2727 2nd St.	Davis	95618	
Yolo	SWF	Esparto Transfer Station	27075 County Road 19A	Esparto	95627	
	SWF	Yolo County Central Landfill	44090 Co. Rd. 28H	Woodland	95776	Yes
Yuba	SWF	Recology Yuba-Sutter	3001 N. Levee Rd.	Marysville	95901	

Commercial Sites

County	Site	Туре	City	Zip
Alameda	Spirit Logistics	Retailer	Hayward	94545
Alameda	EcoHaul Inc.	Retailer	Oakland	94607
Humboldt	Humboldt Moving and Storage Co., Inc Eureka yard	Local Business	Eureka	95501
Mendocino	Mendocino Solid Waste Management Authority	SWF	Ukiah	95482
Orange	Frank R. Bowerman Landfill	SWF	Irvine	92602
Riverside	Interline - Corona	Retailer	Corona	92881
Tuolumne	Sonora Mattress Outlet	Retailer	Sonora	95370

Bulky Item Collection

County	Site	Service Area
	Alameda County Industries - ACI	Cities of Alameda, Castro Valley Sanitary District, San Leandro & San Ramon
	City of Berkeley Transfer Station	City of Berkeley
Alameda	Davis Street Resource Recovery Complex and Transfer Station	Cities of Albany, Emeryville, Hayward, Oakland & Oro Loma Sanitary District
	Fremont Recycling & Transfer Station - BLT Enterprises of Fremont	Cities of Fremont, Newark & Union City
	Pleasanton Garbage Company - Recycling Resource Recovery Systems LLC	Cities of Dublin & Pleasanton
	Neal Road Recycling and Waste Facility - Butte County	Cities of Chico, Unincorporated Butte County (northeast portion) & Unincorporated Butte County (northwest portion)
Butte	North Valley Disposal Transfer Station	City of Chico, Chico (southern portion) & Unincorporated Butte County (southern portion)
	Recology Butte-Colusa - Oroville Transfer	Cities of Chico & Unincorporated Butte County (southern
	Station	portion)
Del Norte	Recology Del Norte	Cities of Crescent City & Unincorporated Del Norte County

County	Site	Service Area
El Dorado	El Dorado Disposal - Waste Connections of California, Inc.	Cities of Cameron Park Community Services District, El Dorado Hills Community Services District, Placerville & Unincorporated El Dorado County (western portion)
	South Tahoe Refuse Transfer Station - South Tahoe Refuse Co.	Cities of Unincorporated El Dorado County (eastern portion)
	City of Sanger Corporation Yard	Cities of Sanger
Fresno	South Elm Street Recycling Transfer - Mid Valley Disposal	Cities of Fresno & Unincorporated Fresno
Humboldt	Humboldt Waste Management Authority (HWMA)	Cities of Arcata, Eureka & Unincorporated Community of Fieldbrook
Imperial	Republic Services - Imperial Landfill	Cities of Brawley, Calexico & Imperial
	Bakersfield (Bena) Metropolitan Sanitary Landfill	City of Bakersfield
Kern	County of Kern Public Works Department-Taft Landfill	City of Taft
	Waste Management-California City Transfer Station	City of California City
Lake	Eastlake Landfill - County of Lake	Cities of Clearlake, Lakeport & Unincorporated Lake County
Lassen	Bass Hill Landfill - LRSWMA	Cities of Susanville, Unincorporated Lassen County (southern portion)

County	Site	Service Area
	Athens Services - City of Industry MRF and	Cities of Azusa, Bell Gardens, Covina, Monrovia, Monterey
	Transfer	Park & Norwalk
	City of Claremont - Public Works Yard	Cities of Claremont
	City of Culver City - Transfer Station	Cities of Culver City
	City of Glendale - Glendale Public Works Yard	Cities of Glendale
	City of LA - East Valley District Yard	Cities of Los Angeles
Los Angeles	City of Long Beach - City of Long Beach Public Works Yard	Cities of Long Beach
	Grand Central Recycling and Transfer (Pomona Valley)	Cities of El Monte
	Waste Management-Baldwin Park Yard	Cities of San Gabriel Valley
	Waste Management-Santa Clarita Yard	Cities of Santa Clarita
	Waste Resources and Recovery Transfer Station	Cities of Carson, Gardena, Hawaiian Gardens & Lynnwood
Madera	City of Madera - Public Works	Cities of Madera
Merced	City of Merced	City of Merced
Mercea	Johnson Canyon Landfill	Cities of Gonzales, Greenfield & Soledad
	Jolon Road Transfer Station	Cities of Kings & Unincorporated Monterey County
	Monterey Regional Waste Management District	Cities of Carmel-by-the-Sea, Del Rey Oaks, Marina, Pacific Grove, Pebble Beach Community Services District, Prundale, Salinas, Sand City, Seaside & Unincorporated Monterey County (Western Portion)
	CR&R - Stanton Facility	Cities of Costa Mesa, Dana Point, La Habra, Laguna Hills, Laguna Niguel, Laguna Woods, Lake Forest, Newport Beach,Orange, San Clemente, San Juan Capistrano, Stanton & Tustin
0	Midway City Sanitary District	Cities of Westminster
Orange	Rainbow Services	Cities of Fountain Valley & Huntington Beach
	Republic Services - CVT Regional MRF	Cities of Anaheim, Brea, Fullerton, Garden Grove, La Habra Heights, Villa Park & Yorba Linda
	Ware Disposal Fullerton Yard	Cities of Charter Oak, Covina, Orange & Whittier
	Waste Management-Sunset Transfer Station	Cities of Irvine, Laguna Beach & Mission Viejo

County	Site	Service Area
Placer	Placer County Eastern Regional Sanitary Landfill, Inc.	City of Truckee
	Burrtec - Coachella Valley Transfer Station	Cities of Coachella, Indio, La Quinta, Mecca & Thermal
	Burrtec-Agua Mansa MRF (Robert A Nelson Facility)	Cities of Jarupa Valley & Rialto
Riverside	Edom Hill Transfer Station- Burrtec Recovery and Transfer LLC	Cities of Cathedral, Indian Wells, Palm Desert & Rancho Mirage
	Palo Verde Disposal (CR&R Operated)	Cities of Blythe & Unincorporated Riverside County
	Waste Management-Moreno Valley Waste Recycling & Transfer Station	Cities of Beaumont, Menifee, Moreno Valley, Murrieta, Riverside & Wildomar
	City of Folsom - Corporation Yard	Cities of Folsom
Sacramento	Kiefer Landfill	Unincorporated Sacramento County
	North Area Recovery Station (NARS)	Unincorporated Sacramento County
	Advance Disposal Co Best Way Disposal Co., Inc.	Cities of Hesperia
	Burrtec - West Valley MRF	Cities of Fontana
	Burrtec-Anacapa Drop Off Center	Cities of Victorville
San	Burrtec-Barstow Yard	Cities of Barstow & Unincorporated San Bernardino County
Bernardino	City of Redlands - Public Works Yard	Cities of Redlands
	CR&R - Inland Regional Material Recovery Facility Colton Disposal	Cities of Colton & Loma Linda
	Daggett CSD	Cities of Barstow, Daggett, Newberry Springs & Yermo
	Helendale Community Services Districts	Cities of Helendale
	Republic Landfill - Otay Landfill	City of Chula Vista
San Diego	Republic Services - Palomar Transfer Station	Cities of Carlsbad & Oceanside
	City of Manteca	Cities of Manteca
San Joaquin	Tracy Materials Recovery and Solid Waste Transfer	Cities of Mountain House, San Joaquin County Area F & Tracy

County	Site	Service Area
San Mateo	Recology San Bruno	Cities of San Bruno
San Maleo	Republic Services - Daly City	Cities of Daly City
Santa	City of Lompoc-Lompoc Sanitary Landfill	Cities of City of Lompoc
Barbara	Marborg-Marborg Recycling Facility	Cities of Santa Barbara & Unincorporated Santa Barbara County
Santa Clara	Zanker Material Processing Facility	Cities of Milpitas and San Jose
Sonto Cruz	Ben Lomond Landfill	Cities of Capitola, Scotts Valley & Unicorporated Santa Cruz County
Santa Cruz	Buena Vista Landfill	Cities of Capitola, Scotts Valley & Unincorporated Santa Cruz County
Solano	Recology Vacaville Solano	Cities of Unincorporated Solano County (northern portion) & Vacaville
	Recology Vallejo-American Canyon	Cities of American Canyon & Vallejo
	Recology Sonoma Marin - Petaluma yard	Cities of Bolinas Community Public Utility District, Novato, Stinson Beach County Water District & Unincorporated Marin County (western portion)
Sonoma	Recology Sonoma Marin - Santa Rosa Yard	Cities of Cloverdale, Cotati, Healdsburg, Petaluma, Rohnert Park, Santa Rosa & Unincorporated Sonoma County
	Sonoma County Resource Recovery (SCRR) Hauling Yard	City of Windsor
Stanislaus	Turlock Transfer Company, Inc.	Cities of Turlock & Unincorporated Stanislaus County Area 3 & 4
Tehama	Tehama County / Red Bluff Landfill - Waste Connections of California, Inc.	Cities of Corning, Red Bluff, Tehama & Unincorporated Tehama County
Ventura	EJ Harrison - Gold Coast Recycling	Unincorporated Ventura County
Yolo	Recology Davis	City of Davis
1010	Yolo County Central Landfill	Cities of West Sacramento & Winters
Yuba	Recology Yuba-Sutter	Cities of Live Oak, Marysville, unincorporated Sutter County, unincorporated Yuba County, Wheatland & Yuba City

Recycling Facilities

Alameda

Site	Address	City	Zip	Public Collection Site?	Commercial Collection Site?	Offered Consumer Incentive Payment?
DR3	7041 Las Positas Rd., Ste. F	Livermore	94550	No	Yes	No
Green Mattress Recycling	7150 Patterson Pass Rd., Ste. G	Livermore	94550	Yes	Yes	Yes

Fresno

0:4-		Oite	7:	Public Collection		Incentive
Site	Address	City	Zip	Site?	Site?	Payment?
Xtraction Inc.	3688 E. Central Ave.	Fresno	93725	Yes	Yes	Yes

Los Angeles

Site	Address	City	Zip	Public Collection Site?	Commercial Collection Site?	Incentive	Terminated
Cristal Materials, Inc.	510 W. Carob St.	Compton	90220	Yes	Yes	Yes	8/15/2022
Cristal Materials, Inc.	6825 McKinley St.	Los Angeles	90001	Yes	Yes	Yes	
R5 Recycling-Azusa	735 Georgia Ave.	Azusa	91702	Yes	Yes	Yes	

San Bernardino

Site	Address	City	Zip	Public Collection Site?	Commercial Collection Site?	Offered Consumer Incentive Payment?
Cal Micro Recycling, LLC	1020 S. Mildred Ave., Bldg. D	Ontario	91761	Yes	Yes	Yes

San Joaquin

Site	Address	City	Zip	Public Collection Site?	Commercial Collection Site?	Offered Consumer Incentive Payment?
DR3	3837 Producers Dr., Ste. 500	Stockton	95206	Yes	Yes	Yes

Santa Barbara

Site	Address	City	Zip	Public Collection Site?	Commercial Collection Site?	Offered Consumer Incentive Payment?
Cleaner Earth Company	504 S. Western Ave.	Santa Maria	93458	Yes	Yes	Yes

Yolo

Site	Address	City	Zip	Public Collection Site?	Commercial Collection Site?	Offered Consumer Incentive Payment?
DR3	1233 Commerce Ave., Ste. C and D	Woodland	95776	Yes	Yes	Yes

Collection Events

County	City	Date	Event	Address	Zip
	Oakland	12/17/2022	City of Oakland Block Party Collection Event	7101 Edgewater Dr.	94621
	Oakland	10/29/2022	City of Oakland Block Party Collection Event	7101 Edgewater Dr.	94621
	Oakland	9/24/2022	City of Oakland Block Party Collection Event	7101 Edgewater Dr.	94621
	Union City	9/11/2022	Alameda County DEH Collection Event	1100 Decoto Rd.	94578
	Oakland	8/27/2022	City of Oakland Block Party Collection Event	7101 Edgewater Dr.	94621
	Oakland	7/30/2022	City of Oakland Block Party Collection Event	7101 Edgewater Dr.	94621
Alameda	Oakland	6/25/2022	City of Oakland Block Party Collection Event	7101 Edgewater Dr.	94621
	Oakland	5/21/2022	City of Oakland Block Party Collection Event	7101 Edgewater Dr.	94621
	Oakland	4/30/2022	City of Oakland Block Party Collection Event	7101 Edgewater Dr.	94621
	Castro Valley	4/23/2022	Alameda County Industries	19600 Cull Canyon Rd.	94552
	Oakland	3/26/2022	City of Oakland Block Party Collection Event	7101 Edgewater Dr.	94621
	Oakland	2/26/2022	City of Oakland Block Party Collection Event	7101 Edgewater Dr.	94621
	Oakland	1/29/2022	City of Oakland Block Party Collection Event	7101 Edgewater Dr.	94621
Ameder	Jackson	6/11/2022	Amador County Mattress, Tire, E-waste Collection Event	12200 Airport Rd.	95642
Amador	Jackson	2/5/2022	Amador County Tire/E-waste/Mattress Collection Event	12200 Airport Rd.	95642
Calaveras	Arnold	11/19/2022	Caltrans District 10 Dump Day - Calaveras County Clean CA Event - Hazel Fischer School	1605 Blagen Rd.	95223
Calaveras	West Point	11/12/2022	Caltrans District 10 Dump Day - Calaveras County Clean CA Event- West Point Elementary	54 Bald Mtn. Rd.	95255

County	City	Date	Event	Address	Zip
	Antioch	10/8/2022	City of Antioch Collection Event	4703 Lone Tree Way	94531
	Brentwood	9/24/2022	City of Brentwood Collection Event	2301 Elkins Way	94513
	Richmond	9/24/2022	City of Richmond Collection Event	371 S. 23rd St.	94804
	Brentwood	9/17/2022	City of Brentwood Collection Event	2301 Elkins Way	94513
	Richmond	9/17/2022	City of Richmond Mattress Only Collection Event	24th & Barrett Ave.	94804
	Brentwood	9/10/2022	City of Brentwood Collection Event	2301 Elkins Way	94513
Contra Costa	Richmond	8/27/2022	El Sobrante Collection Event	3301 Morningside Dr.	94803
Contra Costa	Hercules	6/25/2022	City of Hercules Collection Event	1000 Sycamore Ave.	94547
	Brentwood	5/21/2022	City of Brentwood Collection Event	2301 Elkins Way	94513
	Pittsburg	5/21/2022	City of Pittsburg	1025 Black Diamond St.	94565
	Brentwood	5/14/2022	City of Brentwood Collection Event	2301 Elkins Way	94513
	Brentwood	5/7/2022	City of Brentwood Collection Event	2301 Elkins Way	94513
	Brentwood	4/30/2022	City of Brentwood Collection Event	2301 Elkins Way	94513
	San Ramon	4/30/2022	Alameda County Industries	6101 Bollinger Canyon Rd.	94582
	Smith River	11/19/2022	Tolowa Dee-ni' Nation Tribal Fall Clean-up	12420 US Hwy 101	95567
Del Norte	Crescent City	11/12/2022	CalTrans Crescent City large item dump day	1528 Northcrest Dr.	95531
El Dorado	South Lake Tahoe	6/11/2022	Clean Tahoe Program's Community Cleanup Day	2140 Ruth Ave.	96150

County	City	Date	Event	Address	Zip
	Coalinga	11/19/2022	Mid Valley City of Coalinga Clean-Up Event	1255 W. Elm St.	93210
	Reedley	11/12/2022	City of Reedley Collection Event	20399 E. Dinuba	93654
	Sanger	10/29/2022	City of Sanger Clean-Up Event	333 North Ave.	93657
	Kingsburg	10/20/2022	City of Kingsburg - Mid Valley Clean - Up Event Fall	1535 Ave 392	93631
	Coalinga	5/7/2022	Mid Valley City of Coalinga Clean-Up Event	1255 W. Elm St.	93210
Fresno	Sanger	4/30/2022	City of Sanger Spring Clean-Up Event	333 North Ave.	93657
	Mendota	4/26/2022	City of Mendota Spring Clean Up Event	912 Marie St.	93640
	Reedley	4/9/2022	City of Reedley Collection Event	20399 E. Dinuba	93654
	Kingsburg	3/24/2022	City of Kingsburg - Mid Valley Clean - Up Event (Phase 2)	1535 Ave 392	93631
	Kingsburg	3/17/2022	City of Kingsburg - Mid Valley Clean - Up Event (Phase 1)	1535 Ave 392	93631
	Orland	10/1/2022	Orland Clean Up Day	6th St. and Colusa St.	95963
Glenn	Willows	9/24/2022	Willows Clean Up Day	1600 S. Tehama St.	95988
	Hamilton City	6/11/2022	Hamilton City Community Clean-Up	250 Walsh Ave.	95951
	Willow Creek	11/5/2022	CalTrans District 1 Clean California Dump Day	351 Highway 96	95573
Humboldt	Fortuna	6/11/2022	California Department of Transportation District 1	379 12th St.	95540
	Orick	4/30/2022	California Department of Transportation District 1	545 Bald Hills Rd.	95555
	Bakersfield	10/8/2022	Kern Medical Center Clean Up	1700 Mt Vernon Ave.	93306
Kern	Bakersfield	10/8/2022	Kern County Fairgrounds Clean Up	1142 S. P St.	93307
	Bakersfield	10/8/2022	Meadows Field International Airport Clean Up	1900 Roberts Ln.	93308
Kings	Armona	10/29/2022	Armona Fall Clean-Up Event	10956 14th Ave.	93202
	Armona	3/12/2022	Armona Community Services District Spring Clean-Up Event	10956 14th Ave.	93202
Lake	Lakeport	4/23/2022	California Department of Transportation District 1	230 Soda Bay Rd.	95453

County	City	Date	Event	Address	Zip
	Los Angeles	12/17/2022	One day collection event: LACPW Earvin "Magic" Johnson Park	905 E. El Segunda Blvd.	90059
	Sylmar	12/17/2022	One Day Collection Event El Cariso Community Regional Park	13100 Hubbard St.	91342
	Quartz Hill	12/10/2022	One Day Collection Event - Los Angeles DPW Road Yard #551	4859 W. Avenue L-12	93536
	Bell Gardens	12/3/2022	City of Bell Gardens CalTrans Collection Event	8000 Park Ln.	90201
	Lancaster	12/3/2022	One Day Collection Event: Los Angeles County Dept of Public Works Road Yard #555	17341 E. Avenue J	93535
	Palmdale	11/19/2022	One Day Collection Event: Los Angeles County Dept of Public Works Road Yard #557	38126 Sierra Hwy	93550
	Littlerock	11/12/2022	One Day Collection Event - Los Angeles County Road Yard #558	8505 E. Avenue T	93543
Los Angeles	Santa Monica	11/12/2022	One Day Collection Event - City of Santa Monica	2500 Michigan Ave.	90404
	Whittier	10/15/2022	One Day Collection Event: S.T.A.R.S Training Academy LA County Sherif Dept.	11515 Colima Rd.	90604
	Palmdale	9/10/2022	One Day Collection Event: Los Angeles County Dept of Public Works Road Yard #557	38126 Sierra Hwy	93550
	Quartz Hill	8/13/2022	One Day Collection Event - Los Angeles DPW Road Yard #551	4859 W. Avenue L-12	93536
	Santa Monica	8/13/2022	One Day Collection Event - City of Santa Monica	2500 Michigan Ave.	90404
	Lancaster	8/6/2022	One Day Collection Event: Los Angeles County Dept of Public Works Road Yard #555	17341 E. Avenue J	93535
	Littlerock	7/30/2022	One Day Collection Event - Los Angeles County Road Yard #558	8505 E. Avenue T	93543
	Palmdale	7/16/2022	One Day Collection Event: Los Angeles County Dept of Public Works Road Yard #557	38126 Sierra Hwy	93550

County	City	Date	Event	Address	Zip
	Whittier	6/25/2022	One Day Collection Event: S.T.A.R.S Training Academy LA County Sherif Dept.	11515 Colima Rd.	90604
	Los Angeles	5/21/2022	One Day Collection Event: Belvedere Community Regional Park	214 N. Mednik Ave.	90022
	Santa Monica	5/14/2022	One Day Collection Event - City of Santa Monica	2500 Michigan Ave.	90404
	Lake Hughes	5/7/2022	One Day Collection Event: Lakes Community Center	17520 Elizabeth Lake Rd.	93532
	Palmdale	4/23/2022	One Day Collection Event: Los Angeles County Dept of Public Works Road Yard #557	38126 Sierra Hwy	93550
	Lancaster	4/9/2022	One Day Collection Event: Los Angeles County Dept of Public Works Road Yard #555	17341 E. Avenue J	93535
	Littlerock	4/2/2022	One Day Collection Event - Los Angeles County Road Yard #558	8505 E. Avenue T	93543
Los Angeles (continued)	Compton	3/26/2022	One Day Collection Event: Compton-Woodley Airport	901 W. Alondra Blvd.	90220
	Quartz Hill	3/19/2022	One Day Collection Event - Los Angeles DPW Road Yard #551	4859 W. Avenue L-12	93536
	Palmdale	3/12/2022	One Day Collection Event: Los Angeles County Dept of Public Works Road Yard #557	38126 Sierra Hwy	93550
	Lancaster	2/26/2022	One Day Collection Event: Los Angeles County Dept of Public Works Road Yard #555	17341 E. Avenue J	93535
	Compton	2/19/2022	One Day Collection Event: Compton-Woodley Airport	901 W. Alondra Blvd.	90220
	Littlerock	2/19/2022	One Day Collection Event - Los Angeles County Road Yard #558	8505 E. Avenue T	93543
	Palmdale	2/12/2022	One Day Collection Event: Los Angeles County Dept of Public Works Road Yard #557	38126 Sierra Hwy	93550
	Santa Monica	2/12/2022	One Day Collection Event - City of Santa Monica	2500 Michigan Ave.	90404

County	City	Date	Event	Address	Zip
Los Angeles	Carson	2/5/2022	Cal Trans District 7 Clean CA Dump Day - Stevenson Park, Carson, CA	17400 Lysander Dr.	90746
(continued)	Palmdale	1/15/2022	One Day Collection Event: Los Angeles County Dept of Public Works Road Yard #557	38126 Sierra Hwy	93550
Madara	Madera	7/9/2022	Madera Mobile Clean-Up at Liberty High School	12220 Rd 36	93636
Madera	Chowchilla	4/18/2022	Chowchilla Clean-Up Event	360 N. 1st St.	93610
Mendocino	Covelo	8/22/2022	California Department of Transportation District 1	90500 Refuse St.	95428
	Plananda	11/5/2022	Planada Community Collection Event - Merced County	9387 Broadway Ave.	95365
	Atwater	10/15/2022	City of Atwater Community Clean Up Event	3500 Apron Ave.	95301
	Dos Palos	10/1/2022	Dos Palos Fall Clean Up Event - Mid Valley	1937 Blossom St.	93620
	Gustine	9/24/2022	Gustine Community Drop Off Event	750 East Ave.	95322
	Los Banos	9/17/2022	Los Banos Fall Clean-Up Event	403 F St.	93635
	Gustine	5/7/2022	City of Gustine Collection Event	750 East Ave.	95322
	Livingston	4/16/2022	City of Livingston Clean-Up Event	2238 Walnut Ave.	95334
Merced	Le Grand	4/9/2022	Le Grand Community Clean-Up - Merced County	3875 Santa Fe Ave.	95333
	Dos Palos	4/2/2022	Dos Palos Clean Up Event - Mid Valley	1937 Blossom St.	93620
	South Dos Palos	4/2/2022	South Dos Palos Clean-Up Event - Merced County	21961 Reynolds Ave.	93620
	Hilmar	3/26/2022	Hilmar Community Clean-Up - Merced County	20079 Falke St.	95324
	Atwater	3/19/2022	City of Atwater Community Clean Up Event	3500 Apron Ave.	95301
	Winston	3/19/2022	Winton Clean-Up Event- Merced County	6825 Santa Fe. Dr.	95388
	Los Banos	3/5/2022	Los Banos Spring Clean-Up Event	403 F St.	93635
	Delhi	2/12/2022	Delhi Clean Up Event - Merced County	9888 Fourth St.	95315
Orange	Fullerton	2/26/2022	Caltrans District 12 Clean CA Dump Day	3000 W. Orangethorpe Ave.	92833

County	City	Date	Event	Address	Zip
	Loomis	10/22/2022	Loomis Clean Up Event	3301 Taylor Rd.	95650
Placer	Lincoln	4/30/2022	Mattress Collection Event at Western Placer Waste Management Authority	3195 Athens Ave.	95648
	Rocklin	4/23/2022	Rocklin Clean Up Day	4590 Rocklin Rd.	95677
Plumas	Delleker	4/9/2022	Plumas County household garbage and mattresses Caltrans free dump day	73980 Industrial Way	96129
San Benito	Hollister	10/1/2022	San Benito County IWM - Recycle Day Event	1023 Memorial Dr.	95023
San Bernardino	Victorville	3/12/2022	City of Victorville-Free Dump Day	16925 Forest Ave.	92392
	San Diego	9/24/2022	San Diego District 4 Fall Clean Up	6905 Skyline Dr.	92114
	San Diego	8/30/2022	Caltrans, District 11 Collection Event	7181 Opportunity Rd, San Diego, CA 92111	92111
San Diego	San Diego	8/6/2022	City of San Diego Chollas Lake Park - Gloria Mesa Parking Lot	6350 College Grove Dr., Chollas Lake Park, Gloria Mesa Parking Lot	92115
	San Diego	6/25/2022	Willie Henderson Sports Complex Event	1035 S. 45th St.	92113
	San Diego	4/9/2022	District 4 Quarterly Clean Up	5880 Skyline Dr.	92114
San Francisco	San Francisco	12/6/2022	San Francisco Conservation Corps Tire & Mattress Amnesty Event	2 Marina Blvd.	94123

County	City	Date	Event	Address	Zip
	Stockton	10/15/2022	McNair High School Clean-Up Event City of Stockton Clean Cities Initiative	9550 Ronald E. McNair Way	95210
	Escalon	10/2/2022	Escalon E-waste and Mattress Recycling Event	1055 Escalon Ave.	95320
	Stockton	9/24/2022	UEI College - City of Stockton Clean Cities Initiative	4994 Claremont Ave.	95207
San Joaquin	Stockton	5/21/2022	City of Stockton Clean Cities Initiative Event - UEI College	4994 Claremont Ave.	95207
	Stockton	4/16/2022	Pixie Woods -City of Stockton Clean Cities Initiative Event	3121 Monte Diablo Ave.	95203
	Stockton	3/19/2022	Banner Island Parking Lot -City of Stockton Clean Cities Initiative Event	404 W. Fremont St.	95202
	Stockton	2/19/2022	City of Stockton Clean Cities Initiative Event - Weston Ranch High School	4606 McCuen Ave.	95206
Santa Clara	Gilroy	6/4/2022	Collection Event - Gilroy City Hall	7351 Rosanna St.	95020
Santa Cruz	Santa Cruz	2/26/2022	City of Santa Cruz Civic Auditorium Collection Event	307 Church St.	95060
Siskiyou	Etna	5/12/2022	Etna Clean Up Days	514 N. Hwy. 3	96027
Solano	Vallejo	11/12/2022	City of Vallejo Collection Event	100 Solano Ave.	94590
Solano	Vallejo	4/23/2022	City of Vallejo Collection Event	100 Solano Ave.	94590
	Cloverdale	10/15/2022	Collection Event - Cloverdale	501 Asti Rd.	95425
	Windsor	10/8/2022	Collection Event - Windsor	9291 Old Redwood Hwy #200	95492
	Rohnert Park	9/10/2022	Collection Event - Rohnert Park	5401 Snyder Ln.	94928
	Santa Rosa	8/13/2022	Collection Event - Santa Rosa	6633 Oakmont Dr.	95403
Sonoma	Santa Rosa	6/18/2022	Collection Event - Santa Rosa	50 Mark West Springs Rd.	95403
	Healdsburg	5/14/2022	Collection Event - Healdsburg	1557 Healdsburg Ave.	95448
	Monte Rio	4/23/2022	Collection Event - Monte Rio	20488 CA-116	95462
	Sonoma	4/9/2022	Sonoma Community Center Collection Event	276 E. Napa St.	95476
	Sebastopol	3/12/2022	Collection Event - Sebastopol	3750 Gravenstein Hwy N.	95472
	Cloverdale	2/26/2022	Collection Event - Cloverdale.	1 Citrus Fair Dr.	95425

County	City	Date	Event	Address	Zip
Stanialaua	Modesto	6/25/2022	Caltrans Modesto Drive Up + Drop Off Event	601 Neece Dr.	95351
Stanislaus	Modesto	3/26/2022	City of Modesto Mattress Collection Event	601 Neece Dr.	95351
Sutter	Live Oak	5/21/2022	Live Oak Cleanup Day	9633 N. St.	95953
Trinity	Hayfork	10/15/2022	Hayfork Collection Event	372 Hayfork Dump Rd.	96041
	Visalia	12/10/2022	City of Visalia Dump on Us Day	335 Cain St.	93291
	Porterville	10/15/2022	City of Porterville Fall Clean-Up	555 N. Prospect	93257
	Visalia	10/15/2022	City of Visalia Dump on Us	335 N. Cain St.	93291
	Woodlake	10/13/2022	City of Woodlake and Mid Valley Clean-Up Event	595 S. Valencia Blvd.	93286
	Lindsay	10/7/2022	City of Lindsay Fall Clean Up Event	101 N. Olive Ave.	93247
	Farmersville	10/6/2022	City of Farmersville Fall Clean-Up Event	800 S. Farmersville Blvd.	93223
Tulare	Visalia	8/20/2022	City of Visalia Caltrans Clean CA Dump on Us Day	335 N. Cain St.	93291
	Porterville	5/21/2022	City of Porterville Collection Event	555 N. Prospect	93257
	Visalia	5/21/2022	City of Visalia Dump on Us	335 Cain St.	93291
	Visalia	3/19/2022	City of Visalia Dump on Us	335 Cain St.	93291
	Lindsay	3/11/2022	City of Lindsay Spring Clean Up Event	101 N. Olive Ave.	93247
	Sonora	3/5/2022	Tuolumne County Tire and Mattress Event	14993 Camage Ave.	95370
	Farmersville	3/4/2022	City of Farmersville Spring Clean-Up Event	800 S. Farmersville Blvd.	93223
	Visalia	1/8/2022	City of Visalia Dump on Us	335 Cain St.	93291
Tuelumene	Sonora	6/4/2022	Tuolumne County Tire Amnesty and Mattress Clean-Up Event	14993 Camage Ave.	95370
Tuolumne	Soulsbyville	1/29/2022	Caltrans District 10 - Tuolumne County Free Dump Day	State Route 108/ Soulsbyville Rd.	95372
Yolo	West Sacramento	11/5/2022	CalTrans One Day Collection Event - West Sacramento	1040 S. River Rd.	95691
Yuba	Olivehurst	6/4/2022	Linda Community Clean-Up Day	1364 Sky Harbor Dr.	95961

Appendix C: Program Operations Materials

CALIFORNIA MATTRESS RECYCLING STANDARDS

The Mattress Recycling Standards (Standards) define the minimum requirements to be an approved Recycler for the Mattress Recycling Council (MRC). Under these Standards, mattresses must be managed and processed in a manner that adequately safeguards the environment, industry employees and consumers. The Standard also includes data tracking and reporting requirements.

The MRC reserves the right at its discretion to review and revise these Standards.

For purposes of these Standards, the term "mattress" should be interpreted to include both mattresses and foundations (or box-springs).

Background

The MRC is a non-profit organization formed by the International Sleep Products Association (ISPA) to develop and implement mattress recycling programs in states with laws requiring recycling of discarded mattresses.

Recyclers must comply with these Standards, contract terms and conditions and all legislative and regulatory requirements. Recyclers must have transparent operations, clear and documented recycling procedures and accurate tracking of all mattresses and components (including non-recyclable waste). All Recyclers will be audited under these Standards.

Disclaimer

The MRC does not intend for these Standards to constitute or provide legal guidance of any kind. The Recycler must be aware of and abide by all local, state, or federal laws and regulations applicable to the management of post-consumer mattresses or the business operation of the Recycler. In the event that these Standards are inconsistent with any such laws or regulations, the laws or regulations take precedence, and the Recycler must inform the MRC of such inconsistency.

1. General Requirements

Each Recycler shall:

- 1.1. Possess a current and valid business license and meet all applicable local, state and federal requirements for providing the type of recycling services required by the MRC.
- 1.2. Possess valid state approved permits, plans, and approvals, as applicable.

- 1.3. Comply, and be in good-standing, with all applicable federal, state, and local regulations including but not limited to:
 - Department of Transportation (DOT) if providing any transportation services
 - Occupational Safety and Health Administration (OSHA) and applicable local and state health and safety regulations
 - Local and state fire department regulations, fire and building codes and other applicable building and occupancy safety requirements
- 1.4. Possess Commercial General Liability Insurance, including coverage for bodily injury, property damage, complete operations and contractual liability with combined single limits of not less than \$1 million per occurrence and \$2 million aggregate. Recycler's policy must be endorsed to name MRC, its directors, officers, employees, agents, assigns, as Additional Insureds. Recycler must carry its own Business Auto and Workers Compensation policies. Recycler shall require all third parties that it uses to provide any services under its contract with MRC to comply with the same insurance requirements specified in these Standards.
- 1.5. List the MRC as an additional insured party.
- 1.6. Possess and maintain in good standing workers compensation and unemployment insurance coverage through a state program or through private insurance policy or sufficient self-insurance coverage.
- 1.7. Maintain all records for a minimum of 4 years, including but not limited to shipping documents (both for goods received and shipped), processing, material disposal and sales records.
- 1.8. Develop and keep current a written plan that assures:
 - 1.8.1. proper closure of the Recycler's facility or site in the event of sale, closure, abandonment, bankruptcy, any form of dissolution of the Recycler, or for any other reason;
 - 1.8.2. against abandonment of any mattresses, mattress materials, or other products or materials processed by the Recycler in the event of closure; and
 - 1.8.3. proper remediation of any contamination to the Recycler's facility or site in accordance with all applicable local, state and federal laws and regulations.

As part of that plan, the Recycler must obtain a bond or other financial instrument sufficient to pay for the closure activities described in the plan in the event that the Recycler itself is financially unable to perform all or some of such activities. The Recycler shall make such plan and bond or other financial instrument available for inspection by the MRC upon request.

1.9. Maintain a process to provide written notice of closure to the MRC with a minimum of 90-days advance notice.

- 1.10. Maintain a process to provide written notice to the MRC of any incidents that required the assistance of first responders within 24 hours of the occurrence. Provide written notice of any corresponding regulatory orders, fines or other governmental or administrative actions taken within 48 hours of receiving such orders or fines.
- 1.11. Maintain a documented process to record and track accidents, injuries or violations and any corresponding corrective and/or preventive actions taken.
- 1.12. Maintain a documented process to identify and communicate physical, mechanical, biological or pathogenic hazards and severity of such hazard to employees, and any corresponding corrective and/or preventive actions taken.
- 1.13. Maintain a documented process to identify and communicate potential fire hazards and severity of such hazards to employees, and any corresponding corrective and/or preventive actions taken.

2. Material Processing

Each Recycler shall implement and maintain a documented plan for deconstructing mattresses, which shall at a minimum require the Recycler to:

- 2.1. Fully disassemble the mattresses.
- 2.2. Recycle at least 75% by weight of the mattresses it processes by selling such material in appropriate markets for use in making new materials or products.
- 2.3. Minimize the quantity of material disposed of through landfills, incineration, or other non-recycling avenues.
- 2.4. Maintain a written policy describing how each mattress type and material (including pocket coils) will be processed.
- 2.5. Process all mattresses within 30 days of receipt at facility.
- 2.6. List criteria applied in determining when a given mattress cannot be processed.

3. Material Tracking

Each Recycler shall implement and maintain a documented plan to track and control mattresses entering their processing facilities and the flow of recyclable and non-recyclable materials generated through mattress deconstruction. The plan shall at minimum require the following:

- 3.1. Weigh all in-bound mattresses.
- 3.2. Maintain in-house or use third party annually calibrated and certified scale to weigh all in-bound and outbound materials on-site or document all out-bound shipments using third party calibrated and certified scales.
- 3.3. Maintain daily records of all receipts of used mattresses, mattress processing, sales or other dispositions of recycled or non-recyclable materials, and inventories.

- 3.4. Provide the MRC records for all parties providing discarded mattresses to Recycler in exchange for a collector incentive, including quantities received from and incentives paid to each party, and link such information to the inventory records required in 3.3.
- 3.5. Provide the MRC a list of all purchasers of recycled materials, and notify the MRC of any changes to that list at least 10 business days in advance (the MRC will treat this information as confidential). Recycler must obtain written approval from MRC for new facilities.
- 3.6. Train employees on how to prepare and maintain all necessary records and other documentation related to the receipt, processing, inventory and disposition of mattress and mattress materials.
- 3.7. Provide certificates of recycling for all material received and processed.

4. Downstream Due Diligence

Each Recycler shall have processes in place to identify, audit and approve all purchasers of recycled materials. The processes shall at a minimum require:

4.1. Annual desk audits to verify each purchaser's compliance with all applicable local, state and federal environmental and other requirements, and review of each purchaser's operating permits, environmental compliance permits, business licenses, insurance and certifications.

5. Bed Bug Management

Each Recycler shall implement and maintain a documented plan to identify and mitigate bed bug infestation in the facility and among employees. Components of the plan shall, at minimum, address the following provisions:

- 5.1. Document that all employees attended bed-bug identification and mitigation training.
- 5.2. Post bed bug identification posters in prominent work place location to encourage proactive identification and isolation of contaminated mattresses.
- 5.3. Clearly identify how infested mattresses will be isolated and either decontaminated or disposed.
- 5.4. Track the number and if possible, source of contaminated units.



CALIFORNIA COLLECTION GUIDELINES

PUBLISHED JULY 2022



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About the Guidelines

Staff at all participating collection sites must be knowledgeable regarding these guidelines before accepting mattresses. For simplicity, these guidelines will refer to mattresses and box springs as mattresses. These guidelines describe the program and what is required to participate. MRC reserves the right to update, change, modify, amend, add or remove terms or otherwise alter these guidelines at any time with or without prior notice.

About the Mattress Recycling Council

In 2013, California enacted Senate Bill 254 as amended which requires mattress manufacturers to create a recycling program for mattresses discarded in the state. The bedding industry established the Mattress Recycling Council (MRC) to develop and operate the mattress recycling program known as Bye Bye Mattress.

What MRC Provides

MRC provides the following to participating collection sites:

- A collection container to store mattresses that is appropriate for the number of mattresses that the collection site expects to generate and the site's available space
- Transportation from the collection site to a contracted recycler
- No-cost mattress recycling services

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PROGRAM MATERIALS

INCLUDED PRODUCTS

Mattresses: Defined as any sleep surface covered with ticking or fabric that contains resilient material such as steel innersprings, foam, fiber or other filling or upholstery materials, used alone or in combination, regardless of size or shape. This definition includes foam mattresses.

Futons: See mattress definition above. Futon mattresses must be detachable from the frame or base to be accepted. (Futon mattresses that do not detach from the frame or base are not included.)

Box springs (also commonly called foundations): A ticking or fabric-covered structure used to support a mattress or sleep surface and may be comprised of a frame, foam, springs or other structure, or other materials, used alone or in combination, regardless of whether the product is stationary or adjustable.



All items accepted for recycling by MRC must have been used and discarded in the state of California.

PROGRAM MATERIALS

EXCLUDED PRODUCTS

- Severely wet, damaged, twisted, frozen or soiled mattresses
- Adjustable bases not covered in ticking or fabric
- Air mattresses that contain no upholstery material (such as camping beds)
- Car beds
- California Prison Industry Authority units
- Collapsible roll-away beds
- Fold-out sofa beds
- Futon frames or bases
- Juvenile products including crib mattresses, carriages, baskets, dressing tables, strollers, playpens, infant carriers, lounge pad, crib bumpers
- Loose bedding, blankets or sheets
- Mattresses infested with bed bugs or other living organisms
- Mattress pads and toppers
- Metal bed frames
- Out-of-state mattresses
- Pillows and cushions
- Sleeping bags
- Water beds









MATTRESS INSPECTION AND EXAMINATION

Collection site staff should screen incoming mattresses to determine whether they are suitable for recycling and should remove mattresses that are:

- Excessively wet or frozen
- Severely twisted, punctured or crushed
- Infested with bed bugs or other living organisms
- Exceptionally soiled or moldy

Mattresses not suitable for recycling should be disposed of through your existing solid waste stream.

Bed Bug Identification

Mattresses and box springs infested with bed bugs are unacceptable for recycling and should be disposed of through your existing solid waste stream. Staff at collection sites should evaluate program materials for evidence of bed bug infestation. A training webinar focused on dispelling health related myths, identifying bed bugs and offering best practices for protecting staff can be found here: https://www.mattressrecyclingcouncil.org/resources



Signs of bed bug activity may be more obvious than the insects themselves. Look for clusters of dark spots or smudges on mattresses (fecal spots), especially along seams. Eggs, shed skins and all life stages of bed bugs may also be present in these 'soiled' areas.



Bed bugs are tan to brown in color, but may appear redder if they have fed.

Adult Bed Bugs are dorsally flat insects, broadly oval and the size of an apple or melon seed (1/4").

Nymphs look like adults in shape but are smaller.

Eggs are white and barrel-shaped.





For more information on bed bugs, please refer to the resources made possible by the **Connecticut Coalition Against Bed Bugs at www.ct.gov/caes/CCABB**

QUALITY STANDARDS

Acceptable Quality

IMPORTANT: Only units used and discarded in California are accepted by the program.

Shown here are examples of acceptable units.









Unacceptable Quality

Shown here are examples to illustrate severe damage, heavy soiling and infestation.

Other Conditions:

- Out-of-state mattresses
- Severely damaged or soiled mattresses
- Mattress that have been stripped of padding components.
- Pillows and cushions
- Fold-out sofa beds and futon frames or bases
- Loose mattress pads, toppers
- Loose bedding, blankets, or sheets
- Water beds
- Fire damaged units











MATERIALS COLLECTION & HANDLING

Each collection site will have unique operational considerations. Participating sites must make their own decisions about how to best manage their operations in the safest manner possible in accordance with applicable laws. At a minimum, each participating site must meet these requirements:

	MINIMUM PROGRAM REQUIREMENTS
SITE	Each collection site must be secure with adequate space and staffing to handle and store acceptable mattresses.
PERMITS	Each collection site must have knowledge of and comply with all applicable federal, state and local laws. These may include, but are not limited to, zoning requirements, state permit requirements and OSHA or other workplace requirements. Please contact your Local Enforcement Agency (LEA) to confirm whether your site is in compliance with all applicable notifications or require- ments for accepting mattresses for recycling at your site. In many cases, this will be your county or local Public Health Department.
INSURANCE	Each collection site must maintain general liability insurance of at least \$1,000,000 per occurrence.
TRAINING	Staff at each collection site must be trained and knowledgeable regarding these guidelines before accepting mattresses for recycling.
STORING & LOADING MATTRESSES See page 9 for photos and guidelines	 Collection sites must keep mattresses dry by storing in weatherproof containers or under cover to maximize their recyclability. In addition, all collection sites must: Make every effort to place mattresses in MRC-designated storage containers immediately upon acceptance Do not store units on the ground for prolonged periods of time and make every effort to keep container doors closed Keep mattresses intact and not intentionally crush or puncture them Efficiently stack mattresses to maximize the number of units loaded in each storage container Provide oversight to keep unacceptable items out of MRC-designated storage containers Remove any non-program materials from MRC-designated storage containers before transport to MRC recyclers Practice good housekeeping standards and keep storage containers and program materials in a neat and orderly condition
SITE ACCESS	Collection sites must allow MRC access to confirm compliance with these guidelines.

MATERIALS COLLECTION & HANDLING

LOADING MATTRESSES IN STORAGE CONTAINERS

Expected number of mattresses that should fit in various container sizes:

Container Type	Number of Mattresses
20-foot sea container	30-45
28-foot trailer	60-95
40-foot sea container	75-95
40-yard roll-off container	35-50
48-foot trailer	110-180
53-foot trailer	125-190

Acceptable Loading

- Begin each stack with a queen or full size box spring. This acts as a base pallet to create a secure stack and makes unloading of mattresses quick and efficient.
- **2. Mattresses should be stacked horizontally** to the top of the trailer to maximize space.
- **3.** In small quantities, king size mattresses can be placed vertically next to a stack of horizontal mattresses.
- 4. If there are more than 10 king size units, stack horizontally.

Unacceptable Loading

IMPORTANT: Do not load units vertically or in an unsafe manner.

Please contact your Program Coordinator to learn more about acceptable/non-acceptable units and appropriate stacking and loading techniques.









TRANSPORTATION & PROCESSING

TRANSPORTERS

MRC will assign each collection site a transporter to provide a storage container and transport services.

- MRC-contracted transporters will provide participating locations with evidence of automobile insurance coverage of at least \$1,000,000 per occurrence
- Each collection site must notify transporter at least two business days before a storage container is full of mattresses
- The assigned transporter will pick up full containers and drop off an empty container at the same time
- On the scheduled pick up day, the collection site must make the collection container readily accessible to the transporter
- At the time of pick-up, collection site staff must be present to sign a three-part Bill of Lading (BOL) supplied by the transporter that details the quantity of mattresses in the container and must provide appropriate copies of the BOL to the transporter

A collection site may choose to provide its own storage containers and transportation. These locations must contact the recycler directly to arrange for a convenient drop-off time.

RECYCLERS

Recyclers under contract with MRC will meet established recycling standards and accurately account for all mattresses received, the mattress components recycled (e.g., foam, steel, wood, fiber, etc.) and any residual disposal. Collection sites will be assigned an MRC recycler to best service your facility.



RECORDKEEPING

Bill of Lading:

A Bill of Lading (BOL) will be provided by the transporter. Before a full container leaves the site, the BOL must be completed and signed by facility staff.

Annual Reporting to CalRecycle:

Per the law, mattress recyclers, renovators, and solid waste facilities, as defined by Public Resources Code section 42986, must submit an annual report to CalRecycle by May 1 each year. The annual reports must meet the requirements listed in Title 14, California Code of Regulations (CCR) sections 18965-18967, which includes contact information and quantitative information. Annual reports are used by CalRecycle and MRC to assess the program and establish and update the mattress recycling goals for the state.

See CalRecycle's website for more information: https://www.calrecycle.ca.gov/Mattresses/AnnualReport/

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PROGRAM WITHDRAWAL & TERMINATION

A collection site's participation in MRC's Bye Bye Mattress program in California is voluntary. Either party may withdraw from participation in accordance with the terms in your contract. Written notice to the other party is required. MRC reserves the right to remove any collection site not in compliance with these guidelines from further participation in the program.





BYE BYE MATTRESS COMMERCIAL VOLUME PROGRAM COLLECTION GUIDELINES

CALIFORNIA | JULY 2022



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Transportation & Processing
Recordkeeping
Program Withdrawal & Termination

These guidelines describe the program and what your facility (collection site) needs to do to participate. For simplicity, these guidelines will refer to mattresses and box springs as mattresses. MRC reserves the right to update, change, modify, amend, add or remove terms or otherwise alter these guidelines at any time with or without prior notice.

ABOUT THE PROGRAM

Mattress Recycling Council

The Mattress Recycling Council (MRC) is a nonprofit organization formed by the bedding industry to operate the Bye Bye Mattress recycling program in states that have enacted mattress recycling laws – California, Connecticut and Rhode Island.

In each of these states households and businesses now have no-cost options to recycle mattresses. Businesses may recycle through the Commercial Volume Program by dropping off units directly at a participating location or eligible entities can arrange transportation with MRC. Households may directly recycle through a local collection site or event or indirectly through a residential bulky item curbside collection program or retailer that takes back old units when delivering new ones.

Bye Bye Mattress is made possible when consumers purchase a mattress or box spring. Fees vary by state and each state fee funds that state's program. The fee is primarily used to establish collection sites and events, transport mattresses from those locations to recyclers and cover the cost to disassemble the mattresses. Portions of the fee are also used for combatting illegal dumping, researching improvements to the recycling process and identifying new uses for materials, as well as conducting public education and outreach.

Commercial Volume Program

MRC provides California businesses and organizations the following opportunities to recycle mattresses at no cost.

- Any business or organization may drop off any number of units at a participating recycler. Contact the desired location to make arrangements. View the current listing at: <u>byebyemattress.com/programs-by-state/ca-commercial-sites/</u>
- Any business or organization may drop off units at a site that is accepting commercial volume at no cost. Unit limits may apply or an appointment may be required. View the current listing at:
- byebyemattress.com/programs-by-state/ca-commercial-sites/
- Eligible entities (ie: retailers, health care facilities, educational facilities, military bases, and lodging establishments) with at least 100 units to recycle can request transportation services. 14 days advance notice required. Contact MRC for details.

Contact: Joy Broussard, 707-394-8620 cvp@mrc-us.org

PICKUP ELIGIBILITY AND PARTICIPATION REOUIREMENTS

MRC provides no-cost transportation and recycling of mattresses to eligible entities (ie: retailers, health care facilities, educational facilities, military bases, and lodging establishments) with at least 100 units to discard. All units must have been used and discarded in California and MRC requires 14 days notice to secure transportation.

Eligibility

RETAILERS

- Must be registered with MRC, remitting the recycling fees and compliant with all provisions of California's Used Mattress Recovery and Recycling Act.
- Must have accumulated a minimum of 100 units. Partnering with other local businesses, organizations or allowing public drop-off to reach the minimum is permitted.
- Those collecting at least 100 units monthly may request a permanent trailer.

OTHER COVERED ENTITIES

Hotels & Lodging Facilities, Universities & Educational Facilities, Military Bases, Healthcare

• Must have accumulated a minimum of 100 units. Partnering with other local businesses, organizations or allowing public drop-off to reach the minimum is permitted.

Participation

To receive MRC's assistance with transporting and recycling mattresses, the eligible entity must:

- Complete a registration form and return it no later than 14 days in advance of the desired pickup date.
- Agree to follow these guidelines.
- Provide a collection area that is capable of allowing access to a 53-foot trailer.
- Provide a minimum of two staff members to assist with loading units into the provided trailer.



INCLUDED PRODUCTS

Mattresses: Defined as any sleep surface covered with ticking or fabric that contains resilient material such as steel innersprings, foam, fiber or other filling or upholstery materials, used alone or in combination, regardless of size or shape. This definition includes foam mattresses.

Futons: See mattress definition above. Futon mattresses must be detachable from the frame or base to be accepted. (Futon mattresses that do not detach from the frame or base are not included.)

Box springs (also commonly called foundations): A ticking or fabric-covered structure used to support a mattress or sleep surface and may be comprised of a frame, foam, springs or other structure, or other materials, used alone or in combination, regardless of whether the product is stationary or adjustable.

All items accepted for recycling by MRC must have been used and discarded in the state of California.



Mattresses from out of state sources cannot be recycled using MRC's program.

EXCLUDED PRODUCTS

- Severely wet, damaged, twisted, frozen or soiled mattresses
- Adjustable bases not covered in ticking or fabric
- Air mattresses that contain no upholstery material (such as camping beds)
- Car beds
- California Prison Industry Authority units
- Collapsible roll-away beds
- Fold-out sofa beds
- Futon frames or bases
- Juvenile products including, carriages, baskets, dressing tables, strollers, playpens, infant carriers, lounge pad, crib bumpers
- Loose bedding, blankets or sheets
- Mattresses infested with bed bugs or other living organisms
- Mattress pads and toppers
- Metal bed frames
- Out-of-state mattresses
- Pillows and cushions
- Sleeping bags
- Water beds











MATTRESS INSPECTION AND EXAMINATION

Facility staff should screen incoming mattresses to determine whether they are suitable for recycling and should remove mattresses that are:

- Excessively wet or frozen
- Severely twisted, punctured or crushed
- Infested with bed bugs or other living organisms
- Exceptionally soiled or moldy

Mattresses not suitable for recycling should be disposed of through your existing solid waste stream.

Bed Bug Identification

Mattresses and box springs infested with bed bugs are unacceptable for recycling and should be disposed of through your existing solid waste stream. Facility staff should evaluate program materials for evidence of bed bug infestation. A training webinar focused on dispelling health related myths, identifying bed bugs and offering best practices for protecting staff can be found here:

https://www.mattressrecyclingcouncil.org/resources



Bed bugs are tan to brown in color, but may appear redder if they have fed.

Adult Bed Bugs are dorsally flat insects, broadly oval and the size of an apple or melon seed (1/4").

Nymphs look like adults in shape but are smaller.

Eggs are white and barrel-shaped.

Signs of bed bug activity may be more obvious than the insects themselves. Look for clusters of dark spots or smudges on mattresses (fecal spots), especially along seams. Eggs, shed skins and all life stages of bed bugs may also be present in these 'soiled' areas.







For more information on bed bugs, please refer to the resources made possible by the **Connecticut Coalition Against Bed Bugs at www.ct.gov/caes/CCABB**

QUALITY STANDARDS

Acceptable Quality

IMPORTANT: Only units used and discarded in California are accepted by the program.

Shown here are examples of acceptable units.









Unacceptable Quality

Shown here are examples to illustrate severe damage, heavy soiling and infestation.

Other Conditions:

- Out-of-state mattresses
- Severely damaged or soiled mattresses
- Mattress that have been stripped of padding components.
- Pillows and cushions
- Fold-out sofa beds and futon frames or bases
- Loose mattress pads, toppers
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- Water beds
- Fire damaged units











MATERIALS COLLECTION & HANDLING

Each facility's collection site will have unique operational considerations. Participating facilities must make their own decisions about how to best manage their operations in the safest manner possible in accordance with applicable laws. At a minimum, each facility's collection site must meet these requirements:

	MINIMUM PROGRAM REQUIREMENTS
SITE	Each collection site must be secure with adequate space and staffing to handle and store acceptable mattresses.
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INSURANCE	Each collection site must maintain general liability insurance of at least \$1,000,000 per occurrence.
TRAINING	Staff at each collection site must be trained and knowledgeable regarding these guidelines before accepting mattresses for recycling.
STORING & LOADING MATTRESSES See page 10 for photos and guidelines	 Collection sites must keep mattresses dry by storing in weatherproof containers or under cover to maximize their recyclability. In addition, all collection sites must: Make every effort to place mattresses in MRC-designated storage containers immediately upon acceptance Keep mattresses intact and not intentionally crush or puncture them Efficiently stack mattresses to maximize the number of units loaded in each storage container Provide oversight to keep unacceptable items out of MRC-designated storage containers Remove any non-program materials from MRC-designated storage containers before transport to MRC recyclers Practice good housekeeping standards and keep storage containers
	and program materials in a neat and orderly condition
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LOADING INFORMATION

LOADING MATTRESSES IN STORAGE CONTAINERS

Expected number of mattresses that should fit in various container sizes:

Container Type	Number of Mattresses
20-foot sea container	30-45
28-foot trailer	60-95
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Acceptable Loading

- **1. Begin each stack with a queen or full size box spring.** This acts as a base pallet to create a secure stack and makes unloading of mattresses quick and efficient.
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- **3.** In small quantities, king size mattresses can be placed vertically next to a stack of horizontal mattresses.
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Unacceptable Loading

IMPORTANT: Do not load units vertically or in an unsafe manner.

Please contact your Program Coordinator to learn more about acceptable/non-acceptable units and appropriate stacking and loading techniques.





TRANSPORTATION & PROCESSING

TRANSPORTERS

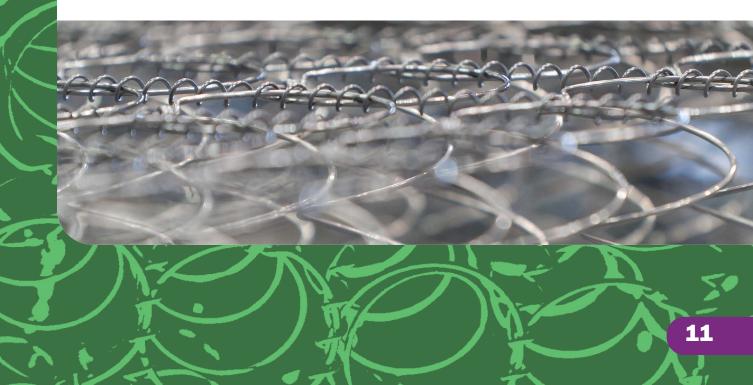
MRC will assign each collection site a transporter to provide a storage container and transport services.

- MRC-contracted transporters will provide participating facilities with evidence of automobile insurance coverage of at least \$1,000,000 per occurrence.
- Each facility should notify transporter at least two business days before a storage container is full of mattresses if a permanent container is on site.
- The assigned transporter will pick up full containers within two business days of notification and drop off an empty container at the same time.
- On the scheduled pick up day, the facility must make the collection container readily accessible to the transporter.
- At the time of pick-up, facility staff must be present to sign a three-part Bill of Lading (BOL) supplied by the transporter that details the quantity of mattresses in the container and must provide appropriate copies of the BOL to the transporter.

A facility may choose to provide its own storage containers and transportation at its own cost. View a current list of locations that accept commercial volume at **byebyemattress.com/programs-by-state/ca-commercial-sites/**.

RECYCLERS

Recyclers under contract with MRC will meet established recycling standards and accurately account for all mattresses received, the mattress components recycled (e.g., foam, steel, wood, fiber, etc.) and any residual disposal. MRC will assign a recycler to best service your facility.



RECORDKEEPING

Bill of Lading:

A Bill of Lading (BOL) will be provided by the transporter. Before a full container leaves the site, the BOL must be completed and signed by facility staff.

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PROGRAM WITHDRAWAL & TERMINATION

An entity's participation in MRC's Commercial Volume Program is voluntary. Either party may withdraw from participation with 10 days written notice to the other party. MRC reserves the right to remove any entity not in compliance with these guidelines from further participation in the program.



Appendix D: GIS Methodology

Customer Analytics: MRC 2022 Convenience Analysis—Technical Details



Summary

The Mattress Recycling Council (MRC) requested that Customer Analytics determine how many and what percent of the population in California has convenient access to recycle mattresses in California using the 2022 Collection Network. A combination of standard and spatial analyses was performed to determine convenience rates by geographic and consumer attributes.

A related analysis on the convenience for retailers to recycle used mattress was also requested. It shares many similarities to consumer analysis and inputs from the consumer work were used to calculate convenience rates for retailers using consumer convenience as a proxy.

Details

To perform the analysis, MRC and Customer Analytics had to define:

- Level of geographic detail the data can support
- What population data would be analyzed: Total, In Environmental Justice Communities Rural
- Eligible collection network entities
- Convenience

Geography

The working geography for this analysis is 2020 Census Block Group level, a change from previous years. This year is the first year in which all data was available in working geography of 2020 Census Block groups. Apart from blocks, this is the smallest level of geographic detail for which data from government sources are available. This is also the smallest unit of geography which information on dwelling type is available, a necessary component to the analysis of certain types of collection programs.

The state of California has just over 25,000 Census Block groups, which have an average population of 1,500 people. Census Block Groups are subdivisions of Census Tracts, which are subdivisions of Counties. In other words, Block Groups roll up to

Tracts which roll up to Counties. Each Census Block Group has a unique, 12-character ID. The first 11 digits of that ID are the Census Tract the Block Group falls inside. The first 5 characters of the ID are the County. This allows us to transfer attributes of Counties or Tracts on to Census Block Groups directly.

Population

Small area population data was obtained from the US Census Bureau's American Community Survey (ACS). Customer Analytics downloaded block group and <u>census</u> <u>tract level data</u> for BR25033: Total Population in Occupied Housing Units by Tenure by Units in Structure from the 2017 to 2021 <u>5-year ACS</u> via the Census Bureau's FTP site. These data were summarized into the population living in single family dwellings and multifamily dwellings. The population living in households with less than 5 units is considered single family, 5 or more units is multifamily. This was required to support bulky item collection programs that only service single family dwellings described later.

Environmental Justice

One of the populations that MRC asked Customer Analytics to analyze separately is the population in Environmental Justice Communities ("EJ"). California's EnviroScreen 4.0 (October release) data was used to determine how many people in a Census Block Group are in EJ Communities. EJ Communities are those Census Tracts CalEnviroScreen defines as Disadvantaged Communities. Disadvantaged Communities are "the top 25% scoring areas from CalEnviroScreen along with other areas with high amounts of pollution and low populations." As previously noted, Census Block Groups roll up into Census Tracts, which allows us to apply the EJ Community status from Tracts to Block Groups. Once applied, an estimate for the population in EJ Communities for both single and multifamily populations were created.

The table below displays the total population and population by EJ Community status.

Population	Number
Total Population	38.6 Million
Population in EJ Communities	9.4 Million
Population in Non-EJ Communities	29.2 Million

TABLE 1: California Population by EJ Community Status(2020 Census Counts and 2021 Enviroscreen Score)

Estimates based on 2020 Census Block Populations; Environmental Justice Communities from 2021 Enviroscreen.

Rural

Part of the requested convenience analysis is to analyze convenience for the rural population of California. MRC requested that Customer Analytics define a rural county to be consistent with Cal. Pub. Res. Code § 40184, which in general defines a rural county as one that disposes of less than 200,000 tons of waste. See the <u>Rural County List</u> located in this appendix for the list of counties that are considered rural for the purposes of this analysis. The county's status as being Urban or Rural is then applied to the Census Block Groups within it, allowing various reports to be summarized by this status.

Retailers

Retailer convenience is determined by the same process used to measure consumer convenience, using consumer convenience as a proxy for retailer convenience.

There are two changes applicable only to retailer convenience analysis:

- Only those collection network facilities that accept units from commercial entities are included.
- The population in rural areas are considered to have convenient access if the distance to a site is less than 40 miles, while in urban areas it must be within 20 miles.

Collection Network Entities

The Mattress Recycling Council provided Customer Analytics with a list of the entities that provide mattress recycling in California. This network of entities is composed of sites wherein consumers transport mattresses directly as well as bulky item programs where the mattress is picked up directly from the consumer's home.

The sites include permanent collection sites, recyclers and events. In all cases, the sites were marked as servicing consumers, commercial customers, or both. For residential convenience analysis, only those collection sites that service consumers or both consumers and commercial customers are considered.

The bulky item programs are classified in two different ways. The first type are those programs that participate with MRC's recycling program. The other type are other bulky item pick-up programs available to consumers that do not participate in MRC's program. For standard convenience analysis, only those that participate in MRC's recycling program are included.

In addition to segmenting between "participating" or "generally available" programs, bulky item programs are also classified by the consumers they service. All bulky item programs service single family dwellings, but some do not service multifamily dwellings. Both types are included in convenience analysis, but the multifamily population is excluded if the area is only serviced by a bulky item program that exclusively services single family dwellings and is not covered by a collection site. Exclusively for the retailer convenience analysis Commercial Volume Program (CVP) consolidation locations were provided to Customer Analytics. These are fixed locations that are used to centralize pick-up for numerous retail chains in the State of California. Any retailer convenience analysis included these sites in addition to the permanent sites and recyclers that service commercial customers.

Collection Network Spatial Coverage

The two types of collection network entities require two approaches to determine the areas that they service.

Sites

MRC requested that Customer Analytics consider a collection site to service a consumer if they are within a 15-mile straight line distance of the site for consumer analysis. As individual consumer to site data are not available, the proximity of the Census Block Group is used to determine if the population within that Block Group is considered serviced or not using the population centroid of each Block Group. Customer Analytics uses the Haversine distance formula when calculating the distance between two points.

The population centroid is superior to the geographic centroid as it is more representative of the population living in that Block Group. This is particularly important in Block Groups with uninhabitable area such as bodies of water, forests, and deserts.

For a limited number of Collection Sites, there are residency requirements that limit who is eligible to recycle a mattress to residents of a city or one or more counties. A consumer must reside in those eligible geographies and meet the distance criteria to be considered to have convenient access.

Bulky Item

The bulky item programs service a consumer if they live within the area serviced by the bulky item collection program. Each bulky item program's service area is defined by ZIP code, municipal boundary, unincorporated areas within a county, or a description of their service area. Each Census Block Group in California was coded as being in or outside of the service area of one or more bulky item programs. Census Block Groups were identified using a ZIP Code to Census Block Group crosswalk developed by Customer Analytics. Through spatial joins in ArcMap, Census Block Groups were identified as being in a place or in the unincorporated areas of a county, when applicable, mapped to bulky item programs covering those areas. Description-based service areas were converted to boundary files, which were used to spatially select the Census Block Groups that fall within the area.

Customer Analytics: MRC Illegal Mattress Dumping Analysis — Spring 2022 Technical Details

Summary

The Mattress Recycling Council ("MRC") requested that Customer Analytics use multivariate statistical analyses to determine the following from the 2022 illegal dumping data:

- How preventative measures/opportunities for no-cost management of discarded mattresses affect illegal dumping.
- How demographic/socio-economic characteristics affect illegal dumping within a ZIP code.

As noted in the report, the data suggest that communities near select collection sites (i.e. Retailers; as well as Non-Profit, "Other" within 15 miles; and Renovators within its host zip code) and recyclers are associated with less dumping. Communities with bulky item programs are associated with less dumping. For 2022, collection events had an ambiguous statistical relationship with dumping; significant under select models while non-significant in most models. While we were unable to statistically determine a relationship between dumping and collection events, it is possible that events do have an impact on dumping but that the 2022 data are not able to pick up this relationship.

ZIP codes with high concentrations of poverty, renters and multifamily dwelling types (e.g., apartment complexes) are associated with higher dumping rates. Zip codes with higher concentrations of elderly persons are associated with less dumping. We should be careful to note that it is possible that persons outside of these areas may have dumped mattress into these areas.

Data Source Details

Illegal Dumping

Illegal Mattress Dumping by member, ZIP code and month were provided by MRC. As the finest geography available with mattress dumping was the ZIP code, the data compiled to perform this analysis was narrowed down to the ZIP code level (by month). Data provided by differing types of boundaries (i.e., "places" and "tracts") were allocated to ZIP codes based on overlapping shares of populations within these boundaries.

Demographic and Socio-Economic Characteristics

CalEnviroScreen ("CES") 4.0 (October 2021) data were used as the source of Environmental Justice ("EJ") Communities¹, Pollution, Poverty, Total Population and % Elderly (Aged 65+) figures. CES's Pollution Burden Score was derived from their

¹ "Environmental Justice" Communities, referred to as Disadvantaged Communities in the CES data

collection of numerous pollution exposure scores (such as ozone, pesticides, hazardous waste, etc.).² CES defines <u>poverty</u> as anyone living in a household with a household income that is up to two times the federal poverty level. CES's poverty data are sourced from the 2016 to 2020 ACS. Total Population as well as % Elderly were drawn from CES's spreadsheet which also draw from the 2016 to 2020 ACS. As these data are provided at the tract level, we produce a weighted average of these scores by the ZIP code where each tract's contribution to the average is weighted by the population within the tract.

Additional demographic characteristics, namely percentage of renting households or percentage of households in multifamily units, were derived from Customer Analytics' internal estimates which are derived from 2016 to 2020 ACS data.

MRC requested that Customer Analytics define a rural county to be consistent with Cal. Pub. Res. Code § 40184, which in general defines a rural county as one that disposes of less than 200,000 tons of waste annually. See the **Rural County List** included in this appendix for the list of counties that are considered rural for the purposes of this analysis. The county's status as being Urban or Rural is then applied to ZIP codes within the county.

Collection Network Entities

The MRC provided Customer Analytics a list of locations that accept mattresses for recycling as part of MRC's program for mattress recycling in California. This network of entities is comprised of sites wherein consumers transport mattresses directly to a site for recycling. The sites include permanent collection sites, recyclers and events. Also under consideration are bulky item programs, where the mattress is picked up directly from the consumer's home.

Model Details

An Ordinary Least Squares ("OLS") model was used to determine which factors were related to higher per capita dumping. To preserve reasonable distributions, we perform a natural log of dumps per capita as the dependent variable for the main analyses but also include a non-logged set of regressions for relationships that are linear (i.e. Bulky Item). The Pollution Burden Score, % EJ, Poverty Score, % Elderly, % Renter, Rural ZIP Code (yes/no) and % MultiFamily Units are included as independent variables that capture some of the ZIP code's defining environmental and demographic characteristics. The presence of events, collection sites, recyclers and bulky item programs accessible to a given ZIP code were also included as independent dummy (yes/no) variables to determine which of these programs affect dumping behavior. Month variables were included to account for seasonality. Finally, a factor variable grouping the number of months for which a ZIP code reported dumps {1, 2 through 8,

² See the OEHHA Pollution Indicators page as well as the CalEnviroScreen 2021 4.0 Report.

D-7

9 through 11, 12} was included to take into consideration differential reporting rates by the level of cooperation of the ZIP code. Separate nested models were run to group different combinations of independent variables to determine overall dynamics (e.g. "Any Event/Entity") vs. individualized dynamics (e.g. parsing Events, Collection Site Type, Recycler, Bulky Item, etc.).

Rural County List

- Alpine •
- Amador •
- Butte •
- Calaveras •
- Colusa •
- Del Norte •
- El Dorado •
- Glenn •

- Humboldt •
- Imperial •
- •
- •
- •

- Mendocino •
- Modoc •
- Mono •
- Napa •
- Nevada •
- Plumas •
- San Benito
- Sierra •

- Siskiyou •
- Sutter •
- Tehama •
- Trinity •
- Tuolumne
- Yolo
- Yuba

- Kings
- Lake
- Lassen
- Madera •
- •
- - Mariposa
- Inyo

- .
- • •

Appendix E: Education and Outreach Examples

Consumer Education

Info Card Examples





Poster Examples



Customer Questions about the Mattress Recycling Fee



This list of frequently asked questions (FAQs) is here to help. Please share with your staff.

1. Why do I have to pay the recycling fee and what is it for?

State law requires retailers to collect a recycling fee on each mattress and box spring that is sold. The fee funds the state's mattress recycling program and provides for collection, transportation and recycling of old mattresses and box springs. The amount of the fee is the same statewide and is not controlled by individual retailers. More than 75 percent of a mattress can be recycled into new consumer and industrial products. The recycling program diverts valuable materials from landfill and helps keep bulky waste like mattresses and box springs out of the waste stream.

2. Who is the Mattress Recycling Council?

The Mattress Recycling Council (MRC) is a nonprofit organization that operates recycling programs known as Bye Bye Mattress in states that have passed mattress recycling laws. MRC was founded by the bedding industry and recycles more than 1.7 million mattresses each year. For more information about MRC, go to www.MattressRecyclingCouncil.org. To learn how to recycle your mattress or to find a collection location or event near you, visit www.ByeByeMattress.com.

3. If I don't plan to discard a mattress now, why do I have to pay this fee?

Even if you aren't discarding a mattress right now, mattresses don't last forever and will eventually be discarded. State law requires retailers to collect this fee on any mattress or box spring sale to fund the state's mattress recycling program. This program provides a network of participating cities, towns, retailers, recyclers and other organizations where old mattresses are collected for recycling at no additional cost to you. The fee also supports efforts to combat illegal dumping of mattresses and help keep our community clean.

4. If I decide to take my old mattress to a recycler myself, do I still pay the fee?

Yes, state law requires retailers to collect this fee on any mattress and box spring sale at the time of purchase to fund the mattress recycling program. You may receive a modest financial incentive if you drop off your used mattress or box spring at a designated recycling location. Visit www.ByeByeMattress.com to find the location nearest you.

5. I didn't pay this fee when I bought my old mattress, so will it be accepted for recycling?

Yes, the Bye Bye Mattress program will accept your old mattress no matter when it was originally purchased. To be recycled, units must be clean and dry. Normal wear and tear is expected. Units infested with bed bugs or that are heavily soiled or damaged cannot be recycled.

6. My old mattress was "unacceptable" for recycling. Can you refund my recycling fee?

No, state law requires retailers to collect this fee on any mattress and box spring sale to fund the mattress recycling program. The law does not force retailers to accept every mattress for recycling out of concern for employee health and safety. Store policy, in addition to the guidelines of the recycling program, determine what we will and won't accept. If your mattress is unacceptable for recycling, contact your city or town to learn what disposal options are available.

7. What are the benefits of mattress recycling?

Mattress recycling programs offer many benefits for the community, state and environment, including:

- Less reliance on incinerators and landfills by diverting mattresses from the waste stream
- Reduces the number of illegally dumped mattresses
- Conserves resources by making used steel, foam and other materials available for use in new products
- Creates recycling jobs

8. What happens to my old mattress or box spring when it gets recycled?

Recycled mattresses are cut open and the layers are separated and organized by type. Wood is recycled and used as a fuel source or shredded to produce landscaping mulch. Foam, fiber and other soft commodities are compressed and turned into carpet underlayment or animal bed padding. Metal and box springs are extracted, sent to recyclers and used to make new appliances and building materials.

9. Will the Mattress Recycling Council or Bye Bye Mattress program pick up my old mattress from my home?

If your store takes back old mattresses:

No, but our store offers this service at time of delivery of your new mattress. (If your store recycles with the program, please let the customer know. Otherwise direct them to drop off their mattress at one of our free collection points listed on www.ByeByeMattress.com.)

If your store does not take back old mattresses, your response should be: Mattresses are collected from a vast network of free collection sites throughout the state. These are typically public works yards or transfer stations. Your city/ town may also collect bulky items at curbside as part of your trash service. Visit www.ByeByeMattress.com to see what options are available. The Mattress Recycling Council or the Bye Bye Mattress program does not pick up mattresses from customer's homes.

California Retailer Take Back Requirement

In California, mattress retailers are required by law to offer to take back old mattresses at no extra cost when delivering new ones. This applies to any method of delivery (in-house, third-party and even common carriers like USPS, UPS, FedEx). Your customer may be aware of this or mention having heard or seen this in an ad.

Please make information available on your website, in the purchasing process or in your shipping/delivery communications about how the pickup of an old mattress will work. Also consider sharing this information with those providing customer service.

RETAILERS CAN RECYCLE WITH US TOO: Learn more about the <u>Bye Bye Mattress</u> Commercial Volume Program.

SUBSCRIBE TO OUR NEWSLETTER: Sign up here for customer education tips, program news and free resources.

NEED MORE INFORMATION? Please contact <u>info@byebyemattress.com</u> or call 1-855-494-8400.

THANK YOU FOR SUPPORTING THE MATTRESS RECYCLING COUNCIL'S BYE BYE MATTRESS PROGRAM.

Advertising

General Awareness

Print Ad Examples

Got an old mattress? You've got options!



Drop it off for recycling. Visit ByeByeMattress.com to find the nearest participating collection site, collection event or recycling facility. There is no cost to drop off your mattress or box spring at these locations. Unit limits may apply.



Proper disposal of your mattress helps fight illegal dumping in your area.





Google Ad Examples





Social Media Examples



Local Campaigns

Spanish-Language Households

TV and Radio Script

"CUIDANDO LA TIERRA"

Abre a una acera arbolada. La cámara enfoca (sobre nuestro personaje principal, la "Tierra" (que es un 'hombre con un traje de la Tierra). SFX: Música divertida y alegre

Descripción	Voz
Abre con la Tierra en un trote por la acera arbolada sonriendo y saludando a la gente.	Queremos una Tierra sana.
Corte a la Tierra angustiada encontrando un colchón en un callejón, e intenta moverlo él mismo, pero es demasiado pesado.	Pero seamos sinceros, somos muy duros con ella.
Corte a la Tierra dentro de una casa familiar, la madre está en un ordenador portátil con su hijo a un lado y la abuela en el otro lado. Corte a un primer plano de la pantalla que muestra el sitio web de BBM el colchón explotado en un lado y los nuevos productos en el otro.	Reciclar los colchones viejos ayuda a nuestro medio ambiente: el acero, la espuma, la fibra y la madera pueden utilizarse para hacer cosas nuevas.
La mano de la Tierra toca la pantalla y las "3 maneras de í reciclar» aparecen.	También hay formas fáciles de hacerlo ("en voz baja") ¡y son totalmente GRATIS!
La cámara corta a la Tierra sonriente y cabeceando.	Menos residuos hacen una Tierra más feliz
La cámara se desplaza a una vista amplia y vemos al padre y a la hija adolescente sacando un viejo colchón con la Tierra entusiasmada observando (la madre, el hijo, - y la abuela son visibles en el sofá en primer plano).	Aprenda a reciclar su colchón en ByeByeMattress punto com hoy.
Super: logo de Bye Bye Mattress www. ByeByeMattress.com en él	blank
La Tierra corre y abraza a la familia.	La Tierra lo AMARÁ por ello.

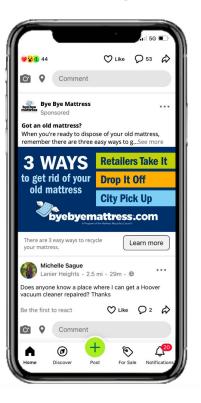
Digital



Print



Nextdoor Campaign



Geofencing Campaign



PSAs

Break Up The Right Way

30-Second Video and Radio Script Examples

English

Voiceover: Hey, I'm your mattress.

We've been together for a while now, but let's be honest. I think we are both ready for a fresh start.

Just don't toss me out without thinking of where I'll end up or how I'll even get there. I'm ready to be more than a mattress after all these years.

I want to be recycled into new things. There's still a lot of good parts here to use. Check out ByeByeMattress.com.

Learn more about recycling and the easy ways to get rid of an old mattress, like me, for free!

Spanish

Voiceover: Hola, soy tu colchón.

Hace mucho que estamos juntos, pero a decir verdad, creo que ambos estamos listos para un nuevo comienzo.

No me saques sin pensar en dónde terminaré ni cómo llegaré allí. Estoy listo para ser más que un colchón después de todos estos años.

Quiero que me reciclen y convertirme en algo nuevo. Partes de mí se pueden volver a usar. Visita **ByeByeMattress.com** para más información sobre reciclaje y formas fáciles jy gratis! de deshacerte de un colchón viejo como yo.

Chinese

Voiceover: 嗨,我是您的床垫

我们已经朝夕相处了一段日子,但是坦白说 我认为我们都准备好迎接新生活了

请不要把我随意丢弃,不考虑我的去处,甚至也不在乎我怎样前往 因为多年以后,我可 能不只是一张床垫

我想要在回收利用后焕发新生 我还有很多完好的零件可供使用 访问 ByeByeMattress.com 了解更多关于回收利用的信息,以及免费处理像我这样的旧床垫的 简单方法!

15-Second Video and Radio Script Examples

English

Hey, I'm your mattress, and we both know it's time I get recycled into something brand new.

Just don't toss me out before checking out **ByeByeMattress.com** and learn the easy ways to get rid of an old mattress, like me, for free!

Spanish

Hola, soy tu colchón y ambos sabemos que es hora de reciclarme.

No me descartes sin consultar **ByeByeMattress.com**. Descubre formas fáciles de deshacerte de tu colchón viejo, ¡y gratis!

Chinese

嗨,我是您的床垫,是时候让我焕发新生了

不要把我随意丢弃,请先访问 ByeByeMattress.com, 了解免费处理像我一样的旧床垫的简单方法!

Printed Collateral

Collection Events

Flyer Examples

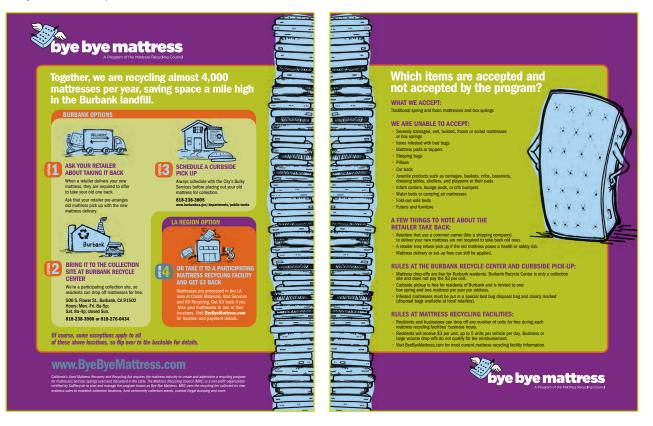


Direct Mail Example



Collection Sites

Flyer Example



Direct Mail Example



Signage Examples



Commercial Volume Program







Sleep Products Sustainability Program



GET THE SEAL TO PROVE IT.

MRC's Sleep Products Sustainability Program is designed to help California manufacturer: reduce waste and increase operational efficiencies. We now have measurable results!

One facility has reduced its manufacturing waste to just 1.25 pounds per mattress – a saving that will net more than \$100,000 in avoided landfill fees.

Production changes are now saving more \$40,000 on energy bills. And, that savings was calculated before the recent spike in energy prices!

There are even more savings! Find the details in our case study and learn how to take advantage of the benefits of this no-cost program, please visit : www.MattressRecyclingCouncil.org/SP2.



TO LEARN MORE ABOUT SP2 VISIT www.MattressRecyclingCouncil.org/SP2



SLEEP PRODUCTS

SUSTAINABILITY PROGRAM

Save Money, Reduce Waste & Increase Efficiency in Mattress Manufacturing April 27, 11:30 am, PT Registration Required. Sign up on the MRC website MattressRecyclingCouncil.org/SP2

BE LEAN GREEN

GET THE SEAL TO PROVE IT.

LEARN MORE ABOUT THE

SLEEP PRODUCTS SUSTAINABILITY PROGRAM offered at no cost to California mattress manufacturers.

Mattress Recycling Study, Phase I 2021 CA ONLY

Q1. Before we get started, please indicate the state in which you reside:

Antes de empezar, indique el estado donde reside:

Answer Choices	Responses	
California	100.00%	1277
Connecticut	0.00%	0
Rhode Island	0.00%	0
Other (Otro)	0.00%	0
Other (please specify)	0.00%	0

Answered: 1277; Skipped: 0

Q2. What is your 5 digit zip code?

Indique su código postal.

Answer Choices	Response	es
94601	8.93%	10
94602	8.93%	10
94603	4.46%	5
94604	0.00%	0
94605	9.82%	11
94606	8.04%	9
94607	8.04%	9
94608	4.46%	5
94609	0.89%	1
94610	6.25%	7
94611	13.39%	15
94612	7.14%	8
94613	0.00%	0
94614	0.00%	0
94615	0.00%	0
94617	0.00%	0
94618	3.57%	4
94619	8.04%	9

Answer Choices	Responses	
94620	0.00%	0
94621	3.57%	4
94622	0.00%	0
94623	0.00%	0
94624	0.00%	0
94649	0.00%	0
94659	0.00%	0
94660	0.89%	1
94661	0.00%	0
94662	0.00%	0
94666	0.00%	0
Other (please specify)	3.57%	4

Answered: 112; Skipped: 1165

Q3. Please mark your ethnicity:

Por favor marque su etnia:

Answer Choices	Responses	
Hispanic or Latino	16.67%	41
(Hispano o Latino)	10.0770	41
Not Hispanic or Latino	80.49%	100
(No Hispano ni Latino)	00.49%	198
I prefer not to reply.		
(Prefiero no	2.85%	7
responder.)		

Q4. When was the last time you purchased or acquired a mattress?

¿Cuándo fue la última vez que compró o o adquirió un colchón?

Answer Choices	Response	es	Answer Choices	Response	es
Less than a year ago (Hace menos de un año) I purchased or	0.00%	0	I bought it from an online-only retailer* (Lo compré en una tienda disponible en	27.78%	4
acquired a mattress in the last year.			internet solamente) I went in store, used		
(Yo compré o adquirí un colchón en el pasado año.)	20.57%	240	the store or company's website or called the store to purchase**	57.94%	
1-2 years ago (Años atrás)	26.14%	305	(Fui a la tienda, el sitio web de la empresa o	57.5470	
3-5 years ago (Años atrás)	23.91%	279	llamé a la tienda para comprar)		
6+ years ago (Años atrás)	24.16%	282	I purchased or acquired it from		
Not applicable (No aplicable)	2.23%	26	another source*** (Lo compré o lo adquirí	6.53%	
Don't recall (No recuerdo)	3.00%	35	de otra fuente) I'm unsure or don't		
I have never purchased a new mattress.	0.00%	0	remember (No estoy seguro(a) o no recuerdo)	5.11%	
(Nunca he comprado un colchón nuevo.)		0	Other - please specify (Otro - por favor	2.65%	

Answered: 1167; Skipped: 110

Q5. How did you make your last purchase or acquire the mattress?

¿Cómo compró o adquirió su ultimo colchón?

online-only retailer* (Lo compré en una tienda disponible en internet solamente)	27.78%	315
I went in store, used the store or company's website or called the store to purchase** (Fui a la tienda, el sitio web de la empresa o llamé a la tienda para comprar)	57.94%	657
I purchased or acquired it from another source*** (Lo compré o lo adquirí de otra fuente)	6.53%	74
l'm unsure or don't remember (No estoy seguro(a) o no recuerdo)	5.11%	58
Other - please specify (Otro - por favor especifique)	2.65%	30

Answered: 1134; Skipped: 143

Q6. What type of establishment best describes where you last purchased a mattress?

¿Qué tipo de establecimiento describe mejor el lugar donde compró un colchón la última vez?

Answer Choices	Response	es
Mattress Store (Tienda de colchones)	50.53%	332
Department or Furniture Store (Tienda departamental o de muebles) - Macy's, IKEA, Ashley Furniture	38.36%	252
Club Store (Tienda de membresía) - Costco, Sam's Club	7.91%	52
Other (Otro)	0.00%	0
Other - please specify (Otro - por favor especifique)	3.20%	21

Answered: 657; Skipped: 620

Q7. What type of source best describes where you purchased or acquired the mattress?

¿Qué tipo de fuente describe major dónde compró o adquirió el colchón?

Answer Choices	Responses	
Handed down from a family member, close friend or acquaintance (Me lo pasó un familiar, amigo cercano o un conocido)	37.84%	28
Gifted to me (Fue un regalo)	18.92%	14

Answer Choices	Response	es
Yard Sale	2.70%	2
(Venta de garaje)	2.7070	2
Flea Market	5.41%	1
(Mercado de pulgas)	0.4170	4
Classified Listing	17.57%	
(Clasificados), e.g.,		13
Craigslist, Nextdoor,	17.3770	13
Facebook Marketplace		
Other - please specify		
(Otro - por favor	17.57%	13
especifique)		

Answered: 74; Skipped: 1203

Q8. What prompted your decision to buy or acquire a mattress? Select all that apply.

¿Qué motivó su decisión de comprar o adquirir un colchón? Seleccione todas las opciones que correspondan.

Answer Choices	Response	es
Old mattress worn out and old (Colchón anterior viejo y gastado)	57.60%	648
Way too firm or way too soft (Colchón muy duro o muy blando)	13.78%	155
Wanted/needed a different size (Quería o necesitaba otro tamaño)	19.47%	219
New furniture (Muebles nuevos)	16.00%	180
Added another bed to household (Agregó otra cama al hogar)	7.56%	85

Answer Choices	Response	es
Sleep related health	-	
issue		
(Problema de salud	9.69%	109
relacionado con el		
sueño)		
Back pain	14.49%	163
(Dolor de espalda)	14.4970	105
Divorce or break up	4.18%	47
(Divorcio o separación)	4.1070	47
Marriage or new		
relationship	3.56%	40
(Matrimonio o nueva	0.0070	-0
relación)		
Pregnancy	2.84%	32
(Embarazo)	2.0170	02
Family growth		
(Crecimiento de la	4.27%	48
familia)		
Moving into a new		
place	11.91%	134
(Mudanza a otro lugar)		
Ruined mattress	5.51%	62
(Colchón deteriorado)		
Choosing natural		
healthier home		
products	0.000/	0.0
(Elección de productos	3.20%	36
naturales más		
saludables para el		
hogar)		
Upgraded/new		
features available	7.02%	70
(Disponibilidad de	1.02%	79
funciones mejoradas o		
nuevas) Other, please specify		
Other - please specify	2.22%	25
(Otro - por favor	2.2270	23
especifique)		

Answered: 1125; Skipped: 152

Q9. When was the last time you got rid of an old mattress?

¿Cuándo fue la última vez que desechó un colchón viejo?

Answer Choices	Response	es
I got rid of a mattress in the last year. (Yo me deshice de un colchón en el pasado año.)	21.41%	246
1-2 years ago (Años atrás)	23.24%	267
3-5 years ago (Años atrás)	24.11%	277
6+ years ago (Años atrás)	21.41%	246
Don't recall (No recuerdo)	5.92%	68
I have never gotten rid of an old mattress (Nunca he desechado un colchón Viejo.)	3.92%	45

Answered: 1149; Skipped: 128

Q10. How did you get rid of the mattress?

¿Cómo se deshizo del colchón?

Answer Choices	Response	es
It was taken back by the retailer during my new mattress delivery (Fue llevado a la tienda por el mismo personal que me entregó el colchón nuevo)	29.56%	326
Hired junk removal service (Contraté un servicio de recolección de basura)	13.60%	150

Answer Choices	Response	es
Brought it to a		
recycling center or		
waste collection event		
(Lo llevé a un centro	9.34%	103
de reciclado o a un		
evento de recolección		
de desechos)		
Dropped it off at a		
landfill	6.07%	67
(Lo arrojé a un	0.0770	07
vertedero)		
Arranged for curbside		
pick-up through my		
city's services		
(Hice un acuerdo con	12.87%	142
los servicios de mi		
ciudad para que lo		
recogieran en la acera)		
Placed in trash/		
dumpster	7.89%	87
(Lo puse en el	1.0370	07
contenedor de basura)		
Donated to charity		
(Lo doné para fines de	4.26%	47
caridad)		
Gave it away to		
someone I know	8.61%	95
(Se lo regalé a una	0.0170	55
persona conocida)		
Sold it	1.45%	16
(Lo vendí)	1.70/0	10
Don't recall	5.08%	56
(No recuerdo)	5.0070	50
Other - please specify		
(Otro - por favor	1.27%	14
especifique)		

Answered: 1103; Skipped: 174

Q11. Are you currently storing any mattresses that are not in use?

¿Está guardando un colchón que no está en uso en este momento?

Answer Choices	Responses	
Yes (Sí)	25.31%	290
No	74.69%	856

Answered: 1146; Skipped: 131

Q12. Why have you decided to store the mattress(es) instead of disposing them?

¿Por qué ha decidido guardar el colchón en lugar de desecharlo?

Answer Choices	Response	es
I may need the mattress(es) in the future. (Lo puedo necesitar en el future.)	48.62%	141
I don't know how to dispose a mattress. (No sé cómo disponer del colchón.)	12.07%	35
I am waiting to dispose until COVID- 19 concerns have subsided. (Estoy esperando a que se calme la pandemia del COVID- 19 para disponer del colchón.)	11.03%	32
I intend to give it away but haven't had a chance to do so. (Pretendo regalarlo a alguien pero no he tenido la oportunidad.)	16.90%	49

Answer Choices	Response	es
I intend to dispose it but haven't had a chance to do so. (Pretendo desecharlo pero no he tenido la oportunidad.)	8.97%	26
Other - please specify (Otro - por favor especifique)	2.41%	7

Answered: 290; Skipped: 987

Q13. Did you know a retailer in California is required by law to offer to take back an old mattress when a new one is delivered (both stores and online sellers)?

¿Sabía que la ley obliga a los minoristas en California a recibir un colchón viejo cuando se realiza la entrega de uno nuevo (las tiendas y los minoristas en línea)?

Answer Choices	Responses	
Yes (Sí)	35.98%	412
No	64.02%	733

Answered: 1145; Skipped: 132

Q14. Prior to this survey, did you know that mattresses can be recycled?

¿Antes de esta encuesta, sabía que los colchones se pueden reciclar?

Answer Choices	Responses	
Yes (Sí)	52.36%	599
No	47.64%	545

Answered: 1144; Skipped: 133

Q15. Did you know mattress recycling was now free in your state?

¿Sabía que el reciclado de colchones ahora es gratuito en su estado?

Answer Choices	Responses	
Yes (Sí)	53.51%	320
No	46.49%	278

Answered: 598; Skipped: 679

Q16. Do you know how to dispose of your mattress so that it will be recycled?

¿Sabe cómo desechar los colchones para que sean reciclados?

Answer Choices	Responses	
Yes (Sí)	58.19%	348
No	41.81%	250

Answered: 598; Skipped: 679

Q17. Had you heard of the Mattress Recycling Council?

¿Había oído hablar de Mattress Recycling Council?

Answer Choices	Responses	
Yes (Sí)	20.65%	236
No	79.35%	907

Answered: 1143; Skipped: 134

Q18. Had you heard of the Bye Bye Mattress program?

¿Había oído hablar del programa Bye Bye Mattress?

Answer Choices	Responses	
Yes (Sí)	20.73%	237
No	79.27%	906

Answered: 1143; Skipped: 134

Q19. Do you recall (seeing, hearing) an ad in the last several months regarding the Bye Bye Mattress program?

¿Recuerda haber visto u oído un anuncio sobre el programa Bye Bye Mattress en los últimos meses?

Answer Choices	Responses	
Yes (Sí)	78.06%	185
No	21.94%	52

Answered: 237; Skipped: 1040

Q20. What type of ad(s) do you remember? (Select all that apply)

¿Qué tipo de anuncio(s) recuerda? (Seleccione todo lo que corresponda).

Answer Choices	Response	es
TV Ad	57.61%	106
(Anuncio en televisión)	57.0170	100
Radio Ad	32.61%	60
(Anuncio en radio)	32.0170	00
Printed Ad	22.83%	42
(Anuncio impreso)	22.0370	42
Social Media Post		
(Publicación en las	55.98%	103
redes sociales)		
Other Online Ad	22.020/	42
(Otro anuncio en línea)	22.83%	42

Answer Choices	Response	s
Outdoor / Billboard (Anuncio exterior o cartelera)	16.85%	31
In-Store Signage / Materials (Letrero o materiales en la tienda)	17.93%	33
Next Door	4.35%	8
Unsure (No estoy seguro(a))	1.09%	2

Answered: 184; Skipped: 1093

Q21. What type of ad(s) do you remember? (Select all that apply)

¿Qué tipo de anuncio(s) recuerda? (Seleccione todo lo que corresponda).

Answer Choices	Response	es
TV Ad	0.00%	0
(Anuncio en televisión)	0.0070	0
Radio Ad	0.00%	0
(Anuncio en radio)	0.0070	0
Printed Ad	0.00%	0
(Anuncio impreso)	0.0070	0
Social Media Post		
(Publicación en las	0.00%	0
redes sociales)		
Other Online Ad	0.00%	0
(Otro anuncio en línea)	0.0070	0
Outdoor / Billboard		
(Anuncio exterior o	0.00%	0
cartelera)		
In-Store Signage /		
Materials	0.00%	0
(Letrero o materiales	0.0070	0
en la tienda)		
Unsure	0.00%	0
(No estoy seguro(a))	0.0070	0

Q22. What are all the other ways you have heard of the Bye Bye Mattress program in the past? (Select all that apply)

¿Cuáles son todas las maneras en las que ha oído mencionar el programa Bye Bye Mattress en el pasado? (Seleccione todo lo que corresponda).

Answer Choices	Response	es
From a friend or relative (De un amigo o familiar)	46.81%	110
From my landlord/ property manager (Del dueño o administrador de la propiedad)	31.49%	74
Mailed information (Información enviada por correo)	25.53%	60
News (Noticias)	21.28%	50
From my local recycling center (De mi centro de reciclaje local)	26.81%	63
From my city or local government source (De mi ciudad o alguna fuente del gobierno local)	19.57%	46
From a mattress retailer (De una tienda de colchones)	25.11%	59
Social media (Redes sociales)	22.98%	54
Waze	6.81%	16
None	6.38%	15

Answer Choices	Response	es
Through a search engine listing when doing my own research (Mediante una lista en un motor de búsqueda al investigar por mi cuenta)	4.26%	10
Other - please specify (Otro - por favor especifique)	1.70%	4

Answered: 235; Skipped: 1042

Q23. What are all the ways you have heard of the Bye Bye Mattress program in the past? (Select all that apply)

¿Cuáles son todas las maneras en las que ha oído mencionar el programa Bye Bye Mattress en el pasado? (Seleccione todo lo que corresponda).

Answer Choices	Responses	
From a friend or relative (De un amigo o familiar)	0.00%	0
Advertisement (Anuncio)	0.00%	0
From my landlord/ property manager (Del dueño o administrador de la propiedad)	0.00%	0
Mailed information (Información enviada por correo)	0.00%	0
News (Noticias)	0.00%	0

Answer Choices	Response	es
From my local recycling center (De mi centro de reciclaje local)	0.00%	0
From my city or local government source (De mi ciudad o alguna fuente del gobierno local)	0.00%	0
From a mattress retailer (De una tienda de colchones)	0.00%	0
Social media (Redes sociales)	0.00%	0
Waze	0.00%	0
Through a search engine listing when doing my own research (Mediante una lista en un motor de búsqueda al investigar por mi cuenta)	0.00%	0
Other - please specify (Otro - por favor especifique)	0.00%	0

Answered: 0; Skipped: 1277

Q24. How likely would you be to recycle next time you had a mattress, box spring, foundation and/or futon to dispose?

¿Qué tan probable es que recicle un colchón tradicional, base de resortes o futon la próxima vez que necesite desechar uno?

Answer Choices	Response	es
Extremely Likely	68.83%	784
(Muy probable)	00.0070	104
Somewhat Likely	18.79%	214
(Probable)	10.7970	214
Neither Likely or		
Unlikely - Neutral	7.11%	81
(Ni probable ni		
improbable - neutral)		
Somewhat Unlikely	1.67%	19
(Algo improbable)	1.0770	19
Extremely Unlikely	1.05%	12
(Muy improbable)		١Z
Not Applicable	2.55%	20
(No aplica)	2.00%	29

Answered: 1139; Skipped: 138

Q25. Of the following, please mark the most significant motivator(s) in your decision of how to dispose of a mattress? (You may select up to 3)

De las siguientes opciones, marque los motivadores más importantes en su decisión de cómo desechar un colchón. (Puede seleccionar hasta tres)

Answer Choices	Response	es
Receiving a small payment for each mattress you recycle (Recibir un pequeño pago por cada colchón que recicle)	42.51%	423
Convenience - it's easy to do (Conveniencia - es fácil de hacer)	46.73%	465
Protecting the environment (Proteger el medio ambiente)	43.52%	433
Keeping your neighborhood clean (Mantener limpio su vecindario)	19.70%	196
Recycling the mattress to create new products (Reciclar el colchón para crear nuevos productos)	26.03%	259
Following the law (Cumplir con la ley)	10.05%	100
Saving space in the landfill by recycling (Ahorrar espacio en los rellenos sanitarios mediante el reciclaje)	11.46%	114
Doing the right thing (Hacer lo correcto)	16.28%	162

Answer Choices	Response	es
Stimulating the economy by creating recycling jobs (Estimular la economía al crear empleos de reciclaje)	3.62%	36
The availability of free haul-away service by retailers (Servicio gratuito de transporte por parte de los minoristas)	11.96%	119
Not having to store it at home (No tener que guardarlo en casa)	8.34%	83
Moving out - not planning to take it with you (Me voy a mudar y no planifico llevarme el colchón)	2.11%	21
Knowledge that I can - was previously unaware) (Conocimiento que puedo–antes no lo sabía)	7.54%	75
Other - please specify (Otro - por favor especifique)	0.30%	3

Q26. In your opinion, why don't more people choose to recycle their old mattresses? (You may select up to 3.)

En su opinión, ¿por qué no más personas eligen reciclar sus colchones viejos? (puede seleccionar hasta 3)

Answer Choices	Response	es
The lack of knowledge that mattresses can be recycled (La falta de conocimiento de que los colchones se pueden reciclar)	72.96%	823
The time involved in disposing of the mattress so it can be recycled (La falta de tiempo para desechar el colchón para que pueda ser reciclado)	27.48%	310
The perceived cost of mattress disposal and recycling (El costo percibido de la eliminación y reciclaje de colchones)	28.37%	320
The distance they need to travel to dispose of the mattress (La distancia necesaria para viajar para deshacerse del colchón)	20.39%	230

Answer Choices	Response	es
Not having a vehicle that can transport a mattress to a disposal site (No tener un vehículo que pueda transportar un colchón a un sitio de recolección)	31.29%	353
Not knowing what to do to ensure the mattress will be recycled (No saber qué hacer para asegurarse de que el colchón será reciclado)	18.71%	211
Not having an ID or driver's license (No tener identificación o licencia de conducir)	3.19%	36
Not having free haul- away available (No tener servicio gratuito de transporte)	14.54%	164
I don't know (No sé)	6.21%	70
Other - please specify (Otro - por favor especifique)	1.33%	15

Answered: 1128; Skipped: 149

Q27. What kind of recycler are you? Select the one description that fits you best.¿Qué tipo de reciclador eres?

Seleccione la descripción que mejor se adapte a usted (solamente una).

Answer Choices	Response	es
I am passionate about recycling and go out of my way to recycle everything that I possibly can. (Me apasiona el reciclaje y hago todo lo posible por reciclar todo lo que puedo.)	28.56%	321
I almost always recycle because it's the right thing to do. (Casi siempre reciclo porque es lo correcto.)	36.57%	411
I recycle only the items that I can place in my recycle binbottles, cans, paper, etc. (Reciclo solo los artículos que puedo colocar en mi papelera de reciclajebotellas, latas, papel, etc.)	21.62%	243
I recycle only when it's convenient to do so. (Reciclo solo cuando me conviene.)	5.52%	62
I am too busy to worry about recycling. (Estoy demasiado ocupado para preocuparme por el reciclaje.)	1.60%	18

Answer Choices	Response	es
I do not recycle because I do not have a recycle bin. (No reciclo porque no tengo papelera de reciclaje.)	1.60%	18
I am new to recycling but am interested in doing more of it. (Soy nuevo/a en el reciclaje, pero estoy interesado/a en hacer más.)	1.51%	17
I am not concerned about recycling since environmental change is inevitable/natural. (No me preocupa el reciclaje ya que el cambio ambiental es inevitable / natural.)	2.31%	26
Other - please specify (Otro - por favor especifique)	0.71%	8

Answered: 1124; Skipped: 153

Q28. On which device(s) do you regularly watch television programs? Select all that apply.

¿En cuáles dispositivos usualmente ve programas de television? Seleccione todos los que apliquen.

Answer Choices	Response	es
None - I don't watch television. (Ninguno - no veo television)	5.34%	60
TV (Televisor)	78.29%	880
Phone (Telefóno móvil)	34.34%	386
Tablet (Tableta)	19.57%	220
Desktop (Computadora de escritorio)	12.19%	137
Laptop (Computadora portátil)	17.79%	200
Other - please specify (Otro - por favor especifique)	0.62%	7

Answered: 1124; Skipped: 153

Q29. Do you have a Smart TV*?

¿Tiene un televisor inteligente (Smart TV)?

Answer Choices	Responses		
Yes (Sí)	79.75%	701	
No	20.25%	178	

Answered: 879; Skipped: 398

Q30. Do you use any of the following streaming devices to watch online content without a Smart TV*?

¿Utiliza alguno de los siguientes dispositivos de transmisión para ver contenido en línea sin un televisor inteligente (Smart TV)?

Answer Choices	Response	es
Roku	22.32%	196
Amazon Firestick	18.56%	163
Amazon Fire TV Cube	3.19%	28
Roku Streaming Stick+	0.00%	0
Apple TV	14.69%	129
Google Chromecast Ultra	5.24%	46
Internet enabled Blue- ray Disc Player (Reproductor de discos Blue-ray habilitado para internet)	4.90%	43
Over-the-air DVR	2.85%	25
None (Ninguna)	25.97%	228
Other - please specify (Otro - por favor especifique)	2.28%	20

Q31. To which of the following digital TV services do you subscribe (Select all that apply)?

¿Está suscripto o ve alguno de los siguientes servicios de TV digital? (Seleccione todos lo que correspondan)

Answer Choices	Response	es
Sling TV	7.67%	67
Paramount +	21.76%	190
Peacock	23.60%	206
AT&T TV	13.52%	118
Pluto	12.83%	112
Discovery +	15.35%	134
Scripps Networks	1.60%	14
Sony Vue	2.18%	19
Fox Networks	6.53%	57
Newsy	2.18%	19
Sony Crackle	3.44%	30
Netflix	64.95%	567
Amazon	50.52%	441
Hulu	40.66%	355
Comcast	6.41%	56
Fios	1.15%	10
PlayStation	6.99%	61
Verizon Jetpack	1.72%	15
Disney +	35.62%	311
Apple TV +	16.38%	143
HBO Max	31.04%	271
None, I don't subscribe to any digital TV services. (Ninguno)	9.16%	80
Other - please specify (Otro - por favor especifique)	1.95%	17

Answered: 873; Skipped: 404

Q32. Do you pay for a separate box from your cable provider to access broadcast TV content?

¿Paga por una caja separada de su proveedor de cable para acceder al contenido de transmisión de TV?

Answer Choices	Responses		
Yes (Sí)	40.89%	357	
No	54.41%	475	
Unsure (No estoy seguro(a))	4.70%	41	

Answered: 873; Skipped: 404

Q33. Which digital radio services do you use on a regular basis?

¿Qué servicios de radio digital utiliza regularmente?

Answer Choices	Answer Choices Respons	
Pandora Radio	22.66%	252
SiriusXM	15.74%	175
Spotify	32.46%	361
YouTube Music	29.77%	331
Deezer	3.96%	44
Amazon Music	19.69%	219
Apple Music	19.24%	214
Google Play	8.54%	95
Tidal	1.35%	15
None - I don't use any digital radio on a regular basis. (Ninguno - No uso radio digital regularmente.)	20.86%	232
Other - please specify (Otro - por favor especifique)	2.25%	25

Answered: 1112; Skipped: 165

Q34. Do you pay for these services or do you use a free option?

	Unsure							
	Paid]	Free	•	(No est	ѹ		Weighted
	(Pago)	(Grati	s)	seguro(a))	Total	Average
Pandora Radio	40.24%	101	58.57%	147	1.20%	3	251	1.61
SiriusXM	68.13%	62	28.57%	26	3.30%	3	91	1.35
Spotify	61.56%	221	36.77%	132	1.67%	6	359	1.4
YouTube Music	38.04%	124	61.66%	201	0.31%	1	326	1.62
Deezer	53.66%	22	39.02%	16	7.32%	3	41	1.54
Amazon Music	0.00%	0	0.00%	0	0.00%	0	0	0
Apple Music	0.00%	0	0.00%	0	0.00%	0	0	0
Google Play	0.00%	0	0.00%	0	0.00%	0	0	0
Tidal	0.00%	0	0.00%	0	0.00%	0	0	0
None - I don't use any								
digital radio on a regular								
basis.	0.00%	0	0.00%	0	0.00%	0	0	0
(Ninguno - No uso radio								
digital regularmente.)								
[Insert text from Other]	22.22%	2	77.78%	7	0.00%	0	9	1.78

¿Paga por estos servicios o utiliza la version gratuita?

Answered: 673; Skipped: 604

Q35. Which social media do you use on a regular basis (Select all that apply)?

¿Cuál red social utiliza regularmente (seleccione todas las opciones que apliquen)?

Answer Choices	Responses		
Facebook	65.68%	729	
Twitter	32.16%	357	
Instagram	51.35%	570	
Pinterest	21.71%	241	
Line	4.23%	47	
LinkedIn	19.73%	219	
Reddit	12.61%	140	
Snapchat	20.63%	229	
TikTok	29.64%	329	
Tumblr	4.32%	48	

Answer Choices Responses		
WeChat	3.96%	44
YouTube	53.96%	599
None - I don't use		
any social media on a		
regular basis.	6.67%	74
(Ninguno - No uso	0.07 /0	74
redes sociales		
regularmente.)		
Other - please specify		
(Otro - por favor	1.35%	15
especifique)		

Q36. In what language(s) do you prefer to receive news and information? Select all that apply.

¿En qué leguage(s) prefiere recibir noticias e información? Seleccione todos los que apliquen.

Answer Choices	Response	es
English (Inglés)	96.49%	1071
Spanish (Español)	9.91%	110
Chinese (Chino)	1.44%	16
Vietnamese (Vietnamita)	1.53%	17
Korean (Coreano)	0.99%	11
Tagalog (Tagalo)	0.63%	7
Other - please specify (Otro - por favor especifique)	0.90%	10

Answered: 1110; Skipped: 167

Q37. Do you regularly listen to any podcasts?

¿Escuchas regularmente algún podcast?

Answer Choices	Responses	
Yes (Sí)	40.79%	445
No	59.21%	646

Answered: 1091; Skipped: 186

Q38. Please mark your ethnicity:

Por favor marque su etnia:

Answer Choices	Responses	
Hispanic or Latino	38.70%	358
(Hispano o Latino)	30.7070	550
Not Hispanic or Latino	59.57%	551
(No Hispano ni Latino)	59.57 %	551
I prefer not to reply.		
(Prefiero no	1.73%	16
responder.)		

Answered: 925; Skipped: 352

Q39. Do you speak any Spanish?

¿hablas español?

Answer Choices	Responses	
Yes (Sí)	76.54%	274
No	23.46%	84

Answered: 358; Skipped: 919

Q40. Please mark the category that best describes you:

¿Cuál de las siguientes opciones te describe mejor?

Answer Choices	Responses	
American Indian/Native		
American	2.89%	32
(Indígena americano/	2.0370	52
nativo americano)		
Asian	12.36%	137
(Asiático)	12.3070	157
Black/African American	10.11%	112
(Negro/afroamericano)	10.1170	112
White	58.30%	646
(Blanco)	50.30%	040

Answer Choices	Response	es
Pacific Islander		
(Nativo de las islas del	0.90%	10
Pacífico)		
Mixed Race	5.60%	62
(etnia mixta)	5.0070	02
Other	0.00%	0
(Otro)	0.0070	0
I prefer not to reply.		
(Prefiero no	2.71%	30
responder.)		
Other - please specify		
(Otro - por favor	7.13%	79
especifique)		

Answered: 1108; Skipped: 169

Q41. Please mark the range that includes your age.

Marque el rango que comprende su edad.

Answer Choices	Responses	
21–25	14.08%	156
26–30	9.39%	104
31–35	9.39%	104
36–40	12.18%	135
41–45	10.65%	118
46–50	9.57%	106
51–55	8.39%	93
56–60	8.03%	89
61+	17.87%	198
I prefer not to reply.		
(Prefiero no	0.45%	5
responder.)		

Answered: 1108; Skipped: 169

Q42. Please mark the range that includes your total annual household income.

Marque el rango que comprende el ingreso total anual de su grupo familiar.

Answer Choices	Responses	
Less than	13.90%	154
(Menos de) \$24,999	13.9070	154
\$25,000-\$49,999	18.86%	209
\$50,000-\$74,999	18.68%	207
\$75,000-\$99,999	13.45%	149
\$100,000-\$124,999	7.76%	86
\$125,000-\$149.999	9.12%	101
\$150,000-\$199,999	6.86%	76
\$200,000+	7.13%	79
I prefer not to reply.		
(Prefiero no	4.24%	47
responder.)		

Answered: 1108; Skipped: 169

Q43. Please mark your gender.

Marque su sexo.

Answer Choices	Responses	
Male	49.19%	545
(Masculino)	49.1970	545
Female	50.00%	554
(Femenino)	50.0070	554
Non-Binary/Other		
(Género no binario or	0.36%	4
otro)		
I prefer not to reply.		
(Prefiero no	0.45%	5
responder.)		

Q44. Please provide your 5 digit zip code.

Indique su código postal.

Answered: 1099; Skipped: 178

Q45. Please indicate the name of the city in which you reside.

Indique el nombre de la ciudad donde reside.

Answered: 1094; Skipped: 183

Q46. Do you own or rent the dwelling in which you currently reside?

¿Usted alquila o es dueño (a) de la propiedad en la cual reside?

Answer Choices	Responses	
Rent (Alquilo)	40.56%	447
Own (Dueño(a))	52.72%	581
Other (Otro)	6.72%	74

Mattress Recycling Study - 2022 Spanish Survey

Q1. Before we get started, do you speak Spanish?

Antes de empezar, hablas español?

Answer Choices	Responses	
Yes (Sí)	32.50%	208
No	67.50%	432

Answered: 640; Skipped: 0

Q2. Please mark the range that includes your age.

Marque el rango que comprende su edad.

Answer Choices	Responses	
18–20	4.81%	10
21–25	20.19%	42
26–30	14.42%	30
31–35	17.31%	36
36–40	14.90%	31
41–45	9.62%	20
46–50	5.77%	12
51–55	3.85%	8
56–60	3.37%	7
61+	5.77%	12
I prefer not to reply. (Prefiero no responder.)	0.00%	0

Answered: 208; Skipped: 432

Q3. Please indicate the state in which you reside:

Indique el estado donde reside:

Answer Choices	Responses	
California	100.00%	197
Connecticut	0.00%	0
Rhode Island	0.00%	0
Other	0.00%	0
(Otro)	0.0070	0
Other	0.00%	0
(please specify)	0.0070	0

Answered: 197; Skipped: 443

Q4. Prior to this survey, did you know a retailer in California is required by law to offer to take back an old mattress when a new one is delivered (both stores and online sellers)?

¿Antes de esta encuesta, sabía que la ley obliga a los minoristas en California a recibir un colchón viejo cuando se realiza la entrega de uno nuevo (las tiendas y los minoristas en línea)?

Answer Choices	Response	es
Yes (Sí)	38.78%	76
No	61.22%	120

Q5. Prior to this survey, did you know that mattresses can be recycled?

¿Antes de esta encuesta, sabía que los colchones se pueden reciclar?

Answer Choices	Responses	
Yes (Sí)	67.01%	130
No	32.99%	64

Answered: 194; Skipped: 446

Q6. Did you know mattress recycling was now free in your state?

¿Sabía que el reciclado de colchones ahora es gratuito en su estado?

Answer Choices	Responses	
Yes (Sí)	40.00%	52
No	60.00%	78

Answered: 130; Skipped: 510

Q7. Do you know how to dispose of your mattress so that it will be recycled?

¿Sabe cómo desechar los colchones para que sean reciclados?

Answer Choices	Responses	
Yes (Sí)	45.38%	59
No	54.62%	71

Answered: 130; Skipped: 510

Q8. Had you heard of the Mattress Recycling Council?

¿Había oído hablar de Mattress Recycling Council?

Answer Choices	Responses	
Yes (Sí)	21.13%	41
No	78.87%	153

Answered: 194; Skipped: 446

Q9. Had you heard of the Bye Bye Mattress program?

¿Había oído hablar del programa Bye Bye Mattress?

Answer Choices	Responses	
Yes (Sí)	19.59%	38
No	80.41%	156

Answered: 194; Skipped: 446

Q10. Do you recall (seeing, hearing) an ad in the last several months regarding the Bye Bye Mattress program?

¿Recuerda haber visto u oído un anuncio sobre el programa Bye Bye Mattress en los últimos meses?

Answer Choices	Responses	
Yes (Sí)	76.32%	29
No	23.68%	9

Q11. What type of ad(s) do you remember? (Select all that apply)

¿Qué tipo de anuncio(s) recuerda? (Seleccione todo lo que corresponda).

Answer Choices	Response	es
TV Ad	68.97%	20
(Anuncio en televisión)	00.9770	20
Radio Ad	27.59%	8
(Anuncio en radio)	21.0070	0
Printed Ad	20.69%	6
(Anuncio impreso)	20.0370	0
Social Media Post		
(Publicación en las	51.72%	15
redes sociales)		
Other Online Ad	20.69%	6
(Otro anuncio en línea)	20.0370	0
Outdoor / Billboard		
(Anuncio exterior o	13.79%	4
cartelera)		
In-Store Signage /		
Materials	20.69%	6
(Letrero o materiales	20.0370	0
en la tienda)		
Unsure	0.00%	0
(No estoy seguro(a))	0.0070	0

Answered: 29; Skipped: 611

Q12. What are all the other ways you have heard of the Bye Bye Mattress program in the past? (Select all that apply)

¿Cuáles son todas las maneras en las que ha oído mencionar el programa Bye Bye Mattress en el pasado? (Seleccione todo lo que corresponda).

Answer Choices	Responses	
From a friend or		
relative	50.00%	19
(De un amigo o	50.00 %	19
familiar)		

Answer Choices	Response	es
From my landlord/ property manager (Del dueño o administrador de la propiedad)	18.42%	7
Mailed information (Información enviada por correo)	31.58%	12
E-mail (correo electronico)	21.05%	8
News (Noticias)	26.32%	10
From my local recycling center (De mi centro de reciclaje local)	28.95%	11
From my city or local government source (De mi ciudad o alguna fuente del gobierno local)	18.42%	7
From a mattress retailer (De una tienda de colchones)	23.68%	9
Social media (Redes sociales)	34.21%	13
Waze	5.26%	2
Nextdoor	15.79%	6
Through a search engine listing when doing my own research (Mediante una lista en un motor de búsqueda al investigar por mi cuenta)	5.26%	2
None (Ninguno)	5.26%	2
Other - please specify (Otro - por favor especifique)	0.00%	0

Q13. How likely would you be to recycle next time you had a mattress, box spring, foundation and/or futon to dispose?

¿Qué tan probable es que recicle un colchón tradicional, base de resortes o futon la próxima vez que necesite desechar uno?

Answer Choices	Response	es
Extremely Likely (Muy probable)	72.02%	139
Somewhat Likely (Probable)	21.24%	41
Neither Likely or Unlikely - Neutral (Ni probable ni improbable - neutral)	4.66%	9
Somewhat Unlikely (Algo improbable)	2.07%	4
Extremely Unlikely (Muy improbable)	0.00%	0
Not Applicable (No aplica)	0.00%	0

Answered: 193; Skipped: 447

Q14. Of the following, please mark the most significant motivator(s) in your decision of how to dispose of a mattress? (You may select up to 3)

De las siguientes opciones, marque los motivadores más importantes en su decisión de cómo desechar un colchón. (Puede seleccionar hasta tres)

Answer Choices	Responses	
Receiving a small		
payment for each	13.89%	
mattress you recycle		25
(Recibir un pequeño	13.0370	20
pago por cada colchón		
que recicle)		

Answer Choices	Response	S
Convenience - it's easy to do (Conveniencia - es fácil de hacer)	15.56%	28
Protecting the environment (Proteger el medio ambiente)	32.22%	58
Keeping your neighborhood clean (Mantener limpio su vecindario)	19.44%	35
Recycling the mattress to create new products (Reciclar el colchón para crear nuevos productos)	27.22%	49
Following the law (Cumplir con la ley)	13.89%	25
Saving space in the landfill by recycling (Ahorrar espacio en los rellenos sanitarios mediante el reciclaje)	21.67%	39
Doing the right thing (Hacer lo correcto)	29.44%	53
Stimulating the economy by creating recycling jobs (Estimular la economía al crear empleos de reciclaje)	9.44%	17
The availability of free haul-away service by retailers (Servicio gratuito de transporte por parte de los minoristas)	27.22%	49
Not having to store it at home (No tener que guardarlo en casa)	22.22%	40

Answer Choices	Response	es
Moving out - not planning to take it with you (Me voy a mudar y no planifico llevarme el colchón)	13.33%	24
Knowledge that I can - was previously unaware (Conocimiento que puedo–antes no lo sabía)	25.56%	46
Other - please specify (Otro - por favor especifique)	0.00%	0

Q15. Do you prefer to look at the ad concepts in Spanish or English?

¿Prefiere ver los anuncios en español o inglés ?

Answer Choices	Responses						
Spanish (español)	12.44%	24					
English (inglés)	87.56%	169					

Answered: 193; Skipped: 447

Answered: 180; Skipped: 460

Q16. How would you rate this advertisement on the following attributes where 5 is most favorable and 1 is least favorable?

¿Cómo calificaría este anuncio según los siguientes atributos, donde 5 es el más favorable y 1 el menos favorable?

		3	Total	Weighted Average								
Overall impression (Impresión general)	46.71%	78	31.74%	53	18.56%	31	2.99%	5	0.00%	0	167	4.22
Visual appeal (Atractivo visual)	44.91%	75	32.93%	55	17.37%	29	4.19%	7	0.60%	1	167	4.17
Message appeal (Atractivo del mensaje)	52.69%	88	26.35%	44	18.56%	31	2.40%	4	0.00%	0	167	4.29

Q17. Comments Regarding Visual Elements - What did you like about the imagery used, if anything?

Comentarios sobre los elementos visuales ¿Qué le ha gustado de las imágenes utilizadas, si es que le ha gustado algo?

Answered: 147; Skipped: 493

Q18. Comments Regarding Visual Elements - What did you dislike about the imagery used, if anything?

Comentarios sobre los elementos visuales ¿Qué es lo que no le ha gustado de las imágenes utilizadas, si es que hay algo?

Answered: 141; Skipped: 499

Q19. Comments Regarding Messages - What did you like about the ideas and words used, if anything?

Comentarios sobre los mensajes ¿Qué le ha gustado de las ideas y palabras utilizadas, si es que hay algo?

Answered: 141; Skipped: 499

Q20. Comments Regarding Messages -What did you dislike about the ideas and words used, if anything?

Comentarios sobre los mensajes ¿Qué no le ha gustado de las ideas y palabras utilizadas, si es que hay algo?

Answered: 131; Skipped: 509

Q21. How would you rate this advertisement on the following attributes where 5 is most favorable and 1 is least favorable?

¿Cómo calificaría este anuncio según los siguientes atributos, donde 5 es el más favorable y 1 el menos favorable?

	4		3		2		1 Least Favorat (el men favorab	Total	Weighted Average			
Overall impression (Impresión general)	57.41%	93	24.69%	40	16.05%	26	1.85%	3	0.00%	0	162	4.38
Visual appeal (Atractivo visual)	52.47%	85	25.93%	42	17.90%	29	1.85%	3	1.85%	3	162	4.25
Message appeal (Atractivo del mensaje)	60.49%	98	26.54%	43	12.35%	20	0.00%	0	0.62%	1	162	4.46

Q22. Comments Regarding Visual Elements - What did you like about the imagery used, if anything?

Comentarios sobre los elementos visuales ¿Qué le ha gustado de las imágenes utilizadas, si es que le ha gustado algo?

Answered: 132; Skipped: 508

Q23. Comments Regarding Visual Elements - What did you dislike about the imagery used, if anything?

Comentarios sobre los elementos visuales ¿Qué es lo que no le ha gustado de las imágenes utilizadas, si es que hay algo?

Answered: 125; Skipped: 515

Q24. Comments Regarding Messages -What did you like about the ideas and words used, if anything?

Comentarios sobre los mensajes ¿Qué le ha gustado de las ideas y palabras utilizadas, si es que hay algo?

Answered: 129; Skipped: 511

Q25. Comments Regarding Messages -What did you dislike about the ideas and words used, if anything?

Comentarios sobre los mensajes ¿Qué no le ha gustado de las ideas y palabras utilizadas, si es que hay algo?

Answered: 117; Skipped: 523

Q26. How would you rate this advertisement on the following attributes where 5 is most favorable and 1 is least favorable?

¿Cómo calificaría este anuncio según los siguientes atributos, donde 5 es el más favorable y 1 el menos favorable?

	5 Most favorat (el má favorab	ole Is	4		3		2		1 Least Favorat (el men favorab	Total	Weighted Average	
Overall impression (Impresión general)	60.87%	14	17.39%	4	13.04%	3	8.70%	2	0.00%	0	23	4.3
Visual appeal (Atractivo visual)	60.87%	14	21.74%	5	4.35%	1	13.04%	3	0.00%	0	23	4.3
Message appeal (Atractivo del mensaje)	65.22%	15	21.74%	5	4.35%	1	8.70%	2	0.00%	0	23	4.43

Q27. Comments Regarding Visual Elements - What did you like about the imagery used, if anything?

Comentarios sobre los elementos visuales ¿Qué le ha gustado de las imágenes utilizadas, si es que le ha gustado algo?

Answered: 20; Skipped: 620

Q29. Comments Regarding Messages -What did you like about the ideas and words used, if anything?

Comentarios sobre los mensajes ¿Qué le ha gustado de las ideas y palabras utilizadas, si es que hay algo?

Answered: 17; Skipped: 623

Q28. Comments Regarding Visual Elements - What did you dislike about the imagery used, if anything?

Comentarios sobre los elementos visuales ¿Qué es lo que no le ha gustado de las imágenes utilizadas, si es que hay algo?

Answered: 19; Skipped: 621

Q30. Comments Regarding Messages -What did you dislike about the ideas and words used, if anything?

Comentarios sobre los mensajes ¿Qué no le ha gustado de las ideas y palabras utilizadas, si es que hay algo?

Answered: 17; Skipped: 623

Q31. How would you rate this advertisement on the following attributes where 5 is most favorable and 1 is least favorable?

¿Cómo calificaría este anuncio según los siguientes atributos, donde 5 es el más favorable y 1 el menos favorable?

		Weighted Average										
Overall impression (Impresión general)	60.87%	14	26.09%	6	0.00%	0	13.04%	3	0.00%	0	23	4.35
Visual appeal (Atractivo visual)	47.83%	11	43.48%	10	4.35%	1	4.35%	1	0.00%	0	23	4.35
Message appeal (Atractivo del mensaje)	47.83%	11	34.78%	8	8.70%	2	8.70%	2	0.00%	0	23	4.22

Q32. Comments Regarding Visual Elements - What did you like about the imagery used, if anything?

Comentarios sobre los elementos visuales ¿Qué le ha gustado de las imágenes utilizadas, si es que le ha gustado algo?

Answered: 19; Skipped: 621

Comentarios sobre los elementos visuales

¿Qué es lo que no le ha gustado de las

imágenes utilizadas, si es que hay algo?

Q33. Comments Regarding Visual

imagery used, if anything?

Q34. Comments Regarding Messages -What did you like about the ideas and words used, if anything?

Comentarios sobre los mensajes ¿Qué le ha gustado de las ideas y palabras utilizadas, si es que hay algo?

Answered: 17; Skipped: 623

Q35. Comments Regarding Messages -Elements - What did you dislike about the What did you dislike about the ideas and words used, if anything?

> Comentarios sobre los mensajes ¿Qué no le ha gustado de las ideas y palabras utilizadas, si es que hay algo?

Answered: 17; Skipped: 623

Answered: 17; Skipped: 623

Q36. How would you rate this advertisement on the following attributes where 5 is most favorable and 1 is least favorable?

¿Cómo calificaría este anuncio según los siguientes atributos, donde 5 es el más favorable y 1 el menos favorable?

	5 Most favorab (el má favorab	ole s	4		3		2	ole os le)	Total	Weighted Average		
Overall impression (Impresión general)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0	0
Visual appeal (Atractivo visual)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0	0
Message appeal (Atractivo del mensaje)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0	0

Q37. Comments Regarding Visual Elements - What did you like or dislike about the imagery used?

Comentarios sobre los elementos visuales ¿Qué le gustó o no le gustó de las imágenes utilizadas?

Answered: 0; Skipped: 640

Q38. Comments Regarding Messages - What did you think about the ideas and words used?

Comentarios sobre los mensajes ¿Qué le pareció las ideas y las palabras utilizadas?

Answered: 0; Skipped: 640

Q39. How would you rate this advertisement on the following attributes where 5 is most favorable and 1 is least favorable?

¿Cómo calificaría este anuncio según los siguientes atributos, donde 5 es el más favorable y 1 el menos favorable?

	5 Most favorab (el má favorab	ole s	4		3		2		1 Least Favorat (el men favorab	Total	Weighted Average	
Overall impression (Impresión general)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0	0
Visual appeal (Atractivo visual)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0	0
Message appeal (Atractivo del mensaje)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0	0

Q40. Comments Regarding Visual Elements - What did you like or dislike about the imagery used?

Comentarios sobre los elementos visuales ¿Qué le gustó o no le gustó de las imágenes utilizadas?

Answered: 0; Skipped: 640

Q41. Comments Regarding Messages - What did you think about the ideas and words used?

Comentarios sobre los mensajes ¿Qué le pareció las ideas y las palabras utilizadas?

Answered: 0; Skipped: 640

Q42. How would you rate this advertisement on the following attributes where 5 is most favorable and 1 is least favorable?

¿Cómo calificaría este anuncio según los siguientes atributos, donde 5 es el más favorable y 1 el menos favorable?

	5 Most favorable (el más favorable) 4						1 Least Favorable (el menos 3 2 favorable) Total							
Overall impression (Impresión general)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0	0		
Visual appeal (Atractivo visual)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0	0		
Message appeal (Atractivo del mensaje)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0	0		

Q43. Comments Regarding Visual Elements - What did you like or dislike about the imagery used?

Comentarios sobre los elementos visuales ¿Qué le gustó o no le gustó de las imágenes utilizadas?

Answered: 0; Skipped: 640

Q44. Comments Regarding Messages -What did you think about the ideas and words used?

Comentarios sobre los mensajes ¿Qué le pareció las ideas y las palabras utilizadas?

Answered: 0; Skipped: 640

Q45. Which of the three TV advertisement concepts that you've viewed would motivate you the most to recycle a mattress next time you had one to dispose?

¿Cuál de los tres anuncios de televisión que ha visto le motivaría más a reciclar un colchón la próxima vez que tuviera que deshacerse de él?

Answer Choices	Response	es
None of the above		
(Ninguna de las	0.00%	0
anteriores)		
#1: Taking Care of Earth	0.00%	0
(Cuidando la Tierra)	0.00%	0
#2: What if We Didn't		
Recycle	0.00%	0
(¿Y si no reciclamos?)		
#3: Happy Earth	0.00%	0
(La Tierra feliz)	0.00%	0

Answered: 0; Skipped: 640

Q46. Why?

¿Por qué?

Q47. How would you rate this advertisement on the following attributes where 5 is most favorable and 1 is least favorable?

	5 Most favorab (el má favorab	3		Weighted Average								
Overall impression (Impresión general)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0	0
Visual appeal (Atractivo visual)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0	0
Message appeal (Atractivo del mensaje)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0	0

¿Cómo calificaría este anuncio según los siguientes atributos, donde 5 es el más favorable y 1 el menos favorable?

Answered: 0; Skipped: 640

Q48. Comments Regarding Visual Elements - What did you like or dislike about the imagery used?

Comentarios sobre los elementos visuales ¿Qué le gustó o no le gustó de las imágenes utilizadas?

Answered: 0; Skipped: 640

Q49. Comments Regarding Messages - What did you think about the ideas and words used?

Comentarios sobre los mensajes ¿Qué le pareció las ideas y las palabras utilizadas?

Q50. How would you rate this advertisement on the following attributes where 5 is most favorable and 1 is least favorable?

¿Cómo calificaría este anuncio según los siguientes atributos, donde 5 es el más favorable y 1 el menos favorable?

	5 Most favorab (el má favorab	ole s	4		3		2		1 Least Favorat (el men favorab	ole os	Total	Weighted Average
Overall impression (Impresión general)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0	0
Visual appeal (Atractivo visual)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0	0
Message appeal (Atractivo del mensaje)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0	0

Answered: 0; Skipped: 640

Q51. Comments Regarding Visual Elements - What did you like or dislike about the imagery used?

Comentarios sobre los elementos visuales ¿Qué le gustó o no le gustó de las imágenes utilizadas?

Answered: 0; Skipped: 640

Q52. Comments Regarding Messages - What did you think about the ideas and words used?

Comentarios sobre los mensajes ¿Qué le pareció las ideas y las palabras utilizadas?

Answered: 0; Skipped: 640

Q53. How would you rate this advertisement on the following attributes where 5 is most favorable and 1 is least favorable?

¿Cómo calificaría este anuncio según los siguientes atributos, donde 5 es el más favorable y 1 el menos favorable?

	5 Most favorab (el má favorab	ole s	4		3		2		1 Least Favorat (el men favorab	ole os	Total	Weighted Average
Overall impression (Impresión general)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0	0
Visual appeal (Atractivo visual)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0	0
Message appeal (Atractivo del mensaje)	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0	0

Answered: 0; Skipped: 640

Q54. Comments Regarding Visual Elements - What did you like or dislike about the imagery used?

Comentarios sobre los elementos visuales ¿Qué le gustó o no le gustó de las imágenes utilizadas?

Answered: 0; Skipped: 640

Q55. Comments Regarding Messages - What did you think about the ideas and words used?

Comentarios sobre los mensajes ¿Qué le pareció las ideas y las palabras utilizadas?

Answered: 0; Skipped: 640

Q56. Which of the three TV advertisement concepts that you've viewed would motivate you the most to recycle a mattress next time you had one to dispose?

¿Cuál de los tres anuncios de televisión que ha visto le motivaría más a reciclar un colchón la próxima vez que tuviera que deshacerse de él?

Answer Choices	Response	es
None of the above		
(Ninguna de las	0.00%	0
anteriores)		
#1: Taking Care of		
Earth	0.00%	0
(Cuidando la Tierra)		
#2: What if We Didn't		
Recycle	0.00%	0
(¿Y si no reciclamos?)		
#3: Happy Earth	0.00%	0
(La Tierra feliz)	0.00%	0

Answered: 0; Skipped: 640

Q57. Why?

¿Por qué?

Answered: 0; Skipped: 640

Q58. Which Spanish-language networks do you regularly watch?

¿Qué cadenas en español ve habitualmente?

Answer Choices	Response	S
I don't watch any		
Spanish-language		
networks.	28.42%	52
(No veo ninguna		
cadena en español.)		

Answer Choices	Responses			
Univisión	57.92%	106		
Telemundo	57.38%	105		
TV Azteca	18.03%	33		
UniMas	20.22%	37		
Televisa	14.21%	26		
Galavisión	15.85%	29		
Other - please specify				
(Otro - por favor	1.64%	3		
especifique)				

Answered: 183; Skipped: 457

Q59. Which digital radio services do you use on a regular basis?

¿Qué servicios de radio digital utiliza regularmente?

Answer Choices	Response	es
None - I don't use any digital radio on a regular basis. (Ninguno - No uso radio digital regularmente.)	9.29%	17
Pandora Radio	31.69%	58
Spotify	56.28%	103
SiriusXM	10.93%	20
YouTube Music	44.81%	82
Deezer	3.28%	6
Amazon Music	20.22%	37
Apple Music	22.40%	41
Google Play	10.38%	19
Tidal	2.19%	4
Other - please specify (Otros - por favor especifique)	2.19%	4

Answered: 183; Skipped: 457

Q60. Do you pay for these services or do you use a free option?

					Unsu			
	Paid (Pago		Free (Grati		(No es seguro	_	Total	Weighted Average
None - I don't use any digital radio on a regular basis. (Ninguno - No uso radio digital regularmente.)	0.00%	0	0.00%	0	0.00%	(a)) 0	0	Average 0
Pandora Radio	19.30%	11	80.70%	46	0.00%	0	57	1.81
Spotify	52.43%	54	47.57%	49	0.00%	0	103	1.48
SiriusXM	90.00%	18	10.00%	2	0.00%	0	20	1.1
YouTube Music	39.51%	32	59.26%	48	1.23%	1	81	1.62
Deezer	50.00%	3	50.00%	3	0.00%	0	6	1.5
Amazon Music	0.00%	0	0.00%	0	0.00%	0	0	0
Apple Music	0.00%	0	0.00%	0	0.00%	0	0	0
Google Play	0.00%	0	0.00%	0	0.00%	0	0	0
Tidal	0.00%	0	0.00%	0	0.00%	0	0	0
Other - please specify (Otros - por favor especifique)	0.00%	0	0.00%	0	0.00%	0	0	0

¿Paga por estos servicios o utiliza la version gratuita?

Answered: 158; Skipped: 482

Q61. Do you listen to any Spanish-language radio stations/channels?

¿Escucha alguna estación de radio en español?

Answer Choices	Responses			
Yes (Sí)	57.38%	105		
No	42.62%	78		

Answered: 183; Skipped: 457

Q62. To which Spanish-language radio stations/channels do you listen?

¿Cuáles estaciones de radio escucha en español?

Answered: 100; Skipped: 540

Q63. Do you read any Spanish-language newspapers and/or magazines?

¿Lee algún periódico y/o revista en español?

Answer Choices	Responses			
Yes	24.04%	44		
(Sí)	21.0170			
No	75.96%	139		

Answered: 183; Skipped: 457

Q64. Which Spanish-language newspapers and/or magazines do you read?

¿Cuáles periódicos o revistas lee en español?

Answered: 43; Skipped: 597

Q65. Which social media do you use on a regular basis (Select all that apply)?

¿Cuál red social utiliza regularmente (seleccione todas las opciones que apliquen)?

Answer Choices	Response	es
None - I don't use any social media on a regular basis. (Ninguno - No uso redes sociales regularmente.)	3.28%	6
Facebook	74.32%	136
Twitter	33.88%	62
Instagram	56.28%	103
Pinterest	29.51%	54
Line	2.19%	4
LinkedIn	12.57%	23
Reddit	13.11%	24
Snapchat	40.44%	74
TikTok	52.46%	96
Tumblr	5.46%	10

Answer Choices	Response	es
WeChat	1.64%	3
YouTube	63.39%	116
Other - please specify		
(Otro - por favor	0.55%	1
especifique)		

Answered: 183; Skipped: 457

Q66. Please mark the range that includes your total annual household income.

Marque el rango que comprende el ingreso total anual de su grupo familiar.

Answer Choices	Responses	S
Less than	21.98%	40
(Menos de) \$24,999	21.9070	40
\$25,000-\$49,999	35.16%	64
\$50,000-\$74,999	19.78%	36
\$75,000-\$99,999	7.69%	14
\$100,000-\$124,999	4.40%	8
\$125,000-\$149.999	4.95%	9
\$150,000-\$199,999	0.55%	1
\$200,000+	1.10%	2
I prefer not to reply.		
(Prefiero no	4.40%	8
responder.)		

Answered: 182; Skipped: 458

Q67. Please mark your gender.

Marque su sexo.

Answer Choices	Responses	
Male (Masculino)	35.71%	65
Female (Femenino)	63.74%	116
Non-Binary/Other (No binario/Otro)	0.55%	1

Answered: 182; Skipped: 458

Q68. Which of the following best describes your current housing situation?

¿Cuál de los siguientes describe su situación de vivienda actual?

Answer Choices	Response	S
Homeowner	31.87%	58
(Dueño/a)	51.07 70	50
Renter	49.45%	90
(Alquilo)	49.4070	30
Staying with family or		
friends	15.38%	28
(Me quedo en casa de	15.5070	20
amigos o familiares)		
Tent, camper or other		
temporary dwelling		
(Casa de acampar,	0.55%	1
camper o cualquier	0.0070	'
otro tipo de vivienda		
temporera)		
Other - please specify		
(Otro - por favor	2.75%	5
especifique)		

Answered: 182; Skipped: 458

Q69. Please provide your 5 digit zip code.

Indique el código postal de 5 dígitos en el que reside.

Answered: 182; Skipped: 458

Q70. psid

Answered: 640; Skipped: 0

California Registered Retailer Outreach Survey

Answer Choices	Response	Responses	
Name:	100.00%	166	
Company:	100.00%	166	
Address:	100.00%	166	
Address 2:	14.46%	24	
City/Town:	100.00%	166	
State/Province:	100.00%	166	
ZIP/Postal Code:	100.00%	166	
Country:	81.93%	136	
Email Address:	100.00%	166	
Phone Number:	100.00%	166	

Q1. Account Holder Contact Information

Answered: 166, Skipped: 0

Q2. In the event of a consumer complaint received by MRC, who can we contact for resolution? Provide email address.

Answer Choices	Responses	
Compliance	92.77%	154
Customer Service	86.75%	144
Product Inquiries	75.90%	126

Answered: 166, Skipped: 0

Q3. By December 31, 2022, retailer registrations must include all physical store locations. Are all your store locations included in your business profile?

Answer Choices	Responses	
Yes	97.59%	162
No	2.41%	4

Answered: 166, Skipped: 0

Q4. Do you have a preferred spoken language other than English?

Answer Choices	Responses	
No	90.96%	151
Yes	9.04%	15
If yes, please provide		
your language		17
preference.		

Answered: 166, Skipped: 0

Q5. How often do you provide customers with information explaining the recycling fee or program (i.e. providing the information card at check out)?

Response	es
60.00%	93
15.48%	24
18.71%	29
5.81%	9
	60.00% 15.48% 18.71%

Answered: 155, Skipped: 11

Q6. Do you have a poster displayed in your store(s)?

Answer Choices	Responses	
Yes	58.06%	90
No	41.94%	65

Answered: 155, Skipped: 11

Q7. Have you published information explaining the recycling fee or program on your social media channels, in your newsletter or other form of customer communication?

Answer Choices	Responses	
Yes	27.10%	42
No	47.10%	73
I don't know	25.81%	40

Answered: 155, Skipped: 11

Q8. Would you like us to send you customer education materials? MRC covers the cost of the materials and shipping.

Answer Choices	Responses	
Yes	57.42%	89
No	42.58%	66

Answered: 155, Skipped: 11

Q9. Do you sell mattresses and foundations in Oregon?

Answer Choices	Responses	
Yes	12.34%	19
No	87.66%	135

Answered: 154, Skipped: 12

Q10. If you take back customer's mattresses and/or foundations, are you interested in recycling the mattresses with MRC?

Answer Choices	Responses	
Yes	36.36%	56
No	63.64%	98

Answer Choices	Response	es
If yes, please provide		
an email address to		47
receive further details		

Answered: 154, Skipped: 12

Q11. Are you interested in becoming a collection site for other retailers in your area?

Answer Choices	Response	es
Yes	1.95%	3
No	98.05%	151
If yes, please provide		
an email address to		4
receive further details		

Answered: 154, Skipped: 12

Q12. Would you like to subscribe to any of the following newsletters?

Answer Choices	Response	S
Monthly Highlights (Program wide information, successful achievements and industry resources)	13.07%	20
Retailer Spotlight (Retailer specific Information regarding obligations and MRC customer service resources)	13.73%	21
I already subscribe	26.80%	41
No, thank you	54.25%	83
If yes, confirm your email address		32

Answered: 153, Skipped: 13

Q13. Are there topics you would like to see discussed in the newsletters?

Answered: 153, Skipped: 13

Q14. Do you offer mattresses for sale for California?

Answer Choices	nswer Choices Responses	
Yes	82.24% 12	
No	17.76%	27

Answered: 152, Skipped: 14

Q15. Do you know what to expect during a CalRecycle compliance inspection?

Answer Choices Responses		5
Yes	60.17%	71
No	39.83%	47

Answered: 118, Skipped: 48

Q16. Does your transporter have a process in place to provide free mattress take back upon delivery?

Answer Choices Responses		
Yes	87.29% 10	
No	12.71%	15

Answered: 118, Skipped: 48

Q17. How do you offer mattress/ foundation take back for your customers? Check all that apply.

Answer Choices	Response	s
We discuss it with customers - Offer take back when promoting our delivery/white glove service or when the customer inquires about delivery or set up process.	77.12%	91
We provide it in writing - Include marketing materials online or at the point- of-sale regarding the take back process.	15.25%	18
Not applicable - We don't offer delivery of new mattresses.	13.56%	16
Unsure	4.24%	5
Other (please specify)	5.93%	7

Answered: 118, Skipped: 48

Q18. Do you need more information to assist you with the take back process?

Answer Choices	Response	es
Yes	16.95%	20
No	83.05%	98
If yes, please provide		
and email for more		19
information.		

Answered: 118, Skipped: 48

Q19. Do you have suggestions on how we can support your customer service team with take back information?

Answered: 118, Skipped: 48

Q20. Have you previously contacted MRC Customer Service?

Answer Choices	Responses	
Yes	46.21% 6	
No	53.79%	

Answered: 145, Skipped: 21

Q21. Satisfaction with customer service

Answer Choices	Average Number	Total Number	Responses	
(no label)	7.921875	507	100.00%	64

Answered: 64, Skipped: 102

Q22. Satisfaction with the program

Answer Choices	Average Number	Total Number	Responses	
(no label)	6.4397163	908	100.00%	141

Answered: 141, Skipped: 25

Q23. Satisfaction with resources

Answer Choices	Average Number	Total Number	Responses	
(no label)	6.5815603	928	100.00%	141

Answered: 141, Skipped: 25

Q24. Suggestions on how to better support you

Answered: 141, Skipped: 25

Q25. Request follow up from MRC Customer Service

Answer Choices	Responses		
Yes	2.84%	4	
No	94.33%	133	
If yes, provide contact information for follow	2.84%	4	
up.			

Answered: 141, Skipped: 25

Appendix F: Financial Audit 14 CCR § 18964(b)(11)

MATTRESS RECYCLING COUNCIL -CALIFORNIA (CA) LLC (A WHOLLY OWNED SUBSIDIARY OF THE MATTRESS RECYCLING COUNCIL, INC.)

AUDITED FINANCIAL STATEMENTS (Including Report Required by CA Public Resources Code 42990)

For the Years Ended December 31, 2021 and 2022

AUDITED FINANCIAL STATEMENTS December 31, 2021 and 2022

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of the Mattress Recycling Council Alexandria, Virginia

Opinion

We have audited the accompanying financial statements of the Mattress Recycling Council – California LLC (a wholly owned subsidiary of the Mattress Recycling Council, Inc.), which comprise the statements of financial position as of December 31, 2021 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the **Mattress Recycling Council** – **California LLC** as of December 31, 2021 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the **Mattress Recycling Council – California LLC**, and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about **Mattress Recycling Council – California LLC's** ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

INDEPENDENT AUDITOR'S REPORT (continued)

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the **Mattress Recycling Council California LLC's** internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Mattress Recycling Council California LLC's ability to continue as a going concern for a reasonable period of time.

(2)

INDEPENDENT AUDITOR'S REPORT (continued)

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also used our report dated June 21, 2023, on our consideration of Mattress Recycling Council – California LLC's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Mattress Recycling Council – California, LLC's internal control over financial reporting or on compliance. That report (located on pages 30-31) is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Mattress Recycling Council – California LLC's internal control over financial reporting and compliance.

Additional Report on the Audited Financial Statements of Mattress Recycling Council

We have also audited, in accordance with auditing standards generally accepted in the United States of America, the financial statements of the Mattress Recycling Council (MRC), as of and for the years ended December 31, 2021 and 2022, and our report thereon dated June 21, 2023, expressed as an unmodified opinion on those financial statements. See **NOTE A** for **Mattress Recycling Council – California, LLC's** (MRC – CA) subsidiary relationship.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

ydon Fatter off Corydon, P.A.

Rockville, Maryland June 21 2023

MATTRESS RECYCLING COUNCIL -CALIFORNIA, LLC STATEMENTS OF FINANCIAL POSITION

December 31, 2021 and 2022

ASSETS

CURRENT ASSETS	(Restated) 2021	_	2022
Cash and cash equivalents - NOTES A, B and H Investments - NOTES A, C, H, I, and M	\$	9,124,015	\$	6,848,154
Accounts receivable (net of allowance for		687,751		4,298,959
doubtful accounts of \$155,972 and \$126,086 - NOTE A		4,233,535		3,446,766
Cal Recycle fees receivable - NOTE M		1,227,233		3,440,700 0
Other receivables		4,307		10,766
Due from MRC - NOTE J		1,803,148		1,129,769
Prepaid expenses		99,933		63,343
TOTAL CURRENT ASSETS		17,179,922		15,797,757
PROPERTY AND EQUIPMENT - NOTES A and D Computers and office equipment Furniture Software		87,259 49,183 162,073		109,966 49,183 245,124
Website development		0	C	19,289
Subtotal		298,515		423,562
Accumulated depreciation		(229,304)		(258,538)
TOTAL PROPERTY AND EQUIPMENT		69,211	_	165,024
OTHER ASSETS				
Investments - board designated - financial reserve - NOTES A, C, H, I, and M		33,562,638	_	26,457,314
TOTAL OTHER ASSETS		33,562,638	_	26,457,314
TOTAL ASSETS	\$	50,811,771	\$	42,420,095

The Accompanying Notes are an Integral Part of these Financial Statements

(4)

MATTRESS RECYCLING COUNCIL -CALIFORNIA, LLC STATEMENTS OF FINANCIAL POSITION

December 31, 2021 and 2022

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES	 (Restated) 2021	-	2022
Accounts payable and accrued expenses - NOTE J Customer credits	\$ 5,364,318 4,184	\$	5,011,906 2,052
TOTAL CURRENT LIABILITIES	 5,368,502		5,013,958
TOTAL LIABILITIES	 5,368,502	_	5,013,958

COMMITMENTS AND CONTINGENCIES - NOTES A, G, K, L and N

NET ASSETS - NOTES A, E, and M

Net assets without restrictions			
Undesignated		11,880,631	10,948,823
Board designated - financial reserve - NOTES C, E and M	_	33,562,638	 26,457,314
TOTAL NET ASSETS		45,443,269	 37,406,137
TOTAL LIABILITIES AND NET ASSETS	\$	50,811,771	\$ 42,420,095

The Accompanying Notes are an Integral Part of these Financial Statements

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CALIFORNIA, LLC

STATEMENT OF ACTIVITIES Year Ended December 31, 2021

	December 31, 2021 (Restated)						
	F	Without Restrictions	With Restrictions		Total	%	
REVENUES - NOTE A Mattress recycling fee	\$	46,108,945	\$ 0	\$	46,108,945	100.0	
TOTAL REVENUES		46,108,945	0		46,108,945	100.0	
EXPENSES - NOTE A							
PROGRAM SERVICE							
Collection, Recycling, and Transportation Costs		37,031,691	0		37,031,691	80.3	
Administration		2,986,218	0		2,986,218	6.5	
Communications/Education and Outreach Costs		2,597,606	0		2,597,606	5.6	
Government Affairs/Services		21,728	0		21,728	0.0	
Legal Services		972,918	0		972,918	2.1	
Research and Development Costs		781,737	0		781,737	1.7	
Grants		38,589	0		38,589	0.1	
Cal Recycle Oversight - NOTE M	_	677,962	0		677,962	1.5	
TOTAL PROGRAM EXPENSES		45,108,449	0		45,108,449	97.8	
SUPPORTING SERVICES							
General and administrative	_	2,408,253	0	_	2,408,253	5.2	
TOTAL SUPPORTING SERVICES	_	2,408,253	0	_	2,408,253	5.2	
TOTAL EXPENSES		47,516,702	0		47,516,702	103.0	
CHANGE IN NET ASSETS BEFORE INVESTMENT RETURNS AND GAINS ON EXTINGUISHMNET OF DEBT AND LIABILITIES		(1,407,757)	0		(1,407,757)	(3.0)	
Net Investment Return - NOTE C		888,285	0		888,285	1.9	
Gain on the extinguishment of debt - NOTE J		351,842	0		351,842	0.8	
Gain on the extinguishment of liabilities - NOTE G		836,422	0	_	836,422	1.8	
Total net investment return and gains on extinguishment of debt and liabilities		2,076,549	0		2,076,549	4.5	
CHANGE IN NET ASSETS - AS RESTATED - NOTE M		668,792	0		668,792	1.4	
NET ASSETS AT BEGINNING OF YEAR - AS RESTATED - NOTE M		44,774,477	0		44,774,477		
NET ASSETS AT END OF YEAR - NOTE E	\$	45,443,269	\$ 0	\$	45,443,269		

The Accompanying Notes are an Integral Part of these Financial Statements

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CALIFORNIA, LLC

STATEMENT OF ACTIVITIES Year Ended December 31, 2022

	December 31, 2022					
	Without Restrictions	With Restrictions	Total	%		
REVENUES - NOTE A						
Mattress recycling fee	\$ 39,474,204	\$ 0	\$ 39,474,204	100.0		
TOTAL REVENUES	39,474,204	0	39,474,204	100.0		
EXPENSES - NOTE A						
PROGRAM SERVICE						
Collection, Recycling, and Transportation Costs	33,784,606	0	33,784,606	85.6		
Administration	3,317,357	0	3,317,357	8.4		
Communications/Education and Outreach Costs	2,595,344	0	2,595,344	6.6		
Government Affairs/Services	21,720	0	21,720	0.1		
Legal Services	60,926	0	60,926	0.2		
Research and Development Costs	751,248	0	751,248	1.9		
Grants	76,587	0	76,587	0.2		
Cal Recycle Oversight	639,572	0	639,572	1.6		
TOTAL PROGRAM EXPENSES	41,247,360	0	41,247,360	104.6		
SUPPORTING SERVICES						
General and administrative	2,547,932	0	2,547,932	6.6		
TOTAL SUPPORTING SERVICES	2,547,932	0	2,547,932	6.6		
TOTAL EXPENSES	43,795,292	0	43,795,292	110.9		
CHANGE IN NET ASSETS BEFORE INVESTMENT RETURNS/(LOSSES)	(4,321,088) 0	(4,321,088)	(10.9)		
Net Investment Return/(Loss) - NOTE C	(3,716,044)0	(3,716,044)	(9.4)		
CHANGE IN NET ASSETS	(8,037,132) 0	(8,037,132)	(20.3)		
NET ASSETS AT BEGINNING OF YEAR - NOTE E	45,443,269	0	45,443,269			
NET ASSETS AT END OF YEAR - NOTE E	\$ 37,406,137	\$ 0	\$ 37,406,137			

The Accompanying Notes are an Integral Part of these Financial Statements

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CALIFORNIA, LLC

STATEMENT OF FUNCTIONAL EXPENSES Year Ended December 31, 2021

Tear Ended December 51, 2021	(Resta PROGE SERV	RAM	RTING VICES			
	MRC - Recycling		 ral and istrative	-	Total	%
Collection, Recycling, and Transportation Costs						
Recycling Program Operational Costs	\$ 19,	957,037	\$ 0	\$	19,957,037	42.0
Collection and Transportation	15,	820,780	0		15,820,780	33.3
Illegal Dump Operations	1,	253,874	0		1,253,874	2.6
Subtotal	37,	031,691	0		37,031,691	77.9
Administration						
Management, Staffing & General Expenses - NOTES G and J	2,	786,007	1,500,157		4,286,164	9.0
Computer/Database Services		46,693	264,595		311,288	0.7
Annual Financial Audit		0	194,765		194,765	0.4
Staff and Officer Travel Expense		53,767	9,488		63,255	0.1
Insurance		0	73,682		73,682	0.2
Compliance		99,751	0		99,751	0.2
Depreciation - NOTE D		0	23,148		23,148	0.0
Bad Debt		0	164,342		164,342	0.3
Bank Fees		0	 3,743		3,743	0.0
Subtotal	2,	986,218	2,233,920		5,220,138	11.0
Communications/Education and Outreach Costs						
Marketing and Communication	2,	597,606	0		2,597,606	5.5
Government Affairs/Services		21,728	123,127		144,855	0.3
Legal Services		972,918	51,206		1,024,124	2.2
Research and Development Costs		781,737	0		781,737	1.6
Grants		38,589	0		38,589	0.1
Cal Recycle Oversight		677,962	 0	_	677,962	1.4
Total	\$ 45,	,108,449	\$ 2,408,253	\$	47,516,702	100.0

The Accompanying Notes are an Integral Part of these Financial Statements (8)

CALIFORNIA, LLC

STATEMENT OF FUNCTIONAL EXPENSES Year Ended December 31, 2022

		PROGRAM SERVICE		PPORTING ERVICES			
	MRC - CA Recycling Program		erenter and		Total		%
Collection, Recycling, and Transportation Costs							
Recycling Costs	\$	18,056,285	S	0	\$	18,056,285	41.3
Collection and Transportation		14,713,505		0		14,713,505	33.6
Illegal Dump Operations		1,014,816		0		1,014,816	2.3
Subtotal		33,784,606		0		33,784,606	77.2
Administration							
Management, Staffing & General Expenses - NOTES G and J		3,025,045		1,628,871		4,653,916	10.6
Computer/Database Services		59,272		335,875		395,147	0.9
Annual Financial Audit		0		290,089		290,089	0.7
Staff and Officer Travel Expense		165,573		29,219		194,792	0.4
Insurance		0		85,205		85,205	0.2
Compliance		67,467		0		67,467	0.2
Depreciation - NOTE D		0		29,235		29,235	0.2
Bad Debt		0		17,380		17,380	0.0
Bank Fees		0		5,774		5,774	0.0
Subtotal		3,317,357		2,421,648		5,739,005	13.1
Communications/Education and Outreach Costs							
Marketing and Communication		2,595,344		0		2,595,344	5.9
Government Affairs/Services		21,720		123,077		144,797	0.3
Legal Services		60,926		3,207		64,133	0.1
Research and Development Costs		751,248		0		751,248	1.7
Grants		76,587		0		76,587	0.2
Cal Recycle Oversight	_	639,572		0	_	639,572	1.5
Total	S	41,247,360	S	2,547,932	\$	43,795,292	100.0

The Accompanying Notes are an Integral Part of these Financial Statements

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(9)

STATEMENT OF CASH FLOWS Years Ended December 31, 2021 and 2022

ASH FLOWS FROM OPERATING ACTIVITIES (Restated) 2021		2022		
Increase (decrease) in net assets	\$ 668,792	\$ (8,037,132)		
Adjustments to reconcile change in unrestricted net				
assets to net cash used in operating activities:				
Depreciation and amortization expense - NOTE D	23,148	29,235		
Unrealized (gain)/loss on investments - NOTE C	(177,965)	3,754,759		
Gain from the extinguishment of debt - NOTE J	(351,842)	0		
(Increase) decrease in operating assets				
Accounts receivable	738,481	786,769		
Cal Recycle fees receivable - NOTE M	0	1,227,233		
Other receivables	0	(6,459)		
Due from MRC	(436,633)	673,379		
Prepaid expenses	(30,309)	36,590		
Increase (decrease) in operating liabilities				
Accounts payable and accrued expenses	(2,020,300)	(352,412)		
Customer credit	(41,537)	(2,132)		
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	(1,628,165)	(1,890,170)		
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of property and equipment	(53,517)	(125,048)		
Purchase of investments	(3,276,159)	(17,099,027)		
Proceeds from sale of investments	7,727,013	10,960,292		
(Increase) / decrease of board designated investments - financial reserve	(1,266,928)	5,878,092		
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES	3,130,409	(385,691)		
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from note payable - PPP loan - NOTE J	351,842	0		
NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES	351,842	0		
NET INCREASE (DECREASE)				
IN CASH AND CASH EQUIVALENTS		(2,275,861)		
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	7,269,929	9,124,015		
UNRESTRICTED CASH AND CASH EQUIVALENTS				

See Note F for Supplemental Cash Flow Disclosures

The Accompanying Notes are an Integral Part of these Financial Statements

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NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2022

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of the **Mattress Recycling Council** – **California LLC** ("MRC – CA") is presented to assist in understanding MRC – CA's financial statements. The financial statements and notes are representations of MRC – CA's management who is responsible for their integrity and objectivity. These accounting policies conform to generally accepted accounting principles and have been consistently applied in the preparation of the financial statements.

Purpose of the California Recycling Operations:

The California (CA) Used Mattress Recovery and Recycling Act, as amended ("the Act") requires manufacturers of mattresses sold in CA to develop, finance, and implement a convenient and cost-effective program to recover and recycle used mattresses generated in CA. The Act is administered by MRC – CA. MRC – CA funds its operations through a 10.50 per unit recycling fee collected from consumers when they purchase a mattress or box spring. MRC – CA is required to perform a financial statement audit under accounting principles generally accepted in the United States of America and the generally accepted *Government Auditing Standards* issued by the Comptroller General of the United States of America to satisfy the state of California's certified audited financial statement requirement in accordance with the State of California Section 42990 of the Public Resources Code.

MRC – CA is one of three operating wholly owned subsidiaries of the Mattress Recycling Council, Inc. ("MRC"). MRC also operates recycling programs in the states of Connecticut and Rhode Island. In addition, MRC has formed a new subsidiary in Oregon during 2022, which is a non-operating LLC as of December 31, 2022 (see **NOTE G**). MRC is a not-for-profit corporation incorporated on November 14, 2013 under the laws of the State of Delaware and organized and operated for purposes consistent with recognition of exempt status under Internal Revenue Code Section 501(c)(3), including, without limitation, to work to establish an environmentally sound and cost-effective program for recycling of sleep products. MRC is a subsidiary (under current accounting standards) of the International Sleep Products Association ("ISPA") due to common control.

MRC – CA's significant accounting policies are as follows:

Basis of Accounting and Separately Stated Financial Statements of MRC - CA:

The financial statements of MRC – CA have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, advances, prepaid expenses, payables, accruals and other liabilities.

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2022

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

On an annual basis, MRC - CA's financial statements are included in the consolidated group financial statements of MRC. These financial statements of MRC – CA have been issued as a subsidiary of MRC for the years ended December 31, 2021 and 2022. MRC – CA's December 31, 2021 and 2022 separately stated financial statements are prepared due to the request of the Board of Directors of MRC and the State of California. See **NOTE J** for related party transaction disclosures.

Basis of Presentation:

As a wholly owned subsidiary of MRC, a 501(c)(3) not-for-profit organization, the financial statements of MRC – CA have been prepared on the accrual basis of accounting. MRC – CA reports information regarding its financial position and activities according to two classes of net assets: net assets without restriction and net assets with restriction.

<u>Net Assets Without Restriction</u> - Net assets that are not subject to or are no longer subject to third party-imposed stipulations. The board designated reserves are included in net assets without restrictions.

<u>Net Assets With Restriction</u> - Net assets whose use is limited by third party-imposed time and/or purpose restrictions. MRC – CA has no net assets with restriction as of December 31, 2022 or 2021.

Revenues are reported as increases in net assets without restriction unless use of the related assets is limited by third party-imposed restrictions. Expenses are reported as decreases in net assets without restriction. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without restrictions unless their use is restricted by explicit third-party stipulation or by law. Expirations of restrictions on the net assets (i.e., the third party stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets. MRC – CA has adopted a policy to classify restricted revenues as without restrictions to the extent that restrictions were met in the year the revenue was received.

MRC - CA established a financial reserve policy to provide for short- term and long-term financial needs. It is the policy of MRC – CA to include in its unrestricted net assets, approximately three months of its annual operating expenses. Once MRC - CA has met the unrestricted net asset objective, MRC – CA seeks to maintain a reserve target of approximately 60% of its annual operating expenses.

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2022

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Income Tax Status:

MRC is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. However, income from activities not directly related to MRC's tax-exempt purpose is subject to taxation as unrelated business income. MRC – CA is considered a disregarded entity for federal income tax purposes. MRC – CA's activity and mission are consistent with those of its Parent company, MRC. The subsidiary's financial operations are reported on a consolidated basis with MRC's tax-exempt Federal Form 990 filing. MRC – CA is subject to franchise tax in the state of California. No taxes were owed as of December 31, 2022.

MRC has adopted the authoritative guidance relating to uncertainty in income taxes included in ASC Topic *Income Taxes*. These provisions provide consistent guidance for the accounting for uncertainty in income taxes recognized in an entity's financial statements and prescribe a threshold of "more likely than not" for recognition and de-recognition of tax positions taken or expected to be taken in a tax return. MRC performed an evaluation of uncertain tax positions for the year period ended December 31, 2022, and determined that there were no material matters that would require recognition in the financial statements or that may have an effect on its tax-exempt status. As of December 31, 2022, the statute of limitations for MRC's income tax return for the years ended December 31, 2019, 2020, and 2021 remain open with the Federal, state, and local authorities. It is MRC's policy to recognize interest and/or penalties related to uncertain tax positions, if any, in income tax expense.

Cash and Cash Equivalents:

For purposes of the statement of cash flows, MRC – CA considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

Accounts Receivable:

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to valuation allowance based on its assessment of the current status of individual accounts. Balances which are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. For the years ended December 31, 2021 and 2022, the balance of the allowance for doubtful accounts was \$155,972 and \$126,086 respectively.

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2022

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Revenue Recognition:

Revenue from recycling fees is recognized in the period in which the recycling fee is collected at retail.

Property, Equipment, Depreciation and Amortization:

MRC – CA capitalizes all expenditures for property and equipment in excess of \$1,000. Purchased property and equipment are carried at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets.

Use of Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Investments:

MRC – CA has adopted Accounting Standards Codification (ASC) 958 Not-for-Profit Entities (formerly Statement of Financial Accounting Standards (SFAS) No. 124, *Accounting for Certain Investments Held by Not-for-Profit Organizations*). Under FASB ASC 958-320, investments in marketable equity securities with readily determinable fair values and all investments in marketable debt securities are valued at their fair values in the statements of financial position. Realized and unrealized gains and losses are included in the change in net assets.

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2022

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Functional Allocation of Expenses:

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities and in the statements of functional expenses. Accordingly, certain shared costs have been allocated among the three operating state programs (CA, CT, and RI) based on supporting services benefiting each program. Shared general and administrative expenses include those expenses that are not directly identifiable with any other specific function but that provide for the overall support of MRC, including expenses related to contracts with third-party vendors. Total shared costs are allocated to the respective operating states on a monthly basis. For the years ended December 31, 2021 and 2022, approximately 90% of the shared expenses not directly identifiable with any other specific function but that provide of MRC were allocated to MRC – CA, which is based on relative state population of CA as it relates to CT and RI.

Reclassifications:

Certain accounts in the prior year's financial statements have been reclassified for comparative purposes to conform with the presentation of the current year financial statements.

NOTE B - CASH AND CASH EQUIVALENTS – (UNRESTRICTED)

Cash and cash equivalents at December 31, 2021 and 2022, consisted of the following:

Unrestricted:	1	2021	2022
Demand deposits	\$	6,305,154	\$ 5,605,134
Money market funds		2,818,861	247,720
US Treasury Note (short-term)		0	995,300
Total unrestricted cash and cash			
equivalents	\$	9,124,015	\$ 6,848,154

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2022

NOTE C – INVESTMENTS

At both December 31, 2021, and 2022 MRC – CA investments consisted of approximately 84% and 83% conservative fixed income products, respectively, and the remaining 16% and 17% are invested in U.S. and International ETF's and mutual funds, respectively. All investments are exposed to various risks, such as market and credit. Due to the level of risk associated with investments and level of uncertainty related to changes in the value of investments, there is always a possibility that changes in risks in the near term could materially affect investment balances and the amounts reported in the financial statements. MRC – CA has an investment policy statement that is reviewed by the MRC Board annually which addresses these risks. The portfolios are reviewed on a quarterly basis and changes are made as needed, within the scope of the policy.

Investments at December 31, 2021 consisted of the following:

		Cost	Fair Value		
Unrestricted	\$	639,185	\$	687,751	
Board Designated – financial reserve	31,192,651			33,562,638	
	\$	31,831,836	\$	34,250,389	

As of December 31, 2021, \$33,562,638 has been recorded as board designated investments (see **NOTE E**).

Cast

Investments are composed of the following:

	Cost	Fair Value
U.S. ETF Fixed Income Securities	\$ 14,342,305	\$ 14,651,040
International ETF and Equity Securities	1,474,407	1,719,465
REITs	628,542	923,560
Fixed Income Mutual Funds	12,627,170	12,483,934
Equity Mutual Funds	2,759,412	4,472,390
	\$ 31,831,836	\$ 34,250,389

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2022

NOTE C – INVESTMENTS (continued)

Investment return for the year ended December 31, 2021 is comprised of the following:

	12/31/21			
Interest and dividend income	\$ 790,174			
Unrealized gain	177,965			
Realized gain	41,785			
Investment return before fees	1,009,924			
Less: Investment fees	(121,639)			
Net investment return	\$ 888,285			

Investments at December 31, 2022 consisted of the following:

	Cost	Fair Value
Unrestricted	\$ 4,486,182	\$ 4,298,959
Board Designated – financial reserve	27,609,550	26,457,314
	<u>\$ 32,095,732</u>	<u>\$ 30,756,273</u>

As of December 31, 2022, \$26,457,314 has been recorded as board designated investments (see **NOTE E**).

Investments are composed of the following:

1 0	Cost	Fair Value
U.S. ETF Fixed Income Securities	\$ 21,832,444	\$ 20,367,258
International ETF and Equity Securities	1,647,460	1,564,900
REITs	547,004	579,833
Fixed Income Mutual Funds	2,198,340	2,611,831
US Treasuries	1,427,860	1,438,879
US Agency Bonds	887,292	891,258
Equity Mutual Funds	3,555,332	3,302,314
	\$ 32,095,732	\$ 30,756,273

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2022

NOTE C – INVESTMENTS (continued)

Investment return (loss) for the year ended December 31, 2022 is comprised of the following:

	12/31/22
Interest and dividend income Unrealized gain (loss) Realized gain (loss) Investment return before fees	$ \begin{array}{r} \$ & 776,897 \\ (3,754,759) \\ \underline{ (630,549)} \\ (3,608,411) \end{array} $
Less: Investment fees	(107,633)
Net investment return/(loss)	\$ (3,716,044)

NOTE D - PROPERTY AND EQUIPMENT

Property and equipment at December 31, 2021 consisted of the following:

	_	Cost	Amo	reciation and rtization spense	De	ecumulated epreciation and nortization		et Book Value	Estimated Useful Life (Years)
Computer and office equipment	\$	87,259	\$	18,762	\$	55,577	\$	31,682	3-5
Furniture		49,183		4,386		11,654		37,529	7
Software		162,073		0		162,073	_	0	3
	\$	298,515	\$	23,148	\$	229,304	\$	69,211	

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2022

NOTE D - PROPERTY AND EQUIPMENT (continued)

Property and equipment at December 31, 2022 consisted of the following:

		Cost	Amo	reciation and ortization (pense	De	ecumulated epreciation and nortization		et Book Value	Estimated Useful Life (Years)
Computer and office equipment	\$	109,966	\$	22,338	\$	77,914	\$	32,052	3-5
Furniture		49,183		6,897		18,551		30,632	7
Software		245,124		0		162,073		83,051	3
Website development	-	19,289		0		0	_	19,289	3
	\$	423,562	\$	29,235	\$	258,538	\$	165,024	

NOTE E - NET ASSETS

As of December 31, 2021, and 2022, total net assets without restrictions available for general operations of MRC – CA amounted to \$45,443,269 (restated, **NOTE M**) and \$37,406,137, respectively. MRC – CA's Board has a reserve policy to establish a board designated financial reserve to operate CA's recycling program over a multi-year period. As of December 31, 2021, and 2022, the Board has designated \$33,562,638 (restated, **NOTE M**) and \$26,457,314 of its \$45,443,269 and \$37,406,137 total net assets, respectively, as a financial reserve which is consistent with the requirements under the (CA) Used Mattress Recovery and Recycling Act.

The remaining net assets in the amount of \$11,880,631 and \$10,948,823 are undesignated as of December 31, 2021 and 2022, respectively. Undesignated net assets equal approximately three months of annual budgeted expenses for the upcoming year.

As of December 31, 2021, and 2022, MRC – CA did not have any net assets with third-party restrictions.

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2022

NOTE E - NET ASSETS (continued)

	Without Restrictions		With Res	trictions	Total Net Assets			
Balance at December 31, 2020 (as previously stated)	\$	43,553,066	\$	0	\$	43,553,066		
Prior period adjustment (NOTE M)		1,221,411	<u></u>	0		1,221,411		
Net assets at December 31, 2020 (restated – NOTE M)		44,774,477		0		44,774,477		
2021 Increase (decrease) in net assets (restated – NOTE M)		668,792		0		668,792		
Balance at December 31, 2021 (restated – NOTE M)	\$	45,443,269	\$	0	\$	45,443,269		
2022 Increase (decrease) in net assets		(8,037,132)		0		(8,037,132)		
Balance at December 31, 2022	\$	37,406,137	\$	0	\$	37,406,137		

NOTE F - SUPPLEMENTAL CASH FLOW STATEMENT DISCLOSURES

Cash paid during the year ended for:	20	21	202	22
Interest	\$	0	\$	0

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NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2022

NOTE G - COMMITMENTS AND CONTINGENCIES

Blue Marble Materials Litigation:

MRC – CA terminated its relationship under a contract entered into in 2018 with a recycler named Eco-Mobility, LLC d/b/a Blue Marble Materials ("BMM") in September 2018. Subsequently, MRC - CA, BMM, BMM's principal and AeroFund Financial (AeroFund) (BMM's factor) asserted various claims against each other in an arbitration proceeding. In October 2019, MRC – CA entered into a settlement agreement with AeroFund in which it agreed to withdraw its claims against MRC - CA, which comprised a claim regarding three invoices BMM issued to MRC - CA in exchange for \$1,300,000. During 2020 and through 2021, the Organization incurred legal and litigation expenses defending MRC - CA's interest against substantial monetary claims asserted in a complex arbitration proceeding involving BMM and the recycler's principal in addition to other legal matters related to handling routine program operations contracts with hundreds of vendors. The litigation-related costs included attorney's fees, expert witness fees, transcript costs, arbitration panel costs and other out-ofpocket expenses. The arbitration proceedings concluded in May 2021. Among other things, the arbitrators found that MRC – CA had established valid grounds for terminating BMM, that BMM was liable for significant costs that MRC – CA incurred to store, transport and process units that BMM had abandoned after termination of its contract with MRC – CA and that BMM had overbilled MRC – CA under the 2018 contract. In addition, the arbitrators ruled against BMM and its principal on each of the claims that they had asserted against MRC - CA for substantial monetary damages. Also, during 2021 in connection with the arbitrators ruling, MRC - CA wrote off \$836,422 in invoices, that were being contested as part of the arbitration, which were accrued on the Statement of Financial Position in prior years related to this litigation. The \$836,422 is included in the Statements of Activities as an "gain on extinguishment of liabilities" for 2021. A court has now confirmed the arbitrator's award. MRC - CA considers the collection of any award to be unlikely, therefore has not recorded any amount in these financial statements.

Product Care Association Consulting Fees:

MRC has outsourced its registration, billing and collection functions to Product Care Association (PCA), a third-party vendor which operates out of Canada. PCA manages the seller registrations, collects and reviews the monthly sales reports from various mattress retailers/sellers, invoices these sellers and collects the fee income on behalf of MRC. During the years ended December 31, 2021 and 2022, the total expenses incurred related to PCA consulting fees were \$261,699 and \$250,159 respectively, and MRC – CA's proportionate allocation of those expenses was \$234,553 and \$223,950, respectively, which is included in administration expense (management and staffing) on the statement of activities.

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2022

NOTE G - COMMITMENTS AND CONTINGENCIES (continued)

Concentration of Service Provider:

For the years ended December 31, 2021 and 2022, four recyclers accounted for approximately 83% and 79% of MRC – CA's total recycling costs, respectively, and approximately 80% of the units recycled, respectively.

Note Payable - line of credit:

On July 19, 2018, MRC entered into a line of credit agreement with PNC Bank. The principal amount of the line was \$1,000,000 and called for an interest rate equal to the daily LIBOR rate plus 2.0%. During 2021, this line of credit agreement was renewed under the original terms, with a maturity date of July 31, 2022. The line of credit was secured by collateral of the assets of MRC. The line of credit with PNC Bank was terminated in April 2022. In May 2022, MRC entered into a line of credit agreement with M&T Bank. The principal amount on the line is \$1,000,000 and calls for a variable interest rate of 2.42% above the greater of the Prime Rate or 3.25%. The line of credit is secured by collateral of the assets of MRC.

There were no draws on the line of credit in 2021 or 2022, therefore there is no interest expense related to the line of credit in 2021 or 2022.

New State Program:

On March 24, 2022, the State of Oregon approved a law that requires a mattress recycling program be implemented in the state. Mattress Recycling Council (MRC) will implement and run the Oregon state recycling program, and on June 24, 2022, Mattress Recycling Council Oregon, LLC (MRC – OR) was formed as a subsidiary of MRC. As of December 31, 2022, MRC – OR is a development stage non-operating LLC. The Oregon state recycling program is expected to begin in 2024. The formation of this program in Oregon had no financial impact on MRC – CA in 2022.

NOTE H - CONCENTRATION OF CREDIT RISK

MRC – CA maintains its cash and cash equivalents balances in three U.S. financial institutions. The balances are insured by the Federal Deposit Insurance Corporation (FDIC) and the Securities Investor Protection Corporation (SIPC). The FDIC insures up to \$250,000 (including up to \$250,000 for cash) as of December 31, 2022. MRC – CA's investment firm also maintains additional insurance coverage through an outside insurer which provides excess protection of up to \$400 million per account. At December 31, 2022, MRC – CA's uninsured cash balance was \$2,394,335 and uninsured investment balance was \$0.

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2022

NOTE I - FAIR VALUE OF FINANCIAL INSTRUMENTS

Generally accepted accounting principles define fair value, establish a framework for measuring fair value, and establish a fair value hierarchy that prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach are used to measure fair value.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

<u>Level 1</u> – These inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that MRC - CA has the ability to access.

<u>Level 2</u> – These are inputs (other than quoted prices included within level 1) that are observable for the asset or liability, either directly or indirectly. These inputs may include quoted prices for the identical instrument on an inactive market, prices for similar instruments, interest rates, default rates and other similar data.

<u>Level 3</u> – These are unobservable inputs for the asset or liability and rely on management's own assumptions about the assumptions that market participants would use in pricing the asset or liability. The unobservable inputs should be developed based on the best information available in the circumstances and may include MRC – CA's own data.

MRC – CA estimates that the fair value of all financial instruments at December 31, 2021 and 2022 does not differ materially from the aggregate carrying values of its financial instruments recorded in the accompanying statement of financial position.

MATTRESS RECYCLING COUNCIL -CALIFORNIA LLC NOTES TO FINANCIAL STATEMENTS

December 31, 2021 and 2022

NOTE I - FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

Fair Value Measurements on a Recurring Basis As of December 31, 2021

	Level 1		Lev	el 2	Level 3		Total	
Investments - unrestricted	\$	687,751	\$	0	\$	0	\$	687,751
Investments - financial reserve	33,562,638		financial reserve 33,562,638 0			0 33,56		3,562,638
Total	\$ 34,250,389		\$	0	\$	0	\$ 3	34,250,389

Fair Value Measurements on a Recurring Basis As of December 31, 2022

	Level 1	Level 2	Level 3	Total	
Investments - unrestricted	\$ 4,298,959	\$ 0	\$ 0	\$ 4,298,959	
Investments - financial reserve	25,566,056	891,258	0	26,457,314	
Total	\$ 29,865,015	\$ 891,258	\$ 0	\$ 30,756,273	

NOTE J – RELATED PARTY TRANSACTIONS (MRC)

MRC – CA is one of three operating wholly owned subsidiaries of the Mattress Recycling Council, Inc. ("MRC"). MRC also operates recycling programs in the states of Connecticut and Rhode Island. MRC is a not-for-profit organization incorporated on November 14, 2013 under the laws of the State of Delaware and organized and operated for purposes consistent with recognition of exempt status under Internal Revenue Code Section 501(c)(3), including, without limitation, to work to establish an environmentally sound and cost-effective program for recycling of sleep products. MRC is a subsidiary (under current accounting standards) of the International Sleep Products Association ("ISPA") due to common control.

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2022

NOTE J – RELATED PARTY TRANSACTIONS (MRC) (continued)

These financial statements include the intra-entity accounts and transactions between MRC - CA and MRC. Due from MRC includes participant funds for the recycling program collected by MRC on behalf of MRC - CA. The following transactions below are included in these separately stated financial statements, but are eliminated in the consolidated MRC financial statements:

		2021		2022	
Due from MRC – (page 4)	\$	1,803,148	\$	1,129,769	
Administrative and management fee expense - MRC	\$	3,575,304	\$	3,814,273	

The following are intercompany transactions between MRC – CA and ISPA (the ultimate parent), which include administrative costs paid by ISPA on behalf of MRC – CA, and are included in accounts payable on the Statement of Financial Position for the years ended December 31, 2021 and 2022:

	2021		2022	
Due to ISPA – (page 5)	\$	172,851	\$	159,711

Operating Agreement with MRC:

MRC - CA is required to pay a monthly service fee in the amount of \$307,417, which represents the anticipated costs incurred by MRC for administrative, financial and operational support services to the LLC. At the end of each quarter a reconciliation is prepared for a "true up" of actual costs MRC - CA incurred versus the monthly fee charged, and any surplus or deficits are reimbursed by the respective party.

For the years ended December 31, 2021 and 2022, MRC – CA incurred expenses of 3,575,304 and 3,814,273 related to this agreement for administrative and management fee expense including MRC – CA's portion of shared staff expenses and staff expense for in-state personnel. MRC recorded the associated management fee revenue in the same amount. The administrative and management fee expense charged by MRC has not been eliminated in these financial statements as of December 31, 2021 and 2022.

MATTRESS RECYCLING COUNCIL -CALIFORNIA LLC NOTES TO FINANCIAL STATEMENTS

December 31, 2021 and 2022

NOTE J – RELATED PARTY TRANSACTIONS (MRC) (continued)

Gain from Extinguishment of Debt:

During 2020, MRC entered into an agreement with a bank to borrow \$442,800. The loan was pursuant to the Paycheck Protection Program under the CARES Act. MRC applied for forgiveness of the loan with the Small Business Administration (SBA) during the year ending December 31, 2021 and received approval for debt forgiveness for the full balance on March 10, 2021. MRC allocated \$351,842 of the debt forgiveness to MRC – CA based upon the actual allocation of covered salary expense to MRC – CA. This amount is recorded on the Statements of Activities as a "gain from extinguishment of debt" for the year ended December 31, 2021.

NOTE K – LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

MRC – CA has financial assets as of December 31, 2022, consisting of cash and cash equivalents of 6,848,154, unrestricted investments of 4,298,959, net accounts receivable of 3,446,766, other accounts receivable of 10,766, due from MRC of 1,129,769, and investments for financial reserve of 26,457,314, which total 42,191,728. Included in these financial assets is the board designated investments in the amount of 26,457,314, set aside for the financial reserve in order to comply with state regulations in CA. These board designated financial assets are not available for general use.

The following reflected MRC - CA's financial assets available for general use as of the Statement of Financial Position date.

Financial assets, at year end	\$	42,191,728
Less those unavailable for general expenditure within one year, due to:		
Board designation Amount set aside for the financial reserve	_	(26,457,314)
Financial assets available to meet cash need for general expenditures within one year	<u>\$</u>	15,734,414

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2022

NOTE K - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS (continued)

MRC - CA considers all expenditures related to its ongoing recycling programs, as well as the services undertaken to support these programs to be general expenditures. As part of MRC - CA's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due. In addition, MRC - CA invests cash in excess of daily requirements in investments which include conservative fixed income products, U.S. and International ETF's and mutual funds.

In addition to financial assets available to meet general expenditures over the next 12 months, MRC – CA has a financial reserve to assist with operational liquidity if needed.

NOTE L – RECENT ACCOUNTING PRONOUNCEMENTS

In September 2020, the FASB issued ASU 2020-07, (Topic 958): *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*, which is intended to increase transparency of contributed nonfinancial assets for nonprofit entities through enhancements in presentation and disclosure requirements. Nonprofit entities will be required to present contributed nonfinancial assets as a separate line item in the statement of activities, apart from contributions of cash and other financial contributed nonfinancial assets. ASU 2020-07 is effective for fiscal years beginning after June 15, 2021. MRC – CA implemented ASU 2020-07 during the year ended December 31, 2022, and the implementation did not have a material effect on its results of operations, financial position, and cash flows.

In February 2016, the FASB issued ASU 2016-02, "Leases (Topic 842)." ASU 2016-02 requires lessees to recognize the assets and liabilities that arise from leases on the balance sheet. A lessee should recognize in the statement of financial position a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term. ASU 2016-02 is effective for annual periods beginning after December 15, 2021. MRC – CA implemented ASU 2016-02 during the year ended December 31, 2022, and the implementation did not have a material effect on its results of operations, financial position, and cash flows.

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2022

NOTE M – RESTATEMENT OF THE PRIOR PERIOD

During the year ended December 31, 2022, a necessary adjustment was identified to the MRC-CA's previously issued financial statements. During 2022, Cal Recycle informed MRC – CA that they had erroneously invoiced MRC – CA for indirect program oversight costs and therefore had overcharged for costs to oversee and enforce the program in prior years. The total amount overcharged and then subsequently refunded in 2022 to MRC – CA was 1,227,233. Included in the refunded amounts were 5,822 related to overcharged fees occurring in 2021 and 1,221,411 of overcharged fees occurring in 2020 and prior. The refund of the overcharges was recorded as an adjustment to previously stated financial statements and affected the previously stated accounts as discussed below:

Statement of Financial Position as of

December 31, 2021:

	Previously Stated	ior Period djustment	F	Restated
Cal Recycle fees receivable	\$ 0	\$ 1,227,233	\$	1,227,233
Investments - unrestricted	1,914,984	(1,227,233)		687,751
Investments – board designated reserve	32,335,405	1,227,233		33,562,638
Beginning net assets without restrictions (December 31, 2020)	43,553,066	1,221,411		44,774,477
Statement of Activities for the year December 31, 2021:				
Cal Recycle fees expense	683,784	(5,822)		677,962
Change in net assets	\$ 662,970	\$ 5,822	\$	668,792

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2022

NOTE N – SUBSEQUENT EVENTS

In preparing the financial statements, MRC - CA has evaluated events and transactions for potential recognition or disclosure through June 21, 2023, the date the audit report was available to be issued.

Supplementary Reports for the California Department of Resources, Recycling And Recovery



INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of the Mattress Recycling Council Alexandria, Virginia

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the **Mattress Recycling Council - California LLC** ("MRC – CA"), a subsidiary of the Mattress Recycling Council, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated June 21, 2023.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered MRC – CA's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of MRC – CA's internal control. Accordingly, we do not express an opinion on the effectiveness of MRC – CA's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS (continued)

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether MRC – CA's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of MRC – CA's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Judon Fatoroff Corydon, P.A.

Rockville, MD June 21, 2023

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INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH THE FINANCIAL ASPECTS OF THE PUBLIC RESOURCES CODE SECTION 42990, AND CHAPTER 21, PART 3, DIVISION 30 OF THE PUBLIC RESOURCES CODE, AND TITLE 14, DIVISION 7, CHAPTER 11, ARTICLE 3 OF THE CALIFORNIA CODE OF REGULATIONS

To the Board of Directors of the **Mattress Recycling Council** Alexandria, Virginia

We have examined the Mattress Recycling Council – California LLC's ("MRC – CA") Used Mattress Recovery and Recycling Act's ("the Act") compliance with the financial aspects of the Sections 42990 and 42990.1 of the California Public Resources Code, and Title 14, Division 7, Chapter 11, Article 3 of the California Code of Regulations for the year ended December 31, 2022. Management is responsible for MRC – CA's compliance with those requirements. Our responsibility is to express an opinion on MRC – CA's compliance based on our examination.

Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. Those standards require that we plan and perform the examination to obtain reasonable assurance about whether MRC - CA complied, in all material respects, with the specified requirements of the Act. An examination involves performing procedures to obtain evidence about whether MRC - CA complied with the specific requirements of the Act. The nature, timing, and extent of the procedures selected depend on our judgment, including an assessment of the risk of material noncompliance, whether due to fraud or error. We believe that the evidence we obtained is sufficient and appropriate to provide a reasonable basis for our opinion. Our examination does not provide a legal determination on MRC - CA's compliance with specified requirements of the Act.

In our opinion, MRC – CA complied, in all material respects, with the financial requirements of the Public Resources Code Section 42990, Part 3, Division 30 of the Public Resources Code, and Title 14, Division 7, Chapter 11, Article 3 of the California Code of Regulations, for the year ended December 31, 2022.

This report is intended solely for the information and use of MRC's Board of Directors, management, and the California Department of Resources, Recycling and Recovery, and is not intended to be and should not be used by anyone other than these specified parties.

son Fattoroff conglom, P.A.

Rockville, MD June 21, 2023

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Mattress Recycling Council -California LLC

Schedule of Findings For the Year Ended December 31, 2022

Section I – Summary of Independent Auditor's Results:

Financial statements

Type of auditor's report issued:	Unmodified		
Internal control over financial reporting:			
• Material weakness(es) identified?	Yes	X_No	
• Significant deficiency(ies) identified that are not considered to be material weaknesses	Yes	X_No	
Noncompliance material to financial statements noted?	Yes	X_No	

(33)

Mattress Recycling Council -California LLC

Schedule of Findings For the Year Ended December 31, 2022

Section II - Financial Statement Findings - For the year ended December 31, 2022:

There were no Financial Statement findings noted during the audit for the year ended December 31, 2022

Section II - Prior Year Financial Statement Findings - For the year ended December 31, 2021:

There were no Financial Statement findings noted during the audit for the year ended December 31, 2021.

Mattress Recycling Council -California LLC

Schedule of Findings For the Year Ended December 31, 2022

Section III - Compliance with Financial Aspects of CA's Public Resource Code:

There were no Compliance Findings with Financial Aspects of CA's Public Resource Code noted during the audit for the year ended December 31, 2022.

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Board of Directors and Management of the **Mattress Recycling Council, Inc.** 501 Wythe Street Alexandria, VA 22314

In planning and performing our audit of the financial statements of **Mattress Recycling Council California, LLC,** as of and for the year ended December 31, 2022, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States we considered Mattress Recycling Council California, LLC's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the Organization's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

This communication is intended solely for the information and use of management, finance committee, and others within Mattress Recycling Council California, LLC, and is not intended to be, and should not be, used by anyone other than these specified parties.

Jugeon Fatter off courdon, P.A.

Rockville, Maryland June 21, 2023



June 21, 2023

Doug Guffey, Board Chair of the Mattress Recycling Council, Inc. Hickory Springs Manufacturing 235 2nd Ave. NW Hickory, NC 28603

Dear Mr. Guffey,

We have audited the financial statements of the Mattress Recycling Council California LLC (a subsidiary of the Mattress Recycling Council) for the year ended December 31, 2022, and have issued our report thereon dated June 21, 2023. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards and *Government Auditing Standards* as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our engagement letter dated November 23, 2023. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Findings

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the Organization are described in **NOTE A** to the financial statements. During February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-02, "Leases (Topic 842)." ASU No. 2016-02 requires lessees to recognize the assets and liabilities that arise from leases on the balance sheet. ASU No. 2016-02 is effective for annual periods beginning after December 15, 2021. The Organization implemented ASU No. 2016-02 during the year ended December 31, 2022. In September 2020, the FASB issued ASU 2020-07, (Topic 958): *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*, which is intended to increase transparency of contributed nonfinancial assets for nonprofit entities through enhancements in presentation and disclosure requirements. ASU 2020-07 is effective for fiscal years beginning after June 15, 2021. MRC – CA implemented ASU 2020-07 during the year ended December 31, 2022. The application of existing policies was not changed during the fiscal year ended December 31, 2022. We noted no transactions entered into by the Organization during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by Management and are based on Management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. We evaluated the key factors and assumptions used to develop Management's estimates and believe that they are reasonable in relation to the financial statements taken as a whole.

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Doug Guffey, Board Chair of the Mattress Recycling Council June 21, 2023 Page 2

Certain financial statement disclosures are particularly sensitive because of their significance to the financial statement users. The most sensitive disclosures affecting the financial statements were:

The disclosure of the concentration of service provided and Blue Marble Material litigation in **NOTE** G, the disclosures of related party transaction in **NOTE** J the liquidity disclosures in **NOTE** K and the restatement of the prior period disclosure in **NOTE** M.

The financial statement disclosures are neutral, consistent, and clear.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. In addition, none of the misstatements detected as a result of audit procedures and corrected by management were material, either individually or in the aggregate, to the financial statements taken as a whole.

Disagreements with Management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated June 21, 2023.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Organization's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Council's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Doug Guffey, Board Chair of the Mattress Recycling Council June 21, 2023 Page 3

This information is intended solely for the use of the Mattress Recycling Council California LLC and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,

Jydon Fattaroff conydon, P. M.

MRC CA LLC

Summary of Known and Projected Misstatements 12/31/2022

AREA / ASSERTION	NI OVER <under> STATEMENT</under>	W/P REF.	KNOWN	KNOWN & PROJECTED	
INVESTMENTS	UNDER	B - W/P's	-	-	
ACCOUNTS RECEIVABLE / VALUATION	OVER	D - W/P's	0	0	
DEFERRED REVENUE / COMPLETENESS	UNDER	P - W/P's	0	0	
ACCRUED INTEREST / COMPLETENESS	OVER	L - W/P's	0	0	
FIXED ASSETS / EXISTENCE / VALUATION	OVER	H - W/P's	0	0	
PREPAIDS / EXISTENCE	OVER	F - W/P's	0	0	
RECYCLING FEE REVENUE	UNDER	AA- WP'S	(62,307)	(62,307)	
ACCOUNTS PAYABLE / COMPLETENESS ACCOUNTS PAYABLE / COMPLETENESS	OVER OVER	M -WP's M -WP's	5,393 10,751	29,156 10,751	
CAL REC. EXPENSES	UNDER	S-W/P's	34,815	34,815	
TOTAL MISSTATEMENTS FOR THE AUDIT AT	12,415				
EFFECT OF KNOWN MISSTATEMENTS AT 12/3	31/21 (SEE P/Y 9-B)	9-B (12/31/21)	22,975	22,975	
TOTAL MISSTATEMENTS FOR THE AUDIT AT 12/31/22 AFTER EFFECT OF P/Y MISSTATEM 11,627 35,390					

Appendix G: Advisory Committee Report 14 CCR § 18964(b)(12)



April 26, 2023

Consultative Process (as per PRC section 42990.1(k)):

Through email and telephone consultation or in-person contacts, members of the Mattress Recycling Advisory Committee occasionally provide input to staff and management of the MRC/MRO. These exchanges are brought to the full committee as agenda items in instances where a resolution is requested or a motion is needed for an official recommendation or action. Additionally, at its regular meetings, the committee includes informational items, updates, discussion items and motions for proposed actions, including the MRC/MRO in the discussion for the purpose of consultation.

The Committee was impressed with regular updates from the MRC at the Committee meetings, especially the education components. They are very engaging with the Committee.

Letter approved by a roll-call vote during the meeting on 4/26/23

Motion: Approval of the Report on Consultative Process with MRC

Aye: Christopher Gibson, David Goldstein, Don Franco, Joanne Brasch, Jordan Wells, Scott Higgins, Terry McDonald, Veronica Pardo

Nay: None

Abstain: None

Appendix H: References for the Outline Prescribed by 14 CCR § 18964

For ease of review, the following is the annual report outline prescribed in CalRecycle Regulations, followed by a reference indicating where the requirement is discussed in the 2022 Annual Report.

(b) The annual report shall follow the outline below and contain the following:

(1) Contact information. Identify the corporate officer of the mattress recycling organization responsible for annual report submittal.

1. Contact Information

(2) Executive Summary. The purpose of the Executive Summary is to provide a broad understanding of the mattress recycling organization's program as a whole and to put into context the data and information that will follow. Provide a brief description of the mattress recycling organization's used mattress recovery efforts during the calendar year pursuant to section 18962.

2. Executive Summary

(3) A description of the methods used to collect, transport, and process used mattresses in California.

3. Program Collection, Transportation, and Processing

Include an updated list of participating manufacturers, renovators, and retailers and any updates to their respective contact information per section 18961(a)(2) and an updated list of brands covered under the plan per section 18961(a)(3).
 Appendix A: Registered Manufacturers, Renovators, Retailers and Brands

(5) Description of how consumers of mattresses in California had an opportunity to recycle and properly manage their used mattresses, including the number, location, and type of collection points in the program.

3. Program Collection, Transportation, and Processing — Mattress Collection — Collection Site Types

(6) May include a description of activities to ensure proper collection and management of used mattresses.

3. Program Collection, Transportation, and Processing — Mattress Collection — Collection Site Mattress Management (7) A description of methods used by the mattress recycling organization to coordinate with existing used mattress collection and recycling programs with regard to the proper management or recycling of discarded or abandoned mattresses.

3. Program Collection, Transportation, and Processing — Coordination with Existing Infrastructure

5. Mitigation of Illegal Mattress Dumping

(8) Description of objectives and activities based on the used mattress recovery and recycling plan, per section 18962(a)(2). State objectives from the approved plan and describe progress toward achieving those objectives during the reporting period. Describe any adjustments to objectives stated in the approved plan that may be made for the upcoming reporting period and accompanying rationale for those changes. If any changes are significant or material, as defined, the mattress recycling organization shall amend and resubmit its plan for approval by the department. The annual report shall include:

4. Program Objectives and Activities

- (A) Quantitative information on subdivisions (b), (c), (d), (e), (f), (g), and (j) of section 42990.1 of the Public Resources Code, including conversion factor(s), if used. When describing the uses for the recycled materials, the annual report shall identify the secondary markets to which those materials are sold, and potential end uses of those materials.
 - (b) The quantity of mattresses disposed of in solid waste landfills.

4. Program Objectives and Activities — Statewide Collection and Disposition Data

(c) The quantity of discarded used mattresses collected for recycling in the program

4. Program Objectives and Activities — Program Collection and Disposition Data — Program Collection

(d) The quantity of used mattresses collected for recycling from different categories of sources.

4. Program Objectives and Activities — Program Collection and Disposition Data — Program Collection

(e) The quantity of each category of materials recycled

4. Program Objectives and Activities — Program Collection and Disposition Data — Program Collection

(f) The uses for the recycled materials.

3. Program Collection, Transportation, and Processing — Mattress Processing/Recycling — Uses for Recycled Materials (g) The quantity of otherwise disposed of materials.

4. Program Objectives and Activities — Program Collection and Disposition Data — Program Disposition Data

(j) The total volume, number, and weight of used mattresses collected recycled, renovated, and reused in this state during the preceding calendar year, including any conversion factor used to determine the number of mattresses recovered.

4. Program Objectives and Activities — Statewide Collection and Disposition Data

- (B) Qualitative and/or quantitative information on subdivisions (g), (l), and (m) of section 42987.1 of the Public Resources Code.
 - (g) Conducting research, as needed, related to improving used mattress collection, dismantling, and recycling operations, including pilot programs to test new processes, methods, or equipment on a local, regional, or otherwise limited basis.

6. Research

(I) Ensuring, to the maximum extent possible, that urban and rural local governments and participating permitted solid waste facilities and authorized solid waste operations that accept mattresses are provided with a mechanism for the recovery of illegally disposed used mattresses that is funded at no additional cost to the local government, solid waste facility, or solid waste operation.

5. Mitigation of Illegal Mattress Dumping

(m) Developing strategies, in consultation with the California Environmental Protection Agency's Environmental Justice Task Force and other relevant parties, for collecting used mattresses for recycling in areas and communities that face unique challenges associated with proper waste management such as poverty, language barriers, and illegal mattress dumping.

4. Program Objectives and Activities — Convenience — Environmental Justice

5. Mitigation of Illegal Mattress Dumping

(9) Financing Mechanism. Include the mattress recycling organization's total expenses and revenues associated with the implementation of the used mattress recycling program. Changes to the mattresses recycling charge shall be reflected in the annual program budget for approval by the department. If a mattress recycling organization changes the amount of the mattress recycling charge in the first 12 months during which the mattress recycling charge is being collected per subsection (1) of subdivision (c) of section 42989 of the Public Resources Code, the mattress recycling organization shall provide the department no less than 90 days' notice before the change in the amount of the mattress recycling charge takes place. If a mattress recycling organization conducts activities that are separate from the implementation and management of the California used mattress recycling program, then the annual report shall include documentation on how the collection and use of funds from the California mattress recycling charge were kept separate from other activities of the mattress recycling organization, including the methodology for distribution of shared costs. Consistent with subdivision (a) of section 42990.1 of the Public Resources Code, the annual report shall include the following:

7. Financing Mechanism

(A) Mattress recycling charge per mattress size

7. Financing Mechanism — Revenue from the Mattress Recycling Charge

(B) Capital costs

7. Financing Mechanism — Capital Costs

(C) Education/Outreach costs

7. Financing Mechanism — Education and Outreach Costs

(D) End-of-life used mattress management costs with line items, if applicable, for collection, transportation, recycling, renovating, reuse, and proper disposal

7. Financing Mechanism — End-of-Life Used Mattress Management Costs

(E) Program administration costs including, but not limited to, the department's costs pursuant to subdivision (a) of section 42988.2 of the Public Resources Code, and third party legal costs. Surplus funds, if any, and detailed rationale for the specified level of surplus.

7. Financing Mechanism — Program Administration, Legal, and CalRecycle Costs and Total Program Costs

(F) For the first 12 months during which the mattress recycling charge was collected, include a description of any changes to the amount of the mattress recycling charge, and how implementation of the change complied with subsection (1) or (2) of subdivision (c) of section 42989 of the Public Resources Code, if applicable. The mattress recycling organization may also include a description of why the change was made.

7. Financing Mechanism — Revenue from the Mattress Recycling Charge

(10) Education and Outreach. Provide a description of educational materials that were provided, including electronic examples of these materials. Identify any method(s) used to determine the effectiveness of educational and outreach efforts (e.g., surveys, hits on specific web pages, number of participants at events, etc.), if applicable. Describe any changes to those materials that are planned for subsequent years, if applicable.

8. Education and Outreach and Appendix E: Education and Outreach Examples

- (11) Audits. The annual report shall include an independent financial audit of the used mattress recovery and recycling program funded from the mattress recycling charge. The audit shall be conducted in accordance with auditing standards generally accepted in the United States of America, and standards set forth in Government Auditing Standards issued by the Controller General of the United States. The financial audit submitted to the department shall be prepared by an Independent Certified Public Accountant (CPA). The CPA shall not perform non-audit services for the mattress recycling organization that would impair independence as defined in the Government Auditing Standards issued by the Controller General of the United States (e.g., accounting services, development of internal controls, management decisions). The independent financial audit shall include:
 - (A) Mattress recycling program financial statements, as required by GAAP.
 - (B) An opinion on the mattress recycling organization's compliance with the financial aspects of Chapter 21 (commencing with section 42985), Part 3, Division 30 of the Public Resources Code and Title 14, Division 7, Chapter 11, Article 3 of the California Code of Regulations.
 - (C) Findings and recommendations as they relate to the financial aspects of the program.
 - (D) Management Letter, if issued, by the mattress recycling organization's CPA.

Appendix F: Financial Audit

(12) Advisory Committee Report. The annual report shall include the report of the advisory committee required by subdivision (k) of section 42990.1 of the Public Resources Code. The mattress recycling organization's annual report may include a description of how it addressed the points or recommendations raised in the advisory committee report.

Appendix G: Advisory Committee Report

(13) Good faith effort. For annual reports submitted on and after July 1, 2019, a demonstration of good faith effort with the state mattress recycling goals established pursuant to section 42987.5 (b) of the Public Resources Code.

4. Program Objectives and Activities — Good Faith Effort