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CALIFORNIA ANNUAL REPORT

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SUBMITTED BY

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Executive Summary

CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS

14 CCR § 18964(b)(2) — Executive Summary. The purpose of the Executive Summary is to provide a broad understanding of the mattress recycling organization’s program as a whole and to put into context the data and information that will follow. Provide a brief description of the mattress recycling organization’s used mattress recovery efforts during the calendar year pursuant to section 18962.

Executive Summary

Overview of the Mattress Recycling Council California, LLC

California's Used Mattress Recovery & Recycling Act, SB 254 (as amended), requires that mattress producers, through a certified "mattress recycling organization," develop, implement and administer a statewide recycling program for mattresses and foundations (collectively mattresses or units) discarded in the state and combat illegal mattress dumping.

The International Sleep Products Association (ISPA) created the Mattress Recycling Council (the Council) as a Section 501(c)(3) nonprofit corporation for this purpose. The California Department of Resources Recycling and Recovery (CalRecycle) certified the Council as the mattress recycling organization and approved its statewide mattress recycling plan. The Council launched the program on December 30, 2015. MRC created a consumer brand for the program known as Bye Bye Mattress.

In addition to operating in California, the Council also administers similar statewide mattress recycling programs in Connecticut and Rhode Island. In 2017, the Council created separate nonprofit limited liability companies for each of the three state-specific mattress recycling organizations it administers. The California organization is called Mattress Recycling Council California, LLC (MRC).

This Year's Annual Report

MRC submits annual reports to CalRecycle to provide updates on program developments during the previous calendar year and our efforts to achieve plan objectives and goals set by CalRecycle. In 2020, CalRecycle established new statewide baselines and goals. To communicate our progress to meet these new goals, MRC is using new CalRecycle terminology for certain data points that is not consistent with how we have reported progress in previous reports. This report will also introduce new data points that CalRecycle had not previously required MRC to meet. Due to the differences between the new and old baselines and goals, we may not be able to present year-over-year comparisons, or when previous year data is presented, we may have needed to recalculate the prior year data to align with the new goals.

Year Six Program Highlights

MRC's performance in 2021 demonstrated the resiliency of the program as MRC continued to grow and evolve despite lingering effects of the COVID-19 pandemic. The program's most notable achievements included:

- MRC increased collection opportunities for residents, retailers and other businesses for the sixth consecutive year, surpassing CalRecycle's 2021 goal.
- MRC's extensive collection network, strategic use of resources and creative use of partnerships provided a highly accessible program for residents in all areas of the state, including residents of rural and environmental justice communities.
- MRC recyclers diverted from disposal 76.9% by weight of the units and materials sent from their facilities (including for recycling, reuse and biomass), making more than 66 million pounds of steel, foam, fiber and wood available for use in making new products.
- MRC successfully launched three illegally dumped mattress mitigation pilot studies and recruited entities from 11 new counties to participate in the Illegally Dumped Mattress Collection Initiative.
- MRC allocated nearly \$1 million to research projects with a continued focus on improving efficiencies in mattress collection, efficiencies in transportation and deconstruction activities, and on identifying new and better uses for recycled mattress materials.
- MRC launched a circularity committee and a new materials committee to facilitate cooperation and information sharing across the mattress supply chain. These committees discuss component materials, design, and construction types that may improve the recyclability of mattress products at end-of-life.
- Through a multichannel, multilingual consumer education strategy, MRC's outreach efforts achieved 605 million impressions and increased awareness among California consumers of mattress recycling, the retailer take back obligation and how to recycle old mattresses.

Collection Network

Since the California program's inception, MRC has expanded its collection network each year. In 2021, MRC added more curbside bulky item collection programs, increased the number of sites accepting commercial volumes and resumed collection events after many were cancelled in 2020 due to the COVID-19 pandemic.

Residential Collection Opportunities

In 2021, MRC's collection opportunities surpassed CalRecycle's 2021 statewide goal. Residents could access 223 permanent collection sites (including recyclers). MRC also supported 161 collection events and collected units from curbside bulky item collection programs at 76 permanent collection sites, an increase from 65 in 2020.

TABLE 1: 2021 MRC Residential Collection Network Highlights

Residential Collection Channel	Number
Permanent Collection Sites	223
Curbside Bulky Item Collection Programs	76
Collection Events	161

Retail & Other Commercial Volume Opportunities

MRC’s Commercial Volume Program (CVP) serves mattress retailers, lodging establishments, educational facilities, military bases and healthcare facilities. These entities can choose to drop off their mattresses at designated collection sites or a recycler. Entities with at least 100 units can request no-cost transportation to a participating recycling facility.

Throughout 2021, MRC added no-cost drop off access for small volume commercial sources through MRC’s existing permanent collection network. During the year, 140 permanent collection sites accepted units from commercial sources — a 35% increase from 104 locations in 2020.

MRC also provided on-site trailers and reoccurring pickups to more entities that consistently generate at least 100 discarded units per month. The number of entities receiving this level of service grew from 61 in 2020 to 63 in 2021.

Eligible entities that reach the 100 unit minimum less frequently may request a pickup at their convenience. MRC conducted 170 such live load pickups in 2021 serving 62 commercial entities, an increase from 94 pickups serving 38 commercial entities in 2020.

TABLE 2: Commercial Volume Collection Network Highlights

Commercial Collection Channel	Number
Permanent Collection Sites Accepting Commercial Volume at No Cost	140
On-Site Trailers	63
Consolidation Sites	8
Live Load Pickups	170

Program Access

MRC annually measures the percentage of residents and retailers who can conveniently access the collection network. MRC evaluates program access for the general population, rural counties and environmental justice communities. We use these results to determine where to focus resources and expansion efforts.

Residential Access

Geographic analysis shows that 96.5% of California’s population lived within 15 miles of MRC’s permanent collection network (an MRC recycler, collection site, or curbside bulky item collection program) in 2021.

TABLE 3: Percent of Population Within 15 Miles of MRC’s Collection Network in 2021

Population Category	Permanent Collection Network Only	Permanent Collection Network & Collection Events
All Residents	96.5%	99.1%
Residents in Rural Counties	93.4%	95.6%
Residents in Environmental Justice Communities	97.4%	99.7%

Access in Environmental Justice Communities

Using program access metrics, units reported through the Illegally Dumped Mattress Collection Initiative and CalRecycle’s CalEnviroScreen 4.0, MRC focused its network expansion efforts in areas where MRC’s collection network is less accessible or that experienced high per capita rates of illegal mattress dumping. In those areas, MRC worked with CalEPA’s Environmental Justice Task Force, the Central California Environmental Justice Network, Local California Conservation Corps and other solid waste groups to provide targeted collection events and establish new permanent collection sites. In 2021, 97.4% of California’s residents residing in environmental justice communities lived within 15 miles of MRC’s permanent collection network, including recyclers, collection sites and curbside bulky item collection programs. Adding collection events to the calculation increases access to 99.7%. These residents were also eligible for no-cost take back from mattress retailers, the impact of which is not included in the access metrics.

Retailer Access

CalRecycle’s newly established goals require that MRC demonstrate by January 1, 2024, that 95% of rural retailers and 80% of urban retailers have convenient access to the collection network. In conjunction with CalRecycle, MRC determined the best way to calculate retailer access is to measure the percentage of households that are within a reasonable driving distance of a location that accepts commercial volume, because the discarded mattress originates at a consumer’s home, not a mattress retailer’s storefront. Based on retailer feedback, CalRecycle set a 20-mile radius for urban areas and 40-mile radius for rural areas. Using this methodology, MRC found 99.4% of rural households and 99.1% of urban households are within range of a location accepting commercial volume, surpassing the 2024 goal.

Statewide Collection and Disposition

Units collected through the program increased 6% in 2021, from 1,511,553 in 2020 to 1,602,332 in 2021. MRC’s recyclers generated 89,012,160 pounds of material, of which they diverted 68,458,525 pounds of material and units from landfill through reuse, recycling and biomass, representing a 76.9% recovery rate.

TABLE 4: 2021 Program Collection and Disposition Highlights

Highlights	Amount
Units Collected	1,602,332
Pounds Recycled, Reused, Biomass	68,458,525
Total Pounds Outbound (Including Disposal)	89,012,160
MRC Recovery Rate	76.9%

Mitigation of Illegal Dumping

MRC increased participation in the Illegally Dumped Mattress Collection Initiative (the Initiative). In 2021, MRC received data from 85 entities, an increase from 70 in 2020. MRC also recruited entities from 11 counties that had not previously participated in the Initiative. Collectively, the 85 participants reported removing 73,380 units from public rights-of-way in California.

Using 2020 Initiative data, MRC analyzed possible correlations between illegal mattress dumping and various factors, including demographics and opportunities for no-cost mattress recycling. In 2021, MRC provided individualized “heat maps” to each reporting entity, which identified areas where illegal dumping was more prevalent in order to help guide their local decision making and resource allocation.

MRC also invited Initiative participants and all California municipalities, nonprofits and solid waste facilities that had at least one year of baseline data for illegal mattress dumping from 2020 or later to apply for MRC funding of projects to reduce illegal mattresses dumping in their communities.

In tandem with these efforts, MRC engaged with communities actively combating illegal dumping by attending relevant working groups and providing resources, including a white paper MRC commissioned that discusses illegal dumping policy recommendations and school lesson plan activities focused on combating illegal dumping. Additionally, MRC hosted targeted mattress collection events, added permanent collection sites and increased education and outreach efforts in areas affected by illegal dumping.

TABLE 5: 2021 Illegally Dumped Mattress Collection Initiative Highlights

Highlights	Number
Initiative Participants	85
Illegally Dumped Mattresses Reported	73,380

Research

MRC's research program focuses on increasing the efficiency of mattress collection, transportation, deconstruction and recycling systems, and identifying new and better markets for recycled mattress materials. To meet these objectives, MRC:

- Funded improvements to mattress collection facilities and other operational enhancements that increase landfill diversion and the recyclability of discarded units. Improvements included, paving areas to improve unit quality and decrease mattress loading times as well as funding equipment to increase efficiency and improve worker safety when loading discarded units.
- Improved transportation data collection and analytics, resulting in increased numbers of units loaded per container, which reduced transportation costs and improved hauling efficiencies despite lingering supply chain challenges from the COVID-19 pandemic.
- Provided recommendations for improving mattress dismantling and recycling operations by offering lean manufacturing assessments to MRC's recyclers.
- Funded a UCLA research project to create a lightweight, low-carbon concrete using upcycled polyurethane foam. The project determined that recycled foam outperformed virgin material in the application.
- As part of MRC's multi-year Life Cycle Analysis (LCA), MRC completed two projects providing important analytics to measure the program's carbon footprint. The first was a waste characterization study to understand how much and which post-consumer materials are being landfilled and why. The second measured the percentage by weight of each component in mattresses and foundations.
- Continued to foster innovation, cooperation and communication among suppliers, manufacturers, recyclers and end-market commodity buyers around the world by working with industry experts and sharing information on efforts to develop a circular economy for polyurethane foam.
- Organized a New Materials Recycling Committee comprised of representatives from foam, textile and spring manufacturers as well as MRC board members. The committee's objectives are to identify end-of-life challenges posed by current products and materials available to consumers, advise MRC on anticipated long-term changes in product mix and raise industry awareness about how design and marketing decisions can affect recycling.

Circularity and Sustainability

MRC's program is consistent with California's waste management hierarchy and is active in addressing source reduction. MRC's source reduction efforts focus on reducing the environmental footprint of the mattress manufacturing process, encouraging the mattress supply chain to consider end-of-life design issues when creating new products and encouraging consumers to maintain their mattresses properly to extend their useful life.

MRC encourages manufacturers to implement internal continuous improvement processes that will help them measure and reduce both the amount of resources consumed in manufacturing new mattresses and the amount of waste generated from those activities. In addition, MRC has formed committees that are facilitating information sharing across the mattress industry value chain, including mattress manufacturers, component suppliers and recyclers, to improve the recyclability of mattress materials.

Circularity Committee

In 2021, MRC created the MRC Circularity Committee to help mattress component suppliers and mattress manufacturers take end-of-life recycling challenges into account when they design new components and mattresses. The committee has begun by focusing on adhesives and plans to engage with other component suppliers as the committee progresses. The primary goals of the committee are to:

- Discuss how to improve the circularity of mattresses.
- Share recyclers' experiences with suppliers, designers and manufacturers to understand design impacts on mattress deconstruction and end-of-life component recycling.
- Anticipate whether new materials and assembly techniques will require adjustments to recycling infrastructure when a mattress is discarded.
- Establish consensus circular design principles for the mattress industry.

Sleep Products Sustainability Program

To encourage mattress manufacturers to reduce the environmental impact of their mattress assembly operations (and thereby support California's source reduction goals), MRC's Sleep Products Sustainability Program (SP2) offers a proactive program that mattress manufacturers may use to reduce waste and increase operational efficiencies. SP2 helps companies establish a management system that identifies steps for reducing environmental impacts, developing best practices and defining metrics to track progress. SP2 can also serve as a foundation for pursuing an ISO 14001 certification, the international standard for effective environmental management systems. Training, program resources and certification are all offered at no-cost to eligible mattress manufacturers. MRC will extend the program to eligible manufacturers selling into California.

In 2021, MRC announced Pleasant Mattress was the first manufacturer to complete the facility certification. Two additional manufacturers have been trained and are working towards certification and two others have enrolled in the program.

Consumer Education and Outreach

MRC is known to consumers as Bye Bye Mattress. Consumer education and outreach efforts focus on promoting the collection network, raising awareness of the retailer take back requirement and discouraging illegal dumping.

In 2021, more than 446,000 users visited ByeByeMattress.com to find where to recycle their mattress, learn about retailer take back or use the bulky item curbside collection directory.

MRC's Bye Bye Mattress advertising campaigns, public service announcements, media coverage and social media content generated over 605 million impressions, with advertising targeted at areas with high per capita rates of illegal dumping and environmental justice communities. We supplemented these efforts by providing collection sites, recyclers and public officials with tools they can use to promote mattress recycling in their communities. The program continues to promote recycling in multiple languages and retains a multicultural consultant to build awareness of mattress recycling in Black, Latino and Asian-Pacific Islander communities.

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Program Collection, Transportation and Processing

CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS

14 CCR § 18962(a)(2)(A) — Identify program objectives consistent with California’s solid waste management hierarchy as required by subdivision (a) of section 42987.1 of the Public Resources Code.

14 CCR § 18964(b)(3) — A description of the methods used to collect, transport, and process used mattresses in California.

14 CCR § 18964(b)(5) — Description of how consumers of mattresses in California had an opportunity to recycle and properly manage their used mattresses, including the number, location, and type of collection points in the program.

14 CCR § 18964(b)(6) — May include a description of activities to ensure proper collection and management of used mattresses.

14 CCR § 18964(b)(7) — A description of methods used by the mattress recycling organization to coordinate with existing used mattress collection and recycling programs with regard to the proper management or recycling of discarded or abandoned mattresses.

14 CCR § 18964(b)(8)(A) — Quantitative information on subdivisions (b), (c), (d), (e), (f), (g), and (j) of section 42990.1 of the Public Resources Code, including conversion factor(s), if used. When describing the uses for the recycled materials, the annual report shall identify the secondary markets to which those materials are sold, and potential end uses of those materials.

Cal. Pub. Res. Code § 42987.1(i) — A description of methods used to coordinate activities with existing used mattress collecting and recycling programs, including existing nonprofit mattress recyclers, and with other relevant parties as appropriate, with regard to the proper management or recycling of discarded or abandoned mattresses, for purposes of providing the efficient delivery of services and avoiding unnecessary duplication of effort and expense.

Cal. Pub. Res. Code § 42990.1(f) — The uses for the recycled materials.

Cal. Pub. Res. Code § 42990.1(m) — For reports submitted on and after July 1, 2021, all of the following:

- (2) A report on activities, which the mattress recycling organization shall undertake, to prioritize, to the extent economically practical, the use of in-state processing facilities over out-of-state processing facilities. If the mattress recycling organization decides to use out-of-state processing facilities, the organization shall provide an explanation of that decision.
- (3) A report on research activities, which the organization shall undertake, to improve used mattress collection, dismantling, recycling operations, source reduction and green product design, and the response to the problem of illegal dumping and a report on the progress made as a result of the research activities.
- (5) If the mattress recycling organization determines during a particular year that any of the activities undertaken to implement paragraph (3) or (4) were unsuccessful, the organization shall identify the problems with the current activities, and report on the new activities undertaken and progress made, in the following year's annual report.

Program Collection, Transportation and Processing

Mattress Collection

Pursuant to Cal. Pub. Res. Code § 42987.5(a)(1)(C), CalRecycle’s baseline and goals requires MRC to meet a certain number of convenient collection drop-off, recycling, or disposal opportunities throughout the state each year. In 2021, MRC contracted with 223 permanent collection sites that offered permanent collection for residents.

In 2021, MRC continued to recruit sites for the used mattress collection network, making it more convenient for California residents and businesses to have their mattresses recycled at no charge by MRC, either by dropping their units off at a permanent collection site or by otherwise accessing the network.

Table 6 summarizes MRC’s collection network in 2021 and [Figure 1](#) geographically illustrates the network. See [Appendix B](#) for a list of all the locations.

TABLE 6: MRC Mattress Collection Network

Collection Channel	Site Type	Source of Units	Transportation and Disposition of Units	Number of Sites/ Entities
Retailer Take Back	Mattress Retailers	Retailer’s Customer	Retailer delivers units to recycler, permanent collection site, or consolidation location	N/A
			Units picked up from retailer through CVP (below) for dismantling by recycler	N/A (included with CVP below)

Collection Channel	Site Type	Source of Units	Transportation and Disposition of Units	Number of Sites/ Entities
Permanent Collection Site	Solid Waste Facilities (SWFs)	Residents, Commercial Entities	Transported to recycler for dismantling	153
	Mattress Recyclers ¹	Residents (CIP), Commercial Entities	Dismantled by recycler	9
	Nonprofits	Residents, Commercial Entities	Transported to recycler for dismantling	16
	CRV Recycling Locations	Residents, Commercial Entities	Transported to recycler for dismantling	3
	Mattress Retailers	Residents, Commercial Entities	Transported to recycler for dismantling	8
	Mattress Renovators	Residents, Commercial Entities	Unrenovated units transported to recycler for dismantling	7
	Other	Residents, Commercial Entities	Transported to recycler for dismantling	27 ²
Curbside Bulky Item Collection Programs	Franchise Haulers and Municipalities	Residential and Commercial Customers of Franchise Haulers and Municipalities	Entity picks up units at curbside, consolidates them at entity's facility and MRC transports them to recycler for dismantling	21
	Solid Waste Facilities (SWFs)	Residential and Commercial Customers of Franchise Haulers and Municipalities	Entity picks up units at curbside, consolidates them at entity's facility and MRC transports them to recycler for dismantling	N/A (55 SWF's offer service, but all are counted in Permanent Collection Sites above)
Mattress Collection Events	Temporary Event	Residents	Transported to recycler for dismantling	161

¹ One recycling facility does not offer public drop-off of discarded mattresses.

² In 2021, MRC reclassified 16 permanent collection sites from SWFs to public agencies to reflect the type of collection location more accurately.

Collection Channel	Site Type	Source of Units	Transportation and Disposition of Units	Number of Sites/ Entities
Commercial Volume Program (CVP)	CVP On-Site Trailer	Mattress Retailers, Commercial Entities	Transported to recycler for dismantling	63
	Consolidation Location	Commercial Entities	Transported to recycler for dismantling	8
	Temporary CVP Site (live loads) ³	Commercial Entities	Transported to recycler for dismantling	170
	No-Cost Collection Site (Small Volume Commercial Drop-Off)	Mattress Retailers, Commercial Entities	Transported to recycler for dismantling	N/A (140 no-cost collection sites accept units from commercial entities and are counted in the permanent collection sites above)

³ A live load occurs when employees of a collection site load mattresses into a trailer while the carrier waits.

FIGURE 1: MRC Mattress Collection Network



Collection Channels

MRC collects used mattresses through the following channels in California:

1. retailer take back
2. permanent collection sites
3. curbside bulky item collection programs
4. mattress collection events
5. Commercial Volume Program (CVP).

During 2021, MRC contracted with 223 permanent collection sites that offered permanent collection for residents. MRC also increased the number of curbside bulky item collection programs from 65 to 76 (21 of these are operated by franchise haulers

and municipalities at a private yard, and 55 are operated by franchise haulers and municipalities at SWFs that also serve as permanent collection sites) an increase of 17% from 2020. MRC also participated in 161 collection events. Additionally, MRC increased the number of permanent CVP sites from 61 to 63.

In 2022, MRC continues to expand the permanent collection network to increase access for California residents and commercial entities, who can learn more about the drop-off and recycling options available to them at [ByeByeMattress.com](https://www.ByeByeMattress.com). See [Appendix B](#) for a list of all locations by type.

Collection Site Types

Retailer Take Back

A retailer that delivers a new mattress to a California consumer must offer to take back a mattress that the consumer has discarded upon request at no cost. Consumers can use this collection channel when purchasing a new mattress. Retailers then may recycle the used mattresses at no cost through the program (MRC bears the cost of recycling).

In 2021, the retailer take back requirements expanded to include mattresses delivered to a consumer by a common carrier. These retailers can drop off mattresses at an MRC recycler or use MRC's CVP services.

Permanent Collection Sites

Since the inception of the program, MRC has created a robust, permanent collection network throughout California where residents can discard used mattresses for recycling. MRC initially targeted SWFs and then expanded its site recruitment efforts to focus on underserved areas by including alternative collection locations, such as nonprofits, public agencies, Native Nations and California Redemption Value (CRV) recycling centers. As of December 31, 2021, the California program had 223 permanent collection sites. These sites are listed in [Appendix B](#).

Except for mattress recyclers, MRC pays contracted collection sites a handling fee if they accept mattresses from the public (MRC compensates recyclers for serving as collection sites as part of the general recycling services they provide). MRC bears the cost of transporting the units to a recycler and recycling them.

The specific types of permanent mattress collection sites that the program offers California residents and commercial entities are as follows:

Solid Waste Facilities

SWFs comprise the majority of MRC's permanent collection network. In 2021, MRC had contracted with 153 SWFs, 46 of which operate in rural counties of the state. All of these sites accept mattresses dropped off by residents at no cost, and 84 accept commercial

drop-off at no cost, a 45% increase from the 58 SWFs that accepted commercial drop-off in 2020. Additionally, in 2021, MRC reclassified 16 permanent collection sites from SWFs to public agencies to reflect the type of collection location more accurately.

As of January 1, 2021, three SWFs remained temporarily suspended due to the COVID-19 pandemic. In March 2021, one permanently ceased operating as a collection site. As of April 2022, one of the suspended SWFs resumed operations. MRC continues to monitor the one SWF whose operations remain suspended and will provide an update in the next annual report.

In 2021, MRC worked with an existing permanent collection site in Del Norte County to expand days of operation by adding an additional five days of collection per week by appointment only.

MRC prioritizes which SWFs to recruit as potential new collection sites based on mattress disposal data that SWFs annually report to CalRecycle. This resulted in two SWFs being added to the collection network in 2021. MRC is continuing this recruitment effort in 2022. At the time of this report, one additional SWF joined the permanent collection network in Trinity County.

Mattress Recyclers

In most cases, MRC recyclers accept mattresses directly from residential and commercial entities at no cost. In 2021, MRC's recycling network consisted of nine locations throughout California. This is a decrease in the number of locations reported in 2020 because one recycler terminated operations and four recyclers consolidated facility locations.

Recyclers track the number of units they receive from each of the following sources (see [Program Collection and Disposition Data](#) section for number of units collected from each source):

- **Retailer Drop-off:** This includes mattress retailers that use their own transportation or MRC's CVP services.
- **Institutional Drop-off:** This includes hotels, educational facilities and other large-volume purchasers of mattresses that use their own transportation or MRC's CVP services.
- **Consumer Incentive Payment (CIP):** Through MRC's CIP program, California residents may drop off discarded mattresses at specified recyclers and receive an incentive payment of \$3 per unit for as many as five units per vehicle per day.

Nonprofits

MRC contracts with nonprofit organizations such as Goodwill, Habitat for Humanity ReStore and Local California Conservation Corps to serve as public collection sites. Depending on the site, residents and/or commercial entities may drop off units at

these nonprofit sites at no cost. In 2021, 16 nonprofits accepted mattresses from the public through MRC's program, a decrease of one from 2020. Additionally, 15 of the 16 nonprofits accept commercial drop-off at no cost.

In 2020, two nonprofit sites terminated operations due to logistical challenges, but MRC added one new nonprofit to its collection network in 2021, resulting in a net loss of one location between 2020 and 2021.

CRV Recycling Locations

MRC contracts with collection centers that participate in the CRV Beverage Container Recycling Program. In 2021, California residents and commercial entities could drop off mattresses at three CRV recycling centers throughout the state, all of which are in rural counties. In 2021, MRC reclassified one CRV location as a local business because they ceased being a CRV location for the state of California but continued to collect mattresses for MRC.

At the beginning of 2021, one CRV location temporarily suspended operations. MRC will provide updates on this location in the next annual report.

Mattress Retailers

To increase mattress retailer and residential access to the program, MRC contracts directly with some mattress retailers to become public drop-off sites. In 2021, MRC had established eight public drop-off locations at retailers. Both California residents and commercial entities may drop off mattresses at seven retailer drop-off locations. One retailer only accepts discarded units from residents. Additionally, four of the eight retailers accepting public drop off are located in rural counties.

Mattress Renovators

Residents and businesses may drop off discarded units at mattress renovators at no cost. In 2021, seven mattress renovators collected mattresses through MRC's program. Any mattresses they did not renovate were sent to MRC recyclers for dismantling.

In 2022, MRC continues to recruit renovators identified through annual data reported to CalRecycle to become permanent collection sites.

Other

In 2021, MRC recruited two new local businesses, two public agencies and one Native Nation as permanent collection sites. In total, MRC had contracts with seven local businesses, 19 public agencies and one Native Nation. Two local businesses and one Native Nation are located in rural counties. MRC reclassified 16 permanent collection sites from SWFs to public agencies to reflect the type of collection location more accurately.

Curbside Bulky Item Collection Programs

Some franchise haulers and municipalities provide curbside bulky item collection of mattresses at no additional charge to residents. Residents schedule a pickup for their discarded mattress. Participating haulers and municipalities collect the mattress and load it into an MRC-provided trailer positioned at their yard or SWF. Finally, MRC transports full trailers to recyclers for dismantling.

Units may be collected through bulky item pickups through either of two processes:

1. MRC contracts with a municipality or franchise hauler to recycle units collected through its existing bulky item program. The MRC-provided trailers in which these units are consolidated typically are located at private yards and are not publicly accessible. In 2021, MRC collected mattresses from 21 municipalities or franchise haulers in this way.
2. Some SWF operators that have contracted with MRC to serve as a permanent collection site that is accessible to the public also collect mattresses from bulky item pickup services. These SWFs consolidate mattresses collected curbside in an MRC-provided trailer with other units collected at the permanent collection site. In 2021, MRC collected mattresses from 55 collection sites that accept mattresses from bulky item programs, a 25% increase from 44 sites in 2020. To avoid double counting, these locations are counted under the SWF category, and not counted again under the curbside collection category in [Tables 6](#) and [7](#).

Mattress Collection Events

To supplement the permanent no-cost collection network, MRC hosts mattress collection events where California residents may drop off mattresses at no cost. MRC partners with municipalities, waste services providers, Local California Conservation Corps, Native Nations, retailers and other interested parties to hold collection events. When hosting events, MRC provides labor, transportation, recycling and publicity.

MRC often combines mattress collection events with events accepting other products to increase convenience for residents, target underserved areas or mitigate illegal dumping.

In 2021, MRC participated in 161 collection events (compared to 61 in 2020). Notably, the events that occurred provided access in 13 rural counties (Alpine, Amador, Del Norte, El Dorado, Imperial, Kings, Lake, Madera, Siskiyou, Sutter, Trinity, Tuolumne and Yuba).

In addition, MRC supported events in areas identified with high per capita rates of illegal dumping – Berkeley, Richmond, Clearlake and Victorville. See [Mitigation of Illegal Mattress Dumping](#) section for more detail.

Two other events were scheduled to take place in San Francisco County but unfortunately, disruptions caused by the COVID-19 pandemic forced them to be cancelled.

Commercial Volume Program (CVP)

MRC provides no-cost transportation and recycling of discarded mattresses from retailers, lodging establishments, educational institutions, healthcare facilities and military bases if they have at least 100 discarded units to be picked up at a single site. Transportation is offered in three ways (see [Commercial Access](#) for more detail):

1. **CVP On-Site Trailers:** If a business generates at least 100 mattresses per month at a particular location, MRC provides a permanent on-site trailer at a specific location. In 2021, MRC increased the number of on-site trailers from 61 to 63. This arrangement works well when a retail chain uses a central distribution center to deliver mattresses that consumers purchased in the chain's multiple retail storefronts and then consolidates back at the distribution center the discarded mattresses that its delivery teams take back from consumers. In this manner, MRC can provide efficient collection service for all of a retailer's storefronts within its local distribution network.
2. **Temporary CVP Site:** For businesses that generate at least 100 units at a time at a particular location, but not on a monthly basis, MRC does not provide a permanent on-site trailer. Instead, MRC dispatches a truck and trailer to the collector when requested and the units are loaded into the trailer while the driver waits. This is referred to as a "live load" pickup. In 2021, MRC provided 170 live load pickups for 62 CVP entities resulting in an 81% increase in live load pickups from the previous year.
3. **Consolidation Locations:** To provide no-cost drop-off for smaller retailers and businesses, MRC positions centrally located trailers where these entities can consolidate the mattresses that they collect. By the end of 2021, MRC had a total of eight strategically placed commercial consolidation locations, an increase of five from 2020.

Small Volume Commercial Loads

To provide no-cost drop-off for commercial sources generating smaller volumes (that is, fewer than 100 units at a time), some permanent collection sites will accept small commercial loads. By the end of 2021, 140 permanent collection sites accepted no-cost drop-off for small commercial loads. To avoid double counting, these locations are counted under the Permanent Collection Site category, and not counted again under the CVP category in [Tables 6](#) and [7](#). See [Commercial Access](#) for more detail.

In order not to undermine mattress renovation, as intended by the Legislature, MRC is communicating with renovators regarding the CVP program. MRC also provides a list of compliant renovators to businesses that are not eligible for CVP transportation services. See the [Reuse](#) section for more detail.

[Table 7](#) shows the total number of collection sites by type from 2017 through 2021. For a complete list of all collection sites and events, see [Appendix B](#).

TABLE 7: Collection Network by Site Type, 2017 Through 2021

Site Type		2017	2018	2019	2020	2021
Permanent Collection Sites	Solid Waste Facilities	133	145	162	172	153
	Mattress Recyclers	12	15	11	14	9
	Nonprofits	6	12	14	17	16
	CRV Recycling Locations	3	7	6	5	3
	Mattress Retailers	5	6	7	7	8
	Mattress Renovators	2	2	7	7	7
	Others	2	3	4	5	27 ⁴
	Total Permanent Collection Sites	163	190	211	227	223
Curbside Bulky Item Collection Programs		9	19	20	21	21
Mattress Collection Events		74	97	152	61	161
Commercial Volume Program (CVP)	CVP On-Site Trailer Site	N/A	19	36	61	63
	Temporary CVP Site (Live Loads)	N/A	0	127	94	170
	Consolidation Locations	5	6	4	3	8

⁴ In 2021, MRC reclassified 16 permanent collection sites from SWFs to public agencies to reflect the type of collection location more accurately.

Collection Site Mattress Management

When adding new collection sites, MRC provides on-site training and guidelines to educate site staff regarding proper handling, efficient stacking techniques and best practices to increase the recyclability of mattresses received. MRC’s Mattress Recycling Program Guidelines (see [Appendix C](#)) are included in all collection site and event contracts.

The guidelines define products eligible and ineligible for recycling and explain how collectors can efficiently load mattresses into trailers. They also describe non-recyclable mattresses (e.g., those that are wet, insect-infested, excessively soiled, etc.) and how to identify bedbug-infested units.

To further assist collection sites in identifying and managing instances of bedbug contamination, MRC offers an online training video about bedbugs that collection site staff can access on demand. See MRC’s [Resources Library](#) for a link to the video.

In 2020, MRC began developing a six-part video series to assist in onboarding new collection sites and their staff. As of this report, MRC has completed five videos (available on MRC’s [Resources Library](#)) that address bedbug identification and management, efficient mattress stacking and loading, effective collection site operations, program and non-program products identification and collection event promotion. These are available in English and Spanish with an accompanying one-page reference document. MRC visits new collection sites as they are being established, and

on average visits existing locations annually. In 2021, MRC staff conducted routine site visits providing collection sites supplemental training and resources. During site visits, staff answer questions, confirm whether the site is following the guidelines, provide updates on how a site may apply to MRC for improvement funds, provide resources on stacking and loading of mattresses to improve efficiency, offer suggestions to maintain the quality of collected mattresses and provide necessary signage, invoicing support, etc.

In 2021, MRC continued its collection site support by awarding collection site improvement funds to nine applicants. MRC awards funds for projects intended to increase the recyclability of mattresses or improve efficiency (such as a covered/paved mattress storage area to keep the units dry and clean, forklift equipment, etc.). See the [Research](#) section for more information.

Mattress Transportation

For each MRC collection site in California, MRC pays for or provides storage containers that are appropriate for the size and location of each facility. MRC uses 53-, 48- and 28-foot trailers, as well as sea containers and roll-off bins for sites with limited space or other logistical constraints. The 53-foot trailer is preferred because it can hold the most mattress units, resulting in a lower per unit transport cost. Roll-off containers, which are the smallest storage option, are the least efficient alternative, but may be the only option for collection sites with small or restricted loading areas. All containers that MRC provides are covered to reduce contamination of the mattresses and eliminate damage from weather.

To provide mattress transportation throughout the state, MRC contracts with mattress recyclers, third-party logistics companies, transportation companies and SWFs to pick up and transport mattresses from specific facilities.

Collection sites that do not transport units using their own equipment will contact a transporter provided by MRC when a full container is ready to be picked up and swapped for an empty one. For sites located in urban areas, MRC transporters have 48 hours to swap a trailer after receiving a request, and up to five days for sites in rural areas. High-volume locations may be assigned a regular pickup schedule to make sure transporters can keep up with the volume. MRC is available to assist with any issues that may arise regarding transportation. Mattresses are bulky and light cargo, and as a result, efficient transportation helps control costs. MRC assigns mattress loads to individual recyclers in an effort to achieve efficiency throughout the collection network.

In 2022, MRC released an RFP for transportation services. We will provide an update in the next annual report.

Mattress Processing and Recycling

Recycler Procedures

After discarded mattresses arrive at a recycling facility, the recycler unloads the container. Mattresses contaminated with bedbugs or putrescible solid waste cannot be recycled and are separated to minimize facility contamination and worker exposure, and then landfilled.

Non-contaminated mattresses then are dismantled. The outer ticking layer is removed so each internal component material can be separated. The dismantling process varies from one recycler to the next, but most use a combination of manual and mechanical processes. Each recyclable material type is separated and sometimes compressed into bales for shipment to buyers. See the [Uses for Recycled Materials](#) section for details regarding what happens to each material type after consolidation at recyclers.

Some recyclers separate and sell high-quality used mattresses or their component materials to renovators, who use them to renovate mattresses for sale in secondary markets.

Uses for Recycled Materials

Recyclers sell the materials reclaimed from used mattresses and foundations for use in manufacturing new products. See the [Program Disposition Data](#) section for quantitative information. Although there were no significant changes in these uses in 2021, MRC continues to invest in research to identify new end markets to increase the program's recycling rate and to help MRC's recyclers become more financially sustainable. MRC's research efforts target many of the product categories discussed below. See the [Research](#) section for more detail.

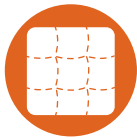


Steel Wire: Most used mattresses contain steel springs, either in the form of innersprings or pocketed (fabric-encased) coils. Likewise, most used foundations contain a steel wire interior structure. The steel from both mattresses and foundations can be shredded or baled for sale in steel scrap markets. Steel mills then purchase the scrap steel and re-melt it for use in manufacturing new steel products, such as appliances, automobiles and building products.

In 2021, scrap metal recyclers continued to reject pocketed coils for recycling because they considered the polypropylene fabric encasing the coils, which amounts to 8% to 10% of the pocketed coil's weight, to be a contaminant. Rather than landfill thousands of tons of pocketed coils, MRC transported this material from all its California recyclers to companies in Fresno, Los Angeles and Stanislaus Counties that removed the fabric and sold the steel to scrap markets.



Foam: The interiors of most mattresses contain one or more layers of polyurethane and/or latex foam. After the outer quilt panel is removed, the recycler separates the inner foam layers for baling and sale to scrap purchasers. Most post-consumer foam is sold to carpet underlayment manufacturers to make carpet padding. The scrap foam is chopped into small pieces, mixed with rebonding adhesive and exposed to steam to cure the mixture. The result is rebond foam that then is cut into thin sheets to make carpet pad. Carpet pad is constructed primarily of post-industrial polyurethane foam, but also may contain a small percentage of used carpet pad, as well as post-consumer mattress foam and quilt panels.



Quilt Panel: The mattress sleep surface (that is, the top layer of a one-sided (“no-flip”) mattress and the top and bottom layers of a two-sided mattress) typically is a composite material that includes a decorative outer fabric (also called ticking), one or more layers of fiber batting, non-woven fabric or foam (polyurethane and/or latex) and a thin backing fabric (usually a non-woven fabric). These layers usually are quilted together. Once the quilt panel has been removed from the mattress, recyclers typically bale it for sale separately from other reclaimed commodities.

Demand for recycled quilt panel is limited for several reasons. First, quilt panels lack consistent construction and input materials. Second, quilt panels are more likely to become contaminated with dirt, water, bodily fluids or other environmental impurities because they are the outermost layer of a mattress. As a result, quilt panel is most commonly sold to carpet underlayment manufacturers, which chop the quilt into small pieces to make carpet pad. In this application, post-consumer quilt panel represents a small percentage of the finished carpet pad.



Foundation Wood: Most consumers use a foundation or box spring underneath their mattress. The foundation raises the sleep surface of the mattress to a comfortable height and helps prolong the life of the mattress by acting as a shock absorber. A typical foundation is composed of a wood frame assembled using nails or staples. A steel wire structure attached to the wood frame by staples or nails provides the spring support for the foundation. Some foundations contain a wood interior structure instead of a steel wire structure. The sides of the foundation typically are covered by a decorative ticking while the top and bottom typically are covered by a non-woven fabric.

To dismantle a foundation, recyclers remove the ticking and non-woven fabric, then shear or shred the unit to separate the metal from the wood. If the wood is free of significant metal or fabric contamination, it can be finely shredded for use as mulch, or burned for energy value in a biomass or waste-to-energy (WTE) facility. Wood is either sold or given away, or recyclers pay a tipping fee for the wood to be made into mulch or alternative daily cover (ADC), or to be burned as biomass fuel.

In 2021, one recycler periodically sent a portion of foundation wood to a SWF that used most of it as mulch and a fraction was used as ADC. In 2022, that recycler sends wood to a biomass facility.



Cotton: Depending on product construction, a mattress may contain other non-woven fiber layers such as cotton. Recyclers separate and bale the reclaimed cotton. Fiber markets for used cotton are limited and depend on whether the reclaimed material is co-mingled with other fibers and prevailing market conditions. End uses for this material include insulation and acoustic panel products for the construction and building industry.



Other Fiber: Many mattresses also contain layers made from one or more other types of fiber. Depending on the construction of the mattress, these fibers may include polyester, rayon and other synthetic fibers, wool, horse and other animal hair, and coconut fiber. Coconut fiber can be composted or added to wood chips for use as ground cover. Nevertheless, recycling options for these other fibers are limited. As a result, most typically are landfilled or, at best, transformed for use in WTE facilities.



Shoddy Felt: Another common layer in mattresses is shoddy felt (also called shoddy pad or just shoddy). This material usually is placed between the metal springs and foam layers to insulate the foam from sharp points on the springs and to keep the foam from working its way into the springs during the life of the mattress. Shoddy is a non-woven material comprised of mixed shredded recycled post-industrial fabric and apparel. Given the mixed nature of the fiber types used to make shoddy which would be cost prohibitive at present to separate into different fiber categories, shoddy is usually landfilled.

In 2021, one recycler sent shoddy felt to a manufacturer that makes textile fillers.



Plastics: Retailers often place the discarded mattresses they collect from consumers in plastic bags (usually polyethylene) so that dirt, bedbugs or other biological materials on the discarded units do not contaminate new units being delivered on the same truck. These bags are frequently on the discarded mattress when it arrives at the recycler. Most recyclers bale and sell this material to plastic recycling companies where the bags are converted into plastic pellets. Manufacturers of new plastic products melt and use this recycled plastic as a feedstock in their manufacturing processes. Potential end uses for these pellets include composite plastic lumber and plastic film products.



Cardboard: Mattress foundations may contain a layer of cardboard that separates the wood base structure from the bottom non-woven fabric. Recyclers bale the cardboard and sell the bales to companies that make chipboard for cereal boxes, corrugated cardboard and other packaging materials.

Materials Management/Waste Hierarchy

MRC and its recyclers implement the program consistently with California's solid waste management hierarchy: source reduction, reuse (including renovation), recycling, composting, biomass, transformation/waste to energy (WTE) and landfill. The following describes MRC activities undertaken for each management method in the hierarchy.

Associated data is provided under the [Program Disposition Data](#) section.

Source Reduction

Healthy, restorative sleep is essential to physical and psychological wellbeing. The mattress industry manufactures durable, comfortable and affordable products to meet those needs. Almost every American consumer will sleep on a mattress for all their life. These are long-term durable goods that consumers use over a multi-year period. MRC's source reduction efforts focus on reducing the environmental footprint of the mattress manufacturing process, encouraging the mattress supply chain to consider end-of-life design issues when designing new products and encouraging consumers to maintain their mattresses properly to extend their useful life.

MRC encourages manufacturers to implement internal continuous improvement processes that will help them measure and reduce both the amount of resources consumed in manufacturing new mattresses and the amount of waste generated from those activities. In addition, MRC has formed committees that are facilitating information sharing across the mattress industry value chain, including mattress manufacturers, component suppliers and recyclers, to improve the recyclability of mattress materials. In 2022, MRC will enhance these efforts by building consumer awareness of mattress care best practices.

Circularity Committee

In 2021, MRC initiated pilot discussions about mattress circularity with suppliers from one segment of the mattress value chain. The objective of the Circularity Committee is to help mattress component suppliers and mattress designers develop products that support recycling.

The Circularity Committee members will meet regularly to:

- Discuss how to improve the circularity of mattresses to achieve waste source reduction and improve total value;
- Share recyclers' experiences with specific materials with suppliers, designers and manufacturers to understand design impacts on end-of-life management;
- Anticipate whether new materials and assembly techniques will require adjustments to recycling infrastructure when a mattress is discarded; and
- Establish consensus circular design principles for the mattress industry.

Sleep Products Sustainability Program

In 2019, MRC launched an initiative called the Sleep Products Sustainability Program (SP2) that is focused on providing manufacturers a process for reducing material waste, water and energy consumption. SP2 helps individual mattress manufacturers analyze and understand the environmental impacts of their products by examining:

- The raw materials they manage and consume in manufacturing and distributing those products;
- The energy, water and other resources needed to manufacture and distribute mattresses, and how to manage and minimize waste products generated at each stage in the manufacturing and distribution process;
- The nature and designs of the products they manufacture; and
- How the products they manufacture today are managed at the end of their useful lives by recyclers.

SP2 helps mattress manufacturers develop methods for improving their businesses, products and processes in light of these factors. For example, these methods identify steps manufacturers can take to reduce their environmental impacts, define metrics for measuring the impact of those changes and learn from best practices. The goal is to help mattress manufacturers create voluntary, practical environmental management systems that can produce continual improvements over time, reinforced by periodic follow-up reviews by MRC.

MRC will evaluate the results of the SP2 initiative in future years and consider whether to expand the program to include mattress retailers and component suppliers.

Program Criteria

SP2 includes methods to train and verify the participant meets the SP2 requirements. A participant must meet the criteria in Table 8 to obtain SP2 certification:

TABLE 8: Sleep Products Sustainability Program Criteria and Requirements

Category	SP2 Criteria	Requirement
Plan	Environmental Policy	Must be written, adopted by management and communicated to staff
	Facility Impact Assessment	Must evaluate activities, their impact on waste and control methods
	Goals and Targets	Must have targets for waste reduction, reviewed by top management
	Measurement of Progress	Must track waste generation and disposition

Category	SP2 Criteria	Requirement
People	Employee Awareness and Engagement	Must train, gather improvement ideas and provide feedback
	Supplier Partnership	Must conduct one supplier project each year to reduce waste
	Best Practice Sharing	Must share best practices in industry at least once per year
Process	Regulatory Compliance	Must be in compliance with all environmental regulations
	Program Verification	Must conduct periodic walk throughs for waste programs
	Corrective and Preventative Actions	Must track corrective actions and review periodically
	Program Resilience	Must plan how to respond to program disruptions

Program Resources

MRC developed the following resources to meet the needs of SP2 participants:

- **Training:** A comprehensive, personalized training for all participants. Offered in-person or virtually (which was especially useful during the pandemic).
- **SP2 Requirements Document:** A concise document detailing the minimum requirements for certification.
- **SP2 Guidance Document:** A comprehensive document that details each of the 11 requirements, providing a description, examples and gap analysis questions.
- **SP2 Resources Website:** A participants-only website that contains program material, archived webinars and downloadable tools to assist with certification.
- **SP2 Newsletter:** A monthly newsletter that provides methods and examples to achieve one of the SP2 requirements.
- **Program Tools:** Downloadable tools to help participants assess, track and make progress towards certification. Tools include facility impact assessment and gap analysis templates, a utility tracking tool, a corrective and preventative action tracking tool and a program verification checklist.
- **Program Case Studies:** Summary documenting certified members' SP2 process to achieve waste and energy reduction goals and other program highlights. Program case studies are available on www.MattressRecyclingCouncil.org.

In 2022, MRC will continue to develop additional resources and online tools to assist participants in the SP2 process.

Program Status

In 2021, three facilities completed SP2 training. One facility received certification and the remaining two facilities are scheduled for certification verification in 2022. Two additional facilities registered for SP2 in 2021 and were trained in early 2022.

In February 2021, MRC held a webinar with accompanying training materials to explain to SP2 participants the program requirements and how to achieve certification.

MRC will continue to assist trained facilities with achieving their SP2 certification and recruit eligible manufacturers that sell mattresses to California residents and businesses.

Program Metrics

MRC uses the following metrics to determine the success of the program:

- **Participant Status:** Participant count at each stage (registration, training, developing, certification, recertification).
- **Waste Diversion:** Qualitative description on waste diversion activities and quantitative data on waste diverted by certified participants (anonymized and aggregated after completing five certifications).
- **Education and Outreach:** Number of impressions or touchpoints with current participants (newsletters, emails, trainings and webinars, etc.), and number of impressions with potential participants (marketing, advertising, webinars, etc.).

Participant Status

Table 9 provides the participant count at each stage of SP2 for 2021.

TABLE 9: Participant Status

Participant Status	2020 Count	2021 Count
Registered/Untrained	1	2
Trained/Developing Program	3	2
Certified	0	1
Recertified	0	0
Total	4	5

Registered/Untrained participants have registered to participate in the program but have not received training. Trained/Developing participants received training and are in the process of working on the SP2 requirements. Participants can be in this stage for six months to one year while evaluating current sustainability activities, identifying opportunities and implementing new practices. Certified participants have met all the requirements and obtained SP2 certification. Recertified participants have recertified their SP2 program at least once.

Waste Diversion

To achieve SP2 certification, each participant must set qualitative goals and quantitative targets for waste reduction and diversion.

The participant certified in 2021 achieved the following waste reduction impacts by combining its existing sustainability efforts with targets developed using SP2 principles:

- Identified quilting transitions as a source of waste in its quilting department. Staff collected production data on the quilting transitions and modified participant's sewing process, reducing waste by 15% so far.
- Reduced average per-mattress waste sent to landfill by 39% (by weight).
- Reduced, reused or recycled 77.5% of its waste profile, an increase of nearly 27 percentage points since joining SP2. This was achieved by applying SP2 principles to their production processes, reducing quilting department waste, identifying production process reuse opportunities and adding recycling outlets for materials previously landfilled.
- Implemented various energy-saving practices and equipment upgrades that reduced per- mattress energy consumption by 30%.

In 2022, MRC will continue to provide in the annual report qualitative descriptions on the waste diversion targets selected by SP2 participants. When five participants have been certified with SP2, anonymized and aggregated waste diversion quantitative data will be reported in future annual reports.

Education and Outreach

To recruit potential participants, MRC publicizes SP2 among mattress manufacturers. In 2021, MRC advertised SP2 in industry trade publications (19 print and digital ads published by two major industry news sources), distributed two promotional emails to SP2 prospects, promoted SP2 in four MRC Highlights newsletters and dedicated a couple of social media posts each month explaining the program and encouraging interest. MRC generated further awareness through a speaking opportunity at the American Home Furnishing Alliance's Sustainability and Regulatory Summit and through media coverage about the first manufacturer to complete the SP2 certification. To further engage those indicating interest, MRC hosted a webinar to provide further details about the SP2 requirements and answer questions. MRC estimates these activities generated 264,274 impressions, as shown in [Table 10](#).

All SP2 announcements, advertisements and outreach materials encouraged readers to visit a dedicated webpage (www.MattressRecyclingCouncil.org/SP2).

In 2021, the webpage received 1,635 views, a 36.8% increase from the previous year, indicating MRC's success in reaching potential participants.

MRC regularly communicates with existing participants to answer questions, provide guidance, schedule training and share tools to help them achieve SP2 certification. This

is accomplished through meetings, phone calls, emails and a monthly newsletter. The newsletter is sent to all registered participants and provides valuable information on one specific SP2 requirement per month to help participants understand the significance of each requirement and how to meet it. In 2021, MRC offered a new webinar for participants that provided a comprehensive look at the steps required to develop their SP2 system for certification. Overall, MRC contacted participants on 152 occasions through email, the webinar and the SP2 newsletter.

TABLE 10: Marketing Tactics and Metrics

Tactic	Impressions	Percentage
Trade Publication Ads (Print and Digital)	160,544	60.8%
News Coverage	79,557	30.1%
Emails	19,408	7.3%
Social Media	4,287	1.6%
Videos	275	0.1%
Events	203	0.1%
Total	264,274	100.00%

Reuse (including Renovation)

Reuse follows source reduction in California’s waste management hierarchy. In mattress waste management, reuse includes mattresses sold in used furniture stores and mattress renovation. Used mattress retailers and mattress renovators were active in California before MRC launched the program and remain active today.

Statewide Renovation Trends

When California enacted SB 254, the Legislature stated its intent that the new law “not undermine existing used mattress recycling, resale, refurbishing, and reuse operations that are in compliance with state and federal law.” According to CalRecycle data, renovators renovated 263,646 units in 2017; 226,068 in 2018; 214,896 in 2019; 210,355 in 2020 and 201,542 in 2021.

The renovated mattress segment is affected by a number of factors. Renovated units tend to be sold at low retail prices, competing directly against low-priced imported mattresses. In recent years, the U.S. mattress industry as a whole has been significantly hurt by low-priced imports of finished mattresses from numerous countries sold at dumped or subsidized prices. Renovators and manufacturers of new low-priced mattresses are especially hurt by these unfairly traded imports.

According to official U.S. import statistics, imported mattresses accounted for nearly 24.8% of the total mattress units shipped in the United States in 2021, placing competitive pressure on renovators and manufacturers at the lower end of the mattress market.

Despite these competitive conditions, MRC has taken a number of actions consistent with the legislative intent. In 2021, seven renovators contracted with MRC to serve as permanent collection sites that receive mattresses directly from the public and commercial entities. Under this arrangement, the renovator may select discarded units it wants to renovate and place the remainder in MRC-provided trailers for transport at MRC's expense to recyclers for processing. MRC pays a handling fee for the discarded units sent to recyclers.

In addition to the discarded units that renovators may cull from the units they collect, renovators in 2021 also purchased 3,132,321 pounds of units and materials from MRC recyclers for reuse and renovation, a 6.7% increase from their 2020 purchases (which in turn were nearly 40% more than such purchases in 2019).

In 2021, MRC provided recyclers a list of renovators that are complying with applicable California and federal bedding requirements (as required by SB 254) and may purchase whole units and materials from recyclers. MRC will update this list for recyclers in 2022 and will continue to monitor the relationships between recyclers and renovators for future annual reports.

According to CalRecycle data, renovators reported that they renovated 201,542 units in 2021. This is a 4% decrease from the 210,355 units reported as renovated in 2020. The decrease can be attributed to several factors, including business closures due to the COVID-19 pandemic, labor shortages, supply chain disruptions and other issues related to the COVID-19 pandemic. Furthermore, during the COVID-19 pandemic, consumers purchased mattresses in boxed form via the internet in unprecedented numbers. Given the nature of their business, renovators do not offer boxed bedding, and therefore did not participate in this surge in online boxed bedding purchases. Finally, the reported data may not be precise, given that 17.9% of registered renovators based the number of units that they reported as renovated in 2021 on estimates, and not on company records (compared to only 8.3% of renovators who estimated or approximated their data in 2020).

Therefore, far from undermining renovators, the statewide program benefits them. Renovators may both cull units from the discards that they collect and purchase whole units and materials from recyclers for renovation. MRC is informing recyclers about renovators that have complied with California law and are thereby eligible to purchase units and materials from recyclers. Renovators that serve as collection sites pay nothing to have residents drop off units at their facilities and then select which of those units to renovate. Those collectors incur no-cost to transport the rejected units to a recycler or landfill. They simply place the rejects in an MRC-provided trailer and MRC pays to have them taken to a recycler. MRC compensates these collectors for the discarded units transported to a recycler for processing.

MRC Recyclers and Renovation

As discussed in the [Recycler Procedures](#) section, some recyclers sell whole mattresses and component materials to renovators. MRC pays recyclers the same to dismantle units, regardless of whether the materials reclaimed from this process are sold to renovators or others in the secondary markets. MRC does not compensate recyclers when they sell whole mattresses directly to renovators. The recycler instead is paid for the unit by the renovator. This financial arrangement benefits both the recycler and renovator, allowing the renovator to buy whole mattresses and components.

Renovators as MRC Permanent Collection Sites

MRC lists California-based renovators that contract to serve as used mattress collection locations on its [Bye Bye Mattress Recycling Locator](#). In 2021, seven renovators served as permanent collection sites for residents, retailers and commercial entities. MRC transports unrenovated units collected at these sites to recyclers for dismantling. In 2021, MRC transported 44,868 units (equivalent to a weight of 2.47 million pounds of material) from these renovators to MRC recyclers. This is an increase of 47% from the 30,502 units MRC transported from renovators to recyclers in 2020.

In 2021, MRC also met with 10 renovators about becoming new permanent collection sites. MRC will continue efforts to identify other renovators that could serve as drop-off points.

Renovators on ByeByeMattress.com

Consistent with California's solid waste management hierarchy and to increase California consumers' access to MRC's collection network, MRC contracts with renovators that comply with applicable California and federal bedding requirements (as required by SB 254) to serve as permanent collection sites. MRC includes these locations on its Bye Bye Mattress Recycling Locator.

Renovators and Program Development

MRC considers the views of renovators and other interested stakeholders when setting program policies. For example, when MRC developed the CIP program, it sought input from the Mattress Advisory Committee (on which the renovator segment is represented) regarding the level of incentive that consumers should receive when dropping off discarded mattresses and foundations at an MRC recycler. After considering different incentive levels, the committee advised MRC that setting the incentive above \$3 per unit could harm renovation. MRC accepted the committee's advice and capped the incentive at \$3 per unit, up to five units per vehicle per day.

In 2021, MRC invited a renovator to observe a mattress collection event to evaluate whether the collected units would be acceptable for renovation. The renovator concluded that servicing collections events would not be economically practical because it would need to incur additional labor and equipment costs without knowing in advance how many acceptable units it would collect.

In 2021, MRC communicated with contracted renovator collectors to minimize the impact of CVP on their supply chain. MRC avoids recruiting CVP participants already serviced by renovators. MRC also provides to CVP entities not eligible for transportation the list of recyclers, collection sites accepting commercial drop-off and renovators that comply with applicable California and federal bedding requirements (as required by SB 254).

Education and Outreach to Renovators

During program development and in subsequent years, MRC has informed all known renovators about their obligations and opportunities under SB 254. Renovators receive the same program updates that MRC sends to retailers and other program participants. Therefore, MRC has implemented the program consistent with both this tier of the waste management hierarchy and the Legislature's intent that the program not undermine used mattress resale, refurbishment and reuse operations.

Recycling

Recycling is the third priority in California's waste management hierarchy. The program is designed to increase the number of discarded mattresses diverted from California's landfills and increase recycling of post-consumer mattress materials. To achieve this result, MRC has established a robust, diverse and geographically accessible mattress collection network that is expanding and continually improving. MRC funds this collection network to improve the recyclability of mattresses and provides enclosed containers to prevent weather damage during storage and transport.

Once a recycler receives a discarded mattress, it dismantles the unit and separates the component materials for sale or use in secondary markets. Materials for which no market exists or that cannot be recycled (because they are contaminated or mixed with other materials) are usually landfilled.

MRC's Plan outlines ten strategies to maximize mattress recycling:

1. **SWF Compensation:** MRC compensates SWFs and other collection locations at negotiated rates for handling mattresses that they accept. MRC also pays for storage containers that SWFs may use to transport the collected units to recyclers for dismantling.
2. **Mattress Retailers (Retailer Take Back Obligation):** Mattress retailers must, upon request, pick up a consumer's discarded mattress at no-cost when they deliver a new mattress. This is an important way for California consumers to access the MRC network in a convenient manner. Furthermore, by diverting mattresses from the ordinary solid waste collection system in this manner, fewer mattresses are contaminated when they are collected and mixed with other municipal solid waste and more mattresses can be recycled. MRC works with these retailers to recycle mattresses through the CVP or direct drop-off at an MRC recycler or collection site.

3. **No-Cost Retailer Recycling:** Retailers can recycle mattresses they pick up through the retailer take back obligation at no-cost through MRC's program. See [Mattress Collection](#) and [Retailer Access](#) for more detail.
4. **No-Cost Business Recycling (Commercial Entities):** Commercial entities (such as hotels and educational institutions) can recycle their mattresses at no-cost through the program. See the [Mattress Collection](#) and [Commercial Volume Program](#) sections for more detail.
5. **No-Cost Consumer Drop Offs at SWFs:** California residents may drop off mattresses at no-cost at MRC collection locations, which include 153 SWFs statewide as well as 70 other convenient locations. See the [Mattress Collection](#) section for more detail.
6. **Consumer Incentive:** Eight recycling facilities and one permanent collection site pay an MRC-funded incentive to California residents that deliver discarded mattresses directly to their location. The incentive is \$3 per unit, limited to five units per vehicle per day. See [Consumer Incentive Payment](#) for more detail.
7. **MRC Recyclers' Target:** MRC's recyclers are responsible for dismantling discarded mattresses and foundations, selling or otherwise identifying a use for the reclaimed materials in secondary markets, and disposing of the waste or otherwise unrecyclable material. A recycler has financial incentives to recycle as much of a mattress as it can because it keeps the revenue it earns from the sale of those materials and incurs costs when sending waste and unrecyclable materials to landfills. To further incentivize the amount of mattress materials recycled through the program, MRC's recyclers are expected to recycle 75% by weight of the units they process, but some recyclers have encountered difficulty meeting this requirement. See [Program Disposition Data](#) for more detail.
8. **Mitigate Illegal Dumping:** MRC compensates entities participating in its Illegally Dumped Mattress Collection Initiative for providing data about the number of illegally dumped mattresses they collect in their communities. This information identifies those areas of the state where illegally dumped mattresses are most prevalent and guides MRC's efforts to mitigate illegal dumping activity. See [Mitigation of Illegal Mattress Dumping](#) for more detail.
9. **Prevent Bedbug and Other Contamination:** A mattress may not be recyclable if it is wet, heavily soiled or contaminated by bedbugs. Although contamination affects relatively few units, MRC educates recyclers and collection sites on how to prevent and properly manage bedbug and other contamination, and thereby increase the amount of mattress materials that can be recycled annually. See [Collection Site Mattress Management](#) and [Recycler Procedures](#) for more detail.

10. **Research on Better Markets for Select Materials:** MRC undertakes short-term, high-impact projects that can increase the amount of wood, fiber and pocketed coils that can be recycled, thereby increasing MRC's overall recycling rate. See [Research](#) for more detail.

Composting

Composting is a form of recycling and falls at the same level in the waste management hierarchy. Coconut fiber from mattresses can be composted. The composting facility grinds the fiber to reduce its size to between 4 inches and 6 inches in length, and mixes it with green waste to compost for four to six months. The final compost product is used in commercial agricultural and home gardening applications. In 2021, one MRC recycler sent 8,020 pounds of coconut fiber to compost facilities.

Although foundation wood is also theoretically appropriate for composting, MRC's recyclers processed no foundation wood into composting material in 2021.

Biomass

California's solid waste management hierarchy considers biomass to be recycling that is preferred over the transformation of solid waste through WTE facilities or landfill.

In 2021, four MRC recyclers sent 3,499,550 pounds of wood to biomass. They chose this approach either because it was financially more attractive than incurring the cost both to transport the wood to a mulcher and pay the mulching operation's tipping fee or because local mulching companies rejected the material due to metal contamination.

Biomass may not be a viable long-term recycling option for foundation wood. Low energy prices and environmental regulations may cause biomass plants that are currently accessible to MRC's recyclers to close in the coming years. Consequently, in 2022, MRC will continue research to identify alternative markets for post-consumer foundation wood. Details on this effort are found in [Research](#).

Transformation (WTE)

In 2021, five MRC recyclers sent incidental loads of pocketed coils (that is, steel springs encased in polypropylene fabric) to nearby WTE facilities when the only pocketed coil processor in the state reached capacity. The WTE facilities consumed approximately 142,766 pounds of fabric. The metal coils (approximately 1,641,809 pounds), which did not burn, were recycled. Although MRC understands that California considers the transformation of solid waste through WTE facilities to be a form of disposal, diverting material for use in WTE facilities is preferable to landfilling the pocketed coils for two reasons:

1. After the WTE burned the pocketed coils, the metal was magnetically extracted and recycled.
2. The heat from the burning polypropylene was used to generate electricity.

Both of these benefits would have been irretrievably lost had this material instead been landfilled.

Details on pocketed coil deconstruction can be found in [Research](#).

Only two WTE facilities remain in California. Furthermore, MRC is diligently seeking to identify better ways to dismantle and use some of the hard-to-recycle mattress materials (wood, fiber and pocketed coils). For these reasons, MRC anticipates that post-consumer mattress material sent to WTE facilities will diminish in future years.

Landfill

Under their contracts with MRC, recyclers are expected to recycle 75% by weight of the units they process, although that may not always be feasible. MRC recyclers dispose of non-recyclable materials and residue in environmentally safe landfills. This material may include entire mattresses or foundations and mattress materials that:

- Are severely damaged or twisted;
- Are wet, frozen or heavily soiled;
- Are infested with bedbugs, other living organisms or other biological contaminants that render the unit either unsafe to process or make its constituent materials unmarketable; or
- Currently have no financially viable market.

MRC recyclers do not track landfill disposal data by material type, making it impossible for MRC to provide data regarding the exact quantity of specific materials that they landfilled in 2021. However, given that recyclers landfilled some whole units, as well as separated materials, MRC assumes that they landfilled at least some quantity of every mattress material type (e.g., steel, foam, fiber and wood). MRC recyclers landfilled 20,410,869 pounds of material in 2021, an increase of 6% from 2020. This is consistent with the trend in the overall weight of outbound materials (recycled and disposed), which also increased by 6% between 2020 and 2021.

In 2021, MRC conducted a mattress recycling waste characterization study in 2021 that quantified the most commonly disposed mattress materials and identified strategies for reducing such waste so that more of each mattress can be recycled. Details on the waste characterization study can be found in [Research](#).

Coordination with Existing Infrastructure

MRC must coordinate with existing used mattress collection programs and recycling programs, including nonprofits, and meet the requirement of Cal. Pub. Res. Code § 42987.1. Since 2016, MRC has demonstrated year-over-year growth in the collection network, increasing the number of collection sites, bulky item collection programs, events and CVP activity. See [Collection Site Types](#) for more detail.

Existing Used Mattress Collection Programs

Solid Waste Facilities

In 2021, MRC signed contracts with two additional permitted SWFs, bringing the collection network's cumulative total of participating SWFs to 153. To expand participation from this segment of the waste industry, MRC identified potential new locations from the list of SWFs that report landfilled mattresses to CalRecycle. MRC contacted viable SWFs on the list that were not already part of our collection network to explain the benefits of working with MRC. As a result of these and other recruitment efforts, MRC has added two permitted SWFs to the collection network.

Bulky Item Collection Programs

In 2021, MRC used data from a variety of sources to target additional curbside bulky item collection programs that could participate in the program. To further coordinate with existing used mattress collection programs and increase consumer access to no-cost recycling in California, MRC contracts with municipalities and franchise haulers that provide curbside bulky item pickup at no additional cost. By the end of 2021, 21 bulky item programs and 55 SWFs that consolidate mattresses collected at curbside in an MRC-provided container have joined the collection network, an increase of 11 from 2020.

In 2022, MRC will continue efforts to target additional bulky item collection programs that could participate with MRC.

Retailer Take Back

Many mattress retailers collected units from their customers before the program launched. MRC leverages this pre-existing practice by working with retailers to bring these mattresses to MRC's recyclers, either by direct drop-off or through the CVP. This practice benefits both the mattress consumer and retailer and increases the volume of mattresses diverted from landfills.

Retailer take back requirements expanded in 2021 to include mattresses delivered to a consumer by common carrier. MRC works with these retailers to recycle mattresses through the CVP or direct drop-off at an MRC recycler or collection site.

Collecting mattresses directly from retailers also increases the likelihood that the collected mattress will be recyclable, as compared to units obtained from SWFs and bulky item collection programs. When mattresses are mixed with regular trash and other municipal solid waste, they can be crushed and contaminated to the point that few or no parts of the units can be recycled. Discarded units obtained directly from retailers tend to be dry and cleaner, allowing the recycler to reclaim more and better-quality materials that can command higher prices.

Other Relevant Parties

MRC further uses the existing solid waste infrastructure to expand its collection network by:

- Coordinating with municipalities and franchise haulers to hold mattress collection events; and
- Contracting with CRV recycling centers, Local Conservation Corps, Native Nations, nonprofits, retailers and mattress renovators to act as collection locations.

Existing Recycling Programs, Including Nonprofit Mattress Recyclers

In April 2015, MRC requested proposals to provide transportation and recycling services at locations throughout the state. As part of this process, MRC contacted all known mattress recyclers in California (including nonprofit recyclers) and publicized the request by posting it on MRC's website. MRC also visited all active for-profit and nonprofit mattress recyclers in California to assess their capabilities, interest in participating in the program and future plans. Among the companies that responded to our request were three existing nonprofit and 11 for-profit recyclers. After evaluating the proposals based on the price offered to provide the requested recycling services, recycling experience, quality of proposal and facility capabilities, MRC awarded contracts to six recyclers (including four for-profits and two nonprofits). Five were existing mattress recyclers and one was an existing recycler of other products.

Since the program launched in 2015, MRC's recycler network has evolved. Several of the initial recyclers changed or added facility locations, others are no longer under contract with MRC and MRC has added several new recyclers as the program has grown.

In December 2017, MRC requested proposals to better serve the San Francisco Bay Area, Fresno, the city of Los Angeles, Los Angeles County and Orange County. Likewise, in October 2018, MRC requested proposals to serve the city of Fresno or Fresno County, Tulare County, Kings County or Madera County. Each of the recyclers that MRC added in 2017 and 2018 had experience recycling other products, both in California and elsewhere.

In deciding whether to award recycling contracts, MRC has consistently considered the same factors: price, recycling experience, quality of proposal and facility capabilities. As of December 31, 2021, six MRC recyclers operated nine facilities (including three operated by a nonprofit). See [Appendix B](#) for a list of MRC's existing recyclers (and their locations). In coming years, MRC intends to request new proposals for all existing contracts in the state.

MRC's Coordination with Existing Mattress Collectors and Recyclers to Efficiently Deliver Services

As MRC established and expanded its collection and recycling network, it sought to deliver services efficiently and minimize duplication of effort by applying the following principles:

- To bring large quantities of discarded units into the program efficiently, MRC leverages existing retailer take back practices and contracts with California's existing solid waste collection infrastructure to become convenient no-cost mattress collection sites;
- MRC strategically selects collectors and recyclers to build a network that both provides California residents with statewide access to recycling services and minimizes transportation costs.

Therefore, in building its mattress collection and recycling network, MRC has succeeded in coordinating with existing used mattress collection and recycling entities, including nonprofits, and has supported the broader California recycling community by contracting with existing facilities that collect and recycle mattresses and other products.

Prioritization of In-State Processing Facilities

In 2021, MRC only used in-state processing facilities to recycle program mattresses. See [Appendix B](#) for the list of MRC recyclers. In 2022, MRC does not intend to use any out-of-state processing facilities.

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Program Objectives and Activities

CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS

14 CCR § 18962(a)(2)(B) — Describe how the program will meet the requirements of subdivisions (d), (g), (i), (j), (k), (l), (m), (o), and (p) of section 42987.1 of the Public Resources Code.

14 CCR § 18964(b)(8) — Description of objectives and activities based on the used mattress recovery and recycling plan, per section 18962(a)(2). State objectives from the approved plan and describe progress toward achieving those objectives during the reporting period. Describe any adjustments to objectives stated in the approved plan that may be made for the upcoming reporting period and accompanying rationale for those changes. If any changes are significant or material, as defined, the mattress recycling organization shall amend and resubmit its plan for approval by the department.

14 CCR § 18964(b)(8)(A) — Quantitative information on subdivisions (b), (c), (d), (e), (f), (g), and (j) of section 42990.1 of the Public Resources Code, including conversion factor(s), if used. When describing the uses for the recycled materials, the annual report shall identify the secondary markets to which those materials are sold, and potential end uses of those materials.

14 CCR § 18964(b)(8)(B) — Qualitative and/or quantitative information on subdivisions (g), (l), and (m) of section 42987.1 of the Public Resources Code.

14 CCR § 18964(b)(13) — Good faith effort. For annual reports submitted on and after July 1, 2019, a demonstration of good faith effort with the state mattress recycling goals established pursuant to section 42987.5 (b) of the Public Resources Code.

Cal. Pub. Res. Code § 42987.1(h) — A program performance measurement that shall collect program data for the purpose of the annual report. The information shall include:

- (1) A methodology for estimating the amount of mattresses sold in the state, used mattresses available for collection in the state, and for quantifying the number of used mattresses collected and recycled in the state.
- (2) A methodology for determining mattresses sold in the state by the manufacturers and renovators of the mattress recycling organization.

Cal. Pub. Res. Code § 42987.1(k) — Establishment of a financial incentive to encourage parties to collect for recycling used mattresses discarded or illegally dumped in the state.

Cal. Pub. Res. Code § 42987.1(m) — Developing strategies, in consultation with the California Environmental Protection Agency's Environmental Justice Task Force and other relevant parties, for collecting used mattresses for recycling in areas and communities that face unique challenges associated with proper waste management such as poverty, language barriers, and illegal mattress dumping.

Cal. Pub. Res. Code § 42987.5(a)(1)(B) — The state mattress recycling goals.

Cal. Pub. Res. Code § 42987.5(a)(1)(C) — On or before July 1, 2020, metrics and goals for increasing consumer convenience for used mattress dropoff, disposal, and recycling in a way that, notwithstanding this subdivision, applies to the entire state regardless of socioeconomic conditions.

Cal. Pub. Res. Code § 42987.5(a)(1)(D) — On or before January 1, 2021, convenience goals to be effective January 1, 2022, specific to each of the following:

- (i) (I) Consumer access to the program, including at least one permanent mattress dropoff location in each county. The requirement to have at least one permanent mattress dropoff location in each county shall not apply to a county with a population of less than 2,000 people as long as the organization continues to provide at least two collection events in the county each year. The department may require additional dropoff locations to ensure that consumers have sufficient convenient access to dropoff locations.
 - (II) The mattress recycling organization shall provide no-cost freight services to any mattress retailer, health care facility, educational facility, military base, or lodging establishment that has at least 100 used mattresses to pick up at one time.
- (ii) Retailer access to the program.

Cal. Pub. Res. Code § 42987.5(b) — Beginning July 1, 2019, and annually thereafter, the annual report required pursuant to Section 42990.1 shall demonstrate the mattress recycling organization's good faith effort to comply with the goals established pursuant to this section.

Cal. Pub. Res. Code § 42990.1(b) — The quantity of mattresses disposed of in solid waste landfills.

Cal. Pub. Res. Code § 42990.1(c) — The quantity of discarded used mattresses collected for recycling in the program.

Cal. Pub. Res. Code § 42990.1(d) — The quantity of used mattresses collected for recycling from different categories of sources.

Cal. Pub. Res. Code § 42990.1(e) — The quantity of each category of materials recycled.

Cal. Pub. Res. Code § 42990.1(g) — The quantity of otherwise disposed of materials.

Cal. Pub. Res. Code § 42990.1 (j) — The total volume, number, and weight of used mattresses collected recycled, renovated, and reused in this state during the preceding calendar year, including any conversion factor used to determine the number of mattresses recovered.

Cal. Pub. Res. Code § 42990.1 (l) — For reports submitted on and after April 1, 2020, a demonstration of good faith effort with the state mattress recycling goals established pursuant to Section 42987.5.

Cal. Pub. Res. Code § 42990.1 (m) — For reports submitted on and after July 1, 2021, all of the following:

- (1) A report on activities, which the mattress recycling organization shall undertake, to meet consumer and retailer accessibility goals, and on the progress the organization has made in meeting those goals, and on the organization's planned efforts to meet those goals. Factors to be considered may include, but are not limited to, availability of retailer take-back options, proximity to recyclers and no-cost collection points, availability of no-cost local curbside collections services, and proximity to collection events.

Cal. Pub. Res. Code § 42990.1(o) — For reports submitted after January 1, 2020, the progress toward attainment of the goals included in the organization's mattress recycling plan submitted pursuant to Section 42987.1.

Program Objectives and Activities

Convenience

Pursuant to Cal. Pub. Res. Code § 42987.5(a)(1)(D), CalRecycle requires MRC to meet goals related to consumer convenience, no-cost freight services and retailer convenience. MRC’s efforts to achieve the newly established goals are discussed in the [Residential Access](#) and [Commercial Access](#) sections.

In 2021, MRC contracted with Customer Analytics, a demographic analytics consulting firm, to evaluate the extent to which its collection network is accessible to California residents and retailers. Customer Analytics measured access for all California residents including those living in rural counties and environmental justice communities to MRC’s collection network using a 15-mile benchmark. For these purposes, the program’s mattress collection network refers to all drop-off locations in MRC’s collection network (recyclers, collection sites, collection events) and curbside bulky item programs that send their mattresses to MRC recyclers for dismantling.

In its convenience analysis, Customer Analytics first considered only the permanent collection network (collection sites, recyclers and curbside bulky item collection programs) to measure whether MRC had met the goals CalRecycle has set, and separately included metrics that incorporate events for continuity with past annual reports. For a full description of the methodology used, see [Appendix D](#).

Table 11 shows the percentage of all California residents living within 15 miles of MRC’s collection network in 2021 with regard to both MRC’s permanent collection network and entire collection network (that is, including collection events). See [Residential Access](#) section for further details.

TABLE 11: Percentage of California Residents Living Within 15 Miles of MRC’s Collection Network

Population Category	Permanent Collection Network Only	Permanent Collection Network & Collection Events
All Residents	96.5%	99.1%
Residents in Rural Counties	93.4%	95.6%
Residents in Environmental Justice Communities	97.4%	99.7%

Customer Analytics evaluated retailers’ access to MRC’s permanent collection network by measuring the percent of California’s population that lives near elements of the network that accept discarded mattresses collected by retailers.

This metric represents retailers’ access to MRC’s collection network because retailers often collect discarded units from consumers’ residences when they deliver new purchases and need accessible drop-off locations for those discarded units. As shown in Table 12, the analysis used a radius of 20 miles for urban counties and 40 miles for rural counties. See the [Commercial Access](#) section for further details.

TABLE 12: Percentage of California Residents Living Within 20 Miles and 40 Miles of MRC’s Collection Network for Retailers

Distance from Collection Network for Retailers	Percent of Residents
Urban: All Residents Within 20 Miles	99.1%
Rural: All Residents within 40 Miles	99.4%

Residential Access

CalRecycle’s goals established pursuant to Cal. Pub. Res. Code § 42987.5(a)(1)(D) (i)(I) require that by 2024, the MRC shall increase consumer convenience to 94%. In 2021, MRC exceeded this goal, as 96.5% of California’s residents lived within 15 miles of MRC’s permanent collection network, which includes recyclers, collection sites and curbside bulky item collection programs. Including collection events statewide access increases to 99.1%.

In addition, CalRecycle’s goals require that MRC establish at least one permanent mattress drop-off location in each county in California by January 1, 2022. The requirement does not apply to counties with populations of fewer than 2,000; in those counties, the law requires two collection events annually.

In 2021, MRC’s permanent collection network included permanent collection sites in 56 of 58 counties. San Francisco County and Trinity County did not have a permanent collection site. However, in early 2022, MRC established one permanent collection site in both counties. See [Good Faith Effort](#) for more detail. In 2021, Alpine County was the only county with a population of less than 2,000 people. MRC established its first permanent collection site in that county in 2021 and also held two collection events during the year.

This analysis, however, understates the access that California residents have to no-cost mattress recycling because it does not take into consideration the impact of the retailer take back obligation. As discussed more fully in the [Program Collection, Transportation and Processing](#) chapter, a retailer that delivers a mattress to its customer must offer to pick up the customer’s discarded mattress at no cost. The retailer take back obligation provides another important alternative for consumers to access the program.

[Appendix B](#) contains a list of all locations in MRC’s mattress collection network.

Underserved Areas

The 2020 convenience analysis showed that more than 96% of California residents had access to the program’s permanent collection options and collection events. As a part of that analysis, MRC decided to explore how to improve access in Contra Costa, Placer and Stanislaus Counties. Table 13 describes MRC’s progress towards these goals in 2021.

TABLE 13: 2021 Activities in Selected Counties

County	Progress Made in 2021
Contra Costa	MRC attempted to recruit three solid waste facilities (SWFs) in hopes that at least one would become the county’s second collection site. In addition, MRC supported 10 collection events.
Placer	MRC continued to work with the county’s existing collection site and attempted to recruit at one county-owned SWF to become a second site. In addition, MRC supported three collection events in the county.
Stanislaus	MRC attempted to recruit another SWF to become the county’s third collection site.

Next Steps

In 2021, Customer Analytics’ analysis showed that more than 99% of California residents have access to the program’s permanent collection options and collection events. Based on that analysis, MRC decided to target San Bernardino, San Diego and Tulare Counties to improve access in the future.

Challenges to Expanding the Collection Network

In 2021, the COVID-19 pandemic disrupted MRC’s collection network, resulting in suspended collection events and delayed logistics at collection sites. Two of the counties that experienced COVID-19 related disruptions were San Francisco and Trinity counties. See [Good Faith Effort](#) for more detail.

An ongoing challenge that MRC faces is that some SWFs refuse to become a no-cost collection site because they make money by charging residents to dispose of their mattresses. Under California law, MRC will recycle mattresses collected by a SWF only if it collects those units without charge to the resident. In exchange, MRC pays a participating SWF a reasonable amount for accepting, collecting, storing, transporting and handling discarded units. MRC’s negotiated compensation is intended to cover the SWF’s direct costs to provide these services. In addition to being paid to handle units, a participating SWF also avoids the cost of paying to landfill those units or consuming its valuable landfill space to bury units that it sends to MRC recyclers.

Some SWFs, however, currently charge exceedingly high disposal fees for mattresses (up to \$58 and perhaps more per unit). Although MRC is prepared to compensate these SWFs for the reasonable costs they incur in handling mattresses, MRC will not pay

them the same high rates that they currently charge consumers. For this reason, some SWFs choose not to participate in the program.

MRC anticipates that if not all SWFs participate, the program's ability to increase the number of units collected annually will be limited.

In addition to SWFs that are influenced by financial motivations, other SWFs do not participate in the program because:

- They lack internal resources to review and complete the contracting process.
- A franchise hauler that operates a SWF and currently has a multi-year contract with the local municipality it serves may not be able to negotiate to become a permanent collection site while that contract remains in effect.
- They lack the logistical capability to participate in the program (e.g., the facility lacks space for a 53-foot trailer; have insufficient labor to collect, store, transport and handle the units for MRC or lack appropriate loading equipment).
- They receive very few discarded units.

When these obstacles are encountered, MRC has developed innovative solutions by working with alternative collection entities, including:

- California Redemption Value (CRV) locations;
- Nonprofits, including Goodwill, Salvation Army, and Habitat for Humanity;
- Local California Conservation Corps, which provide both permanent collection sites and event staffing for community collection events;
- Mattress retailers that allow the public to drop off discarded units at no cost; and
- Local businesses that allow the public to drop off discarded units at no cost.

MRC is prepared to customize its relationship with a potential collection site to take into account its specific logistical and other constraints to encourage them to join its permanent collection network and expand residential access.

Rural County Access

MRC dedicates significant resources to making the program accessible to rural county residents. MRC meets regularly with the Environmental Services Joint Powers Authority (ESJPA) to provide updates, coordinate with stakeholders and discuss strategies and ideas. In rural areas where recruiting a SWF as a collection site may not be an option, MRC will work with alternative types of collection sites described in the [Residential Access](#) section, or by hosting local collection events.

For purposes of this report, MRC has defined a rural county using the definition set forth in Cal. Pub. Res. Code § 40184, which in general defines a rural county as one that disposes of less than 200,000 tons of waste annually. A county may be defined as

rural one year and not the next, which complicates year-over-year comparisons, but the majority of counties defined as rural in 2020 also met that definition in 2021. Based on 2020 waste disposal data collected by CalRecycle (the most recent data available at the time this report was submitted), MRC considers the following 31 counties to be rural for purposes of 2021: Alpine, Amador, Butte, Calaveras, Colusa, Del Norte, El Dorado, Glenn, Humboldt, Imperial, Inyo, Kings, Lake, Lassen, Madera, Mariposa, Mendocino, Modoc, Mono, Napa, Nevada, Plumas, San Benito, Sierra, Siskiyou, Sutter, Tehama, Trinity, Tuolumne, Yolo and Yuba.

In 2021, rural counties covered 46.1% of the state’s geographic area but accounted for only 5.8% of its population. MRC’s permanent collection network (collection sites, recyclers and curbside bulky item collection programs) served 30 of the 31 rural counties, with Trinity County being the only county not served in this manner. Trinity County hosted one collection event and as a result, all 31 rural counties had at least one no-cost drop-off option for their residents in 2021. Furthermore, in 2022, Trinity County joined the permanent collection network by offering a permanent collection site to its residents.

In 2021, 93.4% of California’s rural residents were located within 15 miles of MRC’s permanent collection network. When including collection events, rural county accessibility increases to 95.6%.

California residents in rural counties are accustomed to driving longer distances for services, such as hospitals and grocery stores, when compared to urban residents. With this in mind, MRC also analyzed how many rural county residents were within 25 miles of MRC’s collection network. That analysis shows that 97.7% of California’s rural county population lives within 25 miles of the program’s permanent collection network, demonstrating the program’s success in providing access to mattress recycling in rural counties. Including collection events, the access increases to 98.6%.

In 2020, MRC used analysis prepared by Customer Analytics to identify rural counties that would benefit from increased network access. Table 14 describes MRC’s progress toward that goal in 2021.

TABLE 14: 2021 Activities in Selected Rural Counties

County	Progress Made in 2021
Alpine	MRC established one new collection site and served two collection events.
El Dorado	MRC established one new collection site and served two collection events.
Trinity	MRC served one collection event and attempted to recruit a new collection site. In 2022, MRC established one new collection site.

Based on Customer Analytics’ 2021 analysis, MRC will explore how network access can be further improved in Calaveras, Humboldt and Plumas Counties in 2022. MRC will consider stakeholder feedback in evaluating options for increasing access in these areas.

Some stakeholders have also noted that permanent collection sites in some rural counties are not open daily and have urged MRC to persuade those sites to extend their hours of operation. In response, MRC worked with an existing permanent collection site in Del Norte County to expand days of operation from two days per week to seven days per week; however, five days require an appointment for drop-off. MRC will continue to seek to improve accessibility in other rural areas.

Environmental Justice Community Access

Cal Pub. Res. Code § 42987.1(m) requires that MRC develop strategies for collecting used mattresses for recycling from “areas and communities that face unique challenges associated with proper waste management such as poverty, language barriers and illegal mattress dumping.” Pursuant to this requirement, MRC has consulted with the California Environmental Protection Agency’s (CalEPA) Environmental Justice Task Force (EJ Task Force) and other stakeholders. MRC has identified the relevant communities (which we refer to as “EJ communities”) using CalEPA’s CalEnviroScreen 4.0 — an environmental mapping program that identifies California communities by census tract that are disproportionately burdened by and vulnerable to multiple sources of pollution, taking into account indicators such as poverty and linguistic isolation. (A census tract is a small geographic area defined for statistical purposes by the U.S. Census Bureau.)

In 2021, 97.4% of Californians who resided in EJ communities lived within 15 miles of MRC’s permanent collection network (recyclers, collection sites and curbside bulky item collection). This number increases to 99.7% when collection events are included. These percentages understate actual access since they do not take into account when a retailer that delivers a new mattress to a California consumer offers to take back a consumer’s discarded unit at no cost, which is an additional and important way that residents may access the program.

See [Appendix D](#) for a more detailed explanation of Customer Analytics’ methodology for identifying EJ communities and evaluating their access.

Collection Strategies

MRC collects used mattresses from residents through four channels (retailer take back, permanent collection sites, curbside bulky item collection and collection events). MRC recognizes not every resident has the means to transport a mattress, which may be especially true for residents in EJ communities. Therefore, curbside bulky item collection, in addition to the retailer’s obligation to take back discarded mattresses, is an important part of MRC’s strategy for collecting discarded mattresses in EJ communities.

MRC maintains a directory on ByeByeMattress.com of communities that offer at least one free pickup per year as part of their curbside bulky item collection services. MRC’s consumer education materials and advertising also encourage residents to ask their local government how bulky items are collected in their area. Of the 76 permanent

collection sites accepting units from the curbside bulky item collection programs in 2021, 46 served EJ communities. Of those, 43.5% (20 of 46) served curbside bulky item collection programs that provided no-cost collection to multifamily housing complexes.

MRC actively uses collection events as another collection channel in EJ communities. MRC does this because past analysis suggests that illegal mattress dumping may be less prevalent near collection events. Collection events can also reduce the distance a resident must travel to access the program. In 2021, 73 of MRC’s 161 collection events took place in EJ communities, and 141 events were within 15 miles of EJ communities.

Underserved Environmental Justice Communities

In MRC’s 2020 Annual Report, we reported that we would seek to improve access to the program for residents living in Imperial, Kings and Santa Clara Counties. Table 15 describes MRC’s progress toward that goal in 2021.

TABLE 15: 2021 Activities in Counties Selected for EJ

County	Activity
Imperial County	MRC attempted to recruit two landfills to become collection sites and encouraged the county to participate in the Illegally Dumped Mattress Collection Initiative (Initiative). MRC also supported one collection event in Calipatria.
Kings County	MRC supported three collection events in Kings County and attempted to recruit one public works yard and one solid waste facility to become collection sites. MRC also worked with Kings Waste and Recycling Authority to develop bilingual outreach material in October 2021.
Santa Clara County	MRC provided the County with bilingual outreach materials for an established collection site. MRC also served three collection events and attempted to recruit at four landfills to be collection sites.

Based on our most recent convenience analysis using CalEnviroScreen data, MRC intends to explore where we can improve access in Contra Costa, Los Angeles and Stanislaus Counties in 2022. MRC will provide an update on these efforts in the next annual report.

Illegal Dumping Mitigation in EJ Communities

Since MRC launched the Initiative in 2016, participation has grown significantly, leading to valuable data collection throughout the state. In 2021, Customer Analytics used this data to identify the amount of illegally dumped units collected out of the public right-of-way in EJ communities. As a result, Customer Analytics estimates that 30,977 units or 42.2% of the total amount of mattresses collected in the Initiative in 2021 were reported from EJ communities.

In Spring 2021, MRC funded three projects to address illegal dumping, two of which involved identified EJ communities in the cities of San Jose and Berkeley. The city of Berkeley piloted an education and outreach campaign, as well as a curbside collection program for multifamily housing complexes with nine or fewer units. The city of San Jose tested enforcement mechanisms at four multifamily housing complexes and implemented a resident awareness outreach campaign promoting the city's junk pickup program. See [Mitigation of Illegal Mattress Dumping](#) section for further detail on the Initiative and these projects.

EJ-Focused Conferences and Working Groups

In 2021, MRC sponsored or participated in a variety of conferences to gain and share knowledge about illegal dumping as well as the challenges EJ community leaders face with educating their residents about and encouraging them to use available recycling options, including the following:

- Alameda County Statewide Illegal Dumping Conference (April)
- California Resource and Recovery Association (August)
- Central California Environmental Justice Roots of Resistance Conference (October)
- Keep America Beautiful National Conference (November)
- Southern California Waste Management Forum (November)
- Tribal EPA Region 9 Conference (November)
- National Zero Waste Conference (December)

Attending these events also allows MRC to make community leaders and influencers more aware of resources they can access to promote mattress recycling and to gather feedback to improve our education and outreach. The stakeholders MRC meets through these events also help us expand the collection network.

For similar reasons, MRC communicates with working groups, such as task forces and community-based organizations. Engaging with these groups allows MRC to learn about new initiatives aimed at communities burdened by multiple sources of pollution or disproportionately vulnerable to the effects of pollution. In 2021, MRC worked with the following:

- CalRecycle and CalEPA EJ Task Force
- Identifying Violations Affecting Neighborhoods (serving Fresno, Imperial, Kern, Kings and Tulare Counties)
- Central California Environmental Justice Network (CCEJN)

MRC provided each of these groups a video series demonstrating the registration and reporting processes for the Initiative, the MRC white paper “Best Practices in Addressing Illegal Dumping of Durable Waste — A Guide for Policy Makers” and the illegal dumping mitigation lesson plan activities “Don’t Dump It, Recycle It.” MRC also partnered with

CCEJN and Sequoia Community Conservation Corps to support a collection event in Tulare County. MRC provided CCEJN with resources to promote the event and will continue to collaborate with CCEJN and Local Conservation Corps in the future.

Education and Outreach

The data MRC uses to identify EJ communities also largely influences where MRC concentrates its efforts in contacting local officials and media, as well as where MRC advertises. Specifically in 2021, MRC:

- Provided information to mayors, city council members, county officials and Council of Governments to promote mattress recycling options with their residents.
- Provided permanent collection sites and event hosts with publicity toolkits to educate their residents about mattress recycling.
- Encouraged media to cover mattress recycling and submitted op-eds and letters to the editor.
- Encouraged public service announcement directors to use the “Stop Illegal Dumping” and “Break Up the Right Way with Your Old Mattress” campaign materials.
- Emailed new homeowners and renters about their mattress disposal options (retailer take-back, mattress drop-off sites or their local curbside bulky item collection program).
- Used results of Spanish-speaking household surveys to develop the “Break Up the Right Way With Your Old Mattress” PSA and guide 2022 advertising campaign development and media plan.
- Placed ads with minority-owned media and media with large Black, Latino and Asian-Pacific Islander audiences. MRC translated advertisements to Spanish and various Asian languages as needed.

Additionally, to overcome language barriers, MRC uses multicultural outreach consultants to advise us how to communicate most effectively with residents of EJ communities, as well as identify new opportunities to promote MRC’s collection network in EJ communities. See [Education and Outreach](#) section for more information.

Commercial Access

No-Cost Freight Services

Pursuant to Cal. Pub. Res. Code § PRC section 42987.5(a)(1)(D)(i)(II), CalRecycle’s baseline and goals requires that MRC provide no-cost freight services to retailers, health care facilities, educational facilities, military bases and lodging establishments. To meet this goal, MRC offers pickup services for mattresses from each of these entities when they have at least 100 units to discard at one time through its Commercial Volume Program (CVP). The sites where these entities accumulate their mattresses are not open to the public.

Depending on whether an entity regularly collects the minimum (such as a mattress retailer) or has a less frequent or ad-hoc need for MRC’s services (such as a lodging establishment), MRC offers several types of CVP collection and transportation options: CVP sites equipped with an on-site trailer, temporary CVP sites and consolidation locations. The following describes each type of CVP collection type:

- CVP on-site trailer sites are established for entities that collect at least 100 units per month. MRC provides those entities an on-site trailer and transports the collected units to an MRC recycler on a regular basis. In 2021, MRC’s CVP collection network included 63 sites with on-site trailers, an increase of two from 2020.
- Temporary CVP sites serve entities that generate 100 mattresses less than once a month. Temporary CVP sites contact MRC to schedule a pickup (called a live load) whenever they reach 100 mattresses. MRC picked up 170 live loads from 62 temporary CVP sites in 2021 sites, an increase from 94 live loads in 2020.
- Consolidation locations are sites that accept units delivered by retailers and other commercial entities only. In 2021 MRC offered eight consolidation locations, a net increase of five from 2020.

The number of each CVP site type that MRC offered in 2021 is shown in Table 16.

TABLE 16: 2021 CVP Collection Network

Collection Type	Number of Sites	Site Type	Number of Sites
CVP On-Site Trailer Site	63	Retail	62
		Logistics/Delivery	1
Temporary CVP Site (live loads)	62	Education	3
		Retail	4
		Lodging Establishment	38
		Military	17
Consolidation Location	8	Consolidation Location	8

In 2021, MRC continued to recruit eligible retailers, businesses and institutions to participate in its CVP and will report on progress in this regard in the 2022 Annual Report.

Commercial Entities with Small Loads

In addition to the above CVP options, MRC assists lower volume commercial sources to manage discarded mattresses that they collect. Under MRC’s CVP, businesses and institutions that generate small loads of discarded mattresses may drop off their units at MRC permanent collection sites that accept commercial volume. These collection sites are not reflected in Table 16’s CVP Collection Network but are designated in [Appendix B](#).

In 2021, 140 permanent collection sites offered no cost drop off for small commercial loads, an increase of 34% from 2020. MRC lists these locations on its [Bye Bye Mattress Recycling Locator](#). MRC also provides CVP entities that are not eligible for MRC-provided

transportation (because they do not frequently generate loads of 100 mattresses or more) with a list of renovators that accept discarded mattresses and comply with applicable California and federal bedding requirements (as required by SB 254).

Retailer Access

Pursuant to Cal. Pub. Res. Code § 42992, a retailer that delivers a new mattress to a customer must offer to take back the customer's old mattress at no added cost. In 2021, the retailer take-back requirement expanded to include mattresses delivered to a consumer by a common carrier.

To make this take-back requirement a convenient means for California residents to access no-cost mattress recycling, retailers have the following options for recycling those mattresses through the program at no cost:

- Drop them off at an MRC recycler;
- Drop them off at a permanent collection site that accepts small commercial loads;
- Request that MRC pick them up from the retailer through the CVP (on-site trailer or live loads); or
- Drop them off at a CVP consolidation location.

For ease of reference, we will refer to these options as the retailer collection network.

Pursuant to Cal. Pub. Res. Code § 42987.5(a)(1)(D)(ii), CalRecycle's goals for MRC require that by 2024, 95% of consumers in rural areas reside within 40 miles and 80% of consumers in urban areas reside within 20 miles of a permanent collection site that accepts mattresses from retailers and their associated delivery parties.

Customer Analytics calculated the percentage of California's urban and rural population that lives near permanent collection sites that accept discarded mattresses from retailers and other commercial entities (recyclers, permanent collection sites that accept commercial volume and CVP consolidation locations). Customer Analytics' analysis showed that 99.1% of the urban population lived within 20 miles, and 99.4% of the rural population lived within 40 miles, of MRC's retailer collection network. Note that this analysis may understate actual retailer access because it does not account for retailers whose units MRC picks up directly through the CVP on-site trailer service or that request live loads.

Residents' Access to No-Cost Mattress Disposal Options

Some no-cost mattress disposal options in California are not currently part of MRC's collection network. For example, mattresses collected by some retailers are not recycled through the program and some curbside bulky item collection programs do not send units that they collect to the program.

To complete its analysis of how many California residents may access either no-cost mattress recycling or no-cost mattress disposal, MRC mapped its collection network and all curbside bulky item collection programs in the state, regardless of whether they participate in the program.

Based only on MRC's collection network (collection sites, recyclers and collection events) and all curbside bulky collection programs in the state, 99.3% of California residents were either served by curbside bulky item collection or lived within 15 miles of MRC's collection network in 2021.

Retailers that take back discarded mattresses and recycle them through MRC's program provide consumers additional no-cost collection options, although we have not included this collection stream in our residential access analysis. In 2021, the program received 21.5% of its units directly from retailers or MRC's CVP transporters (which transport units received from retailers and other commercial entities). Retailers' share of units recycled through the program is even higher because some retailers also drop off units at permanent collection sites. However, since retailer units obtained from permanent collection sites are comingled with mattresses dropped off by residents and other commercial sources, MRC cannot estimate how many of these were from retailers.

This analysis is useful as MRC considers new strategies for preventing illegal dumping and improving statewide program accessibility. MRC has increased residential accessibility by focusing recruitment efforts on retailers and communities that offer no-cost curbside collection services. See [Program Collection, Transportation and Processing](#) for further detail on the collection network

Consumer Incentive Payment

MRC's plan provides that California residents may receive a Consumer Incentive Payment (CIP) when they drop off discarded mattresses at MRC recyclers. The CIP is \$3 per unit for up to five units per vehicle per day delivered during the recycler's regular business hours. The CIP is available only to state residents, and not to businesses or government collectors.

The incentive encourages California consumers to manage discarded mattresses responsibly by taking them directly to a contracted recycler for processing. In 2021, eight of MRC's nine recycling locations offered the CIP, as well as one permanent collection site (Habitat for Humanity ReStore). One recycling facility did not offer the CIP due to permitting restrictions that prohibit public access to the site.

In 2021, the CIPs were provided for 118,931 units. Consumers dropped off an additional 25,559 units that did not qualify for the CIPs because the delivery either exceeded the five unit per day limit or occurred after normal operating hours. The total of 144,490 units that consumers dropped off at the CIP locations represents approximately 9% of all units collected through the program.

Alternate Locations and CIP

CalRecycle has requested that MRC explore offering the CIP at more locations and increasing the amount paid per unit. This, however, is a complex issue. The Mattress Advisory Committee is on record recommending that MRC not increase the CIP because it could result in fewer units being renovated and the Legislature has expressed its intent that MRC's program not undermine renovation.

After carefully considering the potential advantages and disadvantages of increasing the CIP and offering it at more locations, MRC has decided not to do so for the following reasons. First, collection sites face many challenges in offering the CIP in an efficient, fiscally responsible and secure manner. For example, most collection sites lack staff needed to accept the delivered units in compliance with the CIP rules (such as, no more than five units per day per vehicle) and manage the process. Given the nature of their business, few sites have either the cash on hand in small denomination bills needed to disburse CIP when units are dropped off or the security to protect the cash being disbursed. Even if they have the necessary staff and cash on hand, they also lack the internal controls and accounting system needed to track these transactions and document that the CIP was properly disbursed for eligible units received. Finally, the CIP tends to attract many residents. Collection sites generally lack the space to accommodate lines of residents dropping off mattresses and waiting for their CIP.

Second, when MRC developed the CIP program, it sought input from the Mattress Advisory Committee regarding the level of incentive that consumers should receive when dropping off discarded mattresses and foundations at an MRC recycler. After considering different incentive levels, the committee advised MRC that setting the incentive above \$3 per unit could harm renovation. MRC accepted the committee's advice and capped the incentive at \$3 per unit, for up to five units per vehicle per day. For these reasons, MRC has decided not to increase the CIP at this time from \$3 per unit or to offer it at additional locations.

Program Collection and Disposition Data

Program Collection Data

Based on data that MRC recyclers report through the program, MRC collected 1,602,332 program units for recycling in 2021, reflecting an increase of 6% from 2020 to 2021.

TABLE 17: Total Program Units Collected by MRC for 2017 Through 2021

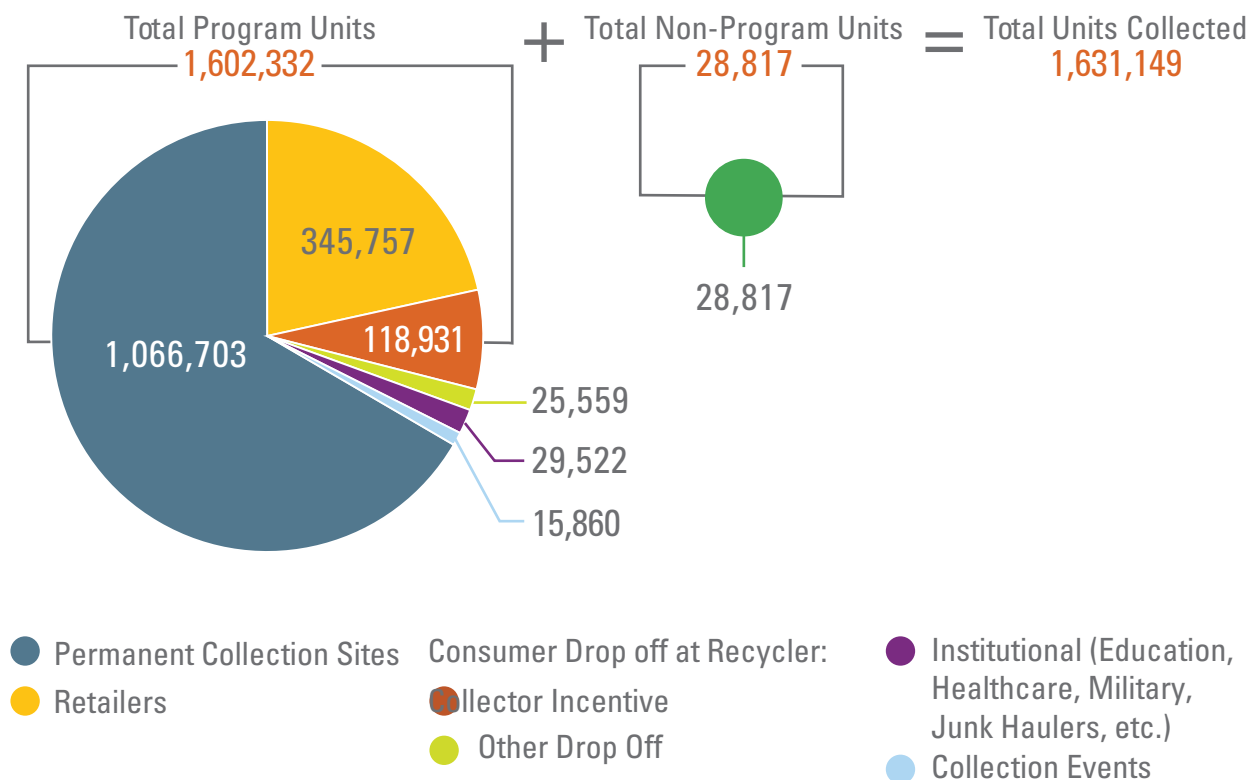
2017	2018	2019	2020	2021
1,286,757	1,430,363	1,448,284	1,511,553	1,602,332

In 2021, MRC recyclers reported that they accepted for recycling a total of 1,631,149 units (that is, both program and non-program units) collected from the sources shown in Table 18 and Figure 2.

TABLE 18: 2021 Units Collected by Source

Source		Units
Permanent Collection Sites		1,066,703
Retailers		345,757
Consumer Drop Off at Recycler	Collector Incentive	118,931
	Other Drop-Off	25,559
Institutional (Education, Healthcare, Military, Junk Haulers, etc.)		29,522
Collection Events		15,860
Total Program		1,602,332
Total Non-Program		28,817
Total Units Collected		1,631,149

FIGURE 2: Units Collected by Source



MRC recyclers process both program units and non-program units. Non-program units include those that a recycler obtains from franchise haulers and SWFs that do not

participate in the program, as well as mattresses manufactured by the Prison Industry Authority (which are exempt from the recycling charge and therefore are not recycled at MRC's cost) and units not collected from California sources. MRC compensates its recyclers for processing program units only.

Although MRC recyclers separately report program and non-program units received at their facilities, the recyclers comingle the materials recovered through the recycling process from program and non-program sources and report those materials together when sold. The data provided in the Program Disposition Data section reports the totals from both program and non-program materials combined, as reported to MRC by its recyclers.

Program Disposition Data

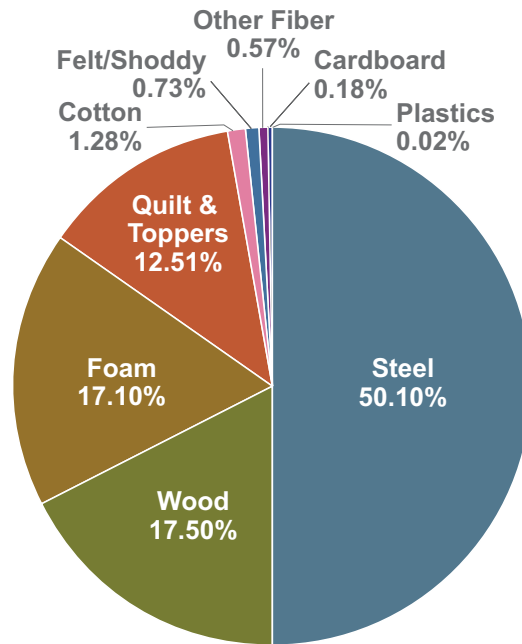
As discussed in the [Materials Management/Waste Hierarchy](#) section, MRC recyclers are expected to reuse, recycle or send to biomass as much material as is economically practical and feasible. MRC recyclers have reported to MRC that they recovered the following materials from discarded mattresses in 2021:

TABLE 19: Total Materials Recycled from Program & Non-Program Units

Materials Recycled ⁵ .	Pounds	Percent
Steel	33,446,181	50.11%
Wood	11,678,826	17.50%
Foam	11,412,637	17.10%
Quilt & Toppers	8,350,241	12.51%
Cotton	856,277	1.28%
Felt/Shoddy	485,918	0.73%
Other Fiber	379,077	0.57%
Cardboard	119,494	0.18%
Plastics	16,569	0.02%
Commodities Total	66,745,220	100.00%
Whole Mattresses Reused/Renovated Total	1,713,305	
Total Recycled	68,458,525	

⁵ Includes Reuse, Recycling and Biomass

FIGURE 3: Total Commodities Recycled from Program & Non-Program Units

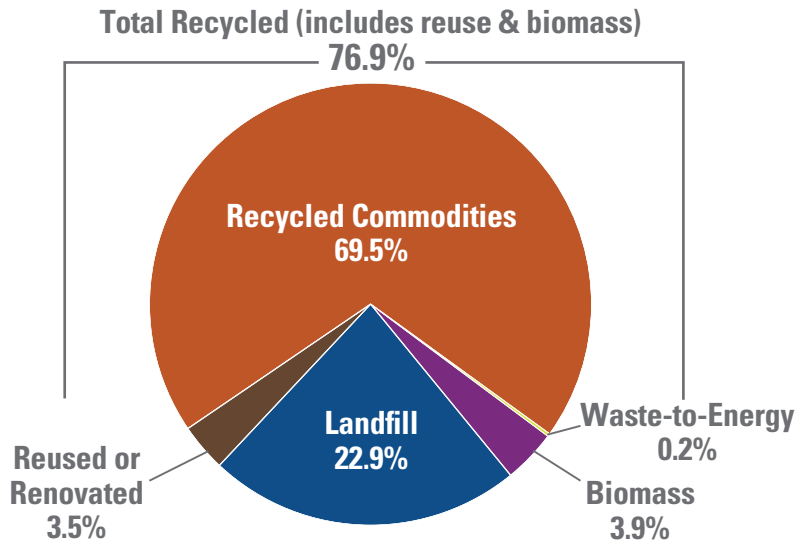


MRC recyclers have reported to MRC that they reused, recycled or sent to biomass 76.9% of all mattress materials in 2021. Table 20 and Figure 4 show the program’s 2021 disposition totals and percentages. The data shown for reused or renovated materials includes the whole units reused/renovated shown in [Table 19](#) and other materials that recyclers sold to renovators. The biomass data is included under the recycled wood data in [Table 19](#).

TABLE 20: 2021 Disposition of Materials

Disposition	Pounds	Percent
Total Recycled (includes reuse & biomass)	68,458,525	76.9%
Recycled Commodities	61,826,654	69.5%
Biomass	3,499,550	3.9%
Reused or Renovated	3,132,321	3.5%
Landfill	20,410,869	22.9%
Waste-to-Energy (Transformation)	142,766	0.2%
Total Outbound	89,012,160	100.0%

FIGURE 4: Disposition of Materials



Beginning with the 2021 Annual Report, CalRecycle requires that MRC report on progress towards goals established pursuant to Cal. Pub. Res. Code § 42987.5(a)(1)(A)-(B) using newly defined metrics. These new metrics are similar to, but different from, metrics that MRC has used for previous annual reports. In addition to reporting its performance under the new CalRecycle metrics, MRC will also continue to use its established metrics to show continuity over time. MRC previously referred to the percentage of material that MRC recyclers reused, recycled, or sent to biomass as the “recycling rate.” To avoid confusion with a new and distinct goal metric from CalRecycle that includes the phrase “recycling rate,” MRC will refer to this percentage as the “MRC recovery rate” moving forward.

TABLE 21: MRC’s Recovery Rate,⁶ 2017 Through 2021

2017	2018	2019	2020	2021
59.2%	65.0%	70.5%	77.1%	76.9%

⁶ Includes Reuse, Recycling and Biomass

MRC is committed to supporting MRC recyclers in increasing their efficiency, but future MRC recovery rates may be influenced by factors outside MRC’s control because markets for some recycled mattress materials are limited, seasonal or depend on a variety of economic factors. For example, demand for quilt panels at present depends entirely on demand for carpet pads, the current primary end use for these materials. If demand for carpet pads falls, so will demand for quilt panels. Likewise, some mattresses contain small amounts of different types of fiber, but these materials can be difficult to sell because buyers require minimum quantities, and it can take recyclers

substantial time to separate and accumulate the requisite amount. Some recyclers are unable to store this material because they lack space or for other reasons, or have fire safety concerns of storing such material over an extended time period (as is the case for mote cotton fiber, which can be easily ignited).

MRC and its recyclers have taken steps to improve efficiencies in 2021. For example, in prior years, recyclers landfilled large quantities of pocketed coils because scrap metal buyers considered the fabric pockets around the coils to be an unacceptable contaminant and the recyclers lacked the ability to remove the steel from the pockets. In 2021, MRC transported pocketed coils to facilities in Fresno, Stanislaus and Los Angeles Counties that separated the steel springs from the fabric, thereby increasing the amount of metal recycled and raising MRC's recovery rate.

MRC has also taken steps to improve the quality and amount of material that can be recycled, which can increase the market value for the reclaimed materials and reduce the amount of unrecyclable material sent to landfill. For example, MRC continues to fund collection site improvements that protect discarded mattresses from being spoiled for recycling by exposure to weather. See the [Research](#) section for more detail.

Similarly, MRC is improving recyclers' operations by providing lean manufacturing training to help them eliminate operational inefficiencies. Finally, MRC funded a waste characterization study in 2021 to analyze which specific types and amounts of materials recyclers landfill and why. This data will help MRC prioritize future work to further reduce waste and increase the efficiency rate. See the [Research](#) section for more detail.

Statewide Collection and Disposition Data

MRC is required to report progress towards goals established by CalRecycle pursuant to Cal. Pub. Res. Code § 42987.5(a)(1)(A)-(B) using newly defined metrics that measure recycling and renovation across California, regardless of affiliation with MRC's program.

14 CCR § 18965 through § 18967 require that mattress recyclers, SWFs and renovators report to CalRecycle the number of used mattresses they collect, recycle, renovate and landfill in California each year. CalRecycle has provided MRC aggregate data that these entities reported.

CalRecycle notes that it took the following actions regarding its 2021 data collection effort:

- Distributed periodic emails through the Mattress Recovery and Recycling Program Database to remind entities to submit 2021 annual reports prior to May 1, 2022.
- Contacted all entities via phone calls and emails that had not yet reported as of April 28 to remind them to report prior to May 1, 2022.
- Reviewed all data submitted by entities for completeness and reasonableness. Followed up with phone calls and emails to clarify and correct information submitted by entities.

- Provided verbal communication, reminder emails and reporting spreadsheets in Spanish when necessary.
- Sent violation notices to all entities that failed to report by May 1, 2022.
- All obligated entities that were open in 2021 were required to report data to CalRecycle for the calendar year.

The number of collected/received units includes those received from in-state and out-of-state sources (shown in Table 22). CalRecycle notes that a significant amount of double counting exists in these numbers. For example, SWFs reported receiving 1,318,677 units in 2021, but many of those were subsequently delivered to mattress recyclers and are counted again in the recyclers' reported data.

TABLE 22: 2021 In-State and Out-of-State Units Collected by California Recyclers, Solid Waste Facilities and Renovators (as reported to CalRecycle)

Entity Type	Entities Providing Data	Units Collected/Received	Estimated Volume (Cubic Yards)	Estimated Weight (Pounds)
Mattress Recyclers	8	1,631,149	1,614,838	89,713,195
Solid Waste Facility	348	1,318,677	1,305,490	72,527,235
Mattress Renovators	39	265,273	262,620	14,590,015

CalRecycle provided MRC with statewide totals of units recycled, landfilled or renovated/reused in 2021 as shown in Table 23.

TABLE 23: 2021 Units Recycled, Landfilled, Renovated/ Reused in California (as reported to CalRecycle)

Mattress Management	Units	Estimated Volume (Cubic Yards)	Estimated Weight (Pounds)
Recycled (Processed) ⁷	1,608,976	1,592,886	88,493,680
Landfilled at SWFs	381,174	377,362	20,964,570
Renovated/Reused	201,542	199,527	11,084,810
Total	2,191,692	2,169,775	120,543,060

⁷ Includes 5,962 units recycled on-site at solid waste facilities.

The number of units recycled represents whole units that were dismantled for the purpose of recycling. SWFs reported the number of units landfilled and renovators reported the number of units renovated. MRC converted these unit counts into cubic volume and weight using the following conversion factors:

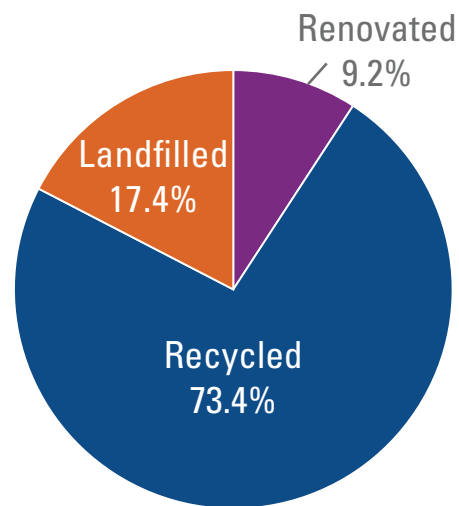
- **Cubic Volume:** Queen size products are the most popular size of mattresses purchased. Based on a study conducted by MRC in 2021, the cubic volume of a

typical queen size unit is approximately 0.99 cubic yards. Therefore, MRC has estimated the cubic volume of the quantities in [Tables 22](#) and [23](#) by multiplying the number of units by .99 cubic yards. These figures represent the cubic volume of whole uncompressed units. When units are landfilled, however, they are compressed to some degree.

- **Weight:** Based on an MRC weight study, the average weight of mattresses and foundations recycled by MRC recyclers in California, Connecticut and Rhode Island is approximately 55 pounds per unit. Therefore, MRC has estimated the weight of the quantities in [Tables 22](#) and [23](#) by multiplying the number of units by 55 pounds. Compression of landfilled units has no impact on the weight of a discarded unit.

If one were to assume that the units reported to CalRecycle as recycled and renovated in 2021 were diverted from landfills, these figures show that total quantity of units recycled and renovated in 2021 reduced the landfill space that would have been consumed by discarded mattresses by 82.6% (that is, (1,603,014 plus 201,542) divided by (2,185,730) equals 82.6%).

FIGURE 5: 2021 Statewide Mattress Management



Good Faith Effort

Pursuant to Cal. Pub. Res. Code § 42987.5, CalRecycle in consultation with MRC, must establish a state mattress recycling baseline amount and state mattress recycling goals. MRC must demonstrate its good faith effort to meet the state’s mattress recycling goals. Cal. Pub. Res. Code § 42986(d) provides that “good faith effort” means “all reasonable and economically practical efforts by a mattress recycling organization to implement the components identified in its approved plan consistent with its annual budget.”

CalRecycle established the following goals for the program:

TABLE 24: Statewide Mattress Recycling Goals

Category	Goal
Statewide Recycling Rate	81% ± 5%
Statewide Efficiency Rate	65% ± 5%
Consumer Convenience (number of collection opportunities)	212
Consumer Access to the Program	One permanent mattress drop-off location in each county, or 2 collection events in counties with population <2,000 people
Consumer Access to the Program (Convenience Goal)	94% by 2024
Rural Retailer Access to the Program	95% by 2024
Urban Retailer Access to the Program	80% by 2024
No-Cost Freight Services	Provide no-cost freight services to any mattress retailer, health care facility, educational facility, military base, or lodging establishment that has at least 100 units at one time
Renovation	225,000 units

The program has demonstrated consistent and meaningful improvement since its launch in late 2015. Moreover, MRC has used reasonable and economically practical means to demonstrate its good faith effort to meet these goals.

Statewide Recycling Rate

This metric includes units collected through MRC’s program and outside of it, as well as units received from in-state and out-of-state sources. Calculated using data reported to CalRecycle by recyclers, renovators and solid waste facilities, the Statewide Recycling Rate is 82.6%, which meets the 2021 goal set by CalRecycle.

MRC will continue its efforts to increase the percentage of discarded units that are recycled or reused statewide, but recognizes that opportunities to expand collection are limited for the following reasons:

- Some discarded units are not recyclable because they are mixed with putrescible solid waste and are unsafe to recycle. To reduce weather-related and other damage to discarded units, MRC funds improvements to mattress collection facilities to improve the quality of discarded units, increase loading efficiency and protect worker safety. While these efforts should reduce the number of units landfilled and increase

the program's collection and recycling performance, they are unlikely to substantially increase volumes collected.

- Some units that are potentially recyclable are landfilled by SWFs that have chosen not to participate in the program. MRC has worked diligently since the program's inception to recruit these SWFs and will continue to do so. Nevertheless, recruiting non-participating SWFs into the program is increasingly difficult, limiting MRC's ability to capture additional discarded units.
- In enacting SB 254, the Legislature expressed its intent that mattress recycling not undermine existing resale, refurbishing and reuse operations that are in compliance with state and federal law. Therefore, MRC cannot increase its units collected by encroaching on these activities without violating this legislative intent.

See [Residential Access](#) and [Program Collection, Transportation and Processing](#) sections of this report for an explanation of the various sources from which MRC collected units and the reasonable steps it has taken to expand the collection network, avoid undermining renovation and better serve state residents and businesses.

Statewide Efficiency Rate

This metric includes units collected through MRC's program and outside of it, as well as units received from in-state and out-of-state sources. Calculated using data reported to CalRecycle by recyclers, renovators and solid waste facilities, the Statewide Efficiency Rate is 63.5%, which meets the 2021 goal set by CalRecycle.

MRC cannot control the landfilling of whole units or component parts by third parties but works to meet this goal by increasing collection and working with recyclers to improve the recovery rate for units they process. MRC continues to invest in research activities targeting low-value and difficult to recycle mattress commodities that have limited or no demand.

Finally, MRC is working with its recyclers to improve their material separation processes. If post-consumer materials are not properly separated, potential buyers may reject them because of contamination. With proper information and training, MRC hopes that recyclers can continue to reduce their disposal rates, increase the amount and quality of mattress materials that can be recycled and increase the revenue they earn from selling the recycled materials, making their businesses more financially sustainable.

The multiple strategies MRC is pursuing to divert materials from disposal are discussed in further detail in the [Program Disposition Data](#) and [Research](#) sections.

Consumer Convenience (Number of Collection Opportunities)

CalRecycle has defined the metric for convenient collection opportunities to include the number of collection sites in MRC's collection network, disposal facilities that accept mattresses, mattress recycling facilities, curbside bulky item collection programs that

accept mattresses and retailers that take back old mattresses upon delivery of new mattresses. Because MRC does not have a mechanism to count disposal facilities outside the MRC collection network that accept mattresses for no fee, they are not included in the collection opportunities counted in 2021.

In 2021, MRC's permanent collection network included 223 permanent collection sites (including recycling facilities). When including the additional 21 franchise haulers and municipalities that aggregate curbside bulky item collection program units, the number of collection opportunities increases to 244, surpassing CalRecycle's goal by 21.

See [Program Collection, Transportation and Processing](#) for an explanation of the various channels from which MRC collected units and the reasonable steps it has taken to expand its collection network.

Consumer Access to the Program

Effective January 1, 2022, MRC must have a permanent collection site in each California county whose population exceeds 2,000 residents, and MRC must provide at least two collection events per year in counties with fewer than 2,000 residents. Since one county falls below the 2,000-resident threshold, this means that MRC must have permanent collection sites in 57 of California's 58 counties by this date. Although this goal does not apply to 2021, the following describes MRC's recruitment efforts in Trinity and San Francisco Counties in 2021.

Trinity County

MRC used good faith efforts to open a permanent collection site in Trinity County in 2021, but those efforts were delayed several months due to fires, transportation delays and container shortages. In 2021, MRC preliminarily negotiated a contract to establish a permanent collection site in Trinity County. Unfortunately, the county needed to delay its final review of the collection site agreement because its resources were diverted to combat fires. As a result, the county signed the collection site agreement in late 2021, but the Trinity County site did not open to the public for mattress collection until January 2022.

Despite these challenges, MRC supported one collection event in Trinity County in 2021.

San Francisco County

Likewise, MRC used good faith efforts to open a permanent collection site in San Francisco County in 2021, but those efforts also did not yield results until 2022. In 2021, MRC actively encouraged four entities in the county to become permanent collection sites, and one of these entities did establish a permanent collection site in the county in January 2022. This action was delayed until 2022 because of administrative challenges. Nevertheless, throughout 2021 and to date in 2022, all county residents had convenient access to a permanent collection site located in Daly City (which is within 15 miles of all residents in the county), as well as access through no-cost retailer take back.

Furthermore, in 2021, MRC worked with the city of San Francisco to plan two collection events with the San Francisco Conservation Corps and Goodwill, but the city cancelled both due to the COVID-19 pandemic.

Consumer Access to the Program (Convenience Goal)

In 2021, MRC exceeded the 2024 goal by over two percentage points, with 96.5% of the population of California living within 15 miles of an MRC permanent collection site or in an area served by a participating curbside bulky item collection program. See [Program Objectives and Activities](#) for more details on the convenience of MRC's collection network.

Retailer Access to the Program

In 2021, MRC's retailer access metric was 99.1% in urban counties and 99.4% in rural counties. These results exceed the 2024 goals of 80% for urban areas and 95% for rural areas.

MRC continues to promote the acceptance of mattresses from commercial entities at existing permanent collection sites while also recruiting new locations and CVP consolidation sites. See [Program Objectives and Activities](#) for detail on the convenience of MRC's collection network.

No-Cost Freight Services

Effective January 1, 2022, MRC must provide no-cost freight services to any mattress retailer, healthcare facility, educational facility, military base, or lodging establishment with at least 100 discarded units to recycle. Although this goal does not apply to 2021, MRC provided no-cost freight services to these entities in 2021 and added healthcare facilities to the list of eligible CVP entities. Therefore, although this goal is effective January 1, 2022, MRC met it in 2021. See [Program Objectives and Activities](#) for more details on entities served through the CVP.

Renovation

CalRecycle required that 225,000 units be renovated annually in the state in 2021. Based on information renovators reported to CalRecycle, 201,542 units were renovated in 2021.

MRC notes that achieving this goal is not specifically MRC's responsibility. Renovators themselves collect most of the units that they renovate. For that reason, MRC has limited influence on the total number of units these companies renovate.

Nevertheless, MRC demonstrated a good faith effort, using reasonable and economically practical means, to support renovation in 2021. These efforts included

adding renovators to our permanent collection network, providing lists of renovators who are compliant with state and federal law to mattress recyclers who may be interested in selling whole units or component parts to renovators and providing collection site improvement funds to renovators collecting units from the public.

Several factors affected mattress renovation and sales in 2021, and the accuracy of the data reported to CalRecycle. These included business closures, labor shortages, supply chain disruptions and other issues related to the COVID-19 pandemic. Furthermore, during the COVID-19 pandemic, consumers purchased mattresses in boxed form via the internet in unprecedented numbers. Given the nature of their business, renovators do not offer boxed bedding, and therefore did not participate in the surge of online boxed bedding purchases. Finally, the data reported to CalRecycle may not be accurate. In 2021, at least 17.9% of registered renovators estimated the units renovated that they reported to CalRecycle rather than disclose exact numbers based on company records. This compares to only 8.3% of renovators who estimated their unit sales data in 2020. Renovation is discussed further in the [Program Collection, Transportation and Processing](#) section of this report.



Mitigation of Illegal Mattress Dumping

CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS

14 CCR § 18964(b)(7) — A description of methods used by the mattress recycling organization to coordinate with existing used mattress collection and recycling programs with regard to the proper management or recycling of discarded or abandoned mattresses.

14 CCR § 18964(b)(8)(B) — Qualitative and/or quantitative information on subdivisions (g), (l), and (m) of section 42987.1 of the Public Resources Code.

Cal. Pub. Res. Code § 42987.1(l) — Ensuring, to the maximum extent possible, that urban and rural local governments and participating permitted solid waste facilities and authorized solid waste operations that accept mattresses are provided with a mechanism for the recovery of illegally disposed used mattresses that is funded at no additional cost to the local government, solid waste facility, or solid waste operation.

Cal. Pub. Res. Code § 42990.1(m) — For reports submitted on and after July 1, 2021, all of the following:

- (3) A report on research activities, which the organization shall undertake, to improve used mattress collection, dismantling, recycling operations, source reduction and green product design, and the response to the problem of illegal dumping and a report on the progress made as a result of the research activities.
- (4) A report on pilot programs, which the organization shall undertake, to test new processes, methods, or equipment on a local, regional, or otherwise limited basis, such as those

designed to clean up illegally dumped mattresses, gather data and identify strategies to reduce the number of illegally dumped mattresses, in partnership with the cities and counties identified by the mattress recycling organization as having areas with the highest rate of illegal dumping in the state. Pilot program descriptions shall include a mechanism to measure success, such as establishing a baseline and goals when possible and report on the progress made in undertaking the pilot programs.

- (5) If the mattress recycling organization determines during a particular year that any of the activities undertaken to implement paragraph (3) or (4) were unsuccessful, the organization shall identify the problems with the current activities, and report on the new activities undertaken and progress made, in the following year's annual report.

Mitigation of Illegal Mattress Dumping

MRC follows a three-pronged strategy to address illegal mattress dumping:

1. Intercept discarded units before they are illegally dumped, by:
 - a. providing no-cost retailer pickup of discarded units when the retailer delivers a new unit to a consumer;
 - b. encouraging consumers to use a network of no-cost drop-off locations throughout California; and
 - c. providing a financial incentive to encourage consumers to deliver discarded units directly to recyclers.
2. Financially compensate participating local governments, solid waste facilities or solid waste operations to help offset their cost of managing illegally dumped units.
3. Collect data to measure the impact of illegally dumped units on participating communities over time and use the data to guide MRC's pilot projects.

To accomplish the first prong of this strategy, MRC promotes the retailer take back obligation to California retailers and consumers. To intercept more discarded units before they are illegally dumped, MRC encourages consumers to use the no-cost collection network and promotes Consumer Incentive Payment locations (see [Consumer Incentive Payment](#) for more detail).

To implement the second and third prongs, MRC launched the Illegally Dumped Mattress Collection Initiative (the Initiative) in 2016. To further reduce illegal mattress dumping, MRC began funding illegal dumping pilot projects in 2020 and is developing supplemental strategies to promote education and prevention and devoting additional resources to help clean up illegally dumped units in communities throughout California.

Illegally Dumped Mattress Collection Initiative

To gather reliable data about the nature and extent of California's illegally dumped mattress problem, MRC developed the Illegally Dumped Mattress Collection Initiative (the Initiative), which offers financial incentives to local governments, solid waste facilities, franchise haulers, nonprofits contracted with municipalities, Joint Powers Authorities, Native Nations and other entities that report data to MRC regarding illegally dumped units they collect from public rights of way (e.g., collection date, number of units collected, disposition of collected units and collection ZIP code). MRC pays these entities a per unit amount for every illegally dumped unit they pick up and report to

offset some of their costs. The amount paid depends on whether the entity operates in an urban (\$15 per unit) or rural county (\$20 per unit), as determined by the rural county definition set forth in Cal. Pub. Res. Code § 40184 (which in general defines a rural county as one that disposes of less than 200,000 tons of waste annually). Table 26 identifies participating counties that are rural. MRC plans to continue the Initiative in 2022 and will report progress in future annual reports.

2021 Results

In 2021, 85 entities participated in the Initiative, an 18% increase from the 70 in 2020. Units reported decreased from 2020 to 2021 by 3%. Given the continuing COVID-19 pandemic disruptions to mattress collections and recycling in 2021, it is difficult to conclude whether this decrease resulted from MRC’s efforts to discourage illegal mattress dumping or was caused by other factors. Table 25 shows the results of the Initiative from 2019 through 2021.

TABLE 25: MRC’s Illegally Dumped Mattress Collection Initiative 2019-21

Initiative	2019	2020	2021
Number of participants	66	70	85
Total units	64,778	75,904	73,380

Table 26 shows 2019 through 2021 data reported by individual participants, aggregated by county.

TABLE 26: 2019 through 2021 Data Reported by Individual Participants, Aggregated by County

County	Units Collected 2019	Units Collected 2020	Units Collected 2021
ALAMEDA	7,179	10,193	8,564
Alameda County	56		
Alameda County - Streets of Oakland		258	1,174
Alameda County Industries	192	248	225
City of Berkeley	1,005	1,349	944
City of Fremont	140	158	239
City of Hayward	65		
City of Oakland	5,457	6,741	4,617
City of San Leandro	190	229	227
Oakland Housing Authority		1,121	991
Union City Public Works	74	89	147

* Designates rural county, as defined by PRC 40183-4 rev. 2008 as a county which disposes of less than 200,000 tons of waste annually.

County	Units Collected 2019	Units Collected 2020	Units Collected 2021
AMADOR*			13
Amador County			13
BUTTE*	1	239	121
Butte County		117	37
City of Chico	1	122	84
CONTRA COSTA	3,835	4,701	4,706
City of Antioch-Code Enforcement	770	1,290	1,771
City of Concord	3		
City of El Cerrito	43	93	68
City of Richmond	2,945	3,318	2,863
Contra Costa County, Public Works, Maintenance Division	74		4
EL DORADO*	68	46	75
Clean Tahoe Program	68	46	49
El Dorado County Environmental Management			26
FRESNO	1,501	1,049	1,524
City of Fresno	1,489	926	1,256
City of Mendota	12	107	52
City of Parlier			183
City of Sanger			5
City of San Joaquin		16	21
City of Selma			7
GLENN*	19	13	23
Glenn County Landfill	19	13	23
KERN	3,606	3,261	5,043
City Of Bakersfield	2,422	2,203	3,962
Kern County Public Works Department	1,184	887	993
City of Wasco		171	88
KINGS*	181	103	224
Kings Waste and Recycling Authority	181	103	224
LAKE*	289	496	1,024
Lake County			819
City of Clearlake Public Works	289	496	205

* Designates rural county, as defined by PRC 40183-4 rev. 2008 as a county which disposes of less than 200,000 tons of waste annually.

County	Units Collected 2019	Units Collected 2020	Units Collected 2021
LOS ANGELES	20,235	25,112	19,942
City of Bell Gardens	723	706	660
City of Culver City	157	121	118
City of El Monte	33		
City of Lancaster	822	1,064	734
City of Long Beach	9,735	11,686	8,967
City of Los Angeles LA Sanitation	2,503	1,593	738
City of Palmdale	487	224	151
City of Paramount	424	442	437
City of San Gabriel		87	139
City of Torrance	1,546	1,528	1,982
County of Los Angeles Department of Public Works	2,764	5,002	4,148
Grand Central Recycling & Transfer Station Inc.	1,041	2,659	1,868
MADERA*	749	588	795
City of Madera	37	57	114
Madera County	712	531	681
MENDOCINO*	16	22	30
Mendocino Solid Waste Management Authority	16	22	30
MARIN			101
City of San Rafael			101
MERCED	1,651	1,345	1,315
City of Merced	896	385	463
Merced County Department of Public Works	755	960	852
MONTEREY	36		
City of Salinas	36		
NAPA*	27	31	25
Napa Recycling & Waste Services	27	31	25
ORANGE	710	1,143	753
City of Costa Mesa	710	1,143	753
PLACER	47		
Western Placer Waste Management Authority	47		
RIVERSIDE	519	552	70
City of Banning	3	96	66
City of Desert Hot Springs	72	53	4
City of Hemet	444	403	

* Designates rural county, as defined by PRC 40183-4 rev. 2008 as a county which disposes of less than 200,000 tons of waste annually.

County	Units Collected 2019	Units Collected 2020	Units Collected 2021
SACRAMENTO	2,193	1,450	2,070
City of Elk Grove	22	9	17
City of Folsom			1
City of Sacramento Recycling and Solid Waste Division	1,898	1,098	1,833
County of Sacramento, Waste Management and Recycling	215	270	157
Power Inn Alliance	58	73	62
SAN BERNARDINO	1,721	1,761	1,090
City of Barstow			2
City of Colton			81
City of Needles		10	
City of Twentynine Palms	15	34	
City of Victorville	1,532	1,657	922
County of San Bernardino Code Enforcement	203	60	85
SAN DIEGO	7,989	9,488	9,330
City of El Cajon	339	1,032	681
City of San Diego	7,650	8,456	8,649
SAN JOAQUIN	2,426	2,041	2,356
City of Manteca		8	75
City of Stockton	2,426	2,033	2,281
SAN LUIS OBISPO			24
Oceano Community Services District			24
SAN MATEO	560	586	526
City of Redwood City	269	307	225
City of San Mateo	291	279	301
SANTA BARBARA	131	118	44
City of Santa Maria	131	118	44
SANTA CLARA	5,028	5,390	5,535
City of San Jose	5,028	5,390	5,488
San Jose Conservation Corps			47
SANTA CRUZ	299	514	540
City of Santa Cruz	144	356	424
Santa Cruz County	155	158	116
SHASTA	58	100	56
City of Redding Solid Waste	58	100	56

* Designates rural county, as defined by PRC 40183-4 rev. 2008 as a county which disposes of less than 200,000 tons of waste annually.

County	Units Collected 2019	Units Collected 2020	Units Collected 2021
SOLANO	116	553	752
City of Vallejo		335	537
County of Solano	116	218	215
STANISLAUS			1,662
City of Modesto			597
Stanislaus Fink Rd. Landfill			1,065
SUTTER*		11	31
City of Yuba City / Development Services		11	31
TEHAMA*			73
Tehama County Solid Waste Management Agency			73
TULARE		1,081	1,197
County of Tulare Solid Waste Dept.		1,081	1,197
TUOLUMNE*			20
Tuolumne County Department of Public Works			20
VENTURA	3,559	3,917	3,671
City of Oxnard - Environmental Resources Division	3,370	3,639	3,404
Ventura County Public work Agency Transportation Dept.	189	278	267
YOLO*			55
Yolo county Central Landfill			55
GRAND TOTAL	64,778	75,904	73,380

* Designates rural county, as defined by PRC 40183-4 rev. 2008 as a county which disposes of less than 200,000 tons of waste annually.

A blank cell indicates that an entity did not participate in the Initiative that year.

Participant Outreach and Retention

The number of participants in the Initiative grew from 70 to 85 between 2020 and 2021. New participants included members from 11 counties that were not previously represented, eight of which are rural. MRC promoted the Initiative among local governments, Native Nations, franchised haulers and other collectors through conferences and workshops, illegal dumping working groups and task force meetings. We also communicated with our network of contacts via emails and phone calls and used MRC's monthly newsletter and social media to raise awareness of the Initiative's benefits and availability. In 2021, MRC also worked with three new illegal dumping task force groups to connect with stakeholders about illegal dumping in their community, provide information about the Initiative and encourage eligible entities to register.

To keep participants engaged, MRC sent monthly email reminders to registered entities encouraging them to regularly input their collection data into MRC's online database and to contact MRC if needed. In addition, MRC provides participants ongoing support including but not limited to, login assistance, resetting passwords, updating an organization's contact information and navigating the database.

Surveying current and previous participants also helps MRC determine how to improve outreach and support those that are regularly submitting data. For example, based on participant feedback gathered from surveys in previous years, MRC created a two-part training video to demonstrate the registration and reporting processes.

In 2021, MRC also dedicated time to reconnecting with the 33 participants who initially showed interest by completing a registration, but never submitted any data. From this outreach, MRC wanted to learn what prevented these participants from fully engaging in the Initiative. Ultimately, 17 of those participants responded to MRC and stated that their main reasons for not participating were staff turnover and administrative barriers. However, nearly half (eight participants) indicated interest in rejoining. In 2022, MRC will seek to understand participation barriers specifically in rural areas.

Additionally, in 2021, MRC developed a targeted outreach plan focused on recruiting jurisdictions in counties throughout the state that have lacked a participant in the Initiative. As a result of this effort 11 participants from new counties joined the Initiative. MRC will continue efforts to recruit participants from underrepresented counties to join the Initiative in 2022.

Local Conservation Corps Recruitment

Since program inception, MRC has partnered with several Local Conservation Corps (LCCs), which operate as permanent collection sites and provide labor at collection events. Given this success, MRC recruited three LCCs to experiment with how they could participate in the Initiative.

In Spring 2021 until March 2022, MRC worked with the San Jose Conservation Corps (SJCC), the Fresno Economic Opportunities Commission Local Conservation Corps (Fresno EOC) and the Greater Valley Conservation Corps (GVCC). MRC decided that to meet certain legal restrictions that the state imposes on LCC activities, each LCC should participate in the Initiative by partnering with one or more municipalities with which it operates.

Table 27 describes the progress each LCC made during the experimental period.

TABLE 27: Local Conservation Corps Recruitment Progress

LCC	Progress Made During Experimental Period
SJCC	Two municipalities partnered with SJCC, resulting in it collecting 52 illegally dumped mattresses.
GVCC	GVCC collected no units under the Initiative because it was unable to partner with a municipality despite their efforts.
Fresno EOC	Two municipalities partnered with Fresno EOC, resulting in it collecting 11 illegally dumped mattresses.

At the time that MRC’s work with this test group concluded in March 2022, each LCC expressed interest in continuing to participate in the Initiative.

MRC provided the results from the experimental period to CalRecycle and is awaiting their decision on whether MRC may explore pursuing similar arrangements with the other 11 California LCCs.

Data Analysis

MRC hired Customer Analytics, a demographic data analysis firm, to analyze 2021 illegal dumping data collected through the Initiative. Customer Analytics measured the relationships between illegal dumping and demographic and socio-economic factors in the communities served by the reporting entities. They also tested for associations between rates of illegal dumping and various elements of MRC’s collection network.

See [Appendix D](#) for a complete description of the methodology used.

Demographic/Socio-economic Trends

ZIP codes with the following attributes experienced higher rates of illegal dumping in 2021:

- Higher percentage of renter households;
- Higher percentage of multifamily dwelling types;
- Higher percentage of persons living below the federal poverty level; and
- Lower proportions of persons age 64+.

MRC intends to target illegal dumping in these areas through its projects discussed in the [Environmental Justice Community Access](#) section and through its illegal dumping pilot study funding.

Identifying Hotspots

Highest Per Capita Areas Identified using 2021 Initiative Data

As it did in 2020, MRC used 2021 Initiative data and data from the US Census Bureau's American Community Survey to identify the rate of illegal mattress dumping on a per capita basis. The following areas experienced higher rates: Clearlake, Costa Mesa, Oxnard, Richmond and Torrance.

MRC will target outreach and strategically increase its collection network to discourage illegal mattress dumping in these five areas. In addition, MRC will explore correlations between environmental justice communities and highest per capita areas to identify additional opportunities for outreach and expansion.

Efforts to Reduce Illegal Dumping in the Highest Per Capita Areas Identified in 2020

In 2020, MRC identified the five Initiative participants with the highest per capita rates of illegal dumping (Berkeley, Clearlake, El Monte, Richmond and Victorville). In 2021, MRC worked to expand its collection network and conducted education and outreach in these communities. These efforts are summarized as follows:

City of Berkeley

A participant since 2018, the city of Berkeley continued to collect units from the public right-of-way and report units through the Initiative.

In 2021, MRC provided labor and containers at nine collection events in Alameda County and promoted these events at Alameda County Illegal Dumping Task Force meetings. In Spring 2021, we also provided containers at the University of California Berkeley's student move out day, which collected over 500 discarded mattresses. This is important because when students leave at the end of a school term, some mattresses will be illegally dumped.

MRC also awarded the city of Berkeley funding to participate the in 2021 illegal dumping pilot studies. See the [Illegal Dumping Pilot Projects](#) section for more information.

City of Clearlake

A participant in the Initiative since 2016, the city continued to collect illegally dumped mattresses from the public right-of-way in 2021. MRC also supported one collection event in the city to expand residential access to no-cost mattress recycling. Residents may also drop off discarded mattresses at a permanent collection site located in the city. Additionally, MRC worked with a nonprofit to develop a residential mailer that promoted the permanent collection site established in Lake County.

City of El Monte

Although the city of El Monte itself did not participate in the Initiative in 2021, Los Angeles County (which includes El Monte) did, and it collected illegally dumped units from El Monte zip codes. Those units are included among the total units reported in [Table 26](#) by the County of Los Angeles Department of Public Works. Residents may also drop off discarded mattresses at a permanent collection site located less than 15 miles away from El Monte.

Additionally, El Monte confirmed that its hauler provides no cost bulky item collection (up to 20 per year), including mattress collection, for residents of both single and multifamily complexes. MRC promotes the city's bulky item collection program through its Bulky Item Directory. MRC also encouraged the city to sign up for the Initiative.

City of Richmond

In 2021, MRC worked with the city to support two mattress collection events. Residents may also drop off discarded mattresses at a permanent collection site located in the city. MRC met with permanent collection site staff to provide resources, training and discuss collection event planning.

City of Victorville

In 2021, MRC supported two mattress collection events in the city. Additionally, residents may continue dropping off discarded mattresses at two permanent collection sites located in the city of Victorville. In 2022, MRC sponsored the Victorville Spring Festival and Egg Hunt where we interacted with nearly 300 residents and answered questions about mattress recycling and retailer take back. MRC also sponsored the city's Public Works Day to reach households enrolled in Victorville elementary schools.

Education and Outreach in These Areas

The Initiative data also influences where MRC concentrates its efforts in contacting local officials and media, as well as where MRC advertises. MRC took the same approach with the cities of Berkeley, Clearlake, El Monte, Richmond and Victorville as it did with EJ communities. See [Education and Outreach](#) for more information.

MRC awarded the 2021 Illegally Dumped Mattress Pilot Project funding to the cities of Berkeley, Palmdale and San Jose to support targeted outreach, illegal dumping enforcement and bulky curbside collection at multifamily residences. In 2022, MRC will support education and outreach efforts and collection events for these Initiative participants upon request.

Curbside Bulky Item Collection Programs and Illegal Mattress Dumping

Customer Analytics' analysis of the 2021 Initiative data suggests that areas offering curbside bulky item collection are associated with less illegal dumping. MRC intends to monitor this relationship in future years.

MRC leveraged its Bulky Item Directory as a resource to increase awareness of bulky item collection opportunities. This resource is available to consumers on [ByeByeMattress.com](https://www.byebyemattress.com) and is based on information MRC collected in its 2018 statewide study of curbside collection services. MRC also promotes bulky item curbside collection as an option for responsible mattress collection. Furthermore, MRC identifies participating curbside collection services in the Bye Bye Mattress consumer education materials.

In 2021, MRC also awarded funding for illegal dumping pilot studies that examined how curbside mattress collection affected illegal dumping. See [Illegal Dumping Pilot Projects](#) for details.

MRC Collection Network and Illegal Mattress Dumping

Customer Analytics found that communities near permanent collection sites experienced less illegal mattress dumping in 2021, but their analysis of the data did not show a statistically significant decrease in dumping near collection events. Overall, this analysis confirms that MRC's strategy of expanding the permanent collection network is an effective method to reduce illegal dumping.

Projects to Mitigate Illegally Dumped Mattresses

In 2020, MRC solicited applications for funding from communities adversely affected by illegal mattress dumping. The three broad areas considered for funding include:

- Education programs to inform residents about existing mattress collection channels;
- Improved resident awareness or enforcement of illegal dumping laws for mattresses; and
- Establishing or improving mattress drop-off programs.

MRC intends to continue soliciting applications for illegal dumping pilot study funding in future years.

2021 Illegal Dumping Pilot Projects to Prevent Illegal Mattress Dumping

In July 2020, MRC invited the 21 Initiative participants with the highest per capita rates of illegal mattress dumping in 2019 and that had participated in the Initiative for at least two years to apply for pilot study funding. Five participants submitted proposals and MRC awarded funds to the cities of Berkeley, Palmdale and San Jose totaling \$232,677.

As of this report, the cities of Berkeley and San Jose projects are complete. The city of Palmdale expects to complete its project in 2022.

MRC intends to develop case studies based on the results of each project and will post them on our website, as well as promote them through various stakeholder groups and social media outlets.

City of Berkeley

The city of Berkeley piloted a curbside mattress collection program that offered two curbside pickup appointments to single-family homes and multifamily housing complexes with nine or fewer units. The city also conducted an education and outreach campaign to raise awareness about the pilot curbside mattress collection program and promote other existing recycling options. Prior to this pilot program, the city offered one free curbside bulky item collection opportunity per year for residents living in properties with one to four units.

Berkeley's curbside collection began in March 2021 for a 12-month period (March 10, 2020 – March 9, 2021) during which the city collected 1,334 mattresses. This is 432 fewer illegally dumped mattresses collected when compared to the same time period for the previous year, March 10, 2019 – March 9, 2020. Additionally, during this 12-month period during which the curbside collection was occurring, the city reported that CalTrans collected 64 fewer illegally dumped mattresses in Berkeley when compared to the same time period for the previous year, March 10, 2019 – March 9, 2020. (CalTrans does not participate in the Initiative.)

City of San Jose

The city of San Jose piloted a targeted outreach campaign to increase resident awareness about the city's junk pickup services and MRC's collection sites. In addition, MRC funded the procurement of surveillance cameras for the city to install at select multifamily housing sites that had a history of illegal mattress dumping. The city applied a different approach at each multifamily housing site to monitor the efficacy of outreach and cameras. The following treatments were applied to the different multifamily housing sites:

- Site 1: No camera and no outreach
- Site 2: No camera and outreach only
- Site 3: One camera and no outreach
- Site 4: One camera, outreach

Camera monitoring began in November 2021 and was completed in April 2022. The preliminary results of the pilot showed that Sites 2, 3 and 4 had less illegal dumping within 150 feet of the site. Overall, the targeted outreach and the presence of cameras appear to have been effective in reducing the number of illegal dumping incidents.

City of Palmdale

The city of Palmdale worked with community based social marketing consultant, Action Research, to identify barriers experienced by multifamily residents when disposing of bulky items, such as mattresses. The city also launched an outreach campaign, Junk Away the Right Way, which included vehicle wraps, a new website landing page and additional outreach material. This project was extended until August 2022. MRC will provide the results of this project in the next annual report.

2022 Funding Support for Projects to Proactively Address Illegal Mattress Dumping

In November 2021, MRC invited Initiative participants and all California municipalities, nonprofits and SWFs that have at least one year of baseline data for illegally dumped mattresses from an internal reporting system or under the Initiative from 2020 or later to apply for funding of projects to reduce the illegal mattress dumping in California communities.

MRC received three proposals, but one applicant withdrew its application. MRC awarded funds to the two projects totaling \$84,973.

Those projects will conduct education and outreach, test and evaluate alternative collection efforts to prevent illegal dumping. Once these projects are completed at the end of 2022, MRC will evaluate what impact they had on illegal dumping in the next annual report.

Table 28 summarizes the ongoing projects:

TABLE 28: Awardees of Pilot Study Funding

Participant	Amount Awarded
City of San Rafael	\$23,373
County of Ventura	\$61,600

Next Steps

Although not all California communities participate in the Initiative, MRC is encouraged that from 2020 to 2021, participation increased, participant retention was strong and the quality of the reported data has improved. MRC will continue to collect data on illegal mattress dumping and compensate participating entities.

We will work with our multicultural outreach consultant and explore opportunities to provide target communities with information about the benefits of joining the Initiative. MRC also will continue to work with CalRecycle, the Mattress Advisory Committee, CCEJN, IVAN, ESJPA and IDTAC and other interested entities to promote the Initiative.

The Initiative is only one element of MRC’s overall strategy for combating illegal mattress dumping. Program elements that intercept discarded mattresses before they can be illegally dumped and encourage consumers and businesses to recycle are important tools for preventing illegal dumping. Therefore, MRC will continue to publicize the retailer take back obligation, encourage residents to use MRC’s collection network, which includes recyclers, collection sites, curbside bulky item collection programs and collection events. MRC also promotes the consumer drop-off incentive.

Supplemental Strategies

Working Groups and Conferences

To develop internal expertise, leverage resources and offer support to others working to reduce and mitigate illegal dumping, MRC regularly attends working groups, task force meetings, conferences and presentations focused on illegal dumping.

Events and working groups MRC attended or participated in during 2021 include:

- Oakland Illegal Dumping Task Force meetings hosted monthly by Alameda County Board of Supervisors District 4 Nate Miley
- CalRecycle Illegal Dumping Technical Advisory Committee meetings
- Communities United to Remove Blight
- Monterey County Litter Dumping and Abatement Task Force
- Antelope Valley Illegal Dumping Task Force
- California League of Cities Conference
- California State Association of Counties Conference
- Identifying Violations Affecting Neighborhoods monthly meetings — Tulare, Fresno, Imperial, Kern and Kings County
- California Resource Recovery Association Annual Conference
- Tribal EPA Region 9 Conference
- Southern California Waste Management Forum Annual Conference
- Riverside County Recycles Community Summit
- National Zero Waste Conference
- Keep America Beautiful National Conference

Information Sharing

MRC works with Customer Analytics to better understand the causes of illegal dumping. By analyzing illegal dumping data reported through the Initiative, MRC can develop resources that support local efforts of Initiative participants. See [Illegally Dumped Mattress Collection](#) Initiative section for details on data reported in 2021.

In 2021, Customer Analytics used Initiative data to create heat maps that identified areas with higher rates of illegal dumping and MRC provided these maps to all Initiative participants to further support local efforts. MRC will continue to provide heat maps to Initiative participants in 2022.

In addition, to promote existing no-cost mattress recycling options, MRC publishes a curbside bulky item directory on ByeByeMattress.com advertising services that offer at least one free bulky item pick up per year.

Lesson Plan: Don't Dump it, Recycle it

In 2021, MRC published an illegal dumping lesson plan on ByeByeMattress.com. Consisting of five activities aligned with Next Generation Science Standards, the plan guides students through the journey of waste, the impact of waste on the natural environment and how to mitigate illegal dumping. The last lesson offers facts and statistics about mattress recycling and how mattress components can be broken down into useful materials.

MRC promoted the lesson plan to teachers, afterschool programs, youth-based organizations and at conferences and illegal dumping working groups. To date, several dozen organizations counties, cities, solid waste companies and nonprofit organizations have downloaded the material for use in their communities' schools.

In 2022, the California Environmental Literacy Initiative included the lesson plan in its online resources hub, which is used by nine county offices of education and a broad range of community-based partners across the state working in support of environmental literacy. Additionally, the Marine Sciences Institute, which nearly 50,000 students from across the Bay Area visit annually, provided the lesson plan to their program managers and included a link to the plan in the teacher resources area of their website. During Earth Day, MRC also met a variety of student-led organizations, Girl Scout troops and environmental groups interested in using the lesson plan in their schools or summer camps.

In 2022, MRC will continue to provide the lesson plan and promote the availability of the activities to teachers, school districts, school boards, afterschool programs, student-led clubs, youth-based organizations and environmental literacy stakeholders.

White Paper

MRC collaborated with an interdisciplinary team of experts to develop a white paper "Best Practices in Addressing Illegal Dumping of Durable Waste — A Guide for Policy Makers," reporting on strategies and best practices that have been found effective in mitigating illegal dumping in the United States and other regions around the world. The report is available on MRC's website.

In 2021, Dr. Calvin Lakhan, Faculty of Environmental Studies, York University, Ontario presented the findings of the white paper during a panel discussion at the National Zero Waste Conference. He discussed the white paper findings and strategies to prevent and deter illegal dumping. MRC also promoted the white paper to illegal dumping task force groups, environmental justice organizations, through MRC and CalRecycle's social media and at other conferences and events.

MRC will continue promoting the white paper in 2022.



Research

CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS

14 CCR §18964 (b)(8)(B) — Qualitative and/or quantitative information on subdivisions (g), (l), and (m) of section 42987.1 of the Public Resources Code.

Cal. Pub. Res. Code §42987.1(g) — Conducting research, as needed, related to improving used mattress collection, dismantling, and recycling operations, including pilot programs to test new processes, methods, or equipment on a local, regional, or otherwise limited basis.

Cal. Pub. Res. Code §42990.1(m) — For reports submitted on and after July 1, 2021, all the following:

Cal. Pub. Res. Code §42990.1(m)(3) — A report on research activities, which the organization shall undertake, to improve used mattress collection, dismantling, recycling operations, source reduction and green product design, and the response to the problem of illegal dumping and a report on the progress made as a result of the research activities.

Cal. Pub. Res. Code §42990.1(m)(5) — If the mattress recycling organization determines during a particular year that any of the activities undertaken to implement paragraph (3) or (4) were unsuccessful, the organization shall identify the problems with the current activities, and report on the new activities undertaken and progress made, in the following year's annual report.

Cal. Pub. Res. Code §42990.1(m)(6) — A hard copy of, or an electronic reference to, each research study and report completed by the organization during the period covered by the annual report and

a brief explanation of how the organization anticipates the research may benefit the program. The organization shall make these studies and reports publicly available free of charge. If the study or report contains trade secret or confidential information protected by law, the organization shall only be required to provide a description of the research and its relevance to the program that omits any of the trade secret or confidential information.

RESEARCH

MRC seeks to improve the sustainability of mattress recycling by:⁸

- Advancing the efficient collection and transport of discarded mattresses
- Identifying and promoting best practices for mattress dismantling and recycling
- Identifying new and better uses for the recycled components
- Fostering innovation, cooperation and communication between suppliers, manufacturers, collectors, dismantlers and end-market commodity buyers to increase mattress recycling rates

To assist in developing and managing its research efforts, MRC staff works with an experienced team of research and innovation subcontractors. MRC's goal is to identify projects that have the potential to achieve both short-term, high-impact results, as well as longer-term projects with multi-year horizons. A summary of projects that were active or completed in 2021 and longer-range areas of interest are discussed in this section. When projects span multiple calendar years, they will be discussed in several reporting cycles. From a portfolio management perspective, MRC works to establish and manage a diverse family of projects which explores both incremental and disruptive technology development. This includes, but is not limited to mechanical recycling technologies used in adjacent industries, process automation innovations and newly emerging advanced recycling process development.

MRC is encouraged by its initial efforts, but is realistic, recognizing that by their nature, research outcomes are unpredictable with some projects producing useful results and others failing. Moreover, many factors influence market acceptance of new technologies. Therefore, research is necessary to improve long-term industry performance, but should not be focused exclusively on short-term results.

With these cautions in mind, MRC evaluates research proposals and defines the intended objective of each research project awarded. This process considers whether the proposer is qualified to undertake the project and the value proposition. Awarded

⁸ In addition to MRC's research efforts to improve the sustainability of mattress recycling, Cal. Pub. Res. Code § 42990.1(m)(3) also requires that MRC report on research activities undertaken concerning "source reduction and green product design, and the response to the problem of illegal dumping." These topics are discussed in the Sleep Products Sustainability Program and Illegal Dumping sections of this report.

projects are funded contingent on established, structured, milestone-driven contracts with the selected organization. MRC research program metrics are structured to:

- Reward learning
- Encourage taking and managing risks
- Encourage collaboration
- Meet project milestones
- Produce results

Research projects may be accelerated or extended (or stopped entirely) if it appears the work is likely to produce valuable (or inconclusive) results.

Completed Projects

Mattress Collection Facilities Improvement Funding

For the third year, MRC funded improvements at mattress collection sites to increase the number of mattresses diverted from landfills, improve the recyclability of discarded units, improve worker safety and decrease transportation costs by increasing the number of units shipped per container. Since late 2018, MRC has offered up to \$10,000 per site per funding cycle to eligible residential and commercial collection sites in California. Recipients must agree to serve as permanent collection sites for at least one year following receipt of funds.

In 2021, MRC provided \$83,005 to fund 13 approved projects that were completed that year. These projects included improvements to mattress collection areas that increase the recyclability of units (for example, by keeping units dry), purchasing equipment for safer and more efficient loading of units and erecting fencing to secure sites from vandalism and fire. In total, these 13 sites anticipate that the funded improvements will allow them to collect an additional 45,000 units annually for recycling. In addition, four of the fund recipients became new permanent collection sites in 2021 (see table 29 below).

MRC awarded five other projects in 2021 that will be funded in 2022 once the projects are completed. A report on those projects will appear in the next annual report. MRC continues to accept applications from eligible sites throughout the year.

MRC has evaluated annual changes in units collected and landfilled for recycling by sites that received funding to understand whether the funded projects improved landfill diversion. For most locations, it is difficult to draw strong conclusions because COVID-19 significantly disrupted the number of new mattresses sold and old mattresses discarded in California in 2020 and 2021. Furthermore, some collection sites did not accept discarded mattresses during the pandemic while others chose to landfill units rather than expose solid waste workers to potentially contaminated units. Some MRC

projects did not have a landfill diversion objective. Examples included projects that improved worker safety or provided barriers to vandalism.

TABLE 29: Collection Projects Completed in 2021

	Company	Location	Project	Amount Paid
1	Billy Wright Landfill	Los Banos, CA	Improve unit quality by adding crushed rock to help drain receiving area and funding new forklift attachments to improve worker safety and loading efficiency.	\$3,165
2	East Bay Silicon Valley Habitat for Humanity	Milpitas, CA	Improve worker safety and loading efficiency by partially funding new forklift.	\$10,000
3	Eastern Regional Landfill, Inc.	Tahoe City, CA	Improve worker safety and loading efficiency by funding portable loading ramp. This will also keep units off the ground and reduce weather exposure to discarded units.	\$10,000
4	Frank R. Bowerman Landfill*	Irvine, CA	Improve worker safety and loading efficiency by funding telehandler forklift to improve worker safety and loading efficiency.	\$10,000
5	Highway 59 Landfill	Merced, CA	Improve unit quality by adding crushed rock to help drain receiving area and funding new forklift attachments to improve worker safety loading efficiency.	\$5,504
6	Impact Junk Removal	El Cajon, CA	Discourage vandalism, theft and unit quality at collection site by funding fencing, cameras, signage and weather cover.	\$5,012
7	Jacumba Boulevard Revitalization Alliance	Jacumba, CA	Improve worker safety and unit quality by funding canopy system to protect workers from heat and units from weather exposure.	\$754
8	Kings Waste and Recycling Authority	Hanford, CA	Improve unit quality by funding weather structure sides to protect them from weather exposure.	\$1,517

	Company	Location	Project	Amount Paid
9	Lake County, Eastlake Landfill*	Clearlake, CA	Improve unit quality by funding new canopy shelter to keep units clean and dry.	\$9,005
10	Olinda Landfill*	Brea, CA	Improve worker safety and loading efficiency by funding telehandler forklift to improve worker safety and loading efficiency.	\$2,128
11	Prima Deshecha Landfill*	San Juan Capistrano, CA	Improve worker safety and loading efficiency by funding telehandler forklift to improve worker safety and loading efficiency.	\$5,920
12	City of Redding	Redding, CA	Improve worker safety and loading efficiency by funding forklift dedicated to handling mattresses to improve worker safety and loading efficiency.	\$10,000
13	Turlock Transfer Station	Turlock, CA	Improve worker safety and loading efficiency by funding portable loading ramp. This will also keep units off the ground and reduce weather exposure to discarded units.	\$10,000
	TOTAL			\$83,005

* New MRC collection sites in 2021.

Transportation Efficiency Project

MRC's collection network consists of drop-off locations, collection events and Commercial Volume Program service sites. Annually, these locations generate over 15,000 loads of discarded mattresses that are moved by MRC transporters using various types of collection containers. Because discarded mattresses are light but bulky and have relatively low residual value, transporting them over long distances is inefficient, resulting in high fuel consumption and increased costs. MRC is seeking to improve the efficiency of our transportation network to decrease costs and reduce our environmental footprint.

MRC's 2019 annual report discussed recommendations made by Group 50 (a logistics consultant) to improve transportation logistics and minimize program disruptions. Actions MRC has taken in response to those recommendations are as follows:

1. MRC hired a supply chain manager who is responsible for planning, implementing and monitoring our overall supply chain strategy, with a goal of maximizing the efficiency and productivity of MRC transporters and recyclers. The position is responsible for executing enhancements to processes and systems to improve the overall supply chain function. This addition to the California team also allows MRC program coordinators to focus their time on managing and strategically developing the collection network.
2. In November 2021, MRC requested proposals to provide transportation services for the collection network. In 2022, MRC contracted with selected transporters based on their qualifications, experience and competitive pricing.
3. MRC requires that each transporter comply with specific service level metrics. MRC tracks the performance metrics and costs of each shipping lane and, if necessary, will requote or reassign a lane to reduce service failures, lower costs or increase the number of units per haul.
4. To improve its data collection and analytics, MRC links transporter and collector accounts across internal data platforms, which allows us to better track transportation costs and travel distances. MRC also uses this data to highlight underperforming collection sites and transporters, which helps us avoid network imbalances and bottlenecks.
5. MRC wants all recyclers to operate efficiently throughout the year, despite seasonal variations in the number of discarded mattresses that enter the network. As part of this effort, MRC aims to avoid the need to divert loads from one recycler to another because the first recycler is overwhelmed with units. Diversions are especially a problem during the busiest months of the year in late summer and early fall. To accomplish this goal, MRC developed capacity and volume forecasting models for each recycler. These predictive models help MRC efficiently manage and allocate mattress deliveries to the recyclers, and in turn help the recyclers better allocate their labor and equipment resources to plan for seasonal volume surges and reduce wasteful diversions.
6. To increase delivery consistency and reduce bottlenecks and offloading delays, MRC is tracking whether transporters meet scheduled dock times. Transporter compensation is tied to whether they meet these expectations. This improves recycler efficiency and reduces costly demurrage charges that are incurred when trucks must wait to unload their goods.
7. As the program grows and matures, MRC has begun the process of documenting internal and external workflows to identify standard operating procedures.

8. To better manage the 15,000 annual shipments to MRC recyclers, MRC and our transporters assign unique order identification numbers to each shipment so that they can be digitally tracked from the point of collection to the recycler.
9. MRC plans to convert recycler contracts from average in-bound unit weights to actual weights to help MRC better evaluate and track material arriving and leaving each mattress recycler. In the meantime, MRC assumes that mattresses and foundations arriving at each recycling facility on average weighs 55 pounds each, based on a 2019 study. MRC validates this result annually and will update the average unit weight figure if it changes in the future.

Future annual reports will discuss significant MRC research projects or process enhancements that could further improve transportation efficiency.

Pocketed Coil Separation Project

Pocketed coils are mattress springs that are individually wrapped in a fabric sleeve or pocket (typically made with polypropylene fiber) and then assembled into rectangular units using ultrasonic welding, stitching or adhesives. MRC estimates that approximately 20% of mattresses discarded today in California contain pocketed coils and that this percentage will gradually increase, given the growing popularity of this component over the past 20 years.

When recyclers dismantle a mattress, the whole rectangular pocketed coil unit is easily separated from other layers of material. Under current market conditions, however, most metal scrap dealers will not buy whole unopened pocketed coil units because they consider the fabric to be a contaminant. Both the steel and the polypropylene fiber are recyclable, provided the recycler can separate the individual coils from the fabric pocket. Since most MRC recyclers currently cannot separate the steel from the fabric, most pocketed coils were landfilled before 2020.

MRC addressed the pocketed coil problem as a two-part effort in 2021. First, as a temporary measure, MRC recyclers shipped pocketed coils to centrally located facilities that extracted and recycled the steel from the pocket fabric. The additional steel that was recycled as a result of this shredding process added about two percentage points to MRC's statewide recycler efficiency rate, which is currently 77%.

As noted in previous annual reports, MRC completed a sponsored research project with Wisconsin-based Knoble Design LLC to explore a novel approach for recycling pocketed coils, resulting in the successful construction of a small-scale prototype machine demonstrating the approach. Knoble Design has since sold the design and patents to Atlanta Attachment Company (ACC), a major supplier of sewing equipment to the mattress industry, which plans to sell a full-scale version of the machine to recyclers. AAC showed a prototype of the machine at the ISPA EXPO 2022 trade show in Orlando, Florida in March 2022.

MRC notes that other companies are developing shredders and other separation technology that can improve mattress recycling by dismantling pocketed coils.

Foundation Wood Recycling Follow-up Study

In September 2016, California enacted SB 1383, which requires the state to reduce the amount of organic waste sent to landfills by 50% in 2020 compared to 2014 levels, and by 75% in 2025. Although California expects to increase its organics processing capacity to meet this need by 2025, supply could overwhelm demand, according to CalRecycle's "[Analysis of the Progress Toward SB 1383 Organic Waste Reduction Goals](#)" (August 2020). Unless new options for recycling foundation wood emerge, MRC's recyclers may be unable in the future to recycle 75% of the weight of mattresses processed.

MRC conducted a wood market study in 2019 to identify new potential uses and customers for our recyclers' foundation wood. MRC published an updated analysis of California wood markets in January 2022, which concluded that with the exception of particle board, new markets for post-consumer foundation wood remain limited. MRC tested whether shredded foundation wood could be used to make particle board but concluded that our material was too contaminated with metal staples and nails for that application. If MRC recyclers can provide a cleaner foundation wood feedstock, MRC will rerun the test in 2022.

The 2022 study also explored using foundation wood to make medium density fiberboard, wood pellets, fire logs, pallets, animal bedding and oriented strand board. The study suggested that California recyclers might find new markets for their wood and reduce transportation costs if they were to invest in shredders.

Polyurethanes in Zeolite Cements

In May 2020, MRC contracted with the University of California Los Angeles (UCLA) to explore whether lightweight cements could be made using mixtures of zeolites and chemically recycled polyurethane foam. Zeolites are naturally occurring microporous, aluminosilicate minerals commonly used as commercial adsorbents and catalysts. The project builds on a previous research project funded by the U.S. Department of Energy's Advanced Research Projects Agency-Energy (ARPA-E) exploring zeolite-based cements.

The UCLA research team, led by Dr. Samanvaya Srivastava, found that a simple three component mixture of zeolites, upcycled polyurethane foam and an interfacial bonding agent yielded strong, ductile cements with properties similar to ordinary Portland cement. An interesting key finding was that the upcycled polyurethanes actually outperformed virgin polyurethane materials. The researchers filed a provisional patent application (63/250,881) in September 2021. The UCLA team presented their findings

at the October 2021 Polyurethanes Technical Conference in Denver, CO and their final report is posted on the MRC web site. MRC and UCLA are working jointly to establish collaborative programs with industry participants to further the research and explore the feasibility of commercializing the technology.

Upcycled Foam in Aqueous Polyurethane Dispersions

In the initial stages of the UCLA zeolite cement investigation, the researchers undertook a related project to convert upcycled polyurethanes to aqueous dispersions, or a water-based material. The concept was that aqueous dispersions could be used with many cement formulating processes. UCLA successfully developed stable dispersions, but the physical properties of the resulting cements were inferior to the three component mixtures described above. Although this technology may have future value in other applications (such as in coatings or sealants), this subject was outside the original scope of the zeolites cement project. As a result, MRC decided for now to discontinue further research into converting upcycled polyurethanes to aqueous dispersions, publish the findings and pursue the more promising cement formulations. The final report is posted on MRC's website.

Size and Type Counting Project

MRC completed a study in 2021 to count the sizes and types of mattresses and foundations collected for recycling in California. We intend to repeat this study periodically. The data will help MRC better understand the mix of discarded products and materials that the program recycles and changes in this mix over time. It also provides baseline data for the life cycle analysis (LCA) that MRC is undertaking to understand the major contributors to environmental impacts arising from end-of-life management of discarded mattresses.

To conduct the study, a mattress recycler counted and categorized over 3,200 units as they entered its facility. For each load that was evaluated, the recycler recorded the source (retailer, solid waste facility, etc.), the size (king, queen, full, twin) and mattress type (inner-spring, all foam, foundation, futon) of each unit. Data from this project is posted on MRC's website.

Composition Analysis Report

MRC studied the composition of each type and size of mattress and foundation in the recycling stream measured in terms of the percentage by weight of each component. The data will help recyclers anticipate future changes in commodity streams extracted from discarded mattresses and foundations. It also provides baseline data for MRC's LCA. Data from this project is posted on MRC's website.

Waste Characterization Study

To achieve a higher program wide recycling rate, MRC must understand how much, and which post-consumer mattress materials are being landfilled and why. With this information, MRC can prioritize research projects that focus on reducing quantities of waste materials. MRC selected MSW Consultants, LLC to perform a waste characterization study at two California recycling facilities. The study found that the top three most prevalent waste categories as a percentage of total waste were shoddy felt pad (22.0%), mixed non-woven fibers (19.8%) and quilt panels (17.3%). Recyclers dispose of these materials either because no market exists for them, or the materials are too contaminated for existing end markets. Data from this study is posted on MRC's website.

Active Research Projects

Lean Manufacturing Assessment of MRC California Recyclers

Lean manufacturing (lean) is an improvement and problem-solving methodology that strives to reduce or eliminate activities that do not add value to an organization. It is based on principles designed to not only quantify and eliminate waste, but also help organizations improve the way they do business. MRC contracted with MWS and Associates (MWS) in 2019 to perform baseline lean assessments of facilities operated by interested MRC mattress recyclers. Each participating facility received a confidential report detailing the results of the analysis and recommendations for improving efficiency. The assessment showed that most recyclers have the potential to increase their productivity by an average of 30% by reducing non-value-added activities, like excessive forklift movements and double handling of materials.

In November 2020, MRC again contracted with MWS to perform targeted training (known as "kaizen" events, based on a Japanese word that translates to "change for the good") for recyclers interested in realizing their potential to improve operational efficiency. The process involves gathering facility managers and operations teams to map targeted areas in the existing process, solicit ideas that will address inefficiencies, implement those changes and measure impacts. MRC offered these kaizen events to all California recyclers in 2021. Kaizen events were conducted at four of the nine facilities under contract at that time to developing targeted process efficiency improvements. MRC will provide another training opportunity for those recyclers that could not participate.

In November 2021, MRC established an evergreen lean manufacturing program. MWS will facilitate the program. The objective is to provide supporting resources on an ongoing basis to MRC recyclers and staff. Our goal is to assist recyclers in moving beyond waste elimination and introduce new lean concepts, such as continuous improvement, loss analysis, mistake-proofing and total quality management. Each

recycler will be profiled based on their current state of lean readiness and tailored development plans will be jointly established in consultation with each recycler. Program reviews will be conducted at least semi-annually to monitor progress across the recycling network.

Enzymatic Digestion of Blended Textiles and Fibers

In August 2021, MRC contracted with Dr. Richard Gross of Rensselaer Polytechnic Institute (RPI) to explore enzymatic digestion of cotton-polyester blended textiles with an initial focus on shoddy felt pads. The research project also includes collaboration with several textile industry participants.

Mattress textiles are seldom recycled because they are made using a wide variety of blended fibers. Most often landfilled, they represent a large percentage of total mattress recycling waste. Enzymatic digestion of synthetic and natural fibers may be a promising, versatile approach to generate valuable materials, thereby creating greater circularity for mattress textiles.

Dr. Gross devised a cascading concept which uses commercially available enzymes to convert PET fiber into ethylene terephthalate and ethylene glycol. Following PET conversion, the remaining cotton is enzymatically reduced to glucose, again using commercially available enzymes. If the research is successful, all blended fibers could be converted to useful building block chemicals with established markets using a relatively low energy-intensive process. The project is expected to conclude in late 2022. Thus far, initial results are encouraging. RPI also intends to submit a proposal for a much larger award to The National Science Foundation. This more comprehensive project may include NC State University, interested textile companies and MRC as collaborators. Dr. Gross indicates that the results from the recycled mattress materials project would be an important component of the larger future research proposal.

Vitrimerization of Polyurethane Foam

In May 2021, MRC contracted with Edge Geoscience Inc. (EGI) to explore whether mattress foam can be converted into valuable reformable polymers. The main objective of the project is to assess the feasibility of creating new components for various consumer and industrial products like shoe soles, conveyor belts, tool grips and other applications.

The ongoing project leverages previous work conducted by leading university material science laboratories which demonstrated that polyurethane foams can be thermo-chemically converted into covalent dynamic networks (vitrimers). Vitrimers are meltable pellets that can be reshaped and more easily recycled into useful products. EGI was successful in its attempt to scale this technology using post-consumer mattress foam. Initial studies focused on MDI (methylene diphenyl diisocyanate) based memory

foams where the chemistry was expected to be most favorable. EGI conducted follow up studies on conventional TDI (toluene diisocyanate) based foams with similar results. Physical properties were comparable to virgin thermoplastic polyurethane. EGI filed a provisional patent in August 2021. Further work is underway to optimize process conditions and product formulations. The project is expected to conclude in mid-2022 and a final report will be posted on MRC's website.

Manufacturing Battery Electrodes from Recycled Mattress Materials

In February 2020, MRC contracted with Pittsburg State University's Kansas Polymer Research Center (KPRC) to explore whether recycled mattress materials could be chemically modified to produce battery and supercapacitor components. Under the direction of Professor Ram Gupta, the Research Center completed a phase 1 study which successfully produced and evaluated electrodes made from a variety of recycled mattress materials including polyurethane foam, polyester, cotton and coconut fiber.

The results were very encouraging. Preliminary data indicated that several materials had significant performance advantages over common electrode materials, such as carbon, graphene and carbon nanotubes. As a result, MRC sponsored a follow up research project to construct and test actual batteries using the developed components and evaluate their performance. The follow up study was completed in January 2022. When used in lithium-ion test batteries, recycled mattress materials had very high storage capacity and good power density. They retained over 90% performance over 10,000 charge-discharge cycles (roughly equivalent to a 10+ year service life).

Since non-woven textiles were not included in the original studies, MRC requested a follow up study to determine whether they could be suitable battery electrode feedstock materials. This final study would provide a complete assessment of the performance of all non-metallic mattress components. Dr. Gupta also proposed additional performance testing in next-generation lithium-sulfide batteries. Work on these two tasks will continue through 2022.

A provisional patent application is being prepared and will be filed at the conclusion of the non-woven textile lab studies. Once filed, MRC and KPRC will contact industry suppliers to explore commercialization of this technology. The final report will be posted on MRC's website.

Cotton Fibers in 3D Printed Composites

In recent years, the cost, versatility and quality of 3D printing machinery has dramatically improved. With improved technology and low capital investment requirements, many small businesses with 3D printing capability have been established. An unmet need in this industry is access to and the development of locally produced, suitable and

sustainable feedstocks for these printers. In particular, demand for 3D printed fiber reinforced composites for prototyping applications is growing rapidly. MRC is interested in exploring whether recycled mattress fibers could be adapted to meet this need.

MRC contracted with West Virginia University to explore the use of recycled mattress cotton in 3D printed composites. The project, under the direction of Dr. Sunidhi Mehta, will develop and test extruded filament feedstocks using cotton and a biodegradable binding resin such as polylactic acid. Once the researchers develop formulations, they will manufacture and test the composites in several applications to displace single use plastics such as personal protective equipment, straws and disposable cutlery. They will also evaluate the biodegradability of the filaments and printed articles. The project is ongoing and will conclude in 2023.

Life Cycle Assessment

In 2020, MRC contracted with Scope 3 Consulting to conduct a Life Cycle Analysis (LCA) of our California recycling operations. This project will systematically determine the environmental impacts of our program from point of collection to recycling end markets or landfill and will conclude in 2022. While environmental impacts are typically measured in terms of environmental indicators such as CO2 emissions, energy use and landfill avoidance, MRC's objective is to evaluate the baseline performance of current recycling operations using these and other environmental performance metrics. We expect the LCA will provide tools that can be used to evaluate the relative impacts of our current program, guide future decisions for improving our processes and inform policy development.

Future Areas of Interest

Textile Recycling

As noted above, MRC conducted a [waste characterization study](#) in 2021 to determine the types and quantities of materials sent to landfill and the reasons why they were landfilled. A key finding was that textiles, particularly nonwoven materials such as mote cotton, spun bond polypropylene and shoddy felt, represent nearly 60% of all waste products from the mattress recycling process. The predominant reason for disposal was a lack of viable end markets for these materials. In April 2022, MRC requested proposals to explore and develop new applications for post-consumer mattress textiles.

Oleo Sponge

Recyclers' foam output volume is growing steadily. Three main factors contribute to this growth: newer mattresses tend to contain increasing amounts of foam as all foam mattresses become more popular, recyclers are improving how much foam they can recycle through their processes and the number of units recycled each year is growing.

To sustain foam recycling rates in the future, our recyclers must have economically viable markets where they can sell this material.

A 2017 report published by Barry, Mane, Elam and Darling of the Argonne National Laboratory described the development of a reusable oil absorbing foam technology called [Oleo Sponge](#). These researchers successfully used a pilot scale sequential infiltration synthesis process to modify the surface chemistry of common polyurethane foams. These modifications optimized the oil and water absorption properties of foam in oil clean-up applications.

In discussion with industry experts, MRC learned that although oil absorbing polyurethane foam pads can be used in some applications, raw materials cost has limited the commercial adoption of the product. To learn if the economics could be improved by using post-consumer mattress foam to make a wide spectrum of high-performance oil absorbing products, MRC requested research proposals in January 2022 for this purpose.

Techniques to modify the surface physics of post-consumer mattress foam could open markets for this material beyond oil clean-up applications. MRC believes that the high surface area and porous nature of mattress foam products are advantageous for this form of upcycling. Air filtration, water filtration, moisture retention, gas absorption and oil absorption products are just a few of the potential end uses.

Mattress Age Study

In 2019, an MRC study estimated the average age of a unit arriving at mattress recycling facilities. MRC is interested in replicating this study in 2022 with some adjustments to the methodology to improve the accuracy of the data. The results from this study will inform the industry about the age at which consumers discard mattresses and inform recyclers about the types and quantities of mattresses to expect in future years.

NSF-Funded Foam Circularity Research

MRC serves on the Stakeholder Committee for a new project launched by the National Science Foundation (NSF) called the Emerging Frontiers in Research & Innovation Circularity of Cross-linked Polyurethane Foams. This research is being conducted by scientific teams from Arizona State University and Virginia Tech. The goal of the Stakeholder Committee is to provide insights from essential stakeholders in the U.S. polyurethane foam value-chain that will inform and guide the research team's efforts, decisions and resource allocations. The Stakeholder Committee will convene on a regular basis to establish a conduit and communication channel between industry members and the research team for the duration of the five-year \$1.9 million NSF-funded project.

Circular Economy for the Mattress Industry

As MRC manages its own efforts to improve mattress recycling and find new and better markets for reclaimed mattress materials, we regularly communicate with other mattress recycling organizations around the world and stay abreast of broader efforts being pursued to work toward a more circular economy for mattresses.

Global interest in creating greater circularity in the mattress industry continues to accelerate. Stakeholders across the value chain cite the need for interdisciplinary collaboration to build infrastructure that can implement full and partial closed loop product use cycles. Industry leaders around the world are working with public authorities to develop legislation to establish circularity requirements and incentives specifically for mattresses.

Due to regional preferences, business model differences, a mattress' long useful life and regulatory priorities, building a homogeneous global circular economy for mattresses will take considerable time. Developing better mattresses designs is a common thread in discussions among manufacturers interested in sharing best practices. However, end-of-life management priorities and strategies diverge significantly from region to region. Rather than invest in conventional recycling infrastructure, which is mostly downcycling, some countries are interested in moving directly to technologies that would upcycle polymeric materials (such as the foam and some fibers) through chemical recycling and pyrolysis. We anticipate further debate regarding the best ways to incentivize global development of advanced recycling technologies and investment in commercial scale facilities.

Predominantly in Europe but also in other regions, several advanced recycling pilot facilities were established in recent years. With increased experience and a better understanding of the technical risks and business case, public-private sector entities and industry led consortia are exploring means to expand the most promising technologies globally. Decisions regarding the size and placement of these future facilities will have significant environmental and economic impacts. MRC has been actively engaged with these organizations to provide volume and feedstock quality data to help inform these decisions.

In the United States, MRC continues its focus first on developing better and new markets for our recycled materials. Although this approach does not create completely closed loop circularity, we believe this approach will be an important part of the overall circularity strategy because it typically has the most favorable environmental impact according to LCA studies in other industries, compared to more energy-intensive approaches like thermo-chemical recycling. Second, MRC thinks that building operational efficiency from post-consumer disposal through recycling processes is equally important. In these two areas, MRC is taking a leading role and sharing findings with other regions.

Finally, among stakeholders, consensus is building that circularity is an idea that will take considerable time and investment to attain. Moving forward, several industry trade organizations in Europe, the United States, Asia and Australia have committed to playing a lead role to encourage investment and to facilitate communication and collaboration in pursuit of this goal. Global collaborative networks have already formed to explore and address capability gaps systematically with the following initial priorities:

1. Develop better designs
2. Develop the means to increase recycled content in raw materials
3. Build a sustainable logistics and recycling infrastructure
4. Establish a science-based, peer-reviewed forum to advance meaningful innovation
5. Establish a more informative material labeling system
6. Develop an effective, easy-to-understand communication plan for consumers

New Materials Recycling Committee

In support of the circular economy initiatives discussed above, MRC organized a New Materials Recycling Committee in 2021. Members of the committee represent foam, textile and spring manufacturers as well as MRC board members. During its initial meeting, the committee confirmed that its objectives are to identify end-of-life challenges posed by current products and materials available to consumers, advise MRC on anticipated long-term changes in product mix and raise industry awareness about how design and marketing decisions can affect recycling. The committee's work will inform MRC's research team and assist recyclers in preparing for these challenges as well as forecast future types and quantities of mattress materials available for secondary markets. The committee will meet with MRC annually.

Global Mattress Recycling Coalition

In May 2021, MRC coordinated another Global Mattress Recycling Coalition meeting which was held virtually to accommodate attendees from various time zones. Attendees included recyclers, stewardship organizations and industry associations from France, Netherlands, Belgium, United Kingdom, Australia, India, Canada and the United States. The first part of the meeting focused on sharing global research efforts to improve mattress collection and transportation infrastructure, recycling efficiencies and new uses for recycled materials. The second part of the meeting discussed data and metrics and how each organization measures operational and financial performance.

Gasification and Pyrolysis

Previous annual reports have provided an overview of technology, financial viability, environmental impacts and market drivers pertaining to pyrolysis and gasification of mixed product waste. This industry is making progress but still faces formidable

economic headwinds in becoming economically viable, however, higher oil prices and stronger demand for some of the outputs have improved the short-term outlook.

In the past year, technological development in this area has continued to advance. In particular, small-scale pyrolysis liquification, where the post-reactor products are condensed to chemicals and fuels, was demonstrated on an industrial scale for mixed plastics and rubber. New facilities were designed to meet European emission standards and generate products such as basic chemicals, jet fuel and fuel oil. Small scale production facilities, with capacities as low as six tons per day, may help address reverse logistics costs and challenges of supplying a central pyrolysis facility with material provided by multiple small volume recyclers.

In other developments, parties are considering whether to integrate pyrolysis and gasification processes into existing power generating facilities. In these cases, mixed plastic and rubber materials displace coal or natural gas utilization and take advantage of existing infrastructure for emissions management. Large material volumes, however, are needed to generate power economically and reliably so this approach may be limited to more densely populated regions. We note that several standalone large-scale pyrolysis and gasification facilities were established in the United States, Europe and Australia in 2020 and 2021. Therefore, a deeper understanding of economics, environmental impacts and community acceptance is forthcoming.



Financing Mechanism

CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS

14 CCR §18964 (b)(9) — Financing Mechanism. Include the mattress recycling organization's total expenses and revenues associated with the implementation of the used mattress recycling program. Changes to the mattresses recycling charge shall be reflected in the annual program budget for approval by the department. If a mattress recycling organization conducts activities that are separate from the implementation and management of the California used mattress recycling program, then the annual report shall include documentation on how the collection and use of funds from the California mattress recycling charge were kept separate from other activities of the mattress recycling organization, including the methodology for distribution of shared costs. Consistent with subdivision (a) of section 42990.1 of the Public Resources Code, the annual report shall include the following:

- (A) Mattress recycling charge per mattress size
- (B) Capital costs
- (C) Education/Outreach costs
- (D) End-of-life used mattress management costs with line items, if applicable, for collection, transportation, recycling, renovating, reuse, and proper disposal
- (E) Program administration costs including, but not limited to, the department's costs pursuant to subdivision (a) of section 42988.2 of the Public Resources Code, and third party legal costs. Surplus funds, if any, and detailed rationale for the specified level of surplus.

Financing Mechanism

Mattress Recycling Council Inc. (MRC Inc.) operates similar mattress recycling programs in three states: California, Connecticut and Rhode Island. In 2017, MRC Inc. established separate limited liability companies (LLCs) for each state program. The LLC operating the California program is Mattress Recycling Council California, LLC (MRC).

Each state program's LLC maintains its own financial records to reflect the receipt of the appropriate recycling charge and the direct expenses that it incurs (e.g., collection, recycling, transportation, communications, etc.). MRC Inc. allocates shared expenses (e.g., administration costs, overheads, etc.) among the three state program LLCs based on the relative population of each state. Each LLC also has a separate reserve for that state program.

Using the format specified in CalRecycle's regulations, we discuss MRC's total 2021 expenses and revenues associated with the California program with tables comparing its actual expenses and revenues incurred in 2021, to 2020 actual and those projected for 2022 and budgeted for 2023, subject to CalRecycle's approval, as follows:⁹

Revenue from the Mattress Recycling Charge

Cal. Pub. Res. Code § 42989(b)(2) authorizes MRC to either (1) set a single recycling charge that applies to all sizes and types of mattresses and foundations, or (2) set two different charges "to accommodate mattress size differentials." MRC maintained a single charge for 2021 and in its 2022 budget (as approved by CalRecycle). Factors MRC considered that supported this decision included avoiding confusion among retailers and consumers, ease of consumer messaging and simplified charge collection and reporting obligations for retailers when they collect the charge from consumers and then remit those charges to MRC.

MRC has a single recycling charge for mattresses and foundations sold in Connecticut and Rhode Island, the other two states in which it administers similar mattress recycling programs, and, like California, that arrangement has worked well in those states. Having

⁹ For these purposes, all 2020 and 2021 revenue and expenses are based on MRC's audited financials. Projections for 2022 are based on unaudited 1st quarter 2022 actuals and forecasted revenue and expenses for the remainder of the year. Proposed 2023 revenue and expense amounts cited in this annual report have been approved by the MRC Board of Directors and have been submitted separately to CalRecycle in MRC's 2023 Budget.

a single recycling charge, regardless of mattress size, that is consistent across state programs avoids confusion among multi-state and online retailers.

MRC collected this recycling charge on all sales of mattresses and foundations to California residents or end users (e.g., hotels, educational institutions, etc.), regardless of size. In 2021, registered retailers and other sellers reported California sales of 4,386,172 units, including 1,235 prior years' (2016 – 2017) units at the \$11 fee. As a result, MRC collected recycling charge revenue totaling \$46,055,423 (4,384,937 units multiplied by \$10.50 plus 1,235 units multiplied by \$11) in 2021. This represents a 3.6% increase over 2020.

In 2021, the California program also earned \$53,522 in late fees on recycling charge remittance from retailers to MRC, for a total revenue of \$46,108,945.

Table 30 shows MRC's 2020 and 2021 actual revenue from the recycling charge and late fee revenue, MRC's 2022 projected revenue and its proposed 2023 revenue.

TABLE 30: Program Revenue

Category	2020 Actual	2021 Actual	2022	2023
			Projections	Proposed Budget
Recycling Charge Revenue	\$44,461,242	\$46,055,423	\$43,752,062	\$44,627,100
Late Fee Revenue	\$37,631	\$53,522	\$30,000	\$30,000
Total Revenue	\$44,498,873	\$46,108,945	\$43,782,062	\$44,657,100

Capital Costs

Other than modest expenditures on computers and office equipment, MRC incurred no capital costs in 2021 related to the California program.

Education and Outreach Costs

Costs for education and outreach activities in 2021 totaled \$2,796,515, 17.8% below 2020 levels. Nevertheless, MRC continued to meet its communication objectives, and this level of spending supported robust industry- and consumer-targeted outreach strategies that resulted in increased awareness levels as explained in the [Education and Outreach](#) section of this report.

MRC reduced its expenditures by renegotiating communications and marketing vendor contracts in 2021, resulting in nearly 20% savings for fees paid to third-party PR agencies, including expenses incurred to produce the annual report. MRC also took advantage of effective but less expensive advertising channels (digital and online advertising versus television) and focused on targeting specific markets versus

advertising to a wider general audience. MRC continued to promote the program in multiple languages and prioritized informing communities of color and those experiencing high per capita rates of illegal mattress dumping. Also due to COVID-19's lingering effect on in-person events, MRC did not incur budgeted costs for collection event advertising, exhibiting at industry conferences, sponsoring community events or related travel.

Table 31 shows MRC's 2020 and 2021 actual education and outreach costs, its projected 2022 costs and its proposed 2023 expenses.

TABLE 31: Education and Outreach Costs

Category	2020 Actual	2021 Actual	2022 Projections	2023 Proposed Budget
Advertising and Consumer Education	\$2,104,399	\$1,818,724	\$1,972,922	\$1,927,359
3rd Party PR Agency	\$704,341	\$589,234	\$586,590	\$586,590
Industry and Stakeholder Outreach	\$274,240	\$118,255	\$176,624	\$185,258
Conferences & Events	\$13,081	\$36,604	\$80,700	\$74,950
Annual Report Expenses	\$44,481	\$34,789	\$25,000	\$25,750
Subtotal¹⁰	\$3,140,542	\$2,597,606	\$2,841,836	\$2,799,907
Travel	\$7,435	\$4,318	\$23,000	\$32,690
Staff Expenses	\$255,406	\$194,591	\$216,000	\$207,536
Total Education and Outreach Costs	\$3,403,383	\$2,796,515	\$3,080,836	\$3,040,133

¹⁰ The 2020 Education and Outreach costs presented in the audited financial statements include communications' staff expenses. The communications' staff expenses in the 2021 audited financial statements are included in Administration.

End-of-Life Used Mattress Management Costs

MRC classifies as Operational Costs expenses incurred for mattress collection (including Illegally Dumped Mattress Collection Initiative), transportation and recycling. MRC's 2021 Operational Costs for end-of-life management were \$37,059,601, a decrease of 2.8% from 2020 levels. Total units collected and recycled in 2021 were 1,594,292, a 5.5% increase over 2020 units.

The following provides additional details for this expense category:

Collection Costs

- **Solid Waste Handling Fees:** MRC paid \$3,676,255 (14.2% over 2020) to collection sites throughout the state to compensate them for consolidating discarded mattresses and preparing them for transport to an MRC recycling facility. MRC experienced an increase in both the number of units handled by these no-cost collection sites in 2021 and the handling fees that MRC paid.
- **Collection Containers and Storage:** MRC incurred \$1,660,855 in 2021 (5.9% less than 2020) to lease storage space, trailers and roll-off containers used to hold and transport collected mattresses. The 2020 expenses in this category included \$325,432 to store units abandoned by a former MRC recycler at several facilities throughout California. This decrease was slightly offset by additional containers necessary for the additional units that MRC processed in 2021.
- **Consumer Incentive:** In 2021, MRC recyclers paid a total of \$359,781 (39.4% less than 2020) in consumer incentives to encourage residents to deliver discarded mattresses directly to MRC recycling facilities and one external consumer incentive location in Oakland. Before the COVID-19 pandemic, most consumer incentive units originated in Southern California. In 2021, mattress supply shortages and the increased value of post-consumer foam increased demand from renovators and exporters for whole post-consumer mattresses renovated in California and discarded units exported to Mexico. These external factors reduced units received through the consumer incentive program. In setting the per unit incentive amount, MRC took into account Cal. Pub. Res. Code § 42985(b), which states the legislature's intent that MRC's statewide program not undermine existing used mattress recycling, resale, refurbishing and reuse operations that are in compliance with state and federal law. The Mattress Advisory Committee recommended that the incentive not exceed \$3 per unit because a higher amount might harm renovators. MRC accepted that recommendation and has not changed the amount since.
- **Collection Site Signage/Guidelines:** MRC incurred \$5,049 in 2021 (80.8% less than 2020) to provide new collection site signage and updated written guidelines to collection sites. MRC only produces the signs when a new site joins the program or MRC must replace damaged signage.
- **Illegally Dumped Mattress Collection Initiative:** MRC spent \$1,281,784 in 2021 (6.4% over 2020) to address illegally dumped mattresses in California. Most of these costs (\$1,112,760) were payments to entities, including local governments, solid waste facilities, franchise haulers, nonprofits contracted with municipalities, Joint Powers Authorities and Native nations, to count and pick up mattresses that were illegally dumped in their communities. The amount of the compensation varied based on whether the entity was in an urban (\$15 per unit) or rural county (\$20 per unit). MRC used the rural county definition in Cal. Pub. Res. Code § 40184 to determine a county's classification. The entities in rural counties reported 2,484 units resulting in payments of \$49,680, and all other entities reported 70,872 units resulting in payments of \$1,063,080. In addition, MRC incurred costs to analyze aggregated

illegal dumping data, encourage participants to join or remain in the Initiative, implement targeted illegal dumping prevention marketing and developed a training video for Initiative members. Using the data collected through the Initiative, MRC provided to Initiative participants heat maps showing where mattresses are being illegally dumped in each participating entity’s jurisdiction. In 2021, MRC awarded funds to three illegal dumping pilot studies and paid \$114,260. Additional pilot studies are planned for future years.

- See [Mitigation of Illegal Mattress Dumping](#) for more information.

Table 32 shows MRC’s 2020 and 2021 actual collection costs, its projected 2022 costs and its proposed 2023 expenses.

TABLE 32: Collection Costs

Category	2020 Actual	2021 Actual	2022 Projections	2023 Proposed Budget
Collection and Container Costs				
Solid Waste Handling Fees	\$3,219,965	\$3,676,255	\$3,853,863	\$4,011,659
Collection Containers and Storage	\$1,765,858	\$1,660,855	\$1,512,408	\$1,491,624
Consumer Incentive	\$593,432	\$359,781	\$354,453	\$412,344
Collection Site Signage/ Guidelines	\$26,361	\$5,049	\$23,399	\$23,175
Total Collection and Container Costs	\$5,605,616	\$5,701,940	\$5,744,123	\$5,938,802
Illegally Dumped Mattress Collection Initiative				
Initiative Entity Compensation	\$1,141,215	\$1,112,760	\$1,109,145	\$1,131,335
Marketing/Advertising/Events	\$5,898	\$2,550	\$18,400	\$18,502
Consulting Services	\$23,506	\$24,304	\$18,921	\$17,619
Pilot Studies	\$0	\$114,260	\$199,417	\$100,000
Staff Expenses	\$33,899	\$27,910	\$30,000	\$31,500
Total Illegally Dumped Mattress Collection Initiative¹¹	\$1,204,518	\$1,281,784	\$1,375,883	\$1,298,956
Total Collection Costs	\$6,810,134	\$6,983,724	\$7,120,006	\$7,237,758

¹¹ The 2020 Illegally Dumped Mattress Collection Initiative costs presented in the audited financial statements include staff expenses. The staff expenses in the 2021 audited financial statements are included in Administration.

Transportation

MRC paid \$10,118,840 in 2021 (10.9% over 2020) to transport collected units to MRC recyclers. This increase reflects more units transported, higher transport rates due to driver labor shortages and increased fuel costs, new collection routes added to the network and more long-distance routes to service rural areas. It also includes transporting pocketed coils accumulated by individual recyclers to centralized processing facilities.

Recycling

MRC contracts with recyclers to dismantle and recycle units in California. In 2021, MRC paid six contracted recyclers (operating nine facilities) \$19,957,037 (10.1% less than 2020) for these services. The 2020 expenses included \$2.8 million to process units abandoned by a former recycler. This decrease was slightly offset by increases in rates and units processed by the program in 2021.

Table 33 shows MRC's 2020 and 2021 actual end-of-life management costs, its projected 2022 costs and its proposed 2023 expenses.

TABLE 33: End-of-life Used Mattress Management Costs (Operational Costs)

Category	2020 Actual	2021 Actual	2022 Projections	2023 Proposed Budget
Collection and Container Costs	\$5,605,616	\$5,701,940	\$5,744,123	\$5,938,802
Illegally Dumped Mattress Collection Initiative	\$1,204,518	\$1,281,784	\$1,375,883	\$1,298,956
Transportation	\$9,124,866	\$10,118,840	\$9,971,853	\$9,416,431
Recycling	\$22,190,864	\$19,957,037	\$20,193,807	\$21,217,385
Total Operational Costs	\$38,125,864	\$37,059,601	\$37,285,666	\$37,871,574

Research and Development

MRC seeks to enhance the sustainability of California's mattress recycling program by improving the efficiency and effectiveness of the mattress collection network, promoting best practices in mattress recycling and identifying and developing new and better end uses for recovered materials. In addition, MRC operates the Sleep Products Sustainability Program (SP2) which is designed to help individual mattress manufacturers reduce the generation of waste materials, water and energy.

Research Projects

In 2021, MRC incurred expenses of \$715,478 (7.4% below 2020 expenses) for research activities including:

- The program funded improvements to MRC collection sites to increase the number of mattresses diverted from landfills, improve the recyclability of discarded units, improve worker safety and decrease transportation costs by increasing the number of units shipped per container. MRC will continue to fund similar activities in future years.
- MRC published a second study exploring new uses for clean foundation wood to assist recyclers' efforts to sell this material to customers.
- MRC completed two UCLA projects related to post-consumer polyurethane foam. The first explored the feasibility of making cements using mixtures of zeolites and chemically recycled polyurethane foam. The second project converted upcycled polyurethanes to aqueous dispersions which may have future value in applications such as coatings or sealants.
- MRC commissioned a project to quantify the frequency of common mattress and foundation sizes and unit types received by the California mattress recycling program. The data from this project serves MRC's goals of better understanding and tracking changes over time in the recycling materials stream.
- MRC commissioned a study to measure the materials composition of each type and size of mattress and foundation in the recycling stream. The data from this study will serve the organization's goals of preparing recyclers for changes in construction methods and the commodity streams that can be extracted from future discarded mattresses and foundations. It will also provide baseline data for the ongoing life cycle assessment (LCA) study MRC is undertaking to understand the major contributors to environmental impacts arising from end-of-life management of discarded mattresses.
- MRC performed a study of non-recyclable waste generated by MRC-contracted mattress recyclers. This data will help MRC understand how much and which post-consumer mattress materials are going to landfill and will inform and guide future research projects.
- MRC funded lean manufacturing training at mattress recycling facilities in 2021. Each recycler received recommendations to improve its overall operational efficiency, the quality and quantity of materials recycled and remove logistical bottlenecks.
- MRC began several research studies in 2021 that will explore options for hard-to-recycle mattress components. These projects will continue in 2022 and beyond.

See [Research](#) for a more detailed explanation of completed, active and future research activities.

Sleep Products Sustainability Program (SP2)

In 2021, MRC incurred \$104,848 to operate the SP2 program, similar to the expenses in 2020. SP2 develops methods that manufacturers can use to analyze and reduce their environmental impact. MRC works with California manufacturers to help them reduce the generation of waste materials, water, and energy in their manufacturing facilities.

Program expenses included consulting fees for SP2 oversight and development of program resources to assist participants as they prepare for certification. In 2021, three facilities completed SP2 training. One facility was certified, and the remaining two facilities are scheduled for certification verification in 2022. Two additional facilities registered for SP2 in 2021 and were trained in early 2022. In addition, MRC incurred expenses to promote SP2 to California-based mattress manufacturers through digital and print advertising, social media messaging and informational webinars.

Program expenses also included the startup and facilitation of committees focused on product circularity and new materials in mattresses and the global mattress recycling coalition meeting held in March 2022.

See the [Materials Management/Waste Hierarchy](#) and [Research](#) sections of this report for more information.

Table 34 shows MRC's 2020 and 2021 actual research and development costs, its projected 2022 costs and its proposed 2023 expenses.

TABLE 34: Research and Development Costs

Category	2020 Actual	2021 Actual	2022 Projections	2023 Proposed Budget
Research	\$441,838	\$457,015	\$907,973	\$808,300
Mattress Collection Facility Improvement Funding ¹²	\$123,744	\$38,589	\$79,164	\$45,000
Consulting	\$207,238	\$219,874	\$201,394	\$206,640
Sleep Products Sustainability Program ¹³	\$108,494	\$104,848	\$218,053	\$157,994
Subtotal Research and Development¹⁴	\$881,314	\$820,326	\$1,406,584	\$1,217,934
Staff Expenses	\$89,207	\$147,766	\$108,000	\$113,400
Total Research and Development	\$970,521	\$968,092	\$1,514,584	\$1,331,334

¹² The audited financial statements show Mattress Collection Facility Improvement Funding, labeled as Grants, separately from Research and Development.

¹³ In 2020, SP2 costs are included in Administration in the audited financial statements. Effective 2021, SP2 costs are included in Research and Development.

¹⁴ The 2020 research costs presented in the audited financial statements include staff expenses. The staff expenses in the 2021 audited financial statements are included in Administration.

Program Administration, Legal and CalRecycle Costs

In 2021, MRC incurred \$6,698,316 (9.7% less than 2020) in program administration costs, including legal and CalRecycle Oversight. Of this amount, \$3,000,322 is for 22.27 FTE (full time equivalent) staff that perform administrative and operational program oversight. This represents 90% of MRC's total staff expense of \$3,346,939, which pays salaries for a total of 25.22 FTEs. Staff expense for the additional 2.95 FTEs, who work on education and outreach, the illegally dumped mattress initiative, and research, are included under those activity costs in the tables above.

MRC also hires consultants and outside contractors to provide additional services and expertise used to manage program registrants, recycling data, retailer participation and financials. Program administration expenses include \$311,288 in computer and database expenses for the organization's finance and CRM systems, including a one-time cost for the implementation of a new accounting system. Other administrative and overhead costs include office space, telephone, utilities, insurance, bad debt and depreciation. MRC also works with California-based entities to provide industry and government relations support, specifically to assist MRC in responding to questions from legislators, informing elected officials and other stakeholders about the program and monitoring other California legislative and regulatory developments that may affect the program. MRC incurred \$19,923 to conduct compliance audits of its recyclers. In addition, MRC incurred \$79,828 to conduct reviews of retailer participation compliance, bringing total compliance expenses to \$99,751.

Program administrative expenses also include costs to prepare annual tax filings and conduct the annual financial audit, including MRC's SOC1 audit (conducted by PwC, a global audit and accounting firm), which CalRecycle's regulation 14 CCR§ 18964(b) (11) requires MRC to perform as a necessary component of the annual audit. Travel expenses were 9.5% higher in 2021 compared to 2020 as travel restrictions eased. In addition, CalRecycle invoiced MRC \$683,784 for oversight expenses in 2021, a reduction of 11.2% from 2020.

In 2021, MRC incurred third party legal and litigation support expenses totaling \$1,010,068, a 57.8% reduction from 2020. Approximately 97% of legal costs in 2021 were associated with defending MRC's interests against substantial monetary claims asserted in a complex arbitration proceeding involving a former MRC recycler and the recycler's principal. The litigation-related costs included attorneys' fees, expert witness fees, transcript costs, arbitration panel costs and other out-of-pocket expenses. That arbitration concluded in May 2021. Among other things, the arbitrators found that MRC had established valid grounds for terminating the recycler, that the recycler was liable for significant costs MRC incurred to store, transport and process units that the recycler had abandoned after termination and that the recycler had overcharged MRC on certain invoices in 2018 and ruled against the recycler and its principal on each of the claims

that they had asserted against MRC for substantial monetary damages. The remaining legal costs are for handling routine program operations and MRC's contracts with hundreds of vendors.

Table 35 shows MRC's 2020 and 2021 actual administration, legal and CalRecycle oversight costs, its projected 2022 costs and its proposed 2023 expenses.

TABLE 35: Program Administration, Legal and CalRecycle Oversight Costs

Category	2020 Actual	2021 Actual	2022 Projections	2023 Proposed Budget
Staff Expenses	\$2,470,323	\$3,000,322	\$3,279,077	\$3,455,815
Administrative and Overhead Expenses	\$595,659	\$773,181	\$787,614	\$821,626
Outsourced Contractors/Consultants	\$501,777	\$421,365	\$326,592	\$332,616
Computer and Database Expenses	\$159,118	\$311,288	\$383,592	\$437,344
Annual Financial Audit and Tax Filings	\$223,621	\$194,765	\$225,000	\$231,752
Compliance Expenses (operational and retailer)	\$102,893	\$99,751	\$160,000	\$181,660
Industry and Government Relations	\$144,904	\$144,855	\$145,000	\$149,352
Field Visits and Program Travel	\$53,805	\$58,937	\$74,916	\$85,100
Total Administration	\$4,252,100	\$5,004,464	\$5,381,791	\$5,695,265
Legal and Litigation Support Costs	\$2,392,963	\$1,010,068	\$107,381	\$86,400
CalRecycle Oversight ¹⁵	\$770,239	\$683,784	\$685,000	\$705,550
Total Administration, Legal and CalRecycle Oversight Costs	\$7,415,302	\$6,698,316	\$6,174,172	\$6,487,215

¹⁵ 2022 projections and 2023 budget based on historical averages as of June 1, 2022.

Total Program Costs

As noted in Table 36 below, MRC's 2021 total program costs were \$47,522,524.

TABLE 36: Total Program Costs

Types of Costs	2020 Actual	2021 Actual	2022	2023
			Projections	Proposed Budget
Education and Outreach	\$3,403,383	\$2,796,515	\$3,080,836	\$3,040,133
Operational Costs	\$38,125,864	\$37,059,601	\$37,285,666	\$37,871,574
Research and Development	\$970,521	\$968,092	\$1,514,584	\$1,331,334
Administration	\$4,252,100	\$5,004,464	\$5,381,791	\$5,695,265
Legal and Litigation	\$2,392,963	\$1,010,068	\$107,381	\$86,400
Support Costs				
CalRecycle Oversight	\$770,239	\$683,784	\$685,000	\$705,550
Total Program Costs	\$49,915,070	\$47,522,524	\$48,055,258	\$48,730,256

Reserves and Surplus Funds

Cal. Pub. Res. Code § 42988 requires that MRC maintain a reserve that is sufficient to fund the program’s operations over a multi-year period in a fiscally prudent and responsible manner. Section 42988.3 further provides:

Commencing January 1, 2027, the mattress recycling organization shall not maintain total reserves exceeding 60 percent of its annual operating expenses, consistent with the requirements of the Financial Accounting Standards Board’s Accounting Standards Update 2016-14, Not-for-Profit Entities (Topic 958), and any future updates to that standard.

In addition, CalRecycle’s regulations require that MRC’s annual report include a discussion of its “[s]urplus funds, if any, and detailed rationale for the specified level of surplus.” 14 CCR § 18964(b)(9)(E).

For nonprofit entities like MRC, the concepts of “surplus funds” and “reserves” are distinct. For nonprofits, generally accepted accounting principles (GAAP) define the annual “increase (or decrease) in net assets” to mean the mathematical difference between total revenue and total expenses for that year. A nonprofit’s increase (or decrease) in net assets is functionally comparable to net income (or net loss) earned by a for-profit company. For this reason, we interpret the term “surplus funds” used in 14 CCR § 18964(b)(9)(E) as referring to an increase in net assets that MRC records at the end of each annual year. (A decrease in net assets at year-end would be a deficit.)

GAAP (as set forth in FASB Accounting Standards Update 2016-14, referenced in Section 42988.3) defines a nonprofit’s reserves as that amount of the unrestricted accumulated net assets that the organization’s board of directors has designated as reserves. MRC has no restricted net assets. MRC’s 2021 audited financial statement (Statement of Financial Position) identifies MRC’s reserve fund as “Board Designated Financial Reserves.”

An organization's Board designated financial reserves can serve many purposes, including providing continuity of operations in times of economic downturn and funds to address unforeseen events or other financial hardships. In MRC's case, MRC has set aside funds to be prepared for unforeseen circumstances that could have a substantial impact on revenues and expenses, such as accidents, disasters or failures of MRC's operational or financial systems, recyclers, retailers and other sellers that collect the charges that fund the program or other significant unforeseen circumstances like the COVID-19 pandemic.

Significant or sudden changes in market dynamics that affect recyclers' costs or revenue (e.g., fuel needed to transport units or lower prices for recycled components) or political uncertainties also could require MRC to use financial reserves to continue funding the program.

The reserve also protects the long-term viability of the program by setting aside money that can fund unusual budget deficits without necessitating frequent adjustments in the recycling charge. Given the amount of time required to request and obtain approval to change the recycling charge, and the fact that the Act requires MRC to notify the public at least 180 days in advance of implementing an approved change, a reserve sufficient to allow MRC to operate the program smoothly without financial disruption during such a transition is imperative.

The reserves, however, are less than the total accumulated net assets. The part of the total net assets that are not designated by the board as reserves includes the nonprofit's financial assets which are set aside to meet the organization's short-term financial needs. These are comprised of liquid assets (such as cash), as well as non-liquid assets. Non-liquid assets, among other items, include accounts receivable (representing 9.6% of net assets), property and equipment and prepaid expenses.

Sufficient undesignated net assets are important to provide an organization working capital. MRC's network of recyclers and transporters rely on rapid payment for services rendered. To keep the program functioning, and its vendors paid and operating, it is critical that MRC hold sufficient working capital to cover cash flow shortfalls. MRC must rely on its reserves to address various financial risks it may encounter. Therefore, having less than approximately three months of operating assets on hand would be fiscally irresponsible.

As of December 31, 2021, MRC's net assets were \$44,216,036, as reported on the Statement of Financial Position section of MRC's 2021 audited financial statements. This reflects the total sum of all annual increases in net assets from inception through 2021. On the financial statement, the Net Assets are divided into two segments:

- \$32,335,405 in Board designated financial reserves (equivalent to approximately 68% of 2021 Total Expenses) and
- \$11,880,631 in undesignated net assets (which equals 25% of 2021 Total Expenses and the difference between total net assets and Board designated financial reserves). This is set aside to meet MRC's short-term financial needs.

MRC's net investment return for 2021 was \$888,285, and included interest and dividends, as well as realized and unrealized gains on MRC's short and long-term investments, less brokerage fees.

In addition, two extraordinary items were recorded in 2021 which had a positive impact on the net assets. In 2020, MRC borrowed money via the Paycheck Protection Program under the CARES Act. The loan, totaling \$351,842 for MRC, was forgiven by the Small Business Administration in 2021, and was recorded as a gain on the extinguishment of debt. Also in 2021, MRC recognized \$836,422 as a gain on the extinguishment of liabilities related to the legal matter with a former recycler mentioned above.

In 2021, MRC experienced a decrease in operating net assets of \$1,413,579. After adding the net investment return and the gains on extinguishment of debt and liabilities, which total \$2,076,549, MRC ended the year with an increase in net assets of \$662,970.

As Table 37 shows, as of December 31, 2021, the Net Assets at End of Year was \$44,216,036. Even with this year's modest increase in Net Assets, MRC appears to be on track to reach the 60% reserve target outlined in Section 42988.3 by January 1, 2027.

TABLE 37: Net Assets

Category	2020 Actual	2021 Actual	2022	2023
			Projections	Proposed Budget
Total Revenue	\$44,498,873	\$46,108,945	\$43,782,062	\$44,657,100
Total Program Costs	\$49,915,070	\$47,522,524	\$48,055,258	\$48,730,256
Change in Operating Net Assets	(\$5,416,197)	(\$1,413,579)	(\$4,273,196)	(\$4,073,156)
Net Investment Return	\$2,012,605	\$888,285	\$884,321	\$1,347,296
Gain on the Extinguishment of Debt	\$0	\$351,842	\$0	\$0
Gain on the Extinguishment of Liabilities	\$0	\$836,422	\$0	\$0
Change in Net Assets	(\$3,403,592)	\$662,970	(\$3,388,875)	(\$2,725,860)
Net Assets Beginning of the Year	\$46,956,658	\$43,553,066	\$44,216,036	\$40,827,161
Net Assets at the End of the Year	\$43,553,066	\$44,216,036	\$40,827,161	\$38,101,301

MRC anticipates a decrease in net assets in 2022 and 2023, as indicated in Table 37 above, due to a combination of factors including recessionary economic indicators prompted by rising inflation, labor and fuel costs. Fortunately, the reserves that MRC

had prudently set aside in the early years of the program will help us continue to support the program in California despite these economic challenges.

At year-end 2021, MRC's Board designated financial reserves and undesignated net assets (working capital) were as follows.

TABLE 38: MRC's Board Designated Financial Reserves and Undesignated Net Assets (Working Capital)

Net Assets as of 12/31/2021	\$44,216,036	2021 Total Expenses: \$47,522,524
Board Designated Financial Reserves	\$32,335,405	68% (approximately 8.2 months of 2021 expenses)
Undesignated Net Assets	\$11,880,631	25% (3 months of 2021 expenses)

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Education and Outreach

CALIFORNIA PUBLIC RESOURCES CODE AND REGULATIONS

14 CCR § 18964(b)(10) — Education and Outreach. Provide a description of educational materials that were provided, including electronic examples of these materials. Identify any method(s) used to determine the effectiveness of educational and outreach efforts (e.g., surveys, hits on specific web pages, number of participants at events, etc.), if applicable. Describe any changes to those materials that are planned for subsequent years, if applicable.

EDUCATION & OUTREACH

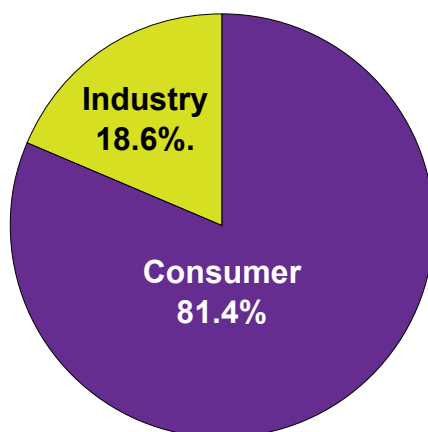
MRC’s education and outreach efforts inform consumers, retailers, the mattress industry and other stakeholders about mattress recycling in California by explaining:

- How MRC operates, and its accomplishment and impact in California;
- How and where to recycle discarded mattresses and why recycling is beneficial;
- What the charge funds; and
- The mattress industry’s legal obligations.

MRC reaches these audiences using an array of communications and marketing methods, including targeted direct mail, printed collateral, advertising, media relations, websites and social media. MRC also participates in community and industry events and visits retailers, recyclers and other collection locations to learn how to collaborate on residential outreach.

Figure 6 shows the percentage of MRC’s education and outreach costs directed to consumer and industry audiences.

FIGURE 6: 2021 Education and Outreach Spending Industry Versus Consumer



Consumer Education

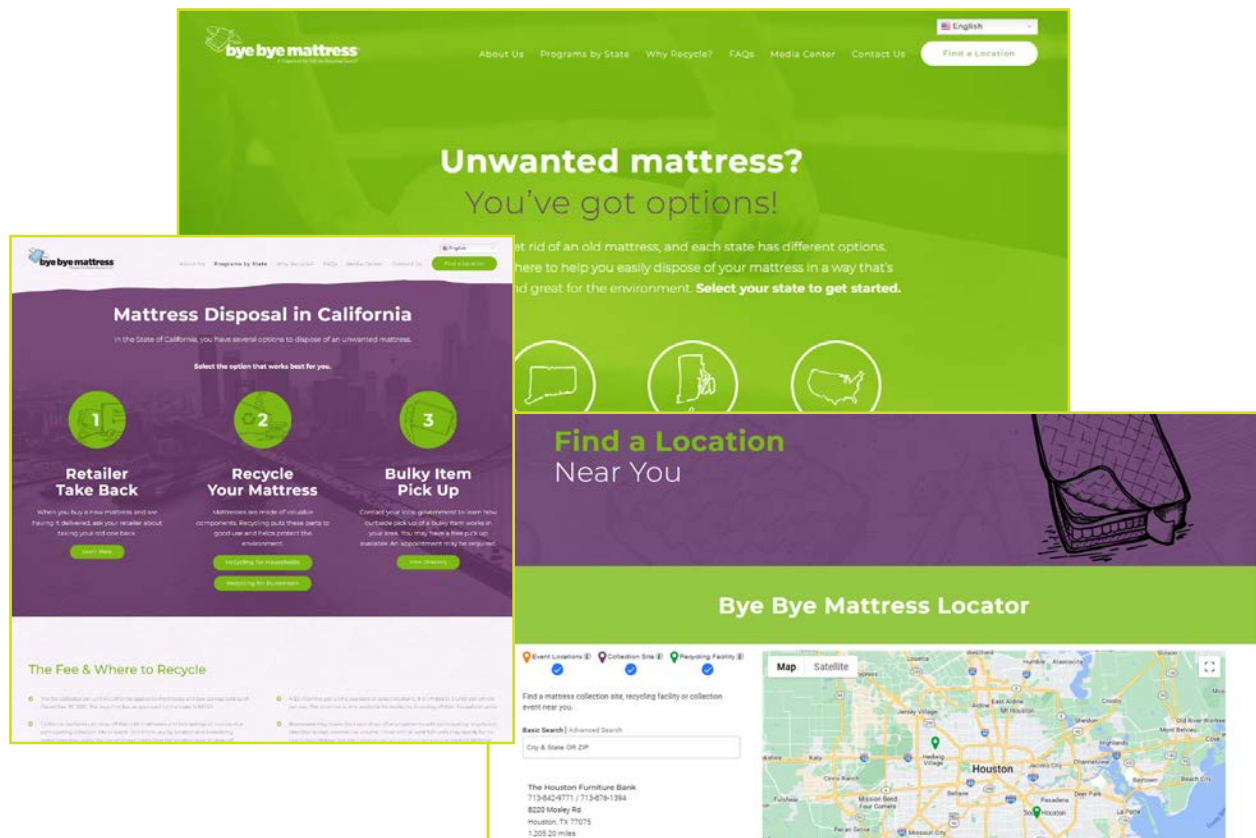
MRC communicates with consumers using the “Bye Bye Mattress” brand, which is supported by a multichannel strategy consisting of [ByeByeMattress.com](https://www.ByeByeMattress.com), point-of-sale materials, public service announcements, traditional and online advertising, community events, media relations and social media.

ByeByeMattress.com

[ByeByeMattress.com](https://www.ByeByeMattress.com) provides easy-to-use information about retailer take back, participating drop-off locations and municipalities that offer at least one free curbside pick up each year. Businesses and organizations can also find Commercial Volume Program details and the options available to them.

The site also educates the public about the mattress recycling process and its environmental benefits. Other website content answers common questions about the recycling charge, lists eligible and ineligible products and provides information about deterring and reporting illegal dumping.

This overall strategy succeeded. Most of the referral traffic to [ByeByeMattress.com](https://www.ByeByeMattress.com) came through media outlets MRC used for its advertisements. The number of visitors who accessed the recycler locator from a mobile device increased, likely because we expanded our digital and social media advertising. Total website traffic decreased slightly in 2021, but that was to be expected since consumers used the internet and social media more heavily during at the pandemic’s outset in 2020.



In 2022, we will rebuild ByeByeMattress.com to create a user experience that is better tailored to consumers versus businesses. To date, the website primarily uses a visitor's location to determine what information to provide. Moving forward, the website will capture additional user details to decide whether to provide content that is more relevant to consumer or business users. Consumers will enjoy a seamless, single-screen experience that presents information about drop off locations, available curbside programs and retail take back information. This should be more efficient than the current silo experience, which requires consumers to click away from the recycler locator to find curbside or retail take back information. The improved website will also make it easier for visitors to find information about mattress care and how MRC is discouraging illegal mattress dumping. Likewise, the improved website will provide a less-cluttered experience to business visitors.

Consumer Education Materials for Retailers

MRC provides retailers with no-cost point of sale materials to help them explain mattress recycling and the charge to their customers. Those materials include:

- Bilingual Information Card:** This card can accompany the consumer's invoice or receipt. In its standard format, English is on one side and Spanish on the other. Chinese, Korean, Tagalog and Vietnamese versions are available on request.
- In-Store Posters:** MRC offers posters in two sizes to provide flexibility in how and where retailers display them in-store. Spanish, Chinese, Korean, Tagalog and Vietnamese versions are available on request.
- Consumer FAQs:** Consumer FAQs are provided in English and Spanish to assist retailers with sales associate training. Chinese, Korean, Tagalog and Vietnamese versions are available on request.



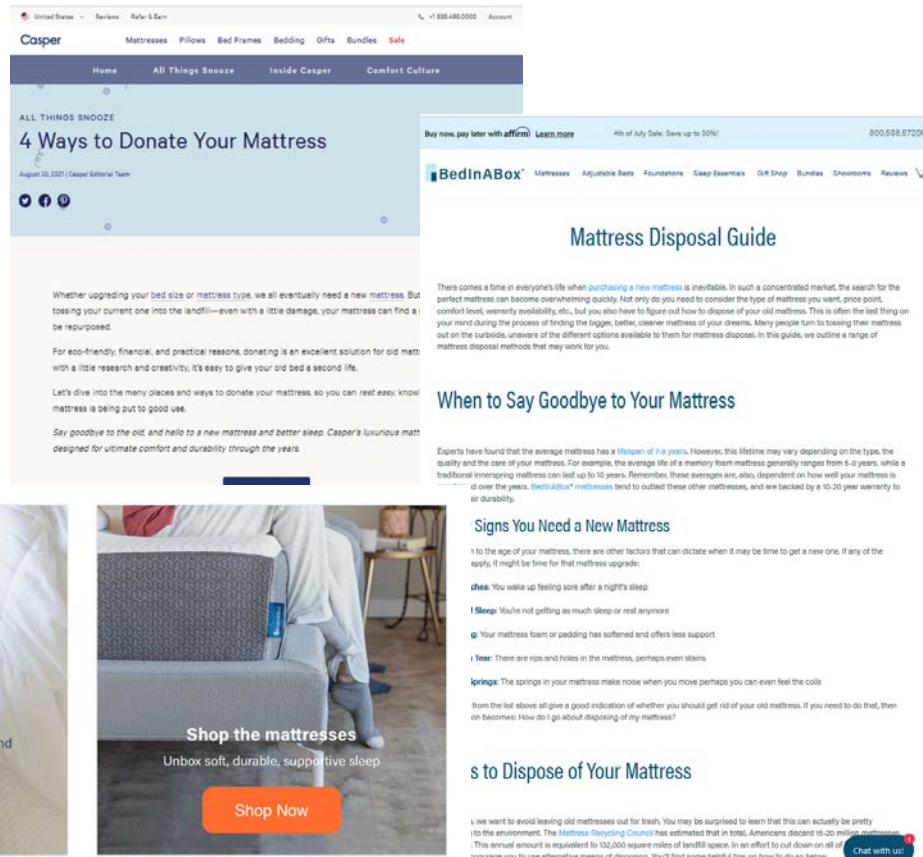
In 2021, MRC provided approximately 170,000 information cards and 350 posters to California retailers. Retailers also may download the artwork from MRC's website and print it on-demand themselves.

MRC uses e-newsletters, email notifications, industry publications and events to regularly inform retailers that these materials are available from MRC and reorders are free. It also sends starter kits to newly registered retailers or those opening new stores in the state. The kit includes a postage-paid response card that retailers may use to request automatic refills of materials.

In April 2021, MRC introduced a digital badge retailers may display on their websites or in customer communications to make information about the program and fee easier to find. The digital badge image links directly to ByeByeMattress.com. During the year, 12 retailers used the badge.



MRC also accepted retailers' invitations to contribute mattress recycling information to their customer newsletters or consumer blogs. Notable examples include BedInABox's mattress disposal guide and Casper's All Things Snooze blog.



Public Service Announcements

At the end of 2021, MRC retired the “Stop Illegal Dumping” campaign, which generated over 8,000 airings across California and Connecticut from 2018 to 2021, totaling more than 15 million impressions worth approximately \$1.3 million in advertising value equivalent. The Spanish version accounted for 58% of the airings. Leading media markets that ran the PSA included Sacramento-Stockton, Los Angeles, Santa Barbara-Santa Maria, Monterey, Yuma-El Centro, San Francisco-Oakland-San Jose, and Eureka.

MRC launched a new PSA campaign titled, “Break Up The Right Way With Your Old Mattress,” to coincide with America Recycles Day on November 15, 2021. MRC developed the new PSA material using feedback collected from Illegally Dumped Mattress Collection Initiative participants, participants in MRC-sponsored illegal dumping mitigation projects, a representative from the Mattress Advisory Committee and stakeholders from the environmental justice community. MRC also used insight gained from the 2019 and 2020 illegal dumping workshop reports, the 2021 survey of Spanish-speaking households and the recommendations presented in the commissioned white paper to formulate the PSA’s messaging and tone.

The new campaign consists of 15-second and 30-second video and radio spots. MRC also created Spanish and Mandarin translations. By end of 2021, the PSA had 182 airings in California.

In 2022, MRC will attempt to increase PSA airings by persuading stations to run them during the lead up to Earth Day and America Recycles Day. MRC will also encourage additional viewership by asking city leaders and community-based organizations to share the PSA on their social media and other communication channels.

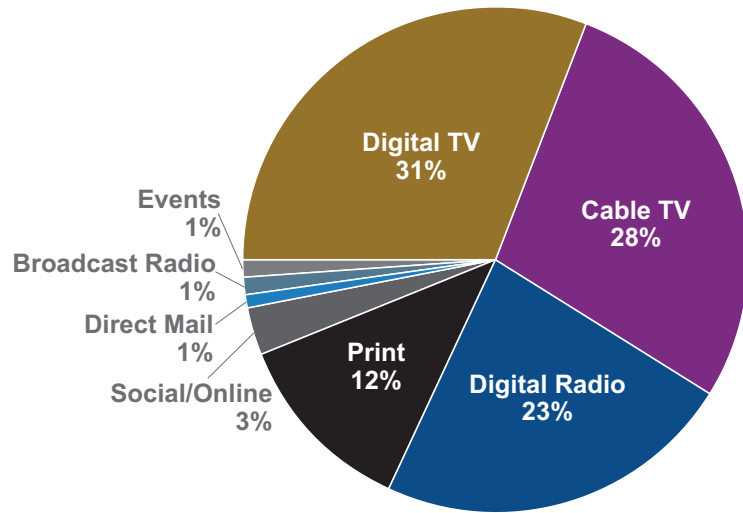
Paid Advertising Campaigns

MRC supplements its other media efforts with paid advertising. We run a general awareness campaign in major markets statewide typically in the spring or fall to coincide with holiday weekends when retailers sell large volumes of mattresses. Targeted local campaigns are used in areas to address specific needs. For example, to raise program awareness in areas with high per capita illegal dumping activity, promote an upcoming collection event or announce a new collection site. MRC uses a mix of television, radio, digital, outdoor and print as it designs the advertising plan and incorporates outlets to reach minority groups and residents that non-English speakers. Examples of the advertisements used are in [Appendix E](#).

FIGURE 7: 2021 Consumer Advertising Spending By Media Type

Figure 7 shows the percentage of the consumer advertising spending used for television, radio, print, digital and social in 2021.

In 2021, MRC ran a major market campaign during March and April. Later in the year, we concentrated only on local markets.



Major Market Campaigns

During March and April 2021, MRC used the “Three Ways to Recycle” campaign in major markets to increase general awareness of the program following Presidents Day weekend when mattress sales are traditionally high and to stay top of mind with consumers during spring cleaning and Earth Day. The ad summarized the three primary ways a consumer can place a mattress in the recycling stream: retailer take back, consumer drop off and municipal bulky item pickup.

MRC targeted mattress purchasers and likely mattress disposers, based on demographic and behavioral data collected in previous years.

MRC ran the campaign in markets with a recycling facility: Sacramento, Santa Barbara-San Luis Obispo, Fresno, San Bernardino and portions of Los Angeles counties.

MRC monitored consumer awareness at the end of the advertising campaign and found increased levels of awareness. These results are discussed in detail in the Surveys section of this chapter.

Local Market Campaigns

In 2021, MRC determined 10 counties could benefit from increased advertising because they had high per capita rates of illegal dumping or they fit MRC’s definition of an environmental justice community (areas of the state that are disproportionately burdened by and vulnerable to multiple sources of pollution). These counties were: Alameda, Contra Costa, Fresno, Kern, Kings, Los Angeles, San Bernardino, San Joaquin, Stanislaus and Tulare.

MRC used information gathered from previous surveys and the recommendations in the white paper to further define the type of consumer MRC would target in these counties. MRC used the demographics that indicated less awareness of the program or demonstrated higher likelihood to illegally dump a mattress.

In these counties, MRC used “Three Ways to Recycle” advertisements in English- and Spanish-language media and sent a bilingual email to county residents. To amplify the campaign’s messaging, MRC asked city mayors, council members and boards of supervisors in these areas to share this information with residents via their newsletters or social media. Impressions totaled 25.2 million.

Online and Digital Advertising

In 2021, MRC continued to use the Google’s AdWords Grant program, keyword search ads and display ads, as well as the Waze navigation app.

MRC’s Google ads, which are prompted when a user searches the internet for “mattress recycling,” “disposal” or “junk removal,” directs users to ByeByeMattress.com. In 2021, the Google

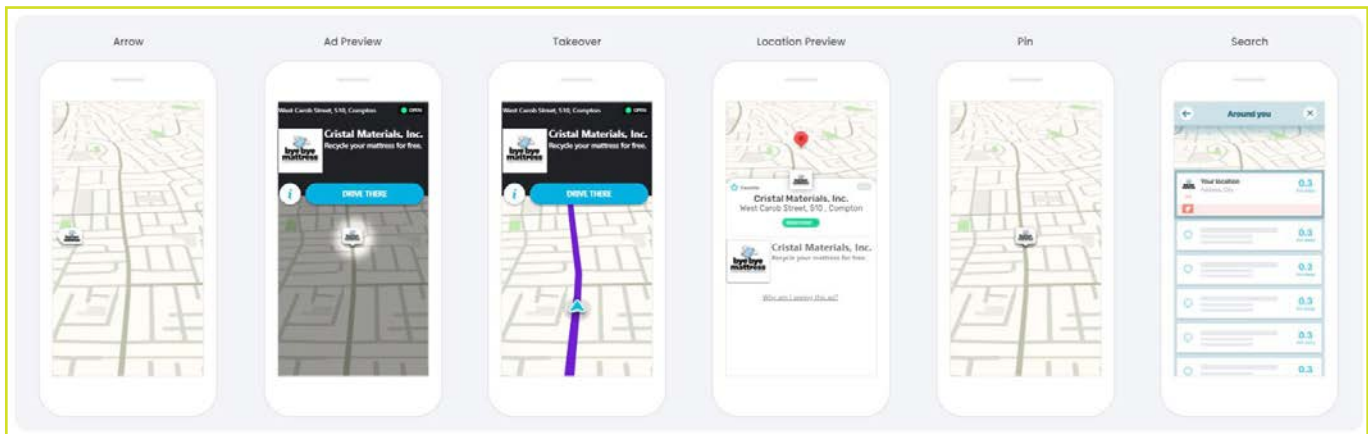
AdWords Grant provided text-only ads for keywords that cost \$1.03 per click or less. MRC’s paid Google advertising included keywords that were not accessible through the grant program. The display ads give MRC the ability to add images and reach a larger audience (the ad runs not only on Google’s search results pages but on other websites that display Google ads). Together the grant program and paid ads generated 8 million impressions and averaged a 6.15% click-through-rate.

MRC uses Waze to promote all locations that offer the CIP. Ads are pushed to the app’s users as they drive near these areas. Locations are also marked on the map. During 2021, Waze ads garnered over 635,000 impressions and resulted in 796 navigations (clicks on a location address to map driving directions, indicating the user drove to the site).

Have An Old Mattress? | Recycle It For Free
www.byebyemattress.com
 Easy. Smart. Environmentally friendly.

Free Mattress Recycling | Find Where and How
byebyemattress.com/Mattress/Recycling 855-229-1691
 Easy. Smart. Environmentally friendly. Learn More Today.
 Recycle Your Mattress - Help The Environment - No-Cost Recycling - View Drop-Off Locations

<p>Recycling FAQs Most Common Questions About Mattress Recycling</p> <p>Why Recycle What Happens When A Mattress Is Recycled. Learn More Today</p>	<p>Find A Facility Bye Bye Mattress Facility Locator Find A Facility Near You Today</p> <p>Recycling Programs Learn More About Mattress Recycling In Your State</p>
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MRC will continue using online advertising to generate leads to ByeByeMattress.com and regularly monitor analytics to find the marketing mix that Californians respond to best.

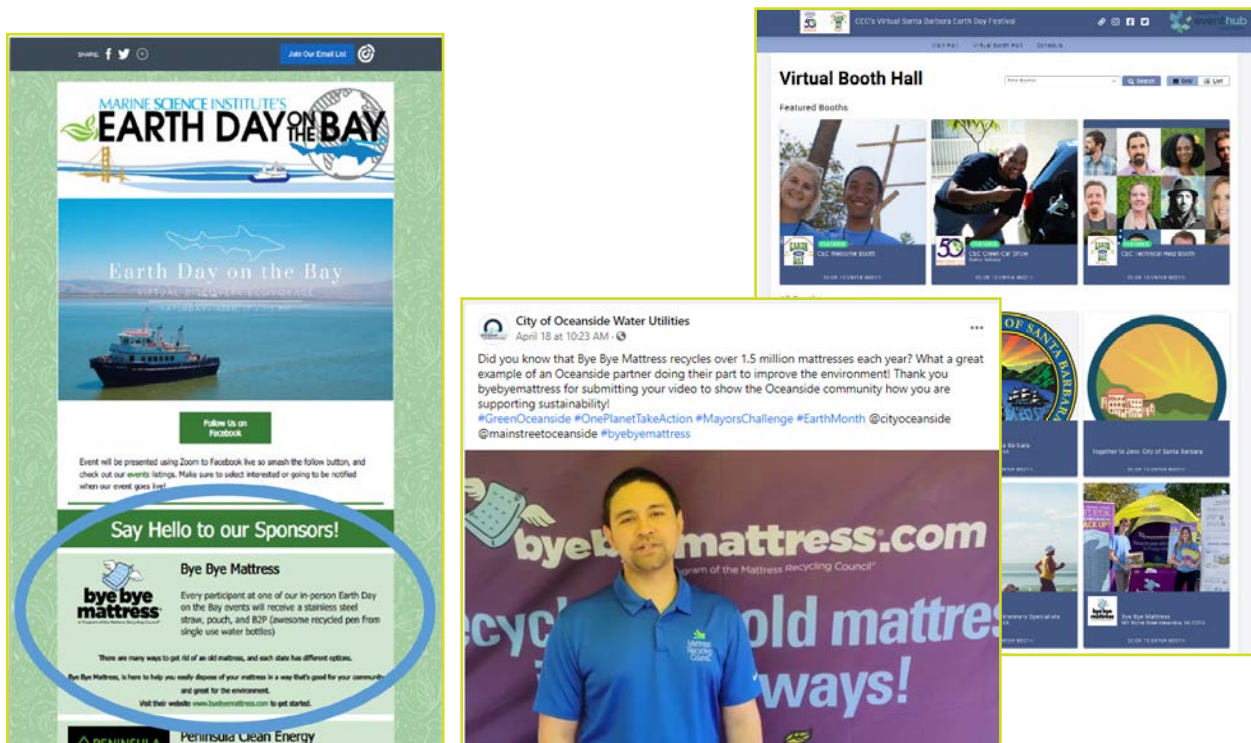
Community Events

In 2021, the rise in COVID-19 variants continued to keep many regular community events from taking place in person, especially in larger cities. However, MRC identified several virtual Earth Day celebrations and a few in-person opportunities. These included:

- Green Oceanside Earth Month (a 30-day virtual challenge)
- Marine Science Institute's Earth Day on the Bay (hybrid)
- Santa Barbara Earth Day (virtual)
- California State University Dominguez Hills Earth Day Festival (a livestreamed event)
- City of Avenal Old Timer's Day
- City of Lodi's Fall Street Faire

By participating in the virtual Earth Day events, MRC received recognition on event websites, in social media posts, in event ads, in pre- and post-event emails to the organization's contacts and event attendees and during livestreamed content. The largest of these was Santa Barbara Earth Day. The event page received 31,000 views, more than 10,000 people tuned in to the livestream content and 12,000 visited the virtual exhibit hall. Of these attendees, 150 people dropped in on MRC's virtual booth to learn about Bye Bye Mattress. Meanwhile, the in-person events held in smaller communities allowed MRC to directly engage with over 2,400 residents.

MRC anticipates more in person events in 2022 and is currently evaluating opportunities.



Media Relations

In 2021, news media covered Bye Bye Mattress as a result of MRC's proactive efforts and our responses to media inquiries. We also encouraged recyclers, collection site operators and event hosts to use our media toolkits to generate local news interest on their own. MRC's media coverage generated over 518 million impressions worth approximately \$5.5 million in advertising value equivalent. Major activities included:

- **Fresno YES! student-led collection event:** Coverage aired on KSEE-TV and sister station KGPE-TV. Radio Bilingue's La Hora Mixteca, a Spanish-language/Mixteco (Indigenous language) public radio broadcast, also helped promote the event.
- **2020 Annual Report:** MRC used the release of the 2020 Annual Report to draw attention to the program's five years of growth and distributed a press release statewide that was published in media outlets such as the *San Diego Union Tribune*, *Long Beach Press-Telegram*, *Presidio Sentinel*, *Press Banner* and *My Mother Lode*.
- **Op-eds and letters to the editor:** MRC collaborated with local elected officials to co-author op-eds or letters to the editor. These were published in media outlets such as [Berkeleyside.org](https://www.berkeleyside.org), *Del Norte Triplicate*, *Escalon Times*, *Hanford Sentinel* and *Gilroy Dispatch*.
- **America Recycles Day:** MRC co-authored a recycling tips article with PaintCare, Call2Recycle and CARE that was distributed statewide to news outlets in English and Spanish. It received 50 placements across California totaling over 105 million impressions. Notable placements included the *LA Times*, *San Francisco Gate*, *Sacramento Bee* and *Vida-Nueva*.

Collection Site and Event Toolkits

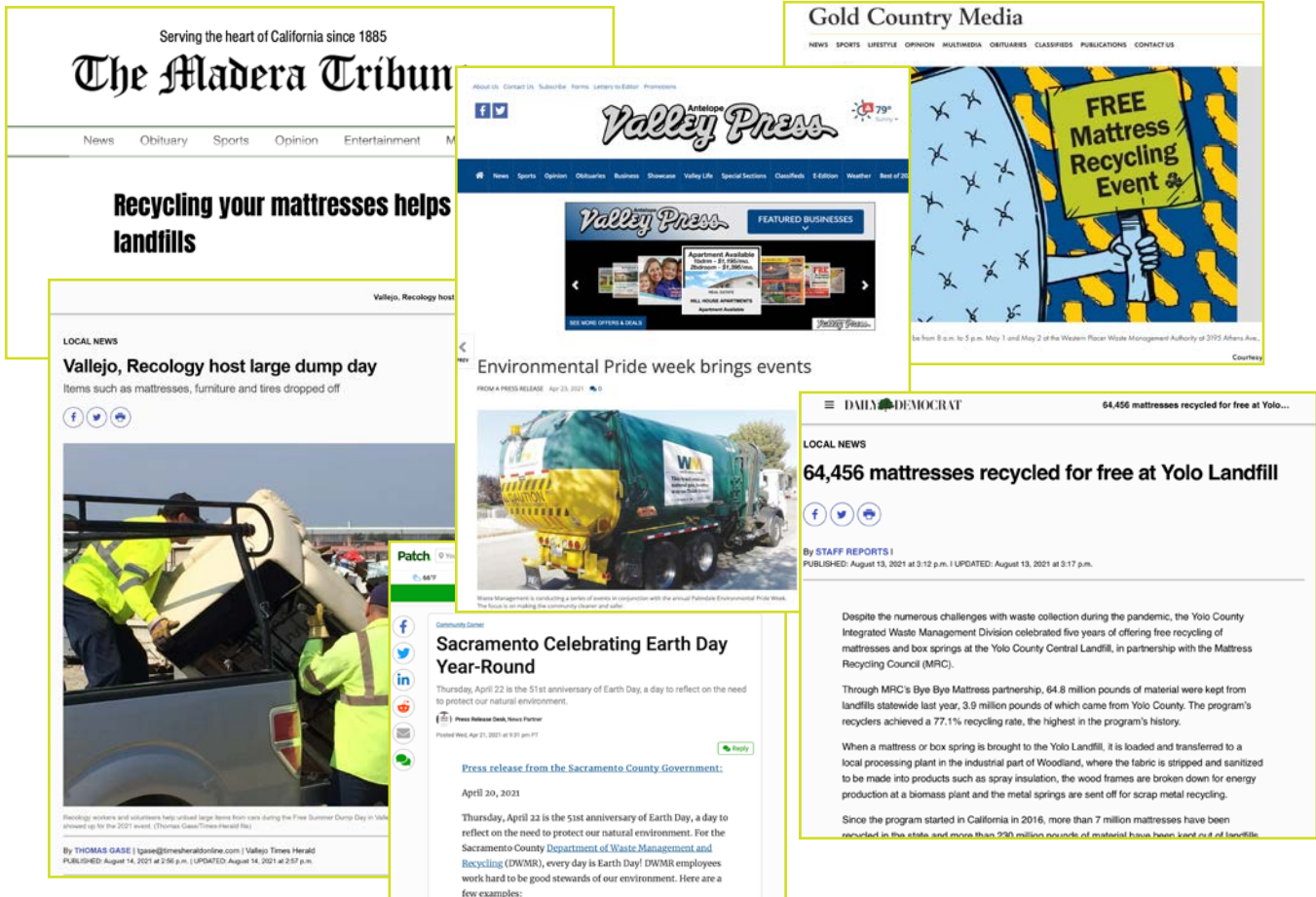
MRC provides recyclers, collection sites and event hosts with a media toolkit containing a template news release, flyer, signage and suggested content they can use to publicize their participation in the program through online and social media outlets, city/organization websites and newsletters. The toolkit also allows the host to customize some messaging (hours of operation, residency restrictions, etc.). Here are some notable examples of how these items were used:

- The city of Madera generated local news coverage to promote their collection event.
- The city of Sacramento used Earth Day to draw attention to the many types of recycling programs available to residents and their value.
- The city of San Miguel contributed an article to their local newspaper and highlighted their work to recycle mattresses and address illegal dumping.
- Yolo County announced the total amount of mattresses saved from the landfill at their sites and generated several local news stories.

 [Read the Collection Event Toolkit.](#)

 [Read the Collection Site Toolkit.](#)

Visit mattressrecyclingcouncil.org/resources for complete toolkits.



The collage displays several examples of media coverage and promotional materials for MRC's recycling programs. Key elements include:

- The Madera Tribune:** An article titled "Recycling your mattresses helps landfills" reporting on a "Vallejo, Recology host large dump day" where items like mattresses, furniture, and tires were recycled.
- Valley Press:** An article titled "Environmental Pride week brings events" featuring a photo of a waste management truck and mentioning a "FREE Mattress Recycling Event".
- Gold Country Media:** A promotional graphic for a "FREE Mattress Recycling Event" showing a hand holding a sign.
- Daily Democrat:** A news article titled "64,456 mattresses recycled for free at Yolo Landfill" reporting on the success of the program.
- Sacramento Celebrating Earth Day Year-Round:** A press release from the Sacramento County Government dated April 20, 2021, highlighting the 51st anniversary of Earth Day and the county's commitment to recycling.

Social Media

MRC created Twitter and Facebook profiles for Bye Bye Mattress to connect with consumers. Having a daily news feed of engaging, relevant information is important for maintaining a presence on these social media platforms. MRC has found Bye Bye Mattress' social media most useful in announcing community collection events, promoting new collection sites and pointing visitors to ByeByeMattress.com for additional information. To maintain a regular rhythm of publishing content, Bye Bye Mattress likes and shares stories related to recycling, other household items and interests its followers share.

The collective audience of these social channels totaled 1,731 in 2021, an 18.6% increase from 2020, driven by MRC's continued strategy to advertise on Facebook and boost posts. During 2021 the Bye Bye Mattress social content earned more than 2.7 million impressions.

In 2022, MRC plans to expand the Bye Bye Mattress social media strategy to include Instagram.

FLIP AND SPIN YOUR MATTRESS AROUND REGULARLY AND YOU WILL KEEP IT IN GREAT SHAPE. DON'T THROW AWAY YOUR MATTRESS, LOOK AT THESE TIPS.

Call ahead to check the status of mattress recycling options near you. Do not leave mattresses outside.

What can you recycle with Bye Bye Mattress?

DON'T DUMP IT, RECYCLE IT DOWNLOAD: A Free Lesson Plan!

Bye Bye Mattress @byebyemattress
#DYK In California, when you purchase a new mattress, the retailer must offer to pick up your old mattress at no additional charge regardless of sale format or delivery method. More here: <https://bit.ly/2MZgACb>

Industry Communications

MRC regularly encourages industry participation in recycling and informs mattress retailers, manufacturers, distributors, renovators and other stakeholders in California about their obligations under the law. To accomplish this, MRC works with CalRecycle and uses direct mail, phone calls, websites (MattressRecyclingCouncil.org and MRCreporting.org), industry events, media relations and social media.

Compliance Outreach

MRC’s database of potential retailers, manufacturers, distributors and renovators is compiled from information sources including California’s Bureau of Household Goods and Services, ReferenceUSA, Dun & Bradstreet, industry publication subscriber lists, industry event attendee lists, Yellow Pages, Chambers of Commerce, the Better Business Bureau and online searches. It also receives leads for potential registrants from CalRecycle’s enforcement staff and MRC program coordinators as they travel the state.

MRC continues to monitor these sources for new entrants into the mattress segment, as well as non-compliant parties. When MRC identifies a party that may need to register and participate in the program, MRC mails a notice via certified mail to the party informing it of its potential obligations and follows up with a phone call or email. If there is no response within 30 days, MRC mails a second certified letter and the party is given 30 more days to respond. If the party remains unresponsive, MRC refers the party to CalRecycle for action.

MRC also monitors whether retailers and other mattress sellers are submitting monthly reports and are remitting collected recycling charges on-time. MRC uses the following protocol to alert parties that have missed deadlines for reports and payments. Those more than 90 days delinquent are notified of late fees and associated interest. Each month, MRC notifies CalRecycle of all parties that reach level seven.

TABLE 39: Notification Protocol for Late Reporters and Charge Remitters

Delinquency Stage	Late Reporter	Late Remitter
Level 1	Late notice email generated by MRCreporting.org	Late notice email generated by MRCreporting.org
Level 2	Phone call made to verify continued program participation and provide a verbal reporting reminder	Phone call made regarding outstanding payment and warning of potential interest charges
Level 3	Written notice mailed	Written notice mailed and interest invoice issued

Delinquency Stage	Late Reporter	Late Remitter
Level 4	Second phone call made to provide verbal warning of potential penalties	Second written notice sent by certified mail and interest invoice issued
Level 5	Written notice sent by certified mail and penalty invoice issued	Second phone call made warning of accruing interest
Level 6	Second written notice sent by certified mail and penalty invoice issued	Third call made warning of referral to collections agency and interest invoice issued
Level 7	Penalty invoice issued; CalRecycle notified of delinquent account	Delinquent account sent to collections agency and interest invoice issued; CalRecycle notified of delinquent account
Continued action	Penalty invoices issued monthly until account no longer delinquent	Interest invoices issued monthly until account is no longer delinquent

Meanwhile, CalRecycle’s enforcement unit randomly selects mattress retailers, manufacturers and renovators to evaluate compliance with SB 254 through virtual and on-site inspections.

At retailer inspections, CalRecycle confirms whether the business is registered with MRC, visibly displays the correct charge on the sales transaction documents, is collecting the recycling charge from customers, properly remits those charges to MRC and complies with the no-cost retailer take back obligation. Inspectors also verify whether the mattresses and foundations offered for sale are produced by manufacturers that have registered with MRC.

At renovator inspections, CalRecycle confirms whether the business is registered with MRC and evaluates documentation practices used to report annual mattress collection and disposition data (due to CalRecycle May 1 of each year).

When CalRecycle determines it will levy penalties against a non-compliant party, it publishes the enforcement order on the Department’s website (<https://www2.calrecycle.ca.gov/Docs/EnforcementOrder/>). In 2021, CalRecycle issued five enforcement orders.

Websites

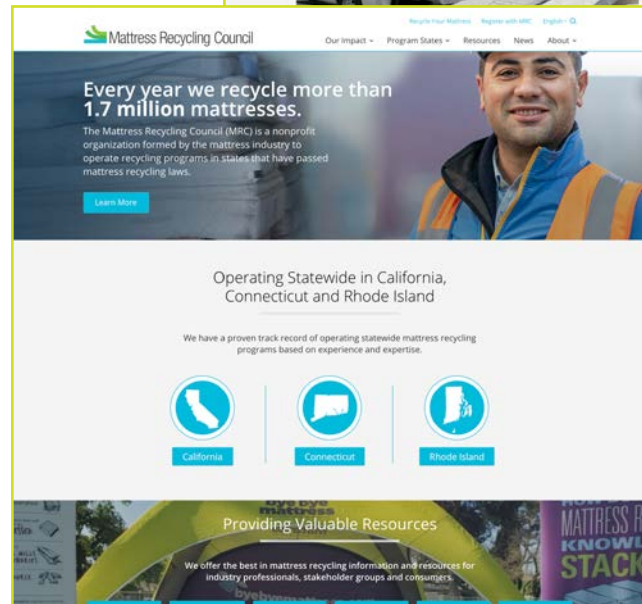
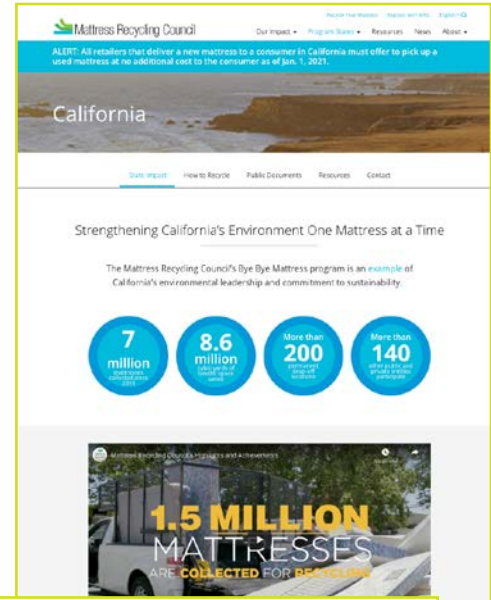
[MattressRecyclingCouncil.org](https://www.mattressrecyclingcouncil.org)

Designed for use by the mattress industry, regulators and non-consumer stakeholders, this website contains program information, copies of recent MRC notices, a robust resource library and links to [ByeByeMattress.com](https://www.byebyemattress.com) (MRC's consumer-facing website) and to MRC's registration and remittance portal ([MRCreporting.org](https://www.mrcreporting.org)). In 2021, the site attracted 90,232 visitors, up slightly from 89,869 in 2020. The top viewed pages included California's program page, how to recycle in California, the resources library, retailer take back information, open RFPs and the Sleep Products Sustainability Program.

[MRCreporting.org](https://www.mrcreporting.org)

Parties use this online portal to register with MRC and to report and remit recycling charges to MRC. To encourage participants to remit their charges on time, the portal emails automatic reminders regarding upcoming and missed deadlines. MRC also pushes important announcements to participants and cross-posts relevant notices and information that appears on [MattressRecyclingCouncil.org](https://www.MattressRecyclingCouncil.org).

In 2021, MRC used the portal to remind California participants about the take back requirement expanding to all retailers who deliver, guidance from CalRecycle on the retailer take back requirement, availability of the Bye Bye Mattress digital badge for customer education, availability of customer education materials and reminder to update account information.



[MattressRecyclingCouncil.org](https://www.MattressRecyclingCouncil.org)



[MRCreporting.org](https://www.mrcreporting.org)

Video Series

MRC wants participants and potential participants to understand the program and the mechanics of registering with MRC, submitting monthly reports and remitting charges. To inform target audiences about the program, MRC encourages participants to view the following short videos, which are accessible on [MattressRecyclingCouncil.org](https://www.MattressRecyclingCouncil.org) and on MRC's YouTube channel:

- **“About the Mattress Recycling Council”**: Provides an overview of state recycling laws, explains the mattress recycling charge and what it pays for, and encourages stakeholders to recycle with MRC.
- **“How to Register on MRCreporting.org”**: Provides a step-by-step guide to help manufacturers, distributors, renovators, retailers and others determine if they must register with MRC, and if so, how to complete that process.
- **“Reporting & Remitting Your Recycling Charges”**: Explains how mattress manufacturers and retailers can use the online portal to report and remit collected recycling charges.

MRC also uses these videos, which it updates annually, in presentations to industry groups or in its trade show booths.



Industry Events

In 2021, MRC participated in industry events to increase awareness of legal obligations, present research findings, further sustainability and circularity conversations and build interest in the Sleep Products Sustainability Program (SP2). These events included:

- **Las Vegas Market**: Usually held twice each year, this event is the largest bedding show in the United States. It attracts retailers, distributors and manufacturers from not only California but all 50 states and over 80 countries. In 2021, due to COVID-19 precautions only the Summer Market was held in August. MRC exhibited in the Home Furnishing Association's Retailer Resource Center and answered visitors' questions about registration, reporting, remittance and recycling. MRC staff also

visited showrooms to discuss the program with companies debuting or displaying eligible products.

- **American Home Furnishings Alliance:** MRC was invited to speak at the organization's Sustainability & Regulatory Summit. We co-presented about SP2 alongside one of the manufacturers participating in the program.
- **Interzum@home:** This event is the world's leading tradeshow for furniture production and interior design. Held virtually in 2021, MRC participated in two panel discussions highlighting its research activities, one of which was dedicated to demonstrating the pocketed-coil recycling machine.



MRC continues to research additional events to reach the bedding industry, online retailers and companies that deliver or pick up used units.

E-Newsletters

In 2021, MRC continued to distribute MRC Highlights monthly and introduced a quarterly e-newsletter for retailers called Retailer Spotlight. During the year, MRC's total mailing list grew from 3,600 contacts to more than 5,700.

MRC Highlights is distributed to all registered retailers, renovators, manufacturers, collection site hosts, recyclers and other stakeholders. MRC uses this e-newsletter to share announcements and highlight state program progress, new resources, our research accomplishments and our work to address illegal dumping. The open rate for this newsletter averaged 20%.

In April 2021, MRC launched Retailer Spotlight. All registered retailers receive this quarterly e-newsletter which provides tips for using MRCreporting.org, answers frequently asked questions about the state laws and obligations and reminds retailers how to work with MRC to recycle discarded mattresses and receive customer education materials. The open rate for this newsletter averaged 34%.



Media Relations

MRC keeps the furniture and bedding industries, as well as the solid waste and recycling sector aware of its latest accomplishments and program developments. During 2021, MRC garnered attention in trade media for the positive impact made in California during five years of operations, the implementation of the expanded take back requirement, our research activities and SP2.

Retailers Comply With Expanded Take-Back Requirement in California
 Previously exempt retailers, such as online mattress sellers, can benefit from MRC resources as they fulfill new obligations
 by Lori Barnes

Although the new law was signed more than a year ago, many online mattress sellers and others that previously were exempt were still working to determine how to best comply with the law as the effective date approached. "It is a logistical challenge," Clarke said. "Especially for online sellers, there are many questions about not only how to bring about by AB 147, which was signed into law by Gov. Gavin Newsom in October 2019 and amended California's Used Mattress Recovery and Recycling Act SB 234," explained Marie Clarke, vice president of industry and external affairs for the Mattress Recycling Council.

Although the new law was signed more than a year ago, many online mattress sellers and others that previously were exempt were still working to determine how to best comply with the law as the effective date approached. "It is a logistical challenge," Clarke said. "Especially for online sellers, there are many questions about not only how to bring about by AB 147, which was signed into law by Gov. Gavin Newsom in October 2019 and amended California's Used Mattress Recovery and Recycling Act SB 234," explained Marie Clarke, vice president of industry and external affairs for the Mattress Recycling Council.

Mattress Recycling Council Turns 5
 The nonprofit organization founded by the bedding industry marks major milestones as it continues to raise awareness about mattress recycling and make the process easier and more efficient
 BY JULIE A. DALM

AS THE MATTRESS RECYCLING COUNCIL marks its fifth anniversary, it has a lot to celebrate, starting with the fact that it has received a major milestone in California. Governor and Mattress Council—on those occasions where it appears mattress recycling programs.

Early on, Mattress Council was a small nonprofit mattress program to save more than 1.5 million pounds of steel, wood, foam and other materials discarded from beds and used in other products.

On Oct. 15, 2019, California passed SB 234, which required all mattress manufacturers to fund and fund from California to contribute to the state's take-back and recycling, with nearly 1.5M lbs to date.

The new law, SB 234, has been a big win, but it also presents a problem for the mattress industry for decades. How can we effectively recycle the thousands of mattresses, have them collected and recycled properly? SB 234, which was signed into law by Gov. Gavin Newsom in October 2019 and amended California's Used Mattress Recovery and Recycling Act SB 234, explained Marie Clarke, vice president of industry and external affairs for the Mattress Recycling Council.

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Furniture Today
 Your trusted e-commerce partner
 Support & Profit

Mattress & Bedding

Mattress Recycling Council reaches 6M milestone
 David Perry | Executive Editor, Furniture Today | April 14, 2020

ALEXANDRIA, Va. — The Mattress Recycling Council has recycled more than 6 million mattresses in less than five years through its Bye Bye Mattress program, the council announced.

How far would a line of those mattresses extend?

The MRC helpfully worked out the math on that question. The answer: Let end to end, those mattresses would span more than 7,000 miles from coast to coast between the program's three states. The line would stretch from California to Connecticut and Rhode Island and back again, MRC officials said.

They also revealed another striking statistic: Those 6 million mattresses produced more than 210 million pounds of materials diverted from landfills MRC's recyclers.

Sleep Retailer
 AMERICA'S #1 MATTRESS BRAND
 Meet the all new Sealy Posturepedic

The Lasting Impact Of Mattress Returns—And What You Can Do About It
 Home | Industry | The Lasting Impact Of Mattress Returns—And What You Can Do About It

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FIFTH ANNIVERSARY Coming of Age
 The Mattress Recycling Council marks major milestones as it continues to raise awareness about mattress recycling, and make recycling easier and more efficient for consumers.
 By Julie A. Dalmeida

With nearly five years of operations behind it, the Mattress Recycling Council is celebrating its fifth anniversary. The nonprofit organization, founded by the bedding industry, has made significant progress in raising awareness about mattress recycling and making the process easier and more efficient for consumers.

One of the most notable milestones is the implementation of the expanded take-back requirement in California, which was signed into law by Governor Gavin Newsom in October 2019. This law required all mattress manufacturers to fund and fund from California to contribute to the state's take-back and recycling, with nearly 1.5M lbs to date.

The new law, SB 234, has been a big win, but it also presents a problem for the mattress industry for decades. How can we effectively recycle the thousands of mattresses, have them collected and recycled properly? SB 234, which was signed into law by Gov. Gavin Newsom in October 2019 and amended California's Used Mattress Recovery and Recycling Act SB 234, explained Marie Clarke, vice president of industry and external affairs for the Mattress Recycling Council.

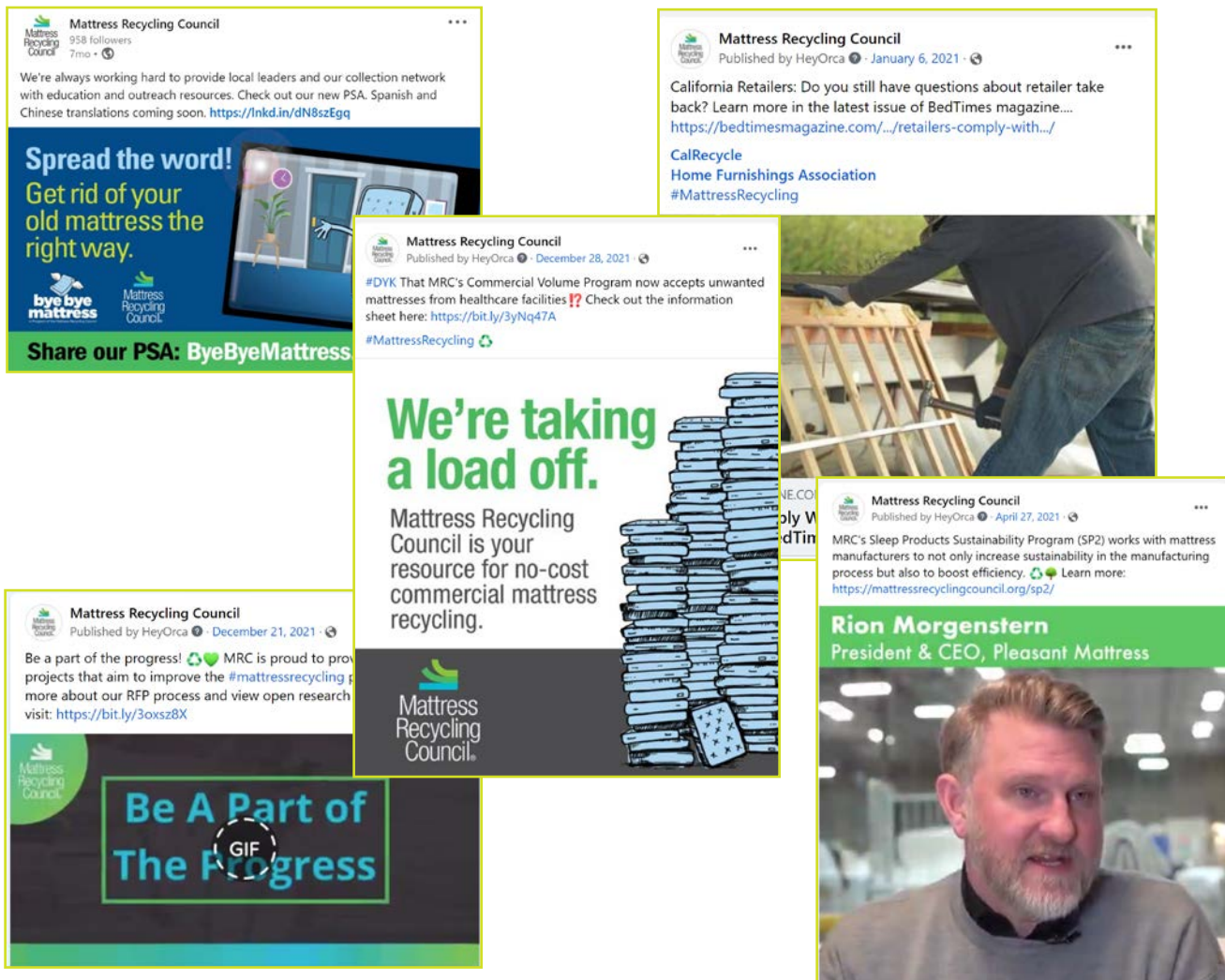
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Social Media

MRC uses Twitter, Facebook, LinkedIn and YouTube. Across these social platforms, MRC has more than 2,000 followers, comprised of a mix of individuals, civic/ environmental groups, retailers, local and state governments, waste haulers and recyclers. In 2021, MRC's Facebook, LinkedIn and Twitter content received more than 300,000 impressions.

In addition to sharing Bye Bye Mattress content, MRC uses its social media accounts to announce program developments, promote MRC's presence at industry events, share research announcements, distribute resources, generate interest in using the Commercial Volume Program, recruit SP2 participants and increase e-newsletter subscribers.

MRC will continue to use social media and will evaluate its effectiveness in generating brand awareness and driving traffic to [MRCreporting.org](https://mrcreporting.org), [MattressRecyclingCouncil.org](https://mattressrecyclingcouncil.org) and [ByeByeMattress.com](https://byebyemattress.com).



Retailer Take Back Publicity

In 2021, MRC continued to inform consumer and industry audiences about retailer's legal obligations to take back discarded units when they deliver a new mattress. So that consumers know to ask about retailer take back during the mattress purchase or delivery process, we focused on raising consumers' awareness of the retailer's obligation. Similarly, we focused on informing retailers about their obligations, including changes to those obligations enacted by AB 187 in 2019 that became effective January 1, 2021.

Consumer

As noted in the Consumer Education section, MRC repeated the "Three Ways to Recycle" advertising campaign in its major target markets in spring 2021 and to select markets with high per capita rates of illegal dumping or that MRC identified as an environmental justice community in fall 2021. This campaign explained the three ways a consumer may recycle a mattress. The ad encouraged consumers to ask about retailer take back first (if their discard is timed with the delivery of a new mattress). If retailer take back is not possible, then consumers should consider finding a participating Bye Bye Mattress drop-off location or asking their local solid waste services provider about bulky item curbside collection options.

Throughout the year, Google search ads and social media posts continued to reinforce retailer take back messaging with consumers. MRC also provided various city councilmembers, mayors and boards of supervisors with Bye Bye Mattress information for use in social media, websites and newsletters. These materials were based on the "Three Ways to Recycle" campaign and therefore included retailer take back information. Retailer take back was also a key message point that MRC mentioned during media interviews, incorporated into letters to the editor and op-eds and discussed with residents during community events.

Lastly, the customer education materials provided to retailers also make the consumer aware of the retailer's obligation to offer take back the consumer's discarded unit during delivery of their purchased item. MRC encourages consumers to contact MRC if they believe a retailer is not following the law.

In 2022, MRC is piloting the use of geofenced advertising, a type of location-based advertising that targets smartphone users. This involves choosing a specific area, such as a perimeter around a retailer's storefront, and delivering ads to a consumer's smartphone that is in the designated area. After exiting the area, the consumer will continue to receive ads for the next 30 days as they use apps or browse the internet from their smartphone. As of this report, MRC is in the process of selecting the target area and plans to reuse elements of the "Retailer Take Back" campaign developed in a previous year, but updated to reflect the removal of the common carrier exemption.

Industry

In 2021, MRC continued to provide the mattress industry information regarding a retailer's obligation to offer to take back an old mattress during the delivery of a new one. As discussed in the [Surveys](#) section of this chapter, throughout the year, MRC contacted retailers via phone calls and email to measure their awareness of this obligation and determine if further support or information was needed.

MRC refers retailers to [MattressRecyclingCouncil.org/retailer-take-back](https://mattressrecyclingcouncil.org/retailer-take-back) for information about the law, a list of third-party contractors and transporters that retailers can consider using to perform the take back service, and a recorded webinar of MRC staff presenting information about the law and providing answers to frequently asked questions. During the year, this page received over 7,000 views, ranking as one of the most visited pages on the website.

In 2022, as part of our annual retailer survey effort, MRC is gathering information from retailers on how they are making the customer aware of their option to have their old mattress taken back during delivery. The law and regulations do not prescribe how a retailer should inform their customer or make the offer, so MRC plans to use this information to understand the variety of solutions that retailers have developed and share this information with stakeholders or retailers seeking assistance.

Surveys

MRC tracks consumer awareness annually and conducts periodic research to understand and improve consumer outreach and education. We also gauge industry awareness and satisfaction on an ongoing basis by contacting all registered participants at least once each year. See [Appendix E](#) for complete survey results.

Consumer Behavior and Awareness

MRC surveyed consumers statewide in April 2021 at the conclusion of its spring advertising campaign. MRC contracted with KB Insights, a 30-year marketing consultant and experienced analyst, to create and implement the survey (N=1,016). This survey was constructed to obtain feedback from adult residents throughout California, matching the demographic breakdown reported in Census data (age, gender, ethnicity, income, etc.). All responses were collected online.

The survey measured consumer awareness of mattress recycling, retailer take back, how to dispose of a mattress so it can be recycled and the program's name (these are among our five Key Performance Indices or KPIs listed in table 40). We compared these results to the responses collected in December 2020 and found increases in all KPI categories. Those with a statistically significant change included knowing a mattress can be recycled (increased from 47% to 52%), awareness that mattress recycling is free (increased from 46% to 54%) and knowing how to dispose of a mattress so it can be recycled (increased from 55% to 60%).

MRC is encouraged by this improvement in awareness and knowledge, which has steadily increased over the last three years as shown in Table 40.

TABLE 40: MRC’s Consumer Awareness Key Performance Indices 2019-2021

Key Performance Indicator	2019	2020	2021
Knowledge of retailer take back	33%	35%	37%
Knowledge that a mattress can be recycled	48%	47%	52%
Knowledge that recycling is free	43%	46%	54%
Knowledge of how to dispose of a mattress so it can be recycled	40%	55%	60%
Recall of Bye Bye Mattress program name	10%	18%	23%

Among the respondents that could recall Bye Bye Mattress by name (N=230), they reported learning about the program through the following sources (MRC asked respondents to select all that apply): friend or relative (54%), news (35%), local recycling center (33%), social media (31%), landlord or property manager (31%), mailed information (30%), mattress retailer (28%), city or local government (23%), online search (15%), Waze (13%). Each of these categories saw increases from the 2020 survey. The largest increase was in the friend or relative category (up from 33%). Other statistically significant increases included local recycling centers (up from 21%), mailed information (up from 20%), mattress retailers (up from 20%), city or local government (up from 15%) and Waze (up from 3%). MRC will continue to use these sources to build awareness of Bye Bye Mattress and continue to work with local leaders, city staff, mattress retailers, landlords and property managers to promote the program.

Additionally, 19% of the survey respondents recalled hearing or seeing an advertisement (N=192). Of these more than two-thirds recalled a television spot (67%) and more than half remembered a social media post (59%). Printed ads ranked third (33%), followed by other online ads (29%), in-store signage or materials (26%), outdoor/billboard (25%) and radio (24%). Compared to all of MRC’s previous consumer surveys, this is the highest percentage of respondents that recalled an advertisement, so this gives us confidence that our messaging and content is resonating.

The survey also provides MRC the opportunity to monitor mattress purchasing and disposal behavior. In 2021, MRC saw more responses indicating an incentive payment as a motivator for recycling. “Receiving a small payment for each mattress you recycle” rose to 39% from 23% - ranking as the third most popular choice. “Convenience – it’s easy to do” still topped the chart at 54% (up from 47%) and “Protecting the environment” remained second at 42%. Perceived barriers to recycling are unchanged from the previous survey – lack of knowledge, not having a vehicle and perceived cost. MRC’s ad content and campaigns will continue to address the motivating factors and perceived barriers.

Responses also indicated mattress purchase and disposal behavior increasing. The percent of respondents that had bought in the past year, and those that had disposed in the past year each reflected levels more consistent with MRC's surveys conducted prior to COVID-19. Also, of those that are storing an unused mattress (N=277), a fifth of them are not intending to dispose of it until COVID-19 concerns have subsided.

MRC's survey strategy in 2022 will include a comprehensive, statewide behavioral/awareness study to gauge success against the April 2021 survey. Smaller surveys may be conducted to monitor the effectiveness of campaigns targeted at the areas with high per capita illegal mattress dumping and the market where MRC will pilot its geotargeting tactic and its Spanish-language campaign.

Survey of Spanish-Speaking Households

MRC's statewide behavioral/awareness survey results continue to show that residents identifying as Hispanic/Latino are less aware of mattress recycling and the program. Although MRC has provided Spanish-language materials about the program to retailers, Spanish-language media have embraced MRC's public service announcements, Spanish-language media outlets have covered the program and community leaders and organizations in Spanish-speaking communities have worked with MRC to promote the program, MRC has decided to create a new public service announcement and develop a consumer outreach campaign specifically for Spanish-speaking households. As part of this process,

MRC surveyed Spanish speakers at least 21 years of age in the Central Valley, San Diego and San Jose, areas where MRC plans to pilot the Spanish-language outreach campaign. All responses were collected online.

Of the 330 residents contacted, 301 completed the survey. MRC collected the following demographic data: respondents' age, gender, household income and whether they rent, own or are in temporary housing. MRC also collected information about mattress buying, disposal and storage behaviors and information about the respondent's recycling intentions, motivators and obstacles. Another section of the survey gauged receptiveness to possible advertising themes, asking respondents to rank their favorite to least favorite concepts. The final section of the survey collected KPI data and information about media habits and news consumption.

As MRC analyzed the responses, it found two statistically significant differences between responses from the Spanish-speaking households and the general population in the statewide behavior and awareness survey. First, Spanish-speaking households are far more likely to give away a mattress to someone they know - 24% versus 7% statewide. Second, Spanish-speaking households are less aware of retailer take back than the general population – 28% were aware compared to 37% statewide.

The data collected about mattress buying, disposal and storage behaviors and recycling intentions revealed two distinctive target audiences that MRC needs to consider when designing the campaign: those displaying behaviors indicating a likelihood to illegally dump a mattress and those indicating a strong intention to recycle. Therefore, before finalizing a media plan, MRC should determine if the goal of the outreach is to reduce illegal dumping or maximize recycling from among those most likely to do so. The demographics MRC would need to target would differ based on the goal it wants to achieve.

The data collected about media habits and news consumption suggests MRC should prioritize social media and digital TV when reaching Spanish-speaking households. Also, most respondents reported they consume both Spanish- and English-language media, so MRC will consider complementing the Spanish-language outreach with ads and information in English sources.

MRC plans to launch the Spanish-language outreach campaign in 2022 and is referring to these results as it designs the components of the outreach campaign and the media plan.

Retailer Relations

To strengthen our communications with retailers, MRC contacted every registered California retailer between December 2020 and September 2021. This process included a phone call and multiple emails, one of which included an online survey. MRC used the survey results to update retailer contact information, to determine whether retailers were satisfied with the resources and level of assistance MRC provided and to measure retailers' awareness of their obligations.

Of the 1,237 participants surveyed, 14% (175) responded. A majority of the respondents (66%) were satisfied or highly satisfied with the program. MRC also confirmed a high amount of awareness of obligations. 98% understood the take-back requirement and 97% understood the portal and the payment and reporting responsibilities. However, only 58% were aware of CalRecycle and what to expect if CalRecycle were to conduct an inspection. MRC sees this as an opportunity to improve industry awareness of CalRecycle and their role and improve retailers' understanding of CalRecycle's enforcement process.

MRC will repeat this process in 2022 and has refined the questionnaire to learn more about how retailers are informing their customers about the option to have the retailer take back their old mattress and how often retailers are using MRC-provided customer education materials.



Appendices

Appendix A: Registered Manufacturers, Renovators, Retailers, Distributors and Brands

14 CCR § 18964(b)(4)

Registered Manufacturers, December 31, 2021

“Manufacturer” means any of the following:

- (A) The person who manufactures a mattress and who sells, offers for sale, or distributes a mattress in the state.
- (B) If there is no person who is a manufacturer of a mattress for purposes of subparagraph (A), the manufacturer is the person who imports the mattress into the state for sale or distribution.

Legend: In the Address field, the following abbreviations are used: Ave is avenue, Blvd is boulevard, Dr is drive, E is east, Fl is Floor, Hwy is highway, L is lane, N is north, Pkwy is parkway, Pl is place, Rd is road, S is south, St is street, Ste is suite, W is west.

Account	DBA Name	Address	City	State	Zip Code	Country
A & A Mattress Factory	Mattress Factory	2951 Fernwood Ave	Lynwood	CA	90262	USA
A & P Mattress Direct	A & P Mattress Direct	4274 S Broadway	Los Angeles	CA	90037	USA
A Diamond Production Inc.	The Futon Shop	2150 Cesar Chavez St	San Francisco	CA	94124	USA
A&E Santagati Inc.	A&E Santagati Inc.	144 E 5th St	Oxnard	CA	93030	USA
AC Mattress Manufacturing	AC Mattress Manufacturing	7245 Madison St	Paramount	CA	90723	USA
AC Pacific Corp.	AC Pacific Corp.	10661 Business Dr	Fontana	CA	92337	USA
Air Dreams Mattress	Air Dreams Mattress	3266 Rosemead Blvd	El Monte	CA	91731	USA
Airweave, LLC	Airweave, LLC	1871 Sedgwick Ave, #3D	Bronx	NY	10453	USA

Account	DBA Name	Address	City	State	Zip Code	Country
AKT Trading Inc.	Japan Global Network	2161 W 182nd St, Ste 102	Torrance	CA	90504	USA
Alessanderx Spa	Alessanderx SpA	Via San Leonardo Da Porto Mauizio 24/26/28	Prato	Tuscany	59100	ITA
All American Frame Bedding Corp.	All American Frame	4641 Ardine St	Cudahy	CA	90201	USA
All Sleep Products Inc.	A BetterBed Mattress Factory	2686 N Clovis Ave	Fresno	CA	93727	USA
Allied Aerofoam, LLC	Allied Aerofoam, LLC	216 Kelsey Ln	Tampa	FL	33619	USA
American Bedding Mattress	American Bedding Mattress	1010 W Barkley Ave	Orange	CA	92868	USA
American Deluxe Mattresses	American Deluxe Mattresses	15350 Texaco Ave	Paramount	CA	90723	USA
American National Manufacturing	American National Manufacturing	225 Mariah Cir	Corona	CA	92879	USA
American Pacific Plastic Fabricators Inc.	Sterling Sleep Systems	7311 Doig Dr	Garden Grove	CA	92841	USA
AMF Support Surfaces Inc.	Restex	13455 Estelle St	Corona	CA	92879	USA
Anchortex Corporation	Anchortex Corporation	420 Commerce Ln	West Berlin	NJ	08091	USA
Anodyne Medical Device, Inc.	Tridien Medical	4200 NW 120th Ave	Coral Springs	FL	33065	USA
Apartment Furnishings Co. Inc.	Apartment Furnishings Co. Inc.	1200 W Risinger Rd	Fort Worth	TX	76134	USA
Apex Health Care Mfg. Inc.	Apex Health Care Mfg. Inc.	No. 6, Gongye Rd	Minxiong Township	Chiayi County	621	CHN
Armando Lopez	Eureka Mattress Co.	975 E 31st St	Los Angeles	CA	90011	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Artaban Therapedic SA De CV	Artaban Bedding	San Ignacio 202	Tlaquepaque	JAL	45619	MEX
Ascion, LLC	Reverie	750 Denison Ct	Bloomfield Hills	MI	48302	USA
Ashley Furniture Industries Inc.	Ashley Furniture Industries Inc.	One Ashley Way	Arcadia	WI	54612	USA
Avatar Enterprises Inc.	Comfortex	1680 Wilkie Dr	Winona	MN	55987	USA
Azul Natural Holding	The Natural Bedroom by Vivetique	4266 Puente Ave	Baldwin Park	CA	91706	USA
Banner Mattress Inc.	Banner Mattress	1501 E Cooley Dr, Unit B	Colton	CA	92324	USA
Barnhardt Manufacturing Co.	BedInABox	1100 Hawthorne Ln	Charlotte	NC	28205	USA
Berkeley Ergonomics Inc.	Berkeley Ergonomics	2126 S Green Privado	Ontario	CA	91761	USA
Bestar Inc.	Bestar Inc.	4220 Villeneuve	Lac-Mégantic	QC	G6B 2C3	CAN
BIA West, LLC	BIA West, LLC	1798 N Linden Ave, Bldg 9	Rialto	CA	92376	USA
Bigolbed Inc.	Bigolbed	1865 Sampson Ave	Corona	CA	92879	USA
Bio Sleep Concept Inc.	Bio Sleep Concept	5919 Intervale Dr	Riverside	CA	92506	USA
Blue Bell Mattress Co., LLC	King Koil Northeast	24 Thompson Rd	East Windsor	CT	06088	USA
Bob Barker Co. Inc.	Bob Barker Co. Inc.	134 N Main St	Fuquay-Varina	NC	27526	USA
Bourdon's Institutional Sales Inc.	Bourdon's Institutional Sales Inc.	85 Plains Rd	Claremont	NH	03743	USA
Boyd Flotation Inc.	Boyd Specialty Sleep	2440 Adie Rd	Maryland Heights	MO	63043	USA
Brentwood Home, LLC	Simply Modern Mattress	570 A N Gilbert St	Fullerton	CA	92833	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Brick Church Manufacturing, LLC	Brick Church Mfg.	2618 Brick Church Pike	Nashville	TN	37207	USA
BRN Sleep Solutions USA, LLC	BRN Sleep Solutions	3771 Cameron Rd	Orangeburg	SC	29115	USA
Brooklyn Bedding, LLC	Dreamfoam Bedding & Brooklyn Bedding	4455 W Camelback Rd	Phoenix	AZ	85031	USA
Brookstone	Brookstone	91 Stanford Shopping Ctr	Palo Alto	CA	94304	USA
Callejas Custom Mattress	Callejas Custom Mattress	1300 E Edinger, Unit A	Santa Ana	CA	92705	USA
Campus Loft Company Inc.	Campus Loft Company	34 Westcliff, Ste 100	Laguna Niguel	CA	92677	USA
Capitol Bedding Co. Inc.	Capitol Bedding Co. Inc.	2238 N Grand River Ave	Lansing	MI	48906	USA
Carico International Inc.	Carico	2851 Cypress Creek Rd	Fort Lauderdale	FL	33309	USA
Carmona Mattress	Carmona Mattress	10117 S Main St	Los Angeles	CA	90003	USA
Carpenter Co.	Carpenter Co.	5016 Monument Ave	Richmond	VA	23230	USA
CCB Hope Ventures, LLC	Hope Mattress	17350 State Highway 249, Ste 220, #3133	Houston	TX	77064	USA
Chestnut Ridge Foam Inc.	Chestnut Ridge Foam	443 Warehouse Dr	Latrobe	PA	15650	USA
Childhood Shoes, LLC	Home Explorer	680 Avenue I	San Francisco	CA	94130	USA
Children's Products, LLC	Simmons Juvenile Furniture	114 W 26th St	New York	NY	10001	USA
Civilized Sleep Solutions Inc.	Ivy Organics	4707 E 49th St	Vernon	CA	90058	USA
Classic Brands, LLC	Classic Brands	8214 Wellmoor Ct	Jessup	MD	20794	USA
COA Inc.	Coaster Co. of America	12928 Sandoval St	Santa Fe Springs	CA	90670	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Comfort Bedding Manufacturing Inc.	Comfort Bedding Manufacturing Inc.	11680 Wright Rd	Lynwood	CA	90262	USA
Comfort Revolution, LLC	Comfort Revolution, LLC	187 Highway 36, Ste 205	West Long Branch	NJ	07764	USA
Comfortable Solutions	Comfortable Solutions	7310 Home Leisure Pl	Sacramento	CA	95823	USA
Comfort-Pedic Mattress USA	Comfort-Pedic Mattress	9080 Charles Smith Ave	Rancho Cucamonga	CA	91730	USA
Consolidated Hospitality Supplies, LLC	American Hotel Register	544 Lakeview Pkwy, Ste 300	Vernon Hills	IL	60061	USA
Corsicana Bedding, LLC	Corsicana Mattress Co.	3001 S Highway 287	Corsicana	TX	75109	USA
Cosmos Comfort Mattress	Cosmos Comfort Mattress	5914 E Olympic Blvd	Los Angeles	CA	90022	USA
Cuevas Mattress Inc.	Spring Pedic Inc.	3504 E Olympic Blvd	Los Angeles	CA	90023	USA
Custom Comfort Mattress Co. Inc.	Custom Comfort Mattress	579 N Batavia St	Orange	CA	92868	USA
CVB Inc.	Lucid® Mattress, Wellsville®, Linenspa®	1525 W 2960 S	Logan	UT	84321	USA
D & I Mattress	D & I Mattress	150 Schafer Rd 17	Hayward	CA	94544	USA
Daniel K Denevan	Bay Bed & Mattress	1378 Soquel Ave	Santa Cruz	CA	95062	USA
Denver Mattress Co., LLC	Denver Mattress Co.	5651 Broadway	Denver	CO	80216	USA
Deseret Manufacturing	Furniture and Bedding Manufacturer	1680 S Industrial Rd	Salt Lake City	UT	84104	USA
Diamond Furniture	Diamond Furniture	44749 N Sierra Hwy	Lancaster	CA	93534	USA
Diamond Mattress Co. Inc.	Diamond Mattress Co. Inc.	3112 E Las Hermanas St	Rancho Dominguez	CA	90221	USA
Dorel Home Products	Ameriwood Industries Inc.	12345 Albert Hudon	Montreal	QC	H1G3L1	CA
Dormlife, LLC	Dormlife	320 Oceanview Dr	San Marcos	CA	92078	USA
Dream Bedding Inc.	Dream Bedding Inc.	812 E 59th St, Unit A	Los Angeles	CA	90001	USA
Dreams Unlimited Mattress Co.	Dreams Unlimited Mattress Co.	6110 E Butler Ave	Fresno	CA	93727	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Dura-Pedic Bedding Inc.	Dura-Pedic Bedding Inc.	PO Box 60785	Pasadena	CA	91116	USA
DUX Interiors Inc.	DUX Interiors Inc.	235 E 58 St	New York	NY	10022	USA
E.S. Kluff & Co., LLC	Aireloom Mattress	11096 Jersey Blvd, Ste 101	Rancho Cucamonga	CA	91730	USA
E.V.Rife Enterprises Inc.	Square Deal Mattress Factory & Upholstery	1352 Humboldt Ave	Chico	CA	95928	USA
Eastern Sleep Products Co. Inc.	Symbol Mattress	PO Box 6689	Richmond	VA	23230	USA
Easy Rest Inc.	Easy Rest	13200 NE Whitaker Way	Portland	OR	97230	USA
Eco Bedroom Solutions, LLC	Ergovea Natural Mattress	13346 Combie Rd	Auburn	CA	95602	USA
Eight Sleep Inc.	Eight Sleep Inc.	164 W 25th St 9th Fl	New York	NY	10001	USA
Electropedic Manufacturing Corp.	Electropedic Manufacturing Corp.	637 4th St	San Fernando	CA	91340	USA
Elements International	Kyvno, LLC	PO Box 851601	Mesquite	TX	75185	USA
Elite Comfort Solutions, LLC	Elite Comfort Solutions	24 Herring Rd	Newnan	GA	30265	USA
Elite Foam Inc.	Elite Foam Inc.	76 Sprayberry Rd	Newnan	GA	30263	USA
Elyzeht Pena & Gerardo Pena	RG Real Good Mattress	4466 Worth St, Unit D	Los Angeles	CA	90063	USA
Emerald Home Furnishings, LLC	Emerald Home Furnishings, LLC	3025 Pioneer Way	Tacoma	WA	98443	USA
Engineered Sleep, LLC	Engineered Sleep, LLC	627 Congaree Rd	Greenville	SC	29607	USA
Ergomotion Inc.	Ergomotion Inc.	6790 Navigator Dr	Goleta	CA	93117	USA
Escondido Mattress	Escondido Mattress	432 Venture	Escondido	CA	92029	USA
Essentia Group Inc.	Essentia Group Inc.	2760 Boul Daniel Johnson	Laval	AB	H7P 5Z7	CA

Account	DBA Name	Address	City	State	Zip Code	Country
Euro-Flex Luxury Sleep Systems Inc.	Euro-Flex Luxury Sleep Systems Inc.	4250 Morena Blvd, #A	San Diego	CA	92117	USA
Excellence Mattress	Excellence Mattress	740 E 59th St	Los Angeles	CA	90001	USA
Exel Inc.	Exel Inc.	570 Polaris Pkwy	Westerville	OH	43082	USA
Expo Mattress	Expo Mattress	1202 E Slauson Ave	Los Angeles	CA	90001	USA
Ezine Inc.	Eastern Accents	4201 W Belmont Ave	Chicago	IL	60641	USA
F & R Furniture	F & R Furniture	689 Louisiana St	Oakland	CA	94603	USA
Factory Direct Inc.	Lady Americana SW	3920 W I-40 Service Rd	Oklahoma City	OK	73108	USA
Famous Foam Inc.	Famous Foam Factory	2397 San Pablo Ave	Berkeley	CA	94702	USA
Fibre Processing Corp.	Fibre Processing Corp.	701 Garasches Ln	Wilmington	DE	19801	USA
Flex-A-Bed Inc.	Flex-A-Bed	PO Box 568	LA Fayette	GA	30728	USA
Foam Fabrication Commerce Inc.	Foam Order, Foamorder.com, The Foam Store, The Foam Store of Marin	4096 Piedmont Ave, Unit 719	Oakland	CA	94611	USA
Foam Sweet Foam Inc.	Foam Sweet Foam	14078 Meridian Pkwy	Riverside	CA	92508	USA
Foodservice Marketing Inc.	Hill Associates	1925 Aspen Dr, #201-A	Santa Fe	NM	87505	USA
Fredman Bros. Furniture Co. Inc.	Glideaway Sleep Products	8226 Lackland Rd	St. Louis	MO	63114	USA
Fresno Comfort Sleep	Fresno Comfort Sleep	4000 E California Ave	Fresno	CA	93725	USA
Friendship Upholstery Co. Inc.	Friendship Upholstery Co. Inc.	6035 Church Rd	Taylorsville	NC	28681	USA
Futon Pillow Design Inc.	Futon Pillow Design Inc.	2603 Strozier Ave	El Monte	CA	91733	USA
Future Foam Inc.	Future Foam Inc.	1610 Avenue N	Council Bluffs	IA	51501	USA
Future Foam Inc.	Foam Craft	2441 Cypress Way	Fullerton	CA	92831	USA
FXI Inc.	FXI	100 Matsonford Rd	Radnor	PA	19087	USA
FXI Inc.	FXI Inc.	Rose Tree Corporate Center II	Media	PA	19063	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Gabriel	Dream and Rest Inc.	5901 S Vermont Ave	Los Angeles	CA	90044	USA
Gateway Mattress Co. Inc.	Gateway Mattress Co. Inc.	624 S Vail Ave	Montebello	CA	90640	USA
GF Health Products Inc.	GF Health Products Inc.	One Graham-Field Way	Atlanta	GA	30340	USA
Golden Pedic Inc.	Golden Mattress Co.	2939 Vail Ave	Commerce	CA	90040	USA
Good Mattress Inc.	Spinal Care Bedding	1550 W 132nd St	Gardena	CA	90249	USA
Greatime Home Collections Inc.	Greatime Home Collections Inc.	15110 E Nelson Ave, Ste A	City of Industry	CA	91744	USA
Gruppo Industriale Buoninfante SPA	Gruppo Industriale Buoninfante SPA	Via Delle Industrie, 31	Bellizzi	SA	84092	Italy
Hammer Bedding Corp.	Shifman Mattress	One Mott St	Newark	NJ	07105	USA
Health Care Co. LTD	Health Care Co. LTD	999 Gaonan Rd	Rugao	Jiangsu	226521	CHN
Heartland Mattress, LLC	Heartland Mattress	1770 N 500 W	Shipshewana	IN	46565	USA
HH Products, LLC	Supremus Mattress	PO Box 5051	Santa Ana	CA	92704	USA
Hickory Springs Manufacturing Co.	HSM	235 2nd Ave NW	Hickory	NC	28601	USA
High Street Fabrication Inc.	High Street Fabrication Inc.	15300 Valley View Ave	La Mirada	CA	90638	USA
Hill-Rom Inc.	Hill-Rom Co., Inc.; Hill-Rom Holdings, Inc.; Hill-Rom DTC, Inc.	1069 State Route 46 E	Batesville	IN	47006	USA
Home Furniture Design MFG.	Home Furniture Design MFG.	10001 Pearmain St	Oakland	CA	94603	USA
Homeland Furniture Corp.	Landeros Furniture Outlet/ Casa Grande Furniture	7030 McKinley Ave	Los Angeles	CA	90001	USA
Hospitality Sleep Systems Inc.	Hospitality Sleep Systems	107 E Rialto Ave	San Bernardino	CA	92408	USA
Hummer Mattress Mfg	Hummer Mattress Mfg	2660 River Ave	Rosemead	CA	91770	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Idle Sleep	Idle Group, LLC	400 Capitol Mall	Sacramento	CA	95814	USA
IKEA Supply AG	IKEA	Gruessenweg 15	Pratteln	BL	4133	CHE
Illinois Sleep Products Inc.	ISP	3535 W 47th St	Chicago	IL	60632	USA
Imperial Mattress spm Inc.	Imperial Mattress spm Inc.	3440 La Grande Blvd	Sacramento	CA	95820	USA
Independent Furniture Supply	Independent Furniture Supply	PO Box 2186	Tupelo	MS	38803	USA
Inncor Inc.	Sleep Innovations Inc.	187 Route 36	West Long Branch	NJ	07764	USA
Innovative Bedding Solutions Inc.	IBS	6560 Caballero Blvd	Buena Park	CA	92692	USA
Invacare Corp.	Invacare Corp.	One Invacare Way	Elyria	OH	44035	USA
Isaac Mattress	Isaac Mattress	6238 Maywood Ave	Bell	CA	90201	USA
J.S. Mattress	J.S. Mattress	1937 E 23rd St	Oakland	CA	94606	USA
James McGrath	James McGrath	3720 W Broad St	Columbus	OH	43228	USA
James S. Kotrous	Mattress Factory	4301 Power Inn Rd	Sacramento	CA	95826	USA
Jeffco Fibres Inc.	Jeffco Fibres Inc.	12 Park St	Webster	MA	01570	USA
Jiaxing Taien Springs Co. LTD	Jiaxing Taien Springs Co. LTD	No. 363 Xinyonglian Rd	Jiaxing	Zhejiang	314024	CHN
Juanita Alvarado	R Imperial Mattress	8419 S Central Ave	Los Angeles	CA	90001	USA
Jussi Beds	Colet & Scandinavian Bed Co. & Carpe Diem	508 Main Ave	Norwalk	CT	06851	USA
Kare Hospitality, LLC	Kare Hospitality, LLC	2364 Paseo De Las Americas, Ste 104-1545	San Diego	CA	92154	USA
Keetsa Inc.	Keetsa	68 Division St	San Francisco	CA	94103	USA
King Koil Manufacturing West, LLC	King Koil	7501 S Quincy St, Ste 130	Willowbrook	IL	60527	USA

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Kingsdown Inc.	Kingsdown Inc.	126 W Holt St	Mebane	NC	27302	USA
Kinsino Vallin	Mia Bedding Co.	13832 Paramount Blvd	Paramount	CA	90723	USA
Klaussner Home Furnishings Inc.	Enso Sleep Systems	PO Box 220	Asheboro	NC	27204	USA
Kuka (HK) Trade Co. LTD	Gaim Regiomontana, S.A. De C.V.	Arco Vial Prologis Park	Apodaca Nuevo Leon	NLE	66627	MEX
La Casa Ventures Inc.	CasaOne	5815 Fremont St	Oakland	CA	94608	USA
Lakewood Candies, LLC	Milliard Bedding	1980 Swarthmore Ave	Lakewood	NJ	08701	USA
Latex Foam International, LLC	Talalay Global	510 River Rd	Shelton	CT	06484	USA
Lavin Industries	European Sleep Works	2966 Adeline St	Berkeley	CA	94703	USA
Leader Mattress Inc.	Leader Mattress Inc.	2827 Supply Ave	Commerce	CA	90040	USA
Leggett & Platt Components Co. Inc.	Leggett & Platt Bedding	1 Leggett Rd	Carthage	MO	64836	USA
Leggett & Platt Inc.	Leggett & Platt Inc.	1914 S Baker Blvd	Carthage	MO	64836	USA
Lian Feng Bedding SDN BHD	Lian Feng Bedding SDN BHD	Lot 3345, Jalan Kapar, Batu 7 3/4	Kapar	1	42200	MYS
Linon Home Decor Products Inc.	Linon Home Decor Products Inc.	22 Jericho Tnpk	Mineola	NY	11501	USA
Lippert Components Inc.	Lippert Components Inc.	3501 County Rd 6	Elkhart	IN	46514	USA
Live and Sleep, LLC	Live and Sleep	7620 W Azure Dr, Ste 104-923	Las Vegas	NV	89130	USA
M&V Mattress	M&V Mattress	8386 Gerber Rd, Ste G	Sacramento	CA	95826	USA
M.B. & G. Marketing	M.B. & G. Marketing	82613 Indio Blvd	Indio	CA	92201	USA
Made Rite Bedding Co.	Made Rite Bedding	11221 Melrose Ave	Franklin Park	IL	60131	USA
Magniflex USA LTD	Magniflex USA LTD	3050 Biscayne Blvd, Ste 200	Miami	FL	33137	USA

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Mantua Manufacturing Co.	Rize	31050 Diamond Pkwy	Solon	OH	44139	USA
Marat Dimitshyeyn	Bay Area Patio and Mattress	21615 Hesperian Blvd, Ste C	Hayward	CA	94541	USA
Mardav Manufacturing Inc.	Select Sleep Mattress	30540 Union City Blvd	Union City	CA	94587	USA
Masterfoam Industries Sdn Bhd	Masterfoam Industries Sdn Bhd	Lot 196, Jalan TUDM	Shah Alam	1	40150	MYS
Matelas Martin Inc.	Literie Laurier	7750 Grenache St	Anjou	QC	H1J 1C3	CA
Matrix Mattress	Matrix Mattress	2919 N Santa Fe Ave	Compton	CA	90222	USA
Mattress Team Works Inc.	Ulife Healthcare Inc.	No 10 Dapumeiyuanqu 16TH Rd	Chiayi	CHA	622	TWN
Maxim Fine Mattress	Maxim Fine Mattress	2553 Garfield Ave	Commerce	CA	90040	USA
MBC Mattress Co. Inc.	MBC Mattress Co. Inc.	19270 Envoy Ave	Corona	CA	92881	USA
Medical Depot Inc.	Drive Medical Design and Manufacturing	99 Seaview Blvd	Port Washington	NY	11050	USA
Medline Industries Inc.	Medical Device Manufacturer and Distributor	One Medline Pl	Mundelein	IL	60060	USA
Mellow Inc.	Mellow Inc.	1951 Fairway Dr, Ste A	San Leandro	CA	94577	USA
Melvin Custom Mattress Inc.	Melvin Custom Mattress Inc.	9345 Melvin Ave, #2	Northridge	CA	91324	USA
Mengshen Furniture Factory Direct Inc.	Dreamland Mattress	2012 Farallon Dr	San Leandro	CA	94577	USA
MFL Inc.	MFL Inc.	PO Box 19161	Topeka	KA	66619	USA
Michael Thomas Furniture Inc.	The MT Co.	211 Old Thomasville Rd	High Point	NC	27260	USA
Milton Greens Stars Inc.	Milton Greens Stars	3375 De Forest Cir	Jurupa Valley	CA	91752	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Miracle Bedding Corp.	California	518 E Dewey Ave	San Gabriel	CA	91776	USA
Modern Age Trading Inc.	Modern Age Trading Inc.	1115 Webster St	Oakland	CA	94607	USA
Moonlight Slumber, LLC	University Sleep Products	60 Ann St	Elgin	IL	60120	USA
Naders Furniture Store Inc.	Naders La Popular	2201 Marine Ave	Gardena	CA	90249	USA
National Mattress Corp.	National Mattress Corp.	1214 E Florence Ave	Los Angeles	CA	90001	USA
Naturally Beds Inc.	Arizona Premium Mattress	22201 N 24 Ave	Phoenix	AZ	85027	USA
Nature Sleep System, LLC	Jazvin	3510 Hobson Rd, Ste 204	Woodridge	IL	60517	USA
Neverland Comfort	Neverland Comfort	2728 Supply Ave	Commerce	CA	90040	USA
New Generation Mattress Manufacturing Inc.	NGMM	355 W Oak St	San Bernardino	CA	92401	USA
Nitori USA Inc.	Aki Home	4655 Mills Cir	Ontario	CA	91764	USA
Nor Cal Mattress	Nor Cal Mattress	477 Sequoia Pacific Blvd	Sacramento	CA	95811	USA
Norix Group Inc.	Norix Group Inc.	1 Innovation Dr	West Chicago	IL	60185	USA
Norix Group Inc.	Norix Furniture	1800 W. Hawthorne Ln, Ste N	West Chicago	IL	60185	USA
Octaspring US Inc.	Dormeo Octaspring	1901 10th St, Ste 50	Plano	TX	75074	USA
Oddello Industries, LLC	Oddello Industries, LLC	430 Berg Ln	Morristown	TN	37813	USA
Old West Mattress Co., LLC	Old West Mattress Co.	1055 S Jason St	Denver	CO	80223	USA
Oregon Mattress Acquisition Co.	Restonic West Coast	2751 Wynooksi Rd NE	Newberg	OR	97132	USA
Organic Mattresses Inc.	Organic Mattresses Inc.	1335 Harter Pkwy	Yuba City	CA	95993	USA
Ortho Mattress Inc.	Ortho Mattress	11030 Artesia Blvd	Cerritos	CA	90703	USA
Pacific Sleep Design Inc.	Pacific Sleep Design	1806 Goodyear Ave	Ventura	CA	93003	USA

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Pacific Urethanes, LLC	Pacific Urethanes	1671 S Champagne Ave	Ontario	CA	91761	USA
Pacific West Furniture Inc.	Royal Mattress	688 Arrow Grand Cir	Covina	CA	91722	USA
Palmpring USA Inc.	Palmpring Organic Mattress	110 W Green St	Pasadena	CA	91105	USA
Paramount Industrial Cos. Inc.	Paramount Sleep	1112 Kingwood Ave	Norfolk	VA	23502	USA
Paramount Mattress Inc.	Paramount Mattress Inc.	2900 E Olympic Blvd	Los Angeles	CA	90023	USA
Pleasant Mattress Inc.	Pleasant Mattress Inc.	375 S West Ave	Fresno	CA	93706	USA
PPJ, LLC	Customatic Adjustable Bedz	2 Carsha Dr	Natick	MA	01760	USA
Pragma Coroporation	Pragma Corp.	94 County Line Rd	Colmar	PA	18915	USA
PranaSleep, LLC	PranaSleep	12660 Bonita Beach Rd	Bonita Springs	FL	34135	USA
Prestige Fabricators Inc.	Prestige Fabricators Inc.	905 Highway 49 S	Asheboro	NC	27205	USA
Primo Literie Inc.	Primo International	7000 Hochelaga E	Montreal	QC	H1N1Y7	CA
Progressive Products Inc.	Progressive Products Inc.	1650 7th St	Riverside	CA	92507	USA
PT. Graha Seribusatujaya	PT. Graha Seribusatujaya	Jl. Cibaligo KM 2.8	Cimahi	AC	40534	IDN
Puffy, LLC	Puffy Mattress	13070 Saticoy St	North Hollywood	CA	91605	USA
Purple Innovation, LLC	Purple	4100 N Chapel Ridge Rd, Ste 200	Lehi	UT	84043	USA
Quality Bedding Inc.	The Good Bed Guys	1922 Placentia Ave, Unit #4	Costa Mesa	CA	92627	USA
Quality Padilla Mattress	Quality Padilla Mattress	4650 Ardine St	Cudahy	CA	90281	USA
Quality Sleep Shop	My Green Mattress	1519 W 55th St	La Grange Highlands	IL	60525	USA
Raul Lopez	Coast to Coast Mattress	168 Williams Rd	Salinas	CA	93905	USA

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ReliefMart Inc.	Relief-Mart Inc.	28505 Canwood Rd, Ste C	Agoura Hills	CA	91301	USA
REM Sleep Solutions Inc.	REM Sleep Solutions Inc.	355 W Crowther Ave, Ste E	Placentia	CA	92870	USA
Rest Easy, LLC	Pacific Mattress Co.	645 W 9th St, #726	Los Angeles	CA	90015	USA
Rest-Medic Sleep Products	Rest-Medic Sleep Products/Luen Tai Global LTD	318 S Lemon Ave	Walnut	CA	91789	USA
Restwell Mattress Co.	Restwell Mattress Factory	9901 West 74th St, #120	Eden Prairie	MN	55344	USA
Richfield Bedding Inc.	Richfield Bedding Inc.	1160 Monterey Pass Rd	Monterey Park	CA	91754	USA
Royal-Pedic Mattress Manufacturing, LLC	Royal-Pedic Mattress Manufacturing, LLC	341 N Robertson Blvd	Beverly Hills	CA	90211	USA
S&M Furniture	S&M Furniture	2435 Albatross Way, Ste 116-B	Sacramento	CA	95815	USA
Safe For Home Products, LLC	Naturepedic	16925 Park Circle Dr	Chagrin Falls	OH	44023	USA
Salinas Mattress Co.	Salinas Mattress Co.	540 Brunken Ave, Ste A	Salinas	CA	93901	USA
Salt Lake Mattress and Manufacturing Co.	Serta, Sunset, Restonic	1620 Empire Rd	Salt Lake City	UT	84104	USA
SBL, LLC	SBI, LLC	5645 W 31st St	Cicero	IL	60804	USA
Seahawk Designs Inc.	Seahawk Designs Inc.	6550 Van Buren Blvd, Ste G	Riverside	CA	92503	USA
Sealy Mattress Manufacturing Co., LLC	Sealy Mattress Manufacturing Co.	1000 Tempur Way	Lexington	KY	40511	USA
Select Comfort Retail Corp.	Sleep Number	1001 3rd Ave S	Minneapolis	MN	55404	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Select Comfort SC Corp.	Comfortaire	103 Shaw St	Greenville	SC	29609	USA
Selytk Mattress Inc.	Selytk Mattress Inc.	724 E 61st St	Los Angeles	CA	90001	USA
Sensational Orthopedic Mattess	Sensational Orthopedic Mattess	724 E 61st	Los Angeles	CA	90001	USA
Sentient Enterprises Inc.	Foam and Cushion	3482 Calyton Rd	Concord	CA	94519	USA
Serta Simmons Bedding, LLC	Serta and Simmons	2451 Industry Ave	Doraville	GA	30360	USA
Shen Zhen L&T Industrial Co. LTD	Luen Tai Global LTD	21, Guanguang Rd	Guanming Shenzhen	GuangDong	518107	CHN
Shenzhen Yun Lee Sponge Products Co. LTD	Shenzhen Yun Lee Sponge Products Co. LTD	Luan Tai Industrial Park, 21 Guanguang Rd	Guangming, Shenzhen	Guangdong	518107	CHN
ShenZhen Yun Lee Sponge Products Co. LTD	Luen Tai Global LTD	34 Tai Yau St Room 2616	San Po Kong	Kowloon		HKG
Shepherd's Dream, LLC	Shepherd's Dream, LLC	PO Box 516	Montague	CA	96064	USA
Shevick Sales Corp.	Sleep on Latex	3536 W Potomac Ave	Chicago	IL	60651	USA
Sinomax USA Inc.	Sinomax USA Inc.	2901 Wilcrest Dr, Ste 100	Houston	TX	77042	USA
Slagle's Mattress Factory Inc.	Slagle's Mattress Factory	5727 Rosedale Hwy	Bakersfield	CA	93308	USA
Sleep Bedding Inc.	Sleep Bedding Inc.	1215 S Eastern Ave	Los Angeles	CA	90022	USA
Sleep Studio, LLC	Authentic Comfort	295 Fifth Ave, Ste 1121	New York	NY	10016	USA
SleepAir Mattress	SleepAir Mattress	5411 Telegraph Rd	Commerce	CA	90040	USA
Sleeping Pure, LLC	Sleeping Pure	4545 Skyway Dr	Olivehurst	CA	95961	USA
Sleeprite Industries, Inc	Restonic San Francisco	1492 Rollins Road	Burlingame	CA	94010	USA
Snowwhite Hospitality, LLC	Boston Interior Solutions	476 Brighton Dr	Bloomington	IL	60108	USA
Soaring Heart Natural Bed Co.	Soaring Heart Natural Bed Co.	101 Nickerson St, Ste 100	Seattle	WA	98109	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Sommex Bedding Corp.	Sommex Bedding Corp.	53 Bakersfield St	Toronto	ON	M3J 1Z4	CA
Somnium Inc.	Somnium Inc.	PO Box 1804	Venice	CA	90294	USA
Sound Sleep Products Inc.	Sound Sleep Products Inc.	3003 W Valley Hwy E	Sumner	WA	98390	USA
South Bay International Inc.	South Bay International Inc.	8570 Hickory Ave, Ste 150	Rancho Cucamonga	CA	91739	USA
Southerland Inc.	Southerland Inc.	1973 Southerland Dr	Nashville	TN	37207	USA
Southwest Contract Inc.	Southwest Contract Inc.	2405 Industrial Blvd	Temple	TX	USA	USA
Span America Medical Systems Inc.	Span America Medical Systems	70 Commerce Center	Greenville	SC	29615	USA
Spring Comfort	Spring Comfort	13220 Florence Ave	Santa Fe Springs	CA	90670	USA
Star Seeds Co, LTD	Star Seeds Co, LTD	No. 5, Lu-Kung S 2 Road,	Changhua,	CHA	50544	TWN
Sterling Mattress Manufacturing, LLC	Kings Rest	391 S Alta Ave, Ste 102	Dinuba	CA	93618	USA
Stress O Pedic Mattress Co.	Stress O Pedic Mattress Co.	2060 S Wineville Ave, Ste A	Ontario	CA	90761	USA
Suite Sleep Inc.	Suite Sleep	4699 Nautilus Ct S, Ste 403	Boulder	CO	80301	USA
Sustainable Furniture Inc.	Sustainable Furniture Inc.	13805 Mt Anderson St	Reno	NV	89506	USA
Sweet Dreams	Sweet Dreams	521 Industrial Dr	Livingston	CA	95358	USA
Technogel US Inc.	Technogel US	730 Holiday Dr, Ste 330	Pittsburgh	PA	15220	USA
Teh Tai Bed Co. Inc.	Teh Tai Bed Co. Inc.	701 E Valley Blvd	San Gabriel	CA	91776	USA
Tempur Production USA, LLC	Mountain Top Foam	25 Elmwood Rd	Mountain Top	PA	18707	USA

Account	DBA Name	Address	City	State	Zip Code	Country
The Bedding Group Inc.	The Bedding Group Inc.	2350 5th St	RockIsland	IL	61201	USA
The Mattress Man	The Mattress Man	11727 Washington Blvd	Whittier	CA	90606	USA
The Natural Mattress Store, LLC	The Natural Mattress Store	816 4th St	San Rafael	CA	94901	USA
The Original Mattress Factory Inc.	The Original Mattress Factory	4930 State Rd	Cleveland	OH	44134	USA
The Princess Mattress Inc.	The Princess Mattress	327 S Mt Vernon Ave	San Bernardino	CA	92410	USA
Therapedic of New England, LLC	Therapedic of New England	135 Spark St	Brockton	MA	02302	USA
Therapedic Sleep Products Inc.	Bedding Industries of America	1375 Jersey Ave	North Brunswick	NJ	08902	USA
Tualatin Sleep Products Inc.	Englander	12225 SW Myslony St	Tualatin	OR	97062	USA
Turner Express Co. Inc.	FloBeds	234 E Redwood Ave	Fort Bragg	CA	95437	USA
U S Mattress	U S Mattress	477 Sequia Pacific Blvd	Sacramento	CA	95811	USA
Ultracomfort Inc.	Qomfort	177 E Colorado Blvd, Ste 200	Pasadena	CA	91105	USA
United Mattress Factory	United Mattress Factory	3923 E Belmont Ave	Fresno	CA	93702	USA
University Loft Co.	University Loft Co.	2588 Jannetides Blvd	Greenfield	IN	46140	USA
Urban Sleep Products, LLC	Urban Sleep Products, LLC	1550 Wewatta St	Denver	CO	80202	USA
Ureblock S.A. DE C.V.	Ureblock	Calle 4 Num 300	Zapopan	Jalisco	45134	MEX
US Sleep Products	US Sleep Products	3407 W MacArthur Blvd 3	Santa Ana	CA	92704	USA
Variety Bedding MFG Corp.	Variety Bedding MFG Corp.	1622 E Nadeau St	Los Angeles	CA	90001	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Venture Products, LLC	Venture Products, LLC	376 Hollywood Ave, Ste 209	Fairfield	NJ	07004	USA
Vietnam Glory Home Furnishings Joint Stock Co.	Vietnam Glory Home Furnishings Joint Stock Co.	Lot C1(A2), Rd D9	Ben Cat Town	Binh Duong	82000	VNM
Vinyl Products Mfg. Inc.	Vinyl Products Mfg. Inc.	PO Box 649	Carson City	NV	89702	USA
Visionary Sleep, LLC	Visionary Sleep	2060 S Wineville, Ste A	Ontario	CA	91761	USA
Vispring Limited	Vispring Limited	Ernesettle Ln	Plymouth	Devon		UK
Vi-Spring Limited	Vispring	9550 S Eastern Ave, Ste 253	Las Vegas	NV	89123	USA
Wayfair, LLC	Wayfair	4 Copley PI Fl 7	Boston	MA	02116	USA
Werner Media Partners, LLC	Ghostbed	7143 W Broward Blvd	Plantation	FL	33317	USA
White Dove Mattress LTD	White Dove Mattress LTD	3201 Harvard Ave	Newburgh Heights	OH	44105	USA
Wickline Bedding Enterprises	Wickline Bedding Enterprises	1199 Elfin Forest Rd E	San Marcos	CA	92078	USA
Yaasa Studios Inc.	Yaasa Studios Inc.	511 Olive St	Santa Barbara	CA	93101	USA
Yan's International Inc.	Yan's International Inc.	2135 Stagecoach Rd	Stockton	CA	95215	USA
YPY International Inc.	YPY International Inc.	14555 Griffith St	San Leandro	CA	94577	USA
Zhejiang Alright Home Textiles Co. LTD	Zhejiang Alright Home Textiles Co. LTD	501-98, Dongrui Fourth Rd	Hangzhou	Zhejiang	311201	CHN
Zhejiang Glory Home Furnishings Co. LTD	Zhejiang Glory Home Furnishings Co. LTD	NO.555 W Kangxing Rd	Jiashan	Zhejiang	313300	CHN
Zinus Inc.	Zinus Inc.	5731 Promontory Pkwy	Tracy	CA	95377	USA
Zoma Sleep, LLC	Zoma Sleep	7167 E Rancho Vista Dr, Ste 137	Scottsdale	AZ	85251	USA

Renovators, December 31, 2021

“Renovator” means a person who renovates used mattresses for the purpose of sale, or offering for sale, in this state.

Account	DBA Name	Address	City	State	Zip Code
A & A Mattress Factory	Mattress Factory	2951 Fernwood Ave	Lynwood	CA	90262
A & P Mattress Direct	A & P Mattress Direct	4274 S Broadway	Los Angeles	CA	90037
Air Dreams Mattress	Air Dreams Mattress	3266 Rosemead Blvd	El Monte	CA	91731
Alanis Furniture	Alanis Furniture	3958 International Blvd	Oakland	CA	94601
Armandos Mattress	Armandos Mattress	91 Santa Fe St	Fresno	CA	93721
Blue Bell Mattress Co., LLC	King Koil Northeast	24 Thompson Rd	East Windsor	CT	6088
California Bedding	California Bedding	16020 E 14th St	San Leandro	CA	94578
California Mattress	California Mattress	4901 Patata St, Ste 204	Cudahy	CA	90201
Charlie Larry Corp.	Valley Furniture	380 Rohnert Park Expy	Rohnert Park	CA	94928
Cloud 9 Comfort	Cloud 9 Comfort	11220 Wilmington Ave	Los Angeles	CA	90059
Comfort Bedding Manufacturing Inc.	Comfort Bedding Manufacturing Inc.	11680 Wright Rd	Lynwood	CA	90262
Cosmos Comfort Mattress	Cosmos Comfort Mattress	5914 E Olympic Blvd	Los Angeles	CA	90022
Cuevas Mattress Inc.	Spring Pedic Inc.	3504 E Olympic Blvd	Los Angeles	CA	90023
D&I Mattress	D&I Mattress	150 Schafer Rd 17	Hayward	CA	94544
Dalia's Mattress	Dalia's Mattress	3188 N Marks Ave, Ste 101	Fresno	CA	93722
Dream Bedding Inc.	Dream Bedding Inc.	812 E 59th St, Unit A	Los Angeles	CA	90001
Dreams Unlimited Mattress Co.	Dreams Unlimited Mattress Co.	6110 E Butler Ave	Fresno	CA	93727
Elyzehl Pena & Gerardo Pena	RG Real Good Mattress	4466 Worth St, Unit D	Los Angeles	CA	90063
F & R Furniture	F & R Furniture	689 Louisiana St	Oakland	CA	94603
Five Star Mattress's	Five Star Mattress's	1155 S Klein Ave	Reedley	CA	93654
Fresno Comfort Sleep	Fresno Comfort Sleep	4000 E California Ave	Fresno	CA	93725

Account	DBA Name	Address	City	State	Zip Code
Fresno Mattress Factory	Fresno Mattress Factory	745 G St	Fresno	CA	93706
Gabriel	Dream and Rest Inc.	5901 S Vermont Ave	Los Angeles	CA	90044
Gateway Mattress Co. Inc.	Gateway Mattress Co. Inc.	624 S Vail Ave	Montebello	CA	90640
Gonzalez Mattress Factory	Gonzalez Mattress Factory	3620 E Townsend Ave	Fresno	CA	93702
Homeland Furniture Corporation	Landeros Furniture Outlet / Casa Grande Furniture	7030 McKinley Ave	Los Angeles	CA	90001
Horacio Mattress Co.	Horacio Mattress Co.	2929 E Imperial Hwy	Lynwood	CA	90262
Iginio Martinez	Mattress and Furniture Land	1500 Brundage Ln Unit C	Bakersfield	CA	93307
Imperial Mattress spm Inc.	Imperial Mattress spm Inc.	3440 La Grande Blvd	Sacramento	CA	95820
James S. Kotrous	Mattress Factory	4301 Power Inn Rd	Sacramento	CA	95826
Juanita Alvarado	R Imperial Mattress	8419 S Central Ave	Los Angeles	CA	90001
La. Popular Mattress	La. Popular Mattress	120 S Aurora St	Stockton	CA	95205
M & R Mattress	M & R Mattress	1408 S Santa Fe Ave	Compton	CA	90221
M & V Mattress	M & V Mattress	8386 Gerber Rd, Ste G	Sacramento	CA	95826
Matrix Mattress	Matrix Mattress	2919 N Santa Fe Ave	Compton	CA	90222
Mattress Shop	Mattress Shop	1025 N Blackstone Ave	Fresno	CA	93701
MBC Mattress Co. Inc.	MBC Mattress Co. Inc.	19270 Envoy Ave	Corona	CA	92881
Monte Sion Mattresses	Monte Sion Mattresses	1611 Morgan Rd	Modesto	CA	95358
National Mattress Corp.	National Mattress Corp.	1214 E Florence Ave	Los Angeles	CA	90001
Nor Cal Mattress	Nor Cal Mattress	477 Sequoia Pacific Blvd	Sacramento	CA	95811
Pedro Leal Ortega	Anthony's Furniture	1338 N Blackstone Ave	Fresno	CA	93702
Quality Padilla Mattress	Quality Padilla Mattress	4650 Ardine St	Cudahy	CA	90281
Sterling Mattress Manufacturing, LLC	Kings Rest	391 S Alta Ave, Ste 102	Dinuba	CA	93618
Sweet Dreams	Sweet Dreams	521 Industrial Dr	Livingston	CA	95358
Teleforo Castillo	Superior Mattress Company	3015 S Elm Ave	Fresno	CA	93706
U S Mattress	U S Mattress	477 Sequia Pacific Blvd	Sacramento	CA	95811
United Mattress Factory	United Mattress Factory	3923 E Belmont Ave	Fresno	CA	93702

Retailers, December 31, 2021

“Retailer” means a person who sells mattresses in the state or offers to a consumer a mattress in the state through any means, including, but not limited to, by remote offering, including sales outlets or catalogs, electronically through the internet, by telephone, or through the mail.

“Sale” or “sell” means the transfer of title of a mattress for consideration, including by a manufacturer, a distributor, or a retailer for eventual consumption to a consumer in the state, including remote sales conducted through sales outlets, catalogs, or the internet or any other similar electronic means. For purposes of this chapter, a long-term lease of not less than 12 months is the same as a sale.

Account	DBA Name	Address	City	State	Zip Code	Country
101design	101design	101 N Western Ave	Los Angeles	CA	90004	USA
2 Chicks Fundraising, LLC	Custom Fundraising Solutions	3601 Edison Way, Ste 5	Fremont	CA	94538	USA
3 Geoses	Custom Fundraising Solutions of San Jose	307 N Third St, #3	Campbell	CA	95008	USA
5 Little Monkeys Bedding Inc.	5 Little Monkeys Bedding Inc.	5959 Corvette St	Commerce	CA	90040	USA
5 Star Furnishings Inc.	Furniture Mart	4810 Watt Ave	North Highlands	CA	95660	USA
800 Main Land, LLC	800 Main Land, LLC	577 Burke St	San Jose	CA	95112	USA
805mattresspros	805mattresspros	185 N Easy St, #D	Simi Valley	CA	93065	USA
88 Furniture	88 Furniture	38322 30th St N	Palmdale	CA	93550	USA
9 Ten Design Inc.	9 Ten Design Inc.	22061 Capistrano Ln	Huntington Beach	CA	92646	USA
A Diamond Production Inc.	The Futon Shop	2150 Cesar Chavez St	San Francisco	CA	94124	USA
A La Carte	A La Carte	230-H E Betteravia Rd	Santa Maria	CA	93454	USA
A Royal Suite Inc.	A Royal Suite Home Furnishings and Select Home Furnishings	26536 Carl Boyer Dr	Santa Clarita	CA	91350	USA

Account	DBA Name	Address	City	State	Zip Code	Country
A to Z Furniture Outlet	A to Z Furniture Outlet	9457 Firestone Blvd	Downey	CA	90241	USA
A&A Mattress Factory	Mattress Factory	2951 Fernwood Ave	Lynwood	CA	90262	USA
A&B Comfort Furniture	Comfort Furniture	1966 Hacienda Dr	Vista	CA	92081	USA
A&C Mattress Pros, LLC	Best Los Angeles Mattress Sale	11766 W Pico Blvd	Los Angeles	CA	90064	USA
A&P Mattress Direct	A&P Mattress Direct	4274 S Broadway	Los Angeles	CA	90037	USA
AAA Ideal Mattress Inc.	AAA Ideal Mattress Inc.	1310 N Melrose Dr, Ste I	Vista	CA	92083	USA
Aadvi, LLC	Bedandwood.com, Shenall.com	3851 Inverness Rd	Fairfax	VA	22033	USA
Aaron's Inc.	Aaron's Inc.	400 Galleria Pkwy SE, Ste 300	Atlanta	GA	30339	USA
Abaud Inc.	Michaels Superstore	14502 Whittier Blvd	Whittier	CA	90605	USA
Ace Furniture	Ace Furniture	1595 Holiday Ln, #B2	Fairfield	CA	94534	USA
Action Appliance Inc.	Action Appliance & Mattress	26810 Ynez Ct, #A	Temecula	CA	92591	USA
Adir International, LLC	Curacao	1605 W Olympic Blvd, Ste 600	Los Angeles	CA	90015	USA
ADJAR Inc.	The Mattress Store	2375 Sepulveda Blvd	Torrance	CA	90501	USA
ADSHA, LLC	Mattress Nation	296 Lighthouse Ave, Ste D	Monterey	CA	93940	USA
Aetna Furniture Inc.	Aetna Furniture Store	3072 W Pico Blvd	Los Angeles	CA	90006	USA
Affordable Furniture	Affordable Furniture	2810 E Main St	Ventura	CA	93003	USA
Affordable Furniture	Affordable Furniture	701 Baker St	Bakersfield	CA	93305	USA
Affordable Home Furniture Inc.	Affordable Home Furniture	7300 Valjean Ave	Van Nuys	CA	91406	USA
AgilityBed Inc.	AgilityBed Inc.	103 College Rd E, 2nd Fl	Princeton	NJ	08540	USA
A-Ideal Furniture	A-Ideal Furniture	1345 W Holt Blvd	Ontario	CA	91762	USA
Airport Appliance Inc.	Airport Home Appliance	3525 Arden Rd, Ste 100	Hayward	CA	94545	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Airweave, LLC	Airweave, LLC	C/O Jennifer Vargas 1871 Sedgwick Ave, #3D	Bronx	NY	10453	USA
Al Davis Furniture Inc.	Mattress World	1601 University Ave	San Diego	CA	92103	USA
Alanis Furniture	Alanis Furniture	3958 International Blvd	Oakland	CA	94601	USA
Alejandra Gonzalez	Alejandra's Furniture	119 E Tulare St	Dinuba	CA	93618	USA
Alfonso's Furniture, Electronics&Appliances Inc.	Alfonso's Furniture, Electronics&Appliances Inc.	812 N Maclay Ave	San Fernando	CA	91340	USA
Ali Abdullah	US Furniture and Cost U Less Furniture	5048 N Blackstone St, 112	Fresno	CA	93710	USA
All American Mattress&Recliners	All American Mattress and Recliners	680 Beaumont Ave	Beaumont	CA	92223	USA
All In Auctions	BidRL	9911 Horn Rd	Sacramento	CA	95827	USA
All N One Move	All N One Furniture	504 S Main St	Yreka	CA	96097	USA
All Out Caring	Acts Thrift Store	232 E Foothill Blvd	Pomona	CA	91767	USA
All Sleep Products Inc.	A BetterBed Mattress Factory	2686 N Clovis Ave, #106	Fresno	CA	93727	USA
All World Furniture Inc.	All World Furniture	981 Stockton Ave	San Jose	CA	95136	USA
Allen's Furniture	Allen's Furniture	1205 S Main St	Lakeport	CA	95453	USA
Allen's Furniture	Allen's Furniture	427 S Harbor	Fullerton	CA	92632	USA
Al's Furniture	Al's Furniture	1072 E Santa Clara St	San Jose	CA	95116	USA
Al's Furniture Inc.	Al's Furniture Inc.	6340 McHenry Ave	Modesto	CA	95356	USA
Altitude Collection, LLC	Allswell	702 SW 8th St MS 0555	Bentonville	AR	72716	USA
Alvarez Furniture	Alvarez Furniture	949 Sebastopol Rd	Santa Rosa	CA	95407	USA
AM Orange County Inc.	Americas Mattress OC	1915 E Katella Ave	Orange	CA	92867	USA
Amanda Paul	Mattress By Appointment	1376 Broadway	Placerville	CA	95667	USA
Amazing Finds, LLC	Amazing Finds	616 Cedar St	Red Bluff	CA	96080	USA
Amazon.com Services, LLC	Amazon.com Services, LLC	Attn: Tax Dept. PO Box 81207	Seattle	WA	98108	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Ambience Unlimited Inc.	Ambience Unlimited Inc.	PO Box 14050	Palm Desert	CA	92255	USA
Ambience Inc.	City Mattress Outlet	2111 Moffat Blvd	Manteca	CA	95336	USA
Ambience Inc.	Ambience Furniture	2111 Moffat Blvd	Manteca	CA	95336	USA
American Bedding Mattress	American Bedding	1010 W Barkley Ave	Orange	CA	92868	USA
American Custom Fundraising	Custom Fundraising Solutions	9380 7th St, Unit C	Rancho Cucamonga	CA	91730	USA
American Fine Furnishing	American Fine Furnishing	1789 E Hammer Ln	Stockton	CA	95210	USA
American Freight Outlet Stores, LLC	American Freight Outlet Stores, LLC	300 Harmon Meadow Blvd, 6th Fl	Secaucus	NJ	07094	USA
American Furniture Gallery Inc.	American Furniture Galleries	8301 Belvedere Ave, #200	Sacramento	CA	95826	USA
American Furniture Warehouse Corporation	American Furniture Galleries	8301 Belvedere Ave, #200	Sacramento	CA	95826	USA
American Hotel Register Company	American Hotel Register Company	100 S Milwaukee Ave	Vernon Hills	IL	60061	USA
American Medical&Equipment Supply Inc.	American Medical&Equipment Supply Inc.	3725 Union Ave	San Jose	CA	95124	USA
American Oak Wholesalers and Auction Co. Inc.	American Oak Furniture	2650 Ramada Dr	Paso Robles	CA	93446	USA
American Pacific Plastic Fabricators Inc.	Sterling Sleep Systems	7311 Doig Dr	Garden Grove	CA	92841	USA
American Tex-Chem Corporation	American Tex-Chem Corporation	PO Box 431	San Bernardino	CA	92402	USA
American United Furniture Inc.	Payless Furniture	PO Box 129	Murrieta	CA	92564	USA

Account	DBA Name	Address	City	State	Zip Code	Country
American Way Management Inc.	American Way Thrift Store	8237 Sepulveda Pl	Panorama City	CA	91402	USA
American Wholesale Furniture	American Wholesale Furniture	28075 Jefferson Ave	Temecula	CA	92590	USA
America's Discount Furniture Inc.	America's Discount Furniture Inc.	2520 Dominic Dr, Ste E	Chico	CA	95928	USA
Amore Beds, LLC	Amore Beds	PO Box 388555	Chicago	IL	60638	USA
Amparo's Home Furniture Inc.	Amparo's Home Furniture Inc.	7252 Reseda Blvd	Reseda	CA	91335	USA
Ana Enterprise Inc. - San Francisco	Ana Furniture	570 Townsend St	San Francisco	CA	94103	USA
Ana Enterprise Inc. - San Jose	Ana Furniture	5353 Almaden Expy C25	San Jose	CA	95118	USA
Ana Enterprise Inc. - Union City	Ana Furniture	32111 Union Landing Blvd	Union City	CA	94587	USA
Ana Global Inc.	Ana Furniture	3011 S El Camino Real	San Mateo	CA	94403	USA
Ana L. Rodriguez	Ana's Furniture	1688 N Beale Rd	Marysville	CA	95901	USA
Andrew's Furniture Inc.	Andrew's Furniture	212 Harding Blvd, Ste G	Roseville	CA	95678	USA
Angel View Inc.	Angel View Inc.	67625 Highway 111, 7A	Cathedral City	CA	92234	USA
Angel's Mattress Co.	Angel's Mattress Co.	1016 E Florence Ave	Los Angeles	CA	90001	USA
Angelus Furniture Outlet Inc.	West Coast Living	12622 Monarch St	Garden Grove	CA	94821	USA
Anhoa Corporation	Payless Furniture Source	4295 University Ave	San Diego	CA	92105	USA
Anika Furniture	Anika Furniture	4949 Stevenson Blvd, #P	Fremont	CA	94538	USA
Ann Charlie Inc.	United Furniture Club	10075 E Estates Dr	Cupertino	CA	95014	USA
Anna's Furniture	Anna's Furniture	1574 N Blackstone Ave, Ste 106	Fresno	CA	93703	USA
Annette Honeywell	Saatva Inc.	19-02 Whitestone Expy, Ste 201	Whitestone	NY	11357	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Anodyne Medical Device Inc.	Tridien Medical	4200 NW 120th Ave	Coral Springs	FL	33065	USA
Anthony's Furniture	Anthony's Furniture	130 Union Ave	Bakersfield	CA	93307	USA
AP Furniture	AP Furniture	7895 Broadway	Lemon Grove	CA	91945	USA
Apartment Furnishings Company Inc.	Apartment Furnishings Company Inc.	1200 W Risinger Rd	Fort Worth	TX	76134	USA
Apollo Mattress Inc.	Luma Sleep	11523 Palmbrush Trail, #126	Bradenton	FL	34211	USA
Arhaus, LLC	Arhaus Furniture	51 E Hines Hill Rd	Boston Heights	OH	44236	USA
Ariana Manufacturing Enterprises Inc.	Comfort Zone	PO Box 20238	Oxnard	CA	93034	USA
Arias Furniture	Arias Furniture	4402 S Vermont	Los Angeles	CA	90037	USA
Arkitektura Insitu, LLC	Arkitektura	560 Ninth St	San Francisco	CA	94103	USA
Armandi Babyland Inc.	Babyland	7134 Topanga Cyn	Canoga Park	CA	91303	USA
Armando's Furniture, LLC	Armando's Furniture, LLC	15337 Bonanza Rd	Victorville	CA	92392	USA
Art of Sleep, LLC	2920 Sleep	PO Box 1471	Mammoth Lakes	CA	93546	USA
Artak Rostomyan	California Mattress Stores	900 W Glenoaks Blvd, Unit D	Glendale	CA	91202	USA
Arte Fina Inc.	Arte Fina Inc.	13830 Ventura Blvd	Sherman Oaks	CA	91423	USA
Arte Finest Furniture	Arte Finest Furniture	1804 E Artesia Blvd	Long Beach	CA	90805	USA
ASAP Mattress Inc.	ASAP Mattress & Furniture	2058 W Ave J	Lancaster	CA	93536	USA
Ascion, LLC	Reverie	750 Denison Ct	Bloomfield Hills	MI	48302	USA
ASHCOMM, LLC	Ashley Furniture HomeStore	One Ashley Way	Arcadia	WI	54612	USA
Ashlyn Furniture	Ashlyn Furniture	11395 Folsom Blvd, #200B	Rancho Cordova	CA	95742	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Ashraf Nasser	Grant Line Furniture	10461 Grant Line Rd, Ste 120	Elk Grove	CA	95624	USA
Aslan Mattress, LLC	Aslan Mattress	233 Harbor View Ln	Maryville	TN	37801	USA
At Home Stores, LLC	At Home	1600 E Plano Pkwy	Plano	TX	75074	USA
ATOZ	A to Z Furniture Liquidators	15214 Whittier Blvd	Whittier	CA	90603	USA
Aurora Sanchez	S C Mattress	2800 S Central Ave	Los Angeles	CA	90011	USA
Avalon Liquidators Inc.	BidRL.com Santa Rosa	PO Box 2409	Santa Rosa	CA	95405	USA
AVBEDS, LLC	Luna Mattress	3145 Rancho Vista Blvd, Ste C	Palmdale	CA	93551	USA
Avocado Mattress, LLC	Avocado Green Mattress	12 Hudson Pl, Ste 100-105	Hoboken	NJ	07030	USA
Axel Bloom, LLC	Axel Bloom	24422 Main St, #508	Carson	CA	90745	USA
Ayon Furniture Mattress Corp.	Furniture Mattress	4368 S Vermont Ave	Los Angeles	CA	90037	USA
Ayon's Furniture&Mattress	Ayon's Furniture&Mattress	1505 S Riverside Ave, Ste B	Rialto	CA	92337	USA
AZ Mattress, LLC	Mattress by Appointment Glendale	4121 Pennsylvania Ave, Ste D	Glendale	CA	91214	USA
B and B Auction Inc.	Partners Home Decor	7372 Sycamore Canyon Blvd	Riverside	CA	92508	USA
B R and S Enterprises Inc.	Muebleria Plaza Furniture	4686 E Kings Canyon Rd	Fresno	CA	93702	USA
B&B Furniture	B&B Furniture	404 National City Blvd	National City	CA	91950	USA
B&O Furniture	B&O Furniture	17049 Valley Blvd, Ste G	Fontana	CA	92335	USA
Baker Bros Appliance	Baker Bros Appliance	31 E Fifth St	Watsonville	CA	95076	USA
Banibal Youeil	Bidrl.com	1125 W 14th St	Merced	CA	95340	USA
Barclay Butera Inc.	Barclay Butera Inc.	17335 Mount Wynne Cir	Fountain Valley	CA	92708	USA
Barnhardt Manufacturing Company	BedInABox	1100 Hawthorne Ln	Charlotte	NC	28205	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Barrons Furniture and Appliance	Barrons Furniture and Appliance	17617 Grand Ave	Lake Elsinore	CA	92530	USA
Barr's Furniture Inc.	Barr's Furniture	5664 Mission Blvd	Riverside	CA	92509	USA
Bassett Direct NC, LLC	Bassett Direct NC, LLC	4501 Landover Rd	Greensboro	NC	27407	USA
Bay Area Furniture	Bay Area Furniture	1861 Whipple Rd	Hayward	CA	94544	USA
BCS Furniture	BCS Furniture	440 S E St	San Bernardino	CA	92401	USA
BDF Acquisition Corp.	Bob's Discount Furniture	428 Tolland Turnpike	Manchester	CT	06042	USA
Bear Creek Furniture	Bear Creek Furniture	3008 E Hammer Ln, 117	Stockton	CA	95212	USA
Bear Mattress, LLC	Bear Mattress	720 Monroe St, Ste C508	Hoboken	NJ	07030	USA
Beck's Furniture	Beck's Furniture	11840 Folsom Blvd	Rancho Cordova	CA	95742	USA
Bed Bath&Beyond Inc.	Bed Bath&Beyond Inc.	650 Liberty Ave	Union	NJ	07083	USA
Bed Mattress Etc.	Bed Mattress Etc	5501 N Figueroa St	Los Angeles	CA	90042	USA
Bedding Pros, LLC	US-mattress	35799 Industrial Rd	Livonia	MI	48150	USA
Bedgear, LLC	Bedgear	1953 Langston St	Rock Hill	SC	29730	USA
BedGuys Inc.	Comfort Zone	3541 S Market St	Redding	CA	96001	USA
BedMart	BedMart	10200 SW Commerce Cir	Wilsonville	OR	97070	USA
Bedquarters Inc.	Manteca Bedquarters	115 W Yosemite Ave	Manteca	CA	95336	USA
Bedroom&More Inc.	Bedroom&More Inc.	1676 Market St	San Francisco	CA	94102	USA
Bedroom and Sofa Discounters	Bedroom and Sofa Discounters	2690 Sunrise Blvd	Rancho Cordova	CA	95742	USA
Bedroom Express Inc.	Home Gallery Bedroom Express	426 El Camino Real	San Bruno	CA	94066	USA
Bedroom Outlet	Bedroom Outlet	2901 Geary St	San Francisco	CA	94118	USA
Beds 4 U, LLC	Beds 4 U	5959 Hollister Ave	Goleta	CA	93117	USA
Beds Unlimited Inc.	Beds Unlimited	6949 Topanga Canyon Blvd	Canoga Park	CA	91303	USA
Bedtime Mattress&More Inc.	Bedtime Mattress&More Inc.	523 W Arrow Hwy	San Dimas	CA	91773	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Bella's Furniture	Bella's Furniture	617 Winmoore Way, Ste G	Modesto	CA	95358	USA
Belnick Retail, LLC	BizChair	4350 Ball Ground Hwy	Canton	GA	30114	USA
Berkeley Ergonomics Inc.	Berkeley Ergonomics	2126 S Green Privado	Ontario	CA	91761	USA
Berkeley Kids Room	Berkeley Kids Room	6022 College Ave	Oakland	CA	94605	USA
Bespoke Sleep, LLC	Staya Sleep	6420 Rea Rd, Ste 327	Charlotte	NC	28277	USA
Best Deal	Best Deal	12353 Mariposa Rd, C-1	Victorville	CA	92394	USA
Best Furniture, LLC	Best Furniture, LLC	385 Tully Rd	San Jose	CA	95111	USA
Best Home Furniture	Best Home Furniture	570 W Holt Ave	Pomona	CA	91768	USA
Best Mattress and Furniture Buys	Best Mattress and Furniture Buys	3102 San Luis Rey Rd	Oceanside	CA	92058	USA
Best Price Furniture	Best Price Furniture	3009 Middlefield Rd	Redwood City	CA	94063	USA
Best Price Furniture&Mattress, LLC	Best Price Furniture&Mattress	3141 Bechelli Ln	Redding	CA	96002	USA
Best Rest Mattress, LLC	Best Rest Mattress	609 1st St	Exeter	CA	93221	USA
BestPrice Furniture	BestPrice Furniture	14750 E 14th St	San Leandro	CA	94578	USA
BG Furniture Inc.	Casa Leaders Furniture	6700 Garfield Ave	Bell Gardens	CA	90201	USA
Biancas Furniture	Biancas Furniture	298 E Bellevue Rd	Atwater	CA	95301	USA
BidRL.com	BidRL.com	2530 Acme Ct	Turlock	CA	95380	USA
Bif Furniture Inc.	Bif Furniture Inc.	965 S Western Ave	Los Angeles	CA	90006	USA
Big Als Furniture Discount	Big Als Furniture	1515 Harbor Blvd	West Sacramento	CA	95691	USA
Big Brothers Home Furnishings, LLC	Big Brothers Home Furnishings, LLC	1515 Harbor Blvd	West Sacramento	CA	95691	USA
Big Lots Stores Inc.	Big Lots	4900 E Dublin Granville Rd	Columbus	OH	43081	USA
Big Outlet	Big Outlet	8472 Otis St	South Gate	CA	90280	USA
Bigolbed Inc.	Bigolbed	1865 Sampson Ave	Corona	CA	92879	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Bio Sleep Concept Inc.	Bio Sleep Concept	5919 Intervale Dr	Riverside	CA	92506	USA
Birnbaum Inc.	Mattress By Appointment	700 Front St, #604	San Diego	CA	92101	USA
BJ's Wholesale Club Inc.	BJ's Wholesale Club	ATTN: Sales Tax C-2 25 Research Dr	Westborough	MA	01581	USA
BlackPort Descanso Corp.	Boxdrop Mattress of Valencia	24730 Avenue Tibbitts	Santa Clarita	CA	91355	USA
BLST Northstar, LLC	BLST Northstar, LLC	13300 Pioneer Trail	Eden Prairie	MN	55347	USA
Blu Dot Design&Manufacturing Inc.	Blu Dot Design&Manufacturing Inc.	1321 Tyler St NE	Minneapolis	MN	55413	USA
Blue Bell Mattress Co., LLC	King Koil Northeast	24 Thompson Rd	East Windsor	CT	6088	USA
Blue Blossom Corp.	Stephie's Furniture	158 E 58th St	Los Angeles	CA	90011	USA
BML Superior168 Inc.	B Plus Furniture	1001 S San Gabriel Blvd	San Gabriel	CA	91776	USA
Bob Barker Company Inc.	Bob Barker Company Inc.	134 N Main St	Fuquay-Varina	NC	27526	USA
Bob Manoff	Mattress Bob	9434 Kearny Mesa Rd	San Diego	CA	92126	USA
Bodega Boys Liquidators	Bodega Boys Liquidators	1665 N Glassell	Orange	CA	92867	USA
Boll&Branch, LLC	Boll&Branch, LLC	1 Prospect St	Summit	NJ	07901	USA
Bordonas Oakdale Furniture, TV&Appliances Inc.	Bordonas Oakdale Furniture, TV&Appliances Inc.	102 W F St	Oakdale	CA	95361	USA
Borislav Paunovic	BoxDrop - Riverside	11651 Sterling Ave, Ste G	Riverside	CA	92503	USA
Boston Trade Int'l Inc.	Boston Trade Int'l	9 Bonazzoli Ave, Unit #18	Hudson	MA	01749	USA
BoxDrop Benicia	BoxDrop Benicia	3820 Industrial Way, Ste S	Benicia	CA	94510	USA
BoxDrop JBB, LLC	BoxDrop JBB	1535 N Baker Ave, Ste 1A	Ontario	CA	91764	USA

Account	DBA Name	Address	City	State	Zip Code	Country
BoxDrop Mattress&Furniture Direct	BoxDrop Mattress&Furniture Direct	1764 S Broadway St	Santa Maria	CA	93454	USA
BoxDrop Mattress Fresno, LLC	BoxDrop Mattress Fresno, LLC	3768 N Blackstone Ave	Fresno	CA	93276	USA
BoxDrop Mattress of the Central Coast	BoxDrop Mattress of the Central Coast	1540 W Branch St	Arroyo Gramde	CA	93420	USA
Boxdrop Oceanside LP	Boxdrop Oceanside LP	1411 N Coast Hwy	Oceanside	CA	92054	USA
BoxDrop of El Cajon	BoxDrop El Cajon	762 N Johnson Ave, Ste 101	El Cajon	CA	92020	USA
BoxDrop San Diego Inc.	BoxDrop San Diego	1205 W Morena Blvd, Ste C	San Diego	CA	92110	USA
BoxDrop Susanville	BoxDrop Susanville	708-770 Sunnyside Rd	Janesville	CA	96114	USA
Boyd Flotation Inc.	Boyd Specialty Sleep	2440 Adie Rd	Maryland Heights	MO	63043	USA
BP Kids Inc.	Beds Plus Kids Stuff	22735 Golden Locust Dr	Corona	CA	92883	USA
Brawley Superior Furniture Co. Inc.	Brawley Superior Furniture	534 E St	Brawley	CA	92227	USA
Brentwood City Furniture Inc.	City Furniture Gallery	2410 Sand Creek Rd	Brentwood	CA	94513	USA
Brentwood Home, LLC	Simply Modern Mattress	570 A N Gilbert St	Fullerton	CA	92833	USA
Brian Pangburn Enterprises, LLC	Superior Mattress	24831 Jefferson Ave, #101	Murrieta	CA	92562	USA
Brian Williams	Mattresses By Appointment	9055 Locust St	Elk Grove	CA	95624	USA
Brianna's Home Furnishings	Brianna's Furniture	1705 Crows Landing Rd	Modesto	CA	95358	USA
Briganti Enterprise Inc.	Mattress Central	3319 Glendale Blvd	Los Angeles	CA	90039	USA
Broadway Furniture Corporation	Mattress N' More	639 Broadway	Chula Vista	CA	91910	USA

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Broadway Furniture Corporation	Furniture Depot	7551 Broadway	Lemon Grove	CA	91945	USA
Brooklyn Bedding, LLC	Dreamfoam Bedding&Brooklyn Bedding	4455 W Camelback Rd	Phoenix	AZ	85031	USA
Brookstone	Brookstone	91 Stanford Shopping Ctr	Palo Alto	CA	94304	USA
Brothers' Furniture	Brothers' Furniture	1103 El Camino Real	South San Francisco	CA	94080	USA
Brothers' Furniture Warehouse	Brothers' Furniture Warehouse	777 E Francisco Blvd	San Rafael	CA	94901	USA
Brothers Home Furnishings, LLC	House to Home Furniture	2198 N Lakewood Blvd	Long Beach	CA	90815	USA
Brunswick Mattress Warehouse	Brunswick Mattress Warehouse	1021 Bay Blvd, Ste J	Chula Vista	CA	91911	USA
BSF Furnishings, LLC	Hollywood Mattress	545 N Azusa Ave	West Covina	CA	91791	USA
Budget Furniture	Budget Furniture Outlet	1050 Highland Ave, #G	National City	CA	91950	USA
Budget Furniture Corp.	My Budget Furniture	7854 Ronson Rd, #B	San Diego	CA	92111	USA
Bush Interiors Inc.	Bush Interiors Inc.	169 N La Brea Ave, Ste D	Los Angeles	CA	90036	USA
C K&Lila Hansen Inc.	Hansens Furniture	6109 Winton Way	Winton	CA	95350	USA
C&A Swinney Inc.	Evans' Furniture Galleries	379 Epley Dr	Yuba City	CA	95991	USA
C&H Furniture Inc.	Furniture City	14237 San Pablo Ave	San Pablo	CA	94806	USA
C&M Trade	All Access Shop	1603 Capitol Ave, Ste 314	Cheyenne	WY	82001	USA
Cafm Group Corp.	Good Deals	6336 Pacific Ave	Stockton	CA	95207	USA
Cal Closets Retail Inc.	California Closets	1414 Harbour Way S, Ste 1750	Richmond	CA	94804	USA
Cal Deals	Cal Deals Furniture	149 Granada Dr, Unit A	San Luis Obispo	CA	93401	USA
California Furniture Depot	California Furniture Depot	43807 15th St W	Lancaster	CA	93534	USA

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California Mattress	California Mattress	4901 Patata St, Ste 204	Cudahy	CA	90201	USA
Callejas Custom Mattress	Callejas Custom Mattress	1300 E Edinger, Unit A	Santa Ana	CA	92705	USA
Calvin Furniture	Calvin Furniture	8558 Westminster Blvd	Westminster	CA	92683	USA
Camila's Furniture	Camila's Furniture	356 Eagle Nest Dr	Diamond Bar Ca	CA	91765	USA
Canclini TV&Appliance	Canclini TV&Appliance	636 S Franklin St	Fort Bragg	CA	95437	USA
Cantoni Orange County Inc.	Cantoni	4800 Alpha Rd	Dallas	TX	75244	USA
Canyon Mattress and More	Canyon Mattress and More	31592 Railroad Canyon Rd	Canyon Lake	CA	92587	USA
Capital Furniture Inc.	Furniture Town Plus	3307 Northgate Blvd	Sacramento	CA	95834	USA
Caprice Furniture	Caprice Furniture	5529 Cahuenga Blvd	North Hollywood	CA	91601	USA
Caracor Inc.	Beautiwood Unfinished Furniture	7183 N Abby St	Pinedale	CA	93650	USA
Cariloha, LLC	Cariloha	280 W 10200 S, Ste 300	Sandy	UT	84070	USA
Carl Johnson Corp.	Carl Johnson Co.	3950 Jacobs Ave	Eureka	CA	95501	USA
Carlos Chavez	Salinas Furniture Gallery	656 E Alisal St	Salinas	CA	93905	USA
Carmichael Furniture Inc.	Carmichael Furniture	6443 Fair Oaks Blvd	Carmichael	CA	95608	USA
Carmona Mattress	Carmona Mattress	10117 S Main St	Los Angeles	CA	90003	USA
Carthage Trading Inc.	Century Furniture	2004 Solothurn Way	Manteca	CA	95337	USA
Carve Media Inc.	2Modern	35 Miller Ave	Mill Valley	CA	94941	USA
Casa Bella Furniture	Casa Bella Furniture	115 S Locust St	Visalia	CA	93291	USA
Casa Bella Furniture	Casa Bella Furniture	718 N Main St, #103	Corona	CA	92879	USA
Casa Bella Galleria	Casa Bella Galleria	1511 Del Paso Blvd	Sacramento	CA	95815	USA
Casa Bonita Furniture	Casa Bonita Furniture	500 W Main St	Santa Maria	CA	93458	USA
Casa Furniture	Casa furniture	301 S Wilson Way	Stockton	CA	95205	USA
Casa Furniture 2	Casa Furniture 2	1025 S Wilson Way	Stockton	CA	95205	USA
Casa Latina Furniture, LLC	Casa Latina Furniture, LLC	1079 N Hacienda Blvd, #A&B	La Puente	CA	91744	USA

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Casa Leaders Inc.	Casa Leaders Inc.	1200 W Pacific Coast Hwy	Wilmington	CA	90744	USA
Casa Linda Furniture Inc.	Casa Linda Furniture	10720 Valley Mall	El Monte	CA	91731	USA
Casa Mayor Furniture	Casa Mayor Furniture	371 Wilkerson Ave, Ste IJ	Perris	CA	92570	USA
Casamia Furniture Plus	Casamia Furniture Plus	9525 Van Nuys Blvd	Panorama City	CA	91402	USA
Casanova Furniture Inc.	Casanova Furniture Inc.	15914 E Whittier Blvd	Whitter	CA	90603	USA
Casper Sleep Inc.	Casper	175 Greenwich St, Fl 39	New York	NY	10007	USA
Castillo Furniture	Castillo Furniture	13402 Woodruff Ave	Bellflower	CA	90706	USA
CC of San Diego Inc.	California Closets	12254 Lavelli Way	Poway	CA	92064	USA
CCB Hope Ventures, LLC	Hope Mattress	17350 State Highway 249, Ste 220, #3133	Houston	TX	77064	USA
CCF Properties Inc.	The Sleep Squad	600 Central Ave, Ste G-2	Lake Elsinore	CA	92530	USA
Ceilia's Place	Cecilia's Place	2301 Chester Ave	Bakersfield	CA	93301	USA
Celina Martinez	Lolitas Furniture	4525 Rhapsody Way	San Jose	CA	95111	USA
Central Valley Box Drop, LLC	Central Valley BoxDrop, LLC	3448 S Mooney Blvd	Visalia	CA	93277	USA
Century Furniture Inc.	Furniture Clearance Outlet	3215 Fairview Dr	Antioch	CA	94509	USA
Century Home Furnishings	Warehouse Furniture Outlet	12410 Amargosa Rd, Ste D	Victorville	CA	92392	USA
Cescar Inc.	Furniture 4 Less	552 W Foothill Blvd, Ste B	Rialto	CA	92376	USA
Chairmart Enterprise	Town Square Furniture	295 E Hamilton Ave	Campbell	CA	95008	USA
Charles Constantine	Box Drop Mattress Camarillo	4073 Calle Tesoro	Camarillo	CA	93012	USA
Charles Industries	Charles Furniture Co.	4500 S Broadway	Los Angeles	CA	90037	USA
Charlie Larry Corp.	Valley Furniture	380 Rohnert Park Expy	Rohnert Park	CA	94928	USA

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Cheryl Ann Gonzales	The Hanford Bargain Center	308 E 6th St	Hanford	CA	93230	USA
Chico Mattress BoxDrop	Chico Mattress BoxDrop	940 Mangrove Ave	Chico	CA	95926	USA
Chinh La	Home Furnishings	1122 Stanley Blvd	Livermore	CA	94550	USA
Christians Solid Wood Furniture Inc.	Christians Mattress Xpress	1130 Tama Ln	Santa Maria	CA	93455	USA
Christopher Hodge	Box Drop Lake Isabella	5105 A Lake Isabella Blvd	Lake Isabella	CA	93240	USA
Cindy Marie Davis	Clearlake Oaks Mattress Outlet	12570 E Highway 20	Clearlake Oaks	CA	95423	USA
City Furniture&Appliance	City Furniture&Appliance	1700 E Highland Ave, Ste B	San Bernardino	CA	92404	USA
City Furniture Gallery Inc.	City Furniture Gallery	3262 N Tracy Blvd	Tracy	CA	95376	USA
City Sleep Furniture	Sale Furniture&Mattress	561 Tully Rd	San Jose	CA	95111	USA
CLAJ Enterprises, LLC	Discount Mattresses&More	320 S Pacific St, Ste B	San Marcos	CA	92078	USA
Clayton Furniture Inc.	Clayton Furniture	3400 Clayton Rd	Concord	CA	94519	USA
CLC Partners Inc.	Consignment Classics Home Furnishings	1895 Hancock St	San Diego	CA	92110	USA
Cloud 9 Comfort	Cloud 9 Comfort	11220 Wilmington Ave	Los Angeles	CA	90059	USA
CLP Home Furnishings Inc.	Sofas 2 Furnishings	2494 Stearns St	Simi Valley	CA	93063	USA
CM Max Inc. DBA Furniture Liquidation	CM Max Inc. DBA Furniture Liquidation	281 Dupont St, Ste 103	Corona	CA	92879	USA
CM Wilson's, LLC	Forever Home Furnishings	8965 El Camino Real	Atascadero	CA	93422	USA
COA Inc.	Coaster Company of America	12928 Sandoval St	Santa Fe Springs	CA	90670	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Cocoon International Sales, LLC	Cocoon International Sales, LLC	1000 Tempur Way	Lexington	KY	40511	USA
Comfort DTC Inc.	Molecule	360 N Pacific Coast Hwy, Ste 2000	El Segundo	CA	90245	USA
Comfort Furniture Inc.	furniture retailer	11415 Folsom Blvd, #120	Rancho Cordova	CA	95742	USA
Comfort Plus	Comfort Plus	1520 W Holt Blvd	Ontario	CA	91762	USA
Comfort Plus Mattress&Furniture	Comfort Plus Mattress&Furniture	10050 4th St	Rancho Cucamonga	CA	91730	USA
Comfort Zone Futons&Furniture Inc.	same	2455 Vista Way	Oceanside	CA	92054	USA
Comfort-Gallery 3 Inc.	Hadley Olivia, Vispring Los Angeles, H. Alora Luxury Beds	32707 Calle Perfecto	San Juan Capistrano	CA	92675	USA
Comfy Bed Furniture	Comfy Bed Furniture	8342 Topanga Canyon Blvd	Canoga Park	CA	91333	USA
Conejo Valley Mattress	Conejo Valley Mattress	3200 E Thousand Oaks Blvd	Thousand Oaks	CA	91362	USA
Consign It	Consign It Home Furnishings	11415 Folsom Blvd, Ste 115	Rancho Cordova	CA	95742	USA
Consumers Furniture Gallery Inc.	Consumers Furniture Gallery Inc.	21048 Golden Triangle Rd	Saugus	CA	91350	USA
Contempo furniture Inc.	contempo furniture	1696 Monterey Rd	San Jose	CA	95112	USA
Contempo Interior Design Inc.	Contempo Furniture	1696 Monterey Hwy	San Jose	CA	95112	USA
Cook's Furniture	Cook's Furniture	133 W Grantline Rd	Tracy	CA	95376	USA
Corn In Cup Inc.	Appliance&TV Outlet	1321 S Grand Ave	Glendora	CA	91740	USA
Corona Furniture Company	Corona Furniture Company	3161 National Ave	San Diego	CA	92113	USA

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Corp. of The Presiding Bishop	Deseret Industries	1415 N State St	Provo	UT	84604	USA
CORT Business Services	CORT Furniture Rental	15000 Conference Center Dr, Ste 440	Chantilly	VA	20151	USA
Cosio Decor Furniture	Decor Furniture	1515 Commercial Way	Santa Cruz	CA	95065	USA
Cosmos Comfort Mattress	Cosmos Comfort Mattress	5914 E Olympic Blvd	Los Angeles	CA	90022	USA
Costco Wholesale Corporation	Costco Wholesale Corporation	PO Box 34331	Seattle	WA	98134	USA
Costrite Furniture Inc.	Costrite Furniture	2931 Railroad Ave	Pittsburg	CA	94565	USA
Costrite Furniture Inc.	Costrite Furniture	541 Bliss Ave	Pittsburg	CA	94565	USA
CostRite Furniture Inc.	CostRite Furniture	3686 Sonoma Blvd, Ste 101	Vallejo	CA	94590	USA
Cottage House Inc.	Wallbeds n More	3303 Harbor Blvd, #F7	Costa Mesa	CA	92626	USA
Couches Etc. Inc.	Sleep City	180 Professional Center Dr	Rohnert Park	CA	94928	USA
CouchPotato&Naturesway Bedding	CouchPotato&Naturesway Bedding	2304 E Main St	Ventura	CA	93003	USA
Country Oak Furniture	Factory Outlet Furniture	17439 Bellflower Blvd	Bellflower	CA	90706	USA
Covina Trading Post Inc.	Covina Trading Post Inc.	611 E San Bernardino Rd	Covina	CA	91723	USA
Cozy Beds Sleep Center	Cozy Beds Sleep Center	807 E 5th Ave	Chico	CA	95926	USA
Cozy Home Furniture	Cozy Home Furniture	4821 E Olive Ave	Fresno	CA	93727	USA
Craig D. Winter	Designs In Oak Furniture	2750 N Clovis Ave, Ste 110	Fresno	CA	93727	USA
Critelli Enterprises LTD	The Mattress Stop	2115 W Florida Ave	Hemet	CA	92545	USA
Crown Furniture Co.	Retail furniture	1121 Webster St	Oakland	CA	94607	USA
Cuenca Enterprises	Michaels Furniture	5949 Pacific Blvd	Huntington Park	CA	90255	USA
Cuevas Mattress Inc.	Spring Pedic Inc.	3504 E Olympic Blvd	Los Angeles	CA	90023	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Custom Art Gallery Inc.	Orange County Mattress	17221 Daimler St	Irvine	CA	92614	USA
Custom Comfort Mattress Company Inc.	Custom Comfort Mattress	579 N Batavia St	Orange	CA	92868	USA
Custom Fundraising Solutions of San Diego Inc.	Custom Fundraising Solutions of San Diego Inc.	2338 Auto Park Way	Escondido	CA	92029	USA
Custom Mattress Makers Inc.	Custom Mattress Makers Inc.	314 Springfield St	Agawam	MA	01001	USA
CVB Inc.	Lucid® Mattress, Wellsville®, Linespa®	1525 W 2960 S	Logan	UT	84321	USA
Cymax Stores USA, LLC	www.cymax.com	#310-4170 Still Creek Dr	Burnaby	BC	V5C 6C6	CA
D&I Mattress	D&I Mattress	150 Schafer Rd, 17	Hayward	CA	94544	USA
D&J Mattress Place	D&J Mattress Place	15162 Goldenwest St	Westminster	CA	92683	USA
D&L Furniture, LLC	D&L Furniture	6020 Florin Rd	Sacramento	CA	95823	USA
D&M Furniture	D&M Furniture	1337 N Mt Vernon	San Bernardino	CA	92411	USA
D&T Mattress Place	D&T Mattress Place	1111 E Katella Ave, Ste 100	Orange	CA	92867	USA
Dale Gingerich Built Mattress	Gingerich-Built Mattress/ Monterey Mattress™	26384 Carmel Rancho Ln, Ste 103	Carmel	CA	93923	USA
Dalia's Mattress	Dalia's Mattress	3188 N Marks Ave, Ste 101	Fresno	CA	93722	USA
Damon Capital, LLC	Vispring on Beverly, Hastens on Beverly and Hastens on Montana	8825 Beverly Blvd	West Hollywood	CA	90048	USA
Danican Inc.	Danican	8784 Plata Ln, Unit B	Atascadero	CA	93422	USA
Daniel Ivin Hinton	CFS Fresno	1867 E Lester Ave	Fresno	CA	93720	USA
Daniel K Denevan	Bay Bed&Mattress	1378 Soquel Ave	Santa Cruz	CA	95062	USA
Danna's Mattress Inc.	Danna's Mattress	188 N Central Ave	Upland	CA	91786	USA

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Danny D Nguyen	Dunhill Furniture	901 N Carpenter Rd, #72	Modesto	CA	95351	USA
Danros, LLC	Mega Daniel's Home Center	255 S Euclid St	Anaheim	CA	92802	USA
Dany's Furniture, LLC	Dany's Furniture, LLC	14523 7th St	Victorville	CA	92395	USA
Darrell Hood	Furniture Warehouse	1008 34th St	Bakersfield	CA	93301	USA
Dastmalchi, LLC	Dastmalchi, LLC dba Tuck Mattress	31 E MacArthur Cres, Ste 111	Santa Ana	CA	92707	USA
David Rostov Upholstery Supplies Inc.	Natural Sense Organic Mattresses	PO Box 629	Ross	CA	94957	USA
DavisTrading Outet	Sonora Mattress Outlet	730 S Washington St	Sonora	CA	95370	USA
DC Furniture Company	DC Furniture Company	23523 Thunderbird Rd	Apple Valley	CA	92307	USA
Debra Wickman	Camarillo Mattress Warehouse	2177 Pickwick Dr	Camarillo	CA	93010	USA
Decorative Sleep, LLC	Decorative Sleep	257 N Robertson Blvd	Beverly Hills	CA	90211	USA
Del Monte Furniture Rental Inc.	Signature Furniture Galleries and Legacy Fine Furniture	1688 N Main St	Salinas	CA	93940	USA
Del Monte Furniture Rental Inc.	Ashley Furniture Homestore	1688 N Main St	Salinas	CA	93906	USA
Delhart's Home Furnishings	Delhart's Home Furnishings	2960 4th St	Ceres	CA	95307	USA
Delta Bedding and Furniture	Delta Bedding and Furniture	4241 Sunset Ln	Shingle Springs	CA	95682	USA
Denver Mattress Company, LLC	Denver Mattress Company	5651 Broadway	Denver	CO	80216	USA
Derek B Riley	Coast Home Furnishings	1040 N H St	Lompoc	CA	93436	USA
Desert AIDS Project	Revivals	1695 N Sunrise	Palm Springs	CA	92262	USA
Desert View Home Furnishings	Moms Furniture	741 N China Lake Blvd	Ridgecrest	CA	93555	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Design Center La Habra	Design Center	2321 W Whittier Blvd	La Habra	CA	90631	USA
Design Source	Design Source	1058 N Ontare Rd	Santa Barbara	CA	93105	USA
Design Within Reach	Design Within Reach	711 Canal St 3rd Fl	Stamford	CT	06902	USA
Devon Diane Fritsch	Furniture Warehouse	17827 Bear Valley Rd, Unit A&B	Hesperia	CA	92345	USA
Diamond Wolf Inc.	Payless Furniture&Mattress	25687 Jefferson Ave, Ste D, Ste 3	Murrieta	CA	92562	USA
Dillon Home Services Inc.	Mattress By Appointment Loma Linda	12250 17th St, Apt. 2	Yucaipa	CA	92399	USA
Dimensional Design Furniture	Dimensional Design Furniture	2201 International Blvd	Oakland	CA	94606	USA
Dimensional Outlet Furniture	Dimensional Outlet Furniture	2953 San Pablo Ave	Oakland	CA	94608	USA
Direct Supply Inc.	Direct Supply; Direct Supply Equipment&Furnishings; Direct Supply of Wisconsin	6767 N Industrial Rd	Milwaukee	WI	53216	USA
DirectBuy Home Improvement Inc.	DirectBuy	8450 Broadway	Merrillville	IN	46410	USA
DirectBuy Operations, LLC	DirectBuy Operations, LLC	8450 Broadway	Merrillville	IN	46410	USA
Dires, LLC	Personal Comfort Bed	3601 Vineland Rd Ste 5	Orlando	FL	32811	USA
Discount Furniture	Discount Furniture	544 San Benito	Hollister	CA	95023	USA
Discount Furniture	Discount Furniture	1611 E Main	Barstow	CA	92311	USA
Discount Furniture Center	Discount Furniture Center	520 E Holt Ave	Pomona	CA	91767	USA
Discount Home Furnishings	Discount Home Furnishings	12889 Highway 145, Ste 8	Madera	CA	93637	USA

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Discount Mattress&Furniture	Furniture Retail	326 S Euclid St	Anahiem	CA	92802	USA
Discount Mattresses&Furniture Inc.	Discount Mattresses&Furniture	7995 La Mesa Blvd	La Mesa	CA	91942	USA
Discount Sleep Shop Inc.	sleep shop	1972 N Texas St, Ste E	Fairfield	CA	94533	USA
Discovery Design, LLC	Discovery Design, LLC	14605 N 73rd St	Scottsdale	AZ	85260	USA
Distinctive Interior Design	Wallbeds "n" More	1350 Dell Ave	Campbell	CA	95032	USA
DLBL Enterprises	Vern's Furniture	515 G St	Eureka	CA	95501	USA
Dobbs T.V.&Appliance Limited Partnership	Ashley Home Store	131 N Main St	Blythe	CA	92225	USA
Doble G Furniture	Doble G Furniture	330 6th St	Orland	CA	95963	USA
Dominguez Family Enterprises, LLC	BoxDrop Imperial Valley	623 Main St	Brawley	CA	92227	USA
Donnas Interiors, Furniture&Designs Inc.	Donnas Interiors, Furniture&Designs Inc.	1069 E Grand Ave	Arroyo Grande	CA	93420	USA
Don's Furniture Warehouse	Don's Furniture Warehouse	1531 Franklin Rd	Yuba City	CA	95993	USA
Dorado Fine Furniture	Dorado Fine Furniture	903 Celis St	San Fernando	CA	91340	USA
Dorel Home Furnishings Inc.	Dorel Home Furnishings Inc.	410 E First St S	Wright City	MO	63390	USA
Doria Furniture Mattress Outlet	Doria Furniture Mattress Outlet	6121 Pacific Blvd	Huntington Park	CA	90255	USA
Douglas Green	Douglas Furniture	23661 Newhall Ave	Newhall	CA	91321	USA
Dove Home Decor	Dove Home Furniture	2067 Torrance Blvd	Torrance	CA	90501	USA
Dowd Interiors Inc.	Dowd Interiors Inc.	10165 Live Oak Blvd	Live Oak	CA	95953	USA
Dreamcloud Brand, LLC	Resident Home	340 S Lemon Ave, #9599	Walnut	CA	91789	USA
Dreamland Discount Mattress	Dreamland Discount Mattress	1007 N Azusa Ave	Covina	CA	91722	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Dreamland Family Mattress	Dreamland Family Mattress	1007 N Azusa Ave	Covina	CA	91722	USA
Dreamland Mattress	Dreamland Mattress	1007 N Azusa Ave	Covina	CA	91722	USA
Dreamtime Events, LLC	A Star Furniture	4660 San Fernando Rd	Glendale	CA	91204	USA
Drewek Inc.	Creson's Mattress Gallery	2355 Athens Ave	Redding	CA	96001	USA
DSJ Furniture Inc.	Furniture 4U	17510 Castleton St	City of Industry	CA	91748	USA
Duenas Furniture	Duenas Furniture	7411 Santa Fe Ave	Huntington Park	CA	90255	USA
Dung Thi Le	Yuba City Furniture	1165 Colusa Ave, Ste C	Yuba City	CA	95991	USA
Dupree's Furniture Inc.	Dupree's Furniture	1900 E 14th St	San Leandro	CA	94577	USA
Duran Furniture	Duran Furniture	980 N State St	Hemet	CA	92543	USA
DUX Interiors Inc.	DUX Interiors Inc.	235 E 58 St	New York	NY	10022	USA
E.V.Rife Enterprises Inc.	Square Deal Mattress Factory&Upholstery	1352 Humboldt Ave	Chico	CA	95928	USA
East Bay Furniture Outlet Inc.	East Bay Furniture Outlet	1912 A St	Antioch	CA	94509	USA
East Bay Furniture Traders	East Bay Furniture Warehouse	401 Sunset Dr, Ste A	Antioch	CA	94509	USA
East Bay Wholesale Outlet	East Bay Wholesale Outlet	521 Contra Costa Blvd	Pleasant Hill	CA	94523	USA
East West Bedding, LLC	EasyRest	1401 S Edgewood St	Baltimore	MD	21227	USA
Eastern Sleep Products Co. Inc.	Symbol Mattress	PO Box 6689 4901 Fitzhugh Ave, Ste 300	Richmond	VA	23230	USA
Eastern Wholesale Furniture Company of California Inc.	Mark Thomas Home	1231 Comstock St	Santa Clara	CA	95054	USA
eBay Inc.	eBay Inc.	2145 Hamilton Ave	San Jose	CA	95125	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Echelbarger Essentials	CFS North LA	10949 Ayres Ave	Los Angeles	CA	90064	USA
Eclipse RTO, LLC	Rent-A-Center	1345 George Jenkins Blvd	Lakeland	FL	33815	USA
Eco Carmel	Eco Carmel	PO Box 41	Carmel	CA	93921	USA
EcoChoices	EcoChoices	PO Box 1491	Glendora	CA	91740	USA
Economy Mattress	Economy Mattress	7837 Stockton Blvd, #100	Sacramento	CA	95823	USA
Economy Mattress&Furniture	Economy Mattress&Furniture	5518 Florin Rd	Sacramento	CA	95823	USA
Economy Mattress&Furniture	Economy Mattress&Furniture	2980 National Ave	San Diego	CA	92113	USA
Eight Sleep Inc.	Eight Sleep Inc.	164 W 25th St, 9th Fl	New York	NY	10001	USA
EJR Enterprises	South Coat Furniture	109 Calle de Los Molinos	San Clemente	CA	92673	USA
El Alacran Furniture	El Alacran Furniture	6434 Whittier Blvd	East Los Angeles	CA	90022	USA
El Capitan Furniture Inc.	El Capitan Furniture Inc.	1031 Mt Vernon Ave	Bakersfield	CA	93306	USA
El Corazon Gallery Inc.	El Corazon Gallery Inc.	4889 Mission St	San Francisco	CA	94112	USA
El Segundo Furniture	El Segundo Furniture	1417 W El Segundo Blvd	Compton	CA	90222	USA
Elbert Siegel	Al's Discount Furniture	4900 Lankershim Blvd	North Hollywood	CA	91601	USA
Electropedic	Electropedic	907 Hollywood Way	Burbank	CA	91505	USA
Elegant Furniture	Elegant Furniture	7725 Stockton Blvd, #A	Sacramento	CA	95823	USA
Elegant Home Furnishings	Elegant Home Furnishings	1177 W Hammer Ln	Stockton	CA	95209	USA
Elements International	Kyvno, LLC	PO Box 851601	Mesquite	TX	75185	USA
Elite Furniture For Less	Elite Furniture For Less	2248 Main St, Ste #1	Chula Vista	CA	91911	USA
Elite Home Furnishings&Decor	Elite Home Furnishings&Decor	7551 Broadway	Lemon Grove	CA	91945	USA
Elite Sleep Mattress Company	Elite Sleep Mattress Company	4208 Rosedale Hwy, Ste 203	Bakersfield	CA	93308	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Em Le DBA McFadden Furniture	McFadden Furniture	3643 W McFadden Ave	Santa Ana	CA	92704	USA
Emerald City Organic Sleep Solutions Inc.	ECO Sleep Solutions	25 E 8th Ave	Eugeen	OR	97401	USA
Emma Mattress Inc.	Emma Mattress	1209 Orange St	Wilmington	DE	19801	USA
Empire Furniture	Empire Furniture	124 Cochrane Plaza	Morgan Hill	CA	95037	USA
Epperson Furniture	Epperson Furniture	2920 E St	Anderson	CA	96007	USA
Eppic Medical	At-Home Medical	3266 Grey Hawk Ct	Carlsbad	CA	92010	USA
Eric Mathiasen	Poor Honey's	4250 San Leandro St	Oakland	CA	94601	USA
Escondido Mattress	Escondido Mattress	432 Venture	Escondido	CA	92029	USA
Esperanza M. Hernandez	Hernandez Furniture	2500 W Redondo Beach Blvd	Torrance	CA	90504	USA
Espinoza's Furniture Inc.	Espinoza's Furniture	607 E Market St	Salinas	CA	93905	USA
Esplanade Furniture Inc.	Esplanade Furniture	1750 Esplanade	Chico	CA	95926	USA
Esraa Alqudah	i Home Furniture	1921 24th St	Bakersfield	CA	93301	USA
Et Oyeblikk: Retail Strategies, LLC	Sleep.	300 Santana Row, #105	San Jose	CA	95128	USA
Ethan Allen Global Inc.	Ethan Allen Global Inc.	25 Lake Avenue Ext	Danbury	CT	06813	USA
Etsuyoshi Shimada	Neat Asian Things	1825 Post St, #115	San Francisco	CA	94115	USA
Eurohaus	Eurohaus Modern Furniture	350 S Winchester Blvd, Ste 150	San Jose	CA	95128	USA
Euromarket Designs Inc.	Crate&Barrel	1250 Techny Rd	Northbrook	IL	60062	USA
European California Furniture	Roche Bobois	18780 S Central Ave	Carson	CA	90746	USA
European Sleep Design Inc.	European Sleep Design	6606 Folsom Auburn Rd, Ste 5	Folsom	CA	95630	USA
Everyday Furniture Warehouse	Everyday Furniture Warehouse	1401 3rd Ave	Chula Vista	CA	91911	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Excellence Mattress	Excellence Mattress	740 E 59th St	Los Angeles	CA	90001	USA
Express Furniture Services, LLC	Express Furniture Rental	2448 Foundry Park Ave	Fresno	CA	93706	USA
EZ2 Get Furniture	EZ2 Get Furniture	5912 S Broadway	Los Angeles	CA	90003	USA
EZJD, LLC	Williams Furniture	11996 Foothill Blvd	Sylmar	CA	91331	USA
F&R Furniture	F&R Furniture	689 Louisiana St	Oakland	CA	94603	USA
Factory Mattress Outlet	Factory Mattress Outlet	3650 Main St PO Box 301	Cottonwood	CA	96022	USA
Fairfield Furniture Solutions Inc.	Ashley Furniture HomeStore	25125 Madison Avenue, Ste 106	Murrieta	CA	92562	USA
Faloogin, LLC	Faloogin.com	1036 25th Ave	Kenosha	WI	53140	USA
Family Furniture	Family Furniture	134 Capricorn	Irvine	CA	92618	USA
Fantastic Deals Inc.	Fantastic Deals Inc.	1355 W 190th St	Gardena	CA	90248	USA
Fashionaire Furniture Inc.	Custom House Furniture	706 Trancas St	Napa	CA	94558	USA
Fawzat Investments	Furniture City	5355 N Blackstone Ave	Fresno	CA	93710	USA
Fedde Furniture Company	Fedde Furniture Company	2350 E Colorado Blvd	Pasadena	CA	91107	USA
Fendons Inc.	Fendon Furniture&Upholstering Co.	175 E Pine St	Bishop	CA	93514	USA
Fenton MacLaren, Ltd	Fenton MacLaren Furniture	1071 Hensley St	Richmond	CA	94801	USA
FFL Brands, LLC	Furniture For Life	2125 32nd St	Boulder	CO	80301	USA
Filemon Landeros	Landeros Furniture	1482 E 2nd St	Beaumont	CA	92223	USA
Fine Concept Furniture	Fine Concept Furniture	1106 5th Ave	Oakland	CA	94606	USA
Fine Elite Furniture Inc.	Fine Elite Furniture	6390 Artesia Blvd	Buena Park	CA	90620	USA
Five Points Furniture	Five Points Furniture	119 E Wooley Rd	Oxnard	CA	93030	USA
Florence Furniture	Florence Furniture	2401 McHenry Ave	Modesto	CA	95350	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Floyd Inc.	Floyd	1948 Division St, Ste 101	Detroit	MI	48207	USA
Foam Fabrication Commerce Inc.	Foam Order, Foamorder.com, The Foam Store, The Foam Store of Marin	4096 Piedmont Ave, Unit 719	Oakland	CA	94611	USA
Foam Sweet Foam Inc.	Foam Sweet Foam	14078 Meridian Pkwy	Riverside	CA	92508	USA
For Your Home Furniture	For Your Home Furniture	443 E Main St	Ventura	CA	93001	USA
Fort Bragg Furniture Mart Inc.	Fort Bragg Furniture Mart	235 N Franklin St	Fort Bragg	CA	95437	USA
Fosbrooke Inc.	Tuft&Needle	735 Grand Ave	Phoenix	AZ	85007	USA
Frank&Ron Hotel-Motel Supply Inc.	Frank&Ron Hotel-Motel Supply Inc.	30042 Mission Blvd, #121-172	Hayward	CA	94544	USA
Frankies Finds, LLC	Frankie's Mattress Company	624 Morning Dr, Ste A	Bakersfield	CA	93306	USA
Frank's Carpet&Furniture Company Inc.	Frank's Carpet&Furniture Company Inc.	209 S Howard St	Alturas	CA	96101	USA
Frank's Furniture Inc.	Frank's Furniture	16418 S Hawthorne Blvd	Lawndale	CA	90260	USA
Fresno Comfort Sleep	Fresno Comfort Sleep	4000 E California Ave	Fresno	CA	93725	USA
Fresno Fashion Sales Corporation	Fashion Furniture	255 W El Paso Ave	Fresno	CA	93711	USA
Fresno Mattress Factory	Fresno Mattress Factory	745 G St	Fresno	CA	93706	USA
FresnoMattress.Com	FresnoMattress.com	4233 W Sierra Madre Ave - Whouse, #110	Fresno	CA	93722	USA
Fry's Electronics Inc.	Fry's Electronics Inc.	600 E Brokaw Rd	San Jose	CA	95112	USA
Furnitalia Inc.	Furnitalia	5252 Auburn Blvd	Sacramento	CA	95841	USA
Furniture&Accessory Retail Group Inc.	Bassett Home Furnishings	180 Knoll Rd	San Marcos	CA	92069	USA
Furniture&More Inc.	Furniture&More Inc.	13780 Pipeline Ave	Chino	CA	91710	USA
Furniture 2000 Inc.	Furniture 2000 Inc.	3170 Range Ave	Santa Rosa	CA	95403	USA

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Furniture 4 Less Outlet	Furniture 4 Less Outlet	981 N Main St	Salinas	CA	93906	USA
Furniture 4 Less Outlet	Furniture 4 Less Outlet	945 W Pacheco Blvd	Los Banos	CA	93635	USA
Furniture 4 Less Outlet	Furniture and bedding retailer	1043 N Main St	Salinas	CA	93906	USA
Furniture and Beyond	Furniture and Beyond	40675 California Oaks Rd, Ste G	Murrieta	CA	92562	USA
Furniture and Mattress Warehouse	Furniture and Mattress Warehouse	3121 Main St, Ste A	Chula Vista	CA	91911	USA
Furniture and Mattress86 Inc.	Furniture and Mattress 86	2330 Churn Creek Rd	Redding	CA	96002	USA
Furniture and More For Less	Furniture and More For Less	1700 McHenry Ave, 59	Modesto	CA	95350	USA
Furniture Ann	Furniture Ann	715 N Harbor Blvd	Fullerton	CA	92832	USA
Furniture at Work Inc.	Techline Studio	2538B Mercantile Dr	Rancho Cordova	CA	95742	USA
Furniture Bargain Annex	Furniture Bargain Annex	721 8th St	Modesto	CA	95354	USA
Furniture Corner II Inc.	Furniture Corner II	21703 Sherman Way	Canoga Park	CA	91303	USA
Furniture Corner Inc.	Furniture Corner	8660 Reseda Blvd	Northridge	CA	91324	USA
Furniture Depot I Inc.	Furniture Depot I Inc.	568 Broadway	Chula Vista	CA	91910	USA
Furniture Design Center	Furniture Design Center	1205 Airport Park Blvd	Ukiah	CA	95482	USA
Furniture Design Center	Furniture Design Center	1716 5th St	Eureka	CA	95501	USA
Furniture Discounter	Furniture Discounter	1287 Simpson Way	Escondido	CA	92029	USA
Furniture Empire	Furniture Empire	4940 N Blackstone Ave	Fresno	CA	93726	USA
Furniture Expo Inc.	Furniture Expo Inc.	930 S Main St	Salinas	CA	93901	USA
Furniture Factory Closeouts	Furniture Factory Closeouts	7440 El Camino Real	Atascadero	CA	93451	USA
Furniture For Less	Furniture For Less	13760 San Pablo Ave	San Pablo	CA	94596	USA
Furniture King, LLC	Christopher's Home Furnishings	1604 Sisk Rd, Ste A	Modesto	CA	95358	USA

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Furniture Liquidation	Furniture Liquidation	11881 Valley View St, Ste A&B	Garden Grove	CA	92845	USA
Furniture Love Inc.	Furniture Love Inc.	630 N Western Ave	Los Angeles	CA	90004	USA
Furniture Mart of San Bernardino	Furniture Mart of San Bernardino	424 W Orange Show Rd	San Bernardino	CA	92408	USA
Furniture Mattress Outlet	Furniture Mattress Outlet	11541 Folsom Blvd	Rancho Cordova	CA	95742	USA
Furniture of City of Industry Inc.	Furniture of City of Industry Inc.	14730 Valley Blvd	La Puente	CA	91746	USA
Furniture Rewards, LLC	Furniture Rewards	135 Poplar St	Highland	IL	62249	USA
Furniture Store	The Furniture Store	15584 Bear Valley Rd	Victorville	CA	92395	USA
Furniture Today	Furniture Today	1630 Contra Costa Blvd, Ste F	Pleasant Hill	CA	94523	USA
Furniture Town Plus Inc.	Furniture Town Plus	4550 Cutter St	Los Angeles	CA	90039	USA
Furniture Zone	Furniture Zone	2775 W Lincoln Ave	Anaheim	CA	92801	USA
Furniture&Mattress superstore	Furniture&Mattress Superstore	4559 E Kings Canyon Rd	Fresno	CA	93702	USA
Furniture+	Furniture+	1222 Commerce Center Dr	Lancaster	CA	93534	USA
Furnitureplusmattress	Furnitureplus	38417-A 20th St E	Palmdale	CA	93550	USA
Futon City	Futon City	15109 S Western Ave	Gardena	CA	90249	USA
Futon World	Futon World	6099 N Blackstone Ave	Fresno	CA	93710	USA
G.M. Harrington Inc.	The Furniture Depot	222 W Main St	Santa Maria	CA	93458	USA
Gabriel	Dream and Rest Inc.	5901 S Vermont Ave	Los Angeles	CA	90044	USA
Gala Furniture	Gala Furniture	654 I St	Los Baños	CA	93635	USA
Galt Furniture	Mai Nhu Phan	835 C St, Ste 100	Galt	CA	95632	USA
Garcia's Furniture	Garcia's Furniture	1811 Dairy Ave	Corcoran	CA	93212	USA
Gary's Cheap Mattress Sales	Gary's Cheap Mattress Sales	2325 Sonoma Blvd	Vallejo	CA	94590	USA

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Gates Adams Consulting	GAC Furniture	15421 Red Hill Ave, Ste E	Tustin	CA	92780	USA
Gather Home	Gather Home	138 Willow St PO Box 1933	Chester	CA	96020	USA
George Kilker	Curry's Furniture	245 E Standley St,	Ukiah	CA	95482	USA
Giorgi Bros Furniture	Giorgi Bros. Furniture	211 Baden Ave	South San Francisco	CA	94080	USA
Gjemeni Inc.	Gjemeni Inc.	6955 Mowry Ave	Newark	CA	94560	USA
Glenn Earle Schottman	Mattress Express Cali	1260 Lake Blvd, Ste 106	Davis	CA	95616	USA
Glenn T. Manley	Mattress Brothers	120 W Redlands Blvd	Redlands	CA	92373	USA
GNGB DBA Heidi Furniture	Heidi Furniture	9435 Firestone Blvd	Downey	CA	90241	USA
Gold Star Furniture Inc.	Today Furniture	7662 Van Nuys Blvd	Van Nuys	CA	91405	USA
Golden West Furniture Inc.	Golden West Furniture	3451 El Cajon Blvd	San Diego	CA	92104	USA
Gonzalez Furniture	Gonzalez Furniture	400 Kansas Ave	Modesto	CA	95351	USA
Gonzalez Furniture	Gonzalez Furniture	15171 7th St	Victorville	CA	92395	USA
Good Deal Furniture	Good Deal Furniture	1544 International Blvd	Oakland	CA	94606	USA
Good Night Naturals, LLC	Good Night Naturals	5979 W 3rd St, Ste 102	Los Angeles	CA	90036	USA
GoodMorning.com Inc. (F.K.A. Novosbed Inc.)	GoodMorning.com Inc. (F.K.A. Novosbed Inc.)	9707 110 St NW, #630	Edmonton	AB	T5K 2L9	Canada
Goodwill Industries of Orange County	Goodwill Industries	410 N Fairview	Santa Ana	CA	92703	USA
Goodwill Industries of Sacramento Valley&Northern Nevada Inc.	Goodwill Industries Sacramento Valley Northern Nevada	8001 Folsom Blvd, Ste 200	Sacramento	CA	95826	USA
Govinda, LLC	Tucked In Folsom	49 Natoma St, Ste B	Folsom	CA	95630	USA

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Granada Furniture	Granada Furniture	1324 E Los Angeles Ave	Simi Valley	CA	93065	USA
Green Cradle, LLC	Green Cradle	13344 Ventura Blvd	Sherman Oaks	CA	91423	USA
Griffins Furniture Outlet	Griffins Furniture Outlet	1286 5th St	Crescent City	CA	95531	USA
Griffin's Furniture Outlet	Griffin's Furniture Outlet	14409 Lakeshore Dr	Clearlake	CA	95422	USA
Groupon Goods Inc.	Groupon Goods Inc.	600 W Chicago Ave	Chicago	IL	60654	USA
GRW Furniture	GRW Furniture	923 E Ventura Blvd	Oxnard	CA	93036	USA
H Discount Furniture	H Discount Furniture	8462 Sunland Blvd	Sun Valley	CA	91352	USA
H&M Furniture Discounters Inc.	Furniture Discounters	3660 Thomas Rd, Ste E	Santa Clara	CA	95054	USA
Habitat for Humanity of Coachella Valley Inc.	Habitat for Humanity of the Coachella Valley	72680 Dinah Shore Dr	Palm Desert	CA	92211	USA
Habitat For Humanity Of Tulare/Kings County	Habitat For Humanity Restore	637 S Lovers Ln	Visalia	CA	93292	USA
Habitat for Humanity of Ventura County	Habitat for Humanity of Ventura County	1850 Eastman Ave	Oxnard	CA	93030	USA
Hacienda Furniture And Appliance Corp.	Hcienda Furniture And Appliance Corp.	3200 S Saviers Rd	Oxnard	CA	93033	USA
Hafers Home Furnishing Inc.	Hafers Home Furnishing Inc.	1030 W Yosemite Ave	Manteca	CA	95337	USA
Hall's Furniture and Appliances	Hall's Furniture and Appliances	7752 Mariposa Ave	Citrus Heights	CA	95610	USA
Happimart Furniture	Happimart Furniture	1970 W El Camino Real	Mountain View	CA	94040	USA
Happy2ez Inc.	Happy2ez	14191 Beach Blvd, Ste B	Westminster	CA	92683	USA
Harold Earl Perry Jr	Furniture Express	4224 E Belmont	Fresno	CA	93702	USA
Harrington Home Inc.	Harrington Home Furniture	2560 El Camino Real	Atascadero	CA	93422	USA
Hastens Beds Inc.	Hastens Beds	500 Seventh Ave, Fl 8	New York	NY	10018	USA
Hates Inc.	Empire Furniture Home Decor&Gifts	3160 Gold Valley Dr, 100	Rancho Cordova	CA	95742	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Haus and Home Furnishings	Haus and Home Furnishings Inc.	41051 Big Bear Blvd PO Box 2811	Big Bear Lake	CA	92315	USA
Hayneedle Inc.	Hayneedle.com	9394 W Dodge Rd, Ste 300	Omaha	NE	68114	USA
HB Homestyle Furniture Inc.	Homestyle Furniture	3037 Sisk Rd, #D	Modesto	CA	95350	USA
HD Supply Inc.	HD Supply Inc.	3400 Cumberland Blvd	Atlanta	GA	30339	USA
Heavenly Mattress	Heavenly Mattress	16061 Bear Valley Rd, #1	Hesperia	CA	92345	USA
Hector Mares	Monrovia Mattress Depot	1705 S Monrovia Ave	Monrovia	CA	91016	USA
Helix Sleep Inc.	Helix Sleep Inc.	1123 Broadway, Ste 600	New York	NY	10010	USA
Hello Furniture&Mattress Inc.	Hello Furniture	2222 Amherst Way	El Dorado Hills	CA	95762	USA
Herbert D. Buttercup L.P.	HD Buttercup	5880 E Slauson Ave	Commerce	CA	90040	USA
Heritage Home Furnishings, LLC	Minerva's Furniture Gallery	250 Market St	Turlock	CA	95380	USA
Heritage Home Group	Thomasville Furniture	1240 Galleria Blvd, Ste 100	Roseville	CA	95678	USA
Herobed, LLC	Herobed	7702 FM 1960 E, Ste 202	Humble	TX	77346	USA
Heroic Companies, LLC	Shop Heroic Wholesale Outlet	9744 Dino Dr	Elk Grove	CA	95624	USA
HH Products, LLC	Supremus Mattress	PO Box 5051	Santa Ana	CA	92704	USA
Hi 5 Home Furnishing	Hi 5 Home Furnishing	3319 Watt Ave	Sacramento	CA	95821	USA
Hi Desert Furniture Inc.	Hi Desert Furniture Inc.	15300 Palmdale Rd	Victorville	CA	92392	USA
Hibernation Mattress	Hibernation Mattress	1111 E Katella Ave, Ste 100	Orange	CA	92867	USA
Hibshman Trading Corp.	Mattress Liquidation	9843 6th St, #103	Rancho Cucamonga	CA	91730	USA

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Hill-Rom Inc.	Hill-Rom Company Inc.; Hill-Rom Holdings Inc.; Hill-Rom DTC Inc.	1069 State Route 46 E	Batesville	IN	47006	USA
HKH Group Inc.	Mattress&Furniture Outlet	1333 S Grand Ave	Glendora	CA	91740	USA
Holbrook's Clearance Center Inc.	Holbrook's Clearance Center	1408 Park Ave	Chico	CA	95928	USA
Hollywood Galleria	Hollywood Galleria	559 N Western Ave	Los Angeles	CA	90004	USA
Home&Family Comfort	Home&Family Comfort	5467 Moreno St	Montclair	CA	91763	USA
Home Center Furniture	Home Center Furniture	17250 Foothill Blvd, Ste A	Fontana	CA	92376	USA
Home Depot U.S.A. Inc.	Home Depot	B12, Tax Dept 2455 Paces Ferry Rd SE B12	Atlanta	GA	30339	USA
Home Furniture	Home Furniture	4775 El Cajon Blvd	San Diego	CA	92115	USA
Home Furniture	Home Furniture	740 E 8th St	National City	CA	91950	USA
Home Furniture	Home Furniture	2330 Mall Loop Rd	Lancaster	CA	93536	USA
Home Furniture Company Inc.	Home Furniture	1369 Del Norte Rd	Camarillo	CA	93010	USA
Home Furniture Outlet	Home Furniture Outlet	5009 Brightside Ln	Roseville	CA	95661	USA
Home Interiors Furniture	Home Interiors Furniture	1 Sunvalley Mall, Ste 426B	Concord	CA	94520	USA
Home Living Furniture	Home Living Furniture	517 N Western Ave	Los Angeles	CA	90004	USA
Home Styles Furniture Store	Home Styles Furniture	1125 Waterloo Rd	Stockton	CA	95205	USA
Home Stylist	Home Stylist	1053 Clarendon St	West Sacramento	CA	95691	USA
Homeland Furniture Corporation	Landeros Furniture Outlet /Casa Grande Furniture	7030 McKinley Ave	Los Angeles	CA	90001	USA
Homelife, LLC	Homelife	3200 Naglee Rd, #410	Tracy	CA	95304	USA

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Homestore AJ, LLC	Homestore AJ	1834 E 62nd St	Los Angeles	CA	90001	USA
Homestyle Furniture	Homestyle Furniture	405 W Highland Ave	San Bernardino	CA	92405	USA
Homy Design Inc.	Inland Furniture	780 Inland Center Dr	San Bernardino	CA	92408	USA
Hoot Judkins Inc.	Hoot Judkins Furniture	1269 Veterans Blvd	Redwood City	CA	94063	USA
Hotel Services Inc.	West Coast Hotel Installation Liquidation&FF&E	2323 Main St	Irvine	CA	92614	USA
House of Furniture	House of Furniture	1435 M.L. King Jr. Way	Merced	CA	95340	USA
House of Furniture&Mattress Inc.	House of Furniture&Mattress	6980-C Monterey St	Gilroy	CA	95020	USA
House of Furniture&Mattress Inc.	Econo Furniture	7390 Monterey St	Gilroy	CA	95020	USA
House of Values Inc.	House of Values Inc.	2565 S El Camino Real	San Mateo	CA	94403	USA
House2Home Furniture Inc.	House2Home Furniture	7959 Broadway	Lemon Grove	CA	91945	USA
Howard's Appliances Inc.	Howard's Appliances Inc.	901 E Imperial Hwy, Ste E	La Habra	CA	90631	USA
HSNi, LLC	Home Shopping Network	1 HSN Dr	St. Petersburg	FL	33729	USA
Huber Gutierrez	Univive, LLC DBA United Furniture	13373 Perris Blvd, #B117	Moreno Valley	CA	92553	USA
Hudson's Appliance Center Inc.	Hudson's Appliance	454 Pearson Rd	Paradise	CA	95969	USA
Hugo Rene Carpio	The Good Price Furniture&More	829 S Vermont Ave	Los Angeles	CA	90005	USA
Huong Thy Nguyen	Ocean 2 Furniture	5318 Long Beach Blvd	Long Beach	CA	90805	USA
Hyphen Sleep, LLC	Hyphen	3112 E Las Hermanas	Rancho Dominguez	CA	90221	USA
Ideal Furniture Inc.	Ideal Furniture Inc.	853 R St	Fresno	CA	93721	USA

Account	DBA Name	Address	City	State	Zip Code	Country
IDecor Furniture dba Town Furniture	Town Furniture	1053 Hacienda Blvd	La Puente	CA	91744	USA
Idle Sleep	Idle Group, LLC	400 Capitol Mall	Sacramento	CA	95814	USA
Idlers Inc.	Idlers Home	2361 Theatre Dr	Paso Robles	CA	93446	USA
Iginio Martinez	Mattress and Furniture Land	1500 Brundage Ln, Unit C	Bakersfield	CA	93307	USA
Ignacio Padilla	Padillas Furniture	2577 Casa Linda Dr	Sacramento	CA	95822	USA
IKEA North America Services, LLC	IKEA North America Services, LLC	420 Alan Wood Rd	Conshohocken	PA	19428	USA
iMedia Brands Inc.	ShopHQ	6740 Shady Oak Rd	Eden Prairie	MN	55344	USA
Immaculate Sleep	Immaculate Sleep	12224 La Mirada Blvd	La Mirada	CA	90638	USA
Inhome Furniture Gallery Inc.	Inhome Furniture Gallery	12463 Mariposa Rd	Victorville	CA	92395	USA
Innovation Furniture Inc.	Rapport International Furniture	435 N La Brea Ave	Los Angeles	CA	90036	USA
Innovations Furnishings, LLC	Innovations Home Furniture	213 W Main St	Turlock	CA	95380	USA
Interior Furniture Inc.	Interior Furniture Inc.	23599 Sunnymead Blvd	Moreno Valley	CA	92553	USA
Interiors Inc.	Interiors	41968 Fox Farm Rd PO Box 2822	Big Bear Lake	CA	92315	USA
Interiors Made Eezzy Inc.	Interiors Made Eezzy	10730 Washington Blvd	Culver City	CA	90232	USA
international design furniture	international design furniture	1700 International Blvd	Oakland	CA	94606	USA
Isaac Mattress	Isaac Mattress	6238 Maywood Ave	Bell	CA	90201	USA
Ital-West Inc.	LA Furniture Store	4615 Alcoa Ave	Vernon	CA	90058	USA
J Park Enterprises Inc.	Jinglebell Thrifty Furniture	2534 W Pico Blvd	Los Angeles	CA	90006	USA
J&N Tejano Inc.	Furnish 123	39 S Sacramento St	Lodi	CA	95240	USA
J. Carlos Angeles	Angeles Furniture	923 Bucky Ln	National City	CA	91950	USA

Account	DBA Name	Address	City	State	Zip Code	Country
J. D. M. Enterprises Inc.	Azteca Furniture	34212 Date Palm Dr	Cathedral City	CA	92234	USA
J. L. Rollins Inc.	Wallbeds n More	4415 Granite Dr, Ste 800	Rocklin	CA	95677	USA
J7 Investments, LLC	Rooms4Kids San Diego	7340 Miramar Rd, Ste 105	San Diego	CA	92126	USA
Jaime Flores	Mattress Barn	20341 Bear Valley Rd	Apple Valley	CA	92308	USA
James McGrath	James McGrath	3720 W Broad St	Columbus	OH	43228	USA
James S Kotrous	Mattress Factory	4301 Power Inn Rd	Sacramento	CA	95826	USA
Jamie Britt	Comfort Mattress	525-9 S Highway 49	Jackson	CA	95642	USA
Jamil Awad	Quality Comfort Mattress&Furniture	133 W Orangethorpe Ave	Fullerton	CA	92832	USA
JBC Brothers	Mattress by Appointment Murrieta	41658 Ivy St, Ste 102	Murrieta	CA	92562	USA
JBRP Lifestyles, LLC	JBRP Lifestyles, LLC	2423 Old Middlefield Way, Ste J	Mountain View	CA	94043	USA
JC Furniture	JC Furniture	8101 Long Beach Blvd, #C	South Gate	CA	90280	USA
JCPenney Corporation Inc.	JCPenney	310 S Main St	Salt Lake City	UT	84101	USA
Jebs Management Inc.	Woodland Furniture	7921 Rosedale Hwy	Bakersfield	CA	93308	USA
Jeffrey J Lyle	Good Life Home Furnishings	7769 Broadway	Lemon Grove	CA	91945	USA
Jerome's Furniture Warehouse	Jerome's Furniture Warehouse	16960 Mesamint St	San Diego	CA	92127	USA
Jesse Bilyeu	North Bay Discount Furniture	5800 Redwood Dr, Unit B	Rohnert Park	CA	94928	USA
JJMD Inc.	IronHorse Home Furnishings	990 Grant St	Benicia	CA	94510	USA
Joerns Healthcare, LLC	Joerns Healthcare	2430 Whitehall Park Dr, Ste 100	Charlotte	NC	28273	USA

Account	DBA Name	Address	City	State	Zip Code	Country
John Boykin	BidRL Rancho Cordova	9911 Horn Rd, Ste B	Sacramento	CA	95827	USA
Johnny's Furniture Inc.	Furniture Outlet	15438 Hawthorne Blvd	Lawndale	CA	90260	USA
John's Furniture	John's Furniture	2809 W Pico Blvd	Los Angeles	CA	90006	USA
Jonathan Tovon	Jonathan's Furniture, #2	2531 E 115th Pl	Los Angeles	CA	90059	USA
Jones Mercantile, LLC	Mattress by Appointment Moreno Valley	31120 Nuevo Rd	Nuevo	CA	92567	USA
Jordan Home Furniture, LLC	Jordan Home Furniture	2630 Niles St	Bakersfield	CA	93306	USA
Jordan Woodward	Mattress Discounters of Redding	925 Wall St, Unit 1	Redding	CA	96002	USA
Joseph and Courtney Beltran	Dreamland Family Mattress	1007 N Azusa Ave	Covina	CA	91722	USA
Jr's Furniture	Jr's Furniture	1004 Main St	Delano	CA	93215	USA
JSB&T Group Inc.	Renaissance Furniture	1901 Douglas Blvd	Roseville	CA	95661	USA
JT&F Enterprises	Mattress By Appointment	6280 San Ignacio, Ste D	San Jose	CA	95119	USA
Juan Navarro Gamez	Don's Trading Post	203 Green Valley Rd	Freedom	CA	95019	USA
Juanita Alvarado	R Imperial Mattress	8419 S Central Ave	Los Angeles	CA	90001	USA
Juanita R. Quintero	Bonanza Furniture	4478 E Belmont Ave	Fresno	CA	93702	USA
Julia Bello	Sofa Profiles Customs	4820 S Vermont Ave	Los Angeles	CA	90037	USA
Juvenile Shop	Juvenile Shop	13356 Ventura Blvd	Sherman Oaks	CA	91423	USA
K&A Home Furnishings	K&A Home Furnishings	935 W Texas St	Fairfield	CA	94533	USA
Kashiwa Inc.	Poppleton's	299 Lighthouse Ave	Monterey	CA	93940	USA
KC Furniture Co.	KC Furniture Co.	2011 Auto Center Dr, Ste 109	Oxnard	CA	93036	USA
Kcdiscountfurniture	Kcdiscountfurniture	4769 Holt Blvd	Montclair	CA	91763	USA
KD&AT Inc.	KD&AT Inc.	2500 S Sepulveda Blvd	Los Angeles	CA	90064	USA
Kds Inc.	Kids Furniture Superstore	2751 Colorado Blvd	Los Angeles	CA	90041	USA
Keith Cross	New National Mattress Discount Center	21354 Foothill Blvd	Hayward	CA	94541	USA

Account	DBA Name	Address	City	State	Zip Code	Country
KEJO Corp.	Contract Furnishings USA	11985 Hobday Rd	Wilton	CA	95693	USA
Kenneth Dixon Anglin	Anglin Second Hand	2016 Broadway	Eureka	CA	95501	USA
Kenneth R Banuelos	Betterbeds And Furniture	201 W Ocean Ave	Lompoc	CA	93436	USA
Kevin Do, LLC	Bedroom and More	280 El Camino Real	San Carlos	CA	94070	USA
Kids N Cribs Inc.	Kids N Cribs	1741 Contra Costa Blvd	Pleasant Hill	CA	94523	USA
Kids Only Furniture	Kids Only Furniture	1801 W Verdugo	Burbank	CA	91506	USA
Kinsino Vallin	Mia Bedding Company	13832 Paramount Blvd	Paramount	CA	90723	USA
KJ Solomon-Zimmerman, LLC	Houston Mattress King/ California Mattress King	1420-A S Euclid Ave	Ontario	CA	91762	USA
Kohl's Department Stores Inc.	Kohl's Department Stores Inc.	ATTN: Tax Manager N56W17000 Ridgewood Dr	Menomonee Falls	WI	53051	USA
Kojigian Enterprises Inc.	JK Furniture	3909 E Ventura	Fresno	CA	93702	USA
Kraft Furniture Company Inc.	Kraft Furniture Company Inc.	3567 El Camino Real	Palo Alto	CA	94306	USA
Kuebler's Furniture Inc.	Kuebler's Furniture Inc.	1894 Churn Creek Rd	Redding	CA	96002	USA
Kunke Corp.	The Sleep Shoppe	1010 Lawrence Dr	Newbury Park	CA	91320	USA
La Barata Furniture	La Barata Furniture	5280 Fruitridge Rd	Sacramento	CA	95823	USA
La Bodega Bay Furniture	La Bodega Bay Furniture	2225 E Pacheco Blvd	Los Banos	CA	93635	USA
La Tapatia Furniture Inc.	La Tapatia Furniture	8806 Sierra Ave	Fontana	CA	92335	USA
La. Popular Mattress	La. Popular Mattress	120 S Aurora St	Stockton	CA	95205	USA
Lacey & Sons Inc.	Rent A Center	2240 E Plaza Blvd, #D	National City	CA	91950	USA
Lahacienda Muebleria	Lahacienda Muebleria	800 W Inyo Ave	Tulare	CA	93274	USA
Lakeport Furniture and Design	Lakeport Furniture and Design	302 S Main St	Lakeport	CA	95453	USA
Lakewood Candies, LLC	Milliard Bedding	1980 Swarthmore Ave, Unit 1	Lakewood	NJ	08701	USA

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Lam Gia Hoang	Last Chance Mattress Outlet	21401 Norwalk Blvd	Hawaiian Gardens	CA	90716	USA
Lan Kim Nguyen	Ashlyn Furniture	8585 Elk Grove Blvd, #100	Elk Grove	CA	95624	USA
Lancaster Mattress Warehouse	Lancaster Mattress Warehouse	359 W Avenue I	Lancaster	CA	93534	USA
Lanzafame Furniture Company	Lanzafame Furniture Company	711 Railroad Ave	Pittsburg	CA	94565	USA
Laurel Fine Furniture	Wallbeds n More	2551 San Ramon Valley Blvd, Ste 111	San Ramon	CA	94583	USA
Laurel Wood Inc.	Ramos Furniture	577 Burke St	San Jose	CA	95112	USA
Laverde S35 Inc.	H&A Discount Furniture	11024 Victory Blvd	North Hollywood	CA	91606	USA
Lavin Industries	European Sleep Works	2966 Adeline St	Berkeley	CA	94703	USA
Layla Sleep Inc.	Layla	157 Church St, Ste 1956	New Haven	CT	06510	USA
La-Z-Boy Incorporated	La-Z-Boy Incorporated	One La-z-boy Dr	Monroe	MI	48162	USA
LBC, Limited Partnership	Mathis Brothers Furniture	234 Quadrum Dr	Oklahoma City	OK	73108	USA
Leeds Mattress Factory, LLC	Leeds Mattress Factory	1126 Crenshaw Blvd	Torrance	CA	90501	USA
Lee's Mattress Inc.	HB Mattress Stores	19431 Beach Blvd	Huntington Beach	CA	92648	USA
Leesa Sleep, LLC	Leesa Sleep, LLC	3200 Pacific Ave, 2nd Fl	Virginia Beach	VA	23451	USA
Legacy Furniture & Mattress	Legacy Furniture & Mattress	30 Lake Blvd	Redding	CA	96003	USA
Legacy Mattress and Furniture, LLC	Legacy Mattress	3757 Overland Ave	Los Angeles	CA	90034	USA
Lenders Furniture & Appliance	Lenders Furniture & Appliance	2320 Lander Ave	Turlock	CA	95380	USA
Leo's Furniture	Leo's Furniture	906 Niles St	Bakersfield	CA	93305	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Level Sleep Brand, LLC	Resident Home	340 S Lemon Ave, #9599	Walnut	CA	91789	USA
LFG Inc.	Lifestyle Furniture Gallery	620 N Broadway	Santa Maria	CA	93454	USA
Lifekind Inc.	Lifekind Inc.	333 Crown Point Cir, Ste 225	Grass Valley	CA	95945	USA
Lifestyle Concepts Inc.	Hold It Contemporary Home	7700 Ronson Rd, Ste 101	San Diego	CA	92111	USA
Lifestyle Furniture Home Store	Lifestyle Furniture Home Store	21 E Shaw Ave	Fresno	CA	93710	USA
Lifestyle Home Furnishings	Lifestyle Home Furnishings	6400 Artesia Blvd	Buena Park	CA	90620	USA
Lilcyn Inc.	Real Deal Mattress	7636 Clairemont Mesa Blvd	San Diego	CA	92111	USA
Live Life Ventures, LLC	Mattress Makers	7919 Silverton Ave 412	San Diego	CA	92126	USA
Living Spaces Furniture, LLC	Living Spaces	14501 E Artesia Blvd	La Mirada	CA	90638	USA
L-Jem Enterprises Inc.	Jem Furniture Liquidators	2236 S Vineyard Ave	Ontario	CA	91761	USA
Loc Hieu Cao	Whittier Furniture	6036 Whittier Blvd, #2	Los Angeles	CA	90022	USA
Lompoc Furniture Mart Inc. & Sleep Shop	Lompoc Furniture Mart & Sleep Shop	125 S H St	Lompoc	CA	93436	USA
Lori's Half Price Mattresses	Lori's Half Price Mattresses	958 Gravenstein Hwy S	Sebastopol	CA	95472	USA
Los Altos Furniture	Los Altos Furniture	680 S State St	San Jacinto	CA	92583	USA
Los Angeles Mattress Plus Inc.	Los Angeles Mattress Store	12306 Ventura Blvd	Studio City	CA	91604	USA
Los Vega Furniture	Los Vega Furniture	6418 Lankershim Blvd, A	North Hollywood	CA	91606	USA
Lowe's Home Centers, LLC	Lowe's Home Centers, LLC	Attn: Sales Tax Dept. 1000 Lowes Blvd	Mooresville	NC	28117	USA
LSE Management Inc.	Furniture Innovation	468 Westlake Center	Daly City	CA	94015	USA

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Lueft, LLC	Mission Furniture Home Center	635 N Euclid Ave	Ontario	CA	91762	USA
Lull Ventures, LLC	Lull	3905 State St, Ste 7347	Santa Barbara	CA	93105	USA
Luminaire (San Francisco) Inc.	Luminaire (San Francisco)	128 Utah St	San Francisco	CA	94103	USA
LuxeClub, LLC	Fin Bed	170 NE 2nd St, #1655	Boca Raton	FL	33432	USA
Luxury Home Furnishings, LLC	Star Furniture	4209 Rosedale Hwy	Bakerfield	CA	93308	USA
Mac-Chim Inc.	Design Center	2321 W Whittier Blvd	La Habra	CA	90631	USA
Macy's Retail Holdings, LLC	Macy's	ATTN: Tax Dept 7 W 7th St	Cincinnati	OH	45202	USA
Made Rite Bedding Company	Made Rite Bedding	11221 Melrose Ave	Franklin Park	IL	60131	USA
Madison Materials	Madison Materials	1035 E 4th St	Santa Ana	CA	92701	USA
Magic Group Inc.	Magic Mattress	12093 Brookhurst St, #B	Garden Grove	CA	92840	USA
Malenzzini Inc.	Malenzzini Inc.	7766 Westminster Blvd	Westminster	CA	92683	USA
Mancini's Sleepworld Inc.	Mancini's Sleepworld	599 Hawthorne Pl	Livermore	CA	94550	USA
Maple and Modern Furniture Inc.	M&M Furniture	7703 Pacific Blvd	Huntington Park	CA	90255	USA
Marat Dimitshiteyn	Bay Area Patio and Mattress	21615 Hesperian Blvd, Ste C	Hayward	CA	94541	USA
March Enterprises Inc.	Roomax	1355 Fitzgerald Ave	San Francisco	CA	94124	USA
Marco Padilla	BedCo	6513 Folsom Blvd	Sacramento	CA	95819	USA
Mardav Manufacturing Incorporated	Select Sleep Mattress	30540 Union City Blvd	Union City	CA	94587	USA
Margarito Guerrero Garcia	Furniture Town	2390 W Cleveland Ave, #1	Madera	CA	93637	USA
Maria Villasenor	Treasure Hunt Furniture & More	1129 S Main St	Salinas	CA	93901	USA

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Marianne Nemes	MN Enterprises	3218 Cheviot Vista Pl, Ste 4	Los Angeles	CA	90034	USA
Maricelas Furniture Inc.	Maricelas Furniture	15554 E Arrow Hwy, Unit A	Irewindale	CA	91706	USA
Mariem Furniture Inc.	Mariem Furniture Inc.	3124 McHenry Ave, Ste B	Modesto	CA	95350	USA
Mariposa Mattress Company	Mariposa Mattress Company	2945 Highway 49 S	Mariposa	CA	95338	USA
Marpac, LLC	Yogabed	2015 Capital Dr	Wilmington	NC	28405	USA
Marukai Corporation	Marukai, Tokyo Central	1740 W Artesia Blvd	Gardena	CA	90248	USA
Mary's Hide and Sleep	Mary's Hide and Sleep	4100 Redwood Hwy	San Rafael	CA	94903	USA
Matthew Peter Kardous	Matthew's Sofa and Mattress Gallery	6098 Watt Ave	North Highlands	CA	95660	USA
Matthews Fine Furniture Inc.	Matthews Fine Furniture	42255 Highway 41, PO Box 2014	Oakhurst	CA	93644	USA
Mattress & Beds	Mattress & Beds	14117 Lambert Rd	Whittier	CA	90605	USA
Mattress & Furniture Surplus Store Inc.	MFS	3182 E La Palma Ave	Anaheim	CA	92806	USA
Mattress Barn	Mattress Barn	1495 Holiday Ln	Fairfield	CA	94534	USA
Mattress Brand Liquidation Inc.	Mattress Brand Liquidation Inc./Mattress Brand Center	10303 Rush St	South El Monte	CA	91733	USA
Mattress By Appointment	Mattress By Appointment	3400 Unicorn Rd, Ste 107	Bakersfield	CA	93308	USA
Mattress By Appointment	Mattress By Appointment	8034 N Eldorado St	Stockton	CA	95212	USA
Mattress By Appointment 2	Mattress By Appointment 2	2550 W El Camino Ave, Unit 10B	Sacramento	CA	95833	USA
Mattress By Appointment Corcoran	Mattress By Appointment Corcoran	411 Halsey Ave	Corcoran	CA	93212	USA

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Mattress By Appointment Porterville	Mattress By Appointment Porterville	1577 N Matthew St	Porterville	CA	93257	USA
Mattress by Appointment Santa Ana	Mattress By Appointment Santa Ana	1501 W Alton Ave	Santa Ana	CA	92704	USA
Mattress By Appointment Temecula Valley	Mattress By Appointment Temecula Valley	41615 Date St, Ste 103	Murrieta	CA	92562	USA
Mattress By Appointment Ventura	Mattress By Appointment Ventura	2220 Eastman Ave	Ventura	CA	93003	USA
Mattress By Appointment, LLC	Mattress By Appointment, Andrea Black	3113 Elm St	Bakersfield	CA	93301	USA
Mattress By Appointment, LLC	Mattress By Appointment - Auburn, CA	1468 Grass Valley Hwy	Auburn	CA	95603	USA
Mattress City	Mattress City	937 E Colorado Blvd	Pasadena	CA	91106	USA
Mattress Connection Inc.	Mattress Connection	4865 W Rosecrans Ave	Hawthorne	CA	90250	USA
Mattress Direct Sacramento, LLC	Mattress Direct Sacramento, LLC	PO Box 22705	Sacramento	CA	95822	USA
Mattress Discounters Operations, LLC	Mattress Discounters Operations	1000 S Oyster Bay Rd	Hicksville	NY	11803	USA
Mattress Express Cali	Mattresss Express Sacramento	7465 Rush River Dr, #430	Sacramento	CA	95831	USA
Mattress Factory Outlet	Mattress Factory Outlet	1005 Water St	Santa Cruz	CA	95062	USA
Mattress Family, LLC	Mattress Family, LLC	23034 Lake Forest A	Laguna Hills	CA	92653	USA
Mattress Firm Inc.	Mattress Firm Inc.	Attn Tax Dept 10201 S Main	Houston	TX	77025	USA
Mattress Jack	Mattress Jack	10712 Rhodesia Ave	Sunland	CA	91040	USA
Mattress King Inc.	Mattress King	11731 W Pico Blvd	Los Angeles	CA	90064	USA
Mattress Mike Inc.	Mattress Mike	7320 Hollister, #5	Goleta	CA	93117	USA
Mattress Outlet	Mattress Outlet Wizzard	2502 S Santa Fe A6	Vista	CA	92084	USA

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Mattress Pavilion, LLC	Mattress Pavilion	7128 Miramar Rd, Unit 2	San Diego	CA	92121	USA
Mattress Place, LLC	Mattress Place	616 Stevens Ave, Unit K	Solana beach	CA	92075	USA
Mattress Plus	Mattress Plus	729 E 18th St	Antioch	CA	94509	USA
Mattress Pros 2 Inc.	Mattress Pros	11160 Washington Blvd, Ste A	Culver City	CA	90232	USA
Mattress Pros, LLC	Mattress Pros	5600 Laurel Canyon Blvd	North Hollywood	CA	91607	USA
Mattress Sale Inc.	Mattress Sale Liquidators	2321 E 4th St, C440	Santa Ana	CA	92705	USA
Mattress Shop	Mattress Shop	1025 N Blackstone Ave	Fresno	CA	93701	USA
Mattress Showroom	Mattress Showroom	72-146 Highway 111	Rancho Mirage	CA	92270	USA
Mattress Specialist Inc.	Mattress Specialist	425 S Sunrise Way, Ste B	Palm Springs	CA	92262	USA
Mattress Specialists	Mattress Specialists	1301 Riverside Ave	Paso Robles	CA	93446	USA
Mattress Star Inc.	Mattress Star & Glendale Mattress Clearance Store	233 N Central Ave	Glendale	CA	91203	USA
Mattress Station Inc.	Mattress Station Inc.	8440 E Garvey Ave	Rosemead	CA	91770	USA
Mattress Stop Inc.	Mattress Stop	339 N La Cienega Blvd	Los Angeles	CA	90048	USA
Mattress Warehouse	Mattress Warehouse	9357 Greenback Ln, Ste 1	Orangevale	CA	95662	USA
Mattress Warehouse Inc.	Mattress Warehouse Inc.	4825 W Rosecrans Ave	Hawthorne	CA	90250	USA
Mattress Warehouse Unlimited Inc.	Thousand Oaks Mattress	1625 E Thousand Oaks Blvd, Ste G	Thousand Oaks	CA	91362	USA
Mattress Wholesalers, LLC	Mattress Wholesalers	5668 Pirrone Rd	Salida	CA	95368	USA
Mattress World II Inc.	Mattress World	21612 Sherman Way	Canoga Park	CA	91303	USA
Maxims Furniture	Maxims Furniture	12607 Sherman Way	North Hollywood	CA	91605	USA
McCreery's Home Furnishings Inc.	McCreery's Home Furnishings Inc.	3140 Auburn Blvd	Sacramento	CA	95821	USA
McKinlay Enterprises Inc.	The Bone Store	6610 N Blackstone Ave	Fresno	CA	93710	USA

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McRoskey Mattress Company	McRoskey Mattress Company	1687 Market St	San Francisco	CA	94103	USA
McWade Corporation	Custom Fundraising Solutions of North Bay	1295 Homestead Ave, Apt 23	Walnut Creek	CA	94598	USA
ME Mama Enterprises Inc.	Custom Fundraising Solutions - Sacramento	9112 Echo Point Pl	Orangevale	CA	95662	USA
Medline Industries Inc.	Medical Device Manufacturer and Distributor	One Medline Pl	Mundelein	IL	60060	USA
Medwill Inc.	La Popular Furniture	7222 Reseda Blvd	Reseda	CA	91335	USA
Mega Industries Corporation	Mega Furniture Superstore	400 E 4th St	Santa Ana	CA	92701	USA
Meister Hughes Inc.	Colortyme	617 Sycamore St	Clarkston	WA	99403	USA
Melodee Harcourt	Oasis Thrift Store	1025 E 6th St	Beaumont	CA	92223	USA
Melrose Discount Furniture Inc.	Online Furniture Retailer	820 N Western Ave, #103	Los Angeles	CA	90029	USA
Mengshen Furniture Factory Direct Inc.	Dreamland Mattress	2012 Farallon Dr	San Leandro	CA	94577	USA
Metropolitan Design Inc.	Metropolitan Design	4310 Atlantic Ave	Long Beach	CA	90807	USA
MHAS Companies Inc.	Mattress Express Cali	1811 Douglas Blvd, A-6	Roseville	CA	95661	USA
MHAS Companies, LLC	Chico Furniture Direct	629 Entler Ave, Ste 1	Chico	CA	95928	USA
MHFurnishings	Metro Furniture	16147 Harbor Blvd	Fountain Valley	CA	92708	USA
Michael J Klein	Furniture Depot	235 S Main St	Red Bluff	CA	96080	USA
Michelles HomeGoods Inc.	Michelles Furniture and Mattress	6336 Pacific Ave	Stockton	CA	95207	USA
Michigan Discount Mattress, LLC	Michigan Discount Mattress, LLC	24774 Crestview Ct	Farmington Hills	MI	48335	USA
Middleton's Mark Twain Center Inc.	Middleton's	PO Box 608	Altaville	CA	95221	USA

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Midway Appliance Center Inc.	Midway Home Solutions	14444 Atstar Dr	Victorville	CA	92395	USA
Miguel De La Concha	Muebleria Tricolor	16548 E 14th St	San Leandro	CA	94578	USA
Millbrae Appliance Inc.	Millbrae Appliance	1772 El Camino Real	San Bruno	CA	94066	USA
Millbrae Furniture & Appliance Co. Inc.	Millbrae Furniture & Appliance	1781 El Camino	Millbrae	CA	94030	USA
Minh Cong Nguyen	United Furniture	3092 University Ave	San Diego	CA	92104	USA
Minh Trieu Nguyen	Highland Furniture	148 E Highland Ave	San Bernardino	CA	92404	USA
Mirage Modern Furnishings Inc.	Mirage Modern Furnishings Inc.	1001 Hume Way, Ste E	Vacaville	CA	956587	USA
Mission Mattress and Furniture Warehouse	Mission Mattress and Furniture Warehouse	1510 Mission Ave	Oceanside	CA	92058	USA
MJL & C, LLC	Umbrella Furniture	5161 Pomona Blvd, Ste 114	Los Angeles	CA	90022	USA
MMM Zone Inc.	Bed Zone	3959 E Castro Valley Blvd	Castro Valley	CA	94552	USA
Mobile To You, LLC	Box Drop Mattress of Temecula	27576 Commerce Center Dr, Ste 101	Temecula	CA	92590	USA
Model Home Furnishings Inc.	Modelhom	750 Farroll Rd, Ste G, Ste E	Grover Beach	CA	93433	USA
Modern Age Trading Inc.	Modern Age Trading Inc.	1115 Webster St	Oakland	CA	94607	USA
Modern Decor DBA Euro Image	Euro Image	607 W Las Tunas Dr	San Gabriel	CA	91776	USA
Modern Interior Furniture	House of Rosewood Furniture	28 E Valley Blvd	Alhambra	CA	91801	USA
Moghelis Furniture Inc.	Moghelis Furniture	530 E St	Marysville	CA	95901	USA
Molinari Enterprise Management	Barron's Furniture	23 Ridge Rd	Sutter Creek	CA	95685	USA

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Molinari Enterprise Management	Minerva's Furniture	21 W Oak St	Lodi	CA	95240	USA
Monte Sion Mattresses	Monte Sion Mattresses	1611 Morgan Rd	Modesto	CA	95358	USA
Montecarlo Home Furnishing Inc.	Montecarlo Furniture	3951 S H St, Ste A	Bakersfield	CA	93304	USA
Moonlight Slumber, LLC	University Sleep Products	60 Ann St	Elgin	IL	60120	USA
Moore's Sleep World Inc.	Moore's Sleep World Inc.	3 5th St	Eureka	CA	95501	USA
Mor Furniture for Less Inc.	Mor Furniture for Less	6965 Consolidated Way, Ste #A	San Diego	CA	92121	USA
Morales Furniture/ Margarita Morales	Morales Furniture	1821 Coventry Garden Way	Modesto	CA	95358	USA
Mountain Mattress, LLC	Mountain Mattress	535 Lawrence St	Quincy	CA	95971	USA
Mountain West Sleep Products, LLC	Metta Bed	1621 Central Ave	Cheyenne	WY	82001	USA
Mpacwood	Mirage Furniture	7177 Telegraph Rd	Montebello	CA	90640	USA
MPB Furniture Ince	Ashley Furniture HomeStore	414 W Ridgecrest Blvd	Ridgecrest	CA	93555	USA
MPDG Inc.	The Ultimate Back Store	2700 E Bidwell St, #600	Folsom	CA	95630	USA
Muebleria Buen Hogar	Muebleria Buen Hogar	9425 Telegraph Rd, #119	Pico Rivera	CA	90660	USA
Muebleria el Alto	Muebleria el Alto	514 N Farmersville Blvd	Farmersville	CA	93223	USA
Muebleria Guadalajara Furniture	Muebleria Guadalajara Furniture	51596 Harrison	Coachella	CA	92236	USA
Murphy Beds of California Inc.	Murphy Beds of California Inc.	73140 Highway 111, Ste 1	Palm Desert	CA	92260	USA
My American Mattress Inc.	American Mattress Man	2323 E Main St	Ventura	CA	93003	USA
My Sleep Inc.	My Sleep	6659 Topanga Cyn	Woodland Hills	CA	91303	USA
MyPillow Inc.	My Pillow	343 E 82nd St	Shakopee	MN	55318	USA
N P Coller Holding	Everett Stunz	7547 Girard Ave	La Jolla	CA	92037	USA

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Nader R. Sbitany	Nick and Sons Furniture Outlet	9970 Magnolia Ave	Riverside	CA	92503	USA
Naps Inc.	Mattress Depot	2818 Honolulu Ave	Verdugo City	CA	91046	USA
Naturally Beds Inc.	Arizona Premium Mattress	22201 N 24 Ave	Phoenix	AZ	85027	USA
Naturally Organic Sleep Inc.	Naturally Organic Sleep Inc.	1375 Burlingame Ave, L2	Burlingame	CA	94010	USA
Naturwood Home Furnishings Incorporated	Naturwood Home Furnishings	2711 Mercantile Dr	Rancho Cordova	CA	95742	USA
Navarro's Furniture	Navarro's Furniture	440 E Alisal St	Salinas	CA	93905	USA
Nest Bedding Inc.	Nest Bedding	1811 Concord Ave, Ste 110	Chico	CA	95928	USA
New American Furnishings	New American Furnishings	7922 Dublin Blvd	Dublin	CA	94568	USA
New Design Furniture	New Design Furniture	10875 Venice Blvd	Los Angeles	CA	90034	USA
New Furniture Club	New Furniture Club	38424 Sierra Hwy	Palmdale	CA	93550	USA
New Starlight Furniture Inc.	New Starlight Furniture Inc.	715 El Camino Real	San Bruno	CA	94066	USA
New Today Furniture	New Today Furniture	2225 Mission St	San Francisco	CA	94110	USA
New West Mattress Company	New West Mattress Company	PO Box 4698	West Hills	CA	91308	USA
New World Class Furniture, LLC	New World Class Furniture	130 Doolittle Dr, Ste 3	San Leandro	CA	94577	USA
Nga Le	Furniture Interiors	142 N K St	Tulare	CA	93274	USA
Nice Furniture	Nice Furniture	1105 E Artesia Blvd	Long Beach	CA	90805	USA
Night Comfort Inc.	La Brie's Sleep Center	5910 Auburn Blvd, #5	Citrus Heights	CA	95621	USA
Nikkie Ansari Inc.	Duxiana	319 Newport Center Dr	Newport Beach	CA	92660	USA
Nitori USA Inc.	Aki Home	4655 Mills Cir	Ontario	CA	91764	USA

Account	DBA Name	Address	City	State	Zip Code	Country
NJMRW, LLC	Mattress By Appointment	9530 Sandage Ave	Elk Grove	CA	95624	USA
NNR International Furniture	NNR International Furniture	20050 Saticoy St	Winnetka	CA	91306	USA
Noble House Home Furnishings, LLC	Noble House Home Furnishings	21325 Superior St	Chatsworth	CA	91311	USA
Nohomattresscompany	Nohomattresscompany	5030 Lankershim Blvd	North Hollywood	CA	91601	USA
Nolah Technologies, LLC	Nolah Sleep	5500 Greenwood Plaza Blvd, Ste 130	Greenwood Village	CO	80111	USA
Nolan L Harris Jr	Harris Home Furnishings	214 N 2nd St	Porterville	CA	93257	USA
NoMaD Retail, LLC	Sleep First	18 Augusta Pines Dr, Ste 157	Spring	TX	77389	USA
Norcal Furniture	Norcal Furniture	4604 Mangrum Dr	Santa Clara	CA	95054	USA
Noriega Furniture	Noriega Furniture	1455 Taraval St	San Francisco	CA	94116	USA
Norm's RV Inc.	Norm's RV	12145 Dearborn Pl	Poway	CA	92064	USA
NP Furniture & Mattress Inc.	Furniture Mattress Warehouse	3380 Tyler St	Riverside	CA	92503	USA
NPRTO California, LLC	Progressive Leasing	256 W Data Dr	Draper	UT	84020	USA
Nuvanna, LLC	www.nuvanna.com	225 Wilmington-West Chester Pike, Ste 202	Chadds Ford	PA	19317	USA
Nu-way Mattress Corporation	Nu-way Mattress Corporation	8757 Artesia Blvd	Bellflower	CA	90650	USA
Oai T Tran	J&T Furniture	7843 Garvey Ave	Rosemead	CA	91770	USA
Oakland Furniture Galleries	Oakland Furniture Galleries	2353 E 12th St	Oakland	CA	94601	USA
OC Mattress & Furniture	OC Mattress & Furniture	956 N Tustin St	Orange	CA	92867	USA
OC Mattress Warehouse, LLC	Discount Mattress Lady/ Mattress Distribution	1092 Colonial Way	Tustin	CA	92780	USA
Oldex Corporation	Good Night Mattress	28733 S Western Ave	Rancho Palos Verdes	CA	90275	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Oldtown Furniture Inc.	Oldtown Furniture	110 4th St	Santa Rosa	CA	95401	USA
On Point Engineering	Beds & Mor	2001 Fremont Blvd	Seaside	CA	93955	USA
Orange County Rustic	Furniture ala Carte	712 El Camino Way	Tustin	CA	92780	USA
Orcava Inc.	CFS West LA	4143 Via Marina, #416	Marina Del Rey	CA	90292	USA
Organic and Healthy Inc.	Organic and Healthy Inc.	958 E 420th Rd	Bolivar	MO	65613	USA
Organic Exchange Inc.	Organic Exchange Inc.	200 NE 2nd St	Boca Raton	FL	33432	USA
Organic Grace	Organic Grace	906 Redwood Dr	Garberville	CA	95542	USA
Organic Mattresses Inc.	Organic Mattresses Inc.	1335 Harter Pkwy	Yuba City	CA	95993	USA
Ortegas Mattress	Ortegas Mattress	1001 Beaumont Ave	Beaumont	CA	92223	USA
Ortho Mattress Inc.	Ortho Mattress	11030 Artesia Blvd	Cerritos	CA	90703	USA
Outwest Furniture Inc.	Outwest Furniture	1438 Eureka Way	Redding	CA	96001	USA
Over The Clouds Inc.	Sergio's Furniture	246 Town Center E	Santa Maria	CA	93454	USA
Overstock Mattresses	Overstock Mattresses	201 Harding Blvd, Ste AB	Roseville	CA	95678	USA
Overstock Outlet US	Overstock Outlet US	1000 Melody Ln, Ste 109	Roseville	CA	95678	USA
Overstock Outlet Usa	Overstock Outlet Usa	1000 Melody Ln	Roseville	CA	95678	USA
Overstock Outlet, LLC	Overstock Outlet US	2125 Del Paso Blvd	Sacramento	CA	95815	USA
Overstock.com Inc.	Overstock.com	799 W Coliseum Way	Midvale	UT	84047	USA
Pacific Business Group Inc.	Pacific Lodging Supply	840 S Wanamaker Ave	Ontario	CA	91761	USA
Pacific Office Designs Inc.	Pacific Office Designs	297 Commercial St	San Jose	CA	95112	USA
Pacific Sleep Design Inc.	Pacific Sleep Design	1806 Goodyear Ave	Ventura	CA	93003	USA
Pacific West Furniture Inc.	Royal Mattress	688 Arrow Grand Cir	Covina	CA	91722	USA
Padilla's Beds Furniture Store	Padilla's Beds Furniture Store	3147 S Elm Ave	Fresno	CA	93706	USA
Parachute Home Inc.	Parachute Home Inc.	3525 Eastham Dr	Culver City	CA	90232	USA
Paramount Furniture and Carpet Company Inc.	Paramount Furniture	16450 Paramount Blvd	Paramount	CA	90723	USA
Pardini Appliance	Pardini Appliance	1204 N State St	Ukiah	CA	95482	USA

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Paseo Furniture Inc.	Ramos Furniture	22401 Foothill Blvd	Hayward	CA	94541	USA
Patricia Ann Peterson	Pattie's Drapery Designs	PO Box 181	Fowler	CA	93625	USA
Patricia Perez	Emmanuel's Furniture & Ceramics	1010 Cecil Ave	Delano	CA	93215	USA
Payless Furniture	Payless Furniture	4770 University Ave	San Diego	CA	92105	USA
Pearsey Enterprises Inc.	Pearsey's Rentals	1607 S Chester Ave	Bakersfield	CA	93304	USA
Pedro Leal Ortega	Anthony's Furniture	1338 N Blackstone Ave	Fresno	CA	93702	USA
Pedro Saucedo	Heaven on Earth Furniture Inc.	512 Kirkwood Ave	Salinas	CA	93901	USA
Penn Valley Appliance	Big 1	1145 Sutton Way	Grass Valley	CA	95945	USA
Penney OpCo, LLC	JCPenney	PO Box 10001	Dallas	TX	75301	USA
Pentagon Enterprises Inc.	Greathouse	9050 Kenamar Dr	San Diego	CA	92121	USA
Performance Sleep Products Inc.	PerformaSleep	PO Box 1445	Sharpsburg	GA	30277	USA
Peterson/Edwards Inc.	Barron's Furniture	#23 Ridge Rd	Sutter Creek	CA	95685	USA
Pina Furniture Inc.	Pina Furniture	16766 Arrow Blvd	Fontana	CA	92335	USA
PJ Hicks Enterprise Inc.	Relax The Back	240 S Lake Ave	Pasadena	CA	91101	USA
PJ Trading Company, LLC	PJ Trading Company	1232 Los Vallecitos Blvd, Ste 104	San Marcos	CA	92069	USA
PJs Sleep Company Inc.	PJs Sleep Company	4707 E 49th St	Vernon	CA	90058	USA
Pleasant Furniture	Pleasant Furniture	1072 E Santa Clara St	San Jose	CA	95116	USA
Pleasant Mattress Inc.	Pleasant Mattress Inc.	375 S West Ave	Fresno	CA	93706	USA
PLRL Retail, LLC	Mattress Express Cali	187 Blue Ravine Rd, Ste 120	Folsom	CA	95630	USA
Plush Home Furniture	Plush Home Furniture	140 South St	San Luis Obispo	CA	93401	USA
PlushBeds Inc.	PlushBeds	1201 N Orange St, Ste #7058	Wilmington	DE	19801	USA
PNJB, LLC	Cost Plus Mattress	1147 Foothill	La Verne	CA	91750	USA
Pomona Furniture	Pomona Furniture	1229 E Holt Ave	Pomona	CA	91767	USA

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Premier Furniture Gallery Inc.	Premier Furniture Gallery Inc.	1880 E Hammer Ln	Stockton	CA	95210	USA
Premium Hospitality Solutions, LLC	Hospitality Plus	8200 S Quebec St, Ste A3519	Centennial	CO	80112	USA
Premium Mattress Outlet Inc.	Premium Mattress Outlet	100 E Orangethorpe Ave	Anaheim	CA	92801	USA
Progressive Health Solutions Inc.	The Healthy Bed Store	906 198th PI SW	Lynnwood	WA	98036	USA
PS Discount Furniture	PS Discount Furniture	2499 E Colorado Blvd	Pasadena	CA	91107	USA
PS.37:4 Inc.	Stylehouse Furnishings	455 N Frontage Rd	Nipomo	CA	93444	USA
PTS Furniture Inc.	PTS Home and Office Furniture	250 Conejo Ridge Ave	Thousand Oaks	CA	91361	USA
Puffy, LLC	Puffy Mattress	13070 Saticoy St	North Hollywood	CA	91605	USA
Purple Innovation, LLC	Purple	4100 N Chapel Ridge Rd, Ste 200	Lehi	UT	84043	USA
Quality Bedding Inc.	The Good Bed Guys	1922 Placentia Ave, Unit # 4	Costa Mesa	CA	92627	USA
Quality California, LLC	Thomasville Home Furnishings of San Diego	601 N 44th Ave	Phoenix	AZ	85403	USA
Quality Comfort Mattress, LLC	Quality Comfort Mattress	133 W Orangethorpe	Fullerton	CA	92832	USA
Quality Mattress, LLC	BoxDrop Mattress Victorville	15354 Anacapa Rd, Unit C	Victorville	CA	92392	USA
Quality Sleep Shop	My Green Mattress	1519 W 55th St	La Grange Highlands	IL	60525	USA
Quoc Nguyen	The Furniture Place Inc.	3156 San Gabriel Blvd	Rosemead	CA	91770	USA
QVC Inc.	QVC Inc.	1200 Wilson Dr, MC 203	West Chester	PA	19380	USA
R&J International Furniture Inc.	R&J International Furniture Inc.	715 E Olive Ave	Fresno	CA	93728	USA

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R&R Mattress Warehouse Inc.	Mattress Warehouse	650 E Wooley Rd	Oxnard	CA	93030	USA
R.C. Willey Home Furnishings Inc.	R.C. Willey	2301 S 300 W	Salt Lake City	UT	84115	USA
Ralph's Yard Sale	Ralph's Yard Sale	3481 38th Ave	Oakland	CA	94619	USA
Randy Welch	Mattress Land/SleepFit Corporation	36 E Herndon Ave, #A/B	Fresno	CA	93720	USA
Raul Lopez	Coast to Coast Mattress	168 Williams Rd	Salinas	CA	93905	USA
Ray Asdoorian	Milts Furniture	43125 Rd 80	Dinuba	CA	93618	USA
Ray Lacy Furniture	Lacy furniture	PO Box 789	Hughson	CA	95326	USA
Realty USA & Loans Inc.	Discount Furniture USA	208 E Base Line St	San Bernardino	CA	92410	USA
Reds Furniture Gallery	Reds Furniture Gallery	6206 N Blackstone Ave	Fresno	CA	93710	USA
Reeds Furniture Agoura Inc.	Reeds Furniture Agoura Inc.	28401 Canwood St	Agoura Hills	CA	91301	USA
Reisman and Reisman	Michaels Furniture	7700 Woodman Ave	Van Nuys	CA	91402	USA
Relax in Style, LLC	Relax the Back	12432 Exline St	El Monte	CA	91732	USA
Relax The Back Corporation	Relax The Back Corporation	6 Centerpointe Dr, Ste 120	La Palma	CA	90623	USA
Relax The Back, LLC	Relax The Back	530 R Bushy Hill Rd	Simsbury	CT	06070	USA
REM Sleep Solutions Inc.	REM Sleep Solutions Inc.	355 W Crowther Ave, Ste E	Placentia	CA	92870	USA
Remberto Abarca	R&H Furniture	256 N New Hampshire Ave	Los Angeles	CA	90004	USA
Rent-A-Center Inc.	Rent-A-Center	5501 Headquarters Dr	Plano	TX	75024	USA
Rental Corporation of America	Aim Rental	444 W Ocean Blvd, Ste 1614	Long Beach	CA	90802	USA
Renttime Inc.	Rent A Center	800 Civic Center Dr, Ste A	Vista	CA	92084	USA

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Resident Home Inc.	Resident Home	340 S Lemon Ave, #9599	Walnut	CA	91789-	USA
Rest Easy Inc.	North County Mattress	1580 S Melrose Dr, Ste 102	Vista	CA	92081	USA
Rest Easy, LLC	Pacific Mattress Co.	645 W 9th St, #726	Los Angeles	CA	90015	USA
Rest for Less	Rest for Less	330 Wood Rd, Ste K	Camarillo	CA	93010	USA
Restoration Hardware Inc.	Restoration Hardware	15 Koch Rd, Ste K	Corte Madera	CA	94925	USA
Retail Ventures, LLC	Palace Furniture	2345 Macdonald Ave	Richmond	CA	94804	USA
Rg Mattress Outlet	Rg Mattress Outlet	6638 Eastern Ave	Bell Gardens	CA	90201	USA
Richard J. Rolzinski	Blacks Appliance Audio Video	1940 Ft. Jones Rd, #1	Yreka	CA	96097	USA
Richard Lawrence Leaf	The Mattress Outlet	504 E Grand Ave	Arroyo Grande	CA	93420	USA
Richmond Furniture	Richmond Furniture	12669 San Pablo Ave	Richmond	CA	94805	USA
Rick Breen and Larry Debeni	Living Styles	37 W 2nd	Eureka	CA	95501	USA
Ricks Furniture South First Furniture Inc.	Ricks Furniture	842 S First St	San Jose	CA	95110	USA
River Rock Interiors Inc.	Ashley Furniture HomeStore	161 Mill St	Grass Valley	CA	95945	USA
Riverside Discount Furniture, LLC	Riverside Discount Furniture	17965 Collier Ave	Lake Elsinore	CA	92530	USA
RL Liquidatos	RL Liquidators	221 Richards Blvd	Sacramento	CA	95811	USA
RMattress	iMattressLa Inc.	8257 Beverly Blvd	Los Angeles	CA	90048	USA
RmKian Inc.	Furniture Time	4717 Madison Way	Sacramento	CA	95841	USA
Robert Bales	Grays furniture	472 W Olive	Porterville	CA	93257	USA
Robert E Taylor	Red Door Interiors Inc.	2701 F St	Bakersfield	CA	93301	USA
Robert Lee Wallace	The Furniture Store of Big Bear	41491 Big Bear Blvd PO Box 3913	Big Bear Lake	CA	92315	USA

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Robert Lewis	Bakersfield BoxDrop	2809 Unicorn Rd	Bakersfield	CA	93308	USA
Robert v. Whalen	Simi Valley Mattress Warehouse	521 Los Angeles Ave	Simi Valley	CA	93065	USA
Roberto Carlos Sandoval	Gonzales Furniture	1008 E Main St	Santa Paula	CA	93060	USA
Rock Bottom Beds	Rock Bottom Beds	384 N Sunrise	Roseville	CA	95661	USA
Rocking Your Bed, LLC	Mattress By Appointment	2920 Norman Strasse Rd, #106	San Marcos	CA	92069	USA
Rodney James Anderson	Delta Mattress and Sofa Outlet Store	705 Fourth St	Eureka	CA	95501	USA
Rogelio A Loera	Bakersfield Direct Furniture	6225 District Blvd, Ste 1A	Bakersfield	CA	93313	USA
Rogers Discount Furniture	Roger's Furniture Center	1330 N Hacienda Blvd	La Puente	CA	91744	USA
Rom Decor	Rom Decor	1670 W Lincoln Ave	Anaheim	CA	92801	USA
Romeo's Furniture	Romeo's Furniture	4065 W Shaw Ave, Ste 101	Fresno	CA	93722	USA
Romo's Furniture	Romo's Furniture	21058 Ave 152	Porterville	CA	93257	USA
Ron Baron Jr. Sole Proprietor	Roxco Furniture	1180 Northcrest Dr	Crescent City	CA	95531	USA
Ron K. Heinz	Harts Furniture	73617 29 Palms Hwy	29 Palms	CA	92277	USA
Ron R Cervelli	Ron's Furniture and Appliance	212 N Mount Shasta Blvd	Mount Shasta	CA	96067	USA
Room & Board Inc.	Room & Board	4600 Olson Memorial Hwy	Golden Valley	MN	55422	USA
Room By Room Home Furnishings	Room By Room Home Furnishings	103 Business Park Way	Atwater	CA	95301	USA
Roomie Incorporated	Roomie	480 State St 4S	Brooklyn	NY	11217	USA
RoomsXpress Furniture Decor	RoomsXpress Furniture Decor	1101 Oates Ct, Ste 200	Modesto	CA	95358	USA

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Rosa Maria Alvarez	Mattress4U	5200 E Ramon Rd, Bldg H, Ste 2-C	Palm Springs	CA	92264	USA
Rosalba Monreal	CZ Furniture Solutions	5968 Hollister Ave	Goleta	CA	93117	USA
Rosas Furniture	Rosas Furniture	1097 W Baseline St	San Bernardino	CA	92411	USA
Ross Dress For Less Inc.	Ross Dress For Less	5130 Hacienda Dr	Dublin	CA	94568	USA
Ross Furniture	Ross Furniture	1107 W Avenue K	Lancaster	CA	93534	USA
Rosso's Furniture Inc.	Rosso Furniture	6881 Monterey Rd	Gilroy	CA	95020	USA
Royal Furniture Inc.	Royal Furniture	5365 N Blackstone Ave	Fresno	CA	93710	USA
Royal Sleep Furniture Inc.	Royal Sleep Furniture Inc.	852 Northport Dr, Ste #3	West Sacramento	CA	95691	USA
Royal-Pedic Mattress Manufacturing, LLC	Royal-Pedic Mattress Manufacturing, LLC	341 N Robertson Blvd	Beverly Hills	CA	90211	USA
Royola Furniture	Royola Furniture	7380 Sycamore Blvd	Riverside	CA	92508	USA
RSM Associates Inc.	RSM Associates Inc.	12663 Sandhill Ln, #2	Playa Vista	CA	90094	USA
RT Trading Inc.	BidRL Redding	8905 Airport Rd	Redding	CA	96002	USA
RT Ventures Inc.	R&R Furniture And Mattress	1450 W Branch St	Arroyo Grande	CA	93420	USA
RTBWC Inc.	Relax The Back	981 Bancroft Rd, Unit A	Concord	CA	94518	USA
Rubys Furniture Outlet & Appliances	Rubys Furniture Outlet & Appliances	347 W Highland Ave	San Bernardino	CA	92405	USA
Rusnak Associates inc	Russell's Furniture	2600 Lafayette St	Santa Clara	CA	95050	USA
Ryan J & Kristi M McGunagle Inc.	Mack Wallbed Systems	971 Transport Way	Petaluma	CA	94954	USA
S&C Pearsey Inc.	Pearsey's Rentals Delano	801 Main St	Delano	CA	93215	USA
S&M Furniture Inc.	Furniture Queen	1153 N Mt Vernon Ave, A	Colton	CA	92324	USA
S&Y Carpet And Furniture Inc.	S&Y Carpet And Furniture Inc.	16930 State Highway 14	Mojave	CA	93501	USA
S. Scheuer Company	Samuel Scheuer	340 Sutter St	San Francisco	CA	94108	USA

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Safe For Home Products, LLC	Naturepedic	16925 Park Cir Dr	Chagrin Falls	OH	44023	USA
Safe Ride Express Inc.	Bidrl Citrus Heights	6422 Tupelo Dr, #101	Citrus Heights	CA	95621	USA
Sage Sleep	Sage Sleep	10556 Combie Rd, Ste 6378	Auburn	CA	956032	USA
Saint Dizier Design Inc.	Saint Dizier Home	118 Matheson St, 2nd Fl	Healdsburg	CA	95448	USA
Sakura	Sakura	936 Irving St	San Francisco	CA	94122	USA
Saleem Raza	Expo Furniture Gallery	7310 Home Leisure Plaza	Sacramento	CA	95823	USA
Sales Direct Mattress and Furniture	Sales Direct Mattress and Furniture	3483 S Market St	Redding	CA	96001	USA
Salmon's Home Furnishings Inc.	Salmon's Furniture Galleries	112 E 7th St	Hanford	CA	93230	USA
Sams Furniture Thrift Store	Sams Furniture Thrift Store	976 E Baseline St	San Bernardino	CA	92410	USA
Sam's West Inc.	Sam's West Inc.	702 SW 8th St MS 0555	Bentonville	AR	72712	USA
San Diego Modern Furniture Company Incorporated	Lawrance Furniture	633 University Ave	San Diego	CA	92103	USA
Sanctuary Home Furnishings by Renaissance	Sanctuary Home Furnishings by Renaissance	31896 Plaza Dr, Ste E7	San Juan Capistrano	CA	92675	USA
Sandy's Furniture Inc.	Sandy's Furniture Inc.	3041 W Shaw Ave	Fresno	CA	93711	USA
Sanoluke Dublin Inc.	Bassett Furniture	190 NW Spanish River Blvd, Ste 201	Boca Raton	FL	33431	USA
Sanoluke Pleasant Hill Inc.	Bassett Furniture	190 NW Spanish River Blvd, Ste 201	Boca Raton	FL	33431	USA
Sanoluke San Carlos Inc.	Bassett Furniture	190 NW Spanish River Blvd, Ste 201	Boca Raton	FL	33431	USA

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Sanoluke San Francisco Inc.	Bassett Furniture	190 NW Spanish River Blvd	Boca Raton	FL	33431	USA
Sanoluke San Jose Inc.	Bassett Furniture	190 NW Spanish River Blvd, Ste 201	Boca Raton	FL	33431	USA
Santa Maria Decor Inc.	Ashley Furniture HomeStore	995 E Grand Ave	Arroyo Grande	CA	93420	USA
Santokh Kodial	Liquidation Outlet	2301 Fairview Dr, #A	Ceres	CA	95307	USA
SC41 Furniture Inc.	SC41 Furniture	2701 41st Ave	Soquel	CA	95073	USA
Scan Furniture House of San Diego Inc.	Scan Furniture House	7340 Miramar Rd, Ste 106B	San Diego	CA	92126	USA
Scandinavian Designs	Scandinavian Designs	2250 S McDowell Ext.	Petaluma	CA	94954	USA
Sceberras Bedding Inc.	Newport Bedding Company	1526 Newport Blvd	Costa Mesa	CA	92627	USA
SDS Furniture Inc.	The Furniture Deal	2238 S Mooney Blvd	Visalia	CA	93277	USA
Sealy Mattress Manufacturing Company, LLC	Sealy Mattress Manufacturing Company	1000 Tempur Way	Lexington	KY	40511	USA
Sears Authorized Hometown Stores, LLC	Sears Authorized Hometown Stores, LLC	5500 Trillium Blvd, Ste 501	Hoffman Estates	IL	60179	USA
Second Generation Furniture Inc.	Ramos Furniture	2000 Soquel Ave	Santa Cruz	CA	95062	USA
Select Comfort Retail Corporation	Sleep Number	1001 3rd Ave S	Minneapolis	MN	55404	USA
Seltyk Mattress Inc.	Seltyk Mattress Inc.	724 E 61st St	Los Angeles	CA	90001	USA
Semerjian Inc.	S.B. Mattress Expo	5610 Hollister Ave	Goleta	CA	93117	USA
Sensational Orthopedic Mattess	Sensational Orthopedic Mattess	724 E 61st	Los Angeles	CA	90001	USA
Sentient Enterprises Inc.	Foam and Cushion	3482 Calyton Rd	Concord	CA	94519	USA

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Serranos Furniture	Sophie Gutierrez	1330 19th St	Bakersfield	CA	93301	USA
Serrano's Furniture Gallaries	Arturo Serrano Incorporated	205 E Tulare St	Dinuba	CA	93618	USA
Serrano's Furniture Inc.	Serrano's Furniture	851 E Bardsley Ave	Tulare	CA	93274	USA
Sferra Fine Linens, LLC	Sferra	15 Mayfield Ave	Edison	NJ	08837	USA
Sharon L Cook	Snoozzz Mattress	3095 E Thousand Oaks Blvd, Ste A	Thousand Oaks	CA	91362	USA
Shepherd's Dream, LLC	Shepherd's Dream, LLC	PO Box 516	Montague	CA	96064	USA
Shevick Sales Corp.	Sleep on Latex	3536 W Potomac Ave	Chicago	IL	60651	USA
Shining Furniture Co. Inc.	CBA Home Furniture	8955 Valley Blvd	Rosemead	CA	91770	USA
Shirley Ellen Brumfield	Furniture Helpers	12235 Heacock St	Moreno Valley	CA	92557	USA
Shoreline Furnishing	Shoreline Furnishing	3526 E Chapman Ave	Orange	CA	92869	USA
Sierra Mattress Company, LLC	Sierra Mattress Company, LLC	5301 Longley Ln	Reno	NV	89511	USA
Sierra Valley Furniture	Sierra Valley Furniture	5369 Old Olive Hwy	Oroville	CA	95966	USA
Siesta DnK Inc.	Duxiana	534 Bryant St	Palo Alto	CA	94301	USA
Signature Furniture	Signature Furniture	698 W Madison Ave	El Cajon	CA	92020	USA
Silk & Snow Inc.	Silk & Snow	670 Caledonia Rd	Toronto	ON	M6E 4Y9	Canada
Silke Enterprises, LLC	Wallbeds "n" More	23552 Commerce Center Dr, Ste L	Laguna Hills	CA	92653	USA
Simonds Enterprises	Marysville BidRL	1501 B St	Marysville	CA	95901	USA
Simply Discount Furniture of Santa Clarita Inc.	Furniture Now	23222 Valencia Blvd	Valencia	CA	91355	USA
Simply Discount Furniture of Santa Clarita Inc.	Simply Discount Furniture	21440 W Golden Triangle Rd	Santa Clarita	CA	91350	USA
Siri Financials Inc.	Aaron's Sales and Lease Ownership for Less	2125 Tarbolton Cir	Folsom	CA	95630	USA
Sit 'n Sleep Inc.	Sit 'n Sleep	14300 S Main St	Gardena	CA	90248	USA
Sizewise Rentals, LLC	Sizewise	204 W 2nd St	Ellis	KS	67637	USA

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Slater's Home Furnishings	Slater's Home Furnishings	345 W 18th St	Merced	CA	95340	USA
Sleep & Dream Furniture Inc.	Sleep & Dream Furniture	132 Calistoga Rd	Santa Rosa	CA	95409	USA
Sleep & Sleep Inc.	Mattress Planet	12046 Brookhurst St	Garden Grove	CA	92840	USA
Sleep Bedder, LLC	Sleep Bedder	2855 El Cajon Blvd, Ste 4	San Diego	CA	92104	USA
Sleep Bedding Inc.	Sleep Bedding Inc.	1215 S Eastern Ave	Los Angeles	CA	90022	USA
Sleep Cycle	Sleep Cycle	22529 Hawthorne Blvd	Torrance	CA	90505	USA
Sleep Haven Bedding Inc.	Sleep Haven Bedding Inc.	2690 S El Camino Real	San Mateo	CA	94403	USA
Sleep Kings Inc.	Sleep Kings Mattress Liquidators	7393 Stewart and Gray Rd	Downey	CA	90242	USA
Sleep N' Den Inc.	Sleep N' Den Inc.	72074 Highway 111, Ste D	Rancho Mirage	CA	92270	USA
Sleep Sensations Inc.	America's Mattress	PO Box 3978	Clovis	CA	93613	USA
Sleep Works and More Inc.	Sleep Works and More Inc.	14301 Mono Way, Ste D	Sonora	CA	95370	USA
Sleepy Head Mattress Company	Sleepy Head Mattress Company	341 Eva St	Ventura	CA	93003	USA
Sleepy Mattress, LLC	Sleepy MattressWarehouse	17895 Sky Park Cir, Bldg 24, Ste C	Irvine	CA	92614	USA
Slumber n Serenity Mattress Inc.	Slumber n Serenity Mattress Inc.	3030 E La Palma Ave	Anaheim	CA	92806	USA
Smart Home Furnitures Inc.	Smart Home Furnitures Inc.	518 N Western Ave	Los Angeles	CA	90004	USA
Smarthouse Collections	Smarthouse Collections	2118 Island View Rd	Traverse City	MI	49686	USA
Smith and Smith	Rent To Own	3650 S Mooney Blvd	Visalia	CA	93277	USA

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Smithy Enterprises, LLC	Mattress By Appointment Orange County	1501 W Alton Ave	Santa Ana	CA	92704	USA
Snowwhite Hospitality, LLC	Boston Interior Solutions	476 Brighton Dr	Bloomington	IL	60108	USA
Soaring Heart Natural Bed Company	Soaring Heart Natural Bed Company	101 Nickerson St, Ste 100	Seattle	WA	98109	USA
SoCal Mattress Inc.	SoCal Mattress Inc.	6004 Laurel Canyon Blvd	North Hollywood	CA	91606	USA
Sofa Spectrum	Sofa Spectrum	26760 Jefferson Ave, #106	Murrieta	CA	92562	USA
Somnium Inc.	Somnium Inc.	PO Box 1804	Venice	CA	90294	USA
Sonoma Furniture Inc.	Sonoma Furniture and The Chestbed Store	800 W Napa St	Sonoma	CA	95476	USA
Sound Sleep Products Inc.	Sound Sleep Products Inc.	3003 W Valley Hwy E	Sumner	WA	98390	USA
Spacetel, LLC	Blacks Appliances & Furniture	1940 Ft. Jones Rd, #1	Yreka	CA	96097	USA
Spencer Jay Simcik	Santa Barbara Mattress	909 De La Vina St	Santa Barbara	CA	93101	USA
Spencer Simcik	Spencer's Mattress	1806 Goodyear Ave	Ventura	CA	93003	USA
St Vincent de Paul Thrift Store Inc.	St Vincent de Paul Thrift Store	300 Baker St	Bakersfield	CA	93305	USA
Stephen Siegel	American Furniture Guild	1141 S Pacific Ave	San Pedro	CA	90731	USA
Sterling Mattress Manufacturing, LLC	Kings Rest	391 S Alta Ave, Ste 102	Dinuba	CA	93618	USA
Steven E Reed	Trading Post	2250 N Texas St	Fairfield	CA	94533	USA
Stevens Creek Furniture Inc.	Direct Factory Furniture	4910 Stevens Creek Blvd	San Jose	CA	95129	USA
Steve's Furniture Inc.	Connolly's Furniture & Mattress	40774 Fremont Blvd	Fremont	CA	94538	USA
Stoneledge Furniture, LLC	Ashley Furniture HomeStore	One Ashley Way	Arcadia	WI	54612	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Store2Door, LLC	Mattress by Appointment Fresno	5430 W Oslin Ave	Fresno	CA	93722	USA
Stuart David Inc.	Stuart David Furniture	3419 Railroad Ave	Ceres	CA	95307	USA
Studio Home	Studio Home	839 High St	Oakland	CA	94601	USA
Sugi Fine Bedding and Gifts	Sugi Fine Bedding and Gifts	961-A Moraga Rd	Lafayette	CA	94549	USA
Suite Sleep Inc.	Suite Sleep	4699 Nautilus Ct S, Ste 403	Boulder	CO	80301	USA
Sun City Mattress	Sun City Mattress	26946 Cherry Hills Blvd	Menifee	CA	92586	USA
Sunday Funday, LLC	Real Deal Sleep	7636 Clairemont Mesa Blvd	San Diego	CA	92111	USA
Sunrise Interiors	Sunrise Home	831 B St	San Rafael	CA	94901	USA
Super Big Discount Furniture	Super Big Discount Furniture	6195 N Figueroa St	Los Angeles	CA	90042	USA
Super Discount Mattress Warehouse	Super Discount Mattress Warehouse	25320 Madison Ave, Ste G	Murrieta	CA	92562	USA
Super Sale King's Furniture	King's Furniture	11961 Santa Monica Blvd	Los Angeles	CA	90025	USA
Superco International Inc.	Superco Home Theater & Appliance	17523 Colima Rd	City Of Industry	CA	91748	USA
Sure U Save Furniture Inc.	Sure U Save Furniture	1763 Monterey Rd	San Jose	CA	95112	USA
Sweet Dreams Mattress and Furniture	Sweet Dreams Mattress and Furniture	45 Broadway, Ste B	Chula Vista	CA	91910	USA
Sweet Dreams Mattress Furniture Inc.	Sweet Dreams Mattress Furniture Inc.	101 S Riverside Ave	Rialto	CA	92376	USA
Sweet Sleep Mattresses	Sweet Sleep Mattresses #4	2400 Celsius Ave, Unit H	Oxnard	CA	93030	USA
Sweet Sleep Mattresses 2	Sweet Sleep Mattresses 2	31410 Reserve Dr, Ste 3	Thousand Palms	CA	92276	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Sweet Sleep Mattresses, LLC	Sweet Sleep Mattresses	5352 W Ave L	Lancaster	CA	93536	USA
T Design USA Inc.	Premium Furniture For Less	1155 W Ave K	Lancaster	CA	93534	USA
T&C Inc.	Under The Covers	50 E Shaw Ave	Fresno	CA	93710	USA
Target Corporation	Target Stores	33 S 6th St CC-1028	Minneapolis	MN	55402	USA
TCK United Furniture Inc.	United Furniture	904 E Hammer Ln	Stockton	CA	95210	USA
Teh Tai Bed Co. Inc.	Teh Tai Bed Co. Inc.	701 E Valley Blvd	San Gabriel	CA	91776	USA
Tehachapi Furniture and Mattress Center, LLC	Tehachapi Furniture and Mattress Center	20302 W Valley Blvd	Tehachapi	CA	93561	USA
Teleforo Castillo	Superior Mattress Company	3015 S Elm Ave	Fresno	CA	93706	USA
Tempur Retail Stores, LLC	Tempur Retail Stores, LLC	1000 Tempur Way	Lexington	KY	40511	USA
Tempur-Pedic North America, LLC	Tempur-Pedic North America, LLC	1000 Tempur Way	Lexington	KY	40511	USA
Texas Furniture	Texas Furniture	1290 Sebastopol Rd, Ste A	Santa Rosa	CA	95407	USA
Thanh Hong Huynh	Fine Mattress & Furniture 4 Less	616 N Azusa Ave, Ste C	West Covina	CA	91791	USA
The Bed Post, LLC	Retail Furniture and Mattress Store	3143 E Anaheim St	Long Beach	CA	90804	USA
The Caretakers	Joel Jones Furniture	11010 Foothill Blvd, Ste 100	Rancho Cucamonga	CA	91730	USA
The Dante Enterprise Inc.	Dante's Furniture Depot	16277 Valley Blvd	Fontana	CA	92335	USA
The Furniture Market Inc.	The Furniture Market	2836 Sisk Rd	Modesto	CA	95350	USA
The Furniture Outlet	The Furniture Outlet	740 W Main St	Barstow	CA	92311	USA
The Furniture Store of Big Bear Inc.	The Furniture Store of Big Bear Inc.	477 S Eureka Dr	Big Bear Lake	CA	92315	USA

Account	DBA Name	Address	City	State	Zip Code	Country
The Furniture Warehouse	The Furniture Warehouse	995 Bay Blvd, #102	Chula Vista	CA	91911	USA
The Grill Inc.	Barnes' Bargains	6408 Lake Isabella Blvd	Lake Isabella	CA	93240	USA
The Imperial Furniture	The Imperial Furniture	32270 Rancho Vista Dr, Ste D-10	Cathedral City	CA	92234	USA
The Mattress Center, LLC	The Mattress Center	960 Los Vallecitos Blvd, Ste 101	San Marcos	CA	92069	USA
The Mattress Haven, LLC	The Mattress Haven	3145 Stonegate Dr	Yuba City	CA	95993	USA
The Mattress Man	The Mattress Man	11727 Washington Blvd	Whittier	CA	90606	USA
The Mattress Outlet Inc.	Matthews Mattress	601 Orange Dr, Ste J	Vacaville	CA	95687	USA
The Mattress Shop and Furniture Warehouse	The Mattress Shop and Furniture Warehouse	3525 Industrial Dr	Santa Rosa	CA	95403	USA
The Mattress Store	The Mattress Store	1333 Commerce Ave	Atwater	CA	95301	USA
The Mattresss Space	The Mattresss Space and Furniture Outlet	3624 Buck Owens Blvd	Bakersfield	CA	93308	USA
The Mitchell Gold Co.	Mitchell Gold + Bob Williams	135 One Comfortable Pl	Taylorsville	NC	28681	USA
The Natural Mattress Store, LLC	The Natural Mattress Store	816 4th St	San Rafael	CA	94901	USA
The Original Mattress Factory Inc.	The Original Mattress Factory	4930 State Rd	Cleveland	OH	44134	USA
The Princess Mattress Inc.	The Princess Mattress	327 S Mt Vernon Ave	San Bernardino	CA	92410	USA
The Salvation Army, A California Corp.	The Salvation Army - ARC Command	180 E Ocean Blvd, 3rd Fl	Long Beach	CA	90802	USA
The Sleep and Relax Center Inc.	Sit Sleep & Relax	1330 Del Paso Rd, Ste 150	Sacramento	CA	95834	USA
The Sleep Shop Inc.	The Sleep Shop	495 Highway 49	Auburn	CA	95603	USA
The Sully Corp.	Dunlop Family Furniture	929 S Highway 49	Jackson	CA	95642	USA
The Waterbed Doctor	The Waterbed Doctor	15132 Goldenwest Cir	Westminster	CA	92683	USA

Account	DBA Name	Address	City	State	Zip Code	Country
The Witten Group, LLC	Beaumont Mattress & More	1620 E 2nd St, Ste R	Beaumont	CA	92223	USA
Therapedic of New England, LLC	Therapedic of New England	135 Spark St	Brockton	MA	02302	USA
THF at River Park, LLC	Thomasville at River Park	110 E Alluvial	Fresno	CA	93720	USA
Thomas Balstrom	Mattresses 49	PO Box 20167	Fountain Valley	CA	92728	USA
Thornton House Inc.	Thornton House Furniture	6 S School St	Lodi	CA	95240	USA
Three Brothers Furniture & Appliance Co. Inc.	Three Brothers Furniture	3274 Sonoma Blvd	Vallejo	CA	94590	USA
Three J Corporation	Donnaken Furniture	12605 Beach Blvd	Stanton	CA	90680	USA
TNT Mattress Outlet	TNT Mattress Outlet	6200 Stoneridge Mall Rd, Ste 300	Pleasanton	CA	94588	USA
Today Home Furnishings	Today Home Furnishings	2121 E 12th St	Oakland	CA	94601	USA
Today's Furniture & Accessories	Today's Furniture & Accessories	1841 Fulton Ave	Sacramento	CA	95825	USA
Todd Maily Inc.	Just Like Home Affordable Furniture	18344 Oxnard St, #109	Tarzana	CA	91356	USA
Tommie Copper Inc.	Tommie Copper	74 S Moger Ave	Mt Kisco	NY	10549	USA
Torres Furniture	Torres Furniture	15304 Paramount Blvd	Paramount	CA	90723	USA
Totally Eclipsed, LLC	Rent-A-Center	1345 George Jenkins Blvd	Lakeland,	FL	33815	USA
Tracy Van Phan	Ace Furniture	3672 El Cajon Blvd	San Diego	CA	92104	USA
Trailhead Ventures Inc.	Medley	3519 NE 15th Ave, #590	Portland	OR	97212	USA
Transform KM, LLC	Transform KM, LLC	3333 Beverly Rd	Hoffman Estates	IL	60179	USA
Transform SR, LLC	Transform SR, LLC	3333 Beverly Rd	Hoffman Estates	IL	60179	USA
Trung So Lam	Kamtex Int'l Interior Design	8925 E Valley Blvd	Rosemead	CA	91770	USA
Tu Casa Furniture Inc.	Tu Casa Furniture Inc.	1630 Sebastopol Rd, Ste 105-107	Santa Rosa	CA	95407	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Tucker's Valley Furniture Inc.	Tucker's Valley Furniture/ Cash and Carry Furniture	850 E Main	El Cajon	CA	92020	USA
Turner Express Company Inc.	FloBeds	234 E Redwood Ave	Fort Bragg	CA	95437	USA
U Save Discount Furniture, LLC	U Save Discount Furniture, LLC	2137 Mission St	San Francisco	CA	94110	USA
Ultimate Furniture	Ultimate Furniture	820 N Yosemite Ave	Oakdale	CA	95361	USA
Ultracomfort Inc.	Qomfort	177 E Colorado Blvd, Ste 200	Pasadena	CA	91105	USA
Underground furniture Inc.	Underground Furniture	1345 Garnet Ave	San Diego	CA	92109	USA
United Corporate Furnishings Inc.	United Corporate Furnishings Inc.	1780 N Market Blvd	Sacramento	CA	95834	USA
Univex International Inc.	eFurnitureHouse.com, JustBunkBeds.com, ocFurniture.com	1501 W Collins Ave	Orange	CA	92867	USA
Urban Ecommerce Solutions, LLC	Urban Mattress	2830 Arapahoe Ave	Boulder	CO	80303	USA
Urban Living Furniture	Retailer	20130 Hamilton Ave	Torrance	CA	90502	USA
Urner's Inc.	Urner's Inc.	PO Box 41240	Bakersfield	CA	93384	USA
US Made Mattress Inc.	Late Night Mattress & Furniture	1540 W 6th St, Ste 103	Corona	CA	92882	USA
USA Furniture	USA Furniture	23687 Sunnymead Blvd	Moreno Valley	CA	92553	USA
Valerie Furniture Inc.	Valerie Furniture Inc.	735 N Milliken Ave, Ste C-D	Ontario	CA	91764	USA
Valiant Products Corporation	Valiant Products Corporation	2727 W 5th Ave	Denver	CO	80204	USA
Valley Dreams, LLC	Mattress By Appointment	9520 Sandage Ave	Elk Grove	CA	95624	USA
Valley Mattress Outlet	Valley Mattress Outlet	4160 14th Ave	Sacramento	CA	95820	USA
Value Home Furnishings	Value Home Furnishings	600 Third St	Marysville	CA	95901	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Value Outlet Furniture Zone	Value Outlet Furniture Zone	13054 Sherman Way	North Hollywood	CA	91605	USA
Van Buren Furniture Inc.	Furniture Outlet	5600 Van Buren Blvd, Ste B	Riverside	CA	92503	USA
Venice Furniture	Venice Furniture	5111 College Oak Dr	Sacramento	CA	95841	USA
Vermont Furniture	Vermont Furniture	2330 S Vermont Ave	Los Angeles	CA	90007	USA
Vertex Beds, LLC	Mattress Retailer	7305 El Prado Way	Buena Park	CA	90620	USA
Victor Pham	One Stop Furniture	2441 Northgate Blvd	Sacramento	CA	95833	USA
Victory Furniture Com Inc.	Victory Furniture Com Inc.	2328 San Pablo Ave	Oakland	CA	94612	USA
Victory Supply, LLC	Victory Supply, LLC	7025 Industrial Park Rd	Mount Pleasant	TN	38474	USA
Viking Trader, LLC	Viking Trader	2585 Shattuck Ave	Berkeley	CA	94704	USA
Vinsons Home Decor	Vinson's Home Decor	14712 La Paz Dr	Victorville	CA	92392	USA
Visalia Mattress Clearance Center	Visalia Mattress Clearance Center	1416 S Mooney Blvd	Visalia	CA	93277	USA
Visions in Furniture Inc.	Visions in Furniture Inc.	15024 Leffingwell Rd	La Mirada	CA	90638	USA
Vitality Medical Inc.	Vitality Medical	7910 S 3500 E, Ste C	Salt Lake City	UT	84121	USA
Vivian's Quality Furniture	Vivian's Quality Furniture	845 E Valley Pkwy	Escondido	CA	92025	USA
VK Furniture & Mattress	VK Furniture & Mattress	5721 Lakewood Blvd	Lakewood City	CA	90712	USA
W and M Carter Corporation	Country Furniture	PO Box 217	Blue Jay	CA	92317	USA
Wallbeds By Wilding, LLC	Wilding Wallbeds	3988 S 1540 E Cir	St. George	UT	84790	USA
Wallbeds n More Inc.	Wallbeds n More Inc.	5653 Stoneridge Dr, Ste 110	Pleasanton	CA	94566	USA
WallbedsSF Inc.	Wallbeds 'N' More	2675 Mission St	San Francisco	CA	94110	USA
Walmart Stores East, LP	Walmart Stores East, LP	702 SW 8th St, MS 0555	Bentonville	AR	72716	USA
Walmart.com USA, LLC	Walmart.com USA, LLC	702 SW 8th St, MS 0555	Bentonville	AR	72716	USA
Ward's MediaTech Inc.	Ward's MediaTech	125 W Victoria St	Long Beach	CA	90805	USA
Wayfair, LLC	Wayfair	4 Copley Pl, Fl 7	Boston	MA	02116	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Wenger Furniture and Appliances	Wenger Furniture and Appliances	4552 Whittier Blvd	Los Angeles	CA	90022	USA
Werner Media Partners, LLC	Ghostbed	7143 W Broward Blvd	Plantation	FL	33317	USA
Wertz Brothers Furniture Inc.	Wertz Brothers Furniture Inc.	11879 Santa Monica Blvd	Los Angeles	CA	90025	USA
West Covina Expo Furniture Inc.	Wicks Furniture	5065 S Montclair Plaza Ln	Montclair	CA	91763	USA
Western Ace Furniture Inc.	Ace Interior Furniture	616 N Western Ave	Los Angeles	CA	90004	USA
Western Furniture Company Inc.	Western Furniture Company Inc.	706 7th St	Wasco	CA	93280	USA
Westgrove Home	Westgrove Furniture	11881 Valley View St, Ste A/B	Garden Grove	CA	92845	USA
Westside Furniture Inc.	Westside Furniture	617 Center St	Taft	CA	93268	USA
Wholesale Furniture Inc.	Wholesale Furniture	11230 Talbert	Fountain Valley	CA	92708	USA
Wicklinc Bedding Enterprises	Wicklinc Bedding Enterprises	1199 Elfin Forest Rd E	San Marcos	CA	92078	USA
Wickmans Furniture Overstocks Inc.	Wickmans Lifestyle Furniture	28448 Roadside Dr	Agoura Hills	CA	91301	USA
William Huynh	Furniture Store	1012 N Alvarado St	Los Angeles	CA	90026	USA
Williams-Sonoma Inc.	Williams-Sonoma Inc.	3250 Van Ness Ave	San Francisco	CA	940109	USA
Willis Enterprise, LLC	BoxDrop Mattress	346 L St	Chula Vista	CA	91911	USA
Willits Furniture Center Inc.	Willits Furniture Center Inc.	775 Central Ave	Willits	CA	95490	USA
Windmill Trading Inc.	Windmill Furniture Gallery	6440 Callander Ave	Riverbank	CA	95361	USA
Winey-Bice Inc.	Oak Furniture Liquidators	8246 W Mineral King Ave	Visalia	CA	93291	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Wink Beds, LLC	WinkBeds	382 NE 191st St, #53890	Miami	FL	33179	USA
Woodberry Trading Co. Inc.	Martinez Furniture Direct	37 Bridgehead Rd	Martinez	CA	94598	USA
Woodland Furniture	Woodland Furniture	73 W Court St	Woodland	CA	95695	USA
World Home Decor Inc.	World Home Decor Inc.	993 W Valley Blvd, #218	Bloomington	CA	92316	USA
World of Natural Comforts Inc.	Earthsake	815 Gilman St	Berkeley	CA	94710	USA
Worldwide Platinum Corp.	Valley Mattress	2180 Wible Rd	Bakersfield	CA	93304	USA
Wu's California Furniture Inc.	California Furniture	1949 23rd St	San Pablo	CA	94806	USA
Wyckes Furniture, LLC	Wyckes Furniture	6331 University Ave	San Diego	CA	92115	USA
Xtreme Sleep Products	Outdoorsleep	32840 Brampton Ct	Menifee	CA	92584	USA
Yaasa Studios Inc.	Yaasa Studios Inc.	511 Olive St	Santa Barbara	CA	93101	USA
Yadira Azcona	South San Diego Mattress Clearance	750 Design Ct, Ste 103	Chula Vista	CA	91911	USA
Your Furniture Now, LLC	Steal A Sofa	1151 S Main St, Unit C	Los Angeles	CA	90015	USA
Yovi's Mattress Warehouse	Yovi's Mattress Warehouse	2340 Norwalk St	Delano	CA	93215	USA
Yukako Matsunaga	Murasaki	10525 S De Anza Blvd, #145	Cupertino	CA	95014	USA
Yves Delorme Inc.	Yves Delorme	3705 Dobleann Dr	Charlottesville	VA	22911	USA
Zaengles Furniture and Floor Covering Inc.	Zaengles Carpet One Floor and Home	2800 Main St	Susanville	CA	96130	USA
Zinus Inc.	Zinus Inc.	5731 Promontory Pkwy	Tracy	CA	95377	USA
Zoma Sleep, LLC	Zoma Sleep	7167 E Rancho Vista Dr, Ste 137	Scottsdale	AZ	85251	USA
Zotto Inc.	Zotto Inc.	43 Corporate Park, #102	Irvine	CA	92606	USA
ZZZZZ Mattress	ZZZZZ Mattress	2511 W La Palma Ave, Ste A	Anaheim	CA	92801	USA

Distributors, December 31, 2021

“Distributor” means a company that has a contractual relationship with one or more manufacturers to market and sell mattresses to retailers.

Account	DBA Name	Address	City	State	Zip Code	Country
Aaron’s Inc.	Aaron’s Inc.	400 Galleria Pkwy SE, Ste 300	Atlanta	GA	30339	USA
American Hotel Register Co.	American Hotel Register Co.	100 S Milwaukee Ave	Vernon Hills	IL	60061	USA
American National Manufacturing	American National Manufacturing	225 Mariah Cir	Corona	CA	92879	USA
Anhoa Corp.	Payless Furniture Source	4295 University Ave	San Diego	CA	92105	USA
Ariana Manufacturing Enterprises Inc.	Comfort Zone	PO Box 20238	Oxnard	CA	93034	USA
Bedgear, LLC	Bedgear	1953 Langston St	Rock Hill	SC	29730	USA
Casper Sleep Inc.	Casper	175 Greenwich St, Fl 39	New York	NY	10007	USA
Comfort DTC Inc.	Molecule	360 N Pacific Coast Hwy, Ste 2000	El Segundo	CA	90245	USA
Consolidated Hospitality Supplies, LLC	American Hotel Register	544 Lakeview Pkwy, Ste 300	Vernon Hills	IL	60061	USA
Costco Wholesale Corp.	Costco Wholesale Corp.	PO Box 34331	Seattle	WA	98134	USA
D&A Marketing Inc.	Designers Resource Collection	2915 Red Hill Ave, Ste E-101	Costa Mesa	CA	92626	USA
Danican Inc.	Danican	8784 Plata Ln, Unit B	Atascadero	CA	93422	USA
Desert Imports, LLC	Easy Rest	11700 West Charleston Blvd, #170-264	Las Vegas	NV	89135	USA
DUX Interiors Inc.	DUX Interiors Inc.	235 E 58 St	New York	NY	10022	USA
Faloojin, LLC	Faloojin.com	1036 25th Ave	Kenosha	WI	53140	USA
FFL Brands, LLC	Furniture For Life	2125 32nd St	Boulder	CO	80301	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Hollywood Bed & Spring Mfg. Co. Inc.	Hollywood Bed Frame Co.	5959 Corvette St	Commerce	CA	90040	USA
Homelegance Inc.	Homelegance Inc.	48200 Fremont Blvd	Fremont	CA	94538	USA
Imaginarium & Co. Inc.	Imaginarium & Co. Inc.	186 Route 36, Ste 205	West Long Branch	NJ	07764	USA
Import Direct	Furniture of America California Inc.	19605 E Walnut Dr N	City of Industry	CA	91789	USA
John Boykin	BidRL Rancho Cordova	9911 Horn Rd, Ste B	Sacramento	CA	95827	USA
Leesa Sleep, LLC	Leesa Sleep, LLC	3200 Pacific Ave, 2nd Fl	Virginia Beach	VA	23451	USA
Lull Ventures, LLC	Lull	3905 State St, Ste 7347	Santa Barbara	CA	93105	USA
Made Rite Bedding Co.	Made Rite Bedding	11221 Melrose Ave	Franklin Park	IL	60131	USA
Mattress Firm Inc.	Mattress Firm Inc.	10201 S Main	Houston	TX	77025	USA
Maxim Fine Mattress	Maxim Fine Mattress	2553 Garfield Ave	Commerce	CA	90040	USA
Minotti S.P.A.	Minotti	via Indipendenza 152	Meda	MI	20821	ITA
Modway Inc.	Modway Inc.	329 Wyckoff Mills Rd	Hightstown	NJ	08520	USA
Mypietz Corp.	Furniture 4 Less Warehouse	1389 W Mill St	San Bernardino	CA	92410	USA
Night And Day Furniture, LLC	Night And Day Furniture	3115 NE 109th Ave	Vancouver	WA	98682	USA
Noble House Home Furnishings, LLC	Noble House Home Furnishings	21325 Superior St	Chatsworth	CA	91311	USA
OC Mattress Warehouse, LLC	Discount Mattress Lady/ Mattress Distribution	1092 Colonial Way	Tustin	CA	92780	USA
Pragma Corporation	Pragma Corp.	94 County Line Rd	Colmar	PA	18915	USA
Purple-Logistics	Purple-Logistics	1103 Buckingham Dr, #C	Costa Mesa	CA	92626	USA
Rainbow Bedding Co. LTD	Rainbow Bedding Co. LTD	3417 TR 166	Sugarcreek	OH	44681	USA

Account	DBA Name	Address	City	State	Zip Code	Country
Rio Home Fashions	Rio Home Fashions	17800 Castleton St, Ste 267	City of Industry	CA	91748	USA
Sferra Fine Linens, LLC	Sferra	15 Mayfield Ave	Edison	NJ	08837	USA
Sherwood West, LLC	Sherwood West, LLC	2830 NE 29th St	Ft. Lauderdale	FL	33306	USA
Soft-Tex International Inc.	Soft-Tex International	428 Hudson River Rd	Waterford	NY	12188	USA
Stylus Sofas Inc.	Stylus, Made to Order Sofas	7885 Riverfront Gate	Burnaby	BC	V5J5L6	CAN
Turk Sari Enterprise	Turk Sari Enterprise	Turk Sari Enterprise	Seaside	CA	93955	USA
Valley Mattress Outlet	Valley Mattress Outlet	4160 14th Ave	Sacramento	CA	95820	USA
Victory Supply, LLC	Victory Supply, LLC	7025 Industrial Park Rd	Mount Pleasant	TN	38474	USA
Wallbeds n More Inc.	Wallbeds n More Inc.	5653 Stoneridge Dr, Ste 110	Pleasanton	CA	94566	USA
Zinus Inc.	Zinus Inc.	5731 Promontory Pkwy	Tracy	CA	95377	USA

2021 Brand Names and URNs

12 Park	A&A mattress Aria	Aveline	California Bedding
1INCHhome	AC Mattress	Avenco	California Dream
39543 amerimattress	AC Pacific	Barclay Butera	Callejas
41764 CN	Ace Hotel Mattress	Lifestyle Bedding (by "Eastern Accents")	Cannon Sleep Products
42600 9" Contract 12-Slat FDN 7524	Acesleep	Bay Bed	Capitol Bedding Brand
42642 Park View Plush	AFC	Beauty Rest	Capri
42643 Westwood Plush	AH Beard	Beautyrest	Caroline
42645 Paragon Plush	Air Dream	Bed Tech	Casper
42646 Baseplare 7" Paragon 12-Slat FDN	Aireloom	BedInABox	Casper Sleep
42647 7" Paragon 12-Slat FDN	Airpedic	Bedz King	Ceres
42653 Westwood II Plush	Airweave	BEL-AIR	Chasimi
42745 G6 Premium	All American Frame	Bellagio	Chateau Collection
42747 G6 Ultra Plush	Alwyn Home	Best Comfort	Cheer Collection
43516 amerimattress	American Bedding	Best Price Mattress	Chico Maid
46622 Concerto II 800 Plush	American bedding mattress factory	Bio Sleep Concepts	Childrens Products LLC
5 Little Monkeys	American National Manufacturing Inc.	Biofresh	Chiro Care
5 Little Monkeys Bedding, Inc.	Amore Beds	Black Diamond	Chiro Plush
5 star mattress	Ananda	Blackstone	Chilvalrous
95200 Accor Box Cover FR 28-4215	Andover Mills	Blissful Nights	Christeli
A Better Bed	Anthony's Furniture	Bob Barker	Churchhill & Plus
	Anti-Gravity PR Collection	Body Flex	Cirque Collection by Harlequin
	Arizona Premium Mattress	Body Rest	Classic Bedding
	Arsuite	Body Solutions	Classic Brands
	Ashley	Boll & Branch	Classic Deluxe
	Authentic Comfort	Boyd Mattresses	Clihome
	Avalon	Brentwood Home	Cloud 9 comfort
	Avant	Brooklyn Bedding	Comobo
		Broyhill	ComfoRest
		Bunkie	ComforPedic

ComforPedic Loft
ComforPedic Loft
from Beautyrest
Comfort Bedding
Comfort Classic
Comfort
Revolution
Comfort Shield
Comfort Tech
Comfortable
Solutions
Comfortline
Comfort-Pedic
Mattress
ComfortSpring
PLUS
ComfortSpring™
Cool Touch
Cornerstone
Mattresses
Corsicana
Corsicana
Bedding Inc
Corsicana
Operating
Co., LLC
CosmoLiving by
Cosmopolitan
Cosmos comfort
mattress
CR Eco
Cradlesoft
Custody
Custom Comfort
Mattress
Company

Customatic
D & I MATTRESS
Delarsy
Delia's Mattress
Denver Mattress
Denver Mattress
Hospitality
Desert Imports
Destination Home
by Hilton
Diamond Mattress
DlandHome
Doctors Choice
Dormeo
Dormeo
Octaspring
Dourxi
Dr Preferred
Dr Preferred
Reserve
Dream Bed
Dream Collection
Dream Line
Dream Pro
Dreamax
Dreamcloud
Dreamland
Dreamland
Mattress
Drexel Heritage
Drexel Heritage
Mattresses
Dura-Pedic
Duxiana
Early Bird

Eastman House
Easy Rest
Eclipse
Eco-Cloud
ELECTROPEDIC
Elegance
Elegant Collection
#214282
Elements Sleep
Elgin
Elysse
Emerit Company
Emma
Empire
Enchanted
Dreams
Encore
Engineered Sleep
Englander
ENSO
Entice
EnviroSpring™
Ergomotion
Ergo-Pedic Sleep
Products
Ergovea
Escondido
Mattress
Essentia
Mattresses
Essential
Ethos
Eureka Mattress
Co.
Euro-Flex

European
Sleep Works
Evaya
Evo
Exclusive
Expo Mattress
EXTREME
Factory Direct, Inc.
Factory Select
Farun
Fasesh
FE Inverted Seam
Innerspring
Collection
Flame Chek
Flame Chek Foam
Flame Chek
Supreme
Flame Chek Ultra
Flex-A-Bed
High-Low
Flex-A-Bed
Premier
Flex-A-Bed
Value Flex
Flexhaven
FloBeds Big
and Tall
FloBeds Deluxe
FloBeds Luxury
Performance
FloBeds Select
FloBeds vZone
Foam Craft
Division of Future
Foam Inc.

foamcraft	HD Super Duty	Jazvin	Leesa Original Mattress
Foxy Products Corp.	Helix Sleep	Jenna	Leesa Studio Mattress
Fung-Hwang	Himiway	Jumbo	Legendary Sleep
Furgle	Hofish	Jupiter	LFK
Furniture of America	Hollywood Bed Frame Company	Jupiter+	Lifekind
Future Foam, Inc.	Hollywood EZ Sleeper	Jussi & Carpe Diem	Linen Depot Direct
Gatewat	Hollywood Rollaway Bed	Kanas	Linenspa Essentials
Gateway Mattress	Home Life	Karma by PranaSleep	LinenSpa®
Gateway Mattress Co Inc	Homelegance	Karup Furniture	Lingkai
Gel Foam Bed	Homemaxs	Kate	Linon Home Décor
Generations	Hope Mattress	Keetsa	Little Lamb Organics
Geo-comfort	Horacio Mattress Company	King Koil	Live and Sleep
Geo-gel	Hospitality sleep	Kingdom Mattress	Loftland
Ghost Bed	Hotel	Kings Rest Enterprises	Lomantown
GHOSTBED	Hummer	Kingsdown	Lotus by PranaSleep
Ghostbed by Nature's Sleep	Hypnos	Koinwell	Lucid Comfort Collection
Golden	Idle Sleep	Kirkland Signature	LUCID®
Golden Mattress	IDREAM	Kluft	Luft
Golden Mattress Co.	Ihometea	Kozi Sleep	Lullaby Earth
Good Bed Guys	IKEA	Kyvno	Lumex
Good Mattress	Imaginarium	Lady Americana SW	Lumina
Grande Hotel	Imperial	Latexco West natural latex	LuuF
Greatime	Imperial mattress	Laura Ashley	Luxury Solutions
Groove	Instant Home	Layla	Lyee Nature
Harlequin Collection	Invacare	Leader Mattress	M & R Mattress
Harriet Bee	Ivy Extreme Green	Leeds	M.B. & G. Marketing
Harvest Green Mattress	Ivy Organics	Leesa Hybrid Mattress	Maderite Bedding Co.
Hbaid	J.S.MATTRESS	Leesa Legend Mattress	
	Jamison		
	Jaxee Mattress		

Madison	Molbly	Nora by Wayfair Sleep	PragmaBed
Magniflex	Molecule	Novaform	PranaSleep
Majesty Collection	Monte Carlo	Novilla	Premium
Malouf	Monte Sion Mattresses	Obasan	Primo
Mars	Morpilot	OkiOki	Primo International
Mars+	Nap Queen	Om by PranaSleep	Princess Mattress
Mattress America	National Mattress	Opard	Privilege Comfort Non-Flip #112311
Mattress Factory-In House Brand	Natura	Organicpedic	Puffy
Mattress Firm	Natural Sense mattress	Organicpedic Earth	Pure Green Natural Latex Mattress
Mattress Shop	Natural Sleep	Ortho Avant	Pure Rest
Maxim Mattress	Natural Support	Ortho Comfort	PureSleep
Maximum Security	Natural Therapy	Ortho Plush	Purple
MB&G	Nature Sleep	Ortho Rest	Quality Padilla Mattress
MBC Mattress	Naturepedic	Orthopedic	Quality Sleep Shop, dba. My Green Mattress
Med Care	Naturepedic - 71868	OrthoTherapy	R I Mattress
Medacure	Nature's Spa	Ovation Sleep Products	Regency
Mellow	Nautica	OYT	Regina
MFL, Inc.	Need	Pacific Mattress	Rem Paradise
Michael Thomas Furniture	Nest Bedding	Palmping USA Inc	Remedy
MicroAIR	Newport Collection	Paris	Renue
Midnight	NGMM	Patriot Eagle	Rescue
Miles Talbott Furniture	Night and Day Furniture	PerfectCloud	Resort
Milliard	Nipponflex Smart Care	PFS Fiber Core Collection	Resort Collection
Milton Greens Stars, Inc.	Nipponflex Smart Flex	Pillow Rest	Resort Mattress Collection
Minotti	Nipponflex Smart Springs	Pillow Top	Resort Sleep
Miracle bedding	Nolah	Pinxor	Rest for Less
Mlily	Nora Black- Classic	Pleasant Mattress	Restonic
Modland		PlushBeds	Reverie
Modloft		Posh and Lavish	Rg mattress
Modway		Posture Supreme	
		Prado	

Richfield
Bedding Inc.
Rize
Rosevera Home
Rovogo
Royal Collection
Royal Mattress
Royal-Pedic
Sabrina
Safavieh Dream
SaniSnooze
Saturn
Saturn+
Scott Living
Sealy
Secondhand
Secretland
Seely Serta
Select Luxury
Selectabed
Sensalux Mattress
SensorPEDIC
Serenia Sleep
Serta
Seztek
Shepherd's Dream
All Wool Premium
5" Mattress
Shepherd's Dream
All Wool Simplicity
4" Mattress
Sherwood
Shifman
Mattresses
Siesta

Signature Design
by Ashley
Signature Sleep
Silver Rest
Silver Spring
Collection
Simmons
Simmons Juvenile
Furniture
Simmons Kids
Simple Foundation
Simply Modern
Slagle's Mattress
Factory
Sleep Care
Sleep Air Mattress
Sleep Bedding Inc
Sleep Inc.
Sleep Innovations
Sleep Love
Sleep Science
Sleep Sensation
Sleep Studio
Sleep Therapy
Sleep Zone
SleepFresh
Sleepful
Sleeping Fantasy
Sleeping Pure
Sleepplace
Sleeptek
Sleepy's
Slumber Perfect
Slumber Solutions

Smooth Top
Snuggle
Soaring Heart
Natural Bed
Company
Sofa Craft
Softform
Solace
Somnium
Sonno Notte
Luxury Firm
Mattress and
foundations
by SFERRA
Sonno Notte Pillow
Top Mattress
and foundations
by SFERRA
Southerland
Soygystky Inc.
Spinal Care
Spinal Comfort
Spinal Solution
Spring Air
Spring Pedic
Standard Dorm
Mattress
Starlight
Stearns & Foster
Stellar Foam
Core Collection
Sterling Sleep
Systems
Sto-A-Way
Mattress
Foundation

Stylus, Made to
Order Sofas
Sublime Mattress
Subrtex
Suite Dreams
Suite Essentials
Sunrising Bedding
Sunset
Super Quilt
Superior Comfort
Double #914382
Superior Comfort
Non-Flip #912372
Sweet
Sweet Dreams
Target
Teh Tai Bed
Tempflow
Tempur-Pedic
The DUX Bed
The Haven Bed
The Mattress Man
The Original
Mattress Factory
The Princess
Mattress
The Twillery Co.T
Thomasville
Trinx
Tripedic
Tuft & Needle
UIXE
Ultra King
Ultrabed

United Mattress
Factory

University Sleep
Products'
Enhanced Style
B Mattress

University Sleep
Products'
Enhanced Style
C Mattress

University Sleep
Products' Style
D Mattress

Urban Essentials

Urban Green

Urban Organics

Urban Retreats

Urban Virtues

US Sleep
Products

V1012 OXYGEN
XG200

ValueLine

Variety Bedding
Mfg. Corp.

Venus

Veridian

Vesgantti

Visco Foam

ViscoFresh

Viscoplus

Vispring

Waves CA-765

Wayfair Sleep

Wellsville®

White Noise

Xindajia
Technology Inc.

Xingyueheng
Technology Inc.

Yan's International
Inc

Zinus

Zoma Sleep

Appendix B: Collection Sites, Recycling Facilities and Collection Events

Collection Type by County During 2022

An X denotes yes.

County	Recycling Facility	Collection Site	Collection Event
Alameda	X	X	X
Alpine		X	X
Amador		X	X
Butte		X	
Calaveras		X	
Colusa		X	
Contra Costa		X	X
Del Norte		X	X
El Dorado		X	X
Fresno	X	X	X
Glenn		X	
Humboldt		X	
Imperial		X	X
Inyo		X	
Kern		X	X
Kings		X	X
Lake		X	X
Lassen		X	
Los Angeles	X	X	X
Madera		X	X
Marin		X	X
Mariposa		X	
Mendocino		X	
Merced		X	X
Modoc		X	
Mono		X	
Monterey		X	
Napa		X	
Nevada		X	

County	Recycling Facility	Collection Site	Collection Event
Orange		X	
Placer		X	X
Plumas		X	
Riverside		X	
Sacramento		X	
San Benito		X	
San Bernardino	X	X	X
San Diego		X	X
San Francisco			
San Joaquin	X	X	X
San Luis Obispo		X	
San Mateo		X	X
Santa Barbara	X	X	
Santa Clara		X	X
Santa Cruz		X	
Shasta		X	
Sierra		X	
Siskiyou		X	X
Solano		X	X
Sonoma		X	X
Stanislaus		X	
Sutter		X	X
Tehama		X	
Trinity			X
Tulare		X	X
Tuolumne		X	X
Ventura		X	
Yolo	X	X	
Yuba		X	X

Collection Sites

County	Type	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
Alameda	SWF	City of Berkeley Transfer Station	1201 2nd St	Berkeley	94710	
	SWF	Fremont Recycling & Transfer Station	41149 Boyce Rd	Fremont	94538	Yes
	Non-Profit	Goodwill Industries of the Greater East Bay	1301 30th Ave	Oakland	94501	Yes
	Non-Profit	Habitat for Humanity East Bay	9235 San Leandro St	Oakland	94603	Yes
	SWF	Omega JV INC.	3449 Enterprise Ave	Hayward	94545	Yes
	SWF	Pleasanton Garbage Company	3110 Busch Rd	Pleasanton	94566	
	Local Business	The Mattress Guy	1266 28th St	Oakland	94608	Yes
Alpine	Native Nation	Washoe Tribe and California-Woodfords Fire House	96 A Washoe Blvd	Markleeville	96120	Yes
Amador	SWF	Buena Vista Transfer Station	6500 Buena Vista Rd	Ione	95640	Yes
	SWF	Pine Grove Transfer Station	19801 Berry St	Pine Grove	95665	Yes
Butte	SWF	Neal Road Recycling and Waste Facility	1023 Neal Rd	Paradise	95969	
	SWF	Oroville Transfer Station	2720 S Fifth Ave	Oroville	95965	Yes
Calaveras	SWF	Rock Creek Landfill	12021 Hunt Rd	Milton	35230	Yes
Colusa	SWF	Maxwell Transfer Station	3852 Co Rd 99W	Maxwell	95955	Yes
Contra Costa	SWF	West County Resource Recovery	101 Pittsburg Ave	Richmond	94801	
Del Norte	Local Business	Humboldt Moving and Storage Co.	1528 Northcrest Dr	Crescent City	95531	Yes
El Dorado	SWF	El Dorado Disposal	4100 Throwita Way	Placerville	95667	Yes
	SWF	South Tahoe Refuse Transfer Station	2140 Ruth Ave	South Lake Tahoe	96150	Yes

County	Type	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
Fresno	SWF	Cedar Avenue Recycling & Transfer Station	3457 S Cedar Ave	Fresno	93752	Yes
	Public Agency	City of Firebaugh Sewer Plant	8000 Helm Canal	Firebaugh	93622	Yes
	Public Agency	City of Orange Cove Municipal Yard	802 2nd St	Orange Cove	93646	Yes
	Public Agency	City of Parlier - Public Works Yard	755 Tulare St	Parlier	93648	Yes
	Public Agency	City of Reedley	1701 W Huntsman Ave	Reedley	93654	Yes
	Public Agency	City of San Joaquin	21956 Railroad St	San Joaquin	93660	Yes
	Public Agency	City of Sanger Corporation Yard	333 North Ave	Sanger	93657	Yes
	Non-Profit	Coalinga Community Foundation	198 W Forest Ave	Coalinga	93210	Yes
	SWF	Coalinga Transfer Station	1255 W Elm St	Coalinga	93210	
	Renovator	Fresno Comfort Sleep Mattress	4000 E California Ave	Fresno	93725	Yes
	Non-Profit	Fresno Local Conservation Corps	1805 E California Ave	Fresno	93706	Yes
	Non-Profit	Friant Buyback Center	17108 N Friant Rd	Friant	93626	Yes
	Non-Profit	Goodwill Industries of San Joaquin Valley	5741 E Central Ave	Fresno	93725	Yes
	SWF	Kerman MRF and Transfer	15300 W Jensen Ave	Fresno	93706	
	SWF	Kingsburg Transfer Station	1535 Avenue 392	Kingsburg	93631	
	Public Agency	Mendota Public Works Yard	912 Marie St	Mendota	93640	Yes
SWF	Rice Road Recycling and Transfer Station	10463 N Rice Rd	Fresno	93730	Yes	
Glenn	SWF	Glenn County Transfer Station	5700 County Rd 33	Artois	95913	Yes
Humboldt	SWF	Humboldt Recycling	2585 Central Ave	McKinleyville	95519	Yes
	SWF	Humboldt Waste Management Authority	1059 W Hawthorne St	Eureka	95501	Yes
Imperial	SWF	Salton City Landfill	935 W Highway 86	Salton City	92275	
	SWF	Imperial Landfill	104 E Robinson Rd	Imperial	92251	Yes

County	Type	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
Inyo	SWF	Bishop - Sunland Landfill	110 Sunland Indian Reservation Rd	Bishop	93514	Yes
	SWF	Independence Landfill	Dump Rd	Independence	93526	Yes
	SWF	Lone Pine Landfill	Substation Rd	Lone Pine	93545	Yes
Kern	SWF	Bakersfield Metropolitan Sanitary Landfill	2951 Neumarkel Rd	Edison	93307	
	SWF	Bakersfield Public Drop-Off Center	1900 Roberts Ln	Bakersfield	93308	
	SWF	Boron Landfill	11400 Boron Ave	Boron	93516	
	SWF	California City Transfer Station	19901 Neuralia Rd	California City	93505	
	SWF	Delano Landfill	11249 Stradley Ave	Delano	93215	
	SWF	Kern Valley Transfer Station	6092 Wulstein Ave	Kernville	93238	
	SWF	Lebec Transfer Station	300 Landfill Rd	Lebec	93243	
	SWF	Mojave Landfill	400 Silver Queen Rd	Mojave	93501	
	SWF	Ridgecrest Landfill	3301 Bowman Rd	Ridgecrest	93555	
	SWF	Taft Landfill	13351 Elk Hills Rd	Taft	93268	
	SWF	Tehachapi Landfill	12001 Tehachapi Blvd	Tehachapi	93561	
	SWF	Tehachapi Transfer Station	416 North Dennison Rd	Tehachapi	93561	
SWF	Wasco Sanitary Landfill	17621 Scofield Ave	Shafter	93263		
Kings	SWF	Avenal Regional Landfill	1200 Skyline Blvd	Avenal	93204	Yes
	SWF	Kings Waste and Recycling Authority	7803 Hanford-Armona Rd	Hanford	93230	
Lake	CRV	Diamond Recycling	14806 Olympic Dr	Clearlake	95422	Yes
	CRV	Diamond Recycling Systems Recycling Center	8426 Lake St	Lower Lake	95457	Yes
	SWF	Eastlake Landfill	16015 Davis Ave	Clearlake	95422	Yes

County	Type	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
Lassen	SWF	Bass Hill Landfill	469-700 Johnstonville Dump Rd	Susanville	96130	
	Retailer	Zaengles Furniture and Floor Covering	2800 Main St	Susanville	96130	Yes
Los Angeles	SWF	American Transfer Station	1449 W Rosencrans Ave	Gardena	90249	
	SWF	Antelope Valley Landfill	1200 W City Ranch Rd	Palmdale	93551	
	SWF	Bel Art Transfer Station	2495 E 68th St	Long Beach	90805	
	SWF	Burbank Recycle Center	500 S Flower St	Burbank	91502	
	SWF	Carson Street Transfer Station	321 W Francisco St	Carson	90745	
	SWF	Chiquita Canyon Landfill	29201 Henry Mayo Dr	Castaic	91384	Yes
	Public Agency	City of Lancaster - West Avenue H Yard	615 W Avenue H	Lancaster	93534	Yes
	Renovator	Comfort Bedding Manufacturing	11680 Wright Rd	Lynwood	90262	Yes
	SWF	Falcon Refuse Transfer Station	3031 E I St	Wilmington	90744	
	Renovator	Gateway Mattress	624 S Vail St	Montebello	90640	Yes
	Non-Profit	Goodwill Industries - Fletcher Square Campus	3150 N San Fernando Rd	Los Angeles	90065	
	SWF	Grand Central Recycling and Transfer (City of Industry)	17445 Railroad St	City of Industry	91748	Yes
	SWF	Grand Central Recycling and Transfer (Pomona Valley)	1371 E Ninth St	Pomona	91766	Yes
	SWF	Lancaster Landfill & Recycling Center	600 E Avenue F	Lancaster	93535	
	Public Agency	City of Palmdale Road Maintenance District Yard	38250 Sierra Hwy	Palmdale	93550	
SWF	Santa Clarita Yard	25772 Springbrook Rd	Santa Clarita	91350		
SWF	South Gate Transfer Station	4489 Ardine St	South Gate	90280		

County	Type	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
Madera	SWF	Fairmead Landfill	21739 Road 19	Chowchilla	93610	
Marin	Non-Profit	Conservation Corps North Bay-Novato	11 Pimentel Ct	Novato	94949	Yes
Mariposa	SWF	Mariposa County Solid Waste Facility	5593 Highway 49	Mariposa	95338	Yes
Mendocino	SWF	C&S Solid Waste Systems Transfer Station	3151 Taylor Dr	Ukiah	95482	Yes
	SWF	Caspar Transfer Station	15000 Prairie Way	Mendocino	95460	Yes
	SWF	Willits Transfer Station	351 Franklin Ave	Willits	95490	Yes
Merced	SWF	Billy Wright Landfill	17173S Billy Wright Rd	Los Banos	93635	
	SWF	Highway 59 Landfill	7040 N State Highway 59	Merced	95348	
	SWF	Highway 59 Transfer Station	3504 North State Highway 59	Merced	95341	
Modoc	CRV	Holdorff's Recycling Center	605 N Court St	Alturas	96101	Yes
Mono	SWF	Mammoth Disposal	59 Commerce Dr	Mammoth Lakes	93546	Yes
Monterey	SWF	Johnson Canyon Landfill	31400 Johnson Canyon Rd	Gonzales	93926	Yes
	SWF	Jolon Road Transfer Station	52654 Jolon Rd	King City	93930	Yes
	SWF	Madison Lane Transfer Station	1120 Madison Ln	Salinas	93907	Yes
	SWF	Monterey Regional Waste Management District	14201 Del Monte Blvd	Marina	93933	Yes
	SWF	Sun Street Transfer Station	139 Sun St	Salinas	93901	Yes
Napa	SWF	Clover Flat Resource Recovery Park	4390 Silverado Trail N	Calistoga	94515	Yes
	SWF	Devlin Road Transfer Facility	889 Devlin Rd	American Canyon	94503	Yes

County	Type	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
Nevada	Local Business	Grass Valley Recycle	875 Idaho Maryland Rd	Grass Valley	95945	Yes
Orange	SWF	CR&R - Stanton Facility	11232 Knott Ave	Stanton	90680	Yes
	SWF	CVT Regional MRF	2775 E Gretta Ln	Anaheim	92806	Yes
	SWF	Midway City Sanitary District	14451 Cedarwood Ave	Westminster	92683	Yes
	SWF	Olinda Landfill	1942 Valencia Ave	Brea	92823	Yes
	SWF	Prima Landfill	32250 Avenida La Pata	San Juan Capistrano	92675	Yes
	SWF	Rainbow Services	17121 Nichols Ln	Huntington Beach	92647	
	SWF	Sunset Transfer Station	16122 Construction Cir W	Irvine	92606	
Placer	SWF	Placer County Eastern Regional Sanitary Landfill	900 Cabin Creek Rd	Truckee	96145	
Plumas	Retailer	Quincy Mountain Mattress, LLC	11 Lindan Ave	Quincy	95971	Yes
	Retailer	Gather Home	138 Willow St	Chester	96020	
Riverside	SWF	Agua Mansa MRF (Robert A Nelson Facility)	1830 Agua Mansa Rd	Riverside	92509	
	SWF	Coachella Valley Transfer Station	87011 Landfill Rd	Coachella	92236	
	Retailer	Dobbs T.V. & Appliance Warehouse	131 N Main St	Blythe	92225	Yes
	SWF	Edom Hill Transfer Station	70-100 Edom Hill Rd	Cathedral City	92234	
	SWF	Lamb Canyon Landfill	16411 Lamb Canyon Rd	Beaumont	92223	
	Renovator	MBC Mattress Company	19270 Envoy Ave	Corona	92881	Yes
	SWF	Moreno Valley Waste Recycling & Transfer Station	17700 Indian St	Moreno Valley	92551	
	SWF	Palo Verde Disposal	14701 S Broadway	Blythe	92225	Yes
	SWF	Perris Recycling and Transfer	1760 Goetz Rd	Perris	92570	Yes

County	Type	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
Sacramento	Retailer	Beck's Furniture	11840 Folsom Blvd	Rancho Cordova	95742	Yes
	SWF	Florin Perkins Public Disposal Site	4201 Florin Perkins Rd	Sacramento	95826	
	Renovator	Imperial Mattress	3440 La Grande Blvd	Sacramento	95823	Yes
	SWF	Kiefer Landfill	12701 Kiefer Blvd	Sloughhouse	95683	Yes
	SWF	North Area Recovery Station	4450 Roseville Rd	North Highlands	95660	Yes
	Renovator	Sacramento Valley Mattress, Inc.	4160 14th Ave	Sacramento	95820	Yes
San Benito	SWF	John Smith Landfill	2650 John Smith Landfill	Hollister	95023	
San Bernardino	SWF	Advance Disposal Co.	17105 Mesa St	Hesperia	92345	Yes
	SWF	Anacapa Drop Off Center	15164 Anacapa Rd	Victorville	92345	
	Public Agency	Daggett Community Services District	33703 Second St	Daggett	92327	Yes
	Public Agency	Helendale Community Services District	26540 Vista Rd	Helendale	92342	Yes
	SWF	Inland Regional Material Recovery Facility	2059 E Steel Rd	Colton	92324	Yes
	SWF	Victor Valley MRF	1700 Abbey Ln	Victorville	92394	
	SWF	West Valley MRF	13373 Napa St	Fontana	92335	Yes

County	Type	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
San Diego	SWF	El Cajon Transfer Station	1001 W Bradley St	El Cajon	92020	
	Local Business	Impact Junk Removal	507 Broadway, Unit C	El Cajon,	92021	Yes
	SWF	Otay Landfill	1700 Maxwell Rd	Chula Vista	91911	Yes
	SWF	Palomar Transfer Station	5960 El Camino Real	Carlsbad	92008	Yes
	Non-Profit	Revitalization Jacumba-Boulevard/ Fire Safe/Backcountry Resource Center	33919 Ribbonwood	Boulevard	91905	Yes
	SWF	Sycamore Landfill	8514 Mast Blvd	Santee	92071	Yes
San Joaquin	Public Agency	City of Manteca	210 E Wetmore Ave	Manteca	95337	Yes
	SWF	Foothill Sanitary Landfill	6484 N Waverly Rd	Linden	95236	
	Non-Profit	Greater Valley Conservation Corps-Stockton Yard	2040 E Fremont St	Stockton	95205	Yes
	Renovator	La Popular Mattress	120 S Aurora St	Stockton	95205	Yes
	SWF	Lovelace Transfer Station	2323 E Lovelace Rd	Manteca	95336	
	SWF	North County Recycling Center Landfill	17720 E Harney Ln	Lodi	95240	
San Luis Obispo	SWF	Tracy Materials Recovery and Solid Waste Transfer Station	30703 S MacArthur Dr	Tracy	95377	Yes
	Local Business	ASAP Movers, Inc.	925 Buckley Rd	San Luis Obispo	93401	Yes
	SWF	Cold Canyon Landfill	2268 Carpenter Canyon Rd	San Louis Obispo	93401	
	Non-Profit	North County Christian Thrift Shop	9330 El Camino Real	Atascadero	93422	Yes
Public Agency	San Miguel Community Services District	1765 Bonita St	San Miguel	93451	Yes	

County	Type	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
San Mateo	SWF	Blue Line Transfer Station	500 E Jaime Ct	South San Francisco	94080	
	SWF	Ox Mountain Landfill	12310 San Mateo Rd	Half Moon Bay	94019	Yes
	SWF	Pescadero Transfer Station	Bean Hollow Rd	Pescadero	94060	Yes
	SWF	Recology of the Coast	1046 Palmetto Ave	Pacifica	94044	
	SWF	Shoreway - South Bay Recycling, LLC	333 Shoreway Rd	San Carlos	94070	Yes
Santa Barbara	SWF	Buellton Recycling Center	97 Commerce Dr	Buellton	93427	
	SWF	Lompoc Sanitary Landfill	700 Avalon Rd	Lompoc	93436	Yes
	SWF	Marborg Recycling Facility	119 N Quarantina St	Santa Barbara	93103	Yes
	SWF	Santa Maria Recycling Center	1850 W Betteravia Rd	Santa Maria	93455	
	SWF	Santa Maria Regional Landfill	2065 E Main St	Santa Maria	93454	
	SWF	South Coast Recycling and Transfer Station	4430 Calle Real	Santa Barbara	93110	
Santa Clara	SWF	ATT - Leo Recycle	215 Leo Ave	San Jose	95112	Yes
	SWF	Bay Area Scavenger & Recycling	11740 Berryessa Rd	San Jose	94587	Yes
	SWF	Bay Counties SMART Station	301 Carl Rd	Sunnyvale	94089	Yes
	Non-Profit	Goodwill of Silicon Valley	1080 N 7th St	Santa Clara	95112	Yes
	SWF	Newby Island Landfill	1601 Dixon Landing Rd	Milpitas	95035	
	SWF	Recology Mountain View	935 Terra Bella Ave	Mountain View	95050	Yes
Santa Cruz	SWF	Ben Lomond Landfill	9351 Newell Creek Rd	Ben Lomond	95076	Yes
	SWF	Buena Vista Landfill	150 Round Tree Ln	Watsonville	95076	Yes
	SWF	City of Watsonville Transfer Station	320 Harvest Dr, Gate 4	Watsonville	95076	
	SWF	Dimeo Lane Landfill	605 Dimeo Ln	Santa Cruz	95060	Yes

County	Type	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
Shasta	Retailer	Comfort Zone	3541 S Market St	Redding	96001	Yes
	SWF	Redding Transfer Station	2225 Abernathy Ln	Redding	96001	Yes
	SWF	West Central Landfill	14095 Clear Creek Rd	Igo	96001	Yes
Sierra	SWF	Alleghany Transfer Station	#1 Alleghany Dump Rd	Alleghany	95910	Yes
	SWF	Loyalton Transfer Station	#1 Garbage Pit Rd	Loyalton	95936	Yes
	SWF	Ramshorn Transfer Station	#1 Ramshorn Rd	Goodyears Bar	95944	Yes
	SWF	Sattley Transfer Station	County Road A-23	Calpine	96124	Yes
	SWF	Sierra City Transfer Station	County Road 528	Sierra City	96125	Yes
Siskiyou	SWF	Black Butte Transfer Station	3710 Springhill Rd	Mt. Shasta	96067	Yes
	SWF	Happy Camp Transfer Station	65600 State Highway 96	Happy Camp	96039	Yes
	SWF	Oberlin Road Transfer Station	2420 Oberlin Rd	Montague	96064	Yes
	SWF	Tulelake Transfer Station	County Road 95001	Tulelake	96134	Yes
Solano	SWF	Recology Vacaville Solano	855 1/2 Davis St	Vacaville	95688	Yes
	SWF	Recology Vallejo American Canyon	2021 Broadway	Vallejo	94589	
	Retailer	Wilkerson Company	1064 Horizon Dr, Ste 1	Fairfield	94533	Yes
Sonoma	Non-Profit	Conservation Corps North Bay - Cotati	365 Blodgett St	Cotati	94931	Yes
	SWF	Guerneville Transfer Station	13450 Pocket Dr	Guerneville	95446	
Stanislaus	SWF	Fink Road Landfill	4000 Fink Rd	Crows Landing	95313	Yes
	SWF	Turlock Transfer Company, Inc.	1100 S Walnut Rd	Turlock	95380	Yes
Sutter	Retailer	Evans Furniture	379 Epley Dr	Yuba City	95991	Yes

County	Type	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
Tehama	SWF	Manton Transfer Station	Purple PI (Near Hazen Rd)	Manton	96059	Yes
	SWF	Paynes Creek Transfer Station	Plum Creek Rd (South of Hooten Ln)	Paynes Creek	96075	Yes
	SWF	Red Bluff Landfill	19995 Plymire Rd	Red Bluff	96080	Yes
Tulare	Public Agency	City of Exeter	350 W Firebaugh	Exeter	93221	Yes
	Public Agency	City of Farmersville	873 S Farmersville Blvd	Farmersville	93223	
	Public Agency	City of Lindsay	476 Mt Vernon	Lindsay	93247	Yes
	Public Agency	City of Visalia	309 - 325 N Cain St	Visalia	93292	
	Public Agency	City of Woodlake	595 S Valencia Blvd	Woodlake	93286	Yes
	Non-Profit	CSET - Legacy Processing Facility	10443 W Legacy	Visalia	93291	Yes
	SWF	Pena's Disposal	12094 Avenue 408	Cutler	93615	Yes
	Public Agency	Richgrove Community Services District	Richgrove Community Services District - Waste Water Treatment Plant 20986 Grove Dr	Richgrove	93261	Yes
	SWF	Visalia Landfill	8614 Avenue 328	Visalia	93291	Yes
	Non-Profit	Visalia Rescue Mission	500 E Race Ave	Visalia	93292	Yes
Tuolumne	SWF	Big Oak Flat Transfer Station	10700 Merrell Rd	Groveland	95321	Yes
	Non-Profit	Greater Valley Conservation Corps-Sonora	14993 Camage Ave	Sonora	95370	Yes

County	Type	Site	Address	City	Zip	Commercial Volume No-Cost Drop-Off?
Ventura	SWF	Agromin - California Wood Recycling	2801 Madera Rd	Simi Valley	93065	
	SWF	Del Norte Regional Recycling and Transfer Station	111 S Del Norte Blvd	Oxnard	93030	
	SWF	Gold Coast Recycling	5275 Colt St	Ventura	93003	
	Local Business	Pacific Manufacturing and Distribution	805 Ventura Blvd	Oxnard	93036	Yes
	Local Business	United Property Services, Inc.	1211 Flynn Rd, Ste 106	Camarillo,	93012	Yes
Yolo	SWF	Esparto Transfer Station	27075 County Rd 19A	Esparto	95627	
	SWF	Recology Davis	2727 2nd St	Davis	95618	
	SWF	Yolo County Central Landfill	44090 County Rd 28H	Woodland	95776	Yes
Yuba	SWF	Recology Yuba-Sutter	3001 N Levee Rd	Marysville	95901	

Commercial Sites

Site	Type	City	Zip
Billy Wright Landfill	SWF	Los Banos	93635
Highway 59 Landfill	SWF	Merced	95348
Humboldt Moving and Storage Co., Inc. - Eureka yard	Local Business	Eureka	95501
Interline - Corona	Retailer	Corona	92881
Mendocino Solid Waste Management Authority	SWF	Ukiah	95482
Sonora Mattress Outlet	Retailer	Sonora	95370
Spirit Logistics	Retailer	Hayward	94545
Frank R. Bowerman	SWF	Irvine	92602

Bulky Item Collection

County	Site	Service Area
Alameda	Alameda County Industries - ACI	Cities of Alameda, Castro Valley Sanitary District, San Leandro & San Ramon
	City of Berkeley Transfer Station	City of Berkeley
	Fremont Recycling & Transfer Station - BLT Enterprises of Fremont	Cities of Fremont, Newark & Union City
	Pleasanton Garbage Company - Recycling Resource Recovery Systems LLC	Cities of Dublin & Pleasanton
Amador	Pine Grove Transfer Station	Cities of Pine Grove & Pioneer- Census Designated Place
	WARF-Buena Vista Transfer Station	Cities of Amador, Jackson, Plymouth & Sutter Creek
Butte	Neal Road Recycling and Waste Facility - Butte County	Cities of Chico, Unincorporated Butte County (northeast portion) & Unincorporated Butte County (northwest portion)
	Recology Butte-Colusa - Oroville Transfer Station	Cities of Chico & Unincorporated Butte County (southern portion)
Del Norte	Recology Del Norte	Cities of Crescent City & Unincorporated Del Norte County

County	Site	Service Area
El Dorado	El Dorado Disposal - Waste Connections of California, Inc.	Cities of Cameron Park Community Services District, El Dorado Hills Community Services District, Placerville & Unincorporated El Dorado County (western portion)
	South Tahoe Refuse Transfer Station - South Tahoe Refuse Co.	Cities of Unincorporated El Dorado County (eastern portion)
Fresno	City of Sanger Corporation Yard	City of Sanger
	South Elm Street Recycling Transfer - Mid Valley Disposal	Cities of Fresno & Unincorporated Fresno
Humboldt	Humboldt Waste Management Authority (HWMA)	Cities of Arcata, Eureka & Unincorporated Community of Fieldbrook
Imperial	Republic Services - Imperial Landfill	Cities of Brawley, Calexico & Imperial
Kern	Waste Management-California City Transfer Station	City of California City
Lake	Eastlake Landfill - County of Lake	Cities of Clearlake, Lakeport & Unincorporated Lake County
Lassen	Bass Hill Landfill - LRSWMA	Cities of Susanville, Unincorporated Lassen County (southern portion)
Los Angeles	Athens Services - City of Industry MRF and Transfer	Cities of Azusa, Bell Gardens, Covina, Monrovia, Monterey Park & Norwalk
	City of Claremont - Public Works Yard	City of Claremont
	City of Culver City - Transfer Station	City of Culver City
	City of Glendale - Glendale Public Works Yard	City of Glendale
	City of LA - East Valley District Yard	City of Los Angeles
	City of Long Beach - City of Long Beach Public Works Yard	City of Long Beach
	Grand Central Recycling and Transfer (Pomona Valley)	City of El Monte
	Waste Management-Baldwin Park Yard	City of San Gabriel Valley
	Waste Management-Santa Clarita Yard	City of Santa Clarita
	Waste Resources and Recovery Transfer Station	Cities of Carson, Gardena, Hawaiian Gardens & Lynnwood
Madera	City of Madera - Public Works	City of Madera

County	Site	Service Area
Merced	Highway 59 Transfer - City of Merced	City of Merced
Monterey	Johnson Canyon Landfill	Cities of Gonzales, Greenfield & Soledad
	Jolon Road Transfer Station	Cities of Kings & Unincorporated Monterey County
	Madison Lane Transfer Station	City of Salinas
	Monterey Regional Waste Management District	Cities of Carmel-by-the-Sea, Del Rey Oaks, Marina, Pacific Grove, Pebble Beach Community Services District, Prundale, Salinas, Sand City, Seaside & Unincorporated Monterey County (Western Portion)
Orange	CR&R - Stanton Facility	Cities of Costa Mesa, Dana Point, La Habra, Laguna Hills, Laguna Niguel, Lake Forest, Newport Beach, Orange, San Clemente, San Juan Capistrano, Stanton & Tustin
	Midway City Sanitary District	City of Westminster
	Rainbow Services	Cities of Fountain Valley & Huntington Beach
	Republic Services - CVT Regional MRF	Cities of Anaheim, Brea, Chino Hills, Fullerton, Garden Grove, La Habra Heights, Placentia, Villa Park & Yorba Linda
	Ware Disposal Fullerton Yard	Cities of Charter Oak, Covina, Orange & Whittier
	Waste Management-Sunset Transfer Station	Cities of Irvine, Laguna Beach, Laguna Woods & Mission Viejo
Placer	Placer County Eastern Regional Sanitary Landfill, Inc.	City of Truckee
Riverside	Burrtec - Coachella Valley Transfer Station	Cities of Coachella, Indio, La Quinta, Mecca & Thermal
	Burrtec-Agua Mansa MRF (Robert A Nelson Facility)	Cities of Jarupa Valley & Rialto
	Edom Hill Transfer Station- Burrtec Recovery and Transfer LLC	Cities of Cathedral, Indian Wells, Palm Desert & Rancho Mirage
	Palo Verde Disposal (CR&R Operated)	Cities of Blythe & Unincorporated
	Waste Management-Moreno Valley Waste Recycling & Transfer Station	Cities of Beaumont, Menifee, Moreno Valley, Murrieta, Riverside & Wildomar

County	Site	Service Area
Sacramento	City of Folsom - Corporation Yard	City of Folsom
	Kiefer Landfill	Unincorporated Sacramento County
	North Area Recovery Station (NARS)	Unincorporated Sacramento County
San Bernardino	Advance Disposal Co. - Best Way Disposal Co., Inc.	City of Hesperia
	Burrtec - West Valley MRF	City of Fontana
	Burrtec-Anacapa Drop Off Center	City of Victorville
	Burrtec-Barstow Yard	Cities of Barstow & Unincorporated San Bernardino County
	City of Redlands - Public Works Yard	City of Redlands
	CR&R - Inland Regional Material Recovery Facility Colton Disposal	Cities of Colton & Loma Linda
	Daggett CSD	Cities of Barstow, Daggett, Newberry Springs & Yermo
San Diego	Helendale Community Services Districts	City of Helendale
	Republic Services - Palomar Transfer Station	Cities of Carlsbad & Oceanside
San Joaquin	City of Manteca	City of Manteca
	Tracy Materials Recovery and Solid Waste Transfer	Cities of Mountain House, San Joaquin County Area F & Tracy
San Mateo	Recology San Bruno	City of San Bruno
	Republic Services - Daly City	City of Daly City
Santa Barbara	City of Lompoc-Lompoc Sanitary Landfill	City of Lompoc
	Marborg-Marborg Recycling Facility	Cities of Santa Barbara & Unincorporated Santa Barbara County
Santa Cruz	Ben Lomond Landfill	Cities of Capitola, Scotts Valley & Unincorporated Santa Cruz County
	Buena Vista Landfill	Cities of Capitola, Scotts Valley & Unincorporated Santa Cruz County
Solano	Recology Vacaville Solano	Cities of Unincorporated Solano County (northern portion) & Vacaville
	Recology Vallejo-American Canyon	Cities of American Canyon & Vallejo

County	Site	Service Area
Sonoma	Recology Sonoma Marin - Petaluma yard	Cities of Bolinas Community Public Utility District, Novato, Stinson Beach County Water District & Unincorporated Marin County (western portion)
	Recology Sonoma Marin - Santa Rosa Yard	Cities of Cloverdale, Cotati, Healdsburg, Petaluma, Rohnert Park, Santa Rosa & Unincorporated Sonoma County
	Sonoma County Resource Recovery (SCRR) Hauling Yard	City of Windsor
Stanislaus	Turlock Transfer Company, Inc.	Cities of Turlock & Unincorporated Stanislaus County Area 3 & 4
Tehama	Tehama County / Red Bluff Landfill - Waste Connections of California, Inc.	Cities of Corning, Red Bluff, Tehama & Unincorporated Tehama County
Ventura	EJ Harrison - Gold Coast Recycling	Unincorporated Ventura County
Yolo	Yolo County Central Landfill	Cities of West Sacramento & Winters
Yuba	Recology Yuba-Sutter	Cities of Live Oak, Marysville, unincorporated Sutter County, unincorporated Yuba County, Wheatland & Yuba City

Recycling Facilities

Alameda

Site	Address	City	Zip	Public Collection Site?	Commercial Collection Site?	Offered Consumer Incentive Payment?
DR3	7041 Las Positas Rd, Ste F	Livermore	94550	No	Yes	No
Green Mattress Recycling	7150 Patterson Pass Rd, Ste G	Livermore	94550	Yes	Yes	Yes

Fresno

Site	Address	City	Zip	Public Collection Site?	Commercial Collection Site?	Offered Consumer Incentive Payment?	Terminated
Xtraction Inc.	3688 E Central Ave	Fresno	93725	Yes	Yes	Yes	
Xtraction Inc.	2360 S Orange Ave	Fresno	93725	Yes	Yes	Yes	10/21/2021

Los Angeles

Site	Address	City	Zip	Public Collection Site?	Commercial Collection Site?	Offered Consumer Incentive Payment?
Cristal Materials, Inc.	510 W Carob St	Compton	90220	Yes	Yes	Yes
Cristal Materials, Inc.	6825 McKinley St	Los Angeles	90001	Yes	Yes	Yes

San Bernardino

Site	Address	City	Zip	Public Collection Site?	Commercial Collection Site?	Offered Consumer Incentive Payment?
Mat Services, LLC	1020 S Mildred Ave, Bldg D	Ontario	91761	Yes	Yes	Yes

San Joaquin

Site	Address	City	Zip	Public Collection Site?	Commercial Collection Site?	Offered Consumer Incentive Payment?
DR3	3837 Producers Dr, Ste 500	Stockton	95206	Yes	Yes	Yes

Santa Barbara

Site	Address	City	Zip	Public Collection Site?	Commercial Collection Site?	Offered Consumer Incentive Payment?
Cleaner Earth Company	504 S Western Ave	Santa Maria	93458	Yes	Yes	Yes

Yolo

Site	Address	City	Zip	Public Collection Site?	Commercial Collection Site?	Offered Consumer Incentive Payment?
DR3	1233 Commerce Ave, Stes C and D	Woodland	95776	Yes	Yes	Yes

Collection Events

County	City	Date	Event	Address	Zip
Alameda	Union City	10/17/2021	Union City Collection Event	1100 Decoto Rd	94587
	Oakland	8/15/2021	Oakland Coliseum Collection Event	7000 Coliseum Way	94621
	Oakland	12/18/2021	City of Oakland Block Party Collection Event	7101 Edgewater Dr	94621
	Oakland	11/20/2021	City of Oakland Block Party Collection Event	7101 Edgewater Dr	94621
	Oakland	10/30/2021	City of Oakland Block Party Collection Event	7101 Edgewater Dr	94621
	Oakland	9/25/2021	City of Oakland Block Party Collection Event	7101 Edgewater Dr	94621
	Oakland	8/28/2021	City of Oakland Block Party Collection Event	7101 Edgewater Dr	94621
	Oakland	7/31/2021	City of Oakland Block Party Collection Event	7101 Edgewater Dr	94621
	Oakland	6/26/2021	City of Oakland Block Party Collection Event	7101 Edgewater Dr	94621
	Oakland	5/22/2021	City of Oakland Block Party Collection Event	7101 Edgewater Dr	94621
Alpine	Markleeville	5/7/2021	Washoe Tribal Members Clean Up Event	96D Washo Blvd	96120
	Markleeville	5/15/2021	Markleeville Collection Event	50 Diamond Valley Rd	96120
Amador	Jackson	6/12/2021	Amador County Spring Recycling Day	12200 Airport Rd	95642
	Jackson	11/6/2021	Amador County Tire, E-Waste and Mattress Collection Event	12200 Airport Rd	95642
Contra Costa	Pinole	6/12/2021	Pinole Mattress Only Collection Event	3079 Pinole Valley Rd	94564
	Richmond	8/28/2021	Hilltop Church of Christ One day HHW & Mattress Drop Off Event	3301 Morningside Dr	94803
	Hercules	6/26/2021	City of Hercules Collection Event	1000 Sycamore Ave	94547
	Richmond	9/18/2021	Galileo Club One-Day HHW/Mattress Drop Off Event	371 S 23rd St	94804
	Brentwood	9/25/2021	City of Brentwood Collection Event	2301 Elkins Way	94513
	Brentwood	9/18/2021	City of Brentwood Collection Event	2301 Elkins Way	94513
	Brentwood	9/11/2021	City of Brentwood Collection Event	2301 Elkins Way	94513
	Brentwood	5/22/2021	City of Brentwood Collection Event	2301 Elkins Way	94513
	Brentwood	5/15/2021	City of Brentwood Collection Event	2301 Elkins Way	94513
	Brentwood	5/8/2021	City of Brentwood Collection Event	2301 Elkins Way	94513

County	City	Date	Event	Address	Zip
Del Norte	Klamath	9/30/2021	Yurok Tribal Collection Event	190 Klamath Blvd	95548
	Klamath	9/29/2021	Yurok Tribal Collection Event	190 Klamath Blvd	95548
	Smith River	11/6/2021	Tolowa Dee-ni' Nation Collection Event	12350 Highway 101	95567
El Dorado	South Lake Tahoe	9/18/2021	Clean Tahoe Program's Community Cleanup Day	2140 Ruth Ave	96150
	South Lake Tahoe	6/12/2021	Clean Tahoe Program's Community Cleanup Day	2140 Ruth Ave	96150
Fresno	Mendota	11/17/2021	City of Mendota Fall Community Clean Up	912 Marie St	93640
	Fresno	2/27/2021	Fresno YES! Clean Up Event at Hidalgo Elementary	3550 E Thomas Ave	93702
	Riverdale	2/20/2021	Lanare Community Clean Up	20620 S Grantland Ave	93656
	Mendota	8/18/2021	City of Mendota Community Clean Up Event	912 Marie St	93640
	Coalinga	5/8/2021	City of Coalinga Spring Community Clean Up Event	1255 W Elm St	93210
	Coalinga	11/13/2021	City of Coalinga Fall Clean Up Event	1255 W Elm St	93210
	Kingsburg	4/22/2021	City of Kingsburg - Mid Valley Clean Up Event	1535 Avenue 392	93631
	Kingsburg	4/29/2021	City of Kingsburg - Mid Valley Clean Up Event	1535 Avenue 392	93631
	Kingsburg	10/7/2021	Mid Valley Kingsburg Clean Up Event	1535 Avenue 392	93631
	Reedley	10/30/2021	Mid Valley City of Reedley Clean Up Event	20349 E Dinuba Ave	93654
	Firebaugh	4/26/2021	City of Firebaugh - Community Clean Up	8000 Helm Canal Rd	93622
	Firebaugh	11/1/2021	City of Firebaugh Fall Community Clean Up	8000 Helm Canal Rd	93622
	Reedley	4/24/2021	City of Reedley - Annual Community Clean Up	20399 E Dinuba	93654
	Sanger	4/23/2021	City of Sanger Clean Up Event	330 North Ave	93657
	Sanger	10/30/2021	City of Sanger Community Clean Up Event	330 North Ave	93657
Mendota	4/14/2021	City of Mendota Community Clean Up	912 Marie St	93640	
Laton	10/16/2021	Laton Clean Up Event	20834 Del Rio St	93242	

County	City	Date	Event	Address	Zip
Imperial	Calipatria	9/18/2021	City of Calipatria Clean Up	125 N Park Ave	92233
Kern	Bakersfield	10/23/2021	Kern Medical Center Clean Up	1700 Mt Vernon Ave	93306
	Bakersfield	10/23/2021	Kern County Fairgrounds Clean Up	1142 S P St	93307
	Bakersfield	1/9/2021	Kern County Fairgrounds Clean Up	1142 S P St	93307
	Bakersfield	1/9/2021	Kern Medical Center Clean Up	1700 Mt Vernon Ave	93306
	Bakersfield	10/23/2021	Meadows Field International Airport Clean Up	1401 Skyway Dr	93308
Kings	Kettleman City	11/15/2021	Kettleman City Community Services District Fall Clean Up Event	110 General Petroleum Ave	93239
	Armona	3/27/2021	Armona - Kings County Spring Clean Up	10956 14th Ave	93202
	Armona	10/16/2021	Armona Community Services District Fall Clean Up Event	10956 14th Ave	93202
Lake	Clearlake	11/6/2021	Clearlake Collection Event	14050 Olympic Dr	95422
	Lakeport	4/24/2021	Big Valley Rancheria Event	1002 Osprey Ct	95453
	Lakeport	4/23/2021	Big Valley Rancheria Event	1002 Osprey Ct	95453

County	City	Date	Event	Address	Zip
Los Angeles	Lancaster	11/20/2021	One Day Collection Event: Los Angeles County Dept of Public Works Road Yard #555	17341 E Avenue J	93535
	Lancaster	10/16/2021	One Day Collection Event: Los Angeles County Dept of Public Works Road Yard #555	17341 E Avenue J	93535
	Quartz Hill	12/4/2021	One Day Collection Event - Los Angeles DPW Road Yard #551	4859 W Avenue L-12	93536
	Lake Hughes	12/11/2021	One Day Collection Event: Lakes Community Center	17520 Elizabeth Lake Rd	93532
	Littlerock	10/30/2021	One Day Collection Event - Los Angeles County Road Yard #558	8505 East Ave	93543
	Palmdale	12/11/2021	One Day Collection Event: Los Angeles County Dept of Public Works Road Yard #557	38126 Sierra Hwy	93550
	Palmdale	11/13/2021	One Day Collection Event: Los Angeles County Dept of Public Works Road Yard #557	38126 Sierra Hwy	93550
	Palmdale	10/9/2021	One Day Collection Event: Los Angeles County Dept of Public Works Road Yard #557	38126 Sierra Hwy	93550
	Santa Monica	12/11/2021	One Day Collection Event - City of Santa Monica	2500 Michigan Ave	90404
	Lancaster	9/18/2021	One Day Collection Event: Los Angeles County Dept of Public Works Road Yard #555	17341 E Avenue J	93535
	Palmdale	9/11/2021	One Day Collection Event: Los Angeles County Dept of Public Works Road Yard #557	38126 Sierra Hwy	93550
	Lake Hughes	8/21/2021	One Day Collection Event: Lakes Community Center	17520 Elizabeth Lake Rd	93532
	Palmdale	8/14/2021	One Day Collection Event: Los Angeles County Dept of Public Works: Road Yard #557	38126 Sierra Hwy	93550
	Lancaster	7/31/2021	One Day Collection Event: Los Angeles County DPW Road Yard #555	17341 E Avenue J	93535

County	City	Date	Event	Address	Zip
Madera	Madera	5/15/2021	Madera Mobile Clean Up at Liberty High School	12220 Road 36	93636
	O'Neals	2/6/2021	Madera County Clean Up Event at Minarets High School	45077 Road 200	93645
	Chowchilla	4/17/2021	Chowchilla Clean Up Event	360 N St	93610
Marin	Fairfax	10/23/2021	Town of Fairfax Collection Event	2040 Sir Francis Drake Blvd	94930
	San Rafael	8/28/2021	City of San Rafael Collection Event - Bret Harte/ Gerstle Park	58 Woodland Ave	94901
	San Rafael	6/26/2021	City of San Rafael Collection Event - Bret Harte/ Gerstle Park	58 Woodland Ave	94901
	San Rafael	5/1/2021	City of San Rafael Collection Event - Bret Harte/ Gerstle Park	58 Woodland Ave	94901
	San Rafael	7/31/2021	City of San Rafael Collection Event - Conservation Corps North Bay	50 Canal St	94901
	San Rafael	5/29/2021	City of San Rafael Collection Event - Conservation Corps North Bay	50 Canal St	94901
	San Rafael	3/27/2021	City of San Rafael Collection Event - Conservation Corps North Bay	50 Canal St	94901

County	City	Date	Event	Address	Zip
Merced	Atwater	10/23/2021	McSwain Community Clean Up	1474 Norfolk Ave	95301
	Delhi	2/27/2021	Delhi - Merced County Community Clean Up Event	9888 Fourth St	95315
	Dos Palos	10/2/2021	Dos Palos Y Community Clean Up	16575 Highway 33	93620
	Snelling	3/13/2021	Henderson Park Community Clean Up	2641 Merced Falls Rd	95369
	Los Banos	3/6/2021	Los Banos Fairgrounds Clean Up	403 F St	93635
	Los Banos	9/18/2021	City of Los Banos Mid Valley Clean Up Event	403 F St	93635
	El Nido	1/23/2021	El Nido Community Clean Up Event	10546 S Highway 59	95317
	Stevinson	1/30/2021	Stevinson Community Clean Up Event	1440 Lander Ave	95374
	Gustine	4/24/2021	City of Gustine Collection Event	750 East Ave	95322
	Dos Palos	4/10/2021	Dos Palos Collection Event	1937 Blossom St	93620
	Dos Palos	10/2/2021	City of Dos Palos Collection Event	1937 Blossom St	93620
	Livingston	4/17/2021	Livingston Collection Event	2238 Walnut Ave	95334
	Atwater	10/16/2021	City of Atwater Community Clean Up Event	3500 Apron Ave	95301
	Atwater	3/20/2021	City of Atwater Community Clean Up Event	3500 Apron Ave	95301
	Plananda	11/6/2021	Planada Community Clean Up	9387 Broadway Ave	95365
	Santa Nella	3/6/2021	Merced County Clean Up - Santa Nella	West St Comet Rd & Venus Cir	95322
	Hilmar	3/27/2021	Hilmar Clean Up	20079 Falke St	95324
	Merced	4/24/2021	Franklin/ Beachwood Clean Up Event	1929 Business Park Way	93548
	Winston	3/20/2021	City of Winton Collection Event	6825 Santa Fe Dr	95388
	South Dos Palos	4/3/2021	South Dos Palos Clean Up Event	21961 Reynolds Ave	93620
Le Grand	4/10/2021	Le Grand Community Clean Up	3875 Santa Fe Ave	95333	
Placer	Lincoln	10/16/2021	Western Placer Waste Management Authority Collection Event	3195 Athens Ave	95648
	Lincoln	5/1/2021	Western Placer Waste Management Authority Collection Event	3195 Athens Ave	95648
	Rocklin	4/24/2021	Rocklin Clean Up Day	1801 Whitney Ranch Pkwy	95765

County	City	Date	Event	Address	Zip
San Bernardino	Victorville	4/17/2021	Victorville Community Clean Up	1343 Civic Dr	92392
	Victorville	7/24/2021	City of Victorville Free Dump Day Site	13853 Seneca Rd	92392
	Barstow	10/16/2021	Free Dump Day & Shred Fest	900 S Avenue H	92311
	Redlands	7/31/2021	City of Redlands Community Clean Up	2151 Nevada St	92373
	Twentynine Palms	5/1/2021	City of Twentynine Palms Clean Up	74325 Joe Davis Dr	92277
	Victorville	11/13/2021	City of Victorville Free Dump Day	16925 Forest Ave	92392
San Diego	Jacumba Hot Springs	10/16/2021	Jacumba Hot Springs Community Park Clean Up	44605 Olde Highway 80	91934
	Boulevard	8/21/2021	Backcountry Resource Center Clean Up	39919 Ribbonwood Rd	91905
	San Diego	6/26/2021	District 4 Clean Up Event	6905 Skyline Dr	92114
	San Diego	10/23/2021	Southeastern Area Community Clean Up	1035 S 45th St	92113
San Joaquin	Escalon	10/3/2021	City of Escalon Collection Event	1055 Escalon Ave	95320
	Stockton	9/18/2021	City of Stockton - Bear Creek Recycling Event	10555 Thornton Rd	95209
	Stockton	5/15/2021	City of Stockton Collection Event	404 W Fremont St	95202
	Stockton	7/17/2021	City of Stockton Clean Up Event	4994 Claremont Ave	95207
	Stockton	6/19/2021	City of Stockton Clean Up Event	3900 West Ln	95204
	Stockton	4/17/2021	City of Stockton Collection Event	4606 McCuen Ave	95206
	Stockton	8/21/2021	City of Stockton Collection Event	9550 Ronald E McNair Way	95210
San Mateo	Daly City	10/23/2021	Daly City Recycling Event	333 90th St	94015
	Daly City	5/1/2021	Daly City Earth Day Recycling Event	333 90th St	94015
Santa Clara	Gilroy	6/5/2021	City of Gilroy - San Ysidro Park Collection Event	7700 Murray Ave	95020
	San Jose	5/15/2021	Zero Waste SJCC Collection Event	1534 Berger Dr	95112
	Gilroy	4/3/2021	Gilroy Civic Center Collection Event	7351 Rosanna St	95020
Siskiyou	Etna	4/22/2021	Etna Clean Up Day	514 N Highway 3	96027
	Fort Jones	3/27/2021	Fort Jones Clean Up Day	11223 S Highway 3	96032

County	City	Date	Event	Address	Zip
Solano	Vallejo	8/14/2021	City of Vallejo Summer Collection Event	100 Solano Ave	94590
Sonoma	Sebastapol	3/12/2021	Sebastapol Collection Event	3750 Graven St in Hwy North	95472
	Santa Rosa	7/24/2021	Santa Rosa Fairgrounds Collection Event	1350 Bennett Valley Rd	95404
	Cloverdale	3/7/2021	Cloverdale Collection Event	501 Asti Rd	95425
	Monte Rio	4/24/2021	Monte Rio Collection Event	20488 CA-116	95462
	Healdsburg	5/15/2021	Healdsburg Collection Event	1557 Healdsburg Ave	95448
	Sonoma	4/10/2021	Sonoma Community Center Collection Event	276 E Napa St	95476
	Sebastapol	3/13/2021	Sebastapol Collection Event	3750 Graven St in Hwy North	95472
	Cloverdale	2/20/2021	Cloverdale Collection Event	1 Citrus Fair Dr	95425
	Sonoma	11/20/2021	Sonoma Community Center Collection Event	276 E Napa St	95476
	Cloverdale	10/9/2021	Cloverdale Collection Event	501 Asti Rd	95425
	Santa Rosa	8/14/2021	Santa Rosa Collection Event	6633 Oakmont Dr	95403
	Petaluma	7/10/2021	Petaluma Collection Event	320 N McDowell Blvd	94954
	Sonoma	4/10/2021	Sonoma Community Center Collection Event	276 E Napa St	95476
Sutter	Sutter	4/10/2021	Sutter Cleanup Day	2665 Acacia Ave	95982
	Live Oak	5/15/2021	Live Oak Cleanup Day	9633 N St	95953
Trinity	Hayfork	10/23/2021	Hayfork Collection Event	372 Hayfork Dump Rd	96041

County	City	Date	Event	Address	Zip
Tulare	Visalia	8/21/2021	City of Visalia Dump on Us	335 Cain St	93291
	Visalia	10/16/2021	City of Visalia Dump on Us	335 Cain St	93291
	Visalia	12/11/2021	City of Visalia Dump on Us	335 Cain St	93291
	Lindsay	10/2/2021	City of Lindsay Fall Clean Up Event	101 N Olive Ave	93247
	Farmersville	10/7/2021	City of Farmersville Fall Clean Up Event	800 S Farmersville Blvd	93223
	Visalia	9/25/2021	Tulare County YES! Event	2000 N Lovers Ln	93292
	Woodlake	4/15/2021	City of Woodlake and Mid Valley Clean Up Event	595 S Valencia Blvd	93286
	Woodlake	10/21/2021	City of Woodlake and Mid Valley CleanUp Event	595 S Valencia Blvd	93286
	Lindsay	4/22/2021	City of Lindsay Spring Clean Up Event	476 N Mt Vernon	93247
	Visalia	5/15/2021	City of Visalia Dump on Us	335 Cain St	93291
	Porterville	10/16/2021	City of Porterville Fall Clean Up	555 N Prospect Ct	93257
Tuolumne	Sonora	3/6/2021	Tuolumne County Tire Amnesty and Mattress Event	14993 Camage Ave	95370
	Sonora	12/4/2021	Tuolumne County Tire Amnesty and Mattress Event	14993 Camage Ave	95370
Yuba	Olivehurst	8/28/2021	Olivehurst Community Clean Up Day	1364 Sky Harbor Dr	95961

Appendix C: Program Operations Materials

CALIFORNIA MATTRESS RECYCLING STANDARDS

The Mattress Recycling Standards (Standards) define the minimum requirements to be an approved Recycler for the Mattress Recycling Council (MRC). Under these Standards, mattresses must be managed and processed in a manner that adequately safeguards the environment, industry employees and consumers. The Standard also includes data tracking and reporting requirements.

The MRC reserves the right at its discretion to review and revise these Standards.

For purposes of these Standards, the term “mattress” should be interpreted to include both mattresses and foundations (or box-springs).

Background

The MRC is a non-profit organization formed by the International Sleep Products Association (ISPA) to develop and implement mattress recycling programs in states with laws requiring recycling of discarded mattresses.

Recyclers must comply with these Standards, contract terms and conditions and all legislative and regulatory requirements. Recyclers must have transparent operations, clear and documented recycling procedures and accurate tracking of all mattresses and components (including non-recyclable waste). All Recyclers will be audited under these Standards.

Disclaimer

The MRC does not intend for these Standards to constitute or provide legal guidance of any kind. The Recycler must be aware of and abide by all local, state, or federal laws and regulations applicable to the management of post-consumer mattresses or the business operation of the Recycler. In the event that these Standards are inconsistent with any such laws or regulations, the laws or regulations take precedence, and the Recycler must inform the MRC of such inconsistency.

1. General Requirements

Each Recycler shall:

- 1.3. Possess a current and valid business license and meet all applicable local, state and federal requirements for providing the type of recycling services required by the MRC.
- 1.4. Possess valid state approved permits, plans, and approvals, as applicable.

- 1.5. Comply, and be in good-standing, with all applicable federal, state, and local regulations including but not limited to:
 - Department of Transportation (DOT) if providing any transportation services
 - Occupational Safety and Health Administration (OSHA) and applicable local and state health and safety regulations
 - Local and state fire department regulations, fire and building codes and other applicable building and occupancy safety requirements
- 1.6. Possess Commercial General Liability Insurance, including coverage for bodily injury, property damage, complete operations and contractual liability with combined single limits of not less than \$1 million per occurrence and \$2 million aggregate. Recycler's policy must be endorsed to name MRC, its directors, officers, employees, agents, assigns, as Additional Insureds. Recycler must carry its own Business Auto and Workers Compensation policies. Recycler shall require all third parties that it uses to provide any services under its contract with MRC to comply with the same insurance requirements specified in these Standards.
- 1.7. List the MRC as an additional insured party.
- 1.8. Possess and maintain in good standing workers compensation and unemployment insurance coverage through a state program or through private insurance policy or sufficient self-insurance coverage.
- 1.9. Maintain all records for a minimum of 4 years, including but not limited to shipping documents (both for goods received and shipped), processing, material disposal and sales records.
- 1.10. Develop and keep current a written plan that assures:
 - 1.8.1. proper closure of the Recycler's facility or site in the event of sale, closure, abandonment, bankruptcy, any form of dissolution of the Recycler, or for any other reason;
 - 1.8.2. against abandonment of any mattresses, mattress materials, or other products or materials processed by the Recycler in the event of closure; and
 - 1.8.3. proper remediation of any contamination to the Recycler's facility or site in accordance with all applicable local, state and federal laws and regulations.

As part of that plan, the Recycler must obtain a bond or other financial instrument sufficient to pay for the closure activities described in the plan in the event that the Recycler itself is financially unable to perform all or some of such activities. The Recycler shall make such plan and bond or other financial instrument available for inspection by the MRC upon request.

- 1.11. Maintain a process to provide written notice of closure to the MRC with a minimum of 90-days advance notice.

- 1.12. Maintain a process to provide written notice to the MRC of any incidents that required the assistance of first responders within 24 hours of the occurrence. Provide written notice of any corresponding regulatory orders, fines or other governmental or administrative actions taken within 48 hours of receiving such orders or fines.
- 1.13. Maintain a documented process to record and track accidents, injuries or violations and any corresponding corrective and/or preventive actions taken.
- 1.14. Maintain a documented process to identify and communicate physical, mechanical, biological or pathogenic hazards and severity of such hazard to employees, and any corresponding corrective and/or preventive actions taken.
- 1.15. Maintain a documented process to identify and communicate potential fire hazards and severity of such hazards to employees, and any corresponding corrective and/or preventive actions taken.

2. Material Processing

Each Recycler shall implement and maintain a documented plan for deconstructing mattresses, which shall at a minimum require the Recycler to:

- 2.1. Fully disassemble the mattresses.
- 2.2. Recycle at least 75% by weight of the mattresses it processes by selling such material in appropriate markets for use in making new materials or products.
- 2.3. Minimize the quantity of material disposed of through landfills, incineration, or other non-recycling avenues.
- 2.4. Maintain a written policy describing how each mattress type and material (including pocket coils) will be processed.
- 2.5. Process all mattresses within 30 days of receipt at facility.
- 2.6. List criteria applied in determining when a given mattress cannot be processed.

3. Material Tracking

Each Recycler shall implement and maintain a documented plan to track and control mattresses entering their processing facilities and the flow of recyclable and non-recyclable materials generated through mattress deconstruction. The plan shall at minimum require the following:

- 3.1. Weigh all in-bound mattresses.
- 3.2. Maintain in-house or use third party annually calibrated and certified scale to weigh all in-bound and outbound materials on-site or document all out-bound shipments using third party calibrated and certified scales.
- 3.3. Maintain daily records of all receipts of used mattresses, mattress processing, sales or other dispositions of recycled or non-recyclable materials, and inventories.

- 3.4. Provide the MRC records for all parties providing discarded mattresses to Recycler in exchange for a collector incentive, including quantities received from and incentives paid to each party, and link such information to the inventory records required in 3.3.
- 3.5. Provide the MRC a list of all purchasers of recycled materials, and notify the MRC of any changes to that list at least 10 business days in advance (the MRC will treat this information as confidential). Recycler must obtain written approval from MRC for new facilities.
- 3.6. Train employees on how to prepare and maintain all necessary records and other documentation related to the receipt, processing, inventory and disposition of mattress and mattress materials.
- 3.7. Provide certificates of recycling for all material received and processed.

4. Downstream Due Diligence

Each Recycler shall have processes in place to identify, audit and approve all purchasers of recycled materials. The processes shall at a minimum require:

- 4.1. Annual desk audits to verify each purchaser's compliance with all applicable local, state and federal environmental and other requirements, and review of each purchaser's operating permits, environmental compliance permits, business licenses, insurance and certifications.

5. Bed Bug Management

Each Recycler shall implement and maintain a documented plan to identify and mitigate bed bug infestation in the facility and among employees. Components of the plan shall, at minimum, address the following provisions:

- 5.1. Document that all employees attended bed-bug identification and mitigation training.
- 5.2. Post bed bug identification posters in prominent work place location to encourage proactive identification and isolation of contaminated mattresses.
- 5.3. Clearly identify how infested mattresses will be isolated and either decontaminated or disposed.
- 5.4. Track the number and if possible, source of contaminated units.



 **Mattress Recycling Council®**

**BYE BYE MATTRESS
CALIFORNIA
COLLECTION GUIDELINES
PUBLISHED NOVEMBER 2020**

 **bye bye mattress®**
A Program of the Mattress Recycling Council®

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About the Guidelines

Staff at all participating collection sites must be knowledgeable regarding these guidelines before accepting mattresses. For simplicity, these guidelines will refer to mattresses and box springs as mattresses. These guidelines describe the program and what is required to participate. MRC reserves the right to update, change, modify, amend, add or remove terms or otherwise alter these guidelines at any time with or without prior notice.

About the Mattress Recycling Council

In 2013, California enacted Senate Bill 254 as amended which requires mattress manufacturers to create a recycling program for mattresses discarded in the state. The bedding industry established the Mattress Recycling Council (MRC) to develop and operate the mattress recycling program known as Bye Bye Mattress.

What MRC Provides

MRC provides the following to participating collection sites:

- A collection container to store mattresses that is appropriate for the number of mattresses that the collection site expects to generate and the site's available space
- Transportation from the collection site to a contracted recycler
- No-cost mattress recycling services

CONTACTS

MRC Program Coordinators

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mpatti@mattressrecyclingcouncil.org

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Monterey, San Benito, San Joaquin,
Stanislaus, Tulare, Tuolumne

PROGRAM MATERIALS

INCLUDED PRODUCTS

Mattresses: Defined as any sleep surface covered with ticking or fabric that contains resilient material such as steel innersprings, foam, fiber or other filling or upholstery materials, used alone or in combination, regardless of size or shape. This definition includes foam mattresses.

Futons: See mattress definition above. Futon mattresses must be detachable from the frame or base to be accepted. (Futon mattresses that do not detach from the frame or base are not included.)

Box springs (also commonly called foundations): A ticking or fabric-covered structure used to support a mattress or sleep surface and may be comprised of a frame, foam, springs or other structure, or other materials, used alone or in combination, regardless of whether the product is stationary or adjustable.

All items accepted for recycling by MRC must have been used and discarded in the state of California.



A participating collection site may not charge for mattresses that are dropped off by individuals at its site and recycled through the program.

PROGRAM MATERIALS

EXCLUDED PRODUCTS

- Adjustable bases not covered in ticking or fabric
- Air mattresses that contain no upholstery material (such as camping beds)
- Car beds
- Collapsible roll-away beds
- Fold-out sofa beds
- Futon frames or bases
- Juvenile products including, carriages, baskets, dressing tables, strollers, playpens, infant carriers, lounge pad, crib bumpers
- Loose bedding, blankets or sheets
- Mattresses infested with bed bugs or other living organisms
- Mattress pads and toppers
- Metal bed frames
- Out-of-state mattresses
- Pillows and cushions
- Severely damaged, twisted, wet, frozen or soiled mattresses
- Sleeping bags
- Water beds



PROGRAM MATERIALS

MATTRESS INSPECTION AND EXAMINATION

Collection site staff should screen incoming mattresses to determine whether they are suitable for recycling and should remove mattresses that are:

- Excessively wet or frozen
- Severely twisted, punctured or crushed
- Infested with bed bugs or other living organisms
- Exceptionally soiled or moldy

Mattresses not suitable for recycling should be disposed of through your existing solid waste stream.

Bed Bug Identification

Mattresses and box springs infested with bed bugs are unacceptable for recycling and should be disposed of through your existing solid waste stream. Staff at collection sites should evaluate program materials for evidence of bed bug infestation. A bed bug training webinar is available on the Mattress Recycling Council's website. The webinar focuses on dispelling health-related myths, bed bug identification and best practices for protecting facility staff. It can be found at mattressrecyclingcouncil.org/resources.



Bed bugs are tan to brown in color, but may appear redder if they have fed.

Adult Bed Bugs are dorsally flat insects, broadly oval and the size of an apple or melon seed (one-quarter of an inch).

Nymphs look like adults in shape but are smaller.

Eggs are white and barrel-shaped.

Signs of bed bug activity may be more obvious than the insects themselves. Look for clusters of dark spots or smudges on mattresses (fecal spots), especially along seams. Eggs, shed skins and all life stages of bed bugs may also be present in these 'soiled' areas.



For more information on bed bugs, please refer to the resources made possible by the [Connecticut Coalition Against Bed Bugs](https://connecticutcoalitionagainstbedbugs.org).

MATERIALS COLLECTION & HANDLING

Each collection site will have unique operational considerations. Participating sites must make their own decisions about how to best manage their operations in the safest manner possible in accordance with applicable laws. At a minimum, each participating site must meet these requirements:

MINIMUM PROGRAM REQUIREMENTS	
SITE	Each collection site must be secure with adequate space and staffing to handle and store acceptable mattresses.
PERMITS	Each collection site must have knowledge of and comply with all applicable federal, state and local laws. These may include, but are not limited to, zoning requirements, state permit requirements and OSHA or other workplace requirements. Please contact your Local Enforcement Agency (LEA) to confirm whether your site is in compliance with all applicable notifications or requirements for accepting mattresses for recycling at your site. In many cases, this will be your county or local Public Health Department.
INSURANCE	Each collection site must maintain general liability insurance of at least \$1,000,000 per occurrence.
TRAINING	Staff at each collection site must be trained and knowledgeable regarding these guidelines before accepting mattresses for recycling.
STORING & LOADING MATTRESSES See page 7 for photos and guidelines	Collection sites must keep mattresses dry by storing in weatherproof containers or under cover to maximize their recyclability. In addition, all collection sites must: <ul style="list-style-type: none"> • Make every effort to place mattresses in MRC-designated storage containers immediately upon acceptance • Keep mattresses intact and not intentionally crush or puncture them • Efficiently stack mattresses to maximize the number of units loaded in each storage container • Provide oversight to keep unacceptable items out of MRC-designated storage containers • Remove any non-program materials from MRC-designated storage containers before transport to MRC recyclers • Practice good housekeeping standards and keep storage containers and program materials in a neat and orderly condition
SITE ACCESS	Collection sites must allow MRC access to confirm compliance with these guidelines.

MATERIALS COLLECTION & HANDLING

LOADING MATTRESSES IN STORAGE CONTAINERS

Expected number of mattresses that should fit in various container sizes:

Container Type	Number of Mattresses
20-foot sea container	30 to 45
28-foot trailer	60 to 95
40-foot sea container	75 to 95
40-yard roll-off container	35 to 50
48-foot trailer	110 to 180
53-foot trailer	125 to 190

Mattresses and box springs must be packed as efficiently as possible to maximize the number of units in each container.



TRANSPORTATION & PROCESSING

TRANSPORTERS

MRC will assign each collection site a transporter to provide a storage container and transport services.

- MRC-contracted transporters will provide participating locations with evidence of automobile insurance coverage of at least \$1,000,000 per occurrence
- Each collection site must notify transporter at least two business days before a storage container is full of mattresses
- The assigned transporter will pick up full containers and drop off an empty container at the same time
- On the scheduled pick up day, the collection site must make the collection container readily accessible to the transporter
- At the time of pick-up, collection site staff must be present to sign a three-part Bill of Lading (BOL) supplied by the transporter that details the quantity of mattresses in the container and must provide appropriate copies of the BOL to the transporter

A collection site may choose to provide its own storage containers and transportation at its own cost. These locations must contact the recycler directly to arrange for a convenient drop-off time.

RECYCLERS

Recyclers under contract with MRC will meet established recycling standards and accurately account for all mattresses received, the mattress components recycled (e.g., foam, steel, wood, fiber, etc.) and any residual disposal. Collection sites will be assigned an MRC recycler to best service your facility.



RECORDKEEPING

Bill of Lading:

A Bill of Lading (BOL) will be provided by the transporter. Before a full container leaves the site, the BOL must be completed and signed by facility staff.

PROGRAM WITHDRAWAL & TERMINATION

A collection site's participation in the Bye Bye Mattress program in California is voluntary. Either party may withdraw from participation in accordance with the terms in your contract. Written notice to the other party is required. MRC reserves the right to remove any collection site not in compliance with these guidelines from further participation in the program.





Mattress Recycling Council®

BYE BYE MATTRESS
COMMERCIAL
VOLUME PROGRAM
COLLECTION GUIDELINES

CALIFORNIA | MAY 2020

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These guidelines describe the program and what your facility (collection site) needs to do to participate. For simplicity, these guidelines will refer to mattresses and box springs as mattresses. MRC reserves the right to update, change, modify, amend, add or remove terms or otherwise alter these guidelines at any time with or without prior notice.

ABOUT THE PROGRAM

Mattress Recycling Council

The Mattress Recycling Council (MRC) is a nonprofit organization formed by the bedding industry to operate the Bye Bye Mattress recycling program in states that have enacted mattress recycling laws – California, Connecticut and Rhode Island.

In each of these states households and businesses now have no-cost options to recycle mattresses. Businesses may recycle through the Commercial Volume Program by dropping off units directly at a participating location or eligible entities can arrange transportation with MRC. Households may directly recycle through a local collection site or event or indirectly through a residential bulky item curbside collection program or retailer that takes back old units when delivering new ones.

Bye Bye Mattress is made possible when consumers purchase a mattress or box spring. Fees vary by state and each state fee funds that state's program. The fee is primarily used to establish collection sites and events, transport mattresses from those locations to recyclers and cover the cost to disassemble the mattresses. Portions of the fee are also used for combatting illegal dumping, researching improvements to the recycling process and identifying new uses for materials, as well as conducting public education and outreach.

Commercial Volume Program

MRC provides California businesses and organizations the following opportunities to recycle mattresses at no-cost.

- Any business or organization may drop off any number of units at a participating recycler. Contact the desired location to make arrangements. [View the current listing.](#)
- Any business or organization may drop off units at a site that is accepting commercial volume at no-cost. Unit limits may apply or an appointment may be required. [View the current listing.](#)
- Eligible entities (ie: retailers, hotels, and educational institutions) with at least 100 units to recycle can request transportation services. 14 days advance notice required. Contact MRC for details.

Contact:

Joy Broussard, 707-307-3052
jbroussard@mattressrecyclingcouncil.org

PICKUP ELIGIBILITY AND PARTICIPATION REQUIREMENTS

MRC provides no-cost transportation and recycling of mattresses to eligible entities (ie: retailers, hotels, and educational institutions) with at least 100 units to discard. All units must have been used and discarded in California and MRC requires 14 days notice to secure transportation.

Eligibility

RETAILERS

- Must be registered with MRC, remitting the recycling fees and compliant with all provisions of California's Used Mattress Recovery and Recycling Act.
- Must have accumulated a minimum of 100 units. Partnering with other local businesses, organizations or allowing public drop-off to reach the minimum is permitted.
- Those collecting at least 100 units monthly may request a permanent trailer.

HOTELS

- Must have accumulated a minimum of 100 units. Partnering with other local businesses, organizations or allowing public drop-off to reach the minimum is permitted.

EDUCATIONAL INSTITUTIONS

- Must have accumulated a minimum of 100 units. Partnering with other local businesses, organizations or allowing public drop-off to reach the minimum is permitted.

Participation

To receive MRC's assistance with transporting and recycling mattresses, the eligible entity must:

- Complete a registration form and return it no later than 14 days in advance of the desired pickup date.
- Agree to follow these guidelines.
- Provide a collection area that is capable of allowing access to a 53-foot trailer.
- Provide a minimum of two staff members to assist with loading units into the provided trailer.

PROGRAM MATERIALS

INCLUDED PRODUCTS

Mattresses: Defined as any sleep surface covered with ticking or fabric that contains resilient material such as steel innersprings, foam, fiber or other filling or upholstery materials, used alone or in combination, regardless of size or shape. This definition includes foam mattresses.

Futons: See mattress definition above. Futon mattresses must be detachable from the frame or base to be accepted. (Futon mattresses that do not detach from the frame or base are not included.)

Box springs (also commonly called foundations): A ticking or fabric-covered structure used to support a mattress or sleep surface and may be comprised of a frame, foam, springs or other structure, or other materials, used alone or in combination, regardless of whether the product is stationary or adjustable.

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PROGRAM MATERIALS

EXCLUDED PRODUCTS

- Adjustable bases not covered in ticking or fabric
- Air mattresses that contain no upholstery material (such as camping beds)
- Car beds
- Collapsible roll-away beds
- Fold-out sofa beds
- Futon frames or bases
- Juvenile products including, carriages, baskets, dressing tables, strollers, playpens, infant carriers, lounge pad, crib bumpers
- Loose bedding, blankets or sheets
- Mattresses infested with bed bugs or other living organisms
- Mattress pads and toppers
- Metal bed frames
- Out-of-state mattresses
- Pillows and cushions
- Severely damaged, twisted, wet, frozen or soiled mattresses
- Sleeping bags
- Water beds



PROGRAM MATERIALS

MATTRESS INSPECTION AND EXAMINATION

Facility staff should screen incoming mattresses to determine whether they are suitable for recycling and should remove mattresses that are:

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- Severely twisted, punctured or crushed
- Infested with bed bugs or other living organisms
- Exceptionally soiled or moldy

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Bed Bug Identification

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Bed bugs are tan to brown in color, but may appear redder if they have fed.

Adult Bed Bugs are dorsally flat insects, broadly oval and the size of an apple or melon seed (1/4").

Nymphs look like adults in shape but are smaller.

Eggs are white and barrel-shaped.



For more information on bed bugs, please refer to the resources made possible by the [Connecticut Coalition Against Bed Bugs](https://connecticutcoalitionagainstbedbugs.org).

QUALITY STANDARDS

Acceptable Quality

IMPORTANT: Only units used and discarded in California are accepted by the program.

Shown here are examples of acceptable units.



Unacceptable Quality

Shown here are examples to illustrate severe damage, heavy soiling and infestation.

Other Conditions:

- Out-of-state mattresses
- Severely damaged or soiled mattresses
- Mattress that have been stripped of padding components.
- Pillows and cushions
- Fold-out sofa beds and futon frames or bases
- Loose mattress pads, toppers
- Loose bedding, blankets, or sheets
- Water beds
- Fire damaged units



MATERIALS COLLECTION & HANDLING

Each facility's collection site will have unique operational considerations. Participating facilities must make their own decisions about how to best manage their operations in the safest manner possible in accordance with applicable laws. At a minimum, each facility's collection site must meet these requirements:

MINIMUM PROGRAM REQUIREMENTS	
SITE	Each collection site must be secure with adequate space and staffing to handle and store acceptable mattresses.
PERMITS	Each collection site must have knowledge of and comply with all applicable federal, state and local laws. These may include, but are not limited to, zoning requirements, state permit requirements and OSHA or other workplace requirements. Please contact your Local Enforcement Agency (LEA) to confirm whether your site is in compliance with all applicable notifications or requirements for accepting mattresses for recycling at your site. In many cases, this will be your county or local Public Health Department.
INSURANCE	Each collection site must maintain general liability insurance of at least \$1,000,000 per occurrence.
TRAINING	Staff at each collection site must be trained and knowledgeable regarding these guidelines before accepting mattresses for recycling.
STORING & LOADING MATTRESSES See page 10 for photos and guidelines	Collection sites must keep mattresses dry by storing in weatherproof containers or under cover to maximize their recyclability. In addition, all collection sites must: <ul style="list-style-type: none"> • Make every effort to place mattresses in MRC-designated storage containers immediately upon acceptance • Keep mattresses intact and not intentionally crush or puncture them • Efficiently stack mattresses to maximize the number of units loaded in each storage container • Provide oversight to keep unacceptable items out of MRC-designated storage containers • Remove any non-program materials from MRC-designated storage containers before transport to MRC recyclers • Practice good housekeeping standards and keep storage containers and program materials in a neat and orderly condition
SITE ACCESS	Collection sites must allow MRC access to confirm compliance with these guidelines.

LOADING INFORMATION

LOADING MATTRESSES IN STORAGE CONTAINERS

Expected number of mattresses that should fit in various container sizes:

Container Type	Number of Mattresses
20-foot sea container	30 to 45
28-foot trailer	60 to 95
40-foot sea container	75 to 95
40-yard roll-off container	35 to 50
48-foot trailer	110 to 180
53-foot trailer	125 to 190

Acceptable Loading

1. Begin each stack with a queen or full size box spring.

This acts as a base pallet to create a secure stack and makes unloading of mattresses quick and efficient.

2. Mattresses should be stacked horizontally to the top of the trailer to maximize space.

3. In small quantities, king size mattresses can be placed vertically next to a stack of horizontal mattresses.

4. If there are more than 10 king size units, stack horizontally.



Unacceptable Loading

IMPORTANT: Do not load units vertically or in an unsafe manner.

Please contact your Program Coordinator to learn more about acceptable/non-acceptable units as safe stacking and efficient loading techniques.



TRANSPORTATION & PROCESSING

TRANSPORTERS

MRC will assign each collection site a transporter to provide a storage container and transport services.

- MRC-contracted transporters will provide participating facilities with evidence of automobile insurance coverage of at least \$1,000,000 per occurrence.
- Each facility should notify transporter at least two business days before a storage container is full of mattresses if a permanent container is on site.
- The assigned transporter will pick up full containers within two business days of notification and drop off an empty container at the same time.
- On the scheduled pick up day, the facility must make the collection container readily accessible to the transporter.
- At the time of pick-up, facility staff must be present to sign a three-part Bill of Lading (BOL) supplied by the transporter that details the quantity of mattresses in the container and must provide appropriate copies of the BOL to the transporter.

A facility may choose to provide its own storage containers and transportation at its own cost. [View a current list of locations that accept commercial volume.](#)

RECYCLERS

Recyclers under contract with MRC will meet established recycling standards and accurately account for all mattresses received, the mattress components recycled (e.g., foam, steel, wood, fiber, etc.) and any residual disposal. MRC will assign a recycler to best service your facility.



RECORDKEEPING

Bill of Lading:

A Bill of Lading (BOL) will be provided by the transporter. Before a full container leaves the site, the BOL must be completed and signed by facility staff.



PROGRAM WITHDRAWAL & TERMINATION

A facility's participation in the Bye Bye Mattress Commercial Volume Program is voluntary. Either party may withdraw from participation with 10 days written notice to the other party. MRC reserves the right to remove any facility not in compliance with these guidelines from further participation in the program.



Appendix D: GIS Methodology

Customer Analytics: MRC Convenience Analysis — Spring 2022 Technical Details



Summary

The Mattress Recycling Council (MRC) requested that Customer Analytics determine how many and what percent of California consumers have convenient access to the 2021 Collection Network. Customer Analytics performed a combination of standard and spatial analyses to determine convenience rates by geographic and consumer attributes.

MRC also requested a related analysis on the convenience for retailers to recycle used mattress, which shares many similarities to the consumer analysis. Customer Analytics used inputs from the consumer work to calculate a metric for retailers using consumer convenience to sites that accept units from retailers as a proxy for actual retailer convenience.

Details

To perform the analysis, MRC and Customer Analytics defined:

- Level of geographic detail the data can support;
- What population data would be analyzed: Total, In Environmental Justice Communities, Rural;
- Eligible collection network entities and
- Convenience

Geography

The working geography for this analysis was set at the 2010 Census Block Group level. While Census 2020 data were used in this analysis, the working geographies for the CES, Zip Code Tabulation Areas (from the Census), and internal allocation files were based on 2010 geographies, requiring Customer Analytics to use 2010 Census Block Group definitions. The 2010 and 2020 Census Block Groups overlap for 98.3% of the population, where only 1.7% of the population from the 2020 Census Block Groups spill over into two or more 2010 Block Groups. Apart from blocks, this is the smallest level of geographic detail for which data from government sources are available. This is also the smallest unit of geography which information on dwelling type is available, a necessary component to the analysis of certain types of collection programs.

The state of California has just over 23,000 Census Block groups, which have an average population of 1,600 people. Census Block Groups are subdivisions of Census Tracts, which are subdivisions of Counties. In other words, Block Groups roll up to Tracts which roll up to Counties. Each Census Block Group has a unique, 12-character ID. The first 11 digits of that ID are the Census Tract the Block Group falls inside.

The first 5 characters of the ID are the County. This allows us to transfer attributes of Counties or Tracts on to Census Block Groups directly.

Population

Customer Analytics obtained small area population data from the U.S. Census Bureau’s American Community Survey (ACS). Customer Analytics downloaded block group and [census tract level data](#) for BR25033: Total Population in Occupied Housing Units by Tenure by Units in Structure from the 2019 to 2020 [5-year ACS](#) via the Census Bureau’s FTP site. These data were summarized into the population living in single-family dwellings and multifamily dwellings. The population living in households with less than 5 units is considered single-family, 5 or more units is multifamily. This was required to support bulky item collection programs that only service single-family dwellings described later.

Environmental Justice

One of the populations that MRC asked Customer Analytics to analyze separately is the population in Environmental Justice Communities (“EJ”). Customer Analytics used California’s EnviroScreen 4.0 (October 2021 release) data to determine how many people in a Census Block Group are in EJ Communities. EJ Communities are those Census Tracts CalEnviroScreen defines as Disadvantaged Communities. [Disadvantaged Communities](#) are “the top 25% scoring areas from CalEnviroScreen along with other areas with high amounts of pollution and low populations.” Once applied, an estimate for the population in EJ Communities for both single and multifamily populations were created.

The table below displays the total population and population by EJ Community status.

**TABLE 1: California Population by EJ Community Status
(2020 Census Counts and 2021 EnviroScreen Score)**

Population	Number
Total Population	39.5 Million
Population in EJ Communities	9.8 Million
Population in Non-EJ Communities	29.8 Million

Estimates based on 2020 Census Block Populations Allocated to 2010 Tracts; Environmental Justice Communities from 2021 EnviroScreen.

Rural

Part of the requested convenience analysis is to analyze convenience for the rural population of California. MRC requested that Customer Analytics define a rural county to be consistent with Cal. Pub. Res. Code § 40184, which in general defines a rural county as one that disposes of less than 200,000 tons of waste. See the [Rural County List](#) located in this appendix for the list of counties considered rural for the purposes of this analysis. The county's status as being Urban or Rural is then applied to the Census Block Groups within it, allowing various reports to be summarized by this status.

Retailers

Retailer convenience is determined by the same process used to measure consumer convenience, using consumer convenience as a proxy for retailer convenience.

There are two changes applicable only to the retailer convenience analysis:

- Only those collection network facilities that accept units from commercial entities are included.
- The population in rural areas are considered to have convenient access if the distance to a site is less than 40 miles, while in urban areas it must be within 20 miles.

Collection Network Entities

MRC provided Customer Analytics data describing the collection network in California. This network is composed of permanent collection sites to which consumers transport mattresses as well as bulky item programs where the mattress is picked up directly from the consumer's home.

The sites include permanent collection sites, recyclers and events. In all cases, the sites were marked as servicing consumers, commercial customers, or both. For residential convenience analysis, only those collection sites that service consumers or both consumers and commercial customers are considered.

The bulky item programs are classified in two different ways. The first type are those programs that participate with MRC's recycling program. The other type are other bulky item pick-up programs MRC is aware of that operate outside of MRC's program. For the standard convenience analysis, Customer Analytics included only those that participate with MRC's recycling program.

In addition to segmenting between "participating" or "not participating" programs, bulky item programs are also classified by the consumers they service. All bulky item programs service single-family dwellings, but some do not service multifamily dwellings. Both types are included in the convenience analysis, but the multifamily population is excluded if the area is only serviced by a bulky item program that exclusively services single family dwellings and is not covered by a collection site.

Exclusively for the retailer convenience analysis, MRC provided Commercial Volume Program (CVP) consolidation locations to Customer Analytics. These are fixed locations that are used to centralize collection for numerous retail chains in the State of California. Any retailer convenience analysis included these sites in addition to the permanent sites and recyclers that service commercial customers.

Collection Network Spatial Coverage

The various types of collection network entities require different approaches to determine the areas that they service.

Sites and Events

MRC requested that Customer Analytics consider a collection sites and events as servicing a consumer if the consumer is within a 15-mile straight line distance of the site. As individual consumer to site data are not available, Customer Analytics used the proximity of the Census Block Group to determine if the population within a Block Group is considered serviced or not using the population centroid of each Block Group. Customer Analytics uses the [Haversine](#) distance formula when calculating the distance between two points.

The population centroid is superior to the geographic centroid as it is more representative of the population living in that Block Group. This is particularly important in Block Groups with uninhabitable area such as bodies of water, forests and deserts.

For a limited number of Collection Sites, residency requirements limit who is eligible to recycle a mattress to residents of a city or one or more counties. A consumer must reside in those eligible geographies and meet the distance criteria to be considered to have convenient access.

Bulky Item

The bulky item programs service a consumer if they live within the area serviced by the bulky item collection program. Each bulky item program's service area is defined by ZIP code, municipal boundary, unincorporated areas within a county or a description of their service area. Customer Analytics coded each Census Block Group in California as being in or outside of the service area of one or more bulky item programs. Census Block Groups were identified using a ZIP Code to Census Block Group crosswalk developed by Customer Analytics. Through spatial joins in ArcMap, Customer Analytics identified Census Block Groups as being in a place or in the unincorporated areas of a county, when applicable, mapped to bulky item programs covering those areas. Customer Analytics converted description-based service areas to boundary files, which were used to spatially select the Census Block Groups that fall within the area.

Customer Analytics: MRC Illegal Mattress Dumping Analysis — Spring 2022 Technical Details

Summary

MRC requested that Customer Analytics use multivariate statistical analyses to determine the following from the 2021 illegal dumping data:

- How preventative measures/opportunities for no-cost management of discarded mattresses affect illegal dumping.
- How demographic/socio-economic characteristics affect illegal dumping within a ZIP code.

The data suggest that communities near select collection sites (i.e. Retailers; Non-Profit, SWF, and “Other” within 15 miles and Renovators within its host zip code) and recyclers are associated with less dumping. Communities with bulky item programs are associated with less dumping. For 2021, collection events had an ambiguous statistical relationship with dumping; significant under select models while non-significant in most models. While we were unable to statistically determine a relationship between dumping and collection events, it is possible that events do have an impact on dumping but that the 2021 data are not able to pick up this relationship.

ZIP codes with high concentrations of poverty, renters and multifamily dwelling types (e.g., apartment complexes) are associated with higher dumping rates. Zip codes with higher concentrations of elderly persons are associated with less dumping. We should be careful to note that it is possible that persons outside of these areas may have dumped mattress into these areas.

Data Source Details

Illegal Dumping

MRC provided data from the Illegally Dumped Mattress Collection Initiative (IDMCI) describing illegally dumped mattresses collected in 2021.

As the finest geography available with mattress dumping was the ZIP code, Customer Analytics narrowed the data compiled to perform this analysis down to the ZIP code level (by month). Data provided by differing types of boundaries (i.e., “places” and “tracts”) were allocated to ZIP codes based on overlapping shares of populations within these boundaries.

Demographic and Socio-Economic Characteristics

Customer Analytics used CalEnviroScreen (“CES”) 4.0 (October 2021) data as the source of Environmental Justice (“EJ”) Communities¹, Pollution, Poverty, Total Population and % Elderly (Aged 65+) figures. CES’s Pollution Burden Score was derived from their collection of numerous pollution exposure scores (such as ozone, pesticides, hazardous waste, etc.).² CES defines [poverty](#) as anyone living in a household with a household income that is up to two times the federal poverty level. CES’s poverty data are sourced from the 2015 to 2019 ACS. Customer Analytics drew Total Population as well as % Elderly from CES’s spreadsheet, which also draws from the 2015 to 2019 ACS. As these data are provided at the tract level, Customer Analytics produced a weighted average of these scores by the ZIP code where each tract’s contribution to the average is weighted by the population within the tract.

Customer Analytics derived additional demographic characteristics, namely percentage of renting households or percentage of households in multifamily units, from its internal estimates, which are derived from 2015 to 2019 ACS data.

See the [Rural County List](#) included in this appendix for the list of counties that are considered rural for the purposes of this analysis. The county’s status as being Urban or Rural is then applied to ZIP codes within the county.

Collection Network Entities

MRC provided Customer Analytics data describing the collection network in California. This network is composed of collection sites (permanent collection sites, recyclers, and events) to which consumers transport mattresses as well as bulky item programs where the mattress is picked up directly from the consumer’s home.

Model Details

Customer Analytics used an Ordinary Least Squares (“OLS”) model to determine which factors were related to higher per capita dumping. To preserve reasonable distributions, we performed a natural log of dumps per capita as the dependent variable for the main analyses but also included a non-logged set of regressions for relationships that are linear (i.e. Bulky Item). The Pollution Burden Score, % EJ, Poverty Score, % Elderly, % Renter, Rural ZIP Code (yes/no) and % Multifamily Units are included as independent variables that capture some of the ZIP code’s defining environmental and demographic characteristics. Customer Analytics also included the presence of events, collection sites, recyclers and bulky item programs accessible to a given ZIP code as independent dummy (yes/no) variables to determine which of these programs affect dumping behavior. Month variables were included to account for seasonality. Finally, a factor

¹ “Environmental Justice” Communities, referred to as Disadvantaged Communities in the CES data

² See the [OEHH Pollution Indicators](#) page as well as the CalEnviroScreen 4.0 Report.

variable grouping the number of months for which a ZIP code reported dumps {1, 2 through 8, 9 through 11, 12} was included to take into consideration differential reporting rates by the level of cooperation of the ZIP code. Customer Analytics ran separate nested models to group different combinations of independent variables to determine overall dynamics (e.g. “Any Event/Entity”) vs. individualized dynamics (e.g. parsing Events, Collection Site Type, Recycler, Bulky Item, etc.) separate nested models to group different combinations of independent variables to determine overall dynamics (e.g. “Any Event/Entity”) vs. individualized dynamics (e.g. parsing Events, Collection Site Type, Recycler, Bulky Item, etc.).

Rural County List

- Alpine
- Amador
- Butte
- Calaveras
- Colusa
- Del Norte
- El Dorado
- Glenn
- Humboldt
- Imperial
- Inyo
- Kings
- Lake
- Lassen
- Madera
- Mariposa
- Mendocino
- Modoc
- Mono
- Napa
- Nevada
- Plumas
- San Benito
- Sierra
- Siskiyou
- Sutter
- Tehama
- Trinity
- Tuolumne
- Yolo
- Yuba

Appendix E: Education and Outreach Examples

Consumer Education

Info Card Examples

**byebye,
mattress.**

That recycling fee supports a statewide mattress recycling program.

The recycling fee listed on your receipt, which is required by law for each mattress and box spring sold, supports the statewide mattress recycling program known as Bye Bye Mattress.

The Program allows any mattress or box spring, regardless of date of purchase, to be dropped off at no-cost at a participating collection location, event or recycling facility.

Retailers may also use the Program. If you're having a new mattress delivered, ask them to take back your old one. The fees they may charge for delivery or set-up will still apply.

When mattresses and box springs are recycled they are dismantled. The steel, foam, fiber and wood become other products such as carpet padding or industrial filters.

Find your nearest drop-off location or learn more about the fee and how the Program works at

 **byebyemattress.com**
A Program of the Mattress Recycling Council

Or contact us at info@byebyemattress.com or 1-855-494-8400

**byebye,
mattress.**

El cargo de reciclado financia un programa de reciclado de colchones a nivel estatal.

El cargo de reciclado mencionado en su recibo, el cual es exigido por la ley para cada colchón y base de resortes vendidos, financia el programa de reciclado de colchones estatal conocido como Bye Bye Mattress.

El programa permite que cualquier colchón o base de resortes, independientemente de la fecha de compra, se pueda dejar sin costo en un punto de recolección, evento o centro de reciclaje participante.

Los vendedores minoristas también pueden utilizar el programa. Si le van a entregar un colchón nuevo, puede pedir que se lleven el viejo. Los cargos que le pueden cobrar por la entrega o el armado siguen aplicándose.

Cuando los colchones y bases de resortes se reciclan, se desarmán. El acero, espuma, fibra y madera se convierten en otros productos como fieltro o filtros industriales.

Encuentre el punto de entrega más cercano u obtenga más información sobre el cargo y el funcionamiento del program en

 **byebyemattress.com**
A Program of the Mattress Recycling Council

O póngase en contacto con nosotros a info@byebyemattress.com o al 1-855-494-8400

**byebye,
mattress.**

Thank you for helping us say hello to a greener future.

The recycling fee listed on your receipt, which is required by law for each mattress and box spring sold, funds our state's mattress recycling program.

Recycling a mattress at the end of its life creates other useful products instead of burying its valuable resources in a landfill. So, bye-bye doesn't have to mean forever.

Learn more about the fee and how the program works at

 **byebyemattress.com**
A Program of the Mattress Recycling Council

**byebye,
mattress.**

Gracias por ayudarnos a decir hola a un futuro más verde.

El cargo de reciclado mencionado en su recibo, el cual es exigido por la ley por cada colchón y box spring vendidos, financia nuestro programa de reciclado de colchones estatal.

Reciclar un colchón al final de su vida útil permite crear otros productos útiles en vez de enterrar sus valiosos recursos en un vertedero. Así que adiós no tiene que ser para siempre.

Obtenga más información sobre el cargo y vea cómo funciona el programa en

 **byebyemattress.com**
A Program of the Mattress Recycling Council

Poster Examples

Rest Easy! Your Old Mattress Can Be Recycled.

Drop it off at a nearby location or ask your retailer about taking it back.

Are you having your new mattress delivered?

Ask your retailer about taking back your old one at no cost. California law requires that retailers delivering new mattresses offer to take back your old one (some exceptions apply). A retailer may still charge a delivery or set up fee, but you should not be charged for mattress removal.

California has implemented a mattress recycling program that requires retailers to collect a \$10.50 fee on every mattress and box spring you purchase. It will be listed on your receipt as "recycling fee" and is not subject to sales tax.

The fee is used to establish a network of collection sites and events where you can drop off your old mattress and box spring (regardless of when you bought them). When they are recycled, the steel, foam, fiber and wood are used to make other new products.

Mattress retailers that take used mattresses and box springs back from their California customers may recycle them through the Program. Ask your retailer if they participate. *Delivery or set up fees for new mattresses may still apply.*

byebyemattress.com
A Program of the Mattress Recycling Council®

Visit **ByeByeMattress.com** to learn more.

Effective January 1, 2018

¡Quétese tranquilo! Su viejo colchón puede reciclarse.

Pase a dejarlo en un punto de entrega cercano o preguntéle a la tienda que se lo vendió si pueden llevarlo.

¿Le van a entregar un colchón nuevo?

Pregúntele a la tienda que se lo vendió si pueden llevarse el viejo con usted. La ley de California requiere que los vendedores de colchones y cajas de resorte ofrezcan llevarse el colchón y la caja de resorte por el precio de entrega de un colchón nuevo. El recibo puede cobrar un cargo por entrega o montaje, pero no puede cobrar por llevarse el colchón viejo.

California ha implementado un programa de reciclaje de colchones que requiere que los vendedores recolecten un cargo de \$10.50 por cada colchón y caja de resorte vendido. Recogerá en su recibo como "cargo de reciclaje" y no está sujeto al impuesto a las ventas.

El cargo se usa para establecer una red de sitios y eventos de entrega donde se pueden pasar a dar colchones y cajas de resorte usados para ser reciclados. Cuando el acero, la fibra y la madera se usan para hacer nuevos productos.

Los vendedores de colchones que reciben colchones y cajas de resorte usados de sus clientes en California pueden reciclarlos a través del programa. Pregúntele a su vendedor si participa. Es posible que aún se cobren cargos por entrega o montaje de colchones nuevos.

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Visite **ByeByeMattress.com** para obtener más información.

Programa en vigor el 1 de enero de 2018

Huwag Mag-alala! Mare-recycle ang Luma Mong Kutson.

I-drop off ito sa kalapit na lokasyon o tanung sa iyong retailer ang tungkol sa pagkuha rito.

Hinapahid mo ba ang bago mong kutson?

Magpangita ng tindera o tindero sa lugar kung saan magpapadala ang bago mong kutson. Ang batas ng California nangyayarihan ang mga tindera o tindero na magbigay ng serbisyo ng pagkuha ng mga kutson at kutson ng kutson sa pamamagitan ng pagpapadala ng bago mong kutson. Ang bayad ng pagpapadala ng bago mong kutson ay magiging bahagi ng bayad ng pagpapadala ng bago mong kutson. Ang bayad ng pagpapadala ng bago mong kutson ay hindi dapat magbigay ng bayad ng pagpapadala ng bago mong kutson.

California ang implementado ang programa ng pag-recycle ng kutson na nag-aalala sa mga tindera o tindero na magbigay ng \$10.50 bayad sa bawat kutson at kutson ng kutson na babayaran sa receipt bilang "recycling fee" at hindi sa pagpapadala ng bayad.

Ang mga bayad na ito ay ginagamit sa pagpapadala ng mga kutson at kutson ng kutson sa pamamagitan ng pagpapadala ng bago mong kutson. Ang bayad ng pagpapadala ng bago mong kutson ay hindi dapat magbigay ng bayad ng pagpapadala ng bago mong kutson. Ang bayad ng pagpapadala ng bago mong kutson ay hindi dapat magbigay ng bayad ng pagpapadala ng bago mong kutson.

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Bumisita sa **ByeByeMattress.com** para matuto pa.

Magpapadala ang bago mong kutson sa pamamagitan ng pagpapadala ng bago mong kutson. Ang bayad ng pagpapadala ng bago mong kutson ay hindi dapat magbigay ng bayad ng pagpapadala ng bago mong kutson. Ang bayad ng pagpapadala ng bago mong kutson ay hindi dapat magbigay ng bayad ng pagpapadala ng bago mong kutson.

안심하세요! 오래된 매트리스는 재활용됩니다.

가까운 드롭오프 장소에 오래된 매트리스를 가져다 놓으시거나 소매상에게 수거를 요청하세요.

새 매트리스를 배송받을 예정이신가요?

콜리어나우 등 매트리스를 제공할 예정인 소매업체에 이 질문을 하십시오. 캘리포니아 법은 매트리스를 제공하는 소매업체가 새 매트리스를 제공할 때 기존 매트리스를 가져다주는 것을 제안해야 합니다. 일부 예외는 적용될 수 있습니다. 소매업체가 새 매트리스를 배송할 때 추가 배송 또는 설치 비용을 청구할 수 있지만, 매트리스를 가져다주는 비용은 청구할 수 없습니다. 매트리스를 가져다주는 비용은 매트리스를 가져다주는 비용이 아닙니다.

California가 매트리스 재활용 프로그램을 시행하여 소매업체가 매트리스를 구매할 때 \$10.50의 재활용 비용을 받도록 하였습니다. 이 비용은 매출세에 포함되지 않으며, 이는 소매업체가 고객에게 청구할 수 있는 비용입니다. 이 비용은 새 매트리스를 배송하는 데 사용됩니다. 이 비용은 새 매트리스를 배송하는 데 사용됩니다. 이 비용은 새 매트리스를 배송하는 데 사용됩니다.

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A Program of the Mattress Recycling Council®

더 알아보기려면 **ByeByeMattress.com**을 방문하세요.

Effective January 1, 2018

Xin Cứ Yên Tâm! Nệm Giường Cũ Của Quý Vị Có Thể Được Tái Chế.

Hãy giao nó tại địa điểm gần nhất hoặc yêu cầu nhà bán lẻ của quý vị nhận lại nó.

Quý vị có yêu cầu chuyển đến một nệm giường mới?

Hãy yêu cầu nhà bán lẻ của quý vị về việc chuyển đổi nệm giường cũ của quý vị. Luật của California yêu cầu các nhà bán lẻ cung cấp dịch vụ chuyển đổi nệm giường cũ của quý vị. Chi phí chuyển đổi nệm giường cũ của quý vị sẽ được liệt kê trên hóa đơn của quý vị là "phí tái chế" và không chịu thuế tiêu thụ đặc biệt.

California đã triển khai một chương trình tái chế nệm giường, yêu cầu những nhà bán lẻ nệm giường phải \$10.50 chi phí mỗi nệm giường cũ mà họ bán. Chi phí này sẽ được liệt kê trên hóa đơn của quý vị là "phí tái chế" và không chịu thuế tiêu thụ đặc biệt.

Khi bạn đặt mua nệm giường mới, hãy hỏi nhà bán lẻ về việc chuyển đổi nệm giường cũ của bạn. Luật của California yêu cầu các nhà bán lẻ cung cấp dịch vụ chuyển đổi nệm giường cũ của bạn. Chi phí chuyển đổi nệm giường cũ của bạn sẽ được liệt kê trên hóa đơn của bạn là "phí tái chế" và không chịu thuế tiêu thụ đặc biệt.

byebyemattress.com
A Program of the Mattress Recycling Council®

Hãy truy cập **ByeByeMattress.com** để tìm hiểu thêm.

Effective January 1, 2018

祝您高枕无忧! 您的旧床垫可以回收。

可以将床垫带到附近的站点回收, 或让您的零售商将其收走。

您的新床垫是否送货到家?

当您订购新床垫时, 请向零售商询问是否提供旧床垫回收服务。加州法律要求床垫零售商在提供新床垫时, 必须提供旧床垫回收服务。一些例外情况可能适用。零售商可能会收取送货或安装费用, 但不应收取床垫回收费用。

California 已经实施了一项床垫回收计划, 要求零售商在顾客购买床垫时收取 10.50 美元的回收费。这笔费用将包含在您的收据上, 列为 "回收费", 且不计入销售税。

这笔费用将用于建立回收站点和回收活动, 以便您可以将旧床垫和弹簧床垫送到回收站。当您购买新床垫时, 零售商可能会收取送货或安装费用, 但不应收取床垫回收费用。

床垫零售商从加州顾客那里回收旧床垫和弹簧床垫可以通过该计划。询问您的零售商是否参与。可能会收取送货或安装费用, 但不应收取床垫回收费用。

byebyemattress.com
A Program of the Mattress Recycling Council®

请访问 **ByeByeMattress.com**, 获取更多详情。

Effective January 1, 2018

Customer Questions about the Mattress Recycling Fee



This list of frequently asked questions (FAQs) is here to help. Please share with your staff.

1. Why do I have to pay the recycling fee and what is it for?

State law requires retailers to collect a recycling fee on each mattress and box spring that is sold. The fee funds the state's mattress recycling program and provides for collection, transportation and recycling of old mattresses and box springs. The amount of the fee is the same statewide and is not controlled by individual retailers. More than 75 percent of a mattress can be recycled into new consumer and industrial products. The recycling program diverts valuable materials from landfill and helps keep bulky waste like mattresses and box springs out of the waste stream.

2. Who is the Mattress Recycling Council?

The Mattress Recycling Council (MRC) is a nonprofit organization that operates recycling programs known as Bye Bye Mattress in states that have passed mattress recycling laws. MRC was founded by the bedding industry and recycles more than 1.7 million mattresses each year. For more information about MRC, go to www.MattressRecyclingCouncil.org. To learn how to recycle your mattress or to find a collection location or event near you, visit www.ByeByeMattress.com.

3. If I don't plan to discard a mattress now, why do I have to pay this fee?

Even if you aren't discarding a mattress right now, mattresses don't last forever and will eventually be discarded. State law requires retailers to collect this fee on any mattress or box spring sale to fund the state's mattress recycling program. This program provides a network of participating cities, towns, retailers, recyclers and other organizations where old mattresses are collected for recycling at no additional cost to you. The fee also supports efforts to combat illegal dumping of mattresses and help keep our community clean.

4. If I decide to take my old mattress to a recycler myself, do I still pay the fee?

Yes, state law requires retailers to collect this fee on any mattress and box spring sale at the time of purchase to fund the mattress recycling program. You may receive a modest financial incentive if you drop off your used mattress or box spring at a designated recycling location. Visit www.ByeByeMattress.com to find the location nearest you.

5. I didn't pay this fee when I bought my old mattress, so will it be accepted for recycling?

Yes, the Bye Bye Mattress program will accept your old mattress no matter when it was originally purchased. To be recycled, units must be clean and dry. Normal wear and tear is expected. Units infested with bed bugs or that are heavily soiled or damaged cannot be recycled.

6. My old mattress was "unacceptable" for recycling. Can you refund my recycling fee?

No, state law requires retailers to collect this fee on any mattress and box spring sale to fund the mattress recycling program. The law does not force retailers to accept every mattress for recycling out of concern for employee health and safety. Store policy, in addition to the guidelines of the recycling program, determine what we will and won't accept. If your mattress is unacceptable for recycling, contact your city or town to learn what disposal options are available.

7. What are the benefits of mattress recycling?

Mattress recycling programs offer many benefits for the community, state and environment, including:

- Less reliance on incinerators and landfills by diverting mattresses from the waste stream
- Reduces the number of illegally dumped mattresses
- Conserves resources by making used steel, foam and other materials available for use in new products
- Creates recycling jobs

8. What happens to my old mattress or box spring when it gets recycled?

Recycled mattresses are cut open and the layers are separated and organized by type. Wood is recycled and used as a fuel source or shredded to produce landscaping mulch. Foam, fiber and other soft commodities are compressed and turned into carpet underlayment or animal bed padding. Metal and box springs are extracted, sent to recyclers and used to make new appliances and building materials.

9. Will the Mattress Recycling Council or Bye Bye Mattress program pick up my old mattress from my home?

If your store takes back old mattresses:

No, but our store offers this service at time of delivery of your new mattress. (If your store recycles with the program, please let the customer know. Otherwise direct them to drop off their mattress at one of our free collection points listed on www.ByeByeMattress.com.)

If your store does not take back old mattresses, your response should be:

Mattresses are collected from a vast network of free collection sites throughout the state. These are typically public works yards or transfer stations. Your city/ town may also collect bulky items at curbside as part of your trash service. Visit www.ByeByeMattress.com to see what options are available. The Mattress Recycling Council or the Bye Bye Mattress program does not pick up mattresses from customer's homes.

California Retailer Take Back Requirement

In California, mattress retailers are required by law to offer to take back old mattresses at no extra cost when delivering new ones. This applies to any method of delivery (in-house, third-party and even common carriers like USPS, UPS, FedEx). Your customer may be aware of this or mention having heard or seen this in an ad.

Please make information available on your website, in the purchasing process or in your shipping/delivery communications about how the pickup of an old mattress will work. Also consider sharing this information with those providing customer service.

RETAILERS CAN RECYCLE WITH US TOO: Learn more about the [Bye Bye Mattress Commercial Volume Program](#).

SUBSCRIBE TO OUR NEWSLETTER: [Sign up here](#) for customer education tips, program news and free resources.

NEED MORE INFORMATION? Please contact info@byebyemattress.com or call 1-855-494-8400.

THANK YOU FOR SUPPORTING THE MATTRESS RECYCLING COUNCIL'S BYE BYE MATTRESS PROGRAM.

General Awareness

3 Ways to Recycle

Print Ad Examples

**Got an old mattress?
You've got options!**

- 

1 **Ask your retailer.**
They should offer to take back your old mattress at no extra cost when your new one is delivered.
- 

2 **Drop it off for recycling.**
Visit ByeByeMattress.com to find the nearest participating collection site, collection event or recycling facility. There is no cost to drop off your mattress or box spring at these locations. Unit limits may apply.
- 

3 **Contact your city.**
Call your local municipality, sanitation department or garbage collector. They usually have provisions for picking up larger items.

Proper disposal of your mattress helps fight illegal dumping in your area.


 **bye bye mattress**
A Program of the Mattress Recycling Council®

Learn more at:
ByeByeMattress.com

**¿Tienes un colchón viejo?
¡Tienes opciones!**

Desahócese de tu colchón viejo es FÁCIL y GRATIS. Utiliza una de estas 3 formas y luego descansa tranquilo, sabiendo que tu comunidad, ciudad o recolector de residuos de aceros puede utilizar el programa Bye Bye Mattress del Mattress Recycling Council para reciclar tu colchón viejo.

- #1** Pregúntale a tu vendedor minorista. Deben ofrecerte retirar tu colchón viejo cuando se te entregue el nuevo.
- #2** Deja tu colchón viejo en cualquier sitio de recolección o participante a instalaciones de reciclaje. Visita ByeByeMattress.com para encontrar tu instalación más cercana.
- #3** Contáctale a tu gobierno local para saber cómo funciona la recolección en puntos de artículos grandes en tu área.

 **bye bye mattress** ByeByeMattress.com
A Program of the Mattress Recycling Council®

Google Ad Examples

3 WAYS
to get rid of your old mattress

- 1** Retailers Take It
- 2** Drop It Off
- 3** City Picks It Up

 **bye bye mattress**
A Program of the Mattress Recycling Council®

ByeByeMattress.com

3 WAYS to get rid of your old mattress!

- 1** Retailers Take It
- 2** Drop It Off
- 3** City Picks It Up

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A Program of the Mattress Recycling Council®

**¿Tienes un colchón viejo?
¡Tienes opciones!**

- 1** Los Minoristas Se Lo Llevan
- 2** Lo Dejas En Un Lugar Participante
- 3** Tu Ciudad Lo Recoge

 **bye byemattress.com**
A Program of the Mattress Recycling Council®

Social Media Examples

3 WAYS to get rid of your old mattress!

- 1** Retailers Take It
- 2** Drop It Off
- 3** City Picks It Up

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PSAs

Stop Illegal Dumping

Print Ad Examples



You can recycle your old mattress for free. Stop illegal dumping.

Don't dump your old mattress. Not only is it illegal, but it will end up in a landfill when it could be so much more. On the other hand, recycling the mattress and box spring lets the steel, foam, fiber and wood become new products. Like steel parts, filters, carpet padding and even mulch for your garden. Find out about your FREE recycling options at ByeByeMattress.com.



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To learn more about the benefits of mattress recycling, visit ByeByeMattress.com



You can recycle your old mattress for free. Stop illegal dumping.

Don't dump your old mattress. Not only is it illegal, but it will end up in a landfill when it could be so much more. On the other hand, recycling the mattress and box spring lets the steel, foam, fiber and wood become new products. Like steel parts, filters, carpet padding and even mulch for your garden. Find out about your FREE recycling options at ByeByeMattress.com.



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A Program of the Mattress Recycling Council®

To learn more about the benefits of mattress recycling, visit ByeByeMattress.com

Social Media Examples



Stop Illegal Dumping!
There's **FREE** mattress collection options in your community.

Spread the word with our PSA
#StopIllegalDumping



bye bye mattress
A Program of the Mattress Recycling Council®

30-Second Video Script Example

English

Voiceover: Hi there, your Sandman here. I know a few things about getting a good night's sleep, and I've seen you tossing and turning about how to get rid of that lumpy, old mattress.

But dumping it in an ally or parking lot — what a nightmare! It's awful to look at — and illegal too. (loud whisper)

But hey! You can recycle it for FREE and start sleeping soundly again, I'll even throw in a few sweet dreams!

Visit ByeByeMattress.com to find your nearest drop-off location.

Spanish

Voiceover: Hola, soy el Arenero. Sé un par de cosas acerca de dormir bien y te he visto dando vueltas en la cama pensando en cómo deshacerte de ese viejo y pesado colchón.

Pero tirarlo en un callejón o estacionamiento... ¡Qué pesadilla! Queda horrible y, además, es ilegal.

Pero, escucha: puedes reciclarlo gratis y volver a dormir bien. Y hasta te regalaré unos cuantos dulces sueños.

Visita ByeByeMattress.com para encontrar el punto de entrega más cercano.

Break Up The Right Way

30-Second Video and Radio Script Examples

English

Voiceover: Hey, I'm your mattress.

We've been together for a while now, but let's be honest. I think we are both ready for a fresh start.

Just don't toss me out without thinking of where I'll end up or how I'll even get there. I'm ready to be more than a mattress after all these years.

I want to be recycled into new things. There's still a lot of good parts here to use. Check out ByeByeMattress.com.

Learn more about recycling and the easy ways to get rid of an old mattress, like me, for free!

Spanish

Voiceover: Hola, soy tu colchón.

Hace mucho que estamos juntos, pero a decir verdad, creo que ambos estamos listos para un nuevo comienzo.

No me saques sin pensar en dónde terminaré ni cómo llegaré allí. Estoy listo para ser más que un colchón después de todos estos años.

Quiero que me reciclen y convertirme en algo nuevo. Partes de mí se pueden volver a usar. Visita ByeByeMattress.com para más información sobre reciclaje y formas fáciles ¡y gratis! de deshacerte de un colchón viejo como yo.

Chinese

Voiceover: 嗨，我是您的床垫

我们已经朝夕相处了一段日子，但是坦白说 我认为我们都准备好迎接新生活了

请不要把我随意丢弃，不考虑我的去处，甚至也不在乎我怎样前往 因为多年以后，我可能不只是一张床垫

我想要在回收利用后焕发新生 我还有很多完好的零件可供使用 访问 ByeByeMattress.com 了解更多关于回收利用的信息，以及免费处理像我这样的旧床垫的简单方法！

15-Second Video and Radio Script Examples

English

Hey, I'm your mattress, and we both know it's time I get recycled into something brand new.

Just don't toss me out before checking out ByeByeMattress.com and learn the easy ways to get rid of an old mattress, like me, for free!

Spanish

Hola, soy tu colchón y ambos sabemos que es hora de reciclarme.

No me descartes sin consultar ByeByeMattress.com. Descubre formas fáciles de deshacerte de tu colchón viejo, ¡y gratis!

Chinese

嗨，我是您的床垫，是时候让我焕发新生了

不要把我随意丢弃，请先访问 ByeByeMattress.com，了解免费处理像我一样的旧床垫的简单方法！

Local Campaigns

Illegal Dumping/Environmental Justice Areas

Direct Mail Example

Got an old mattress?
You have options!

Dispose of it properly
and help fight
illegal dumping
in your area.




- 1


Ask Your Retailer About Taking it Back.
Retailers are required to take back your old mattress at no charge when delivering your new one.
Discuss this during your purchase.
- 2


Take it to the Berkeley Transfer Station.
Residents can drop off up to 2 mattresses or box springs per visit at no charge.
Address: 1201 Second St., Berkeley, CA 94710
Hours: Mon.-Sat. 8:00am-4:30pm
Website: www.cityofberkeley.info/transferstation
- 3


Schedule a Pick Up.
City curbside mattress collection available for 1-9 unit residential properties in 2021 at no charge.
Call 510-981-7270 when ready to schedule a pickup.
Place up to 2 mattresses curbside by 7am the following day.
Visit www.cityofberkeley.info/mattress for program details and restrictions.

Eligible mattresses include twin-size or larger mattresses, box springs, and futon mattresses. No wet, overly damaged or soiled, or bed bug-infested mattresses.

Recycle Your Mattress For Free!

Visit ByeByeMattress.com
to learn about your
local options.




Email Blast

Got an old mattress?
You've got options!

Dispose of it properly and
help fight illegal dumping
in your area.

¿Tienes un colchón viejo?
¡Tienes opciones!

Deséchalo correctamente
y ayuda a combatir los vertederos
ilegales en tu área.

- 1


Ask your retailer. They should offer to take back your old mattress at no extra cost when your new one is delivered.
Pregúntale a tu minorista. Deben ofrecerte llevarte tu colchón viejo sin costo adicional cuando entregan uno nuevo.
- 2


Drop it off for recycling. visit ByeByeMattress.com to find the nearest participating collection site, collection event or recycling facility. There is no cost to drop off your mattress or box spring at these locations. Unit limits may apply.
Llévalo a reciclar. visita ByeByeMattress.com para encontrar el sitio de recolección, centro de reciclaje o evento de colección más cercano.
- 3


Contact your city. Call your local municipality, sanitation department or garbage collector. They usually have provisions for picking up larger items.
Contacta a tu ciudad. llama a tu municipio local, departamento de sanidad o recolector de basura. Usualmente, tienen opciones para llevarse artículos más grandes.

Recycle Your Mattress For Free

Visit ByeByeMattress.com to learn about your local options

Recicla Tu Colchón Gratis

Visita ByeByeMattress.com para conocer las opciones en tu área.



E-10

Printed Collateral

Collection Events

Flyer Examples

Fresno YES! Evento de Limpieza Comunitaria
¡ENTREGA ES GRATIS!



¿Cuándo?: Sábado, 27 de febrero
9:00 a.m. - 1:00 p.m.
sujeito a cambios

¿Dónde?: Hidalgo Elementary
3550 E. Thomas Ave., Fresno, CA 93702

Artículos Elegibles: Colchones tradicionales, bases de resorte y futones separados del marco o base. Deben estar secos y libres de chinches con ningún daño significativo aparte del desgaste normal.

Contacto: Nayamin Martínez: (559) 902-2047

Residuos electrónicos y llantas serán aceptados.
Comuníquese con (559) 264-1048 para obtener más información.

Este evento es realizado en colaboración con la Red de Justicia Ambiental de California Central, Cuerpo de Conservación de Fresno EDC y Fresno YES!



byebymattress.com
A Program of the Mattress Recycling Council®

**COMMUNITY WIDE
FREE MATTRESS RECYCLING
COLLECTION EVENTS!**

When and Where:

Saturday, September 25, 2021
9:00 am - 2:00 pm
372 Hayfork Dump Rd
Hayfork, CA 96041

PHONE: 530-623-1326
4 UNITS PER VEHICLE

**MATTRESSES, BOX SPRINGS, AND FUTON
MATTRESSES DETACHED FROM FRAME OR
BASE ACCEPTED FOR RECYCLING.**



**bye bye
mattress**
A Program of the Mattress Recycling Council®

ByeByeMattress.com

Collection Sites

Billboard Examples

**FREE RECYCLING FOR
MATTRESSES & BOX SPRINGS!**

Fink Road Landfill



byebymattress.com
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**¡RECICLAJE DE COLCHONES Y
BASES DE RESORTE GRATIS!**

Turlock Transfer Station



byebymattress.com
A Program of the Mattress Recycling Council®

Flyer Example

bye bye mattress
A Program of the Mattress Recycling Council

Together, we are recycling almost 4,000 mattresses per year, saving space a mile high in the Burbank landfill.

BURBANK OPTIONS

OPTION 1 **ASK YOUR RETAILER ABOUT TAKING IT BACK**
When a retailer delivers your new mattress, they are required to offer to take your old one back.
Ask that your retailer pre-arranges old mattress pick up with the new mattress delivery.

OPTION 2 **BRING IT TO THE COLLECTION SITE AT BURBANK RECYCLE CENTER**
We're a participating collection site, so residents can drop off mattresses for free.
500 S. Flower St., Burbank, CA 91502
Hours: Mon. - Fri. 8a-5p; Sat. 8a-4p; closed Sun.
818-238-3900 or 818-276-0434

OPTION 3 **SCHEDULE A CURBSIDE PICK UP**
Always schedule with the City's Bulky Services before placing out your old mattress for collection.
818-238-3805
www.burbankca.gov/departments/public-works

OPTION 4 **LA REGION OPTION**
OR TAKE IT TO A PARTICIPATING MATTRESS RECYCLING FACILITY AND GET \$3 BACK
Mattresses are processed in the LA area at Cristal Materials, Mat Services and RS Recycling. Get \$3 back if you take your mattresses to one of their locations. Visit ByeByeMattress.com for location and payment details.

Of course, some exceptions apply to all of these above locations, so flip over to the backside for details.

www.ByeByeMattress.com

California's Used Mattress Recovery and Recycling Act requires the mattress industry to create and administer a recycling program for mattresses and box springs used and discarded in the state. The Mattress Recycling Council (MRC) is a non-profit organization created by CalRecycle to plan and manage the program known as Bye Bye Mattress. MRC uses the recycling fee collected on new mattress sales to establish collection locations, fund community collection events, combat illegal dumping and more.

Which items are accepted and not accepted by the program?

WHAT WE ACCEPT:
Traditional spring and foam mattresses and box springs

WE ARE UNABLE TO ACCEPT:

- Severely damaged, wet, twisted, frozen or soiled mattresses or box springs
- Items infested with bed bugs
- Mattress pads or toppers
- Sleeping bags
- Pillows
- Car beds
- Juvenile products such as cribs, bassinets, dressing tables, strollers, and playpens or their pads
- Infant carriers, lounge pads, or crib bumpers
- Water beds or camping air mattresses
- Fold-out sofa beds
- Futon and furniture

A FEW THINGS TO NOTE ABOUT THE RETAILER TAKE BACK:

- Retailers that use a common carrier (like a shipping company) to deliver your new mattress are not required to take back old ones.
- A retailer may refuse pick up if the old mattress poses a health or safety risk.
- Mattress delivery or set-up fees can still be applied.

RULES AT THE BURBANK RECYCLE CENTER AND CURBSIDE PICK-UP:

- Mattress drop-offs are free for Burbank residents. Burbank Recycle Center is only a collection site and does not pay the \$3 per unit.
- Curbside pickup is free for residents of Burbank and is limited to one box spring and one mattress per year per address.
- Infested mattresses must be put in a special bed bug disposal bag and clearly marked (disposal bags available at local retailers).

RULES AT MATTRESS RECYCLING FACILITIES:

- Residents and businesses can drop off any number of units for free during each mattress recycling facilities' business hours.
- Residents will receive \$3 per unit, up to 5 units per vehicle per day. Business or large volume drop-offs do not qualify for the reimbursement.
- Visit ByeByeMattress.com for most current mattress recycling facility information.

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A Program of the Mattress Recycling Council

Signage Examples

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Mattresses and Box Springs Free Drop-Off

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FREE COLLECTION EVENT
Mattresses & Box Springs

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Mattresses & Box Springs Free Drop-Off

AB 187

FurnitureToday Learn more online.

California Mattress Recycling: What Retailers Need to Know

At least 15 million mattresses are discarded every year in the United States or an average of 50,000 per day. To address this issue and divert used mattresses from landfill, California passed the Used Mattress Recovery and Recycling Act (SB 254) in 2013 requiring the mattress industry to create and manage a statewide mattress recycling program. The **Mattress Recycling Council (MRC)** is the nonprofit organization created by the mattress industry and certified by CalRecycle to administer this program, which launched Dec. 31, 2015. Known to consumers as **Dye Bye Mattress**, it is funded through a \$10.50 recycling fee collected on all purchases of springs.

What Does the Fee Provide?
Through MRC, the recycling

IMPORTANT: NOTICE OF LEGAL CHANGES TO CALIFORNIA MATTRESS RECYCLING PROGRAM

On October 10, 2019, Governor Gavin Newsom signed into law AB 187 that amends California's Used Mattress Recovery and Recycling Act (SB 254). The amendments include the following important change to the legal obligations of mattress manufacturers, distributors and retailers:

EFFECTIVE JANUARY 1, 2021

All retailers that deliver a new mattress to a consumer in California (regardless of sales format or delivery method) must offer to pick up a used mattress at no additional cost to the consumer.

If a retailer delivers a mattress without using a common carrier (e.g., USPS, UPS, FedEx), that retailer must offer to pick up a used mattress at the time of delivery. If a retailer sells a mattress delivered by common carrier, the retailer must offer to arrange to pick up a used mattress for recycling from that consumer within 30 days after delivering the new mattress. A retailer has no obligation to pick up a consumer's used mattress if that unit is contaminated and poses a risk to personnel, new products or equipment.

For more information, contact MRC at info@mattressrecyclingcouncil.org or 1-855-229-1691.

IMPORTANT: NOTICE OF LEGAL CHANGES TO CALIFORNIA PROGRAM

On October 10, 2019, Governor Gavin Newsom signed into law AB 187 that amends California's Used Mattress Recovery and Recycling Act (SB 254). The amendments include the following important changes to the legal obligations of mattress manufacturers, distributors and retailers:

Effective January 1, 2020:

Futons have been added to California's definition of "mattress." For these purposes, a futon must meet the general definition of a mattress, which the law defines as "a resilient material or combination of materials that is enclosed by a ticking, is used alone or in combination with other products, and is intended for or promoted for sleeping upon." The fee and recycling obligations apply only to the futon mattress. They **do not** apply to the futon frame or base. These changes only affect Mattress Recycling Council (MRC) program participants in California. Futons are not included in MRC's Connecticut or Rhode Island programs.

This change means that:

- Manufacturers and retailers of futons that **are** registered with MRC must update their company profiles at MRCreporting.org if they manufacture or sell futons to any California end users.
- Manufacturers of futons that **are not** registered with MRC but that manufacture or sell futons to California end users must register their brands and URNs at MRCreporting.org.
- Retailers that **are not** registered with MRC but sell futons to California end users must register their brands and URNs at MRCreporting.org.
- Retailers must collect a recycling fee of \$10.50 on each futon sold on or after January 1, 2020. End users must remit the collected fees to MRC monthly through MRCreporting.org as part of the California program.

IMPORTANT: NOTICE OF LEGAL CHANGES TO CALIFORNIA MATTRESS RECYCLING PROGRAM

On October 10, 2019, Governor Gavin Newsom signed into law AB 187 that amends California's Used Mattress Recovery and Recycling Act (SB 254). The amendments include the following important change to the legal obligations of mattress manufacturers, distributors and retailers:

EFFECTIVE JANUARY 1, 2021

All retailers that deliver a new mattress to a consumer in California (regardless of sales format or delivery method) must offer to pick up a used mattress at no additional cost to the consumer. If a retailer delivers a mattress without using a common carrier (e.g., USPS, UPS, FedEx), that retailer must offer to pick up a used mattress at the time of delivery. If a retailer sells a mattress delivered by common carrier, the retailer must offer to arrange to pick up a used mattress for recycling from that consumer within 30 days after delivering the new mattress. A retailer has no obligation to pick up a consumer's used mattress if that unit is contaminated and poses a risk to personnel, new products or equipment.

For more information, contact MRC at info@mattressrecyclingcouncil.org or 1-855-229-1691.

retailers or other sellers that will ultimately be sold to consumers must register with MRCreporting.org as a "distributor" or "reseller."

that delivers a new mattress to a consumer must offer to pick up a used mattress at no additional cost to the consumer. This requirement applies to all retailers, regardless of whether the mattress was purchased online and delivered by common carrier or delivered in person. For mattresses delivered by common carrier, the retailer must offer to arrange to pick up a used mattress for recycling from that consumer within 30 days after delivering the new mattress. A retailer has no obligation to pick up a consumer's used mattress if that unit is contaminated and poses a risk to personnel, new products, or equipment.

For more information, contact MRC at info@mattressrecyclingcouncil.org or 1-855-229-1691.

Mattress Recycling Council
617 followers
Promoted

California amended the state law requiring the mattress industry to create and manage a statewide mattress recycling program. Here's what that means for your furniture store and how the Mattress Recycling Council can help you.

Read more about the legal changes.

Contact us with

Like Comment Share Send

Add a comment...

Mattress Recycling Study, Phase I 2021 CA ONLY

Q1. Before we get started, please indicate the state in which you reside:

Antes de empezar, indique el estado donde reside:

Answer Choices	Responses	
California	100.00%	1051
Connecticut	0.00%	0
Rhode Island	0.00%	0
Other (Otro)	0.00%	0
Other - please specify) (Otro - por favor especifique)	0.00%	0

Answered: 1051, Skipped: 0

Q2. Are you between the ages of 21 and 60?

¿Es usted mayor de 20 años y menores de 61 años?

Answer Choices	Responses	
Yes (Sí)	95.89%	1002
No	4.11%	43

Answered: 1045, Skipped: 6

Q3. When was the last time you purchased or acquired a mattress?

¿Cuándo fue la última vez que compró o adquirió un colchón?

Answer Choices	Responses	
Less than a year ago (Hace menos de un año)	0.00%	0

Answer Choices	Responses	
I purchased or acquired a mattress in the last year. (Yo compré o adquirí un colchón en el pasado año.)	18.15%	188
1-2 years ago (1-2 años atrás)	23.07%	239
3-5 years ago (3-5 años atrás)	20.95%	217
6+ years ago (6+ años atrás)	28.19%	292
Not applicable (No aplicable)	2.80%	29
Don't recall (No recuerdo)	6.85%	71
I have never purchased a new mattress. (Nunca he comprado un colchón nuevo.)	0.00%	0

Answered: 1036, Skipped: 15

Q4. How did you make your last purchase or acquire the mattress?

¿Cómo compró o adquirió su último colchón?

Answer Choices	Responses	
I bought it from an online-only retailer* (Lo compré en una tienda disponible en internet solamente)	26.10%	261

Answer Choices	Responses	
I went in store, used the store or company's website or called the store to purchase** (Fui a la tienda, el sitio web de la empresa o llamé a la tienda para comprar)	56.00%	560
I purchased or acquired it from another source*** (Lo compré o lo adquirí de otra fuente)	5.80%	58
I'm unsure or don't remember (No estoy seguro(a) o no recuerdo)	9.40%	94
Other - please specify (Otro - por favor especifique)	2.70%	27

Answered: 1000, Skipped: 51

Q5. What type of establishment best describes where you last purchased a mattress?

¿Qué tipo de establecimiento describe mejor el lugar donde compró un colchón la última vez?

Answer Choices	Responses	
Mattress Store (Tienda de colchones)	50.00%	279
Department or Furniture Store - Macy's, IKEA, Ashley Furniture... (Tienda departamental o de muebles - Macy's, IKEA, Ashley Furniture...)	38.71%	216

Answer Choices	Responses	
Club Store - Costco, Sam's Club... (Tienda de membresía - Costco, Sam's Club...)	8.96%	50
Other - please specify (Otro - por favor especifique)	2.33%	13

Answered: 558, Skipped: 493

Q6. What type of source best describes where you purchased or acquired the mattress?

¿Qué tipo de fuente describe mejor dónde compró o adquirió el colchón?

Answer Choices	Responses	
Handed down from a family member, close friend or acquaintance (Me lo pasó un familiar, amigo cercano o un conocido)	37.93%	22
Yard Sale (Venta de garaje)	10.34%	6
Flea Market (Mercado de pulgas)	8.62%	5
Classified Listing, e.g., Craigslist, Nextdoor, Facebook Marketplace (Clasificados, e.g., Craigslist, Nextdoor, Facebook Marketplace)	29.31%	17
Other - please specify (Otro - por favor especifique)	13.79%	8

Answered: 58, Skipped: 993

Q7. What prompted your decision to buy or acquire a mattress? Select all that apply.

¿Qué motivó su decisión de comprar o adquirir un colchón? Seleccione todas las opciones que correspondan.

Answer Choices	Responses	
Old mattress worn out and old (Colchón anterior viejo y gastado)	55.85%	554
Way too firm or way too soft (Colchón muy duro o muy blando)	16.13%	160
Wanted/needed a different size (Quería o necesitaba otro tamaño)	21.67%	215
New furniture (Muebles nuevos)	16.73%	166
Added another bed to household (Agregó otra cama al hogar)	10.58%	105
Sleep related health issue (Problema de salud relacionado con el sueño)	10.48%	104
Back pain (Dolor de espalda)	17.04%	169
Divorce or break up (Divorcio o separación)	5.44%	54
Marriage or new relationship (Matrimonio o nueva relación)	5.44%	54
Pregnancy (Embarazo)	4.44%	44

Answer Choices	Responses	
Family growth (Crecimiento de la familia)	7.06%	70
Moving into a new place (Mudanza a otro lugar)	12.00%	119
Ruined mattress (Colchón deteriorado)	7.26%	72
Choosing natural healthier home products (Elección de productos naturales más saludables para el hogar)	4.74%	47
Upgraded/new features available (Disponibilidad de funciones mejoradas o nuevas)	9.78%	97
Other - please specify (Otro - por favor especifique)	2.72%	27

Answered: 992, Skipped: 59

Q8. When was the last time you got rid of an old mattress?

¿Cuándo fue la última vez que desechó un colchón viejo?

Answer Choices	Responses	
I got rid of a mattress in the last year. (Yo me deshice de un colchón en el pasado año.)	18.73%	191
1-2 years ago (1-2 años atrás)	23.14%	236
3-5 years ago (3-5 años atrás)	19.31%	197

Answer Choices	Responses	
6+ years ago (6+ años atrás)	25.20%	257
Don't recall (No recuerdo)	7.16%	73
I have never gotten rid of an old mattress (Nunca he desechado un colchón Viejo.)	6.47%	66

Answered: 1020, Skipped: 31

Q9. How did you get rid of the mattress?

¿Cómo se deshizo del colchón?

Answer Choices	Responses	
It was taken back by the retailer during my new mattress delivery (Fue llevado a la tienda por el mismo personal que me entregó el colchón nuevo)	37.33%	355
Hired junk removal service (Contraté un servicio de recolección de basura)	9.67%	92
Brought it to a recycling center or waste collection event (Lo llevé a un centro de reciclado o a un evento de recolección de desechos)	10.20%	97
Dropped it off at a landfill (Lo arrojé a un vertedero)	5.26%	50

Answer Choices	Responses	
Arranged for curbside pick-up through my city's services (Hice un acuerdo con los servicios de mi ciudad para que lo recogieran en la acera)	10.83%	103
Placed in trash/dumpster (Lo puse en el contenedor de basura)	7.05%	67
Donated to charity (Lo doné para fines de caridad)	2.21%	21
Gave it away to someone I know (Se lo regalé a una persona conocida)	7.05%	67
Sold it (Lo vendí)	3.05%	29
Don't recall (No recuerdo)	6.20%	59
Other - please specify (Otro - por favor especifique)	1.16%	11

Answered: 951, Skipped: 100

Q10. Are you currently storing any
mattresses that are not in use?

¿Está guardando un colchón que no está
en uso en este momento?

Answer Choices	Responses	
Yes (Sí)	27.24%	277
No	72.76%	740

Answered: 1017, Skipped: 34

Q11. Why have you decided to store the mattress(es) instead of disposing them?

¿Por qué ha decidido guardar el colchón en lugar de desecharlo?

Answer Choices	Responses	
I may need the mattress(es) in the future. (Lo puedo necesitar en el future.)	55.96%	155
I don't know how to dispose a mattress. (No sé cómo disponer del colchón.)	6.86%	19
I am waiting to dispose until COVID-19 concerns have subsided. (Estoy esperando a que se calme la pandemia del COVID-19 para disponer del colchón.)	20.94%	58
I intend to give it away but haven't had a chance to do so. (Pretendo regalarlo a alguien pero no he tenido la oportunidad.)	8.30%	23
I intend to dispose it but haven't had a chance to do so. (Pretendo desecharlo pero no he tenido la oportunidad.)	5.05%	14
Other - please specify (Otro - por favor especifique)	2.89%	8

Answered: 277, Skipped: 774

Q12. Did you know a retailer in California is required by law to offer to take back an old mattress when a new one is delivered (both stores and online sellers)?

¿Sabía que la ley obliga a los minoristas en California a recibir un colchón viejo cuando se realiza la entrega de uno nuevo (las tiendas y los minoristas en línea)?

Answer Choices	Responses	
Yes (Sí)	37.46%	381
No	62.54%	636

Answered: 1017, Skipped: 34

Q13. Prior to this survey, did you know that mattresses can be recycled?

¿Antes de esta encuesta, sabía que los colchones se pueden reciclar?

Answer Choices	Responses	
Yes (Sí)	52.07%	529
No	47.93%	487

Answered: 1016, Skipped: 35

Q14. Did you know mattress recycling was now free in your state?

¿Sabía que el reciclado de colchones ahora es gratuito en su estado?

Answer Choices	Responses	
Yes (Sí)	54.44%	288
No	45.56%	241

Answered: 529, Skipped: 522

Q15. Do you know how to dispose of your mattress so that it will be recycled?

¿Sabe cómo desechar los colchones para que sean reciclados?

Answer Choices	Responses	
Yes (Sí)	59.92%	317
No	40.08%	212

Answered: 529, Skipped: 522

Q16. Had you heard of the Mattress Recycling Council?

¿Había oído hablar de Mattress Recycling Council?

Answer Choices	Responses	
Yes	23.35%	237
No	76.65%	778

Answered: 1015, Skipped: 36

Q17. Had you heard of the Bye Bye Mattress program?

¿Había oído hablar del programa Bye Bye Mattress?

Answer Choices	Responses	
Yes (Sí)	22.76%	231
No	77.24%	784

Answered: 1015, Skipped: 36

Q18. Do you recall (seeing, hearing) an ad in the last several months regarding the Bye Bye Mattress program?

¿Recuerda haber visto u oído un anuncio sobre el programa Bye Bye Mattress en los últimos meses?

Answer Choices	Responses	
Yes (Sí)	83.12%	192
No	16.88%	39

Answered: 231, Skipped: 820

Q19. What type of ad(s) do you remember? (Select all that apply)

¿Qué tipo de anuncio(s) recuerda? (Seleccione todo lo que corresponda).

Answer Choices	Responses	
TV Ad (Anuncio en televisión)	66.67%	128
Radio Ad (Anuncio en radio)	24.48%	47
Printed Ad (Anuncio impreso)	33.33%	64
Social Media Post (Publicación en las redes sociales)	59.38%	114
Other Online Ad (Otro anuncio en línea)	29.17%	56
Outdoor/Billboard (Anuncio exterior o cartelera)	25.00%	48
In-Store Signage/ Materials (Letrero o materiales en la tienda)	25.52%	49
Unsure (No estoy seguro(a))	0.52%	1

Answered: 192, Skipped: 859

Q20. What are all the other ways you have heard of the Bye Bye Mattress program in the past? (Select all that apply)

¿Cuáles son todas las maneras en las que ha oído mencionar el programa Bye Bye Mattress en el pasado? (Seleccione todo lo que corresponda).

Answer Choices	Responses	
From a friend or relative (De un amigo o familiar)	54.35%	125
From my landlord/property manager (Del dueño o administrador de la propiedad)	30.87%	71
Mailed information (Información enviada por correo)	30.00%	69
News (Noticias)	35.22%	81
From my local recycling center (De mi centro de reciclaje local)	33.48%	77
From my city or local government source (De mi ciudad o alguna fuente del gobierno local)	22.61%	52
From a mattress retailer (De una tienda de colchones)	27.83%	64
Social media (Redes sociales)	30.87%	71
Waze	13.04%	30
None	0.00%	0
Through a search engine listing when doing my own research (Mediante una lista en un motor de búsqueda al investigar por mi cuenta)	15.22%	35

Answer Choices	Responses	
Other - please specify (Otro - por favor especifique)	3.04%	7

Answered: 230, Skipped: 821

Q21. What are all the ways you have heard of the Bye Bye Mattress program in the past? (Select all that apply)

¿Cuáles son todas las maneras en las que ha oído mencionar el programa Bye Bye Mattress en el pasado? (Seleccione todo lo que corresponda).

Answer Choices	Responses	
From a friend or relative (De un amigo o familiar)	0.00%	0
From my landlord/property manager (Del dueño o administrador de la propiedad)	0.00%	0
Mailed information (Información enviada por correo)	0.00%	0
News (Noticias)	0.00%	0
From my local recycling center (De mi centro de reciclaje local)	0.00%	0
From my city or local government source (De mi ciudad o alguna fuente del gobierno local)	0.00%	0
From a mattress retailer (De una tienda de colchones)	0.00%	0
Social media (Redes sociales)	0.00%	0
Waze	0.00%	0

Answer Choices	Responses	
None	0.00%	0
Through a search engine listing when doing my own research (Mediante una lista en un motor de búsqueda al investigar por mi cuenta)	0.00%	0
Other - please specify (Otro - por favor especifique)	0.00%	0

Answered: 0, Skipped: 1051

Q22. How likely would you be to recycle next time you had a mattress, box spring, foundation and/or futon to dispose?

¿Qué tan probable es que recicle un colchón tradicional, base de resortes o futon la próxima vez que necesite desechar uno?

Answer Choices	Responses	
Extremely Likely (Muy probable)	61.50%	623
Somewhat Likely (Probable)	20.53%	208
Neither Likely or Unlikely - Neutral (Ni probable ni improbable - neutral)	10.86%	110
Somewhat Unlikely (Algo improbable)	1.68%	17
Extremely Unlikely (Muy improbable)	1.68%	17
Not Applicable (No aplica)	3.75%	38

Answered: 1013, Skipped: 38

Q23. Of the following, please mark the most significant motivator(s) in your decision of how to dispose of a mattress? (You may select up to 3)

De las siguientes opciones, marque los motivadores más importantes en su decisión de cómo desechar un colchón. (Puede seleccionar hasta tres)

Answer Choices	Responses	
Receiving a small payment for each mattress you recycle (Recibir un pequeño pago por cada colchón que recicle)	38.67%	321
Convenience - it's easy to do (Conveniencia – es fácil de hacer)	47.47%	394
Protecting the environment (Proteger el medio ambiente)	41.20%	342
Keeping your neighborhood clean (Mantener limpio su vecindario)	18.31%	152
Recycling the mattress to create new products (Reciclar el colchón para crear nuevos productos)	22.29%	185
Following the law (Cumplir con la ley)	13.49%	112
Saving space in the landfill by recycling (Ahorrar espacio en los rellenos sanitarios mediante el reciclaje)	13.37%	111
Doing the right thing (Hacer lo correcto)	18.31%	152

Answer Choices	Responses	
Stimulating the economy by creating recycling jobs (Estimular la economía al crear empleos de reciclaje)	4.58%	38
The availability of free haul-away service by retailers (Servicio gratuito de transporte por parte de los minoristas)	14.22%	118
Not having to store it at home (No tener que guardarlo en casa)	7.71%	64
Moving out – not planning to take it with you (Me voy a mudar y no planifico llevarme el colchón)	5.06%	42
Knowledge that I can – was previously unaware (Conocimiento que puedo—antes no lo sabía)	8.07%	67
Other - please specify (Otro - por favor especifique)	0.12%	1

Answered: 830, Skipped: 221

Q24. In your opinion, why don't more people choose to recycle their old mattresses? (You may select up to 3.)

En su opinión, ¿por qué no más personas eligen reciclar sus colchones viejos? (puede seleccionar hasta 3)

Answer Choices	Responses	
The lack of knowledge that mattresses can be recycled (La falta de conocimiento de que los colchones se pueden reciclar)	69.54%	703
The time involved in disposing of the mattress so it can be recycled (La falta de tiempo para desechar el colchón para que pueda ser reciclado)	27.10%	274
The perceived cost of mattress disposal and recycling (El costo percibido de la eliminación y reciclaje de colchones)	28.98%	293
The distance they need to travel to dispose of the mattress (La distancia necesaria para viajar para deshacerse del colchón)	21.36%	216
Not having a vehicle that can transport a mattress to a disposal site (No tener un vehículo que pueda transportar un colchón a un sitio de recolección)	30.07%	304

Answer Choices	Responses	
Not knowing what to do to ensure the mattress will be recycled (No saber qué hacer para asegurarse de que el colchón será reciclado)	14.84%	150
Not having an ID or driver's license (No tener identificación o licencia de conducir)	2.87%	29
Not having free haul-away available (No tener servicio gratuito de transporte)	17.31%	175
I don't know (No sé)	8.01%	81
Other - please specify (Otro - por favor especifique)	1.68%	17

Answered: 1011, Skipped: 40

Q25. What kind of recycler are you? Select the one description that fits you best.

¿Qué tipo de reciclador eres? Seleccione la descripción que mejor se adapte a usted (solamente una).

Answer Choices	Responses	
I am passionate about recycling and go out of my way to recycle everything that I possibly can. (Me apasiona el reciclaje y hago todo lo posible por reciclar todo lo que puedo.)	28.27%	285

Answer Choices	Responses	
I almost always recycle because it's the right thing to do. (Casi siempre reciclo porque es lo correcto.)	33.13%	334
I recycle only the items that I can place in my recycle bin--bottles, cans, paper, etc. (Reciclo solo los artículos que puedo colocar en mi papelera de reciclaje--botellas, latas, papel, etc.)	22.12%	223
I recycle only when it's convenient to do so. (Reciclo solo cuando me conviene.)	6.05%	61
I am too busy to worry about recycling. (Estoy demasiado ocupado para preocuparme por el reciclaje.)	1.79%	18
I do not recycle because I do not have a recycle bin. (No reciclo porque no tengo papelera de reciclaje.)	2.18%	22
I am new to recycling but am interested in doing more of it. (Soy nuevo/a en el reciclaje, pero estoy interesado/a en hacer más.)	2.08%	21

Answer Choices	Responses	
I am not concerned about recycling since environmental change is inevitable/natural. (No me preocupa el reciclaje ya que el cambio ambiental es inevitable/natural.)	3.37%	34
Other - please specify (Otro - por favor especifique)	0.99%	10

Answered: 1008, Skipped: 43

Q26. On which device(s) do you regularly watch television programs? Select all that apply.

¿En cuáles dispositivos usualmente ve programas de television? Seleccione todos los que apliquen.

Answer Choices	Responses	
None-I don't watch television. (Ninguno – no veo television)	6.15%	62
TV (Televisor)	76.79%	774
Phone (Teléfono móvil)	26.79%	270
Tablet (Tableta)	18.55%	187
Desktop (Computadora de escritorio)	14.98%	151
Laptop (Computadora portátil)	19.94%	201
Other - please specify (Otro - por favor especifique)	0.99%	10

Answered: 1008, Skipped: 43

Q27. Do you have a Smart TV*?

¿Tiene un televisor inteligente (Smart TV)?

Answer Choices	Responses	
Yes (Sí)	73.39%	568
No	26.61%	206

Answered: 774, Skipped: 277

Q28. Do you use any of the following streaming devices to watch online content without a Smart TV*?

¿Utiliza alguno de los siguientes dispositivos de transmisión para ver contenido en línea sin un televisor inteligente (Smart TV)?

Answer Choices	Responses	
Roku Express+ Box (plugs into HDMI port)	12.92%	100
Roku Express+ Box (se conecta a un Puerto HDMI))		
Amazon Firestick	17.44%	135
Amazon Fire TV Cube	4.26%	33
Roku Streaming Stick+	8.27%	64
Apple TV	16.28%	126
Google Chromecast Ultra	6.85%	53
Internet enabled Blue-ray Disc Player (Reproductor de discos Blue-ray habilitado para internet)	3.75%	29
Over-the-air DVR	11.50%	89
None (Ninguna)	0.00%	0
Other - please specify (Otro - por favor especifique)	18.73%	145

Answered: 774, Skipped: 277

Q29. To which of the following digital TV services do you subscribe (Select all that apply)?

¿Está suscripto o ve alguno de los siguientes servicios de TV digital? (Seleccione todos lo que correspondan)

Answer Choices	Responses	
Sling TV	5.69%	44
Paramount +	8.54%	66
Peacock	12.55%	97
AT&T TV	17.72%	137
Pluto	6.47%	50
Discovery +	16.30%	126
Scripps Networks	1.03%	8
Sony Vue	2.46%	19
Fox Networks	5.43%	42
Newsy	2.07%	16
Sony Crackle	2.59%	20
Netflix	60.41%	467
Amazon	45.67%	353
Hulu	31.82%	246
Comcast	10.48%	81
Fios	1.29%	10
PlayStation	6.08%	47
Verizon Jetpack	1.29%	10
Disney +	31.31%	242
Apple TV +	15.91%	123
None, I don't subscribe to any digital TV services. (Ninguno)	15.14%	117
Other - please specify (Otro - por favor especifique)	3.10%	24

Answered: 773, Skipped: 278

Q30. Do you pay for a separate box from your cable provider to access broadcast TV content?

¿Paga por una caja separada de su proveedor de cable para acceder al contenido de transmisión de TV?

Answer Choices	Responses	
Yes (Sí)	46.70%	361
No	46.18%	357
Unsure (No estoy seguro(a))	7.12%	55

Answered: 773, Skipped: 278

Q31. Which digital radio services do you use on a regular basis?

¿Qué servicios de radio digital utiliza regularmente?

Answer Choices	Responses	
Pandora Radio	19.00%	191
Spotify	29.05%	292
YouTube Music	25.77%	259
Deezer	4.28%	43
Amazon Music	22.79%	229
Apple Music	19.30%	194
Google Play	12.34%	124
Tidal	1.79%	18
None – I don't use any digital radio on a regular basis. (Ninguno - No uso radio digital regularmente.)	33.33%	335
Other - please specify (Otro - por favor especifique)	4.38%	44

Answered: 1005, Skipped: 46

Q32. Do you pay for these services or do you use a free option?

¿Paga por estos servicios o utiliza la versión gratuita?

Service	Paid (Pago)		Free (Gratis)		Unsure (No estoy seguro(a))		Total	Weighted Average
	%	Count	%	Count	%	Count		
Pandora Radio	40.53%	77	59.47%	113	0.00%	0	190	1.59
Spotify	64.26%	187	34.36%	100	1.37%	4	291	1.37
YouTube Music	44.36%	114	53.70%	138	1.95%	5	257	1.58
Deezer	57.14%	24	35.71%	15	7.14%	3	42	1.5
Amazon Music	0.00%	0	0.00%	0	0.00%	0	0	0
Apple Music	0.00%	0	0.00%	0	0.00%	0	0	0
Google Play	0.00%	0	0.00%	0	0.00%	0	0	0
Tidal	0.00%	0	0.00%	0	0.00%	0	0	0
None – I don't use any digital radio on a regular basis. (Ninguno - No uso radio digital regularmente.)	0.00%	0	0.00%	0	0.00%	0	0	0
Other - please specify (Otro - por favor especifique)	57.14%	8	35.71%	5	7.14%	1	14	1.5

Answered: 532, Skipped: 519

Q33. Which social media do you use on a regular basis (Select all that apply)?

¿Cuál red social utiliza regularmente (seleccione todas las opciones que apliquen)?

Answer Choices	Responses	
Facebook	61.59%	619
Twitter	29.95%	301
Instagram	44.38%	446
Pinterest	19.60%	197
Line	4.58%	46
LinkedIn	17.81%	179
Reddit	8.26%	83
Snapchat	20.10%	202

Answer Choices	Responses	
TikTok	19.00%	191
Tumblr	3.68%	37
WeChat	7.06%	71
YouTube	47.16%	474
None – I don't use any social media on a regular basis. (Ninguno - No uso redes sociales regularmente.)	15.62%	157
Other - please specify (Otro - especifique)	1.79%	18

Answered: 1005, Skipped: 46

Q34. In what language(s) do you prefer to receive news and information? Select all that apply.

¿En qué lenguaje(s) prefiere recibir noticias e información? Seleccione todos los que apliquen.

Answer Choices	Responses	
English (Inglés)	95.02%	955
Spanish (Español)	6.07%	61
Chinese (Chino)	2.39%	24
Vietnamese (Vietnamita)	1.59%	16
Korean (Coreano)	0.80%	8
Tagalog (Tagalo)	1.39%	14
Other - please specify (Otro - por favor especifique)	1.19%	12

Answered: 1005, Skipped: 46

Q35. How would you describe your ethnicity? Select all that apply.

¿Cómo describiría su origen étnico? (Seleccione todo lo que corresponda).

Answer Choices	Responses	
American Indian/Native American (Indígena americano/nativo americano)	3.98%	40
Asian (Asiático)	15.72%	158
Black/African American (Negro/afroamericano)	6.77%	68

Answer Choices	Responses	
Hispanic/Latino (Hispano/latino)	14.03%	141
White/Caucasian (Blanco/caucásico)	61.69%	620
Pacific Islander (Nativo de las islas del Pacífico)	1.00%	10
Mixed Race (etnia mixta)	2.69%	27
Other (Otro)	1.79%	18

Answered: 1005, Skipped: 46

Q36. Please mark the range that includes your age.

Marque el rango que comprende su edad.

Answer Choices	Responses	
21-25	10.45%	105
26-30	7.66%	77
31-35	9.45%	95
36-40	12.54%	126
41-45	10.75%	108
46-50	9.35%	94
51-55	8.96%	90
56-60	9.55%	96
61+	19.80%	199
I prefer not to reply. (Prefiero no responder.)	1.49%	15

Answered: 1005, Skipped: 46

Q37. Please mark the range that includes your total annual household income.

Marque el rango que comprende el ingreso total anual de su grupo familiar.

Answer Choices	Responses	
Less than \$24,999 (Menos de \$24,999)	9.85%	99
\$25,000-\$49,999	15.12%	152
\$50,000-\$74,999	15.62%	157
\$75,000-\$99,999	14.03%	141
\$100,000-\$124,999	10.85%	109
\$125,000-\$149,999	7.96%	80
\$150,000-\$199,999	8.86%	89
\$200,000+	10.05%	101
I prefer not to reply. (Prefiero no responder.)	7.66%	77

Answered: 1005, Skipped: 46

Q38. Please mark your gender.

Marque su sexo.

Answer Choices	Responses	
Male (Masculino)	49.65%	499
Female (Femenino)	49.75%	500
Non-Binary (Género no binario)	0.60%	6

Answered: 1005, Skipped: 46

Q39. Please provide your 5 digit zip code.

Indique su código postal.

Answered: 998, Skipped: 53

Q40. Please indicate the name of the city in which you reside.

Indique el nombre de la ciudad donde reside.

Answered: 992, Skipped: 59

Q41. Do you own or rent the dwelling in which you currently reside?

¿Usted alquila o es dueño (a) de la propiedad en la cual reside?

Answer Choices	Responses	
Rent (Alquilo)	31.17%	312
Own (Dueño(a))	64.44%	645
Other (Otro)	4.40%	44

Answered: 1001, Skipped: 50

Q42. Panelist ID

Answered: 1051, Skipped: 0

Mattress Recycling Study - 2021 Spanish Survey

4. When was the last time you purchased or acquired a mattress?

¿Cuándo fue la última vez que compró o adquirió un colchón?

Answer Choices	Responses	
I purchased or acquired a mattress in the last year. (Yo compré o adquirí un colchón en el pasado año.)	22%	72
1-2 years ago (Años atrás)	31%	101
3-5 years ago (Años atrás)	29%	95
6+ years ago (Años atrás)	14%	45
Not applicable (No aplicable)	1%	3
Don't recall (No recuerdo)	4%	14
I have never purchased a new mattress. (Nunca he comprado un colchón nuevo.)	0%	0
	100%	330

Q5. When was the last time you got rid of an old mattress?

¿Cuándo fue la última vez que desechó un colchón viejo?

Answer Choices	Responses	
I got rid of a mattress in the last year. (Yo me deshice de un colchón en el pasado año.)	24%	80

Answer Choices	Responses	
1–2 years ago (Años atrás)	27%	90
3–5 years ago (Años atrás)	28%	92
6+ years ago (Años atrás)	13%	42
Don't recall (No recuerdo)	6%	19
I have never gotten rid of an old mattress (Nunca he desechado un colchón viejo.)	2%	7
	100%	330

Q6. How did you get rid of the mattress?

¿Cómo se deshizo del colchón?

Answer Choices	Responses	
Arranged for curbside pick-up through my city's services (Hice un acuerdo con los servicios de mi ciudad para que lo recogieran en la acera)	9%	29
Brought it to a recycling center or waste collection event (Lo llevé a un centro de reciclado o a un evento de recolección de desechos)	10%	33
Don't recall (No recuerdo)	5%	17
Donated to charity (Lo doné para fines de caridad)	5%	15

Answer Choices	Responses	
Dropped it off at a landfill (Lo arrojé a un vertedero)	7%	23
Gave it away to someone I know (Se lo regalé a una persona conocida)	24%	76
Hired junk removal service (Contraté un servicio de recolección de basura)	11%	34
It was taken back by the retailer during my new mattress delivery (Fue llevado a la tienda por el mismo personal que me entregó el colchón nuevo)	10%	31
Other - please specify (Otro - especifique)	1%	4
Placed in trash/dumpster (Lo puse en el contenedor de basura)	13%	40
Sold it (Lo vendí)	5%	16

Q7. Are you currently storing any mattresses that are not in use?

¿Está guardando un colchón que no está en uso en este momento?

Answer Choices	Responses	
Yes (Sí)	29%	93
No	71%	230
	100%	323

Q8. Why have you decided to store the mattress(es) instead of disposing them?

¿Por qué ha decidido guardar el colchón en lugar de desecharlo?

Answer Choices	Responses	
I am waiting to dispose until COVID-19 concerns have subsided. (Estoy esperando a que se calme la pandemia del COVID-19 para disponer del colchón.)	22%	20
I don't know how to dispose a mattress. (No sé cómo disponer del colchón.)	14%	13
I intend to dispose it but haven't had a chance to do so. (Pretendo desecharlo pero no he tenido la oportunidad.)	13%	12
I intend to give it away but haven't had a chance to do so. (Pretendo regalarlo a alguien pero no he tenido la oportunidad.)	12%	11
I may need the mattress(es) in the future. (Lo puedo necesitar en el future.)	35%	33
Other - please specify (Otro - por favor especifique)	4%	4

Q9. Prior to this survey, did you know a retailer in California is required by law to offer to take back an old mattress when a new one is delivered (both stores and online sellers)?

¿Antes de esta encuesta, sabía que la ley obliga a los minoristas en California a recibir un colchón viejo cuando se realiza la entrega de uno nuevo (las tiendas y los minoristas en línea)?

Answer Choices	Responses	
Yes (Sí)	28%	92
No	72%	231
	100%	323

Q10. Prior to this survey, did you know that mattresses can be recycled?

¿Antes de esta encuesta, sabía que los colchones se pueden reciclar?

Answer Choices	Responses	
Yes (Sí)	48%	154
No	52%	169
	100%	323

Q11. Did you know mattress recycling was now free in your state?

¿Sabía que el reciclado de colchones ahora es gratuito en su estado?

Answer Choices	Responses	
Yes (Sí)	48%	74
No	52%	80
	100%	154

Q12. Do you know how to dispose of your mattress so that it will be recycled?

¿Sabe cómo desechar los colchones para que sean reciclados?

Answer Choices	Responses	
Yes (Sí)	57%	88
No	43%	66
	100%	154

Q13. Had you heard of the Mattress Recycling Council?

¿Había oído hablar de Mattress Recycling Council?

Answer Choices	Responses	
Yes	14%	46
No	86%	276
	100%	322

Q14. Had you heard of the Bye Bye Mattress program?

¿Había oído hablar del programa Bye Bye Mattress?

Answer Choices	Responses	
Yes (Sí)	17%	55
No	83%	267
	100%	322

Q15. Do you recall (seeing, hearing) an ad in the last several months regarding the Bye Bye Mattress program?

¿Recuerda haber visto u oído un anuncio sobre el programa Bye Bye Mattress en los últimos meses?

Answer Choices	Responses	
Yes (Sí)	58%	32
No	42%	23
	100%	55

Q16. What type of ad(s) do you remember? (Select all that apply)

¿Qué tipo de anuncio(s) recuerda? (Seleccione todo lo que corresponda).

Answer Choices	Responses	
In-Store Signage/ Materials (Letrero o materiales en la tienda)	0%	0
Other Online Ad (Otro anuncio en línea)	25%	8
Outdoor / Billboard (Anuncio exterior o cartelera)	9%	3
Printed Ad (Anuncio impreso)	13%	4
Radio Ad (Anuncio en radio)	44%	14
Social Media Post (Publicación en las redes sociales)	44%	14
TV Ad (Anuncio en televisión)	44%	14
Unsure (No estoy seguro(a))	0%	0

Q17. What are all the other ways you have heard of the Bye Bye Mattress program in the past? (Select all that apply)

¿Cuáles son todas las maneras en las que ha oído mencionar el programa Bye Bye Mattress en el pasado? (Seleccione todo lo que corresponda).

Answer Choices	Responses	
From a friend or relative (De un amigo o familiar)	38%	21
From a mattress retailer (De una tienda de colchones)	20%	11
From my city or local government source (De mi ciudad o alguna fuente del gobierno local)	13%	7
From my landlord/ property manager (Del dueño o administrador de la propiedad)	20%	11
From my local recycling center (De mi centro de reciclaje local)	25%	14
Mailed information (Información enviada por correo)	18%	10
News (Noticias)	16%	9
None	4%	2
Other - please specify (Otro - por favor especifique)	7%	4
Social media (Redes sociales)	24%	13

Answer Choices	Responses	
Through a search engine listing when doing my own research (Mediante una lista en un motor de búsqueda al investigar por mi cuenta)	11%	6
Waze	5%	3

Q18. How likely would you be to recycle next time you had a mattress, box spring, foundation and/or futon to dispose?

¿Qué tan probable es que recicle un colchón tradicional, base de resortes o futon la próxima vez que necesite desechar uno?

Answer Choices	Responses	
Extremely Likely (Muy probable)	65%	209
Somewhat Likely (Probable)	21%	68
Neither Likely or Unlikely - Neutral (Ni probable ni improbable - neutral)	8%	27
Somewhat Unlikely (Algo improbable)	3%	10
Extremely Unlikely (Muy improbable)	1%	2
Not Applicable (No aplica)	2%	5
	100%	321

Q19. Of the following, please mark the most significant motivator(s) in your decision of how to dispose of a mattress? (You may select up to 3)

De las siguientes opciones, marque los motivadores más importantes en su decisión de cómo desechar un colchón. (Puede seleccionar hasta tres)

Answer Choices	Responses	
Convenience - it's easy to do (Conveniencia – es fácil de hacer)	18%	51
Doing the right thing (Hacer lo correcto)	22%	60
Following the law (Cumplir con la ley)	14%	40
Keeping your neighborhood clean (Mantener limpio su vecindario)	17%	47
Knowledge that I can – was previously unaware) (Conocimiento que puedo–antes no lo sabía)	20%	54
Moving out – not planning to take it with you (Me voy a mudar y no planifico llevarme el colchón)	9%	25
Not having to store it at home (No tener que guardarlo en casa)	17%	46
Other - please specify (Otro - especifique)	0%	0
Protecting the environment (Proteger el medio ambiente)	38%	105

Answer Choices	Responses	
Receiving a small payment for each mattress you recycle (Recibir un pequeño pago por cada colchón que recicle)	20%	56
Recycling the mattress to create new products (Reciclar el colchón para crear nuevos productos)	28%	76
Saving space in the landfill by recycling (Ahorrar espacio en los rellenos sanitarios mediante el reciclaje)	20%	54
Stimulating the economy by creating recycling jobs (Estimular la economía al crear empleos de reciclaje)	12%	34
The availability of free haul-away service by retailers (Servicio gratuito de transporte por parte de los minoristas)	18%	49

Q20. In your opinion, why don't more people choose to recycle their old mattresses? (You may select up to 3.)

En su opinión, ¿por qué no más personas eligen reciclar sus colchones viejos? (puede seleccionar hasta 3)

Answer Choices	Responses	
I don't know (No sé)	10%	32

Answer Choices	Responses	
Not having a vehicle that can transport a mattress to a disposal site (No tener un vehículo que pueda transportar un colchón a un sitio de recolección)	37%	117
Not having an ID or driver's license (No tener identificación o licencia de conducir)	7%	21
Not having free haul-away available (No tener servicio gratuito de transporte)	30%	97
Not knowing what to do to ensure the mattress will be recycled (No saber qué hacer para asegurarse de que el colchón será reciclado)	31%	98
Other - please specify (Otro - por favor especifique)	1%	3
The distance they need to travel to dispose of the mattress (La distancia necesaria para viajar para deshacerse del colchón)	20%	64
The lack of knowledge that mattresses can be recycled (La falta de conocimiento de que los colchones se pueden reciclar)	56%	180

Answer Choices	Responses	
The perceived cost of mattress disposal and recycling (El costo percibido de la eliminación y reciclaje de colchones)	22%	69
The time involved in disposing of the mattress so it can be recycled (La falta de tiempo para desechar el colchón para que pueda ser reciclado)	21%	67

Q21. Please rank each option with a 1 for your favorite, a 2 for your next favorite, a 3 for your next favorite, and a 4 for your least favorite.

Por favor asígnele un orden de preferencia a cada concepto del 1 al 4. El número uno siendo el favorito, luego el segundo, tercero y cuarto favorito.

Protect the environment. Don't dump your old mattress. There are free and easy recycling and disposal options. Visit ByeByeMattress.com to learn more.

Proteje el ambiente. No deseches tu colchón viejo. Hay opciones fáciles y gratis para reciclar y desecharlo. Visita ByeByeMattress.com para conocer más.

Answer Choices	Responses	
1	35.74%	109
2	28.10%	86
3	16.56%	50
4	19.06%	57

Keeping our community clean is everyone's responsibility. Don't dump your old mattress. There are free and easy recycling and disposal options. Visit ByeByeMattress.com to learn more.

Mantener la comunidad limpia es responsabilidad de todos. Hay opciones fáciles y gratis para reciclar y desecharlo. Visita ByeByeMattress.com para conocer más.

Answer Choices	Responses	
1	27.54%	84
2	26.80%	82
3	29.14%	88
4	17.06%	51

A talking mattress that explains why it would rather be recycled than dumped – Recycling is easy and won't cost you extra. Becoming something new is loads better than laying around in a heap of trash.

Un colchón animado que explica por qué prefiere ser reciclado en lugar de ser desechado al basurero. Reciclar es fácil y no cuesta extra. Convertirse en algo nuevo es mejor que estar tirado en un montón de basura.

Answer Choices	Responses	
1	17.05%	52
2	24.51%	75
3	31.46%	95
4	26.42%	79

You've passed down your culture. You've passed down your traditions. And you've passed down your mattress. Now it's time to recycle it with Bye Bye Mattress.

Has transmitido tu cultura. Has transmitido tus tradiciones. Y has pasado tu colchón. Ahora es el momento de reciclarlo con Bye Bye Mattress.

Answer Choices	Responses	
1	19.67%	60
2	20.59%	63
3	22.85%	69
4	37.46%	112

Total 1	Total 2	Total 3	Total 4
305	306	302	299

Q22. What kind of recycler are you? Select the one description that fits you best.

¿Qué tipo de reciclador eres? Seleccione la descripción que mejor se adapte a usted (solamente una).

Answer Choices	Responses	
I almost always recycle because it's the right thing to do. (Casi siempre reciclo porque es lo correcto.)	36%	112
I am new to recycling but am interested in doing more of it. (Soy nuevo/a en el reciclaje, pero estoy interesado/a en hacer más.)	3%	9

Answer Choices	Responses	
I am not concerned about recycling since environmental change is inevitable/natural. (No me preocupa el reciclaje ya que el cambio ambiental es inevitable / natural.)	0%	1
I am passionate about recycling and go out of my way to recycle everything that I possibly can. (Me apasiona el reciclaje y hago todo lo posible por reciclar todo lo que puedo.)	23%	72
I am too busy to worry about recycling. (Estoy demasiado ocupado para preocuparme por el reciclaje.)	1%	2
I do not recycle because I do not have a recycle bin. (No reciclo porque no tengo papelera de reciclaje.)	2%	6
I recycle only the items that I can place in my recycle bin--bottles, cans, paper, etc. (Reciclo solo los artículos que puedo colocar en mi papelera de reciclaje--botellas, latas, papel, etc.)	29%	88

Answer Choices	Responses	
I recycle only when it's convenient to do so. (Reciclo solo cuando me conviene.)	5%	14
Other - please specify (Otro - por favor especifique)	1%	4

Q23. On which device(s) do you regularly watch television programs? Select all that apply.

¿En cuáles dispositivos usualmente ve programas de television? Seleccione todos los que apliquen.

Answer Choices	Responses	
Desktop (Computadora de escritorio)	18%	56
Laptop (Computadora portátil)	23%	71
None-I don't watch television. (Ninguno – no veo television)	4%	11
Other - please specify (Otro - por favor especifique)	0%	1
Phone (Teléfono móvil)	52%	160
Tablet (Tableta)	28%	85
TV (Televisor)	78%	241

Q24. Do you have a Smart TV*?

¿Tiene un televisor inteligente (Smart TV)?

Answer Choices	Responses	
Yes (Sí)	85%	206
No	15%	35

Q25. Do you use any of the following streaming devices to watch online content without a Smart TV*?

¿Utiliza alguno de los siguientes dispositivos de transmisión para ver contenido en línea sin un televisor inteligente (Smart TV)?

Answer Choices	Responses	
Amazon Fire TV Cube	6%	14
Amazon Firestick	28%	67
Apple TV	17%	41
Google Chromecast Ultra	12%	29
Internet enabled Blue-ray Disc Player (Reproductor de discos Blue-ray habilitado para internet)	8%	19
None (Ninguna)	21%	50
Other - please specify (Otro - por favor especifique)	4%	9
Over-the-air DVR	5%	11
Roku Express+ Box (plugs into HDMI port) se conecta a un Puerto HDMI)	18%	44
Roku Streaming Stick+	22%	52

Q26. To which of the following digital TV services do you subscribe (Select all that apply)?

¿Está suscripto o ve alguno de los siguientes servicios de TV digital? (Seleccione todos lo que correspondan)

Answer Choices	Responses	
Amazon	57%	168
Apple TV +	15%	44
AT&T TV	12%	36
Comcast	8%	24
Discovery +	9%	27
Disney +	43%	126
Fios	1%	3
Fox Networks	6%	18
Hulu	48%	142
Netflix	78%	230
Newsy	1%	4
None, I don't subscribe to any digital TV services. (Ninguno)	2%	6
Other - please specify (Otro - especifique)	5%	14
Paramount +	9%	27
Peacock	15%	43
PlayStation	11%	32
Pluto	8%	23
Scripps Networks	2%	6
Sling TV	7%	21
Sony Crackle	2%	7
Sony Vue	2%	7
Verizon Jetpack	2%	5

Q27. Do you pay for a separate box from your cable provider to access broadcast TV content?

¿Paga por una caja separada de su proveedor de cable para acceder al contenido de transmisión de TV?

Answer Choices	Responses	
Yes (Sí)	40%	117
No	54%	161
Unsure (No estoy seguro(a))	6%	18

28. In which language are the television programs you regularly watch?

En cuál lenguaje son los programas de television que regularmente ve?

Answer Choices	Responses	
Programs in Spanish only (Solamente en español)	4%	11
Mostly Spanish-language programs but some in English (La mayoría en español pero algunos son en inglés)	22%	64
Mostly English-language programs but some in Spanish (La mayoría son en inglés pero algunos son en español)	66%	194
Programs in English only (Solamente en inglés)	9%	27

Q30. Which digital radio services do you use on a regular basis?

¿Qué servicios de radio digital utiliza regularmente?

Answer Choices	Responses	
Amazon Music	20%	60
Apple Music	23%	71
Deezer	3%	10
Google Play	7%	22
None – I don't use any digital radio on a regular basis. (Ninguno - No uso radio digital regularmente.)	9%	28
Other - please specify (Otro - por favor especifique)	1%	4
Pandora Radio	32%	99
Spotify	50%	152
Tidal	1%	4
YouTube Music	34%	105

Q32. Do you listen to any Spanish-language radio stations/channels?

¿Escucha alguna estación de radio en español?

Answer Choices	Responses	
Yes (Sí)	70%	174
No	30%	73

Q31. Do you pay for these services or do you use a free option?

¿Paga por estos servicios o utiliza la version gratuita?

	Paid (Pago)		Free (Gratis)		Unsure (No estoy seguro(a))		Total
Pandora Radio	20.69%	19	75.86%	79	3.45%	1	99
Spotify	52.00%	83	44.00%	63	4.00%	4	150
YouTube Music	28.57%	27	68.57%	76	2.86%	2	105
Deezer	80.00%	6	20.00%	4	0.00%	0	10

Q34. Which social media do you use on a regular basis (Select all that apply)?

¿Cuál red social utiliza regularmente (seleccione todas las opciones que apliquen)?

Answer Choices	Responses	
Facebook	64%	194
Instagram	66%	202
Line	3%	8
LinkedIn	10%	29
None – I don't use any social media on a regular basis. (Ninguno - No uso redes sociales regularmente.)	2%	6
Other - please specify (Otro - especifique)	0%	1
Pinterest	28%	85
Reddit	13%	39
Snapchat	40%	121
TikTok	38%	115
Tumblr	4%	13
Twitter	31%	95
WeChat	1%	4
YouTube	63%	192

Q35. In what language are the newspapers and/or magazines you regularly read?

¿En qué lenguaje regularmente lee periódicos o revistas?

Answer Choices	Responses	
English only (Solamente en inglés)	23%	70
Mostly in English but some in Spanish (La mayoría son en inglés pero algunos son en español)	41%	124

Answer Choices	Responses	
Mostly in Spanish but some in English (La mayoría en español pero algunos son en inglés)	11%	34
None-I don't read newspapers or magazines. (Ninguno)	21%	64
Spanish only (Solamente en español)	4%	13

Q38. Please mark the range that includes your age.

Marque el rango que comprende su edad.

Answer Choices	Responses	
21–25	25%	74
26–30	26%	78
31–35	21%	64
36–40	10%	30
41–45	5%	15
46–50	5%	16
51–55	3%	9
56–60	2%	6
61+	3%	10
I prefer not to reply. (Prefiero no responder.)	0%	0

Q39. Please mark the range that includes your total annual household income.

Marque el rango que comprende el ingreso total anual de su grupo familiar.

Answer Choices	Responses	
Less than \$24,999 (Menos de \$24,999)	27%	81
\$25,000–\$49,999	26%	80

Answer Choices	Responses	
\$50,000–\$74,999	22%	65
\$75,000–\$99,999	14%	42
\$100,000–\$124,999	5%	16
\$125,000–\$149,999	2%	6
\$150,000–\$199,999	1%	2
\$200,000+	2%	5
I prefer not to reply. (Prefiero no responder.)	2%	5

Q40. Please mark your gender.

Marque su sexo.

Answer Choices	Responses	
Male (Masculino)	39%	119
Female (Femenino)	59%	177
Non-Binary (Género no binario)	2%	6

41. Which of the following best describes your current housing situation?

¿Cuál de los siguientes describe su situación de vivienda actual?

Answer Choices	Responses	
Homeowner (Dueño/a)	33%	99
Other - please specify (Otro - por favor especifique)	1%	4
Renter (Alquilo)	47%	140
Staying with family or friends (Me quedo en casa de amigos o familiares)	19%	56
Tent, camper or other temporary dwelling (Casa de acampar, camper o cualquier otro tipo de vivienda temporera)	1%	2

California Registered Retailer Outreach Survey

Q2. Are you aware that ALL retailers in California are required by law to offer no-charge pick up of a customer's used mattress and/or box spring when the sold mattress and/or box spring is delivered, effective January 1, 2021?

Answer Choices	Responses	
Yes	98.30%	171
No	1.10%	2
If no, would you like to be contacted to discuss the new requirement?	0.60%	1

Answered: 174, Skipped: 2

Q3. Do you need more customer information material for your storefront?

Answer Choices	Responses	
Yes	8.60%	15
No	88.00%	154
If yes, please use the link below to request the amount of material you need.	3.40%	6

Answered: 175, Skipped: 1

Q4. Do you need a refresher on reporting and/or remitting mattress recycling fees?

Answer Choices	Responses	
Yes	1.10%	2
No	97.70%	170
If yes, please give us details on your issues or concerns.	1.10%	2

Answered: 175, Skipped: 1

Q5. Do you know what to expect during a CalRecycle inspection for compliance?

Answer Choices	Responses	
Yes	58.30%	102
No	26.30%	46
If no, do you want more information?	15.40%	27

Answered: 175, Skipped: 1

Q6. Is there another contact in your organization who should be getting notifications and announcements from MRC?

Answer Choices	Responses	
Yes	2.30%	4
No	93.70%	164
If yes, please provide their name and email to be added to the list for notifications.	4.00%	7

Answered: 175, Skipped: 1

Q7. Has your mailing address, email, phone number or point of contact recently changed or does your registration contact info at MRCReporting.org need updating

Answer Choices	Responses	
Yes	5.20%	9
No	94.80%	164

Answered: 173, Skipped: 3

Q8. Do you have a preferred spoken language other than English?

Answer Choices	Responses	
Yes	4.00%	7
No	90.80%	158
If yes, please specify	5.20%	9

Answered: 174, Skipped: 2

Q9. Are you receiving MRC's monthly Highlights email newsletter?

Answer Choices	Responses	
Yes	83.30%	145
No	12.10%	21
If yes, please specify	4.60%	8

Answered: 174, Skipped: 2

Q10. What topics would you like to see discussed in the newsletter?

29 responses received

Q11. Are you interested in becoming a no-cost collection site for other retailers in your area?

Answer Choices	Responses	
Yes - please send me more information	1.80%	3
No	98.20%	167

Answered: 170, Skipped: 6

Q12. How satisfied are you with the mattress recycling program (0 being not satisfied. 10 being very satisfied)

Answer Choices	Responses	
0	14%	23
1	0%	0
2	1%	2
3	2%	3
4	1%	2
5	19%	32
6	4%	7
7	14%	23
8	15%	25
9	7%	11
10	40%	40

Answered: 168, Skipped: 8

Q13. How satisfied are you with the resources provided to you by MRC about the mattress recycling program? (0 being not satisfied. 10 being very satisfied.)

Answer Choices	Responses	
0	10%	17
1	1%	2
2	1%	1
3	1%	1
4	1%	1
5	17%	28
6	4%	7
7	9%	15
8	15%	26
9	10%	17
10	32%	54

Answered: 169, Skipped: 7

Q14. Do you have any suggestions on how we can better support you?

41 responses received

Q15. Would you like a follow up call from MRC's Customer Service to discuss any questions or concerns you may have?

Answer Choices	Responses	
Yes	2.30%	4
No	91.90%	159
If yes, please provide contact name and number for a call.	5.80%	10

Answered: 173, Skipped: 3

Appendix F: Financial Audit

14 CCR § 18964(b)(11)

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA (CA) LLC
(A WHOLLY OWNED SUBSIDIARY OF THE
MATTRESS RECYCLING COUNCIL, INC.)**

AUDITED FINANCIAL STATEMENTS
(Including Report Required by CA Public Resources Code 42990)

For the Years Ended December 31, 2020 and 2021

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA (CA) LLC**
AUDITED FINANCIAL STATEMENTS
December 31, 2020 and 2021

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of the
Mattress Recycling Council
Alexandria, Virginia

Opinion

We have audited the accompanying financial statements of the **Mattress Recycling Council – California LLC** (a wholly owned subsidiary of the Mattress Recycling Council, Inc.), which comprise the statements of financial position as of December 31, 2020 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the **Mattress Recycling Council – California LLC** as of December 31, 2020 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the **Mattress Recycling Council – California LLC**, and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about **Mattress Recycling Council – California LLC's** ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

INDEPENDENT AUDITOR'S REPORT (continued)

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the **Mattress Recycling Council – California LLC**'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the **Mattress Recycling Council – California LLC**'s ability to continue as a going concern for a reasonable period of time.

INDEPENDENT AUDITOR'S REPORT (continued)

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also used our report dated June 21, 2022, on our consideration of Mattress Recycling Council – California LLC's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and other matters. The purpose of that report is to solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Mattress Recycling Council – California, LLC's internal control over financial reporting or on compliance. That report (located on pages 27-28) is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Mattress Recycling Council – California LLC's internal control over financial reporting and compliance.

Additional Report on the Audited Financial Statements of Mattress Recycling Council

We have also audited, in accordance with auditing standards generally accepted in the United States of America, the financial statements of the Mattress Recycling Council (MRC), as of and for the years ended December 31, 2020 and 2021, and our report thereon dates June 21, 2022, expressed as an unmodified opinion on those financial statements. See **NOTE A** for **Mattress Recycling Council – California, LLC's (MRC – CA)** subsidiary relationship.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.



Rockville, Maryland
June 21, 2022

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA, LLC**
STATEMENTS OF FINANCIAL POSITION
December 31, 2020 and 2021

ASSETS

CURRENT ASSETS

	<u>2020</u>	<u>2021</u>
Cash and cash equivalents - NOTES A, B and H	\$ 7,269,929	\$ 9,124,015
Investments - NOTES A, C, H, and I	6,187,873	1,914,984
Accounts receivable (net of allowance for doubtful accounts of \$206,393 and \$155,972 - NOTE A	4,976,323	4,237,842
Due from MRC-Holdings - NOTE J	1,366,515	1,803,148
Prepaid expenses	<u>69,624</u>	<u>99,933</u>
TOTAL CURRENT ASSETS	<u>19,870,264</u>	<u>17,179,922</u>

PROPERTY AND EQUIPMENT - NOTES A and D

Computers and office equipment	62,008	87,259
Furniture	20,917	49,183
Software	<u>162,073</u>	<u>162,073</u>
	244,998	298,515
Accumulated depreciation	<u>(206,156)</u>	<u>(229,304)</u>
TOTAL PROPERTY AND EQUIPMENT	<u>38,842</u>	<u>69,211</u>

OTHER ASSETS

Investments - board designated - financial reserve - NOTES A, C, H, and I	<u>31,074,299</u>	<u>32,335,405</u>
TOTAL OTHER ASSETS	<u>31,074,299</u>	<u>32,335,405</u>
TOTAL ASSETS	<u>\$ 50,983,405</u>	<u>\$ 49,584,538</u>

The Accompanying Notes are an Integral Part of these Financial Statements
(4)

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA, LLC**
STATEMENTS OF FINANCIAL POSITION
December 31, 2020 and 2021

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

	<u>2020</u>	<u>2021</u>
Accounts payable and accrued expenses	\$ 7,384,618	\$ 5,364,318
Customer credits	<u>45,721</u>	<u>4,184</u>
TOTAL CURRENT LIABILITIES	<u>7,430,339</u>	<u>5,368,502</u>
TOTAL LIABILITIES	<u>7,430,339</u>	<u>5,368,502</u>

COMMITMENTS AND CONTINGENCIES - NOTES A, G, I, J, K, and L

NET ASSETS - NOTES A, E, and L

Net assets without restrictions		
Undesignated	12,478,767	11,880,631
Board designated - financial reserve - NOTES C and E	<u>31,074,299</u>	<u>32,335,405</u>
TOTAL NET ASSETS	<u>43,553,066</u>	<u>44,216,036</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 50,983,405</u>	<u>\$ 49,584,538</u>

The Accompanying Notes are an Integral Part of these Financial Statements
(5)

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA, LLC**
STATEMENT OF ACTIVITIES
Year Ended December 31, 2020

	December 31, 2020			
	Without Restrictions	With Restrictions	Total	%
REVENUES - NOTE A				
Mattress recycling fee	\$ 44,498,873	\$ 0	\$ 44,498,873	100.0
TOTAL REVENUES	<u>44,498,873</u>	<u>0</u>	<u>44,498,873</u>	<u>100.0</u>
EXPENSES - NOTE A				
PROGRAM SERVICE				
Collection, Recycling, and Transportation Costs	38,125,864	0	38,125,864	85.7
Communications/Education and Outreach Costs	3,395,948	0	3,395,948	7.6
Administration	2,841,807	0	2,841,807	6.4
Legal Services	1,711,999	0	1,711,999	3.8
Cal Recycle Oversight	770,239	0	770,239	1.7
Research and Development Costs	738,283	0	738,283	1.7
Grants	123,744	0	123,744	0.3
Government Affairs/Services	21,736	0	21,736	0.0
TOTAL PROGRAM EXPENSES	<u>47,729,620</u>	<u>0</u>	<u>47,729,620</u>	<u>107.3</u>
SUPPORTING SERVICES				
General and administrative	2,185,450	0	2,185,450	4.9
TOTAL SUPPORTING SERVICES	<u>2,185,450</u>	<u>0</u>	<u>2,185,450</u>	<u>4.9</u>
TOTAL EXPENSES	<u>49,915,070</u>	<u>0</u>	<u>49,915,070</u>	<u>112.2</u>
CHANGE IN NET ASSETS BEFORE INVESTMENT RETURNS	(5,416,197)	0	(5,416,197)	(12.2)
Net Investment Return - NOTE C	2,012,605	0	2,012,605	4.5
CHANGE IN NET ASSETS	(3,403,592)	0	(3,403,592)	<u>(7.7)</u>
NET ASSETS AT BEGINNING OF YEAR - NOTE E	<u>46,956,658</u>	<u>0</u>	<u>46,956,658</u>	
NET ASSETS AT END OF YEAR - NOTE E	<u>\$ 43,553,066</u>	<u>\$ 0</u>	<u>\$ 43,553,066</u>	

The Accompanying Notes are an Integral Part of these Financial Statements
(6)

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA, LLC**
STATEMENT OF ACTIVITIES
Year Ended December 31, 2021

	December 31, 2021			
	Without Restrictions	With Restrictions	Total	%
REVENUES - NOTE A				
Mattress recycling fee	\$ 46,108,945	\$ 0	\$ 46,108,945	100.0
TOTAL REVENUES	<u>46,108,945</u>	<u>0</u>	<u>46,108,945</u>	<u>100.0</u>
EXPENSES - NOTE A				
PROGRAM SERVICE				
Collection, Recycling, and Transportation Costs	37,031,691	0	37,031,691	80.3
Administration	2,986,218	0	2,986,218	6.5
Communications/Education and Outreach Costs	2,597,606	0	2,597,606	5.6
Legal Services	972,918	0	972,918	2.1
Cal Recycle Oversight	683,784	0	683,784	1.5
Government Affairs/Services	21,728	0	21,728	0.0
Research and Development Costs	781,737	0	781,737	1.7
Grants	38,589	0	38,589	0.1
TOTAL PROGRAM EXPENSES	<u>45,114,271</u>	<u>0</u>	<u>45,114,271</u>	<u>97.8</u>
SUPPORTING SERVICES				
General and administrative	2,408,253	0	2,408,253	5.3
TOTAL SUPPORTING SERVICES	<u>2,408,253</u>	<u>0</u>	<u>2,408,253</u>	<u>5.3</u>
TOTAL EXPENSES	<u>47,522,524</u>	<u>0</u>	<u>47,522,524</u>	<u>103.1</u>
CHANGE IN NET ASSETS BEFORE INVESTMENT RETURNS AND GAINS ON EXTINGUISHMENT OF DEBT AND LIABILITIES	(1,413,579)	0	(1,413,579)	(3.1)
Net Investment Return - NOTE C	888,285	0	888,285	1.9
Gain on the extinguishment of debt - NOTE J	351,842	0	351,842	0.8
Gain on the extinguishment of liabilities - NOTE G	836,422	0	836,422	1.8
Total net investment return and gains on extinguishment of debt and liabilities	<u>2,076,549</u>	<u>0</u>	<u>2,076,549</u>	<u>4.5</u>
CHANGE IN NET ASSETS	662,970	0	662,970	<u>1.4</u>
NET ASSETS AT BEGINNING OF YEAR - NOTE E	<u>43,553,066</u>	<u>0</u>	<u>43,553,066</u>	
NET ASSETS AT END OF YEAR - NOTE E	<u>\$ 44,216,036</u>	<u>\$ 0</u>	<u>\$ 44,216,036</u>	

The Accompanying Notes are an Integral Part of these Financial Statements

(7)

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA, LLC**
STATEMENT OF FUNCTIONAL EXPENSES
Year Ended December 31, 2020

	PROGRAM SERVICE	SUPPORTING SERVICES		
	MRC - CA Recycling Program	General and Administrative	Total	%
Collection, Recycling, and Transportation Costs				
Recycling Costs	\$ 22,190,864	\$ 0	\$ 22,190,864	44.6
Collection and Transportation	14,730,482	0	14,730,482	29.5
Illegal Dump Operations	1,204,518	0	1,204,518	2.4
Subtotal	<u>38,125,864</u>	<u>0</u>	<u>38,125,864</u>	<u>76.5</u>
Communications/Education and Outreach Costs				
Marketing and Communication	3,395,948	0	3,395,948	6.8
Administration				
Management and Staffing Expenses - NOTE J	2,662,992	1,433,918	4,096,910	8.2
Annual Financial Audit	0	223,621	223,621	0.4
Computer/Database Services	23,868	135,250	159,118	0.3
Compliance	102,893	0	102,893	0.2
Bad Debt	0	91,964	91,964	0.2
Staff Travel Expense	52,054	9,186	61,240	0.1
Insurance	0	58,693	58,693	0.1
Depreciation - NOTE D	0	16,799	16,799	0.1
Accounting Services	0	1,921	1,921	0.0
Bank Fees	0	825	825	0.0
Subtotal	<u>2,841,807</u>	<u>1,972,177</u>	<u>4,813,984</u>	<u>9.6</u>
Legal Services	1,711,999	90,105	1,802,104	3.6
Cal Recycle Oversight	770,239	0	770,239	1.5
Research and Development Costs	738,283	0	738,283	1.5
Grants	123,744	0	123,744	0.2
Government Affairs/Services	<u>21,736</u>	<u>123,168</u>	<u>144,904</u>	<u>0.3</u>
Total	<u>\$ 47,729,620</u>	<u>\$ 2,185,450</u>	<u>\$ 49,915,070</u>	<u>100.0</u>

The Accompanying Notes are an Integral Part of these Financial Statements

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA, LLC**
STATEMENT OF FUNCTIONAL EXPENSES
Year Ended December 31, 2021

	PROGRAM SERVICE	SUPPORTING SERVICES		
	MRC - CA Recycling Program	General and Administrative	Total	%
Collection, Recycling, and Transportation Costs				
Recycling Program Operational Costs	\$ 19,957,037	\$ 0	\$ 19,957,037	42.0
Collection and Transportation	15,820,780	0	15,820,780	33.3
Illegal Dump Operations	1,253,874	0	1,253,874	2.6
Subtotal	<u>37,031,691</u>	<u>0</u>	<u>37,031,691</u>	<u>77.9</u>
Administration				
Management, Staffing & General Expenses - NOTE J	2,786,007	1,500,157	4,286,164	9.0
Computer/Database Serv	46,693	264,595	311,288	0.7
Annual Financial Audit	0	194,765	194,765	0.4
Bad Debt	0	164,342	164,342	0.3
Compliance	99,751	0	99,751	0.2
Insurance	0	73,682	73,682	0.2
Staff and Officer Travel Expense	53,767	9,488	63,255	0.1
Depreciation - NOTE D	0	23,148	23,148	0.0
Bank Fees	0	3,743	3,743	0.0
Subtotal	<u>2,986,218</u>	<u>2,233,920</u>	<u>5,220,138</u>	<u>11.0</u>
Communications/Education and Outreach Costs				
Marketing and Communication	2,597,606	0	2,597,606	5.5
Legal Services				
	972,918	51,206	1,024,124	2.2
Cal Recycle Oversight				
	683,784	0	683,784	1.4
Government Affairs/Services				
	21,728	123,127	144,855	0.3
Research and Development Costs				
	781,737	0	781,737	1.6
Grants				
	38,589	0	38,589	0.1
Total	<u>\$ 45,114,271</u>	<u>\$ 2,408,253</u>	<u>\$ 47,522,524</u>	<u>100.0</u>

The Accompanying Notes are an Integral Part of these Financial Statements
(9)

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA, LLC**
STATEMENT OF CASH FLOWS
Years Ended December 31, 2020 and 2021

CASH FLOWS FROM OPERATING ACTIVITIES	<u>2020</u>	<u>2021</u>
Increase (decrease) in net assets	\$ (3,403,592)	\$ 662,970
Adjustments to reconcile change in unrestricted net assets to net cash used in operating activities:		
Depreciation and amortization expense - NOTE D	16,799	23,148
Unrealized (gain)/loss on investments - NOTE C	(1,341,539)	(177,965)
Gain from the extinguishment of debt - NOTE J	0	(351,842)
(Increase) decrease in operating assets		
Accounts receivable	(365,616)	738,481
Due from MRC-Holdings	1,567,863	(436,633)
Interest receivable	56,246	0
Prepaid expenses	(5,234)	(30,309)
Increase (decrease) in operating liabilities		
Accounts payable and accrued expenses	335,477	(2,020,300)
Customer credit	28,984	(41,537)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	<u>(3,110,612)</u>	<u>(1,633,987)</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property and equipment	(11,413)	(53,517)
Purchase of investments	(14,224,346)	(3,276,159)
Proceeds from sale of investments	18,977,744	7,727,013
(Increase) / decrease of board designated investments - financial reserve	<u>3,556,765</u>	<u>(1,261,106)</u>
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES	<u>8,298,750</u>	<u>3,136,231</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from note payable - PPP loan - NOTE J	<u>0</u>	<u>351,842</u>
NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES	<u>0</u>	<u>351,842</u>
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	5,188,138	1,854,086
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>2,081,791</u>	<u>7,269,929</u>
UNRESTRICTED CASH AND CASH EQUIVALENTS, END OF YEAR - NOTES A and B	<u>\$ 7,269,929</u>	<u>\$ 9,124,015</u>

See Note F for Supplemental Cash Flow Disclosures

The Accompanying Notes are an Integral Part of these Financial Statements
(10)

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA LLC**

NOTES TO FINANCIAL STATEMENTS
December 31, 2020 and 2021

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of the **Mattress Recycling Council – California LLC** (“MRC – CA”) is presented to assist in understanding MRC – CA’s financial statements. The financial statements and notes are representations of MRC – CA’s management who is responsible for their integrity and objectivity. These accounting policies conform to generally accepted accounting principles and have been consistently applied in the preparation of the financial statements.

Purpose of the California Recycling Operations:

The California (CA) Used Mattress Recovery and Recycling Act, as amended (“the Act”) requires manufacturers of mattresses sold in CA to develop, finance, and implement a convenient and cost-effective program to recover and recycle used mattresses generated in CA. The Act is administered by MRC – CA. MRC – CA funds its operations through a \$10.50 per unit recycling fee collected from consumers when they purchase a mattress or box spring. MRC – CA is required to perform a financial statement audit under accounting principles generally accepted in the United States of America and the generally accepted *Government Auditing Standards* issued by the Comptroller General of the United States of America to satisfy the state of California’s certified audited financial statement requirement in accordance with the State of California Section 42990 of the Public Resources Code.

MRC – CA is one of three operating wholly owned subsidiaries of the Mattress Recycling Council, Inc. (“MRC”). MRC also operates recycling programs in the states of Connecticut and Rhode Island. MRC is a not-for-profit corporation incorporated on November 14, 2013 under the laws of the State of Delaware and organized and operated for purposes consistent with recognition of exempt status under Internal Revenue Code Section 501(c)(3), including, without limitation, to work to establish an environmentally sound and cost-effective program for recycling of sleep products. MRC is a subsidiary (under current accounting standards) of the International Sleep Products Association (“ISPA”) due to common control.

MRC – CA’s significant accounting policies are as follows:

Basis of Accounting and Separately Stated Financial Statements of MRC – CA:

The financial statements of MRC – CA have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, advances, prepaid expenses, payables, accruals and other liabilities.

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA LLC**

NOTES TO FINANCIAL STATEMENTS
December 31, 2020 and 2021

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

On an annual basis, MRC – CA’s financial statements are included in the consolidated group financial statements of MRC. These financial statements of MRC – CA have been issued as a subsidiary of MRC for the years ended December 31, 2020 and 2021. MRC – CA’s December 31, 2020 and 2021 separately stated financial statements are prepared due to the request of the Board of Directors of MRC and the State of California. See **NOTE J** for related party transaction disclosures.

Basis of Presentation:

As a wholly owned subsidiary of MRC, a 501(c)(3) not-for-profit organization, the financial statements of MRC – CA have been prepared on the accrual basis of accounting. MRC – CA reports information regarding its financial position and activities according to two classes of net assets: net assets without restriction and net assets with restriction.

Net Assets Without Restriction - Net assets that are not subject to or are no longer subject to third party-imposed stipulations. The board designated reserves are included in net assets without restrictions.

Net Assets With Restriction - Net assets whose use is limited by third party-imposed time and/or purpose restrictions.

Revenues are reported as increases in net assets without restriction unless use of the related assets is limited by third party-imposed restrictions. Expenses are reported as decreases in net assets without restriction. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without restrictions unless their use is restricted by explicit third-party stipulation or by law. Expirations of restrictions on the net assets (i.e., the third party stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets. MRC – CA has adopted a policy to classify restricted revenues as without restrictions to the extent that restrictions were met in the year the revenue was received.

MRC – CA established a financial reserve policy to provide for minimum and maximum short- and long-term reserves. It is the policy of MRC – CA to include in its short-term reserves, net assets which equal approximately three months of its annual budgeted operating expenses. MRC – CA’s long-term reserves target is approximately nine months of its annual budgeted operating expenses, not to exceed 15 months. In total, MRC – CA seeks to maintain its reserves at 100% of its annual budgeted operating expenses.

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA LLC**

NOTES TO FINANCIAL STATEMENTS
December 31, 2020 and 2021

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Income Tax Status:

MRC is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. However, income from activities not directly related to MRC's tax-exempt purpose is subject to taxation as unrelated business income. MRC – CA is considered a disregarded entity for federal income tax purposes. MRC – CA's activity and mission are consistent with those of its Parent company, MRC. The subsidiary's financial operations are reported on a consolidated basis with MRC's tax-exempt Federal Form 990 filing. MRC – CA is subject to franchise tax in the state of California. No taxes were owed as of December 31, 2021.

MRC has adopted the authoritative guidance relating to uncertainty in income taxes included in ASC Topic *Income Taxes*. These provisions provide consistent guidance for the accounting for uncertainty in income taxes recognized in an entity's financial statements and prescribe a threshold of "more likely than not" for recognition and de-recognition of tax positions taken or expected to be taken in a tax return. MRC performed an evaluation of uncertain tax positions for the year period ended December 31, 2021, and determined that there were no material matters that would require recognition in the financial statements or that may have an effect on its tax-exempt status. As of December 31, 2021, the statute of limitations for MRC's income tax return for the years ended December 31, 2018, 2019, and 2020 remain open with the Federal, state, and local authorities. It is MRC's policy to recognize interest and/or penalties related to uncertain tax positions, if any, in income tax expense.

Cash and Cash Equivalents:

For purposes of the statement of cash flows, MRC – CA considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

Accounts Receivable:

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to valuation allowance based on its assessment of the current status of individual accounts. Balances which are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. For the years ended December 31, 2020 and 2021, the balance of the allowance for doubtful accounts was \$206,393 and \$155,972 respectively.

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA LLC**

NOTES TO FINANCIAL STATEMENTS
December 31, 2020 and 2021

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Revenue Recognition:

Revenue from recycling fees is recognized at the point of sale in the period in which the recycling fee is collected at retail.

Property, Equipment, Depreciation and Amortization:

MRC – CA capitalizes all expenditures for property and equipment in excess of \$1,000. Purchased property and equipment are carried at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets.

Use of Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Investments:

MRC – CA has adopted Accounting Standards Codification (ASC) 958 Not-for-Profit Entities (formerly Statement of Financial Accounting Standards (SFAS) No. 124, *Accounting for Certain Investments Held by Not-for-Profit Organizations*). Under FASB ASC 958-320, investments in marketable equity securities with readily determinable fair values and all investments in marketable debt securities are valued at their fair values in the statements of financial position. Realized and unrealized gains and losses are included in the change in net assets.

Functional Allocation of Expenses:

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities and in the statements of functional expenses. Accordingly, certain shared costs have been allocated among the three state programs (CA, CT, and RI) based on supporting services benefiting each program.

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA LLC**
NOTES TO FINANCIAL STATEMENTS
December 31, 2020 and 2021

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Functional Allocation of Expenses (continued)

Shared general and administrative expenses include those expenses that are not directly identifiable with any other specific function but that provide for the overall support of MRC, including expenses related to contracts with third-party vendors. Total shared costs are allocated to the respective states on a monthly basis. For the years ended December 31, 2020 and 2021, approximately 90% of the shared expenses outlined above were allocated to MRC – CA, which is based on relative state population of CA as it relates to CT and RI.

Reclassifications:

Certain accounts in the prior year's financial statements have been reclassified for comparative purposes to conform with the presentation of the current year financial statements.

NOTE B - CASH AND CASH EQUIVALENTS – (UNRESTRICTED)

Cash and cash equivalents at December 31, 2020 and 2021, consisted of the following:

<u>Unrestricted:</u>	<u>2020</u>	<u>2021</u>
Demand deposits	\$ 2,858,297	\$ 6,305,154
Money market funds	<u>4,411,632</u>	<u>2,818,861</u>
Total unrestricted cash and cash equivalents	<u>\$ 7,269,929</u>	<u>\$ 9,124,015</u>

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA LLC**

NOTES TO FINANCIAL STATEMENTS
December 31, 2020 and 2021

NOTE C – INVESTMENTS

At both December 31, 2020, and 2021 MRC – CA investments consisted of approximately 84% conservative fixed income products, and the remaining 16% are invested in U.S. and International ETF's and mutual funds. All investments are exposed to various risks, such as market and credit. Due to the level of risk associated with investments and level of uncertainty related to changes in the value of investments, there is always a possibility that changes in risks in the near term could materially affect investment balances and the amounts reported in the financial statements. MRC – CA has an investment policy statement that is reviewed by the MRC Board annually which addresses these risks. The portfolios are reviewed on a quarterly basis and changes are made as needed, within the scope of the policy.

Investments at December 31, 2020 consisted of the following:

	<u>Cost</u>	<u>Fair Value</u>
Unrestricted	\$ 5,815,794	\$ 6,187,873
Board Designated – financial reserve	<u>29,205,790</u>	<u>31,074,299</u>
	<u>\$ 35,021,584</u>	<u>\$ 37,262,172</u>

As of December 31, 2020, \$31,074,299 has been recorded as board designated investments (see **NOTE E**).

Investments are composed of the following:

	<u>Cost</u>	<u>Fair Value</u>
U.S. ETF Fixed Income Securities	\$ 19,499,556	\$ 20,297,173
International ETF and Equity Securities	1,435,907	1,596,083
REITs	622,871	663,247
Fixed Income Mutual Funds	10,780,838	11,062,523
Equity Mutual Funds	<u>2,682,412</u>	<u>3,643,146</u>
	<u>\$ 35,021,584</u>	<u>\$ 37,262,172</u>

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA LLC**
NOTES TO FINANCIAL STATEMENTS
December 31, 2020 and 2021

NOTE C – INVESTMENTS (continued)

Investment return for the year ended December 31, 2020 is comprised of the following:

	<u>12/31/20</u>
Interest and dividend income	\$ 790,546
Unrealized gain	1,341,539
Realized gain	<u>18</u>
Investment return before fees	2,132,103
Less: Investment fees	<u>(119,498)</u>
Net investment return	<u>\$ 2,012,605</u>

Investments at December 31, 2021 consisted of the following:

	<u>Cost</u>	<u>Fair Value</u>
Unrestricted	\$ 1,779,760	\$ 1,914,984
Board Designated – financial reserve	<u>30,052,077</u>	<u>32,335,405</u>
	<u>\$ 31,831,837</u>	<u>\$ 34,250,389</u>

As of December 31, 2021, \$32,335,405 has been recorded as board designated investments (see **NOTE E**).

Investments are composed of the following:

	<u>Cost</u>	<u>Fair Value</u>
U.S. ETF Fixed Income Securities	\$ 14,342,305	\$ 14,651,040
International ETF and Equity Securities	1,474,407	1,719,465
REITs	628,542	923,560
Fixed Income Mutual Funds	12,627,170	12,483,934
Equity Mutual Funds	<u>2,759,412</u>	<u>4,472,390</u>
	<u>\$ 31,831,836</u>	<u>\$ 34,250,389</u>

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA LLC**
NOTES TO FINANCIAL STATEMENTS
December 31, 2020 and 2021

NOTE C – INVESTMENTS (continued)

Investment return for the year ended December 31, 2021 is comprised of the following:

	<u>12/31/21</u>
Interest and dividend income	\$ 790,174
Unrealized gain	177,965
Realized gain	<u>41,785</u>
Investment return before fees	1,009,924
Less: Investment fees	<u>(121,639)</u>
Net investment return	<u>\$ 888,285</u>

NOTE D - PROPERTY AND EQUIPMENT

Property and equipment at December 31, 2020 consisted of the following:

	<u>Cost</u>	<u>Depreciation and Amortization Expense</u>	<u>Accumulated Depreciation and Amortization</u>	<u>Net Book Value</u>	<u>Estimated Useful Life (Years)</u>
Computer and office equipment	\$ 62,008	\$ 12,452	\$ 36,815	\$ 25,193	3-5
Furniture	20,917	2,986	7,268	13,649	7
Software	<u>162,073</u>	<u>1,361</u>	<u>162,073</u>	<u>0</u>	3
	<u>\$ 244,998</u>	<u>\$ 16,799</u>	<u>\$ 206,156</u>	<u>\$ 38,842</u>	

MATTRESS RECYCLING COUNCIL - CALIFORNIA LLC
 NOTES TO FINANCIAL STATEMENTS
 December 31, 2020 and 2021

NOTE D - PROPERTY AND EQUIPMENT (continued)

Property and equipment at December 31, 2021 consisted of the following:

	<u>Cost</u>	<u>Depreciation and Amortization Expense</u>	<u>Accumulated Depreciation and Amortization</u>	<u>Net Book Value</u>	<u>Estimated Useful Life (Years)</u>
Computer and office equipment	\$ 87,259	\$ 18,762	\$ 55,577	\$ 31,682	3-5
Furniture	49,183	4,386	11,654	37,529	7
Software	<u>162,073</u>	<u>0</u>	<u>162,073</u>	<u>0</u>	3
	<u>\$ 298,515</u>	<u>\$ 23,148</u>	<u>\$ 229,304</u>	<u>\$ 69,211</u>	

NOTE E - NET ASSETS

As of December 31, 2020, and 2021, total net assets without restrictions available for general operations of MRC – CA amounted to \$43,553,066 and \$44,216,036, respectively. MRC – CA’s Board has a reserve policy to establish a board designated financial reserve to operate CA’s recycling program over a multi-year period. As of December 31, 2020, and 2021, the Board has designated \$31,074,299 and \$32,335,405 of its \$43,553,066 and \$44,216,036 total net assets, respectively, as a financial reserve which is consistent with the requirements under the (CA) Used Mattress Recovery and Recycling Act.

The remaining net assets in the amount of \$12,478,767 and \$11,880,631 are undesignated as of December 31, 2020 and 2021, respectively. Undesignated net assets represent approximately three months of annual budgeted expenses.

As of December 31, 2020, and 2021, MRC – CA did not have any net assets with third-party restrictions.

MATTRESS RECYCLING COUNCIL - CALIFORNIA LLC
 NOTES TO FINANCIAL STATEMENTS
 December 31, 2020 and 2021

NOTE E - NET ASSETS (continued)

	<u>Without Restrictions</u>	<u>With Restrictions</u>	<u>Total Net Assets</u>
Balance at December 31, 2019	\$ 46,956,658	\$ 0	\$ 46,956,658
2020 Increase (decrease) in net assets	<u>(3,403,592)</u>	<u>0</u>	<u>(3,403,592)</u>
Balance at December 31, 2020	<u>\$ 43,553,066</u>	<u>\$ 0</u>	<u>\$ 43,553,066</u>
2021 Increase (decrease) in net assets	<u>662,970</u>	<u>0</u>	<u>662,970</u>
Balance at December 31, 2021	<u>\$ 44,216,036</u>	<u>\$ 0</u>	<u>\$ 44,216,036</u>

NOTE F - SUPPLEMENTAL CASH FLOW STATEMENT DISCLOSURES

Supplemental disclosure of cash flows information:

Cash paid during the year ended for:	<u>2020</u>	<u>2021</u>
Interest	<u>\$ 0</u>	<u>\$ 0</u>

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA LLC**

NOTES TO FINANCIAL STATEMENTS
December 31, 2020 and 2021

NOTE G - COMMITMENTS AND CONTINGENCIES

Blue Marble Materials Litigation:

MRC – CA terminated its relationship under a contract entered into in 2018 with a recycler named Eco-Mobility, LLC d/b/a Blue Marble Materials (“BMM”) in September 2018. Subsequently, MRC – CA, BMM, BMM’s principal and AeroFund Financial (AeroFund) (BMM’s factor) asserted various claims against each other in an arbitration proceeding. In October 2019, MRC – CA entered into a settlement agreement with AeroFund in which it agreed to withdraw its claims against MRC – CA, which comprised of a claim regarding three invoices BMM issued to MRC – CA in exchange for \$1,300,000. During 2020 and through 2021, the Organization incurred legal and litigation expenses defending MRC – CA’s interest against substantial monetary claims asserted in a complex arbitration proceeding involving BMM and the recycler’s principal and other legal matters related to handling routine program operations and MRC – CA’s contracts with hundreds of vendors. The litigation-related costs included attorney’s fees, expert witness fees, transcript costs, arbitration panel costs and other out-of-pocket expenses. The arbitration proceedings concluded in May 2021. Among other things, the arbitrators found that MRC – CA had established valid grounds for terminating BMM, that BMM was liable for significant costs that MRC – CA incurred to store, transport and process units that BMM had abandoned after termination of its contract with MRC – CA and that BMM had overbilled MRC – CA under the 2018 contract. In addition, the arbitrators ruled against BMM and its principal on each of the claims that they had asserted against MRC – CA for substantial monetary damages. Also, during 2021 in connection with the arbitrators ruling, MRC – CA wrote off \$836,422 in invoices, that were being contested as part of the arbitration, which were accrued on the Statement of Financial Position in prior years related to this litigation. The \$836,422 is included in the Statements of Activities as an “gain on extinguishment of liabilities” for 2021. A court has now confirmed the arbitrator’s award. MRC – CA considers the collection of any award to be unlikely, therefore has not recorded any amount in these financial statements.

Product Care Association Consulting Fees:

MRC has outsourced its registration, billing and collection functions to Product Care Association (PCA), a third-party vendor which operates out of Canada. PCA manages the seller registrations, collects and reviews the monthly sales reports from various mattress retailers/sellers, invoices these sellers and collects the fee income on behalf of MRC. During the years ended December 31, 2020 and 2021, the total expenses incurred related to PCA consulting fees were \$296,553 and \$261,699 respectively, and MRC – CA’s proportionate allocation of those expenses was \$266,455 and \$234,553, respectively, which is included in administration expense (management and staffing) on the statement of activities.

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA LLC**

NOTES TO FINANCIAL STATEMENTS
December 31, 2020 and 2021

NOTE G - COMMITMENTS AND CONTINGENCIES (continued)

Concentration of Service Provider:

For the years ended December 31, 2020 and 2021, five and four recyclers accounted for approximately 80% and 83% of MRC – CA’s total recycling costs, respectively, and 75% and 77% of the units recycled, respectively.

Note Payable – line of credit:

On July 19, 2018, MRC entered into a line of credit agreement with PNC Bank. The principal amount of the line was \$1,000,000 and called for an interest rate which is equal to the daily LIBOR rate plus 2.0%. All unpaid principal and interest is payable at its maturity date on July 31, 2022. Until the maturity date, MRC is required to make monthly accrued interest payments, which are due each month. The line of credit is secured by collateral of the assets of MRC. There were no draws on the line of credit in 2020 or 2021, therefore the interest expense related to the line of credit for the years ended December 31, 2020 and 2021 is \$0.

NOTE H - CONCENTRATION OF CREDIT RISK

MRC – CA maintains its cash and cash equivalents balances in three U.S. financial institutions. The balances are insured by the Federal Deposit Insurance Corporation (FDIC) and the Securities Investor Protection Corporation (SIPC). The FDIC insures up to \$250,000 and the SIPC insures up to \$500,000 (including up to \$250,000 for cash) as of December 31, 2021. MRC – CA’s investment firm also maintains additional insurance coverage through an outside insurer which provides excess protection of up to \$400 million per account. At December 31, 2021, MRC – CA’s uninsured cash balance was \$1,945,473 and uninsured investment balance was \$0.

NOTE I - FAIR VALUE OF FINANCIAL INSTRUMENTS

Generally accepted accounting principles define fair value, establish a framework for measuring fair value, and establish a fair value hierarchy that prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach are used to measure fair value.

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA LLC**

NOTES TO FINANCIAL STATEMENTS
December 31, 2020 and 2021

NOTE I - FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

Level 1 – These inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that MRC – CA has the ability to access.

Level 2 – These are inputs (other than quoted prices included within level 1) that are observable for the asset or liability, either directly or indirectly. These inputs may include quoted prices for the identical instrument on an inactive market, prices for similar instruments, interest rates, default rates and other similar data.

Level 3 – These are unobservable inputs for the asset or liability and rely on management’s own assumptions about the assumptions that market participants would use in pricing the asset or liability. The unobservable inputs should be developed based on the best information available in the circumstances and may include MRC – CA’s own data.

MRC – CA estimates that the fair value of all financial instruments at December 31, 2020 and 2021 does not differ materially from the aggregate carrying values of its financial instruments recorded in the accompanying statement of financial position.

**Fair Value Measurements on a Recurring Basis
As of December 31, 2020**

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Investments	\$ 6,187,873	0	0	\$ 6,187,873
Investments - financial reserve	<u>31,074,299</u>	<u>0</u>	<u>0</u>	<u>31,074,299</u>
Total	<u>\$ 37,262,172</u>	<u>\$ 0</u>	<u>\$ 0</u>	<u>\$ 37,262,172</u>

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA LLC**
NOTES TO FINANCIAL STATEMENTS
December 31, 2020 and 2021

NOTE I - FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

**Fair Value Measurements on a Recurring Basis
As of December 31, 2021**

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Investments	\$ 1,914,984	0	0	\$ 1,914,984
Investments - financial reserve	<u>32,335,405</u>	<u>0</u>	<u>0</u>	<u>32,335,405</u>
Total	<u>\$ 34,250,389</u>	<u>\$ 0</u>	<u>\$ 0</u>	<u>\$ 34,250,389</u>

NOTE J – RELATED PARTY TRANSACTIONS (MRC)

MRC – CA is one of three operating wholly owned subsidiaries of the Mattress Recycling Council, Inc. (“MRC” or “MRC Holdings”). MRC also operates recycling programs in the states of Connecticut and Rhode Island. MRC is a not-for-profit organization incorporated on November 14, 2013 under the laws of the State of Delaware and organized and operated for purposes consistent with recognition of exempt status under Internal Revenue Code Section 501(c)(3), including, without limitation, to work to establish an environmentally sound and cost-effective program for recycling of sleep products. MRC is a subsidiary (under current accounting standards) of the International Sleep Products Association (“ISPA”) due to common control.

These financial statements include the intra-entity accounts and transactions between MRC – CA and MRC. Due from MRC includes participant funds for the recycling program collected by MRC on behalf of MRC – CA. The following transactions below are included in these separately stated financial statements, but are eliminated in the consolidated MRC financial statements:

	<u>2020</u>	<u>2021</u>
Due from MRC – (Page 3)	\$ 1,366,515	\$ 1,803,148
Administrative and management fee expense - MRC	\$ 2,884,537	\$ 3,575,304

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA LLC**

NOTES TO FINANCIAL STATEMENTS
December 31, 2020 and 2021

NOTE J – RELATED PARTY TRANSACTIONS (MRC) (continued)

Operating Agreement with MRC:

MRC – CA is required to pay a monthly service fee in the amount of \$307,417, which represents the anticipated costs incurred by MRC for administrative, financial and operational support services to the LLC. At the end of each quarter a reconciliation is prepared for a “true up” of actual costs MRC – CA incurred versus the monthly fee charged, and any surplus or deficits are reimbursed by the respective party.

For the years ended December 31, 2020 and 2021, MRC – CA incurred expenses of \$2,884,537 and \$3,575,304 related to this agreement for administrative and management fee expense, and MRC recorded the associated management fee revenue in the same amount. The administrative and management fee expense charged by MRC has not been eliminated in these financial statements as of December 31, 2020 and 2021.

Gain from Extinguishment of Debt:

During 2020, MRC entered into an agreement with a bank to borrow \$442,800. The loan was pursuant to the Paycheck Protection Program under the CARES Act. MRC applied for forgiveness of the loan with the Small Business Administration (SBA) during the year ending December 31, 2021 and received approval for debt forgiveness for the full balance on March 10, 2021. MRC allocated \$351,842 of the debt forgiveness to MRC – CA based upon the actual allocation of covered salary expense to MRC – CA. This amount is recorded on the Statements of Activities as a “gain from extinguishment of debt” for the year ended December 31, 2021.

NOTE K – LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

MRC – CA has financial assets as of December 31, 2021, consisting of cash and cash equivalents of \$9,124,015, undesignated investments of \$1,914,984, net accounts receivable of \$4,237,842, due from MRC Holdings of \$1,803,148, and investments for financial reserve of \$32,335,405, which total \$49,415,394. Included in these financial assets is the board designated investments in the amount of \$32,335,405, set aside for the financial reserve in order to comply with state regulations in CA. These board designated financial assets are not available for general use.

**MATTRESS RECYCLING COUNCIL -
CALIFORNIA LLC**

NOTES TO FINANCIAL STATEMENTS
December 31, 2020 and 2021

NOTE K – LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS (continued)

The following reflected MRC – CA’s financial assets available for general use as of the Statement of Financial Position date.

Financial assets, at year end	\$ 49,415,394
Less those unavailable for general expenditure within one year, due to: Board designation Amount set aside for the financial reserve	<u>(32,335,405)</u>
Financial assets available to meet cash need for general expenditures within one year	<u>\$ 17,079,989</u>

MRC – CA considers all expenditures related to its ongoing recycling programs, as well as the services undertaken to support these programs to be general expenditures. As part of MRC – CA’s liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due. In addition, MRC – CA invests cash in excess of daily requirements in investments which include conservative fixed income products, U.S. and International ETF’s and mutual funds.

In addition to financial assets available to meet general expenditures over the next 12 months, MRC – CA has a financial reserve to assist with operational liquidity if needed.

NOTE L - SUBSEQUENT EVENTS

In preparing the financial statements, MRC – CA has evaluated events and transactions for potential recognition or disclosure through June 21, 2022, the date the audit report was available to be issued.

COVID-19 Uncertainty:

The extent to which COVID-19 may impact MRC – CA’s financial condition or results of operations is uncertain. At this stage, the impact of COVID-19 on MRC – CA’s business and results of operation has not been significant.

Supplementary Reports
for the
California Department of
Resources, Recycling
And Recovery



**INDEPENDENT AUDITOR’S REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

To the Board of Directors of the
Mattress Recycling Council
Alexandria, Virginia

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the **Mattress Recycling Council - California LLC** (“MRC – CA”), a subsidiary of the Mattress Recycling Council, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2021, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated June 21, 2022.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered MRC – CA’s internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of MRC – CA’s internal control. Accordingly, we do not express an opinion on the effectiveness of MRC – CA’s internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS* (continued)**

Compliance and Other Matters

As part of obtaining reasonable assurance about whether MRC – CA’s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of MRC – CA’s internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization’s internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



Rockville, MD
June 21, 2022



INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH THE FINANCIAL ASPECTS OF THE PUBLIC RESOURCES CODE SECTION 42990, AND CHAPTER 21, PART 3, DIVISION 30 OF THE PUBLIC RESOURCES CODE, AND TITLE 14, DIVISION 7, CHAPTER 11, ARTICLE 3 OF THE CALIFORNIA CODE OF REGULATIONS

To the Board of Directors of the
Mattress Recycling Council
Alexandria, Virginia

We have examined the Mattress Recycling Council – California LLC's ("MRC – CA") Used Mattress Recovery and Recycling Act's ("the Act") compliance with the financial aspects of the Sections 42990 and 42990.1 of the California Public Resources Code, and Title 14, Division 7, Chapter 11, Article 3 of the California Code of Regulations for the year ended December 31, 2021. Management is responsible for MRC – CA's compliance with those requirements. Our responsibility is to express an opinion on MRC – CA's compliance based on our examination.

Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. Those standards require that we plan and perform the examination to obtain reasonable assurance about whether MRC – CA complied, in all material respects, with the specified requirements of the Act. An examination involves performing procedures to obtain evidence about whether MRC – CA complied with the specific requirements of the Act. The nature, timing, and extent of the procedures selected depend on our judgment, including an assessment of the risk of material noncompliance, whether due to fraud or error. We believe that the evidence we obtained is sufficient and appropriate to provide a reasonable basis for our opinion. Our examination does not provide a legal determination on MRC – CA's compliance with specified requirements of the Act.

In our opinion, MRC – CA complied, in all material respects, with the financial requirements of the Public Resources Code Section 42990, Part 3, Division 30 of the Public Resources Code, and Title 14, Division 7, Chapter 11, Article 3 of the California Code of Regulations, for the year ended December 31, 2021.

This report is intended solely for the information and use of MRC's Board of Directors, management, and the California Department of Resources, Recycling and Recovery, and is not intended to be and should not be used by anyone other than these specified parties.

Lydon Fetterolf Corydon, P.A.

Rockville, MD
June 21, 2022

**Mattress Recycling Council -
California LLC**

Schedule of Findings
For the Year Ended December 31, 2021

Section I – Summary of Independent Auditor’s Results:

Financial statements

Type of auditor’s report issued: Unmodified

Internal control over financial reporting:

- Material weakness(es) identified? _____ Yes X No

- Significant deficiency(ies) identified that
are not considered to be material weaknesses _____ Yes X No

Noncompliance material to financial statements noted? _____ Yes X No

**Mattress Recycling Council -
California LLC**

Schedule of Findings
For the Year Ended December 31, 2021

Section II – Financial Statement Findings – For the year ended December 31, 2021:

There were no Financial Statement findings noted during the audit for the year ended December 31, 2021

Section II – Prior Year Financial Statement Findings – For the year ended December 31, 2020:

There were no Financial Statement findings noted during the audit for the year ended December 31, 2020.

**Mattress Recycling Council -
California LLC**

Schedule of Findings
For the Year Ended December 31, 2021

Section III – Compliance with Financial Aspects of CA’s Public Resource Code:

There were no Compliance Findings with Financial Aspects of CA’s Public Resource Code noted during the audit for the year ended December 31, 2021.

Appendix G: Advisory Committee Report

14 CCR § 18964(b)(12)

2021 Annual Report to the Mattress Recycling Council

May 5, 2022

Advisory Committee Members as of January 1, 2022

	Name	Role on Mattress Committee	Stakeholder Group	Organization
1	Christopher Gibson		Solid Waste Industry	Recology
2	David Goldstein	Diversion & Commodity Markets Subcommittee Chair	Local Government	Ventura County
3	Don Franco		Private Sector	Gateway Mattress Co., Inc.
4	Jordan Wells		Environmental Community	National Stewardship Action Council
5	Joanne Brasch	Vice Chair	Environmental Community	California Product Stewardship Council
6	Jo Zientek		Local Government	Santa Clara County
7	Larry Sweetser		Local Government	Rural Counties' Environmental Services Joint Powers Authority
8	Rebecca A. Rasmussen	Outreach & Program Marketing Subcomm Chair	Local Government	Office of Mayor Eric Garcetti, City of Los Angeles
9	Scott Higgins		Other Interested Party	Mattress Firm, Inc
10	Terry McDonald	Chair	Private Sector	St. Vincent de Paul Society of Lane Co.
11	Veronica Pardo	Illegal Dumping Subcomm Chair	Solid Waste Industry	Resource Recovery Coalition of California

Executive Summary

In accordance with Section 42990.1.(k) of the Public Resources Code, the Mattress Recycling Organization Advisory Committee (Committee) presents this document reporting on the fifth year of the [California Used Mattress Recycling Program](#) (Program). This report is submitted by the Committee and includes information discussed and voted on by the Committee in accordance with the Bagley-Keene Open Meeting Act. The Committee is currently made up of ten representatives from local government, the environmental community, the solid waste industry, private sector collectors/processors/recyclers, and interested parties with names and organizations listed above.

The Committee was formed in accordance with Section 42987(a)(3) of the Public Resources Code to maintain an advisory role to the mattress recycling organization, currently being fulfilled by the Mattress Recycling Council (MRC), throughout Program operation. Interested parties can join the [CalRecycle Listserve](#) to stay up-to-date on CalRecycle announcements on the Program. The Committee met 4 times in 2021.

The information contained within this report includes a summary of the consultative process between the Committee and the MRC relating to the ongoing implementation of the Used Mattress Recovery and Recycling Plan (Plan), as well as any other information deemed pertinent by the Committee to maximizing the recovery and recycling of used mattresses in the state. This letter was approved by the Committee by E-vote on 5/25/21.

The Committee looks forward to continuing its consultative role to the MRC as the Program continues throughout California.

Respectfully,

Joanne Brasch, Chair

Committee Member Name	Vote on the 2021 Annual Report Letter written 5/5/22
Christopher Gibson	Aye
David Goldstein	Aye
Don Franco	Aye
Joanne Brasch	Aye
Jordan Wells	Aye
Larry Sweetser	Aye
Rebecca A. Rasmussen	Absent
Scott Higgins	Aye
Terry McDonald	Absent
Veronica Pardo	Absent

2021 Mattress Recycling Advisory Committee Report

Purpose:

The purpose of this report is to provide a summary of the consultative process between the Committee and the MRC regarding the MRC's administration of the Program during the 2021 calendar year, and to provide any other information the Committee deems pertinent to maximizing the recovery and recycling of used mattresses in the state.

Activities and Changes:

Comment letters by the Committee, Committee meeting agendas, meeting notes, and other materials utilized by the Committee during 2021 were shared on the Committee's listserv, hosted by CalRecycle. <https://calrecycle.ca.gov/mattresses/stewardorg/advisorycomm/>

Changes to Committee membership since the 2020 Annual Report include:

Environmental Community-

Baani Behniwal left the Committee in April 2021.

Jordan Wells joined the Committee June 29, 2021

Local Government-

No updates during this reporting period.

Solid Waste Industry-

No updates during this reporting period.

Interested Parties-

No updates during this reporting period.

Private Sector-

No updates during this reporting period.

Subcommittees:

Each sub-committee chair works with MRC on specific issues allowing the smaller group to get into details. The sub-committees and their respective chairs have provided the following updates during the 2021 meetings:

- 1. Diversion and commodity markets**
- 2. Illegal dumping**
- 3. Outreach and program marketing**

Additional Committee Comments:

At this time, the Committee would like to add the following additional comments and encourage the MRC to address the following in the 2021 Annual Report and work to be completed in 2022:

Compliments:

The AC appreciated:

1. Responsiveness to Advisory Committee questions during the meetings.
2. Hearing the updates in the meetings and email and MRC attending the AC meetings.
3. Efforts with rural areas and EJ communities.
4. Efforts to address illegal dumping.
5. Working with the sub-committees, in particular with the Market Development Sub-Comm on product types of wood, foam, and textiles.
6. Outreach to implement the two new mandates for futon retailers and common carrier requirement, such as targeted ads in industry news outlets.
7. Facilitating recyclers to sell products to renovators.

Challenges:

1. The Annual Report is very long and could be trimmed down for ease of reading.
2. Annual Report tables should have multiple years for comparison.
3. Illegal dumping is still an issue and needs ongoing attention.
4. Ongoing challenges with finding markets for all materials, specifically textiles.
5. Retailers using common carrier are circumventing or convoluting the requirement to offer free mattress collection.
6. Outreach to the public on options or actions to take if the mattress retailer is not clearly offering free pick-up when using common carrier.
7. The supply of used beds is still challenging as recyclers and renovators are having issues accessing enough materials.

Future ideas for the next year's consultative process:

1. Addressing consequences of MRC haulers not meeting the time requirements for picking up trailers.
2. Addressing how fuel pricing and electric vehicle mandates will impact the program costs.
3. In the Annual Reports, MRC should specify the amount of funds spent on each research partner.
4. Report on shortcomings on compliance for retailers using common carrier.
5. More research and funds dedicated to launching new products using materials from the program.
6. Strong emphasis and resources dedicated to the circularity committee with robust reporting on specific results.
7. Work with or contract with renovators to increase reuse.

Appendix H: References for the Outline Prescribed by 14 CCR § 18964

For ease of review, the following is the annual report outline prescribed in CalRecycle Regulations, followed by a reference indicating where the requirement is discussed in the 2021 Annual Report.

(b) The annual report shall follow the outline below and contain the following:

- (1) Contact information. Identify the corporate officer of the mattress recycling organization responsible for annual report submittal.

[1. Contact Information](#)

- (2) Executive Summary. The purpose of the Executive Summary is to provide a broad understanding of the mattress recycling organization’s program as a whole and to put into context the data and information that will follow. Provide a brief description of the mattress recycling organization’s used mattress recovery efforts during the calendar year pursuant to section 18962.

[2. Executive Summary](#)

- (3) A description of the methods used to collect, transport, and process used mattresses in California.

[3. Program Collection, Transportation, and Processing](#)

- (4) Include an updated list of participating manufacturers, renovators, and retailers and any updates to their respective contact information per section 18961(a)(2) and an updated list of brands covered under the plan per section 18961(a)(3).

[Appendix A: Registered Manufacturers, Renovators, Retailers and Brands](#)

- (5) Description of how consumers of mattresses in California had an opportunity to recycle and properly manage their used mattresses, including the number, location, and type of collection points in the program.

[3. Program Collection, Transportation, and Processing — Mattress Collection — Collection Site Types](#)

- (6) May include a description of activities to ensure proper collection and management of used mattresses.

[3. Program Collection, Transportation, and Processing — Mattress Collection — Collection Site Mattress Management](#)

- (7) A description of methods used by the mattress recycling organization to coordinate with existing used mattress collection and recycling programs with regard to the proper management or recycling of discarded or abandoned mattresses.

[3. Program Collection, Transportation, and Processing — Coordination with Existing Infrastructure](#)

[5. Mitigation of Illegal Mattress Dumping](#)

- (8) Description of objectives and activities based on the used mattress recovery and recycling plan, per section 18962(a)(2). State objectives from the approved plan and describe progress toward achieving those objectives during the reporting period. Describe any adjustments to objectives stated in the approved plan that may be made for the upcoming reporting period and accompanying rationale for those changes. If any changes are significant or material, as defined, the mattress recycling organization shall amend and resubmit its plan for approval by the department. The annual report shall include:

[4. Program Objectives and Activities](#)

- (A) Quantitative information on subdivisions (b), (c), (d), (e), (f), (g), and (j) of section 42990.1 of the Public Resources Code, including conversion factor(s), if used. When describing the uses for the recycled materials, the annual report shall identify the secondary markets to which those materials are sold, and potential end uses of those materials.

- (b) The quantity of mattresses disposed of in solid waste landfills.

[4. Program Objectives and Activities — Statewide Collection and Disposition Data](#)

- (c) The quantity of discarded used mattresses collected for recycling in the program

[4. Program Objectives and Activities — Program Collection and Disposition Data — Program Collection Data](#)

- (d) The quantity of used mattresses collected for recycling from different categories of sources.

[4. Program Objectives and Activities — Program Collection and Disposition Data — Program Collection Data](#)

- (e) The quantity of each category of materials recycled

[4. Program Objectives and Activities — Program Collection and Disposition Data — Program Collection Data](#)

- (f) The uses for the recycled materials.

[3. Program Collection, Transportation, and Processing — Mattress Processing/Recycling — Uses for Recycled Materials](#)

- (g) The quantity of otherwise disposed of materials.

4. Program Objectives and Activities — Program Collection and Disposition Data — Program Disposition Data

- (j) The total volume, number, and weight of used mattresses collected recycled, renovated, and reused in this state during the preceding calendar year, including any conversion factor used to determine the number of mattresses recovered.

4. Program Objectives and Activities — Statewide Collection and Disposition Data

- (B) Qualitative and/or quantitative information on subdivisions (g), (l), and (m) of section 42987.1 of the Public Resources Code.

- (g) Conducting research, as needed, related to improving used mattress collection, dismantling, and recycling operations, including pilot programs to test new processes, methods, or equipment on a local, regional, or otherwise limited basis.

6. Research

- (l) Ensuring, to the maximum extent possible, that urban and rural local governments and participating permitted solid waste facilities and authorized solid waste operations that accept mattresses are provided with a mechanism for the recovery of illegally disposed used mattresses that is funded at no additional cost to the local government, solid waste facility, or solid waste operation.

5. Mitigation of Illegal Mattress Dumping

- (m) Developing strategies, in consultation with the California Environmental Protection Agency's Environmental Justice Task Force and other relevant parties, for collecting used mattresses for recycling in areas and communities that face unique challenges associated with proper waste management such as poverty, language barriers, and illegal mattress dumping.

4. Program Objectives and Activities — Convenience — Environmental Justice Community Access

5. Mitigation of Illegal Mattress Dumping

- (9) Financing Mechanism. Include the mattress recycling organization's total expenses and revenues associated with the implementation of the used mattress recycling program. Changes to the mattresses recycling charge shall be reflected in the annual program budget for approval by the department. If a mattress recycling organization changes the amount of the mattress recycling

charge in the first 12 months during which the mattress recycling charge is being collected per subsection (1) of subdivision (c) of section 42989 of the Public Resources Code, the mattress recycling organization shall provide the department no less than 90 days' notice before the change in the amount of the mattress recycling charge takes place. If a mattress recycling organization conducts activities that are separate from the implementation and management of the California used mattress recycling program, then the annual report shall include documentation on how the collection and use of funds from the California mattress recycling charge were kept separate from other activities of the mattress recycling organization, including the methodology for distribution of shared costs. Consistent with subdivision (a) of section 42990.1 of the Public Resources Code, the annual report shall include the following:

7. Finance

- (A) Mattress recycling charge per mattress size

7. Finance — Revenue from the Mattress Recycling Charge

- (B) Capital costs

7. Finance — Capital Costs

- (C) Education/Outreach costs

7. Finance — Education and Outreach Costs

- (D) End-of-life used mattress management costs with line items, if applicable, for collection, transportation, recycling, renovating, reuse, and proper disposal

7. Finance — End-of-Life Used Mattress Management Costs

- (E) Program administration costs including, but not limited to, the department's costs pursuant to subdivision (a) of section 42988.2 of the Public Resources Code, and third party legal costs. Surplus funds, if any, and detailed rationale for the specified level of surplus.

7. Finance — Program Administration Costs and Total Program Costs

- (F) For the first 12 months during which the mattress recycling charge was collected, include a description of any changes to the amount of the mattress recycling charge, and how implementation of the change complied with subsection (1) or (2) of subdivision (c) of section 42989 of the Public Resources Code, if applicable. The mattress recycling organization may also include a description of why the change was made.

7. Finance — Revenue from the Mattress Recycling Charge

- (10) Education and Outreach. Provide a description of educational materials that were provided, including electronic examples of these materials. Identify any method(s) used to determine the effectiveness of educational and outreach efforts (e.g., surveys, hits on specific web pages, number of participants at events, etc.), if applicable. Describe any changes to those materials that are planned for subsequent years, if applicable.

[8. Education and Outreach](#) and [Appendix E: Education and Outreach Examples](#)

- (11) Audits. The annual report shall include an independent financial audit of the used mattress recovery and recycling program funded from the mattress recycling charge. The audit shall be conducted in accordance with auditing standards generally accepted in the United States of America, and standards set forth in Government Auditing Standards issued by the Controller General of the United States. The financial audit submitted to the department shall be prepared by an Independent Certified Public Accountant (CPA). The CPA shall not perform non-audit services for the mattress recycling organization that would impair independence as defined in the Government Auditing Standards issued by the Controller General of the United States (e.g., accounting services, development of internal controls, management decisions). The independent financial audit shall include:
- (A) Mattress recycling program financial statements, as required by GAAP.
 - (B) An opinion on the mattress recycling organization's compliance with the financial aspects of Chapter 21 (commencing with section 42985), Part 3, Division 30 of the Public Resources Code and Title 14, Division 7, Chapter 11, Article 3 of the California Code of Regulations.
 - (C) Findings and recommendations as they relate to the financial aspects of the program.
 - (D) Management Letter, if issued, by the mattress recycling organization's CPA.

[Appendix F: Financial Audit](#)

- (12) Advisory Committee Report. The annual report shall include the report of the advisory committee required by subdivision (k) of section 42990.1 of the Public Resources Code. The mattress recycling organization's annual report may include a description of how it addressed the points or recommendations raised in the advisory committee report.

[Appendix G: Advisory Committee Letter](#)

- (13) Good faith effort. For annual reports submitted on and after July 1, 2019, a demonstration of good faith effort with the state mattress recycling goals established pursuant to section 42987.5 (b) of the Public Resources Code.

[4. Program Objectives and Activities — Program Collection and Disposition Data — Good Faith Effort](#)