FOOD, PAPER, AND YARD WASTE RECYCLING IS TAKING OFF AS A VITAL PART OF CALIFORNIA'S CLIMATE FIGHT.

AS THE STATE WORKS TO ACHIEVE RECYCLING TARGETS THAT WILL CUT CLIMATE POLLUTION EQUAL TO TAKING 3 MILLION CARS OFF THE ROAD,

CITIES AND COUNTIES ARE FORMING BENEFICIAL PARTNERSHIPS WITH CALIFORNIA FARMERS

<u>00:00:00:07 - 00:00:27:09 Darcy Villere, Farmer - I'm a third generation farmer... We farm predominantly tomatoes and pomegranates</u>

TURNING FOOD AND YARD WASTE INTO VALUABLE NEW PRODUCTS LIKE COMPOST,

A SUPERFOOD FOR SOIL, COMPOST:

- HELPS SOIL RETAIN MORE WATER,
- HELPS PLANTS TO GET MORE NUTRIENTS,
- REDUCES THE NEED FOR PESTICIDES, AND
- PULLS MORE PLANET-HEATING CARBON FROM THE AIR.

00:11:11:11 - 00:11:37:17 Darcy Villere, Farmer - The difference between where we put the compost and where we don't is quite literally night and day,

00:13:06:14 - 00:13:14:15 Darcy Villere, Farmer - You just see the plants just look healthier.

COMPOST IS SOMETHING FARMERS WANT BUT CAN'T ALWAYS AFFORD.

00:14:06:07 - 00:14:24:09 Darcy Villere, Farmer - The volume you have to put it at can get expensive.

00:04:01:21 - 00:04:24:21 Kimberly Cook, Broker - the cost of compost, the cost of hauling and the cost of spreading - those three costs combined can make the use of compost cost prohibitive.

THAT'S WHERE PARTNERSHIPS BECOME KEY.CITIES AND COUNTIES HAVE TARGETS TO PROCURE PRODUCTS, LIKE COMPOST, TO HELP DRIVE ORGANICS RECYCLING IN CALIFORNIA.

COMMUNITIES ARE MEETING THEIR TARGETS BY WORKING WITH CALIFORNIA FARMERS TO GET MORE COMPOST ONTO FARMLANDS. THIS IS CALLED THE DIRECT SERVICE PROVIDER PROCUREMENT SOLUTION,

00:01:21:18 - 00:01:43:17 Basil Cantu, Jurisdiction - We wanted to use the procurement requirement for our city and be able to spread out the compost and use it within our city. But that was a little bit of a challenge because we didn't quite have the manpower to be able to do that.

THE DIRECT SERVICE PROVIDER OPTION GIVES JURISDICTIONS ANOTHER WAY TO MEET THEIR PROCUREMENT TARGETS.

THROUGH BY HAVING A WRITTEN AGREEMENTS, FARMERS ANYWHERE IN THE STATE CAN WITH THE FARMER TO BUY COMPOST ON BEHALF OF THE JURISDICTION, FULLING THAT CITY OR COUNTY'S PROCUREMENT REQUIREMENT.

IN TURN, JURISDICTIONS HELP REDUCE THE COST OF COMPOST PARTIALLY OR ENTIRELY, MAKING ITCOMPOST MORE AFFORDABLE FOR FARMERS.

BROKERS HELP PUT A DIRECT SERVICE PROVIDER AGREEMENT IN PLACE AND PROVIDE THE NECESSARY RECORDS TO THE JURISDICTION.

00:03:30:17 - 00:04:01:15 Kimberly Cook, Broker - the broker moves the material out, **does the documenting** and reporting.

00:01:27:08 - 00:01:59:10 Kimberly Cook, Broker - it can **save t**he jurisdiction a lot of **time and money**.

00:03:13:23 - 00:03:31:11 Basil Cantu, Jurisdiction - But also we saw the benefits of being able to help farmers.

THESE NEW PARTNERSHIPS ARE HELPING JURISDICTIONS MEET PROCUREMENT TARGETS.

00:05:04:22 - 00:05:27:15 Basil Cantu, Jurisdiction - just to be able to use a direct service provider was definitely a great experience.

ALL WHILE GETTING COMPOST TO FARMERS TO GROW HEALTHIER FOOD.

 AND PROTECTING CALIFORNIANS WITH CLEANER AIR, BETTER FOOD, AND A WASTE-FREE FUTURE.

00:13:43:08 - 00:14:03:22 Kimberly Cook, Broker - So to have a healthy environment, healthy air, healthy water helps keep all of us throughout the state, in all of the cities, healthy.