

Welcome to the Dealer Cooperative Public Workshop

Disclaimer

This communication is neither intended to, nor does it constitute definitive legal counseling, conclusions, or advice in any way. Instead, the contents of this communication and any analysis, guidance, or other information is intended to objectively address the question(s) presented based on the current existing, known facts and legal authority as described to and understood by the author and/or CalRecycle at the time of this communication. Please be advised that any relevant facts or legal authority or authorities that are undisclosed or unknown at the time of this communication may affect or other and/or calculation. any relevant facts or legal authority of authorities that are undisclosed of unknown at the time of this communication may affect or alter any analysis, guidance, or other information herein. Please be further advised that any analysis, guidance, or other information herein may be subject to change and/or correction based on changed facts or legal authority, actual or understood, subsequent to the time of this communication. No analysis, guidance, or other information herein should be construed as a waiver of any rights or remedies available to CalRecycle. Recipients of this communication are encouraged to seek the assistance of legal counsel to comply with applicable state law based on current facts and circumstances.





Part 1: Overview of Dealer Cooperative Requirements

Presented by: Renée Avila Cheperka, Supervisor Division of Circular Economy

Part 2: Model Dealer Cooperative Stewardship Plan Renée Avila Cheperka

Part 3: Questions and Comments

Moderated by: Karen Kayfetz, Branch Manager Division of Circular Economy



Part 1: Overview of Dealer Cooperative Requirements

Statutory Changes to Public Resources Code

If you are a dealer in an unserved zone with either:

- 1. Gross annual sales of more than \$1,500,000 (excluding fuel sales) and
- 2. Is more than 5,000 square feet

This applies to you

Starting on January 1, 2025, section 14578 requires these dealers to either:

- 1. Redeem empty beverage containers for consumers, or
- 2. Join a dealer cooperative



What is a Dealer Cooperative?

- Defined by Public Resources Code section 14510.2
- 501(c)(3) nonprofit stewardship organization formed for the purpose of providing redemption opportunities
- Eligible for program payments
- Voluntary for a dealer to join



Dealer Roles starting January 1, 2025



Dealers in an unserved convenience zone choose instore redemption or join a dealer cooperative:





Option 1: The dealer takes back beverage containers

Option 2: The dealer joins a dealer cooperative



Overview of Dealer Cooperative Requirements

- More than one can operate in the same unserved zone
- Do not make a zone served
- Dealers will need to redeem in-store or join a dealer cooperative
- Dealer membership management

New Requirement for Recycling Centers And Processors

Completes shipping reports for dealer cooperatives



Overview of Dealer Cooperative Requirements

Flexible Requirements

- Methods of redemption
- May set limits for volume and material type
- One or more redemption sites
 per zone
- Redemption sites are not certified

Comprehensive Requirements

- Quarterly reporting
- Performance standards
- Education and outreach
- Budget
- Approval needed to make changes

Dealer members must redeem in-store until the dealer cooperative is fully operational



Stewardship Plan Requirements: Informational Contents

- List of dealer members
- List of unserved convenience zones
- Contact and business information
- Timeline



Stewardship Plan Requirements: Substantive Contents

- Method of redemption and material types redeemed
- Education and outreach
- Dispute resolution
- Community input
- Consumer convenience



Stewardship Plan Requirements: Performance Standards

- Geographic spread
- Average wait time
- Capacity to redeem at least 100% of containers sold
- Redemption of at least 80% of containers sold

The geographic spread and capacity to redeem at least 100% performance standards are measured per zone.



Stewardship Plan Requirements: Budget Contents

- Itemized list of costs
- Reserves
- Plan to address deficits and surpluses



Plan Submittal and Review

Submittal

• Posted online, accessible, and electronic

90-Day CalRecycle Review

- Public comments accepted
- CalRecycle may request additional information



Plan Determination

Disapproved Plans

- CalRecycle must notice
 within 30-days of decision
- Dealer cooperative may resubmit
- Resets 90-day CalRecycle review

Approved Plans

- Registration number
- Implementation
- Notify CalRecycle when fully operational
- Until fully operational dealer members must redeem in-store



Changes to the Approved Plan

Notice CalRecycle of any changes to:

- Contact information
- Redemption contractors
- Redemption sites
- etc.

Request CalRecycle approval for changes to:

- Substantive contents
- Performance standards

Required plan re-evaluation every 5 years



Recordkeeping

All Transactions

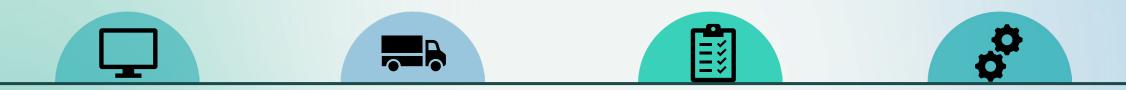
- Daily Customer Log, or
- Alternative method
- Includes transactions with no CRV payments

Other Requirements

- Membership fees assessed and used
- Immediately available upon request
- Originals must be provided, if requested



Quarterly Reporting



Online, accessible, and electronic

Redemption data by site per month

Performance standards

Operations



CalRecycle Enforcement

Notice of Violation

• May result in penalty

Corrective Action

- Plan resubmittal for approval
- Additional reporting

Plan Revocation – Dealer members redeem in-store immediately

- Corrective action
- Implement substantive contents and performance standards



Enforcement Hearings

- Informal hearing procedure
- Notice of Violation
- Plan Revocation

Always offered, must be requested





Part 2: Model Dealer Cooperative Stewardship Plan

Dealer Cooperative Statutory Requirements

- 1. Submit a plan
- 2. Assess dealer fees
- 3. Redeem all material types and offer redemption locations
- 4. Fully implement the approved plan



Stewardship Plan Regulatory Requirements (1 of 7)

Informational Contents

- 1. Federal Tax ID Number
- 2. Contact Information
- 3. Decision-Makers
- 4. Nonprofit Verification
- 5. Articles of Incorporation
- 6. Dealer Members



Stewardship Plan Regulatory Requirements (2 of 7) Informational Contents Continued

- 7. Unserved Convenience Zones
- 8. Processors and Recycling Centers
- 9. Redemption Sites
- **10. Fully Operational Timelines**



Stewardship Plan Regulatory Requirements (3 of 7)

Substantive Contents

- 11. Methods of Redemption
- 12. Education and Outreach
- **13. Dispute Resolution**
- 14. Community Input
- 15. Consumer Convenience
- 16. Beverage Container Redemption



Stewardship Plan Regulatory Requirements (4 of 7) Performance Requirements

- 17. Geographic Spread
- **18. Redemption Capacity**
- **19. Redemption Amount**
- 20. Average Wait Time



Stewardship Plan Regulatory Requirements (5 of 7)

Budget Requirements

- **21.Anticipated Costs**
- 22. Funding Level and Reserves



Stewardship Plan Regulatory Requirements (6 of 7) Recordkeeping Processes

23. Records of Redemption Transactions

24. Location of Records



Stewardship Plan Regulatory Requirements (7 of 7)

Plan Submittal

- 1. Required Contents
- 2. Electronic Submission
- 3. Online Posting
- 4. Accessible
- 5. Compliance Declaration





CalRecycle Welcomes Input

- CalRecycle welcomes questions and comments
- CalRecycle staff read every email

Email: <u>dealercoops@calrecycle.ca.gov</u> through December 2nd, 2024







Thank You Very Much